



21th April, 2018

The Secretary
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001.
Fax No. 022 - 2272 3121 / 3719 / 2037 / 2039 / 2041 / 2061

The Secretary
National Stock Exchange of India Limited
"Exchange Plaza"
Bandra-Kurla Complex Bandra East
Mumbai - 400 051.
Fax No.022 - 26598237 / 38 / 26598346

Sub: Institutional Investor Meeting and presentation.
Ref: Script Code, BSE: 505242, NSE: DYNAMATECH

Dear Sir / Madam,

In compliance with Regulation 30 of the SEBI (LODR) Regulation, 2015, We wish to inform you that the executive of the Company attended the Strategic Ownership Group Meeting held at Dubai on 21st April, 2018. The Copy of presentation has been enclosed.

We have uploaded the presentation in website of the Company pursuant to the regulation 46 of SEBI(LODR) Regulations, 2015

The Exchanges are requested to take the above on record.

Thank you.

Yours truly,
for DYNAMATIC TECHNOLOGIES LIMITED

Naveen Chandra P
Head Legal, Compliance and Company Secretary

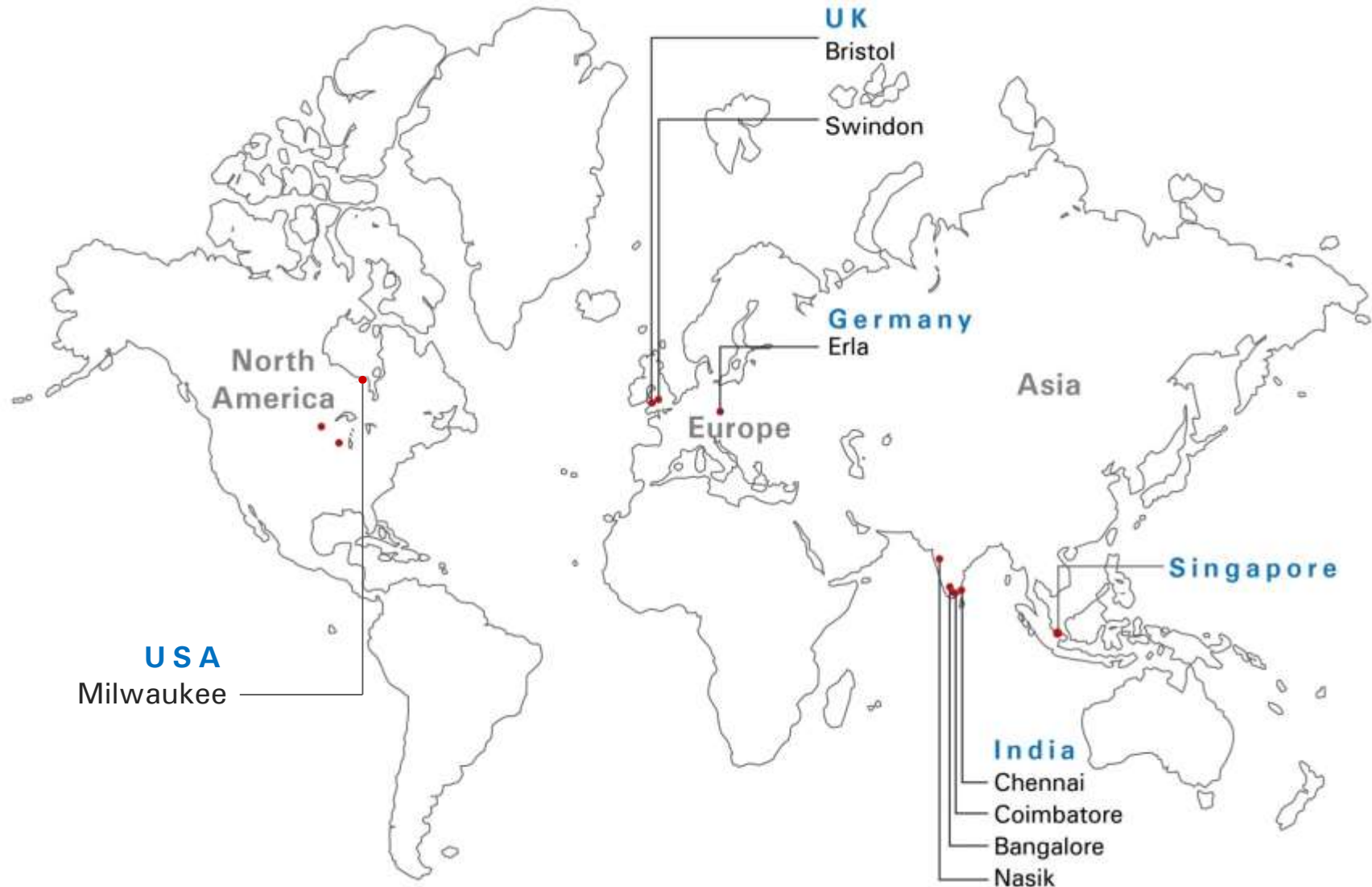


DYNAMATIC TECHNOLOGIES LIMITED



COLLABORATIVE ADVANCED MANUFACTURING

DYNAMATIC TECHNOLOGIES LIMITED



DYNAMATIC TECHNOLOGIES LIMITED



MANUFACTURERS OF HIGHLY ENGINEERED PRODUCTS

- Hydraulics
- Aerospace & Defence
- Automotive





Producer of High Quality Automotive Components



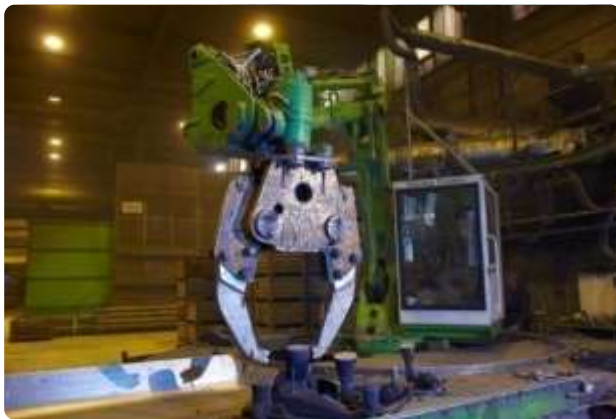
DYNAMATIC TECHNOLOGIES LIMITED



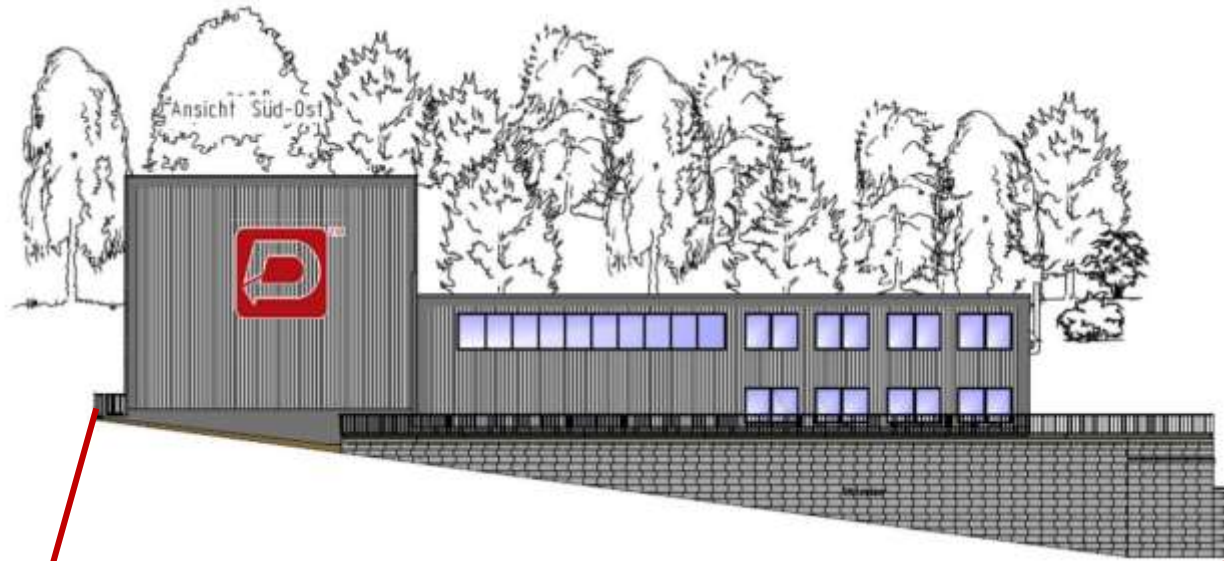
Mercedes-Benz



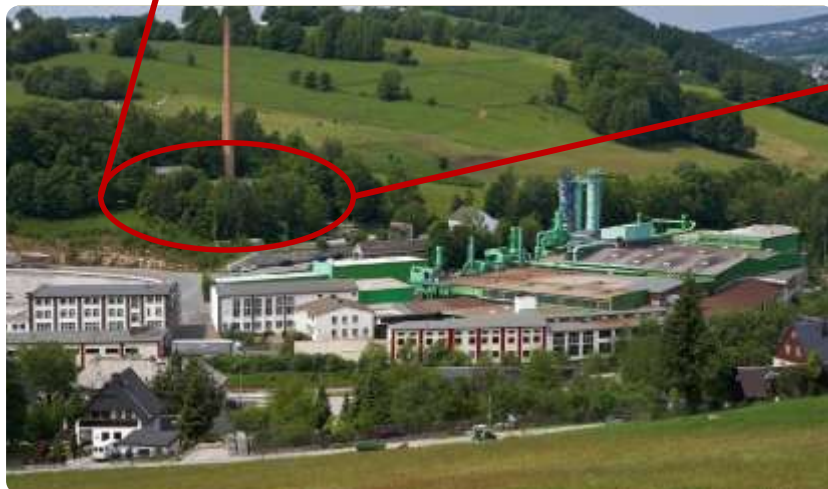
DYNAMATIC TECHNOLOGIES LIMITED



DYNAMATIC TECHNOLOGIES LIMITED



IN GERMANY



DYNAMATIC TECHNOLOGIES LIMITED

ADVANCED ROBOTIC MANUFACTURING



DYNAMATIC TECHNOLOGIES LIMITED



Producer of high-quality

Ferrous Alloy and Castings
for Industrial and Automotive applications



