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sasken

BSE Ltd.
Dept of Corporate Services - CRD
PJ Towers, Dalal Street
Mumbai 400 001

April 26, 2012.

Fax: 022 2272 2037/39/41/61

National Stock Exchange of India Ltd.
Exchange Plaza,
Bandra - Kurla Complex,
Bandra (E),
Mumbai - 400 051

Fax: 022 6641 8125/26

Dear Sirs,

Ref: Scrip Code 532663 / SASKEN

Audited Financial Results

We are sending herewith the audited financial results of the Company for the year ended 31st March 2012 as taken on record at our Board Meeting held today. Please also find enclosed a copy of the Press Release being issued.

As provided under Clause 41 of the Listing Agreement, we will be publishing the consolidated financial results in the newspapers. However, the stand alone financial results will be posted on the Company's website www.sasken.com.

Dividend

The Board of Directors has recommended a final dividend of Rs.4.50 per equity share of Rs.10 each for the financial ended March 31, 2012 amounting to Rs.1,170.51 lakhs. This is subject to approval of shareholders, and if so approved, the total dividend for the year will amount to Rs.7.00 per equity share (including interim dividend of Rs.2.50 per share).

Thanking you,

Yours faithfully
For Sasken Communication Technologies Ltd.

S. Prasad
Dy. Company Secretary

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SASKEN COMMUNICATION TECHNOLOGIES LIMITED

139/25, RING ROAD, DOMLUR, BANGALORE 560 071

AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2012

PART I		(Rs. in Lakhs)				
Sl. No.	Particulars	Quarter ended			Year ended	
		March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
1	Net Sales/Income from Operations	10,021.43	9,492.39	9,413.70	38,808.64	39,419.62
2	Expenditure:					
	a. Cost of materials consumed	-	-	-	-	-
	b. Purchases of stock-in-trade	-	-	-	-	-
	c. Changes in work-in-progress	(73.65)	(47.01)	43.17	(34.38)	71.46
	d. Employee benefits expense	5,583.53	6,056.02	5,818.97	24,204.14	21,827.74
	e. Depreciation and amortisation expense	380.12	414.68	433.69	1,756.65	1,687.92
	f. Provision for diminution in value of investments/(reversals)	-	-	137.60	-	103.76
	g. Other expenses	2,200.67	2,227.89	1,892.65	8,679.33	8,163.66
	Total	8,090.67	8,651.58	8,326.08	34,605.74	31,854.54
3	Profit from Operations before Other Income, finance costs and Exceptional Items (1-2)	1,930.76	840.81	1,087.62	4,202.90	7,565.08
4	Other Income	321.25	767.97	324.29	2,344.63	1,775.59
5	Profit before finance costs and Exceptional Items (3+4)	2,252.01	1,608.78	1,411.91	6,547.53	9,340.67
6	Finance costs	-	-	-	-	-
7	Profit after finance costs but before Exceptional Items (5-6)	2,252.01	1,608.78	1,411.91	6,547.53	9,340.67
8	Exceptional Items - Refer Note 4(c)	1,550.00	-	-	1,550.00	-
9	Profit from Ordinary Activities before tax (7-8)	702.01	1,608.78	1,411.91	4,997.53	9,340.67
10	Tax expense	442.44	286.47	(435.01)	1,206.96	372.69
11	Net Profit from Ordinary Activities after tax (9-10)	259.57	1,322.31	1,846.92	3,790.57	8,967.98
12	Extraordinary Item (net of tax expense)	-	-	-	-	-
13	Net Profit for the period (11-12)	259.57	1,322.31	1,846.92	3,790.57	8,967.98
14	Paid-up equity share capital (at par Value of Rs. 10 each)	2,601.13	2,580.00	2,618.58	2,601.13	2,618.58
15	Reserves excluding revaluation reserves	38,153.20	37,827.71	37,844.29	38,153.20	37,844.29
16	Earnings Per Share (EPS) (not annualised) (In Rs.)					
	a) Basic and diluted EPS before Extraordinary items					
	- Basic	1.00	5.13	6.93	14.70	32.91
	- Diluted	0.99	5.03	6.67	14.48	31.75
	b) Basic and diluted EPS after Extraordinary items					
	- Basic	1.00	5.13	6.93	14.70	32.91
	- Diluted	0.99	5.03	6.67	14.48	31.75



