

**COLGATE-PALMOLIVE (INDIA) LIMITED**

July 23, 2012

The Secretary
Bombay Stock Exchange Limited
Dalal Street
Mumbai

Fax: 2272 3121 / 3719 / 2037 / 2041 / 2061 / 2039

Kind Attn : Mr. Jeevan Noronha

Regd. Office :
Colgate Research Centre,
Main Street,
Hiranandani Gardens,
Powai,
Mumbai - 400 076.
Tel. : 67095050
Fax : (91 22) 25705088
www.colgate.co.in

Scrip Code : 500830

The Manager – Listing Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block – G
Bandra-Kurla Complex
Bandra (East), Mumbai 400 051

Symbol : COLPAL

Series : EQ

Fax : 26598237 / 26598238/ 66418124/25/26

Kind Attn : Mr. Hari / Ms. T.S. Jagadharini

Dear Sir,

Re: Unaudited Financial Results for the quarter ended June 30, 2012

Enclosed please find herewith the following:

1. Unaudited financial results for the quarter ended June 30, 2012
2. Company's statement on the above financial results.
3. Limited Review Report of the Auditors

Please note that the Board of Directors of the Company at their meeting held today approved and took the above financial results on record.

Kindly acknowledge receipt.

Thanking you,

Very truly yours
Colgate-Palmolive (India) Limited

Mhet
Niket Ghate
Whole-time Director
& Company Secretary

Encl: a/a

File: Stock Exchange / BD 576

Colgate-Palmolive (India) Limited
Registered Office : Colgate Research Centre, Main Street, Hiranandani Gardens, Powai, Mumbai 400 076

STATEMENT OF UNAUDITED RESULTS FOR THE QUARTER ENDED JUNE 30, 2012

(Rs. Lacs) Particulars	Quarter Ended June 30, 2012 (Unaudited)	Quarter Ended March 31, 2012 (Unaudited)	Quarter Ended June 30, 2011 (Unaudited)	Year Ended March 31, 2012 (Audited)
PART I				
1 Income from Operations				
(a) Net Sales / Income from Operations (Net of excise duty)	73,608	68,594	61,110	262,385
(b) Other Operating Income	2,001	1,697	1,564	6,938
Total Income from Operations (net)	75,609	70,291	62,774	269,323
2 Expenses				
(a) Cost of materials consumed	22,609	22,751	20,778	89,387
(b) Purchases of stock-in-trade	5,730	5,057	3,749	19,970
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	1,633	(330)	140	(4,334)
(d) Employee benefits expense	6,242	5,184	4,983	21,561
(e) Depreciation and Amortisation expenses	1,051	1,002	880	3,931
(f) Advertising	8,372	5,632	6,341	26,266
(g) Other Expenses	14,778	14,812	13,431	58,591
Total Expenses	60,415	54,308	50,302	215,402
3 Profit from Operations before Other Income and Finance costs	15,194	15,983	12,472	53,921
4 Other Income	1,122	1,313	1,383	5,069
5 Profit from Ordinary activities before Finance costs	16,316	17,296	13,855	58,990
6 Finance costs	-	18	42	151
7 Profit from Ordinary Activities before tax	16,316	17,278	13,813	58,839
8 Tax expense (net of prior year reversals)	4,574	4,201	3,769	14,192
9 Net Profit after Taxes	11,742	13,077	10,044	44,647
10 Paid-up Equity Share Capital (Face value: Rupee 1 per share)	1,360	1,360	1,360	1,360
11 Reserve excluding Revaluation Reserve as per balance sheet of previous accounting year				42,179
12 Basic and Diluted Earnings per share (Rs.)	8.63	9.62	7.39	32.83
PART II				
A PARTICULARS OF SHAREHOLDING				
1 Public Shareholding				
- Number of Shares	66,636,481	66,636,481	66,636,481	66,636,481
- Percentage of holding	49%	49%	49%	49%
2 Promoters and Promoter Group Shareholding				
(a) Pledged/ Encumbered				
- Number of shares	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total share capital of the Company)	Nil	Nil	Nil	Nil
(b) Non-Encumbered				
- Number of shares	69,356,336	69,356,336	69,356,336	69,356,336
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the Company)	51%	51%	51%	51%



B Information on investor complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended June 30, 2012.

Nature of complaints *	Opening Balance	Received during the quarter	Resolved during the quarter	Closing Balance
Non receipt of dividend warrants	-	4	4	-
Non receipt of share certificates lodged for transfer or capital reduction	-	-	-	-
Others	-	-	-	-

* Excludes disputed cases and sub-judice matters.

Notes:

1. Net Sales for the quarter ended June 30, 2012 increased by 20% over the same period of the previous year.
2. Net Profit after Tax for the quarter ended June 30, 2012 increased to Rs. 11,742 Lacs (Up 17%) as against Rs. 10,044 Lacs for similar period of the previous year.
3. In accordance with the requirements of Accounting Standard -17, Segment Reporting, the Company's business segment is 'Personal Care' (including Oral Care) and hence it has no other primary reportable segments.
4. In April 2012, the Company acquired a plot of land in Andhra Pradesh from Sri City Private Limited on long-term lease for setting up a new Toothbrush manufacturing facility.
5. There are no exceptional and extraordinary items.
6. Previous period/ year figures have been reclassified to conform with current period/ year presentation, where applicable.