DYNAMATIC TECHNOLOGIES LIMITED



MANDO



- **“FIRST** customer to our foundry
- 20 established parts -Calipers , Carriers and Mounting Plate
- **9 Million pcs** delivered since start up
- SQ mark certified by Hyundai Motors India in August 2012
- Bench marked for **Quality and Best foundry practices** by Anand group in April 2013

DYNAMATIC TECHNOLOGIES LIMITED



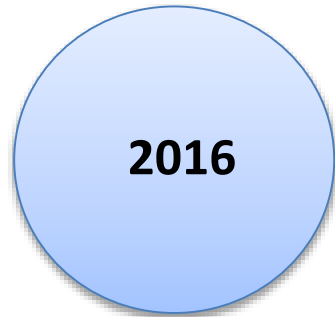
Haldex



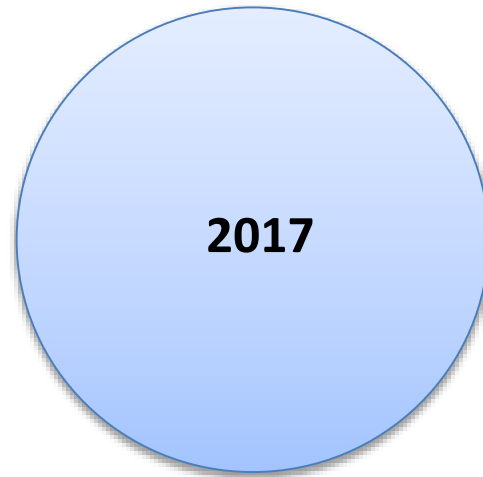
Best Supplier For New
Product Development

- **“Single source”** to Haldex , Nasik for Slack Adjusters and approved source for Sweden and USA
- No. of parts– 20
- Direct exports of raw castings to Haldex ,USA from Feb '18
- Passed 0.9 Million cycles in fatigue tests at Haldex, USA
- Exports to Haldex China discussions on
- Awarded Best supplier for new product development

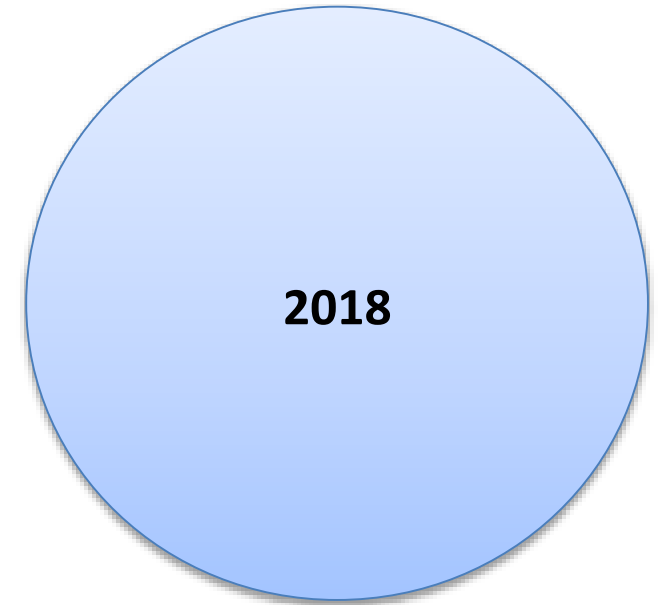
DYNAMATIC TECHNOLOGIES LIMITED



- No. of parts : 5
- 40 Tons per month:



- No. of parts : 11
- 90 Tons per month
- YOY sales growth :125%



- No. of parts : 24
- 380 Tons per month
- YOY sales growth:322%

DYNAMATIC TECHNOLOGIES LIMITED



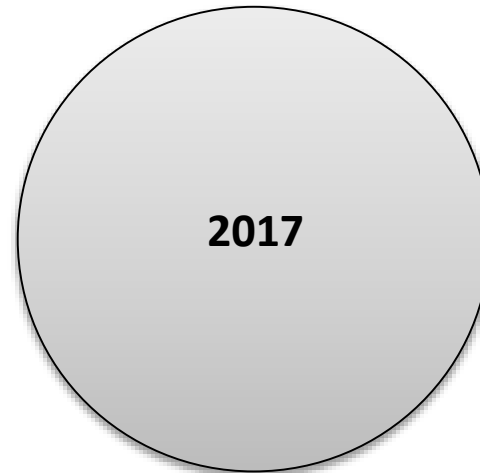
- Chassis Brakes is a customer since 2011
- Largest supplier and single source for majority of the parts
- Total number of Brake Calipers and Carriers – 22
- **1.2 Million pcs** delivered since start up
- Awarded **Best supplier for new product development**



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- No. of parts : 7
- 50 Tons per month
- OEMs added :

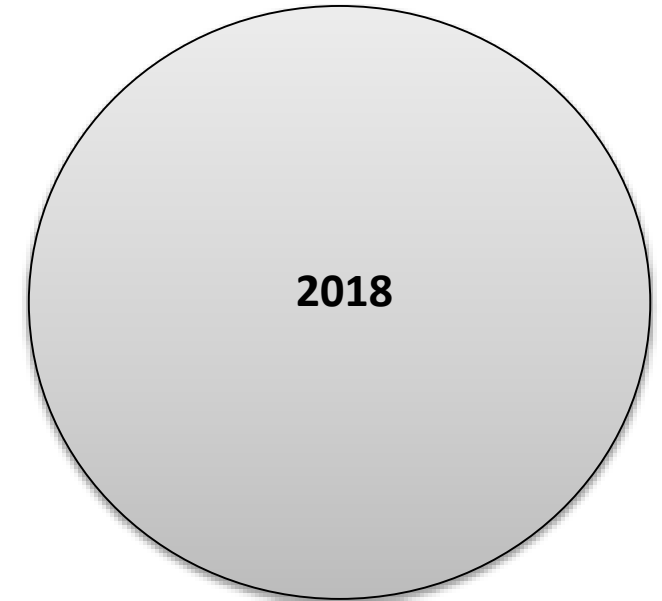


- No. of parts : 11
- 80 Tons per month
- YOY sales growth :60%
- OEMs added:



HONDA

RENAULT · NISSAN
JOINT VENTURE COMPANY



- No. of parts : 24
- 250 Tons per month
- YOY sales growth:212%
- OEMs added :



