

**COLGATE-PALMOLIVE (INDIA) LIMITED**

***** WAHI BHAROSA AAI BHI *****

Regd. Office :

Colgate Research Centre,
Main Street,
Hiranandani Gardens,
Powai,
Mumbai - 400 076.
Tel. : 67095050
Fax : (91 22) 25705088
www.colgate.co.in

May 28, 2013

The Secretary
BSE Limited
P.J. Towers - 25th floor
Dalal Street
Scrip Code : 500830
Mumbai-400001

Fax: 2272 3121/3719/2037/2041/2061/2039

Kind Attn : Mr. Jeevan Noronha

The Manager - Listing Department
National Stock Exchange of India Limited
Symbol : COLPAL
Exchange Plaza, C-1, Block - G
Bandra-Kurla Complex
Bandra (East), Mumbai 400 051

Series : EQ

Fax : 26598237/26598238/66418124/25/26

Kind Attn : Mr. Hari

Dear Sir,

The Board of Directors at their meeting held today approved the audited financial results for 2012-13.. The said financial results in the format prescribed under Clause 41 of the Listing Agreement are attached herewith. Also attached herewith is a copy of the Company Statement.

The Board also approved closure of Register of Members and the Share Transfer Books of the Company from Monday 22, 2013 to Monday 29, 2013 (both days inclusive) for the purpose of Annual General Meeting.

The intimation regarding closure of Register of Members is attached herewith in the format prescribed by the Exchange.

Kindly acknowledge receipt.

Thanking you,

Very truly yours
Colgate-Palmolive (India) Limited

Niket Ghate
Whole-time Director &
Company Secretary

Encl : a/a

File: Stock Exchange


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 Bombay Stock Exchange Limited
Mumbai

Attention: Market Operations Department

Name of the Company :: Colgate-Palmolive (India) Limited

Security Code	Type of Security	Book Closure	Record Date	Purpose
500830	Equity Shares	From Monday, July 22, 2013 to Monday, July 29, 2013 (both days inclusive)	--	For the purpose of Annual General Meeting.

For Colgate-Palmolive (India) Limited

 Niket Ghate
Whole-time Director &
Company Secretary

May 28, 2013

File: Stock Exchange

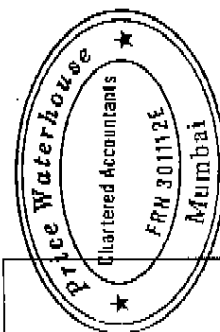
Colgate-Palmolive (India) Limited
Registered Office : Colgate Research Centre, Main Street, Hiranandani Gardens, Powai, Mumbai 400 076
STATEMENT OF RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2013

(Rs. Lacs)	Particulars	Quarter Ended March 31, 2013 (Unaudited)	Quarter Ended December 31, 2012 (Unaudited)	Quarter Ended March 31, 2012 (Unaudited)	Year Ended March 31, 2013 (Audited)	Year Ended March 31, 2012 (Audited)
PART I						
1	Income from Operations (a) Net Sales / Income from Operations (Net of excise duty) (b) Other Operating Income Total Income from Operations (net)	81,156 1,995 83,153	76,768 2,109 78,877	68,594 1,697 70,291	308,431 7,970 316,381	262,385 6,938 269,323
2	Expenses (a) Cost of materials consumed (b) Purchases of stock-in-trade (c) Charges in inventories of finished goods, work-in-progress and stock-in-trade (d) Employee benefits expense (e) Depreciation and Amortisation expenses (f) Advertising (g) Other Expenses Total Expenses	25,799 6,348 162 6,961 1,137 8,210 18,898 67,415	25,048 5,901 (504) 6,311 1,132 9,985 16,643 64,516	22,751 3,057 (330) 5,164 1,002 35,439 14,812 54,308	99,155 23,644 2,220 24,944 4,370 35,276 235,079	89,387 19,970 (4,334) 21,561 3,931 26,796 58,591 215,402
3	Profit from Operations before Other Income and Finance costs	15,738	13,861	15,983	61,311	53,921
4	Other Income	1,209	1,174	1,313	4,992	3,969
5	Profit from Ordinary activities before Finance costs	16,947	15,035	17,296	66,303	58,990
6	Finance costs	-	-	18	-	151
7	Profit from Ordinary Activities before tax	16,947	15,035	17,278	66,303	58,839
8	Tax expense (net of prior year reversals)	4,627	3,830	4,201	16,628	14,192
9	Net Profit after Taxes	12,320	11,205	13,077	49,675	44,647
10	Paid-up Equity Share Capital (Face value: Rupee 1 per share)	1,360	1,360	1,360	1,360	1,360
11	Reserve excluding Revaluation Reserve				47,599	42,179
12	Basic and Diluted Earnings per share (Rs.)	9.06	8.17	9.62	36.53	32.83
PART II						
A	PARTICULARS OF SHAREHOLDING					
1	Public Shareholding - Number of Shares - Percentage of holding	66,636,481 49%	66,636,481 49%	66,636,481 49%	66,636,481 49%	66,636,481 49%
2	Promoters and Promoter Group Shareholding (a) Pledged/ Encumbered - Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the Company)	Nil Nil Nil Nil	Nil Nil Nil Nil	Nil Nil Nil Nil	Nil Nil Nil Nil	Nil Nil Nil Nil
	(b) Non-Encumbered - Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the Company)	69,356,336 100% 51%	69,356,336 100% 51%	69,356,336 100% 51%	69,356,336 100% 51%	69,356,336 100% 51%

