

May 28, 2022

1. **The Manager**  
**BSE Ltd.**  
25<sup>th</sup> Floor, Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001  
Fax No. : 022-22721919/22723121
2. **The Manager, Listing Department**  
**National Stock Exchange of India Ltd.**  
Exchange Plaza, C-1, Block - G  
Bandra-Kurla Complex  
Bandra (East), Mumbai – 400 051  
Fax No. : 022-26598237/26598238

**Sub. : Audited Financial Results for the year ended 31<sup>st</sup> March, 2022**

Dear Sirs,

The Board of directors in its meeting held today i.e. 28<sup>th</sup> May, 2022, approved and took on record the Audited Financial Results of the Company for the Quarter and Twelve months ended 31<sup>st</sup> March, 2022.

In terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose the following:

1. Audited Standalone and Consolidated Financial Results of the Company for the year ended 31<sup>st</sup> March, 2022.
2. Audited Statement of Assets and Liabilities, both Standalone and Consolidated, as at 31<sup>st</sup> March, 2022.
3. Auditors' Report on the aforesaid Standalone and Consolidated Financial Results.

This is to confirm that no qualification or matter of emphasis has been included in the Auditors' Reports and it is with unmodified opinion with respect to the aforesaid Audited Standalone and Consolidated Financial Results.

The Board of directors at the said meeting also recommended the payment of dividend of 14.00 % i.e. Rs. 28 /- per equity share of Rs. 2/- each for the financial year ended 31<sup>st</sup> March, 2022, subject to the approval of shareholders at the ensuing Annual General Meeting. The dividend declared at the AGM will be paid within 30 days of declaration. The date of payment of dividend shall be intimated in due course of time.

The meeting commenced at 1:00 p.m. and concluded at 2:15 p.m.

Thanking you,

Yours faithfully,  
For **GODFREY PHILLIPS INDIA LIMITED**



**SANJAY GUPTA**  
Company Secretary

Encl : As above

**Independent Auditor's Report on the Quarterly and Year to Date Audited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**

To  
The Board of Directors of  
Godfrey Phillips India Limited

**Report on the audit of the Standalone Financial Results****Opinion**

We have audited the accompanying statement of quarterly and year to date standalone financial results of Godfrey Phillips India Limited (the "Company") for the quarter ended March 31, 2022 and for the year ended March 31, 2022 ("Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the Statement:

- i. is presented in accordance with the requirements of the Listing Regulations in this regard; and
- ii. gives a true and fair view in conformity with the applicable accounting standards and other accounting principles generally accepted in India, of the net profit and other comprehensive income and other financial information of the Company for the quarter ended March 31, 2022 and for the year ended March 31, 2022.

**Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Standalone Financial Results" section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.

**Management's Responsibilities for the Standalone Financial Results**

The Statement has been prepared on the basis of the standalone annual financial statements. The Board of Directors of the Company are responsible for the preparation and presentation of the Statement that gives a true and fair view of the net profit and other comprehensive income of the Company and other financial information in accordance with the applicable accounting standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating



effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Standalone Financial Results**

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and



# **S.R. BATLIBOI & Co. LLP**

Chartered Accountants

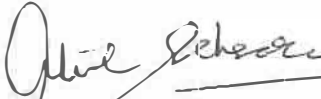
other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The Statement includes the results for the quarter ended March 31, 2022 being the balancing figure between the audited figures in respect of the full financial year ended March 31, 2022 and the published unaudited year-to-date figures up to the third quarter of the current financial year, which were subjected to a limited review by us, as required under the Listing Regulations.

**For S.R. BATLIBOI & Co. LLP**

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005



per Atul Seksaria  
Partner

Membership No.: 086370

UDIN: 22086370 AJT 548724

Place: New Delhi

Date: May 28, 2022



## GODFREY PHILLIPS INDIA LIMITED

## Statement of Audited Standalone Financial Results for the Quarter and Year Ended March 31, 2022

(Rs. in lakhs)

|    | Particulars                                                                      | Quarter ended<br>31.03.2022<br>(Audited)# | Preceding<br>Quarter ended<br>31.12.2021<br>(Unaudited) | Corresponding<br>Quarter ended<br>31.03.2021<br>(Audited)# | Year ended<br>31.03.2022<br>(Audited) | Year ended<br>31.3.2021<br>(Audited) |
|----|----------------------------------------------------------------------------------|-------------------------------------------|---------------------------------------------------------|------------------------------------------------------------|---------------------------------------|--------------------------------------|
|    |                                                                                  | (1)                                       | (2)                                                     | (3)                                                        | (4)                                   | (5)                                  |
| 1  | <b>Revenue from operations</b>                                                   |                                           |                                                         |                                                            |                                       |                                      |
|    | (a) Revenue from contracts with customers                                        | 84592                                     | 85806                                                   | 82215                                                      | 318633                                | 290470                               |
|    | (b) Other operating revenues                                                     | 534                                       | 855                                                     | 847                                                        | 2900                                  | 2104                                 |
|    | <b>Total revenue from operations</b>                                             | <b>85126</b>                              | <b>86661</b>                                            | <b>83062</b>                                               | <b>321533</b>                         | <b>292574</b>                        |
| 2  | Other income                                                                     | 2391                                      | 2680                                                    | 1688                                                       | 11049                                 | 11770                                |
| 3  | <b>Total income (1+2)</b>                                                        | <b>87517</b>                              | <b>89341</b>                                            | <b>84750</b>                                               | <b>332582</b>                         | <b>304344</b>                        |
| 4  | <b>Expenses</b>                                                                  |                                           |                                                         |                                                            |                                       |                                      |
|    | (a) Cost of materials consumed                                                   | 15659                                     | 18030                                                   | 15322                                                      | 60717                                 | 51190                                |
|    | (b) Purchases of stock-in-trade                                                  | 15689                                     | 15188                                                   | 15999                                                      | 61015                                 | 72498                                |
|    | (c) Changes in inventories of finished goods, stock in-trade and work-in-process | 2774                                      | (1481)                                                  | 1074                                                       | 773                                   | (1848)                               |
|    | (d) Excise duty                                                                  | 12875                                     | 16126                                                   | 12985                                                      | 54104                                 | 43609                                |
|    | (e) Employee benefits expenses                                                   | 5014                                      | 6862                                                    | 6427                                                       | 25097                                 | 23547                                |
|    | (f) Finance costs                                                                | 1126                                      | 756                                                     | 940                                                        | 3378                                  | 3070                                 |
|    | (g) Depreciation and amortisation expenses                                       | 3635                                      | 3670                                                    | 3843                                                       | 14216                                 | 13845                                |
|    | (h) Advertising and sales promotion expenses                                     | 2048                                      | 1786                                                    | 2327                                                       | 7212                                  | 6677                                 |
|    | (i) Other expenses                                                               | 14624                                     | 12619                                                   | 13193                                                      | 49910                                 | 45261                                |
|    | <b>Total expenses</b>                                                            | <b>73444</b>                              | <b>73556</b>                                            | <b>72110</b>                                               | <b>276422</b>                         | <b>257849</b>                        |
| 5  | <b>Profit before tax (3-4)</b>                                                   | <b>14073</b>                              | <b>15785</b>                                            | <b>12640</b>                                               | <b>56160</b>                          | <b>46495</b>                         |
| 6  | <b>Tax expense</b>                                                               |                                           |                                                         |                                                            |                                       |                                      |
|    | (a) Current tax                                                                  | 3232                                      | 3616                                                    | 2948                                                       | 13138                                 | 10235                                |
|    | (b) Deferred tax charge/(credit)                                                 | 451                                       | 370                                                     | 149                                                        | (175)                                 | 566                                  |
|    | <b>Total tax expense</b>                                                         | <b>3683</b>                               | <b>3986</b>                                             | <b>3097</b>                                                | <b>12963</b>                          | <b>10801</b>                         |
| 7  | <b>Profit for the period (5-6)</b>                                               | <b>10390</b>                              | <b>11799</b>                                            | <b>9543</b>                                                | <b>43197</b>                          | <b>35694</b>                         |
| 8  | <b>Other comprehensive income</b>                                                |                                           |                                                         |                                                            |                                       |                                      |
|    | Items that will not to be reclassified to profit or loss                         |                                           |                                                         |                                                            |                                       |                                      |
|    | (a) Gain/(Loss) on remeasurements of the defined benefit/contribution plans      | 923                                       | (391)                                                   | 690                                                        | 9                                     | (182)                                |
|    | (b) Tax relating to items that will not be reclassified to profit or loss        | (232)                                     | 98                                                      | (173)                                                      | (2)                                   | 46                                   |
|    | <b>Total other comprehensive income, net of tax</b>                              | <b>691</b>                                | <b>(293)</b>                                            | <b>517</b>                                                 | <b>7</b>                              | <b>(136)</b>                         |
| 9  | <b>Total comprehensive income for the period (7+8)</b>                           | <b>11081</b>                              | <b>11506</b>                                            | <b>10060</b>                                               | <b>43204</b>                          | <b>35558</b>                         |
| 10 | Paid up equity share capital<br>(Face value of Rs. 2 per share)                  | 1040                                      | 1040                                                    | 1040                                                       | 1040                                  | 1040                                 |
| 11 | Reserves excluding revaluation reserves                                          |                                           |                                                         |                                                            | 271329                                | 240603                               |
| 12 | Basic and diluted earnings per share (Rs.) (*not annualised)                     | 19.98*                                    | 22.69*                                                  | 18.35*                                                     | 83.08                                 | 68.65                                |
|    | # Refer Note 3                                                                   |                                           |                                                         |                                                            |                                       |                                      |