DYNAMATIC TECHNOLOGIES LIMITED



Leading global producer of
Hydraulic Gear Pumps



DYNAMATIC TECHNOLOGIES LIMITED

Industries **Powered** by Dynamatic Hydraulics



DYNAMATIC TECHNOLOGIES LIMITED

CUSTOMERS

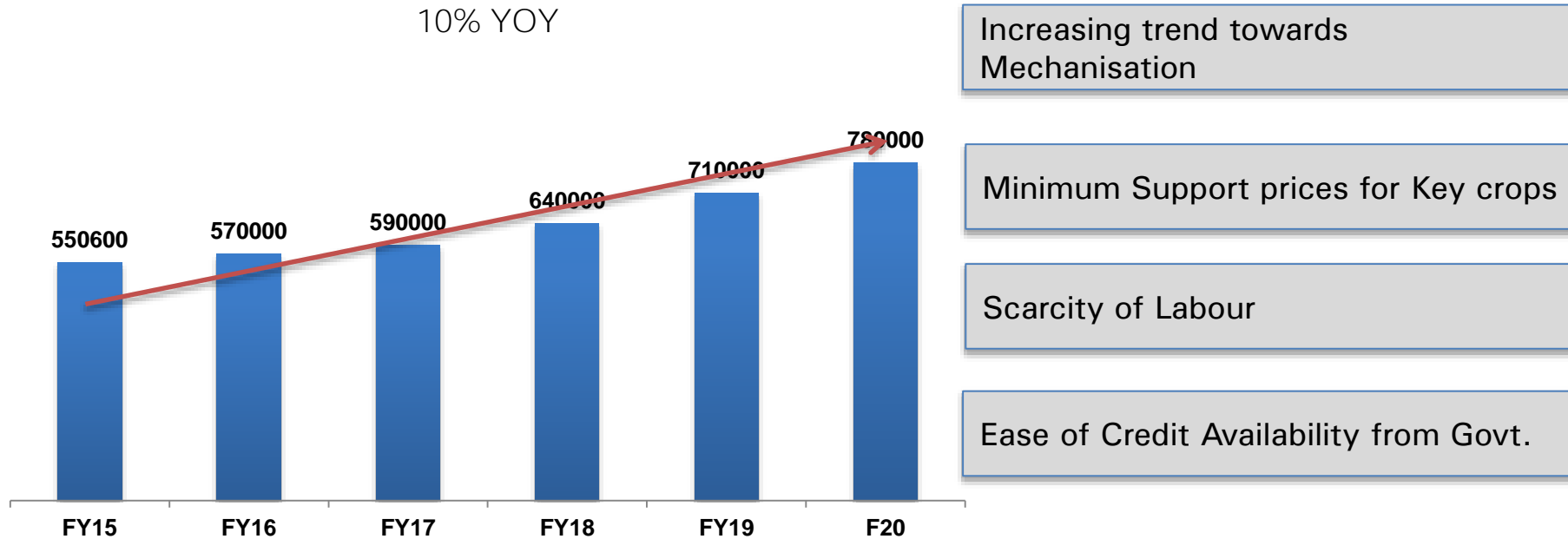
Partners in Progress



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DOMESTIC TRACTOR INDUSTRY



- Fy18 tractor volumes are 10% Industry & the trend is likely to continue till FY20
- Expected policy change for tractors to be power steering