B Information on Investor complaints pursuant to Clause 43 of the Listing Agreement for the quarter ended March 31, 2013.

Nature of complaints *	Opening Balance	Received during the quarter	Resolved during the quarter	Closing Balance
Non receipt of dividend warrants	-	-	-	-
Non receipt of share certificates lodged for transfer or capital reduction	-	-	-	-
Others	-	-	-	-

* Excludes disputed cases and sub-judice matters.



Notes

1 STATEMENT OF ASSETS AND LIABILITIES		
(Rs. Lacs)		
Particulars	As at March 31, 2013 (Audited)	As at March 31, 2012 (Audited)
A EQUITY AND LIABILITIES		
1 Shareholders' Funds		
(a) Share Capital	1,360	1,360
(b) Reserves and Surplus	47,599	42,179
Sub-total - Shareholders' Funds	48,959	43,539
2 Non-current Liabilities		
(a) Other Long-term Liabilities	85	76
(b) Long-term Provisions	3,490	3,006
Sub-total - Non-current Liabilities	3,575	3,082
3 Current Liabilities		
(a) Trade Payables	46,662	36,901
(b) Other Current Liabilities	25,018	21,718
(c) Short-term Provisions	6,464	7,720
Sub-total - Current Liabilities	78,144	66,339
TOTAL - EQUITY AND LIABILITIES	130,678	112,960
B ASSETS		
1 Non-current Assets		
(a) Fixed Assets	38,262	32,381
(b) Non-current Investments	3,713	4,712
(c) Deferred Tax Assets (Net)	2,244	1,210
(d) Long-term Loans and Advances	7,030	2,253
(e) Other Non-current Assets	125	36
Sub-total - Non-current Assets	51,374	40,592
2 Current Assets		
(a) Current Investments	998	-
(b) Inventories	18,530	21,768
(c) Trade Receivables	8,121	8,727
(d) Cash and cash equivalents	42,880	30,980
(e) Short-term Loans and Advances	8,447	10,207
(f) Other Current Assets	328	686
Sub-total - Current Assets	79,304	72,368
TOTAL - ASSETS	130,678	112,960

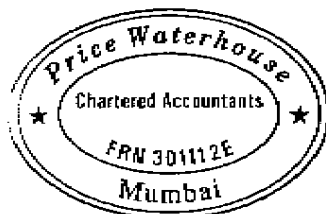


Notes :

2. Net Sales for the year and quarter ended March 31, 2013 increased by 18% over the same period of the previous year.
3. Net Profit before Tax for the year and quarter ended March 31, 2013 is Rs. 66,303 Lacs and Rs. 16,947 Lacs, respectively, as against Rs. 58,839 Lacs and Rs. 17,278 Lacs, respectively, for the similar period of the previous year.
4. The Company declared a Third Interim Dividend of Rs. 12,239 Lacs (Rs. 9 per share) on March 25, 2013, which was paid on April 19, 2013. The Company had earlier paid a First Interim Dividend of Rs. 17,679 Lacs (Rs. 13 per share) in October 2012 and Second Interim Dividend of Rs. 8,160 Lacs (Rs. 6 per share) in December 2012.
5. In accordance with the requirements of Accounting Standard -17, Segment Reporting, the Company's business segment is 'Personal Care' (including Oral Care) and hence it has no other primary reportable segments.
6. During the current year, the Board of Directors at their meeting held on March 25, 2013, approved, subject to the consent of the shareholders, to sell and transfer the whole of the Company's "Global Shared Services Organization" (GSSO Division) by way of a slump sale to Colgate Global Business Services Private Limited (CGBSPL), a 100% subsidiary of the ultimate holding company, Colgate-Palmolive Company, U.S.A. with effect from June 1, 2013, on a going concern basis for a total consideration of Rs. 5,989 Lacs. The consent of the shareholders has been obtained vide a postal ballot.
7. The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the respective financial year.
8. There are no exceptional and extraordinary items.
9. Previous period/ year figures have been reclassified to conform with current period/ year presentation, where applicable.

The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their Meeting held today.
The full text of Colgate releases is available: www.colgate.co.in.

