


KOTAK MAHINDRA BANK LIMITED (CONSOLIDATED)

Registered Office: 36-38A, Nariman Bhavan, 227, Nariman Point, Mumbai 400 021

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2011
₹ lakhs

Sr No	Particulars	Quarter Ended		Year Ended
		June-11 (Unaudited)	June-10 (Unaudited)	March-11 (Audited)
1	Interest earned (a+b+c+d)	186,960.88	127,866.93	597,311.23
	(a) Interest/discount on advances/bills	143,191.55	94,929.51	454,252.54
	(b) Income on investments	41,957.91	31,664.35	135,518.78
	(c) Interest on balances with RBI & other banks	780.68	189.43	2,309.06
	(d) Others	1,030.74	1,083.64	5,230.85
2	Other income (a+b+c)	84,003.82	105,000.73	502,431.75
	(a) Profit/(Loss) on sale of investments including revaluation (insurance business)	(7,058.80)	9,778.81	28,510.11
	(b) Premium on Insurance Business	50,027.53	54,622.64	293,990.87
	(c) Other income (see Notes 1 and 5)	41,035.09	40,599.28	179,930.77
3	Total income (1+2)	270,964.70	232,867.66	1,099,742.98
4	Interest expended	94,923.60	52,543.89	266,824.05
5	Operating expenses (a+b+c)	113,375.61	127,721.12	593,419.05
	(a) Payments to and provisions for employees	38,481.48	35,188.48	152,234.49
	(b) Policy holders' reserves, surrender expense and claims	37,253.95	56,115.56	280,861.43
	(c) Other operating expenses (see Note 2 and 5)	37,640.18	36,417.08	160,323.13
6	Total expenditure (4+5) (excluding provisions and contingencies)	208,299.21	180,265.01	860,243.10
7	Operating Profit (3-6) (Profit before provisions and contingencies)	62,665.49	52,602.65	239,499.88
8	Provisions & contingencies (Other than tax) (see Note 3)	2,416.20	5,529.04	14,759.97
9	Exceptional items	-	-	-
10	Profit from ordinary activities before tax (7-8-9)	60,249.29	47,073.61	224,739.91
11	Tax expense	18,312.66	15,105.84	67,816.41
12	Profit from Ordinary activities after tax before Minority Interest (10 - 11)	41,936.63	31,967.77	156,923.50
13	Extraordinary items (net of tax expense)	-	-	-
14	Profit from ordinary activities after tax before Minority Interest (12 - 13)	41,936.63	31,967.77	156,923.50
15	Less: Share of Minority Interest	1,203.44	(179.66)	2,635.26
16	Add: Share in Profit of associates	876.91	621.91	2,386.23
17	Profit after Tax (14-15+16)	41,610.10	32,769.34	156,674.47
18	Paid Up Equity Capital - (Face Value of ₹ 5 per share) (see Note 6)	36,890.52	34,859.44	36,843.58
19	Group Reserves (excluding Minority Interest)			1,059,450.54
20	Minority Interest			10,721.12
21	Analytical Ratios			
	(i) Earnings per Share (before and after extraordinary items) (see Note 6)			
	(a) Basic (not annualised) ₹	5.64	4.71	21.73
	(b) Diluted (not annualised) ₹	5.61	4.66	21.60
	(ii) NPA Ratios			
	(a) Gross NPA	71,738.61	93,566.22	71,198.46
	(b) Net NPA	24,066.96	39,301.32	24,267.10
	(c) % of Gross NPA/ Gross Advances	1.59	2.79	1.71
	(d) % of Net NPA/ Net Advances	0.54	1.19	0.59
	(e) % of Gross NPA/ Gross Advances (excluding NPAs acquired from other banks/ NBFCs)	1.07	2.02	1.13
	(f) % of Net NPA/ Net Advances (excluding NPAs acquired from other banks/ NBFCs)	0.41	0.95	0.43
	(iii) Return on Assets (average) (not annualised)	0.55	0.56	2.39

NOTES:

1. Details of other income forming part of the Consolidated unaudited results are as follows:

Particulars	Quarter Ended		Year Ended
	June-11 (Unaudited)	June-10 (Unaudited)	March-11 (Audited)
Commission, fees, exchange and brokerage	32,418.46	36,319.25	145,149.48
Profit on sale of investments (other than insurance business)	2,475.57	9.17	16,424.25
Others	6,141.06	4,270.86	18,357.04
Total – Other income	41,035.09	40,599.28	179,930.77