x2

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TRACTOR HYDRAULICS

High Market Share – Increasing Wallet Share



Power Steering Valves



Rock Shaft Assembly



Pumps

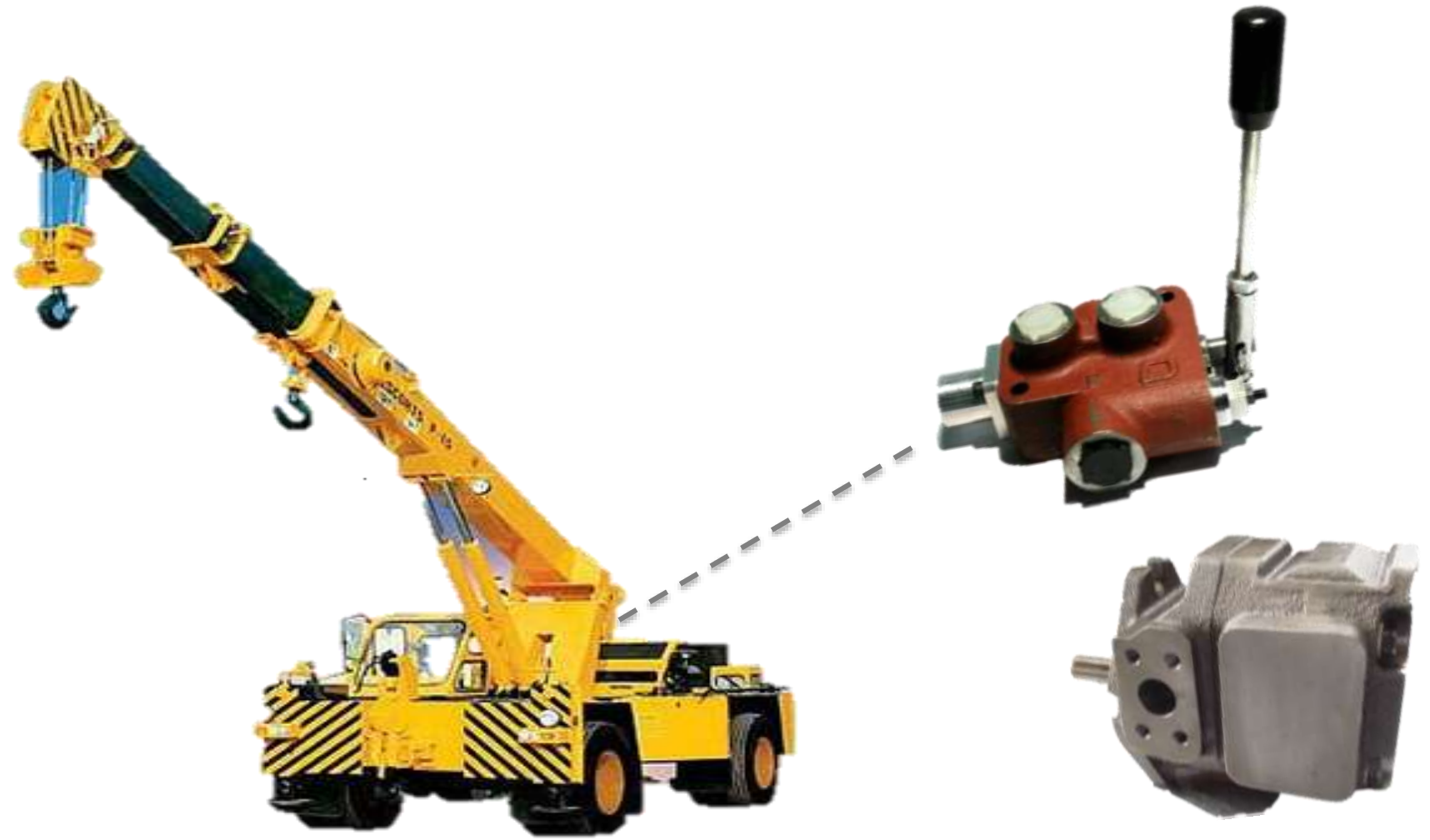


Pressure & Flow Control



Hitch Control Valve

DYNAMATIC TECHNOLOGIES LIMITED



DYNAMATIC TECHNOLOGIES LIMITED



Steering Control System
Turret Control System
Brake Actuating System
Arjun MBT



Ailerons and Flaps
HJT-36
India's Intermediate Jet Trainer



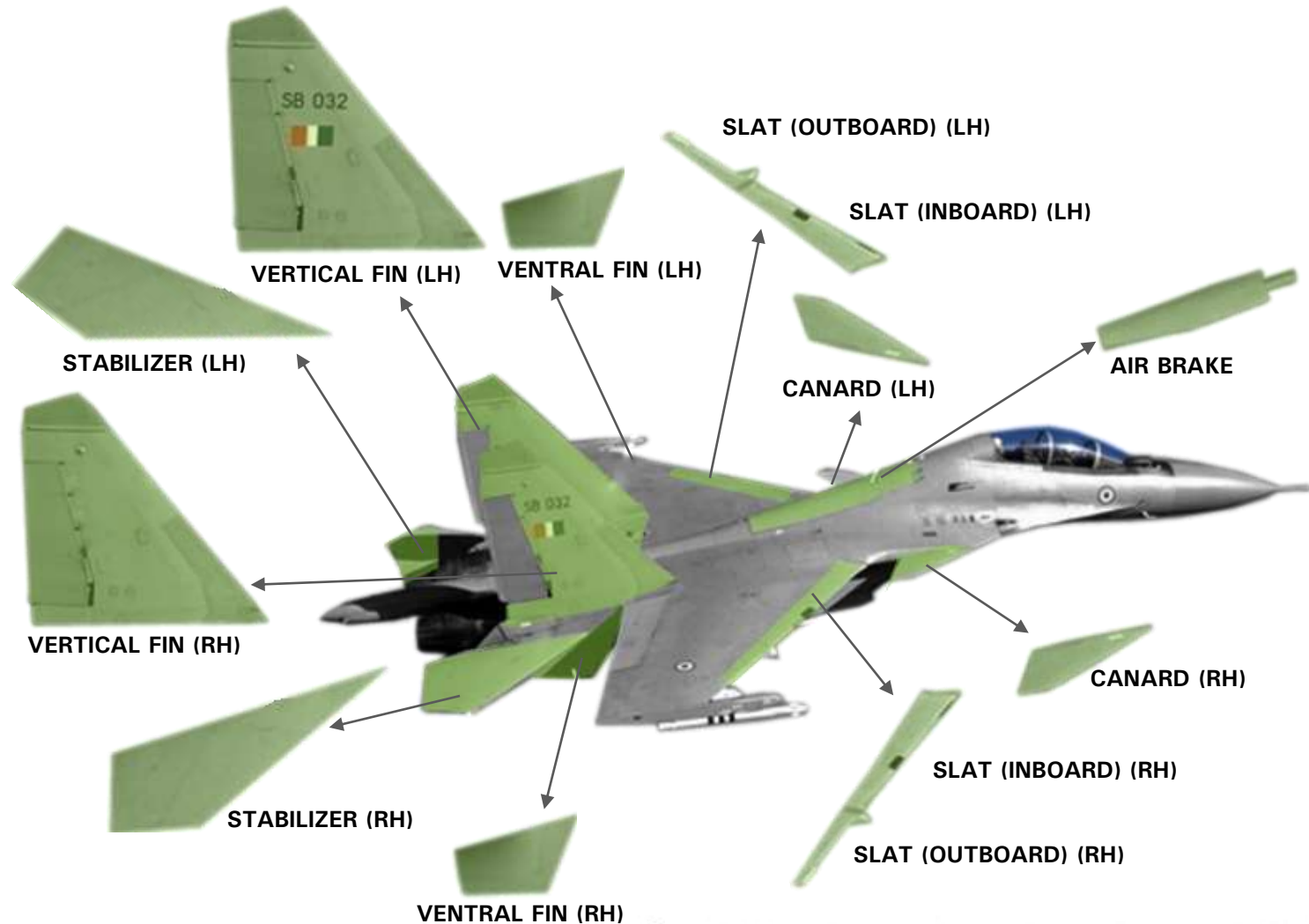
Hydraulic Transmission System
T -72

Wing and Rear Fuselage
Lakshya
India's Pilotless Target Aircraft





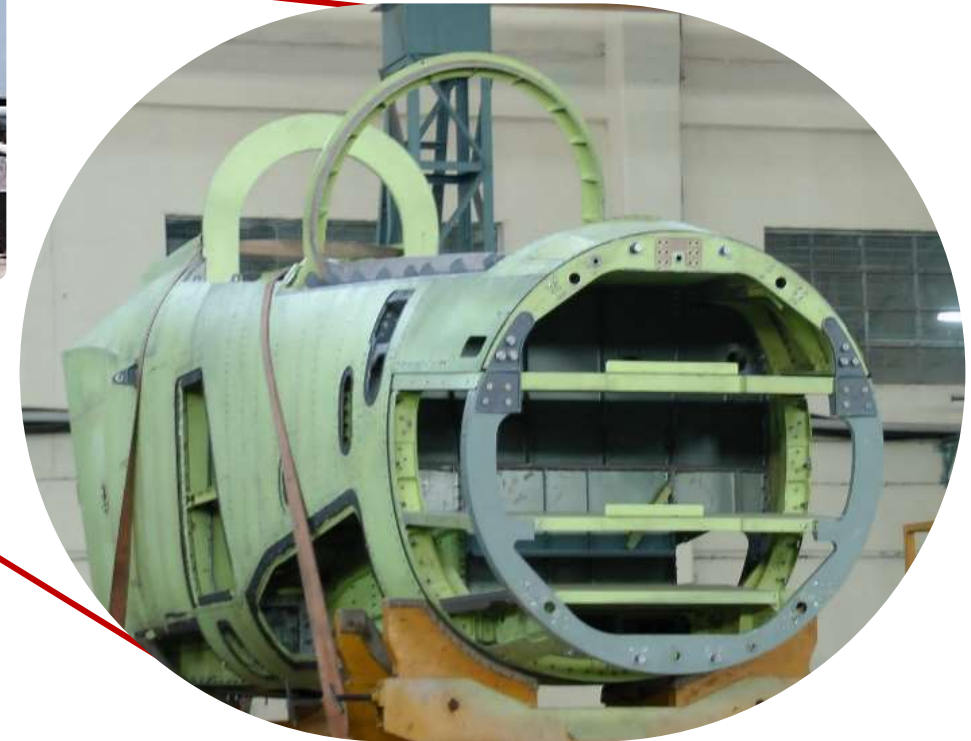
DYNAMATIC WORKSHARE ON SUKHOI 30 MKI



DYNAMATIC TECHNOLOGIES LIMITED

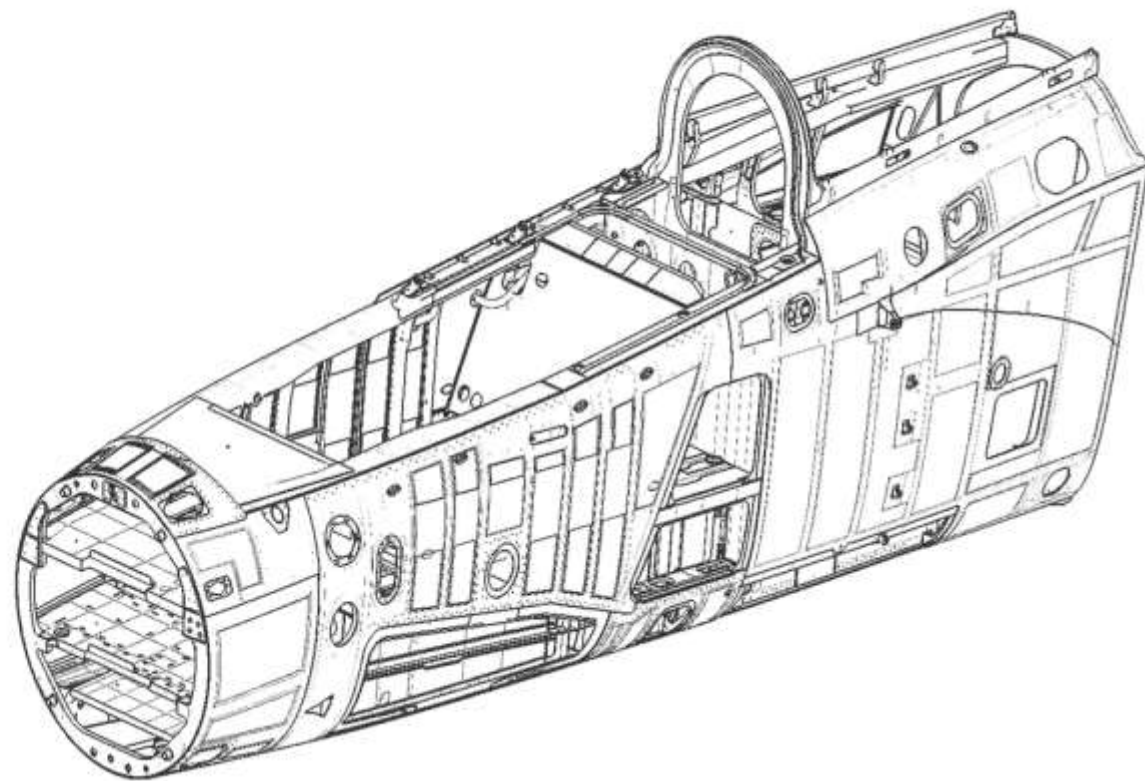
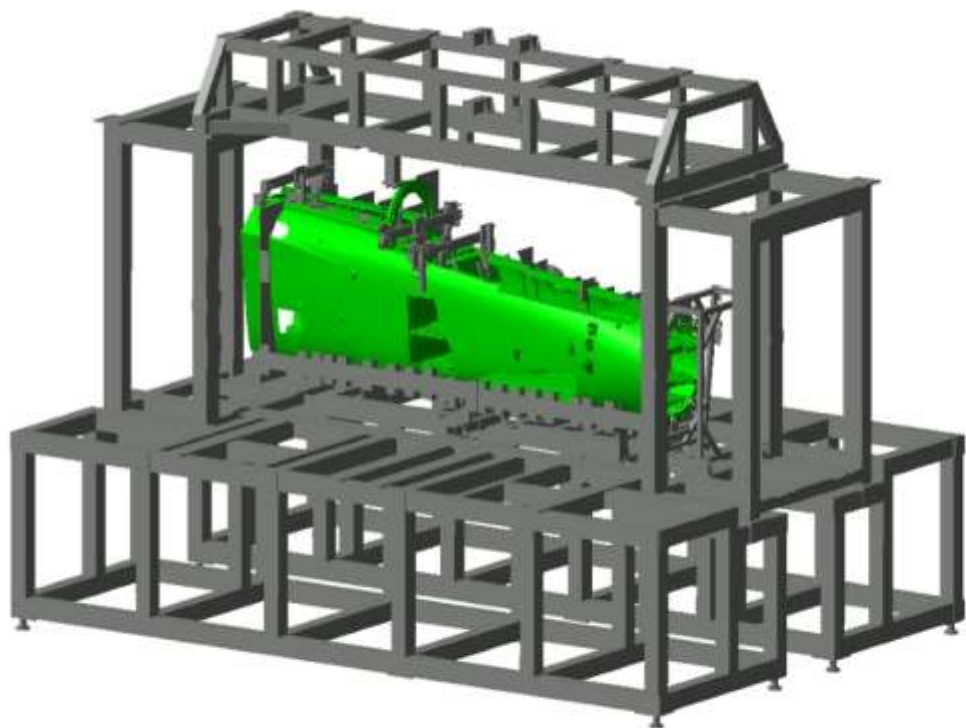


