



**ROYAL ORCHID HOTELS LTD.,**

Regd. Office :  
1, Golf Avenue, Adjoining KGA Golf Course,  
HAL Airport Road, Kodihalli, Bangalore - 560 008, India.  
T +91 80 41783000, F : +91 80 252 03366  
www.royalorchidhotels.com  
CIN : L55101KA1986PLC007392  
email : investors@royalorchidshotels.com

**Date: May 29, 2018**

**To,  
The Manager,  
Listing Compliance,  
Department of Corporate Services,  
BSE Limited,  
Floor 25, P. J. Towers,  
Dalal Street,  
Mumbai – 400 001  
BSE Scrip Code: 532699**

**To,  
The Manager,  
Listing Compliance,  
Department of Corporate Services,  
National Stock Exchange of India Limited,  
Exchange Plaza, Plot no. C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051  
NSE Scrip Symbol: ROHLTD**

Dear Sir/Ma'am,

***Subject: Press Release***

*Please find attached press release in relation to Financial Results for the year ended March 31, 2018.*

*Thanking you*

*Yours sincerely,*

For **ROYAL ORCHID HOTELS LIMITED**

**RANABIR SANYAL**

**COMPANY SECRETARY & COMPLIANCE OFFICER**

Encl: as above

## Press Release

# Royal Orchid Hotels Ltd

### FY18 Net Profit up 95% at Rs 10.98 crore and EBIDTA up by 24%

BSE Code:532699  
NSE Code: ROHLTD

**CORPORATE OFFICE**  
#1, Golf Avenue,  
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HAL Airport Road,  
Bangalore – 560 008,  
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**Mumbai, May, 2018:** Royal Orchid Hotels Limited, a fast emerging hotel chain operating 5 and 4 star hotels for business and leisure travellers, today reported its fourth quarter and full year financial results for the quarter ended 31<sup>st</sup> March 2018.

#### Key Business for FY18 (Standalone)

- Revenue from operations Rs 103.59 cr in v/s. Rs 92.73 cr
- EBIDTA of Rs 25.11 cr v/s. Rs 20.27 cr
- EBIDTA Margin of 23 % FY18 v/s. 20 % FY17
- PAT of Rs 10.98 cr v/s. Rs 5.63 cr
- EPS of Rs 4.03 v/s. EPS of Rs 2.07

#### Key Business for FY18 (Consolidated)

- Revenue from operations of ₹ 190.90 cr in FY18 v/s ₹ 174.87 cr in FY17
- Net Profit of ₹ 2.46 cr in FY18 v/s ₹ (4.54) cr in FY17
- EBIDTA of Rs 39.74 cr v/s. Rs 31.70 cr
- EBIDTA Margin of 20 % FY18 v/s. 17 % FY17

#### Highlights of Q4 FY18 v/s Q4 FY17

- Revenue from operations of Rs.27.72 cr in v/s. Rs.24.36 cr
- EBIDTA of Rs 6.46 cr v/s. Rs 6.11 cr
- PAT of Rs 2.46 cr v/s. Rs 0.03 cr
- EPS of Rs 0.90 v/s. EPS of Rs 0.01

#### Other key highlights

- Dividend of 15% (Re 1.50 per share)
- Added 10 properties in FY18

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#### Management Comment

Commenting on the results **Mr. Chender Baljee, Managing Director** said, "Following our asset light model, we have successfully added 10 new properties in FY18 taking total number of properties to 47."

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With the rise in mid segment hotels, we are planning to add 15 more properties in the current fiscal year.”

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### **About Royal Orchid & Regenta Hotels:**

Royal Orchid Hotels is one of India’s fastest growing hotel chains. It primarily operates 5 and 4 star hotels, enabling it to target the discerning business and leisure traveller. It currently operates 47 hotels across India. Promoted by Chender K Baljee, Royal Orchid Hotels has become one of India’s most well-known names in hospitality. Royal Orchid is listed in the Bombay & National Stock Exchanges (BSE & NSE) and is governed by an independent board of eminent directors.

The group has bagged many awards which include the: National Tourism Award 2008-09 organized by the Ministry of Tourism, Top 50 Brands for 2014 and 2015 by Paul Writer and most recently in 2016, here are some of the following;

1. Ramada Bangalore won the award for the “Best Budget Hotel” for India Travel Awards 2017.
2. Regenta Resort Varca- Goa won the “Best Debut Beach Resort” for India Hospitality Award (West & South) 2016.
3. Royal Orchid Metropole, Mysore has been Awarded “The Best in Heritage Hotel” Category Tourism Awards 2016 by Federation of Karnataka Chambers of Commerce & Industry (FKCCI), Bengaluru Karnataka.
4. Royal Orchid Beach Resort, Goa was awarded for “Best 5 star Fun & Family Resort and the “Best Food & Bev. Manager in 5 star category (South) - Mr. Sujit Kushwaha” by the Goan Hospitality award of Excellence 2016.

### **Our vision is to be the Preferred Hotel Chain for the discerning Global Traveller.**

The brand ‘Regenta Hotels’ is an upscale arm of the Royal Orchid Hotel group. It is designed for the corporate traveller whose watchword is value and convenience. It is categorized into Regenta, Regenta Central, Regenta Resorts and Regenta Inn.

### **Forward looking statement**

We have disclosed forward-looking information so that investors can comprehend the Company’s prospects and make informed investment decisions. This release and other written and oral statements that we make periodically contain such forward-looking statements that set out anticipated results based on the Management’s plans and assumptions. We have tried, wherever possible, to qualify such statements by using words such as ‘anticipates’, ‘estimates’, ‘expects’, ‘projects’, ‘intends’, ‘plans’, ‘believes’ and words and terms of similar substance in connection with any discussion of future operating or financial performance.

We do not guarantee that any forward-looking statement will be realised, although we believe we have been diligent and prudent in our plan and assumptions. The achievement of future results is subject to risk, uncertainties and validity of inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, our actual results could vary materially from those anticipated, estimated or projected. Investors should bear this in mind as they consider forward-looking statements. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.