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PART II		Quarter ended			Year ended	
Sl. No.	Particulars	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
A.	PARTICULARS OF SHAREHOLDING					
1	Public Shareholding					
	- No. of shares	18,300,954	18,089,604	18,590,844	18,300,954	18,590,844
	- Percentage of shareholding	70.36%	70.11%	71.00%	70.36%	71.00%
2	Promoters and promoter group Shareholding					
	a) Pledged/Encumbered					
	- Number of shares	-	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
	- Percentage of shares (as a% of the total share capital of the company)	-	-	-	-	-
	b) Non-encumbered					
	- Number of Shares	7,710,397	7,710,397	7,594,949	7,710,397	7,594,949
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%
	- Percentage of shares (as a% of the total share capital of the company)	29.64%	29.89%	29.00%	29.64%	29.00%

Particulars		Quarter Ended March 31 2012
B.	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	Nil
	Received during the quarter	9
	Disposed during the quarter	9
	Remaining unresolved at the end of quarter	Nil



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SASKEN COMMUNICATION TECHNOLOGIES LIMITED

139/25, RING ROAD, DOMLUR, BANGALORE 560 071

AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2012

(Rs. in Lakhs)

Sl. No.		Quarter ended			Year ended	
		March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
1	Segment Revenue					
a.	Software Services	8,944.41	8,794.31	8,923.49	36,137.02	35,697.78
b.	Software Products	1,077.02	698.08	490.21	2,671.62	3,721.84
	Total	10,021.43	9,492.39	9,413.70	38,808.64	39,419.62
	Less Inter segment revenue	-	-	-	-	-
	Net Sales/Income from Operations	10,021.43	9,492.39	9,413.70	38,808.64	39,419.62
2	Segment Results (Profit+)/Loss(-) before tax and interest from each segment)					
a.	Software Services	2,250.85	1,748.42	2,330.62	8,211.29	10,038.01
b.	Software Products	1,003.81	507.66	245.84	1,945.22	2,871.09
	Total	3,254.66	2,256.08	2,576.46	10,156.51	12,909.10
	Less: i) Finance costs	-	-	-	-	-
	ii) Other un-allocable expenditure net off un-allocable Income	764.97	1,130.35	1,064.00	4,445.29	4,332.83
	iii) Exchange (gain)/loss	237.68	(483.05)	(37.05)	(836.31)	(868.16)
	iv) Provision for diminution in value of investments/(reversals)	1,550.00	-	137.60	1,550.00	103.76
	Total Profit before tax	702.01	1,608.78	1,411.91	4,997.53	9,340.67
3	Capital Employed (Segment Assets - Segment Liabilities)					
a.	Software Services	6,510.85	6,414.75	6,370.12	6,510.85	6,370.12
b.	Software Products	1,001.92	42.61	2.45	1,001.92	2.45
	Sub total	7,512.77	6,457.36	6,372.57	7,512.77	6,372.57
c.	Unallocated Corporate Assets	37,508.99	38,423.59	38,068.76	37,508.99	38,068.76
	Less : Corporate Liabilities	(4,254.17)	(4,465.65)	(3,827.92)	(4,254.17)	(3,827.92)
	Total Capital Employed	40,767.59	40,415.30	40,613.41	40,767.59	40,613.41



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SASKEN COMMUNICATION TECHNOLOGIES LIMITED
 139/25, RING ROAD, DOMLUR, BANGALORE 560 071
 AUDITED STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2012

