

HCL INFOSYSTEMS LTD.

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Corporate Identity Number - L72200DL1986PLC023955

www.hclinfosystems.com

www.hcl.com

21st October, 2015

To
The Secretary,
National Stock Exchange of India Limited,
"Exchange Plaza"
Bandra – Kurla Complex,
Bandra (East)
Mumbai - 400 051

To
The Secretary,
BSE Limited,
P.J. Tower,
Dalal Street, Fort,
Mumbai – 400 001

Sub : Press release

Clause 41 of the Listing Agreement

Symbol : NSE : HCL- INSYS
BSE (For Physical Form) : 179
BSE (For Electronic Form) : 500179

Dear Sirs,

We are forwarding a copy of the Press Release being made by HCL Infosystems Limited on the Unaudited Financial Results of the Company for the quarter ended 30th September, 2015.

Please take this on record.

Thanking you,

Very truly yours,

For HCL Infosystems Limited

Sushil Kumar Jain
Company Secretary

Encl: As Above



HCL



HCL Infosystems reports consolidated revenue of Rs. 1471 Crore for Quarter ending 30th September, 2015

New Delhi, 21 October 2015:

Business Highlights for the Quarter

- Registers Revenue of Rs. 1471 crore in Q1 FY16, PBT at Rs. (48.5 Crore)
- Services business revenue increases 22% Y-o-Y; Consumer Services grows 18%Y-o-Y
- Enterprise distribution business grew by 68% Y-o-Y to reach Rs. 202 crores in revenues

HCL Infosystems, India's premier Distribution, IT Services and Solutions Company, today announced its financial results for the first quarter ended September 30, 2015.

Mr. PremkumarSeshadri, Executive Vice-Chairman and Managing Director, HCL Infosystems Ltd., said, *"The ongoing transformation and emphasis on the growth businesses of Distribution & Services continue to be on track notwithstanding the need to address growth & efficiency simultaneously. The pro-active investments in these businesses have been vindicated with the pipeline momentum"*.

Distribution Business:

- **Consumer Distribution** posted revenue of Rs. 873 crore in the quarter, declining 8% Q-o-Q mainly due to continuing product rationalization of the principal. The business enhanced its footprint in the e-commerce & Microfinance (MFI) channels.
- **Enterprise Distribution** posted revenue of Rs. 202 crore in the quarter, declining 19%Q-o-Q. Leading international technology brands were added as partners in the Digital Convergence and Office Automation segments. The Q-o-Q decline was a function of the seasonality in demand.

Services Business:

The Services business, consisting of Enterprise and Consumer Services, achieved 22% Y-o-Y growth on the back of a maturing portfolio.

- **Enterprise Services**
The business generated revenues of Rs.211 crore in Q1 FY16 boosted by significant new customer acquisitions.
- **Consumer Services**
HCL Consumer Services business registered 18% Y-o-Y revenue growth on the back of strategic alliances with leading OEMs across the Mobility and Consumer Electronics space. The business will focus on building e-commerce alliances, extended warranty offerings and enter new categories for its next level of growth.

In recognition of consistent service excellence, HCL Consumer Services was awarded **"Retailer of the Year"** in 'Mobile and Telecom Services' category at the 6th CMO Asia Retail Excellence Awards.

HCL Learning

Focusing on a content led asset light model, the Learning business achieved a revenue of Rs. 7 crore. Its flagship product 'DigiSchool' won industry recognition and acceptance, including special award for 'Excellence in Product & Solutions in K-12 segment' at India Didactics Association, 2015.





System Integration (SI)

New technological enhancements were made to the important UIDAI (Unique Identification Authority of India) project and the project continued to progress well with an enrollment of 92.03 crore as on 30th September 2015. The business also achieved ISO 9001:2008 certification that provides for stronger industry presence for ICT solutions in the domain of System Integration.

Financial Inclusion (FI)

FI business achieved a robust 57% Y-o-Y growth in revenue with 200% Y-o-Y growth in number of transactions. The business strengthened its offerings with the launch of RuPay card functionality.

About HCL Infosystems

HCL Infosystems is India's premier IT Services, Solutions & Distribution Company enabling organizations to attain and sustain competitive advantage by leveraging Information and Communication Technologies. It is a leader in IT Services & Solutions with a comprehensive portfolio of capabilities spanning IT & System Integration services and digitally-enabled learning and career development solutions to value-added distribution of Technology & Mobility products. For more information, please visit us at www.hclinfosystems.in

About HCL

Founded in 1976 as one of India's original IT garage start-ups, HCL is a pioneer of modern computing with many firsts to its credit including the introduction of the 8-bit microprocessor-based computer in 1978 well before its global peers. Today the HCL Group has presence across varied sectors that includes technology, healthcare and talent management solutions and comprises four companies - HCL Infosystems, HCL Technologies, HCL Healthcare and HCL TalentCare. The group generates annual revenues of over US\$ 6.5 billion with more than 110,000 employees from 100 nationalities operating across 31 countries, including over 500 points of presence in India.

For further information, visit www.hcl.com

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