TEJAS LIGHT COMBAT AIRCRAFT FUSELAGE



DYNAMATIC TECHNOLOGIES LIMITED

INDUSTRIALISATION OF LCA FUSELAGE



DYNAMATIC TECHNOLOGIES LIMITED



AIRBUS
GLOBALISATION OF
FLAP TRACK BEAM MANUFACTURING



DYNAMATIC TECHNOLOGIES LIMITED



GLOBAL BEST VALUE MODEL

COMPLEMENTARY ADVANTAGES

United Kingdom

- Advanced Robotic 5-Axis machining
- Qualified raw material suppliers
- Low cost of Capital

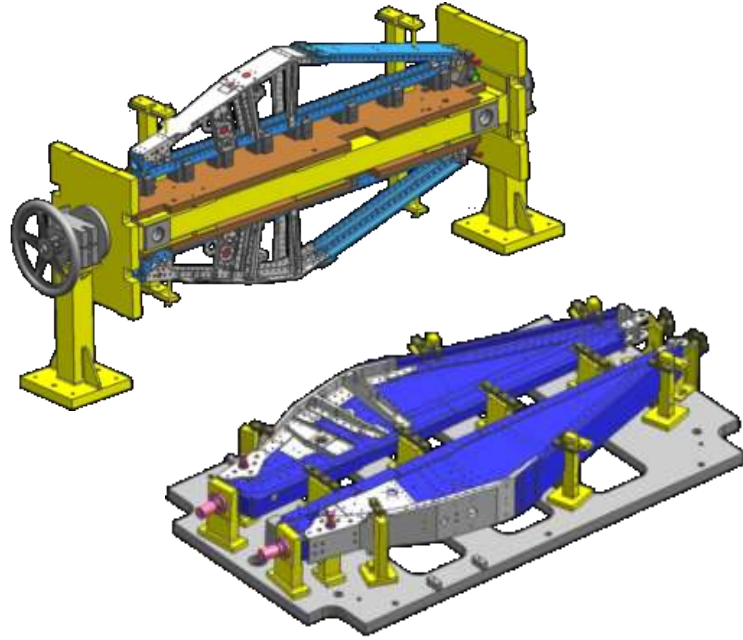
India

- Advanced 3D Engineering skills
- Artisanal craftsmanship
- Low cost of manpower



Map not to scale.
For illustrative purposes only.

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AIRBUS

Centre of Excellence for Airbus Flap Track Beams

Manufacturing 100% of Airbus Single Aisle

Contracted for 100 % of all Airbus Long Range





AIRBUS

2008 : Acquisition of Oldland Aerospace, Bristol

2009 : Robotic Manufacturing of A320 Details



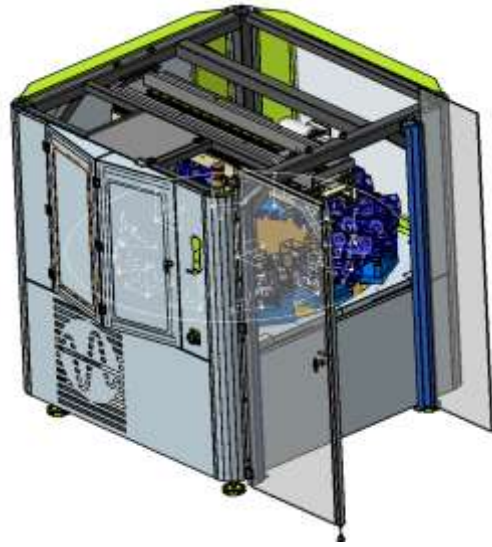
2016 : FMS Cell for A330 Flap Track Beam



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FULLY AUTONOMOUS ROBOTIC MANUFACTURING



DYNAMATIC TECHNOLOGIES LIMITED

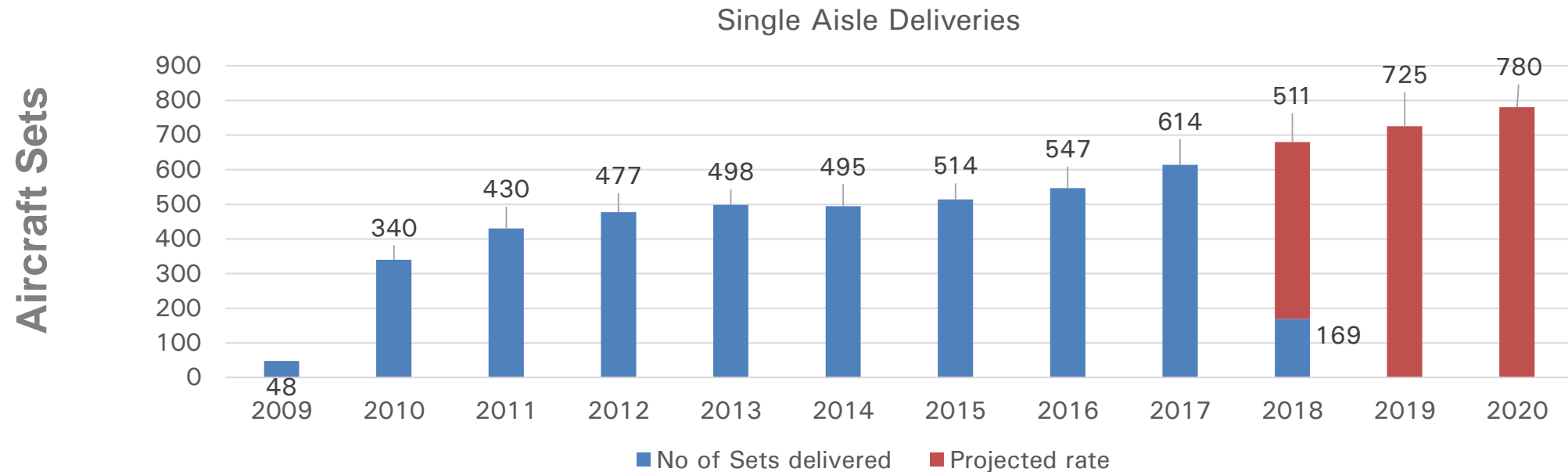


Total Sets Dispatched as on March 31, 2018

(Number of Beams per set - 6)