Amount in Rs. Lakhs

Particulars	As at March 31, 2012	As at March 31, 2011
A. EQUITY AND LIABILITIES		
1. Shareholders' Funds		
a) Share Capital	2,601.13	2,618.58
b) Reserves and surplus	38,153.20	37,844.29
c) Money received against share warrants	-	132.00
Sub-total - Shareholders' funds	40,754.33	40,594.87
2. Share application money pending allotment	13.26	18.54
3. Non-current liabilities		
a) Long term provisions	158.84	174.98
Sub-total - Non-current liabilities	158.84	174.98
4. Current liabilities		
a) Trade payables	3,445.62	3,434.76
b) Other current liabilities	764.32	1,129.73
c) Short term provisions	3,291.86	2,872.05
Sub-total - Current liabilities	7,501.80	7,436.54
TOTAL - EQUITY AND LIABILITIES	48,428.23	48,224.93
B. ASSETS		
1. Non current assets		
a) Fixed assets (net)	6,272.12	6,296.75
b) Non current investments	7,613.56	7,537.91
c) Deferred tax assets (net)	832.12	628.03
d) Long-term loans and advances	5,659.28	5,661.62
e) Other non current assets	150.00	151.04
Sub-total - Non-current assets	20,527.08	20,275.35
2. Current assets		
a) Current investments	14,219.36	13,639.58
b) Inventories	129.47	95.09
c) Trade receivables	8,060.75	7,492.63
d) Cash and bank balances	2,457.17	3,226.58
e) Short-term loans and advances	1,819.96	2,106.98
f) Other current assets	1,214.44	1,388.72
Sub-total - Current assets	27,901.15	27,949.58
TOTAL - ASSETS	48,428.23	48,224.93



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SASKEN COMMUNICATION TECHNOLOGIES LIMITED

139/25, RING ROAD, DOMLUR, BANGALORE 560 071

AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2012

PART I		(Rs. in Lakhs)				
Sl. No.	Particulars	Quarter ended			Year ended	
		March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
1	Net Sales/Income from Operations	13,027.38	12,877.53	12,846.63	51,995.83	54,637.97
2	Expenditure	-	-	-	-	-
	a. Cost of materials consumed	149.30	51.73	137.50	380.06	258.62
	b. Purchases of stock-in-trade	54.73	-	-	54.73	-
	c. Changes in work-in-progress and stock-in-trade	(50.03)	(3.43)	(4.09)	39.82	4.08
	d. Employee benefit expense	7,816.47	8,361.29	8,451.67	33,281.38	33,542.74
	e. Depreciation & amortisation expense	513.62	521.78	546.30	2,235.43	3,216.58
	f. Other expenses	2,521.80	2,629.72	2,586.68	10,590.25	11,182.04
	Total	11,005.89	11,561.09	11,718.06	46,581.67	48,204.06
3	Profit from Operations before Other income, Finance costs and Exceptional Items (1-2)	2,021.49	1,316.44	1,128.57	5,414.16	6,433.91
4	Other Income	334.74	898.38	373.18	2,640.99	1,800.22
5	Profit before finance costs and Exceptional Items (3+4)	2,356.23	2,214.82	1,501.75	8,055.15	8,234.13
6	Finance costs	13.34	16.06	18.63	60.36	113.35
7	Profit after finance costs but before Exceptional Items (5-6)	2,342.89	2,198.76	1,483.12	7,994.79	8,120.78
8	Exceptional items	-	-	-	-	-
9	Profit from Ordinary Activities before tax (7-8)	2,342.89	2,198.76	1,483.12	7,994.79	8,120.78
10	Tax expense	569.38	336.78	(394.94)	1,593.99	792.59
11	Net Profit from Ordinary Activities after tax (9-10)	1,773.51	1,861.98	1,878.06	6,400.80	7,328.19
12	Extraordinary Item (net of tax expense)	-	-	-	-	-
13	Net Profit for the period (11-12)	1,773.51	1,861.98	1,878.06	6,400.80	7,328.19
14	Paid-up equity share capital (at par Value of Rs.10 each)	2,601.13	2,580.00	2,618.58	2,601.13	2,618.58
15	Reserves excluding revaluation reserves	43,332.69	41,522.27	39,884.97	43,332.69	39,884.97
16	Earnings Per Share (EPS) (not annualised) (In Rs.)					
	a) Basic and diluted EPS before Extraordinary items					
	- Basic	6.85	7.22	7.05	24.82	26.89
	- Diluted	6.74	7.09	6.79	24.44	25.94
	b) Basic and diluted EPS after Extraordinary items					
	- Basic	6.85	7.22	7.05	24.82	26.89
	- Diluted	6.74	7.09	6.79	24.44	25.94