**GODFREY PHILLIPS INDIA LIMITED**

**Statement of Audited Standalone Financial Results for the Quarter and Year Ended March 31, 2022**

(Rs. in lakhs)

|   | Particulars                                                                    | Quarter ended<br>31.03.2022<br>(Audited)# | Preceding<br>Quarter ended<br>31.12.2021<br>(Unaudited) | Corresponding<br>Quarter ended<br>31.03.2021<br>(Audited)# | Year ended<br>31.03.2022<br>(Audited) | Year ended<br>31.3.2021<br>(Audited) |
|---|--------------------------------------------------------------------------------|-------------------------------------------|---------------------------------------------------------|------------------------------------------------------------|---------------------------------------|--------------------------------------|
|   |                                                                                | (1)                                       | (2)                                                     | (3)                                                        | (4)                                   | (5)                                  |
|   | <b>Segment-wise Revenue, Results, Assets, Liabilities and Capital Employed</b> |                                           |                                                         |                                                            |                                       |                                      |
| 1 | <b>Segment Revenue:</b>                                                        |                                           |                                                         |                                                            |                                       |                                      |
|   | a) Cigarettes, Tobacco and related Products                                    | 76806                                     | 76897                                                   | 74710                                                      | 286634                                | 262352                               |
|   | b) Retail and related Products                                                 | 8320                                      | 9764                                                    | 8352                                                       | 34899                                 | 30222                                |
|   | <b>Total revenue from operations</b>                                           | <b>85126</b>                              | <b>86661</b>                                            | <b>83062</b>                                               | <b>321533</b>                         | <b>292574</b>                        |
| 2 | <b>Segment Results:</b>                                                        |                                           |                                                         |                                                            |                                       |                                      |
|   | a) Cigarettes, Tobacco and related Products                                    | 14961                                     | 15195                                                   | 14039                                                      | 55751                                 | 46792                                |
|   | b) Retail and related Products                                                 | (1805)                                    | (1842)                                                  | (2087)                                                     | (8269)                                | (9975)                               |
|   | <b>Total</b>                                                                   | <b>13156</b>                              | <b>13353</b>                                            | <b>11952</b>                                               | <b>47482</b>                          | <b>36817</b>                         |
|   | Add/(Less):                                                                    |                                           |                                                         |                                                            |                                       |                                      |
|   | i) Finance costs (unallocable)                                                 | (518)                                     | (97)                                                    | (251)                                                      | (824)                                 | (343)                                |
|   | ii) Un-allocable income net of unallocable expenditure                         | 1435                                      | 2529                                                    | 939                                                        | 9502                                  | 10021                                |
|   | <b>Profit before tax</b>                                                       | <b>14073</b>                              | <b>15785</b>                                            | <b>12640</b>                                               | <b>56160</b>                          | <b>46495</b>                         |
| 3 | <b>Assets:</b>                                                                 |                                           |                                                         |                                                            |                                       |                                      |
|   | a) Cigarettes, Tobacco and related Products                                    | 178084                                    | 173935                                                  | 169392                                                     | 178084                                | 169392                               |
|   | b) Retail and related Products                                                 | 26761                                     | 26930                                                   | 29876                                                      | 26761                                 | 29876                                |
|   | c) Unallocated Corporate Assets                                                | 179784                                    | 181226                                                  | 152568                                                     | 179784                                | 152568                               |
|   | <b>Total Assets</b>                                                            | <b>384629</b>                             | <b>382091</b>                                           | <b>351836</b>                                              | <b>384629</b>                         | <b>351836</b>                        |
| 4 | <b>Liabilities:</b>                                                            |                                           |                                                         |                                                            |                                       |                                      |
|   | a) Cigarettes, Tobacco and related Products                                    | 85651                                     | 93202                                                   | 77366                                                      | 85651                                 | 77366                                |
|   | b) Retail and related Products                                                 | 22024                                     | 21899                                                   | 23283                                                      | 22024                                 | 23283                                |
|   | c) Unallocated Corporate Liabilities                                           | 4585                                      | 5702                                                    | 9544                                                       | 4585                                  | 9544                                 |
|   | <b>Total Liabilities</b>                                                       | <b>112260</b>                             | <b>120803</b>                                           | <b>110193</b>                                              | <b>112260</b>                         | <b>110193</b>                        |
| 5 | <b>Capital Employed</b>                                                        |                                           |                                                         |                                                            |                                       |                                      |
|   | a) Cigarettes, Tobacco and related Products                                    | 92433                                     | 80733                                                   | 92026                                                      | 92433                                 | 92026                                |
|   | b) Retail and related Products                                                 | 4737                                      | 5031                                                    | 6593                                                       | 4737                                  | 6593                                 |
|   | c) Unallocated Capital Employed                                                | 175199                                    | 175524                                                  | 143024                                                     | 175199                                | 143024                               |
|   | <b>Total Capital Employed</b>                                                  | <b>272369</b>                             | <b>261288</b>                                           | <b>241643</b>                                              | <b>272369</b>                         | <b>241643</b>                        |
|   | <b>Total (4+5)</b>                                                             | <b>384629</b>                             | <b>382091</b>                                           | <b>351836</b>                                              | <b>384629</b>                         | <b>351836</b>                        |
|   | <b># Refer Note 3</b>                                                          |                                           |                                                         |                                                            |                                       |                                      |

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## GODFREY PHILLIPS INDIA LIMITED