Total Aircraft Supplied : 4026 **Sets**

100% DELIVERY PERFORMANCE **0% REJECTION**



Dynamatic Performance Continues with Same Delivery & Quality Ratings

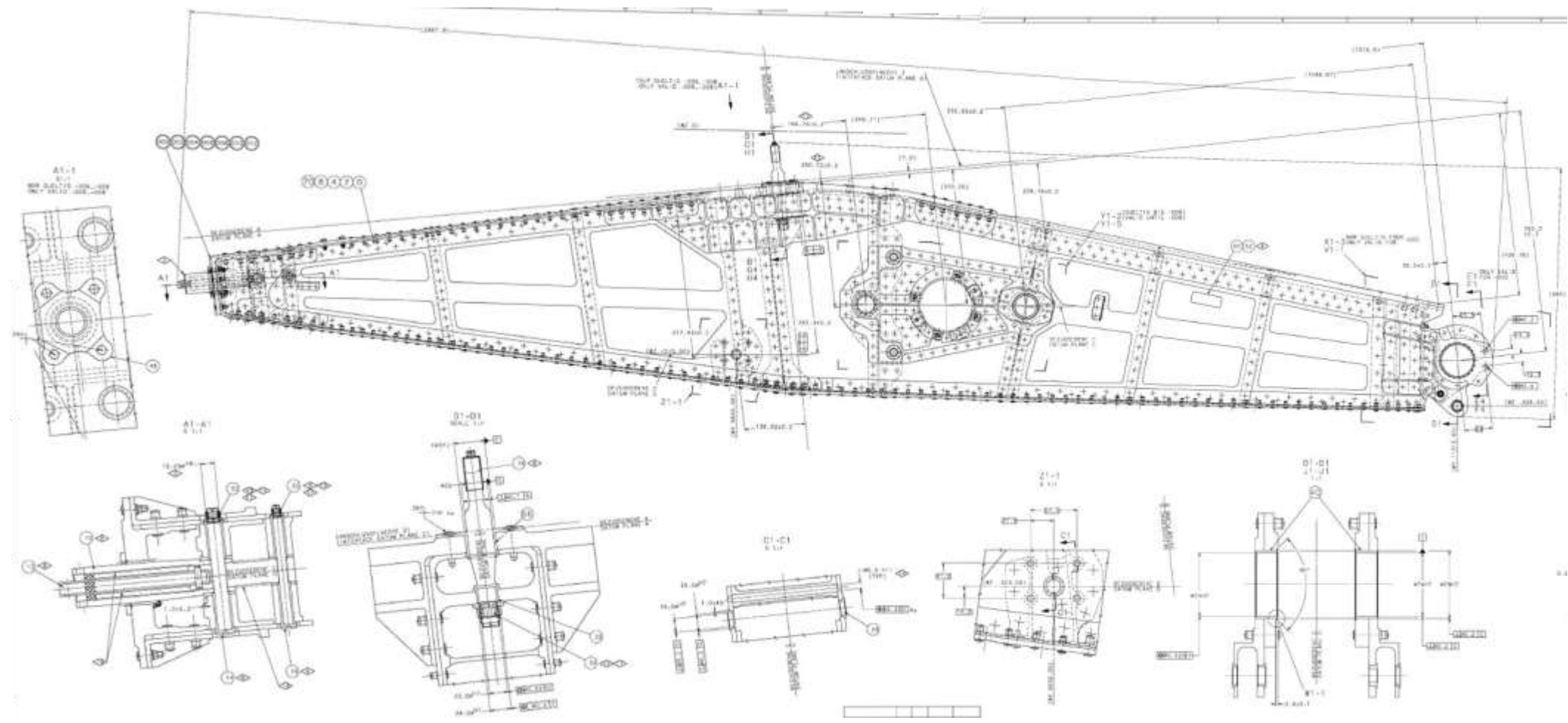


The image shows a close-up, low-angle view of the underside of an Airbus A330 wing. The wing is dark grey and features several circular access panels. The flap track beams are visible, showing the complex mechanical structure of the wing's trailing edge. The background is a plain, light color.

AIRBUS

**FIRST DYNAMATIC A330 FLAP
TRACK BEAMS FITTED ON AIRCRAFT
March 2017**

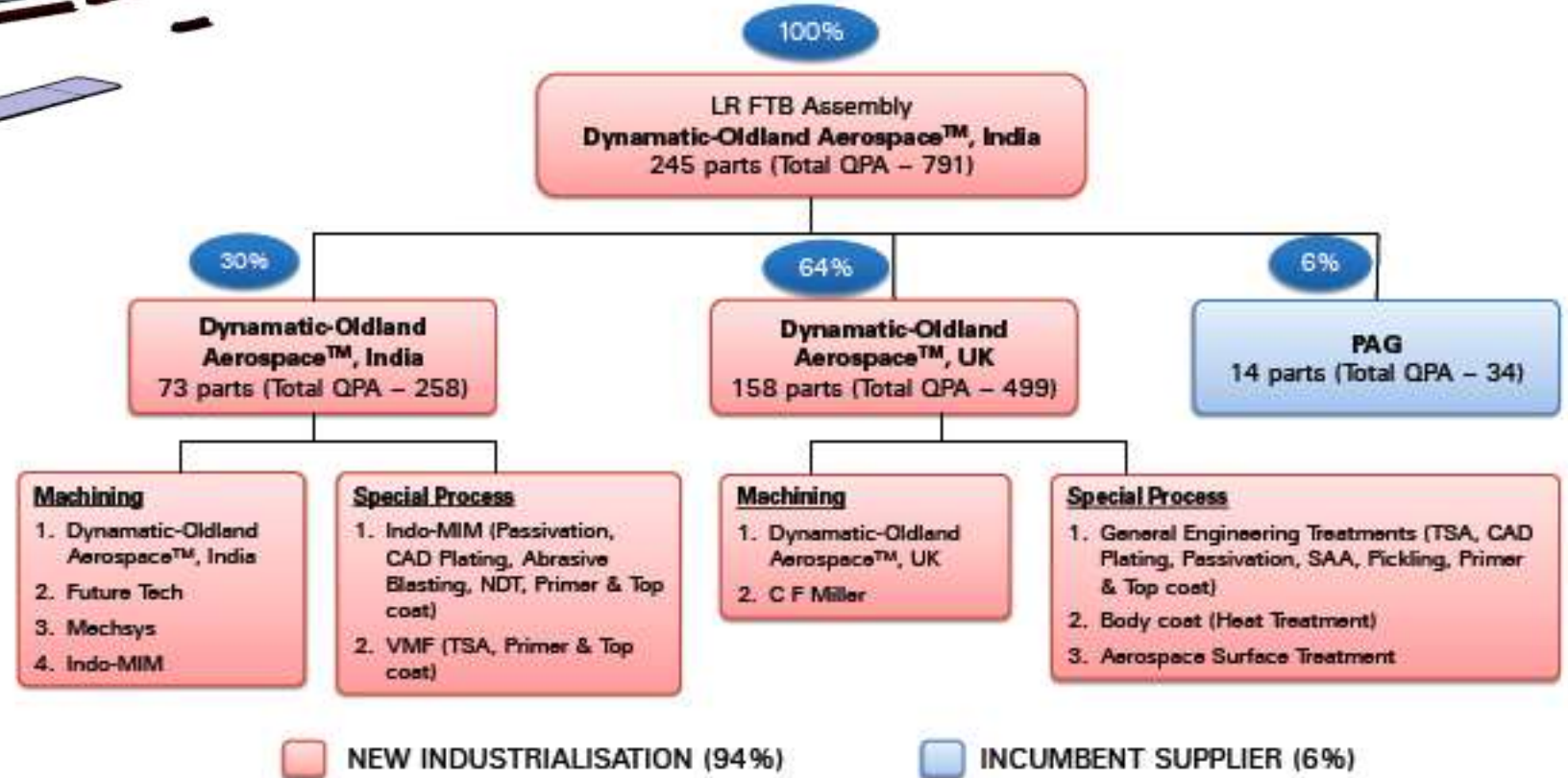
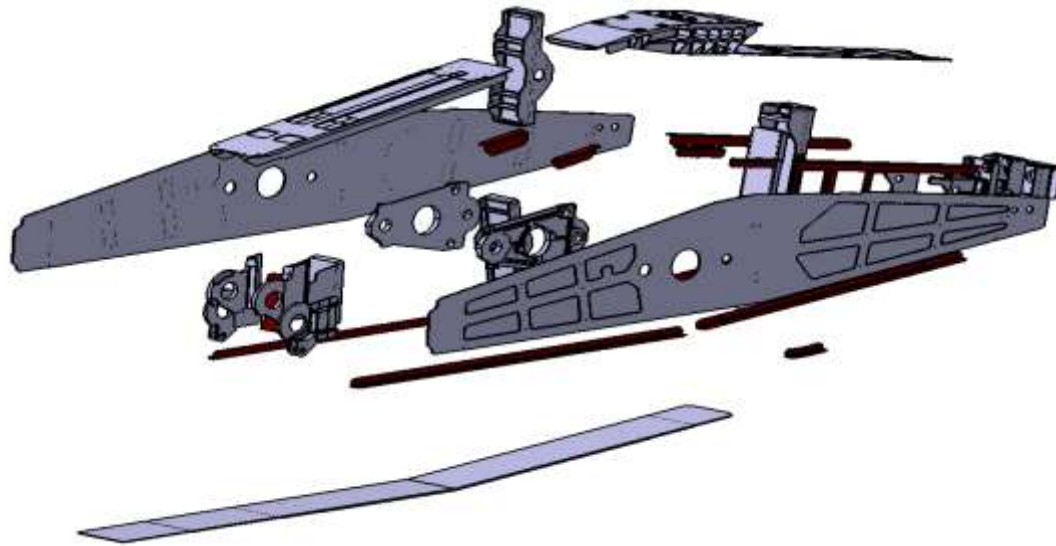
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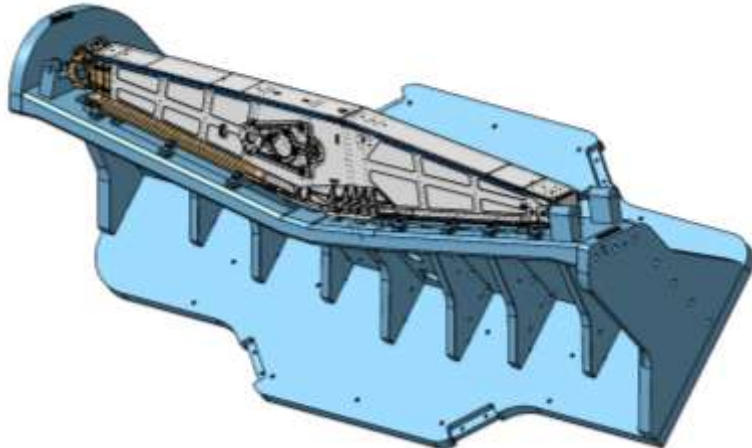
Deep Industrialization



