January 24, 2019

National Stock Exchange of India Limited
Exchange Plaza
Bandra Kurla Complex
Bandra (E)
Mumbai – 400 051

Dear Sir / Madam,

Sub: Reply to Clarification

This has reference to your email dated January 24, 2019 regarding the announcement submitted by the Company on January 18, 2019.

In this regard, we wish to inform you that pursuant to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company had submitted on January 31, 2018, the details regarding the expansion of capacity of manufacturing polished vitrified tiles at the existing facility at Malutana, Rajasthan by 5.60 msm per annum making total polished vitrified tiles capacity to 12.10 msm per annum (Copy attached).

The Board of Directors of the Company has, at its meeting held on January 18, 2019, approved the extension of time for the above said expansion due to present market scenario and the same is now to be made by March 31, 2020. However, we are again providing the following details as desired by you:

Details regarding proposed expansion of manufacturing capacity of polished vitrified tiles at Malutana, Rajasthan Plant of the Company

Sr. No.	Particulars	Details
1	Rationale	To meet the future demand of Polished Vitrified Tiles
2	Mode of financing	Debt / Internal accruals
3	Investment required	Rs. 80 crores
4	Period within which the proposed capacity is to be added	Expected to be completed by March 31, 2020
5	Proposed capacity addition	5.60 MSM per annum
6	Existing capacity utilisation	86%
7	Existing capacity	6.50 MSM per annum

We hope that above said information would clarify your queries.

Thanking you,

Yours faithfully,
For Kajaria Ceramics Limited

R.C. Rawat
COO (A&T) & Company Secretary

Encl.: As above

Kajaria Ceramics Limited
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Regd Office: SF-11, Second Floor, JMD Regent Plaza, Mehrauli Gurgaon Road, Village Sikanderpur Ghosi, Gurgaon-122001, Haryana, **Ph.:** +91-124-4081281
CIN No. : L26924HR1985PLC056150, **E-mail:** info@kajariaceramics.com | **Web.:** www.kajariaceramics.com

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January 31, 2018

BSE Limited
P.J. Tower
Dalal Street, Fort
Mumbai - 400 001

The National Stock Exchange of India Ltd.
Exchange Plaza
Bandra Kurla Complex
Bandra (E)
Mumbai - 400 051

Dear Sir,

Re.: Outcome of the Board Meeting and announcements pursuant to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the 'Listing Regulations')

Pursuant to the provisions of the Listing Regulations, we wish to inform you that the Board of Directors of the Company at its meeting held today, commenced at 1.00 p.m. and concluded at 1.45 p.m., has, inter-alia, considered the following:

1. Approved and taken on record the Un-audited Financial Results (Standalone and Consolidated) of the Company for the quarter/nine months ended December 31, 2017.

   The Un-audited Financial Results (Standalone and Consolidated) of the Company for the quarter/nine months ended December 31, 2017 prepared in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 together with Limited Review Reports of the Statutory Auditors are enclosed herewith.

   We have also uploaded the above results on the Company's website at www.kajariaceramics.com and on the websites of the Stock Exchanges at www.bseindia.com and www.nseindia.com

2. Approved re-appointment of Mr. Chetan Kajaria and Mr. Rishi Kajaria as the Joint Managing Directors of the Company for a further period of 3 years effective from April 1, 2018. The said re-appointment of Mr. Chetan Kajaria and Mr. Rishi Kajaria will be subject to approval of the shareholders of the Company. Details pursuant to Regulation 30 of the Listing Regulations are given in Annexure-A.

3. Approved expansion of capacity of manufacturing polished vitrified tiles at the existing facility at Malutana, Rajasthan by 5.60 msm per annum making total polished vitrified tiles capacity to 12.10 msm per.annum. Details pursuant to Regulation 30 of the Listing Regulations are given in Annexure-B.

4. Investors' Release dated January 31, 2018 specifying the summary of financial performance and other developments for the quarter/nine months ended December 31, 2017 is enclosed herewith.

Kindly take the same on your record.