(Rs. in lakhs)

| Balance Sheet                                                                             |                     | (Rs. in lakhs)     |  |
|-------------------------------------------------------------------------------------------|---------------------|--------------------|--|
| Particulars                                                                               | Standalone          |                    |  |
|                                                                                           | As at<br>31.03.2022 | As at<br>31.3.2021 |  |
|                                                                                           | (Audited)           | (Audited)          |  |
| ASSETS                                                                                    |                     |                    |  |
| Non-current assets                                                                        |                     |                    |  |
| Property, plant and equipment                                                             | 62337               | 67739              |  |
| Capital work-in-progress                                                                  | 3643                | 2616               |  |
| Investment property                                                                       | 3400                | 795                |  |
| Right of use assets                                                                       | 27697               | 30380              |  |
| Intangible assets                                                                         | 1350                | 950                |  |
| Intangible assets under development                                                       | 507                 | -                  |  |
| Financial assets                                                                          |                     |                    |  |
| - Investments                                                                             | 125036              | 101553             |  |
| - Loans                                                                                   | 318                 | 453                |  |
| - Other financial assets                                                                  | 1292                | 1471               |  |
| Income tax assets (Net)                                                                   | 2805                | 2491               |  |
| Other non-current assets                                                                  | 345                 | 593                |  |
| Total non-current assets                                                                  | 228730              | 209041             |  |
| Current assets                                                                            |                     |                    |  |
| Inventories                                                                               | 75641               | 67058              |  |
| Financial assets                                                                          |                     |                    |  |
| - Investments                                                                             | 46834               | 46031              |  |
| - Trade receivables                                                                       | 15560               | 12368              |  |
| - Cash and cash equivalents                                                               | 1909                | 846                |  |
| - Other bank balances                                                                     | 1712                | 1792               |  |
| - Loans                                                                                   | 173                 | 154                |  |
| - Other financial assets                                                                  | 1358                | 1462               |  |
| Other current assets                                                                      | 12712               | 13084              |  |
| Total current assets                                                                      | 155899              | 142795             |  |
| Total assets                                                                              | 384629              | 351836             |  |
| EQUITY AND LIABILITIES                                                                    |                     |                    |  |
| Equity                                                                                    |                     |                    |  |
| Equity share capital                                                                      | 1040                | 1040               |  |
| Other equity                                                                              | 271329              | 240603             |  |
| Total equity                                                                              | 272369              | 241643             |  |
| Liabilities                                                                               |                     |                    |  |
| Non-current liabilities                                                                   |                     |                    |  |
| Financial liabilities                                                                     |                     |                    |  |
| - Lease liabilities                                                                       | 26646               | 28179              |  |
| - Other financial liabilities                                                             | 181                 | 98                 |  |
| Provisions                                                                                | 2355                | 2506               |  |
| Deferred tax liabilities (Net)                                                            | 521                 | 695                |  |
| Total non-current liabilities                                                             | 29703               | 31478              |  |
| Current liabilities                                                                       |                     |                    |  |
| Financial liabilities                                                                     |                     |                    |  |
| - Borrowings                                                                              | 2978                | 7490               |  |
| - Lease liabilities                                                                       | 3957                | 3789               |  |
| - Trade payables                                                                          |                     |                    |  |
| a) Total outstanding dues of micro enterprises and small enterprises                      | 944                 | 566                |  |
| b) Total outstanding dues of creditors other than micro enterprises and small enterprises | 24971               | 23362              |  |
| - Other financial liabilities                                                             | 2110                | 1830               |  |
| Other current liabilities                                                                 | 45788               | 38821              |  |
| Provisions                                                                                | 1483                | 1967               |  |
| Income tax liabilities (Net)                                                              | 326                 | 890                |  |
| Total current liabilities                                                                 | 82557               | 78715              |  |
| Total liabilities                                                                         | 112260              | 110193             |  |
| Total equity and liabilities                                                              | 384629              | 351836             |  |



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## Standalone Cash Flow Statement for the Year Ended March 31, 2022

(Rs. in lakhs)

| Particulars                                                                                                                                                   | For the<br>Year ended<br>31.03.2022 | For the<br>Year ended<br>31.03.2021 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|
| <b>A. CASH FLOW FROM OPERATING ACTIVITIES</b>                                                                                                                 |                                     |                                     |
| Profit before tax                                                                                                                                             | 56160                               | 46495                               |
| <b>Adjustments for:</b>                                                                                                                                       |                                     |                                     |
| Depreciation and amortisation expenses                                                                                                                        | 14216                               | 13845                               |
| Interest income from:                                                                                                                                         |                                     |                                     |
| - Debts, deposits, loans and advances, etc.                                                                                                                   | (416)                               | (324)                               |
| - Non-current investments                                                                                                                                     | (349)                               | (75)                                |
| Net gain on sale/redemption/fair value of long term investments                                                                                               | (5713)                              | (7996)                              |
| Net gain on sale/redemption/fair value of short term investments                                                                                              | (1689)                              | (1163)                              |
| Interest expenses                                                                                                                                             |                                     |                                     |
| - On borrowings                                                                                                                                               | 275                                 | 131                                 |
| - On lease liabilities                                                                                                                                        | 2554                                | 2728                                |
| - Others                                                                                                                                                      | 527                                 | 185                                 |
| Bad debts and advances written off                                                                                                                            | 71                                  | 90                                  |
| Provision for doubtful debts and advances (net)                                                                                                               | 49                                  | 262                                 |
| Liabilities and provisions no longer required, written back                                                                                                   | (463)                               | (107)                               |
| Property, plant and equipment written off                                                                                                                     | 124                                 | 255                                 |
| Gain on sale of property, plant and equipment (net)                                                                                                           | (798)                               | (9)                                 |
| Gain on modification/concession in leases                                                                                                                     | (745)                               | (1040)                              |
|                                                                                                                                                               | 7643                                | 6782                                |
| <b>Operating profit before working capital changes</b>                                                                                                        | <b>63803</b>                        | <b>53277</b>                        |
| <b>Adjustments for:</b>                                                                                                                                       |                                     |                                     |
| Increase in Trade receivables, loans, other financial assets and other assets                                                                                 | (2512)                              | (9078)                              |
| Increase in Inventories                                                                                                                                       | (8583)                              | (5657)                              |
| Increase in Trade payables, other financial liabilities, other liabilities and provisions                                                                     | 9357                                | 1330                                |
|                                                                                                                                                               | (1738)                              | (13405)                             |
| <b>Cash generated from operating activities</b>                                                                                                               | <b>62065</b>                        | <b>39872</b>                        |
| Income taxes paid (net)                                                                                                                                       | (13864)                             | (9908)                              |
| <b>Net cash generated from operating activities</b>                                                                                                           | <b>48201</b>                        | <b>29964</b>                        |
| <b>B. CASH FLOW FROM INVESTING ACTIVITIES</b>                                                                                                                 |                                     |                                     |
| Purchase of property, plant and equipment, capital work in progress, investment property, intangible assets and intangible assets under development           | (8021)                              | (12793)                             |
| Proceeds from sale of property, plant and equipment, capital work in progress, investment property, intangible assets and intangible assets under development | 948                                 | 128                                 |
| Investment made in subsidiaries                                                                                                                               | -                                   | (2420)                              |
| Purchase of other current and non-current investments                                                                                                         | (575962)                            | (390816)                            |
| Proceeds from sale/redemption of other current and non-current investments                                                                                    | 559078                              | 373804                              |
| Interest received                                                                                                                                             | 538                                 | 377                                 |
| Short term fixed deposits released/(made) (net)                                                                                                               | 173                                 | (84)                                |
| <b>Net cash used in investing activities</b>                                                                                                                  | <b>(23246)</b>                      | <b>(31804)</b>                      |