₹ lakhs

2. Details of other expenditure forming part of Consolidated unaudited results are as follows:

Particulars	Quarter Ended		Year Ended
	June-11 (Unaudited)	June-10 (Unaudited)	March-11 (Audited)
Brokerage	4,733.78	5,158.59	22,538.71
Depreciation	3,778.44	3,669.82	15,234.62
Rent, taxes and lighting	5,735.33	5,016.63	21,585.55
Others	23,392.63	22,572.04	100,964.25
Total – Other operating expenses	37,640.18	36,417.08	160,323.13

₹ lakhs

3. Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous year/s.
4. The consolidated financial results are prepared in accordance with Accounting Standard – 21, “Consolidated Financial Statements “ and AS - 23 “ Accounting for investment in associates in consolidated financial statement “ issued by The Institute of Chartered Accountants of India.
5. Other income in the consolidated results for the reporting periods is net of sub-brokerage paid in the broking subsidiary amounting to ₹ 2,099.36 lakhs for the quarter ended 30th June, 2011 (₹ 1,266.36 lakhs for the quarter ended 30th June, 2010), for year ended 31st March, 2011 ₹ 6,553.38 lakhs.
6. Each equity share of the Bank having face value of ₹ 10 fully paid-up was sub-divided into two equity shares of the face value of ₹ 5 each fully paid-up in September 2010. Accordingly, the number of shares in the previous periods has been restated to make them comparable. In accordance with Accounting Standard 20 “Earnings Per Share”, the Bank has given effect to the sub-division of shares in computing the earnings per share for the previous periods.
7. There has been no change in significant accounting policies during the quarter.
8. Figures for the previous period/ year have been regrouped wherever necessary to conform to current period's presentation.



KOTAK MAHINDRA BANK LIMITED (STANDALONE)

Registered Office: 36-38A, Nariman Bhavan, 227, Nariman Point, Mumbai 400 021

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2011

Sr No	Particulars	Quarter Ended		₹ lakhs
		June-11 (Unaudited)	June-10 (Unaudited)	March-11 (Audited)
1	Interest earned (a+b+c+d)	132,978.22	89,741.68	418,975.20
	(a) Interest/ discount on advances/ bills	104,217.48	67,063.82	321,434.81
	(b) Income on investments	28,635.93	22,547.93	95,717.85
	(c) Interest on balances with RBI & other banks	88.24	124.83	1,718.84
	(d) Others	36.57	5.10	103.70
2	Other Income (Refer Note 2)	22,866.21	16,262.25	78,053.49
3	Total income (1+2)	155,844.43	106,003.93	497,028.69
4	Interest expended	76,193.23	41,477.32	209,217.68
5	Operating expenses (a+b)	41,045.62	32,992.42	155,332.02
	(a) Payments to and Provisions for employees	20,619.05	16,561.97	75,114.84
	(b) Other Operating expenses	20,426.57	16,430.45	80,217.18
6	Total expenditure (4+5) (Excluding Provisions and Contingencies)	117,238.85	74,469.74	364,549.70
7	Operating Profit (3-6) (Profit before Provisions and Contingencies)	38,605.58	31,534.19	132,478.99
8	Provisions & contingencies (Other than Tax) (Refer Note 1)	2,208.49	5,609.48	13,708.81
9	Exceptional items	-	-	-
10	Profit from Ordinary Activities before tax (7-8-9)	36,397.09	25,924.71	118,770.18
11	Provision for taxes	11,193.60	7,234.38	36,951.97
12	Net Profit from Ordinary Activities after tax (10-11)	25,203.49	18,690.33	81,818.21
13	Extraordinary items (net of tax expense)	-	-	-
14	Net Profit for the Period (12-13)	25,203.49	18,690.33	81,818.21
15	Paid Up Equity Capital - (Face Value ₹ 5 per share)	36,890.52	34,859.44	36,843.58
16	Reserves excluding revaluation reserves			642,803.62
17	Analytical Ratios			
	(i) % of shares held by Govt. of India	NA	NA	NA
	(ii) % Capital adequacy ratio (Basel II)	18.15	16.79	19.92
	(iii) Earnings Per Share (EPS) for the period (Refer Note 3)			
	- Basic (Not Annualised) ₹	3.42	2.69	11.35
	- Diluted (Not Annualised) ₹	3.40	2.66	11.28
	(iv) NPA Ratios			
	a) Gross Non-performing assets	61,570.81	77,819.22	60,349.33
	b) Net Non-performing assets	21,352.49	30,816.43	21,115.94
	c) % of Gross NPA to Gross Advances	1.88	3.29	2.03
	d) % of Net NPA to Net Advances	0.66	1.33	0.72
	e) % of Gross NPA to Gross Advances (excluding NPAs acquired from other banks and NBFCs)	1.16	2.20	1.23
	f) % of Net NPA to Net Advances (excluding NPAs acquired from other banks and NBFCs)	0.49	0.99	0.50
	g) Return on Assets % (Average) – Not Annualised	0.47	0.45	1.77
18	Public Shareholding			
	(i) No. of shares	402,020,101	361,383,510	401,081,236
	(ii) % of shareholding	54.49%	51.83%	54.43%
19	Promoters and promoter group Shareholding			
	a) Pledged/Encumbered - Number of shares	-	100,000	100,000