The Statutory Auditors have carried out a Limited Review of the Financial results of the quarter ended June 30, 2012 as per Clause 41 of the Listing Agreement.

The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their Meeting held today.
The full text of Colgate releases is available: www.colgate.co.in.

Mumbai
July 23, 2012

COLGATE-PALMOLIVE (INDIA) LIMITED

Prabha
P. PARAMESWARAN (Ms.)
MANAGING DIRECTOR





Colgate World of Care

COMPANY STATEMENT

COLGATE'S 1Q NET SALES UP 20% , NET PROFIT UP 17%

Mumbai, July 23, 2012

✦ **FINANCIAL HIGHLIGHTS**

1Q 2012-13 : Colgate-Palmolive (India) Limited today reported its first quarter results for the financial year 2012-13 with net sales of Rs. 736.1 crore, an increase of 20% over the same quarter of the previous year. Net profit for the quarter is reported at Rs. 117.4 crore, a 17% increase over the net profit of Rs. 100.4 crore for the same quarter of the previous year.

✦ **DRIVING GROWTH**

During the quarter, the Company achieved a volume growth of 11%. The Company enhanced its leadership position in the toothpaste category to 54.5% volume market share (Jan'12-Jun'12) from 52.4% (Jan'11-Jun'11). The flagship brands "Colgate Dental Cream", "Active Salt", "MaxFresh", "Colgate Sensitive" and "Colgate Total" contributed to this consistent growth.

The toothbrush category has strengthened its market leadership position at a market share of 38.2% (Jan'12 – Jun'12) as against 36.3% (Jan'11 - Jun'11).

The mouthwash category continues its growth momentum which has been enhanced by the recent launch of Colgate Plax Fresh Tea in Q4 2011-12.

✦ **INNOVATION**

In the toothbrush category, the Company has launched Colgate 360 Battery Toothbrush that has a dual action brush head which provides 20X more cleaning action than a manual toothbrush.

The Company has also launched Colgate Max Fresh toothbrush that has specially designed multi-height bristles that penetrate between teeth to clean away plaque and an advanced tongue freshener with 3 waves of multi-dimensional cleaning.

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✦ **FUNDING GROWTH**

In an inflationary environment, the Company's continuing efforts and focussed programs to enhance efficiencies and reduce costs continue to yield strong, positive results helping to maintain margin and fund investments in building and strengthening brand equity and the business. Prudent price increases and cost management has enabled the Company to maintain its strong Gross margin for this quarter.

The Company has recently acquired a plot of land in Andhra Pradesh on a long term lease for setting up a toothbrush manufacturing facility.

✦ **ABOUT COLGATE-PALMOLIVE**

Colgate-Palmolive (India) Limited is India's leading provider of scientifically proven oral care products with multiple benefits at various price points. The range includes toothpastes, toothpowder, toothbrushes and mouthwashes under the "Colgate" brand, as well as a specialized range of dental therapies under the banner of Colgate Oral Pharmaceuticals. These have become an essential part of daily oral hygiene and therapeutic oral care in India. The Company also provides a range of personal care products under the 'Palmolive' brand name.

Colgate has been ranked as India's #1 Most Trusted Brand across all categories for four consecutive years from 2003 to 2007 and in 2011 by Brand Equity's Most Trusted Brand Survey. It is the only brand to be in the top three from 2001-2011. Prior to this, Colgate was also rated as the #1 brand by the A&M – MODE Annual Survey for India's Top Brands for eight out of nine years during the period 1992 to 2001.

For more information about Colgate's business and products, visit the Company's website on the internet at www.colgate.co.in.

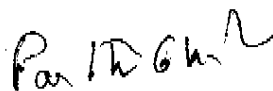
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The Board of Directors
Colgate-Palmolive (India) Limited
Colgate Research Centre, Main Street
Hiranandani Gardens, Powai
Mumbai - 400 076

1. We have reviewed the accompanying 'Statement of un-audited Financial Results for the quarter ended June 30, 2012' in which are included the results for the quarter ended June 30, 2012 (the "Statement") of Colgate-Palmolive (India) Limited, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the Management but have neither been reviewed nor been audited by us. The Statement has been prepared by the Company pursuant to Clause 41 of the Listing Agreement with the Stock Exchanges in India, which has been initialled by us for identification purposes. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
4. We have only traced the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' in the Statement from the disclosures made by the Management and are, therefore, not expressing a review opinion thereon.
5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 as per Section 211(3C) of the Companies Act, 1956 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

Mumbai
July 23, 2012

For **Price Waterhouse**
Firm Registration No.: 301112E
Chartered Accountants



Partha Ghosh
Partner
Membership No.: F-55913