## Standalone Cash Flow Statement for the Year Ended March 31, 2022

(Rs. in lakhs)

| Particulars                                                                                                                          | For the<br>Year ended<br>31.03.2022 | For the<br>Year ended<br>31.03.2021 |
|--------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|
| <b>C. CASH FLOW FROM FINANCING ACTIVITIES</b>                                                                                        |                                     |                                     |
| (Repayment of)/proceeds from current borrowings (Net)                                                                                | (4512)                              | 376                                 |
| Proceeds from non current borrowings                                                                                                 | -                                   | 6000                                |
| Interest paid                                                                                                                        | (3799)                              | (2874)                              |
| Dividend paid                                                                                                                        | (12386)                             | (253)                               |
| Repayment of lease liabilities                                                                                                       | (3102)                              | (2533)                              |
| <b>Net cash (used in)/generated from financing activities</b>                                                                        | <b>(23799)</b>                      | <b>716</b>                          |
| <b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS<br/>(A + B + C)</b>                                                          | <b>1156</b>                         | <b>(1124)</b>                       |
| Cash and cash equivalents at the beginning of the year                                                                               | <b>1283</b>                         | <b>2407</b>                         |
| <b>Cash and cash equivalents at the end of the year (Refer Note 1 below)</b>                                                         | <b>2439</b>                         | <b>1283</b>                         |
| <b>Note 1:</b><br>For the purpose of statement of cash flows, cash and cash equivalents comprises the following:                     |                                     |                                     |
|                                                                                                                                      | <b>As at<br/>31.03.2022</b>         | <b>As at<br/>31.03.2021</b>         |
| Cash and cash equivalents                                                                                                            | 1909                                | 846                                 |
| Earmarked unpaid dividend accounts*                                                                                                  | 530                                 | 437                                 |
| <b>Total</b>                                                                                                                         | <b>2439</b>                         | <b>1283</b>                         |
| *Earmarked unpaid dividend accounts are restricted in use as it relates to unclaimed or unpaid dividend                              |                                     |                                     |
| <b>Note 2:</b><br>The cash flow statement has been prepared under the indirect method as set out in Ind AS 7 on Cash Flow Statements |                                     |                                     |





Notes to audited standalone financial results:

- 1 The above results are as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended and have been taken on record by the Board of Directors at its meeting held on May 28, 2022 after being reviewed by the Audit Committee.
- 2 These financial results have been prepared in accordance with the requirements of Indian Accounting Standards (Ind AS) as prescribed under section 133 of Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015 as amended.
- 3 The figures for the quarter ended 31.03.2022 and the corresponding quarter ended 31.03.2021 are the balancing figures between the audited figures in respect of full financial year and the published year to date figures upto the third quarter of the respective financial year.
- 4 The Board of Directors of the Company have recommended a dividend of Rs. 28 per equity share of Rs. 2 each for the financial year 2021-22.
- 5 The figures for the previous periods have been re-classified/re-grouped, wherever necessary, to correspond with the current period's classification/ disclosure.

Registered Office:

'Macropolo Building', Ground Floor,  
Dr. Babasaheb Ambedkar Road, Lalbaug,  
Mumbai - 400 033.

New Delhi : May 28, 2022

For and on behalf of the Board

*Bina Modi*

(Dr. Bina Modi)

Managing Director



**Independent Auditor's Report on the Quarterly and Year to Date Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**

To  
The Board of Directors of  
Godfrey Phillips India Limited

**Report on the audit of the Consolidated Financial Results****Opinion**

We have audited the accompanying statement of quarterly and year to date consolidated financial results of Godfrey Phillips India Limited ("Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and its associates for the quarter ended March 31, 2022 and for the year ended March 31, 2022 ("Statement"), attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations")

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on separate audited financial statements and financial information of the subsidiaries and associates, the Statement:

- i. includes the results of the entities as mentioned in Annexure -1;
- ii. are presented in accordance with the requirements of the Listing Regulations in this regard; and
- iii. gives a true and fair view in conformity with the applicable accounting standards, and other accounting principles generally accepted in India, of the consolidated net profit and other comprehensive income and other financial information of the Group for the quarter ended March 31, 2022 and for the year ended March 31, 2022.

**Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs), as specified under Section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Results" section of our report. We are independent of the Group and its associates in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in "Other Matter" paragraph below, is sufficient and appropriate to provide a basis for our opinion.

**Management's Responsibilities for the Consolidated Financial Results**

The Statement has been prepared on the basis of the consolidated annual financial statements. The Holding Company's Board of Directors are responsible for the preparation and presentation of the Statement that give a true and fair view of the net profit and other comprehensive income and other financial information of the Group including its associates in accordance with the applicable accounting standards prescribed under section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Board of Directors of the companies included in the Group and of its associates are responsible for maintenance of adequate accounting records.



in accordance with the provisions of the Act for safeguarding of the assets of the Group and its associates and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Statement by the Directors of the Holding Company, as aforesaid.

In preparing the Statement, the respective Board of Directors of the companies included in the Group and of its associates are responsible for assessing the ability of the Group and of its associates to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and of its associates are also responsible for overseeing the financial reporting process of the Group and of its associates.

#### **Auditor's Responsibilities for the Audit of the Consolidated Financial Results**

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its associates to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its associates to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represent the underlying transactions and events in a manner that achieves fair presentation.



- Obtain sufficient appropriate audit evidence regarding the financial information of the entities within the Group and its associates of which we are the independent auditors and whose financial information we have audited, to express an opinion on the Statement. We are responsible for the direction, supervision and performance of the audit of the financial information of such entities included in the Statement of which we are the independent auditors. For the other entities included in the Statement, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

We communicate with those charged with governance of the Holding Company and such other entities included in the Statement of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities Exchange Board of India under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

#### **Other Matter**

The accompanying Statement includes the audited financial statements and other financial information, in respect of:

- 6 subsidiaries, whose financial statements include total assets of Rs. 32,106 lakhs as at March 31, 2022, total revenues of Rs. 1,320 lakhs and Rs. 8,482 lakhs, total net (loss) / profit after tax of Rs. (23) lakhs and Rs. 448 lakhs, total comprehensive income/loss of Rs. 2,243 lakhs and Rs. 3,654 lakhs, for the quarter and the year ended on that date respectively, and net cash outflows of Rs. 489 lakhs for the year ended March 31, 2022, as considered in the Statement which have been audited by their respective independent auditors.
- 2 associates, whose financial statements include Group's share of net loss and total comprehensive loss of Rs. 15 lakhs and Rs. 4 lakhs for the quarter and for the year ended March 31, 2022 respectively, as considered in the Statement whose financial statements and other financial information have been audited by their respective independent auditors.

The independent auditor's report on the financial statements and financial information of these entities have been furnished to us by the Management and our opinion on the Statement in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associates is based solely on the reports of such auditors and the procedures performed by us as stated in paragraph above.

Certain of these subsidiaries and associates are located outside India whose financial statements and other financial information have been prepared in accordance with the accounting principles generally accepted in their respective countries and which have been audited by other auditors under generally accepted auditing standards applicable in their respective countries. The Holding Company's management has converted the financial statements of such subsidiaries and associates located outside India from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. We have audited these conversion adjustments made by the Holding Company's management. Our opinion in so far as it relates to the balances and affairs of such subsidiaries and associates located outside India is based on the report of other auditors and the conversion adjustments prepared by the management of the Holding Company and audited by us.



# **S.R. BATLIBOI & Co. LLP**

Chartered Accountants

The accompanying Statement includes unaudited financial statements and other unaudited financial information in respect of:

- 1 associate, whose financial statements includes the Group's share of net profit and total comprehensive income of Rs. Nil for the quarter and for the year ended March 31, 2022, as considered in the Statement whose financial statements and other financial information have not been audited by their auditor.

These unaudited financial statements and financial information have been approved and furnished to us by the Management and our opinion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this associate, is based solely on such unaudited financial statements and financial information. In our opinion and according to the information and explanations given to us by the Management, these financial statements and financial information are not material to the Group.