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PART II		Quarter ended			Year-ended	
Sl. No.	Particulars	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
A	PARTICULARS OF SHAREHOLDING					
1	Public Shareholding					
	- No. of shares	18,300,954	18,089,604	18,590,844	18,300,954	18,590,844
	- Percentage of shareholding	70.36%	70.11%	71.00%	70.36%	71.00%
2	Promoters and promoter group Shareholding					
	a) Pledged/Encumbered					
	- Number of shares	-	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
	- Percentage of shares (as a% of the total share capital of the company)	-	-	-	-	-
	b) Non-encumbered					
	- Number of Shares	7,710,397	7,710,397	7,594,949	7,710,397	7,594,949
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%
	- Percentage of shares (as a% of the total share capital of the company)	29.64%	29.89%	29.00%	29.64%	29.00%

	Particulars	Quarter Ended March 31 2012
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	Nil
	Received during the quarter	9
	Disposed during the quarter	9
	Remaining unresolved at the end of quarter	Nil



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SASKEN COMMUNICATION TECHNOLOGIES LIMITED
139/25, RING ROAD, DOMLUR, BANGALORE 560 071

AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2012

(Rs. in Lakhs)

Sl. No.		Quarter ended			Year ended	
		March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
1	Segment Revenue					
a.	Software Services	10,861.11	11,066.65	10,768.12	44,107.50	44,607.09
b.	Software Products	1,334.07	1,083.76	873.20	4,265.94	5,606.00
c.	Automotive, Utilities and Industrial	101.59	116.87	299.21	550.90	409.25
d.	Network Engineering Services	924.14	823.37	1,133.54	4,125.35	4,444.03
	Total	13,220.91	13,090.65	13,074.07	53,049.69	55,066.37
	Less Inter segment revenue	193.53	213.12	227.44	1,053.86	428.40
	Net Sales/Income from Operations	13,027.38	12,877.53	12,846.63	51,995.83	54,637.97
2	Segment Results (Profit+)/Loss(-) before tax and interest from each segment)					
a.	Software Services	2,773.22	2,617.96	2,425.52	10,570.86	10,125.38
b.	Software Products	900.38	560.40	573.49	2,108.76	3,442.50
c.	Automotive, Utilities and Industrial	(68.44)	8.20	(104.38)	(103.00)	(363.76)
d.	Network Engineering Services	217.86	124.58	231.41	1,052.94	1,240.98
	Total	3,823.02	3,311.14	3,126.04	13,629.56	14,445.10
	Less: i) Finance costs	13.34	16.06	18.63	60.36	113.35
	ii) Other un-allocable expenditure net off un-allocable Income	1,155.75	1,649.66	1,590.51	6,523.58	6,998.06
	iii) Exchange loss/ (gain)	311.04	(553.34)	33.78	(949.17)	(741.79)
	iv) Provision for/ (reversal of) diminution in value of investments					(45.30)
	Total Profit before tax	2,342.89	2,198.76	1,483.12	7,994.79	8,120.78
3	Capital Employed - (Segment Assets - Segment Liabilities)					
a.	Software Services	15,376.97	15,164.86	13,529.95	15,376.97	13,529.95
b.	Software Products	1,466.34	846.12	755.71	1,466.34	755.71
c.	Automotive, Utilities and Industrial	553.13	539.64	95.99	553.13	95.99
d.	Network Engineering Services	1,250.77	1,266.74	1,720.32	1,250.77	1,720.32
	Sub total	18,647.21	17,817.36	16,101.97	18,647.21	16,101.97
e.	Unallocable Corporate Assets	31,928.97	31,223.46	32,385.64	31,928.97	32,385.64
	Less: Corporate Liabilities	(4,629.10)	(4,930.96)	(5,833.52)	(4,629.10)	(5,833.52)
	Total Capital Employed	45,947.08	44,109.86	42,654.09	45,947.08	42,654.09