Thanking you,

Yours faithfully,
For Kajaria Ceramics Limited

R.C. Rawat
COO (A&T) & Company Secretary
Encl.: as above

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Annexure-A

Details regarding re-appointment of Mr. Chetan Kajaria and Mr. Rishi Kajaria as Joint Managing Directors of the Company

Sr. No.	Particulars	Mr. Chetan Kajaria	Mr. Rishi Kajaria
1.	**Reason for change viz. appointment, resignation, removal, death or otherwise**	Mr. Chetan Kajaria has been re-appointed as Joint Managing Director, in view of his contribution towards the excellent growth of Company. (Please refer Point 3 below)	Mr. Rishi Kajaria has been re-appointed as Joint Managing Director, in view of his contribution towards the excellent growth of the Company. (Please refer Point 3 below)
2.	**Date of appointment / cessation (as applicable) & term of appointment**	The Board of Directors of the Company has re-appointed Mr. Chetan Kajaria as the Joint Managing Director of the Company for a further period of 3 years effective from April 1, 2018. The re-appointment of Mr. Chetan Kajaria will be subject to approval of the shareholders of the Company.	The Board of Directors of the Company has re-appointed Mr. Rishi Kajaria as the Joint Managing Director of the Company for a further period of 3 years effective from April 1, 2018. The re-appointment of Mr. Rishi Kajaria will be subject to approval of the shareholders of the Company.
3.	**Brief Profile (in case of appointment)**	Mr. Chetan Kajaria is a Bachelor in Petrochemical Engineering (B.E.) from Pune University and holds an MBA from Boston College, U.S.A. He started his journey at Kajaria Ceramics Limited in the year 2000 and has been instrumental in giving a new dimension to the Company by opening international standard tile showrooms across the country which has today become an industry trend. He is spearheading the ceramic tile vertical. He is responsible for the first ever acquisition in the Company's history- acquiring a ceramic tile plant in Gujarat for feeding the Western and Southern markets in February 2011. He spread the concept of value added tiles in the ceramic tile vertical using digital technology	Mr. Rishi Kajaria holds a B.Sc. in Business Administration from Boston University, U.S.A. He joined Kajaria Ceramics Limited in the year 2003 and spearheads the vitrified tile vertical. Initially, he opted for trading vitrified tiles rather than joining the race of setting up capacities. After importing for 5 years, he decided to manufacture them. The first production unit for vitrified tile was started in Sikandrabad in 2010. Subsequently, Kajaria Ceramics Limited commissioned a huge expansion of vitrified tiles at Gailpur in 2011. He has also launched high-end showrooms dedicated to showcase glazed vitrified tiles imported from Europe and China targeted at the HNI community in India – seeding the market and living up to the

		from Spain by displaying at dealers' showroom across the country. He had also led the acquisition of a ceramic tile plant in Vijayawada, Andhra Pradesh in April 2012, marking the Company's entry into the growing markets of South India. He has played a key role in making Kajaria Ceramics Limited a leading manufacturer of ceramic wall & floor tiles in India.	repute of Kajaria brand of marketing aspiration. He commissioned a unit at Gailpur to manufacture glazed vitrified tiles matching the globally- sourced variants and offered it to the Indian customers at considerably lower prices. He was instrumental in acquiring three tile companies in Morbi, Gujarat and one in Rajahmundry, Andhra Pradesh. With this strategy, he added capacity without any gestation period and acquired reach (West and South) which was critical to capitalise on the various pan-India opportunities. This resulted in additional sales volumes and profit acceleration for the Company. He is also responsible for spearheading the lateral shift of the Company into Sanitaryware and faucets in keeping with the overall growth master plan.
4.	**Disclosure of relationships between Directors (in case of appointment of a Director)**	Mr. Ashok Kajaria, Chairman & Managing Director is father of Mr. Chetan Kajaria and Mr. Rishi Kajaria. Mr. Chetan Kajaria is brother of Mr. Rishi Kajaria.	Mr. Ashok Kajaria, Chairman & Managing Director is father of Mr. Chetan Kajaria and Mr. Rishi Kajaria. Mr. Rishi Kajaria is brother of Mr. Chetan Kajaria.

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Annexure-B

Details regarding proposed expansion of manufacturing capacity of polished vitrified tiles at Malutana, Rajasthan Plant of the Company

Sr. No.	Particulars	Details
1.	**Existing capacity**	6.50 MSM per annum
2.	**Existing capacity utilisation**	86%
3.	**Proposed capacity addition**	5.60 MSM per annum
4.	**Period within which the proposed capacity is to be completed**	Expected to be completed in F.Y. 2018-19
5.	**Investment required**	Rs. 80 crores
6.	**Mode of financing**	Debt / Internal accruals
7.	**Rationale**	To meet the future demand of Polished Vitrified Tiles

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