Our opinion on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial information certified by the Management.

The Statement includes the results for the quarter ended March 31, 2022 being the balancing figures between the audited figures in respect of the full financial year ended March 31, 2022 and the published unaudited year-to-date figures up to the end of the third quarter of the current financial year, which were subjected to a limited review by us, as required under the Listing Regulations.

For S.R. BATLIBOI & Co. LLP

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005



per Atul Seksaria

Partner

Membership No.: 086370

UDIN: 22086370AJTXTQ4603

Place: New Delhi

Date: May 28, 2022



# **S.R. BATLIBOI & CO. LLP**

Chartered Accountants

## **Annexure 1**

### **List of subsidiaries and associates**

#### **Subsidiaries**

| <b>S.No.</b> | <b>Name</b>                                |
|--------------|--------------------------------------------|
| 1            | International Tobacco Company Limited      |
| 2            | Chase Investments Limited                  |
| 3            | Friendly Realty Projects Limited           |
| 4            | Unique Space Developers Limited            |
| 5            | Rajputana Infrastructure Corporate Limited |
| 6            | Godfrey Phillips Middle East DMCC          |
| 7            | Flavors and More, Inc                      |

#### **Associates**

| <b>S.No.</b> | <b>Name</b>                                 |
|--------------|---------------------------------------------|
| 1            | IPM Wholesale India Trading Private Limited |
| 2            | KKM Management Centre Private Limited       |
| 3            | KKM Management Centre Middle East (FZC)     |



## GODFREY PHILLIPS INDIA LIMITED

## Statement of Audited Consolidated Financial Results for the Quarter and Year Ended March 31, 2022

(Rs. in lakhs)

|    | Particulars                                                                        | Quarter ended<br>31.03.2022<br>(Audited)# | Preceding<br>Quarter ended<br>31.12.2021<br>(Unaudited) | Corresponding<br>Quarter ended<br>31.03.2021<br>(Audited)# | Year ended<br>31.03.2022<br>(Audited) | Year ended<br>31.3.2021<br>(Audited) |
|----|------------------------------------------------------------------------------------|-------------------------------------------|---------------------------------------------------------|------------------------------------------------------------|---------------------------------------|--------------------------------------|
|    |                                                                                    | (1)                                       | (2)                                                     | (3)                                                        | (4)                                   | (5)                                  |
| 1  | <b>Revenue from operations</b>                                                     |                                           |                                                         |                                                            |                                       |                                      |
|    | (a) Revenue from contracts with customers                                          | 84695                                     | 85984                                                   | 82455                                                      | 319338                                | 292268                               |
|    | (b) Other operating revenues                                                       | 622                                       | 739                                                     | 1128                                                       | 3523                                  | 3875                                 |
|    | <b>Total revenue from operations</b>                                               | <b>85317</b>                              | <b>86723</b>                                            | <b>83583</b>                                               | <b>322861</b>                         | <b>296143</b>                        |
| 2  | Other income                                                                       | 2460                                      | 2694                                                    | 1765                                                       | 11407                                 | 11859                                |
| 3  | <b>Total income (1+2)</b>                                                          | <b>87777</b>                              | <b>89417</b>                                            | <b>85348</b>                                               | <b>334268</b>                         | <b>308002</b>                        |
| 4  | <b>Expenses</b>                                                                    |                                           |                                                         |                                                            |                                       |                                      |
|    | (a) Cost of materials consumed                                                     | 15659                                     | 18030                                                   | 15382                                                      | 60717                                 | 51553                                |
|    | (b) Purchases of stock-in-trade                                                    | 15689                                     | 15188                                                   | 16108                                                      | 61015                                 | 79173                                |
|    | (c) Changes in inventories of finished goods, stock in-trade and work-in-process   | 2749                                      | (1481)                                                  | 917                                                        | 845                                   | (8411)                               |
|    | (d) Excise duty                                                                    | 12875                                     | 16126                                                   | 12985                                                      | 54104                                 | 43609                                |
|    | (e) Employee benefits expenses                                                     | 5588                                      | 7522                                                    | 7138                                                       | 27827                                 | 26663                                |
|    | (f) Finance costs                                                                  | 1134                                      | 759                                                     | 944                                                        | 3394                                  | 3089                                 |
|    | (g) Depreciation and amortisation expenses                                         | 3710                                      | 3748                                                    | 3909                                                       | 14521                                 | 14130                                |
|    | (h) Advertising and sales promotion expenses                                       | 2048                                      | 1786                                                    | 2327                                                       | 7212                                  | 6677                                 |
|    | (i) Other expenses                                                                 | 14320                                     | 12046                                                   | 13051                                                      | 47806                                 | 42741                                |
|    | <b>Total expenses</b>                                                              | <b>73772</b>                              | <b>73724</b>                                            | <b>72761</b>                                               | <b>277441</b>                         | <b>259220</b>                        |
| 5  | <b>Profit before tax (3-4)</b>                                                     | <b>14005</b>                              | <b>15693</b>                                            | <b>12587</b>                                               | <b>56827</b>                          | <b>48782</b>                         |
| 6  | <b>Tax expense</b>                                                                 |                                           |                                                         |                                                            |                                       |                                      |
|    | (a) Current tax                                                                    | 3147                                      | 3654                                                    | 2837                                                       | 13119                                 | 10266                                |
|    | (b) Deferred tax charge/(credit)                                                   | 470                                       | 352                                                     | 226                                                        | (98)                                  | 818                                  |
|    | <b>Total tax expenses</b>                                                          | <b>3617</b>                               | <b>4006</b>                                             | <b>3063</b>                                                | <b>13021</b>                          | <b>11084</b>                         |
| 7  | <b>Profit for the period (5-6)</b>                                                 | <b>10388</b>                              | <b>11687</b>                                            | <b>9524</b>                                                | <b>43806</b>                          | <b>37698</b>                         |
| 8  | Share of (loss)/profit of associates                                               | (15)                                      | 14                                                      | -                                                          | (4)                                   | (52)                                 |
| 9  | <b>Profit after tax and share of profit/(loss) of associates (7+8)</b>             | <b>10373</b>                              | <b>11701</b>                                            | <b>9524</b>                                                | <b>43802</b>                          | <b>37646</b>                         |
| 10 | <b>Other comprehensive income</b>                                                  |                                           |                                                         |                                                            |                                       |                                      |
|    | Items that will not to be reclassified to profit or loss                           |                                           |                                                         |                                                            |                                       |                                      |
|    | (a) Gain/(Loss) on remeasurements of the defined benefit/contribution plans        | 902                                       | (380)                                                   | 768                                                        | 22                                    | (137)                                |
|    | (b) Changes in fair value of equity instruments through other comprehensive income | 2954                                      | (399)                                                   | 2325                                                       | 4178                                  | 2502                                 |
|    | (c) Tax relating to items that will not be reclassified to profit or loss          | (915)                                     | 188                                                     | (735)                                                      | (978)                                 | (547)                                |
|    | <b>Total other comprehensive income, net of tax</b>                                | <b>2941</b>                               | <b>(591)</b>                                            | <b>2358</b>                                                | <b>3222</b>                           | <b>1818</b>                          |
| 11 | <b>Total comprehensive income for the period (9+10)</b>                            | <b>13314</b>                              | <b>11110</b>                                            | <b>11882</b>                                               | <b>47024</b>                          | <b>39464</b>                         |
| 12 | <b>Profit for the period attributable to:</b>                                      |                                           |                                                         |                                                            |                                       |                                      |
|    | Owners of the Company                                                              | 10374                                     | 11703                                                   | 9525                                                       | 43807                                 | 37652                                |
|    | Non-controlling interest                                                           | (1)                                       | (2)                                                     | (1)                                                        | (5)                                   | (6)                                  |
|    |                                                                                    | <b>10373</b>                              | <b>11701</b>                                            | <b>9524</b>                                                | <b>43802</b>                          | <b>37646</b>                         |
| 13 | <b>Other comprehensive income for the period attributable to:</b>                  |                                           |                                                         |                                                            |                                       |                                      |
|    | Owners of the Company                                                              | 2941                                      | (591)                                                   | 2358                                                       | 3222                                  | 1818                                 |
|    | Non-controlling interest                                                           | -                                         | -                                                       | -                                                          | -                                     | -                                    |
|    |                                                                                    | <b>2941</b>                               | <b>(591)</b>                                            | <b>2358</b>                                                | <b>3222</b>                           | <b>1818</b>                          |
| 14 | <b>Total comprehensive income for the period attributable to:</b>                  |                                           |                                                         |                                                            |                                       |                                      |
|    | Owners of the Company                                                              | 13315                                     | 11112                                                   | 11883                                                      | 47029                                 | 39470                                |
|    | Non-controlling interest                                                           | (1)                                       | (2)                                                     | (1)                                                        | (5)                                   | (6)                                  |
|    |                                                                                    | <b>13314</b>                              | <b>11110</b>                                            | <b>11882</b>                                               | <b>47024</b>                          | <b>39464</b>                         |
| 15 | Paid up equity share capital<br>(Face value of Rs. 2 per share)                    | 1040                                      | 1040                                                    | 1040                                                       | 1040                                  | 1040                                 |
| 16 | Reserves excluding revaluation reserves                                            |                                           |                                                         |                                                            | 291718                                | 257167                               |
| 17 | Basic and diluted earnings per share (Rs.) (*not annualised)                       | 19.95*                                    | 22.51*                                                  | 18.32*                                                     | 84.25                                 | 72.41                                |
|    | # Refer Note 3                                                                     |                                           |                                                         |                                                            |                                       |                                      |