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SASKEN COMMUNICATION TECHNOLOGIES LIMITED
 139/25, RING ROAD, DOMLUR, BANGALORE 560 071
 AUDITED STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2012

Amount in Rs. Lakhs

Particulars	As at March 31, 2012	As at March 31, 2011
A. EQUITY AND LIABILITIES		
1. Shareholders' Funds		
a) Share Capital	2,601.13	2,618.58
b) Reserves and surplus	43,332.69	39,884.97
c) Money received against share warrants	-	132.00
Sub-total - Shareholders' funds	45,933.82	42,635.55
2. Share application money pending allotment	13.26	18.54
3. Non-current liabilities		
a) Long term borrowings	231.45	-
b) Long term provisions	248.54	284.36
Sub-total - Non-current liabilities	479.99	284.36
4. Current liabilities		
a) Trade payables	3,282.91	3,743.98
b) Other current liabilities	1,897.36	3,390.88
c) Short term provisions	4,208.55	4,219.42
Sub-total - Current liabilities	9,388.82	11,354.28
TOTAL - EQUITY AND LIABILITIES	55,815.89	54,292.73
B. ASSETS		
1. Non current assets		
a) Fixed assets (net)	13,564.06	13,388.70
b) Non current investments	1,907.63	1,226.23
c) Deferred tax assets (net)	1,007.20	828.00
d) Long-term loans and advances	5,303.21	5,522.97
e) Other non current assets	493.35	398.82
Sub-total - Non-current assets	22,275.45	21,364.72
2. Current assets		
a) Current investments	14,761.96	13,646.25
b) Inventories	288.26	418.07
c) Trade receivables	10,196.76	9,484.97
d) Cash and bank balances	3,686.30	4,761.72
e) Short-term loans and advances	1,908.35	2,235.32
f) Other current assets	2,698.81	2,381.68
Sub-total - Current assets	33,540.44	32,928.01
TOTAL ASSETS	55,815.89	54,292.73



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NOTES:

- 1) The above audited results were taken on record by the Board of Directors of the Company at its meeting held on April 26, 2012.
- 2) The results are based on the consolidated financial statements prepared by the Company's management in accordance with the Accounting Standard (AS) 21 - Consolidated Financial Statements ("AS 21") and Accounting Standard (AS) 27 - Financial Reporting of Interests in Joint Ventures ("AS 27") (notified by Companies Accounting Standards Rules, 2006). The standalone financial results are made available to the Stock Exchanges where the Company's securities are listed and will also be posted on the Company's website www.sasken.com.

3) Following are the particulars of the Company (for the year, on a standalone basis):

Turnover:	Rs. 38,808.64 lakhs
Profit before Tax:	Rs. 4,997.53 lakhs
Profit after Tax:	Rs. 3,790.57 lakhs

4) Regarding Subsidiaries and Joint Venture companies:

- a) Results of the following companies are consolidated in the above results:
Sasken Network Engineering Ltd. and its subsidiary Sasken Network Solutions Inc, USA, Sasken Communication Technologies Mexico S.A. de C.V., Sasken Communication Technologies (Shanghai) Co.Ltd., Sasken Japan KK, Sasken Communication Technologies Oy, Finland and its subsidiary Sasken Finland Oy, Sasken Inc, USA - all wholly owned subsidiaries; and ConnectM Technology Solutions Pvt. Ltd. - Joint Venture company.
- b) The shareholders of TACO Sasken Automotive Electronics Limited (TSAE), a joint venture company, have resolved that TSAE be wound up voluntarily. Requisite documents have been filed with the Registrar of Companies. As a result, the financial statements of TSAE have not been consolidated. Board of Directors of Sasken Mexico has, at its meeting held on January 19, 2011, decided to discontinue the operations of the Company. Accordingly its financial statements have not been prepared under the going concern assumption and all assets have been considered at realizable values and all liabilities have been considered at their estimated pay-outs.
- c) Sasken has a 46.29% (March 31, 2011, 45.77%) interest in a joint venture company called ConnectM Technology Solutions Pvt. Ltd. ("ConnectM"), incorporated in India, which focuses on end-to-end cycle development & sustenance to the Transportation, Industrial, Utilities and Enterprise markets enabled by Machine-to-Machine (M2M) communications. As at March 31, 2012, the Company has invested Rs.1,796.24 lakhs (March 31, 2011 Rs 1,355.44 lakhs) in ConnectM. The Company evaluated its investment in the Joint Venture for the purpose of determination of potential diminution in value, and based on such evaluation the Company has recognized a provision for diminution in the value of investment in ConnectM as at March 31, 2012 amounting to Rs.1,550.00 Lakhs (March 31, 2011 Rs. Nil) which has been shown as an exceptional item.



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d) As at the end of the period, the following amounts are due from/ (payable to) Subsidiaries:

<i>Company</i>	<i>Loans (Rs.in lakhs)</i>	<i>Other Balances (Net) (Rs.in lakhs)</i>
Sasken Network Engineering Ltd.	-	(63.28)
Sasken Communication Technologies Mexico S.A. de C.V.	-	(3.18)
Sasken Finland Oy	-	(169.20)
Sasken Communication Technologies (Shanghai) Co. Ltd.	-	(83.27)
Sasken Inc.	1,692.15	1,134.07
Sasken Network Solutions Inc.	-	22.49
Sasken Japan KK	-	(37.28)

Other Notes:

5) Employee Stock Option Plan

During the quarter ended March 31, 2012

- a) 222,250 options were exercised by employees and directors.
 - b) 211,350 shares were allotted to employees and directors.
- 6) The Board of Directors has recommended a final dividend of Rs.4.50 per equity share of Rs.10 each for the year ended March 31, 2012 amounting to Rs. 1,170.51 lakhs. This is subject to approval of shareholders and if so approved, the total dividend for the year will amount to Rs.7.00 per equity share (including interim dividend of Rs.2.50 per share).
 - 7) Figures of the quarter ended March 31, 2012 and March 31, 2011 are the balancing figures between audited figures in respect of the full financial year and published year to date figures up to the third quarter of the relevant financial year.
 - 8) Previous period figures have been re-grouped/re-arranged, wherever necessary to conform to the current period's presentation.

Place: Bangalore
Date: April 26, 2012

For Sasken Communication Technologies Ltd.

Rajiv C. Mody
Chairman & Managing Director



Media Release - FOR IMMEDIATE RELEASE

Sasken Q4 revenue up 1.2% QoQ and EBITDA up 37.9% sequentially

Bangalore, 26 April 2012: Sasken Communication Technologies Limited (BSE: 532663, NSE: SASKEN) today announced its consolidated results according to Indian GAAP for the fourth quarter and financial year ended March 31, 2012.

Performance Snapshot for the quarter Q4 FY 12

- Consolidated Revenues for Q4 FY 12 at Rs. 130.3 Crore
 - Up 1.2 % sequentially over the previous quarter
 - Up 1.4 % YoY from Q4 FY 11
- Consolidated EBIDTA for Q4 FY 12 at Rs. 25.4 Crore
 - Up 37.9 % sequentially over the previous quarter
 - Up 51.4 % YoY from Q4 FY 11
- Consolidated PAT for Q4 FY 12 at Rs. 17.7 Crore
 - Down 4.8 % sequentially over the previous quarter
 - Down 5.6 % YoY from Q4 FY 11
 - PAT Margins for the quarter at 13.6 %.