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NEW MACHINING CONCEPT – DYNAMATIC DESIGNED TOOLING



DYNAMATIC TECHNOLOGIES LIMITED



A330 Assembly Line in Bangalore

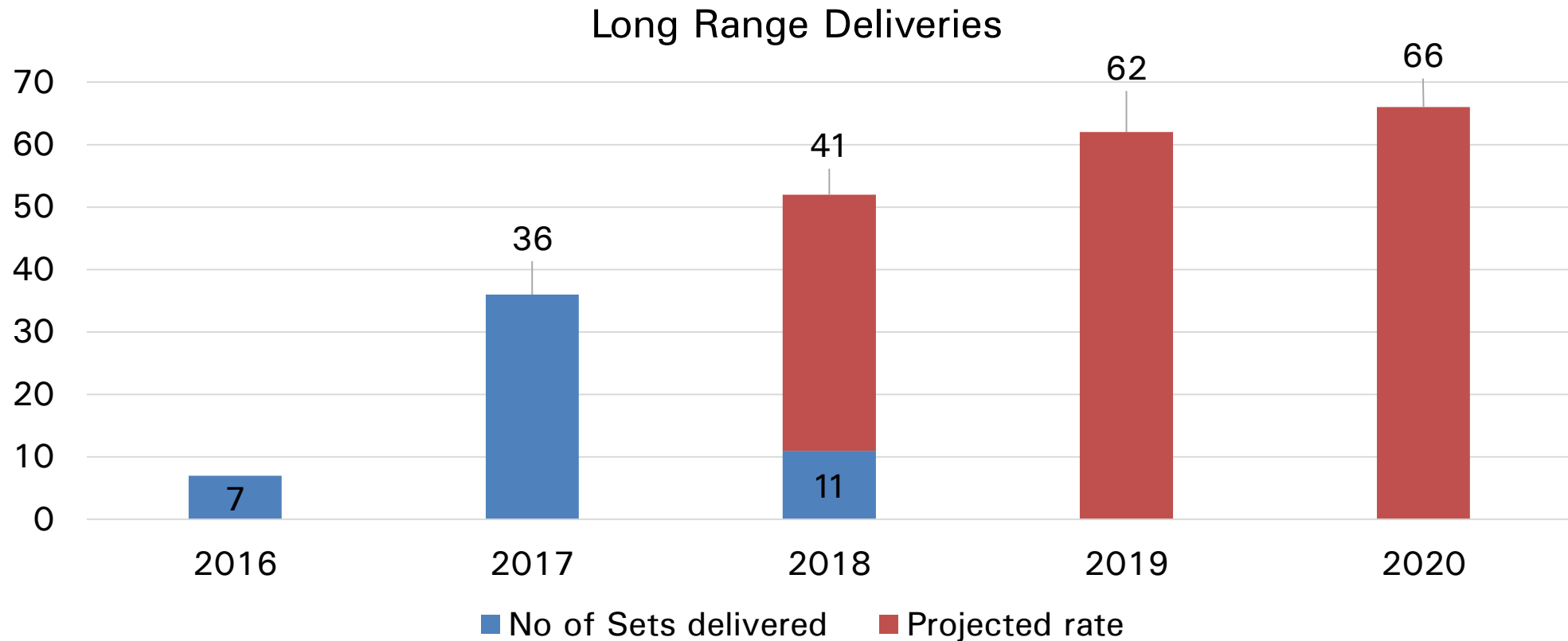


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Total Sets Dispatched as on March 31, 2018

(Number of Beams per set - 8)





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Images: Landsat / Copernicus
Data: SIO, NOAA, U.S. Navy, NGA, GEBCO

Google Earth

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P8



Mission Cabinets

Power Cabinets

DYNAMATIC TECHNOLOGIES LIMITED



P8



Mechanical Assemblies

Power Cabinets

DYNAMATIC TECHNOLOGIES LIMITED



CH-47 Chinook
ONE AIRCRAFT - MANY MISSIONS



Pylon

Ramp

DYNAMATIC TECHNOLOGIES LIMITED



BOEING CH-47 CHINOOK – PYLON & RAMP ASSEMBLY



DYNAMATIC TECHNOLOGIES LIMITED



BOEING CH-47 CHINOOK – PYLON & RAMP ASSEMBLY



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Boeing Supplier Award 2018

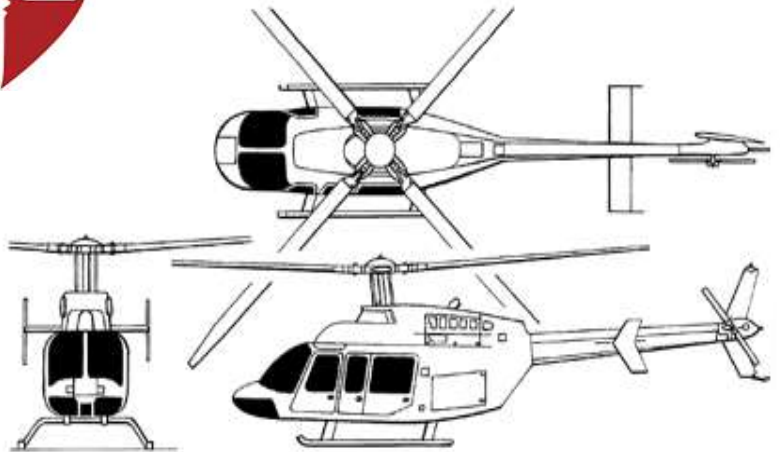


Launch of Dynamatic



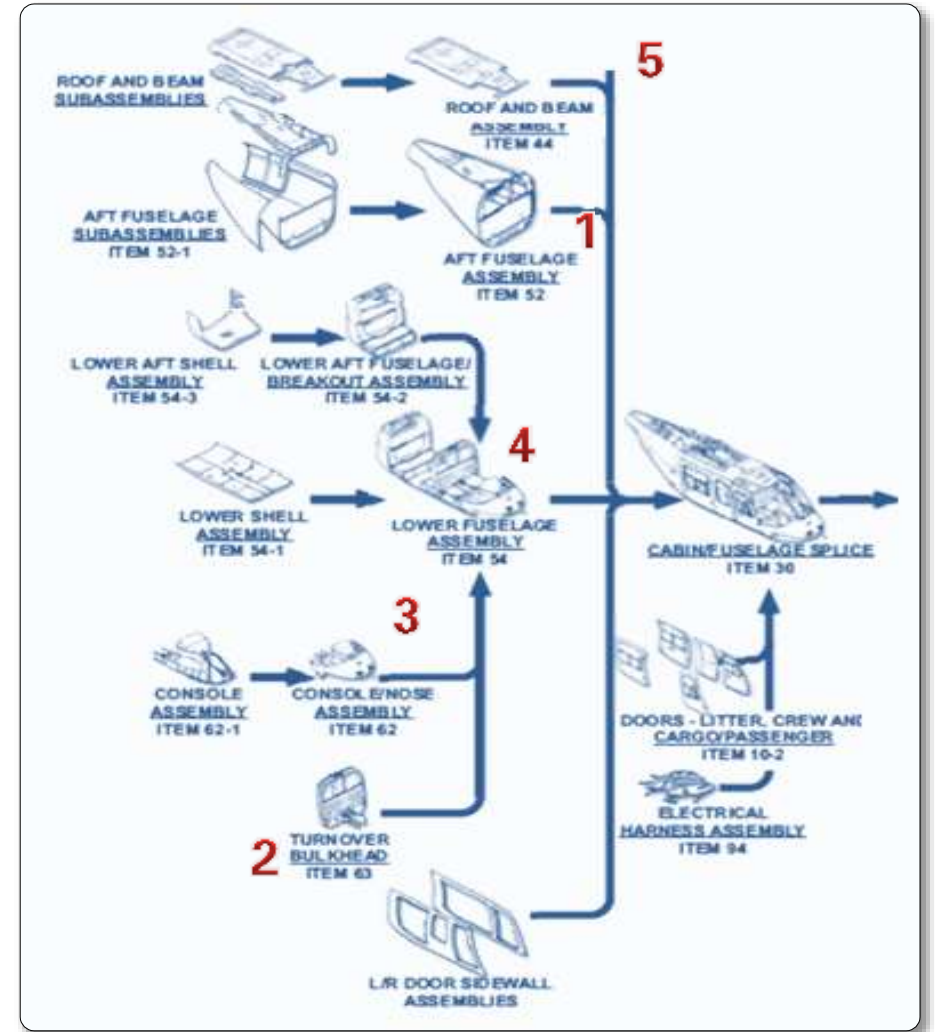
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BELL 407 HELICOPTER