*Handwritten signature and initials*



GODFREY PHILLIPS INDIA LIMITED

Statement of Audited Consolidated Financial Results for the Quarter and Year Ended March 31, 2022

(Rs. in lakhs)

|   | Particulars                                                                    | Quarter ended<br>31.03.2022<br>(Audited)# | Preceding Quarter ended<br>31.12.2021<br>(Unaudited) | Corresponding Quarter ended<br>31.03.2021<br>(Audited)# | Year ended<br>31.03.2022<br>(Audited) | Year ended<br>31.3.2021<br>(Audited) |
|---|--------------------------------------------------------------------------------|-------------------------------------------|------------------------------------------------------|---------------------------------------------------------|---------------------------------------|--------------------------------------|
|   |                                                                                | (1)                                       | (2)                                                  | (3)                                                     | (4)                                   | (5)                                  |
|   | <b>Segment-wise Revenue, Results, Assets, Liabilities and Capital Employed</b> |                                           |                                                      |                                                         |                                       |                                      |
| 1 | <b>Segment Revenue:</b>                                                        |                                           |                                                      |                                                         |                                       |                                      |
|   | a) Cigarettes, Tobacco and related Products                                    | 76910                                     | 77076                                                | 74951                                                   | 287340                                | 264151                               |
|   | b) Retail and related Products                                                 | 8320                                      | 9764                                                 | 8352                                                    | 34899                                 | 30222                                |
|   | c) Others                                                                      | 87                                        | (117)                                                | 280                                                     | 622                                   | 1770                                 |
|   | <b>Total revenue from operations</b>                                           | <b>85317</b>                              | <b>86723</b>                                         | <b>83583</b>                                            | <b>322861</b>                         | <b>296143</b>                        |
| 2 | <b>Segment Results:</b>                                                        |                                           |                                                      |                                                         |                                       |                                      |
|   | a) Cigarettes, Tobacco and related Products                                    | 14833                                     | 15196                                                | 13649                                                   | 55811                                 | 47285                                |
|   | b) Retail and related Products                                                 | (1805)                                    | (1842)                                               | (2087)                                                  | (8269)                                | (9975)                               |
|   | c) Others                                                                      | 71                                        | (124)                                                | 264                                                     | 544                                   | 1671                                 |
|   | <b>Total</b>                                                                   | <b>13099</b>                              | <b>13230</b>                                         | <b>11826</b>                                            | <b>48086</b>                          | <b>38981</b>                         |
|   | Add/(Less):                                                                    |                                           |                                                      |                                                         |                                       |                                      |
|   | i) Finance costs (unallocable)                                                 | (525)                                     | (101)                                                | (254)                                                   | (840)                                 | (357)                                |
|   | ii) Un-allocable income net of unallocable expenditure                         | 1431                                      | 2564                                                 | 1015                                                    | 9581                                  | 10158                                |
|   | <b>Profit before tax</b>                                                       | <b>14005</b>                              | <b>15693</b>                                         | <b>12587</b>                                            | <b>56827</b>                          | <b>48782</b>                         |
| 3 | <b>Assets:</b>                                                                 |                                           |                                                      |                                                         |                                       |                                      |
|   | a) Cigarettes, Tobacco and related Products                                    | 183225                                    | 179241                                               | 175226                                                  | 183225                                | 175226                               |
|   | b) Retail and related Products                                                 | 26761                                     | 26930                                                | 29876                                                   | 26761                                 | 29876                                |
|   | c) Others                                                                      | 29899                                     | 26876                                                | 25169                                                   | 29899                                 | 25169                                |
|   | d) Unallocated Corporate Assets                                                | 170274                                    | 171615                                               | 142902                                                  | 170274                                | 142902                               |
|   | <b>Total Assets</b>                                                            | <b>410159</b>                             | <b>404662</b>                                        | <b>373173</b>                                           | <b>410159</b>                         | <b>373173</b>                        |
| 4 | <b>Liabilities:</b>                                                            |                                           |                                                      |                                                         |                                       |                                      |
|   | a) Cigarettes, Tobacco and related Products                                    | 85660                                     | 93190                                                | 78057                                                   | 85660                                 | 78057                                |
|   | b) Retail and related Products                                                 | 22024                                     | 21899                                                | 23283                                                   | 22024                                 | 23283                                |
|   | c) Others                                                                      | 22                                        | 22                                                   | 25                                                      | 22                                    | 25                                   |
|   | d) Unallocated Corporate Liabilities                                           | 9159                                      | 9572                                                 | 13060                                                   | 9159                                  | 13060                                |
|   | <b>Total Liabilities</b>                                                       | <b>116865</b>                             | <b>124683</b>                                        | <b>114425</b>                                           | <b>116865</b>                         | <b>114425</b>                        |
| 5 | <b>Capital Employed</b>                                                        |                                           |                                                      |                                                         |                                       |                                      |
|   | a) Cigarettes, Tobacco and related Products                                    | 97565                                     | 86051                                                | 97169                                                   | 97565                                 | 97169                                |
|   | b) Retail and related Products                                                 | 4737                                      | 5031                                                 | 6593                                                    | 4737                                  | 6593                                 |
|   | c) Others                                                                      | 29877                                     | 26854                                                | 25144                                                   | 29877                                 | 25144                                |
|   | d) Unallocated Capital Employed                                                | 161115                                    | 162043                                               | 129842                                                  | 161115                                | 129842                               |
|   | <b>Total Capital Employed</b>                                                  | <b>293294</b>                             | <b>279979</b>                                        | <b>258748</b>                                           | <b>293294</b>                         | <b>258748</b>                        |
|   | <b>Total (4+5)</b>                                                             | <b>410159</b>                             | <b>404662</b>                                        | <b>373173</b>                                           | <b>410159</b>                         | <b>373173</b>                        |
|   | # Refer Note 3                                                                 |                                           |                                                      |                                                         |                                       |                                      |

