

20th July 2017

National Stock Exchange of India Ltd Exchange Plaza, 5 th Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Fax Nos.:26598237/26598238/26598347/26598348 Email: cmlist@nse.co.in Scrip: RAMCOSYS	Corporate Relationship Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001 Fax Nos: 022-22723121/ 22723719/ 22722039 Email: corp.relations@bseindia.com Scrip: 532370
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Dear Sirs,

Sub: Press Release

We have informed you vide our intimation dated 12th August 2016 about our subsidiary, Ramco Systems Corporation, USA, having secured a large deal for its Aviation MRO software solutions, to be provided to a Fortune 200, leading aerospace company that designs, manufactures, deploys, and supports commercial aviation products for more than 300 Airlines in the world.

Further to the above, we are enclosing a press release, titled “**Panasonic Avionics Corporation chooses Ramco Aviation Suite**” which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully
 For **RAMCO SYSTEMS LIMITED**


P R KARTHIC
COMPANY SECRETARY



Encl: As above

Ramco Systems Limited

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 United Kingdom | Germany | Switzerland | South Africa | Sudan

www.ramco.com

Panasonic Avionics Corporation chooses Ramco Aviation Suite

To help streamline and integrate Panasonic Technical Services activities: 64+ line stations, 7 repair stations, supply chain/logistics and service program management in 35+ countries with over 2000 users.

California, USA/ Chennai, India – July 20, 2017 – On the eve of hosting Ramco User Meet (RUM) 2017, [Ramco Systems](#), leading provider of Aviation & Maintenance software on Cloud, Mobile and Tablets, announced [Panasonic Avionics Corporation](#), the world's leading supplier of inflight entertainment and communication systems as customer for [Ramco Aviation M&E MRO Suite](#) V5.8.

Powered with next-gen aviation technologies/ solutions like Mobility and advanced inventory optimization, Ramco Aviation Suite will help Panasonic integrate and simplify Service Program Management, Repair, Line Maintenance, Supply Chain Management, Technical Services, Compliance & Quality, MRO Sales and other activities. Ramco's Advanced Planning & Optimization Solution, powered by GAINS®, will enable forward inventory planning and execution across the Panasonic Technical Services Network: from strategic distribution centers such as Bothell in Washington, United States and Osaka, Japan to repair, line maintenance and customer forward stocking locations.

Commenting on awarding the contract to Ramco, **Sean Gavin, Vice President, Technical Services**, Panasonic Avionics Corporation said, "Innovation and customer service combined with regulatory compliance and safety are at the forefront of everything we do at Panasonic Avionics. We chose Ramco after evaluating numerous aviation software players in the industry based on its comprehensive functionality and adaptability to our needs. Closely connecting and integrating the activities of multiple functions within Panasonic Technical Services will allow us to improve the quality of the services we offer our customers. Better management of highly complex operations and increased visibility/control of resource utilization will improve performance outcomes"

"We are very excited to announce Panasonic Avionics as our client in the presence of our users and partners. Through this partnership, Ramco's future-ready Aviation suite will effortlessly address the complex functionalities and requirements of Panasonic Avionics, while seamlessly integrating with their existing solutions. The strong integrated ecosystem between GAINS® & Ramco, and our relentless commitment around innovation and automation is helping us win the trust of large brands, globally" commented, **Virender Aggarwal, CEO, Ramco Systems**.

Designed to be accessible on cloud and mobile, Ramco Aviation Software continues to add technological innovations with '[Anywhere Apps](#)', redefining the power of Mobility, to significantly reduce transaction time both during AOG conditions and critical aircraft turnarounds. The software helps aviation companies ensure zero tolerance to error, with higher safety standards. Ramco is changing the paradigm of enterprise software with ZERO UI powered by cool new features such as Chatbots, Mail bots, HUBs and Cognitive solutions. Furthering this, the company has also developed application compatibility on Microsoft HoloLens to bring Augmented Reality which improves efficiency in maintenance operations. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs in the world.

About Panasonic Avionics Corporation

Panasonic Avionics Corporation is the world's leading supplier of inflight entertainment and communication systems. The company's best-in-class solutions, supported by professional maintenance services, fully integrate with the cabin enabling

its customers to deliver the ultimate travel experiences with a rich variety of entertainment choices, resulting in improved quality communication systems and solutions, reduced time-to-market and lower overall costs.

Established in 1979, Panasonic Avionics Corporation, a U.S. corporation, is a subsidiary of Panasonic Corporation of North America, the principal North American subsidiary of Panasonic Corporation. Headquartered in Lake Forest, California with over 4,100 employees and operations in 80 global locations, it has delivered over 8,000 IFE systems and 1,000 inflight connectivity solutions to the world's leading airlines. For additional information, please visit www.panasonic.aero.

About Ramco Systems

Ramco is a fast growing enterprise software player disrupting the market with its multi-tenanted cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Chatbots** – which allows users to complete transaction using natural conversations; **Mail Bot** – transact through email based requests; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 22 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Positioned as Niche Vendor in Gartner Magic Quadrant for Cloud Financials;
Chosen as Preferred Next-Gen MRO IT Vendor by ARSA; Positioned as 'Achiever' in Everest Group's Multi-country Payroll Platform Assessment; Winner of ISG Award for Innovation; Winner of HR Vendors of the Year Award 2016; Winner of CIO Choice Honor & Recognition 2016

For more information, please visit <http://www.ramco.com/aviation>

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