

**Colgate-Palmolive (India) Limited**  
**Registered Office : Colgate Research Centre, Main Street, Hiranandani Gardens, Powai, Mumbai 400 076**

**STATEMENT OF UNAUDITED RESULTS FOR THE QUARTER ENDED JUNE 30, 2013**

(Rs. Lacs)					
Particulars	Quarter Ended June 30, 2013 (Unaudited)	Quarter Ended March 31, 2013 (Unaudited)	Quarter Ended June 30, 2012 (Unaudited)	Year Ended March 31, 2013 (Audited)	
<b>PART I</b>					
<b>1</b>	<b>Income from Operations</b>				
	(a) Net Sales / Income from Operations (Net of excise duty)	84,462	81,158	73,608	308,411
	(b) Other Operating Income	1,507	1,995	2,001	7,970
	<b>Total Income from Operations (net)</b>	<b>85,969</b>	<b>83,153</b>	<b>75,609</b>	<b>316,381</b>
<b>2</b>	<b>Expenses</b>				
	(a) Cost of materials consumed	25,473	25,709	22,609	99,155
	(b) Purchases of stock-in-trade	8,909	6,348	5,730	23,644
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(1,556)	162	1,633	2,220
	(d) Employee benefits expense	6,199	6,961	6,242	24,944
	(e) Depreciation and Amortisation expenses	1,174	1,127	1,051	4,370
	(f) Advertising	10,139	8,210	8,372	35,459
	(g) Other Expenses	20,277	18,898	14,778	65,278
	<b>Total Expenses</b>	<b>70,615</b>	<b>67,415</b>	<b>60,415</b>	<b>255,070</b>
<b>3</b>	<b>Profit from Operations before Other Income, Finance Costs and Exceptional Items</b>	<b>15,354</b>	<b>15,738</b>	<b>15,194</b>	<b>61,311</b>
<b>4</b>	<b>Other Income</b>	<b>1,712</b>	<b>1,209</b>	<b>1,122</b>	<b>4,992</b>
<b>5</b>	<b>Profit from Ordinary activities before Finance Costs and Exceptional Items</b>	<b>17,066</b>	<b>16,947</b>	<b>16,316</b>	<b>66,303</b>
<b>6</b>	<b>Finance Costs</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>7</b>	<b>Profit from Ordinary Activities after Finance Costs but before Exceptional Items</b>	<b>17,066</b>	<b>16,947</b>	<b>16,316</b>	<b>66,303</b>
<b>8</b>	<b>Exceptional Items (Refer Note 4)</b>	<b>7,064</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>9</b>	<b>Profit from Ordinary Activities before tax</b>	<b>24,130</b>	<b>16,947</b>	<b>16,316</b>	<b>66,303</b>
<b>10</b>	<b>Tax expense (net of prior year reversals)</b>	<b>5,608</b>	<b>4,627</b>	<b>4,574</b>	<b>16,628</b>
<b>11</b>	<b>Net Profit after Taxes</b>	<b>18,522</b>	<b>12,320</b>	<b>11,742</b>	<b>49,675</b>
<b>12</b>	<b>Paid-up Equity Share Capital (Face value: Rupee 1 per share)</b>	<b>1,360</b>	<b>1,360</b>	<b>1,360</b>	<b>1,360</b>
<b>13</b>	<b>Reserve excluding Revaluation Reserve</b>				<b>47,599</b>
<b>14</b>	<b>Basic and Diluted Earnings per share (Rs.)</b>	<b>13.62</b>	<b>9.06</b>	<b>8.63</b>	<b>36.53</b>

**PART II**

**A PARTICULARS OF SHAREHOLDING**

<b>1</b>	<b>Public Shareholding</b>				
	- Number of Shares	66,636,481	66,636,481	66,636,481	66,636,481
	- Percentage of holding	49%	49%	49%	49%
<b>2</b>	<b>Promoters and Promoter Group Shareholding</b>				
	(a) Pledged/ Encumbered				
	- Number of shares	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total share capital of the Company)	Nil	Nil	Nil	Nil
	(b) Non-Encumbered				
	- Number of shares	69,356,336	69,356,336	69,356,336	69,356,336
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
	- Percentage of shares (as a % of the total share capital of the Company)	51%	51%	51%	51%

**B Information on investor complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended June 30, 2013.**

Nature of complaints *	Opening Balance	Received during the quarter	Resolved during the quarter	Closing Balance
Non receipt of dividend warrants	-	1	1	-
Non receipt of share certificates lodged for transfer or capital reduction	-	-	-	-
Others	-	-	-	-

\* Excludes disputed cases and sub-judice matters.

**Notes :**

- Net Sales for the quarter ended June 30, 2013 increased by 15% over the same period of the previous year.
- Net Profit before Tax for the quarter ended June 30, 2013 is Rs. 24,130 Lacs as against Rs. 16,316 Lacs for the similar period of the previous year.
- In accordance with the requirements of Accounting Standard -17, Segment Reporting, the Company's business segment is 'Personal Care' (including Oral Care) and hence it has no other primary reportable segments.
- The company after obtaining necessary approvals from the Board of Directors and Shareholders, sold and transferred the whole of the Company's "Global Shared Services Organization" (GSSO Division) by way of a slump sale to Colgate Global Business Services Private Limited (CGBSPL), a 100% subsidiary of the ultimate holding company, Colgate-Palmolive Company, U.S.A. with effect from June 1, 2013, on a going concern basis for a total consideration of Rs. 5,989 Lacs. This amount, after necessary adjustments to the relevant assets and liabilities of the erstwhile division is shown under "Exceptional Items". The Capital Gain tax arising from the transaction is included in "Tax Expense".
- Previous period/ year figures have been reclassified to conform with current period/ year presentation, where applicable.

The Statutory Auditors have carried out a Limited Review of the Financial results of the quarter ended June 30, 2013 as per Clause 41 of the Listing Agreement.

The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their Meeting held today.

The full text of Colgate releases is available: [www.colgate.co.in](http://www.colgate.co.in).

COLGATE-PALMOLIVE (INDIA) LIMITED

P. PARAMESWARAN (Ms.)  
MANAGING DIRECTOR

Mumbai  
July 29, 2013