Consolidation of Supply Chain

- 56 Incumbents replaced by 1
- 1600 part numbers to 5 Part Numbers
- Clean Engineering
- Cost Reduction
- Global Single Source

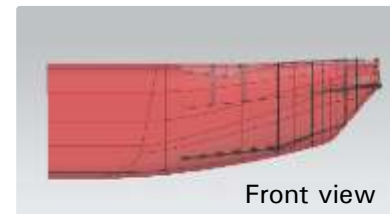
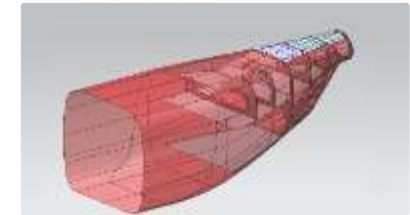
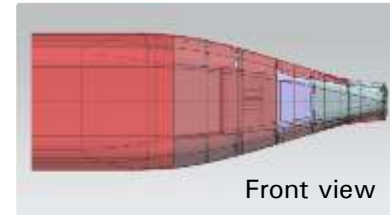
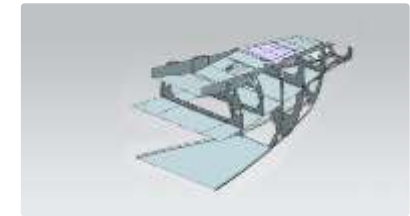
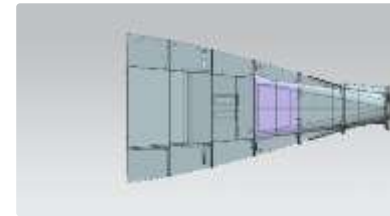


DYNAMATIC TECHNOLOGIES LIMITED

DIGITAL ENGINEERING AT DYNAMATIC, INDIA



- 2D to 3D
- Digital Assembly
- Removal of Legacy discrepancies
- New Baseline Configuration



DYNAMATIC TECHNOLOGIES LIMITED



Assembly Facilities at Bangalore Airport

Bell Helicopter Bell 407





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GREAT

BRITAIN



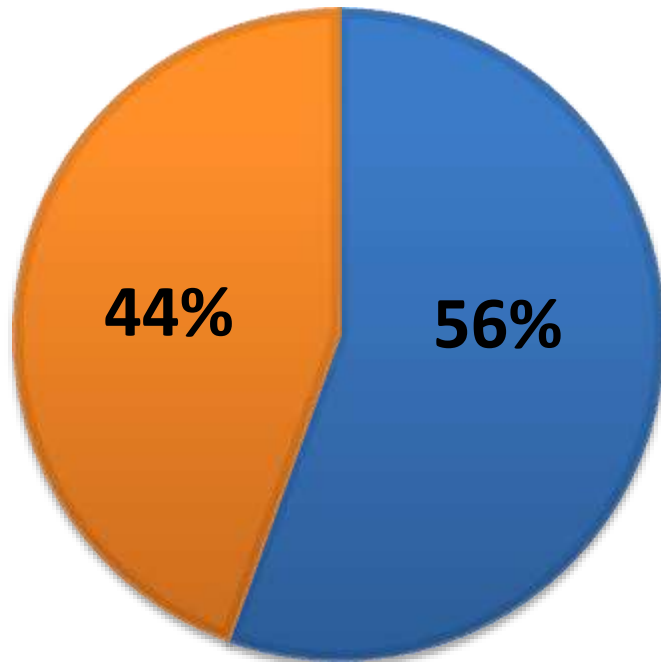
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Commercial Vs Defense

AEROSPACE - SALES MIX

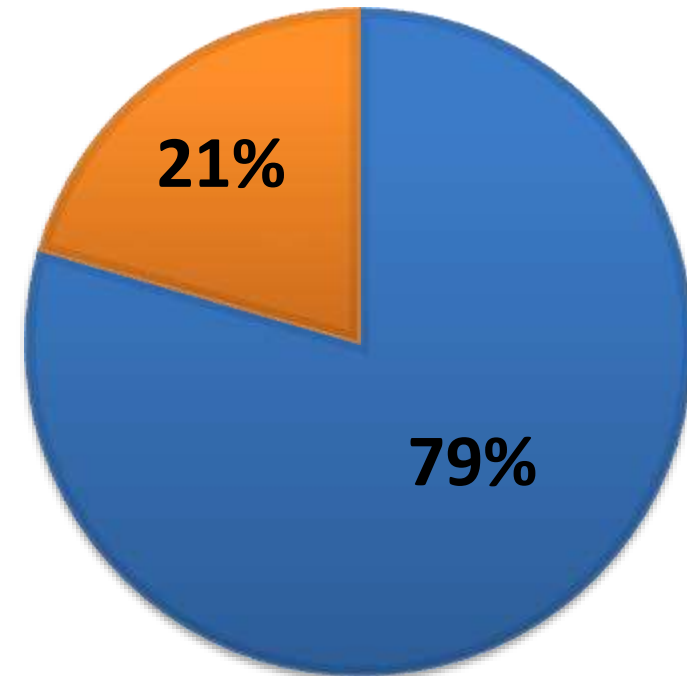
■ Commercial ■ Defence



Fixed Wing Vs Rotary

AEROSPACE - PRODUCT MIX

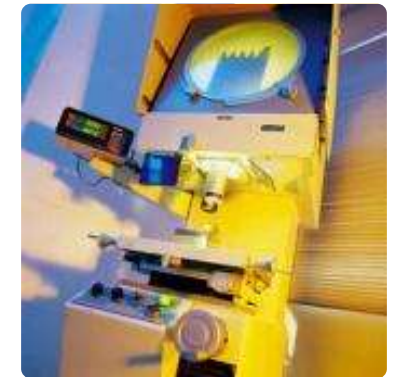
■ FIXED WING ■ ROTARY



DYNAMATIC TECHNOLOGIES LIMITED



THE JKM SCIENCE CENTER, BANGALORE, INDIA



DYNAMATIC TECHNOLOGIES LIMITED

R&D LAB, SWINDON, UK



DYNAMATIC TECHNOLOGIES LIMITED

MATERIAL SCIENCE LAB
ERLA, GERMANY



DYNAMATIC TECHNOLOGIES LIMITED



DYNAMATIC PRODUCT EVOLUTION STRATEGY



1980's

HYDRAULIC PUMPS

Precision Engineered
Performance Parts



1991 onwards

AEROSPACE PRECISION PARTS

Bespoke Precision Parts



1994 onwards

SMALL AEROSPACE ASSEMBLIES

Developmental Partner
with DRDO



2005 onwards

MAJOR AEROSPACE ASSEMBLIES

TIER 1 - HAL, Airbus, Boeing, Bell Helicopters
TIER 2 - Spirit Aerosystems



2020 onwards

UAVs SYSTEMS INTEGRATION

Prime
Partnership with Leading Israeli Homeland Security companies:
Israel Aerospace Industries, Magal-S3



DYNAMATIC TECHNOLOGIES LIMITED



Fund Utilisation from FY12 to FY18

USD Mn

Source of Funds	Amount
EBITDA	161.5
Equity & Sales of Assets	31.2
Sub Total	192.7
Utilisation of Funds	Amount
Interest paid	86.2
Taxes	14.6
Loan	18.5
Capex	69.2
Re-deployment in Business	4.2
Sub Total	192.7



JKM Ferrotech Limited
India



Eisenwerk Erla GmbH
Germany



Dynamatic Hydraulics™
India | UK

JKM Automotive™
India



JKM Wind Farm
India



Dynamatic-Oldland Aerospace™
India | UK



JKM Ferrotech Limited

India



Eisenwerk Erla GmbH

Germany



Dynamatic Hydraulics™

India | UK



Dynamatic-Oldland Aerospace™

India | UK

DYNAMETAL® LIMITED

**DYNAMATIC
TECHNOLOGIES LIMITED**



JKM Ferrotech Limited
India



Eisenwerk Erla GmbH
Germany



Dynamatic Hydraulics™

India | UK



Dynamatic-Oldland Aerospace™

India | UK



DYNAMATIC TECHNOLOGIES LIMITED



Indian Company Global Brand