Performance Snapshot for the Financial Year 2012

- Consolidated Revenues for FY 12 at Rs. 519.9 Crore
 - Down 4.8 % YoY from FY 11
- Consolidated EBIDTA for FY 12 at Rs. 76.5 Crore
 - Down 20.7 % from FY 11
 - Consolidated EBIDTA Margins at 14.7 %
- Consolidated PAT for FY 12 at Rs. 64.0 Crore
 - Down 12.7% from FY 11
 - PAT Margins are at 12.3 % for the year

Key Business metrics for the quarter: Q4 FY 12

- Software services revenues for Q4 FY 12 at Rs. 115.9 Crore
 - Down 0.7 % sequentially over the previous quarter
 - Down 0.7 % YoY from Q4 FY 11
- Products group revenues for Q4 FY 12 at Rs.13.3 Crore
 - Up 23.1 % sequentially over the previous quarter
 - Up 52.8 % YoY from Q4 FY 11



The image shows a handwritten signature in black ink over a circular stamp. The stamp contains the text 'SASKEN COMMUNICATION TECHNOLOGIES LIMITED' around the perimeter and 'SASKEN' in the center. There is also a small star symbol within the stamp.

- Consolidated EBIDTA margins were at 19.5 %.
 - Services EBIDTA margins for the quarter was at 15.7 %.
 - Products EBIDTA margins were at 59 %.
- Revenue contribution from
 - the Top five customers stood at 51.8 % and
 - from Top 10 customers at 74.7 %
- Average realized rate for the quarter Rs. 49.06 per US\$
- Consolidated EPS was at Rs. 6.85 for the quarter
- 7 new customers added during the quarter taking the total of active customers to 119

Key Business Metrics for the year: FY 12

- Software services' revenues for FY 12 at Rs. 474.9 Crore
 - Down 2.3 % YoY from FY 11
- Products group revenues for FY 12 at Rs. 39.4 Crore
 - Down 29.6 % YoY from FY 11
- Consolidated EBIDTA margins were at 14.8%.
 - Services EBIDTA margins for the year was 13.1%.
 - Products EBIDTA margins were at 42.9%.
- PAT margins for the year were at 12.3 %
- Consolidated EPS was at Rs. 24.82 for the year

A fact sheet providing the operating metrics for the company and a presentation for analysts can be downloaded from the investor section of the corporate website www.sasken.com.

About Sasken:

Sasken Communication Technologies Limited (BSE: 532663 & NSE: SASKEN) is an embedded communications solutions company that helps businesses across the communication value chain accelerate product development life cycles.

Sasken offers a unique combination of research and development consultancy, wireless software products, software services and network engineering services, and works with Network OEMs, Semiconductor Vendors, Terminal Device OEMs and Operators across the world. Global Fortune 500 and Tier 1 companies in these segments are part of Sasken's customer profile.

Established in 1989, Sasken employs over 3,000 people at its offices in India, China, Finland, Japan, Korea, UK and USA. For further information please visit www.sasken.com



Disclaimer on Forward Looking Statements:

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to successfully implement our strategy and our growth and expansion plans, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on our business activities or investments, changes in the laws and regulations that apply to the Indian IT services industry, including with respect to tax incentives and export benefits, adverse changes in foreign laws, including those relating to outsourcing and immigration, increasing competition in and the conditions of the Indian and global IT services industry, the prices we are able to obtain for our services, wage levels in India for IT professionals, the loss of significant customers the monetary and interest policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic and foreign laws, regulations and taxes and changes in competition in the information technology/ telecommunication industries. Additional risks that could affect our future operating results are more fully described in our Red herring filing. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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