Sr No	Particulars	Quarter Ended		Year Ended
		June-11 (Unaudited)	June-10 (Unaudited)	March-11 (Audited)
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	0.03%	0.03%
	- Percentage of shares (as a% of the total share capital of the company)	-	0.01%	0.01%
	b) Non-encumbered			
	- Number of Shares	335,790,268	335,705,288	335,690,268
	- Percentage of shares (as a% of the total shareholding of promoter and promoter group)	100%	99.97%	99.97%
	- Percentage of shares (as a % of the total share capital of the company)	45.51%	48.16%	45.56%

Segment Results

The reportable segments of the Bank are as under:

Segment	Principal activity
Treasury and BMU	Money market, forex market, derivatives, investments and primary dealership of government securities and Balance Sheet Management Unit (BMU) responsible for Asset Liability Management.
Retail Banking	Includes lending, deposit taking and other services/ products including credit cards.
Corporate/Wholesale Banking	Wholesale borrowings and lendings and other related services to the corporate sector which are not included under retail banking

		Quarter Ended		Year ended
		June -11	June-10	March- 11
		(Unaudited)	(Unaudited)	(Audited)
1	Segment Revenue			
	a. Treasury and BMU	44,088.36	32,623.72	149,755.27
	b. Corporate/ Wholesale Banking	55,235.52	31,488.25	160,386.97
	c. Retail Banking	99,990.16	66,546.64	311,286.78
	Sub-total	199,314.04	130,658.61	621,429.02
	Less : Inter-segmental revenue	43,491.14	24,654.68	124,426.11
	Add : Unallocated Income	21.53	-	25.78
	Total	155,844.43	106,003.93	497,028.69
2	Segment Results			
	a. Treasury and BMU	(894.02)	8,590.72	30,483.36
	b. Corporate/ Wholesale Banking	23,756.62	10,490.28	54,389.11
	c. Retail Banking	13,513.02	6,843.71	33,871.93
	Sub-total	36,375.62	25,924.71	118,744.40
	Add : Unallocated Income /(expense)	21.47	-	25.78
	Total Profit Before Tax	36,397.09	25,924.71	118,770.18
3	Capital employed (Segmental Assets less Segmental Liabilities)			
	a. Treasury and BMU	129,647.44	73,988.07	189,618.97
	b. Corporate/ Wholesale Banking	241,586.87	141,275.25	178,330.91
	c. Retail Banking	329,083.57	242,463.85	299,226.15
	d. Unallocated	7,335.09	11,586.83	12,471.17
	Total	707,652.97	469,314.00	679,647.20

Notes

- Provisions and contingencies are net of recoveries made against accounts which have been written off as bad in the previous period/ year.
- Other Income includes non fund based income such as commission earned from guarantees/letters of credit, financial advisory fees, selling of third party products, earnings from foreign exchange transactions and profit/loss from sale of securities.
- Each equity share of the Bank having face value of ₹ 10 fully paid-up was sub-divided into two equity shares of the face value of ₹ 5 each fully paid-up in September 2010. Accordingly, the number of shares in the previous periods has been restated to make them comparable. In accordance with Accounting Standard 20 "Earnings per Share", the Bank has given effect to the sub-division of shares in computing the earnings per share for the previous periods.
- During the quarter, the Bank has granted 3,251,130 options under employee stock option scheme. Stock options aggregating to 938,865 (Post split) were exercised during the quarter and 15,241,958 (Post split) stock options were outstanding with employees of the Bank and its subsidiaries as at 30th June, 2011.

5. The Bank had two outstanding shareholder complaints as at 31st March, 2011, which were subsequently resolved. During the quarter, the Bank received 12 complaints from shareholders out of which two complaints were pending as at 30th June, 2011, which have subsequently been resolved.
6. Figures for the previous period/year have been regrouped wherever necessary to conform to current period's presentation.
7. There has been no change in significant accounting policies during the quarter.
8. The above results have been approved by the Board of Directors of the Bank at its meeting held today. The same are subject to review by the statutory auditors of the Bank.

By order of the Board of Directors
For Kotak Mahindra Bank Limited

Mumbai, 21st July, 2011

Dipak Gupta
Executive Director