Mumbai
May 28, 2013



COLGATE-PALMOLIVE (INDIA) LIMITED


P. PARAMESWARAN (Ms.)
MANAGING DIRECTOR

**Colgate World of Care**

COMPANY STATEMENT

COLGATE'S FULL YEAR NET SALES UP 18% , NET PROFIT UP 11%**COLGATE'S 4Q NET SALES UP 18%*****Mumbai, May 28, 2013*****↓ FINANCIAL HIGHLIGHTS**

FULL YEAR 2012-13 : Colgate-Palmolive (India) Limited today reported the net sales of Rs. 3,084.1 crore for the financial year 2012-13, a 18% increase over the previous year. Reported Net Profit After Tax is Rs 496.7 crore with Earnings Per Share of Rs. 36.53, an increase of 11% over the previous year.

4Q 2012-13 : Net sales for the quarter ended March 31, 2013 is Rs. 811.6 crore, an increase of 18% over the same quarter of the previous year. Net profit for the quarter is Rs. 123.2 crore with Earnings per Share of Rs. 9.06.

↓ DRIVING GROWTH

During the quarter, the Company achieved a volume growth of 12% and enhanced its leadership position in the toothpaste category to 55.4% volume market share (Jan'13-Apr'13), an increase of 130 basis points over the same period of the previous year.

Toothpaste achieved a volume growth of 11% contributed by its flagship brands "Colgate Dental Cream", "Active Salt", "MaxFresh", and "Colgate Total".

The Company continued its leadership position in the Toothbrush category by registering a substantial increase in the volume market share to 41.5% (Jan'13-Apr'13) from 37.7% (Jan'12-Apr'12).

The Company continues its focus in the emerging mouthwash category, with a volume market share of 26.5% (Jan '13-Apr'13) up from 26.2% (Jan'12-Apr'12).

➤ **INNOVATION FOR GROWTH**

During the year, in the Toothpaste segment, in line with the Company's long standing commitment to provide the very best in oral care to the Indian consumers, the Company launched several new products such as :

- a) Colgate Visible White Toothpaste, the first of its kind oral care product in India, that offers white teeth in just one week and is aimed at creating and growing the whitening segment in the toothpaste category.
- b) "Colgate Total Pro Gum Health" toothpaste that is an advanced oral care solution, clinically proven to effectively work on gum problems. It's unique formula fights harmful germs that cause gum problems and helps prevent tooth decay
- c) "Colgate Sensitive Pro-Relief™ Multi-Protection" toothpaste that provides superior sensitivity relief and all the benefits of a complete care toothpaste for best all-round protection.
- d) Colgate Max Fresh Ice toothpaste that is infused with dissolvable cooling crystals that will give you a whole new dimension of freshness
- e) Colgate Total Advance Whitening that works like a protective shield around your teeth and gums.

Similarly, in the toothbrush category, the Company launched several new variants that provide innovative solutions to the consumer such as :

- a) Colgate 360 Battery Toothbrush that has a dual action brush head which provides 20X more cleaning action than a manual toothbrush.
- b) Colgate Gum Comfort Toothbrush with soft curved bristles for gum comfort and effective cleaning of teeth.
- c) Colgate Max Fresh toothbrush that has specially designed multi-height bristles that penetrate between teeth to clean away plaque and an advanced tongue freshener with 3 waves of multi-dimensional cleaning.

➤ **FUNDING GROWTH**

In an inflationary environment, the Company's continuing efforts and focussed programs to enhance efficiencies and reduce costs continue to yield strong, positive results helping to maintain margin and fund investments in building and strengthening brand equity and the business.

➤ **DIVIDEND**

In March 2013, the Company declared a Third Interim Dividend of Rs. 122.4 Crore (Rs. 9 per share) for the financial year 2012-2013.

Including the Third Interim Dividend, the Company has paid a total dividend of Rs. 28 per share for the financial year ended March 31, 2013 as against Rs.25 per share in the previous year.

➤ **ABOUT COLGATE-PALMOLIVE**

Colgate-Palmolive (India) Limited is India's leading provider of scientifically proven oral care products with multiple benefits at various price points. The range includes toothpastes, toothpowder, toothbrushes and mouthwashes under the "Colgate" brand, as well as a

specialized range of dental therapies under the banner of Colgate Oral Pharmaceuticals. These have become an essential part of daily oral hygiene and therapeutic oral care in India. The Company also provides a range of personal care products under the 'Palmolive' brand name. Colgate has been ranked as India's #1 Most Trusted Brand across all categories for four consecutive years from 2003 to 2007 and in 2011 and 2012 by Brand Equity's Most Trusted Brand Survey. It is the only brand to be in the top three from 2001-2012.

For more information about Colgate's business and products, visit the Company's website on the internet at www.colgate.co.in.

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