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## GODFREY PHILLIPS INDIA LIMITED

(Rs. in lakhs)

| Balance Sheet                                                                             |                     | Consolidated        |  |
|-------------------------------------------------------------------------------------------|---------------------|---------------------|--|
| Particulars                                                                               | As at<br>31.03.2022 | As at<br>31.03.2021 |  |
|                                                                                           | (Audited)           | (Audited)           |  |
| <b>ASSETS</b>                                                                             |                     |                     |  |
| <b>Non-current assets</b>                                                                 |                     |                     |  |
| Property, plant and equipment                                                             | 65476               | 70942               |  |
| Capital work-in-progress                                                                  | 3654                | 2641                |  |
| Investment property                                                                       | 3527                | 922                 |  |
| Right of use assets                                                                       | 27897               | 30586               |  |
| Intangible assets                                                                         | 1350                | 950                 |  |
| Intangible assets under development                                                       | 507                 | -                   |  |
| Financial assets                                                                          |                     |                     |  |
| - Investments                                                                             | 137383              | 109163              |  |
| - Loans                                                                                   | 369                 | 486                 |  |
| - Other financial assets                                                                  | 1446                | 1627                |  |
| Income tax assets (Net)                                                                   | 3292                | 2838                |  |
| Other non-current assets                                                                  | 397                 | 642                 |  |
| <b>Total non-current assets</b>                                                           | <b>245298</b>       | <b>220797</b>       |  |
| <b>Current assets</b>                                                                     |                     |                     |  |
| Inventories                                                                               | 82871               | 74311               |  |
| Financial assets                                                                          |                     |                     |  |
| - Investments                                                                             | 46992               | 46208               |  |
| - Trade receivables                                                                       | 15464               | 12299               |  |
| - Cash and cash equivalents                                                               | 2885                | 2348                |  |
| - Other bank balances                                                                     | 2112                | 2262                |  |
| - Loans                                                                                   | 183                 | 163                 |  |
| - Other financial assets                                                                  | 1437                | 1488                |  |
| Other current assets                                                                      | 12917               | 13297               |  |
| <b>Total current assets</b>                                                               | <b>164861</b>       | <b>152376</b>       |  |
| <b>Total assets</b>                                                                       | <b>410159</b>       | <b>373173</b>       |  |
| <b>EQUITY AND LIABILITIES</b>                                                             |                     |                     |  |
| <b>Equity</b>                                                                             |                     |                     |  |
| Equity share capital                                                                      | 1040                | 1040                |  |
| Other equity                                                                              | 291718              | 257167              |  |
| <b>Equity attributable to owners of the Company</b>                                       | <b>292758</b>       | <b>258207</b>       |  |
| Non controlling interest                                                                  | 536                 | 541                 |  |
| <b>Total equity</b>                                                                       | <b>293294</b>       | <b>258748</b>       |  |
| <b>Liabilities</b>                                                                        |                     |                     |  |
| <b>Non-current liabilities</b>                                                            |                     |                     |  |
| Financial liabilities                                                                     |                     |                     |  |
| - Borrowings                                                                              | 110                 | 100                 |  |
| - Lease liabilities                                                                       | 26645               | 28179               |  |
| - Other financial liabilities                                                             | 182                 | 98                  |  |
| Provisions                                                                                | 2718                | 2878                |  |
| Deferred tax liabilities (Net)                                                            | 4981                | 4106                |  |
| <b>Total non-current liabilities</b>                                                      | <b>34636</b>        | <b>35361</b>        |  |
| <b>Current liabilities</b>                                                                |                     |                     |  |
| Financial liabilities                                                                     |                     |                     |  |
| - Borrowings                                                                              | 2978                | 7490                |  |
| - Lease liabilities                                                                       | 3957                | 3789                |  |
| - Trade payables                                                                          |                     |                     |  |
| a) Total outstanding dues of micro enterprises and small enterprises                      | 985                 | 669                 |  |
| b) Total outstanding dues of creditors other than micro enterprises and small enterprises | 24302               | 22650               |  |
| - Other financial liabilities                                                             | 2200                | 1964                |  |
| Other current liabilities                                                                 | 45898               | 39522               |  |
| Provisions                                                                                | 1580                | 2085                |  |
| Income tax liabilities (Net)                                                              | 329                 | 895                 |  |
| <b>Total current liabilities</b>                                                          | <b>82229</b>        | <b>79064</b>        |  |
| <b>Total liabilities</b>                                                                  | <b>116865</b>       | <b>114425</b>       |  |
| <b>Total equity and liabilities</b>                                                       | <b>410159</b>       | <b>373173</b>       |  |



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| Particulars                                                                                                                                                   | For the<br>Year ended<br>31.03.2022 | For the<br>Year ended<br>31.03.2021 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|
| <b>A. CASH FLOW FROM OPERATING ACTIVITIES</b>                                                                                                                 |                                     |                                     |
| Profit before tax                                                                                                                                             | 56823                               | 48730                               |
| <b>Adjustments for:</b>                                                                                                                                       |                                     |                                     |
| Depreciation and amortisation expenses                                                                                                                        | 14521                               | 14130                               |
| Share of loss of associates                                                                                                                                   | 4                                   | 52                                  |
| Interest income from:                                                                                                                                         |                                     |                                     |
| - Debts, deposits, loans and advances, etc.                                                                                                                   | (452)                               | (385)                               |
| - Non-current investments                                                                                                                                     | (349)                               | (75)                                |
| Liabilities and provisions no longer required, written back                                                                                                   | (776)                               | (107)                               |
| Net gain on sale/redemption/fair value of long term investments                                                                                               | (6275)                              | (9703)                              |
| Net gain on sale/redemption/fair value of short term investments                                                                                              | (1710)                              | (1211)                              |
| Interest expenses                                                                                                                                             |                                     |                                     |
| - On borrowings                                                                                                                                               | 275                                 | 142                                 |
| - On lease liabilities                                                                                                                                        | 2554                                | 2728                                |
| - Others                                                                                                                                                      | 537                                 | 189                                 |
| Bad debts and advances written off                                                                                                                            | 87                                  | 101                                 |
| Provision for doubtful debts and advances (net)                                                                                                               | 49                                  | 262                                 |
| Property, plant and equipments written off                                                                                                                    | 153                                 | 255                                 |
| Assets written off                                                                                                                                            | -                                   | 2                                   |
| Gain on sale of property, plant and equipment (net)                                                                                                           | (800)                               | (9)                                 |
| Gain on modification/concession in leases                                                                                                                     | (745)                               | (1040)                              |
|                                                                                                                                                               | 7073                                | 5331                                |
| <b>Operating profit before working capital changes</b>                                                                                                        | <b>63896</b>                        | <b>54061</b>                        |
| <b>Adjustments for changes in working Capital:</b>                                                                                                            |                                     |                                     |
| Increase in Trade receivables, loans, other financial assets and other assets                                                                                 | (2566)                              | (8237)                              |
| Increase in Inventories                                                                                                                                       | (8561)                              | (5516)                              |
| Increase in Trade payables, other financial liabilities, other liabilities and provisions                                                                     | 9042                                | 409                                 |
| Purchase of current and non current investments*                                                                                                              | (65)                                | -                                   |
| Proceeds from sale of current and non current investments*                                                                                                    | 105                                 | 60                                  |
|                                                                                                                                                               | (2045)                              | (13284)                             |
| <b>Cash generated from operating activities</b>                                                                                                               | <b>61851</b>                        | <b>40777</b>                        |
| Income taxes paid (net)                                                                                                                                       | (13990)                             | (9794)                              |
| <b>Net cash generated from operating activities</b>                                                                                                           | <b>47861</b>                        | <b>30983</b>                        |
| <b>B. CASH FLOW FROM INVESTING ACTIVITIES</b>                                                                                                                 |                                     |                                     |
| Purchase of property, plant and equipment, capital work in progress, investment property, intangible assets and intangible assets under development           | (8313)                              | (13157)                             |
| Proceeds from sale of property, plant and equipment, capital work in progress, investment property, intangible assets and intangible assets under development | 953                                 | 129                                 |
| Purchase of other current and non-current investments                                                                                                         | (575987)                            | (390816)                            |
| Proceeds from sale/redemption of other current and non-current investments                                                                                    | 559103                              | 373804                              |
| Interest received                                                                                                                                             | 570                                 | 450                                 |
| Short term fixed deposits released/(made) (net)                                                                                                               | 242                                 | (168)                               |
| <b>Net cash used in investing activities</b>                                                                                                                  | <b>(23432)</b>                      | <b>(29758)</b>                      |



## Consolidated Cash Flow Statement for the Year Ended March 31, 2022

(Rs. in lakhs)

| Particulars                                                                                                                          | For the<br>Year ended<br>31.03.2022 | For the<br>Year ended<br>31.03.2021 |
|--------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|
| <b>C. CASH FLOW FROM FINANCING ACTIVITIES</b>                                                                                        |                                     |                                     |
| (Repayment of)/proceeds from current borrowings (Net)                                                                                | (4512)                              | 376                                 |
| Proceeds from non current borrowings                                                                                                 | -                                   | 6000                                |
| Interest paid                                                                                                                        | (3799)                              | (2879)                              |
| Dividend paid                                                                                                                        | (12386)                             | (253)                               |
| Repayment of lease liabilities                                                                                                       | (3102)                              | (2533)                              |
| Acquisition of non controlling interests                                                                                             | -                                   | (2305)                              |
| <b>Net cash used in financing activities</b>                                                                                         | <b>(23799)</b>                      | <b>(1594)</b>                       |
| <b>NET INCREASE IN CASH AND CASH EQUIVALENTS<br/>(A + B +C)</b>                                                                      | <b>630</b>                          | <b>(369)</b>                        |
| Cash and cash equivalents at the beginning of the year                                                                               | 2785                                | 3154                                |
| <b>Cash and cash equivalents at the end of the year (Refer Note 1 below)</b>                                                         | <b>3415</b>                         | <b>2785</b>                         |
| *By the subsidiary company engaged in the business of acquisition of securities                                                      |                                     |                                     |
| <b>Note 1:</b><br>For the purpose of consolidated statement of cash flows, cash and cash equivalents comprises the following:        |                                     |                                     |
|                                                                                                                                      | <b>As at 31.03.2022</b>             | <b>As at 31.03.2021</b>             |
| Cash and cash equivalents                                                                                                            | 2885                                | 2348                                |
| Earmarked unpaid dividend accounts#                                                                                                  | 530                                 | 437                                 |
| <b>Total</b>                                                                                                                         | <b>3415</b>                         | <b>2785</b>                         |
| #Earmarked unpaid dividend accounts are restricted in use as it relates to unclaimed or unpaid dividend                              |                                     |                                     |
| <b>Note 2:</b><br>The cash flow statement has been prepared under the indirect method as set out in Ind AS 7 on Cash Flow Statements |                                     |                                     |




Notes to audited consolidated financial results:

- 1 The above results are as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended and have been taken on record by the Board of Directors at its meeting held on May 28, 2022 after being reviewed by the Audit Committee.
- 2 These financial results have been prepared in accordance with the requirements of Indian Accounting Standards (Ind AS) as prescribed under section 133 of Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015 as amended.
- 3 The figures for the quarter ended 31.03.2022 and the corresponding quarter ended 31.03.2021 are the balancing figures between the audited figures in respect of full financial year and the published year to date figures upto the third quarter of the respective financial year.
- 4 The Board of Directors have recommended a dividend of Rs. 28<sup>/-</sup> per equity share of Rs. 2 each for the financial year 2021-22.
- 5 The figures for the previous periods have been re-classified/re-grouped, wherever necessary, to correspond with the current period's classification/ disclosure.

Registered Office:  
'Macropolo Building', Ground Floor,  
Dr. Babasaheb Ambedkar Road, Lalbaug,  
Mumbai - 400 033  
New Delhi : May 28, 2022

For and on behalf of the Board

  
(Dr. Bina Modi)

Managing Director

  
mw



**GODFREY PHILLIPS INDIA LIMITED**  
**CIN: L16004MH1936PLC008587; website:www.godfreyphillips.com; email: isc-gpi@modi.com**  
**Extract of Audited Standalone and Consolidated Financial Results for the Quarter and Year ended March 31, 2022**

| Sl. No. | Particulars                                                                                                                                | Standalone    |            |               | Consolidated  |            |               |
|---------|--------------------------------------------------------------------------------------------------------------------------------------------|---------------|------------|---------------|---------------|------------|---------------|
|         |                                                                                                                                            | Quarter ended | Year ended | Quarter ended | Quarter ended | Year ended | Quarter ended |
|         |                                                                                                                                            | 31.03.2022    | 31.03.2022 | 31.03.2021    | 31.03.2022    | 31.03.2022 | 31.03.2021    |
| 1       | Total Income from Operations                                                                                                               | 85126         | 321533     | 83062         | 85317         | 322861     | 83583         |
| 2       | Net Profit/(Loss) for the period (before Tax, Exceptional and/or Extraordinary items)                                                      | 14073         | 56160      | 12640         | 14005         | 56827      | 12587         |
| 3       | Net Profit/(Loss) for the period before tax (after Exceptional and/or Extraordinary items)                                                 | 14073         | 56160      | 12640         | 14005         | 56827      | 12587         |
| 4       | Net Profit/(Loss) for the period after tax (after Exceptional and/or Extraordinary items)                                                  | 10390         | 43197      | 9543          | 10373         | 43802      | 9524          |
| 5       | Total Comprehensive Income for the period [Comprising Profit/(Loss) for the period (after tax) and Other Comprehensive Income (after tax)] | 11081         | 43204      | 10060         | 13314         | 47024      | 11882         |
| 6       | Equity Share Capital                                                                                                                       | 1040          | 1040       | 1040          | 1040          | 1040       | 1040          |
| 7       | Basic and Diluted Earnings per Share (of Rs.2 each) (Rs.) (*not annualised)                                                                | 19.98*        | 83.08      | 18.35*        | 19.95*        | 84.25      | 18.32*        |

**Notes:**

- The above is an extract of the detailed format of Statements of Audited Standalone and Consolidated Financial Results for the Quarter and Year ended March 31, 2022 ("These Results") filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These Results and this extract were reviewed by the Audit Committee and approved by the Board of Directors of the Company at the meeting held on May 28, 2022. These Results are available on the Company's website ([www.godfreyphillips.com](http://www.godfreyphillips.com)) and on the websites of National Stock Exchange of India Limited ([www.nseindia.com](http://www.nseindia.com)) and BSE Limited ([www.bseindia.com](http://www.bseindia.com)).
- The Audit, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, has been completed on These Results and the Audit Reports by the Statutory Auditors, expressing unmodified opinion on These Results, have been filed with the Stock Exchanges.

Registered Office: 'Macropolo Building', Ground Floor,  
Dr. Babasaheb Ambedkar Road, Lalbaug,  
Mumbai - 400 033.

For and on behalf of the Board



(Dr. Bina Modi)  
Managing Director

Place: New Delhi  
Dated: May 28, 2022

