

BAJAJ FINANCE LIMITED

SEC/BM/2018/198

17 May 2018

THE MANAGER, BSE LIMITED DCS - CRD PHIROZE JEEJEEBHOY TOWERS DALAL STREET, MUMBAI - 400 001	THE MANAGER, LISTING DEPARTMENT NATIONAL STOCK EXCHANGE OF INDIA LTD. EXCHANGE PLAZA, C-1. BLOCK G, BANDRA - KURLA COMPLEX, BANDRA (EAST) MUMBAI - 400 051
SCRIP CODE: 500034	SCRIP CODE: BAJFINANCE – EQ

Dear Sir/Madam,

Sub: Outcome of Meeting of Board of Directors

In terms of provision of Regulation 30 (read with Part A of Schedule III) and Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, this is to inform you that the Board of Directors, at its Meeting held today:

- approved audited standalone and consolidated financial results of the Company for FY2017-18. Copy of the said standalone and consolidated financial results (Annexure-1), auditors' report (Annexure-2) and press release (Annexure-3) in this respect are enclosed. The audit reports are submitted with unmodified opinion (free from any qualifications) and a declaration to that effect is enclosed.
- recommended a dividend of ₹ 4 per equity share of face value of ₹ 2, subject to approval of the shareholders at the 31st Annual General Meeting (AGM) to be held on 19 July 2018. Dividend, if declared by the shareholders at the AGM, will be credited/despached between 24 July 2018 to 27 July 2018.
- decided that the register of members and share transfer books will remain closed as under:

Type of security and Paid-up value	Book Closure From To	Purpose
Equity Shares (₹ 2 per share paid-up)	Saturday, 7 July 2018 to Thursday, 19 July 2018 (both days inclusive)	Payment of Dividend of ₹ 4 per share of face value of ₹ 2 each (200%) and for AGM

The Meeting commenced at 11.30 a.m. and concluded at 1.55 p.m.

Thanking you,

Yours faithfully,
For **BAJAJ FINANCE LIMITED**


ANANT DAMLE
COMPANY SECRETARY



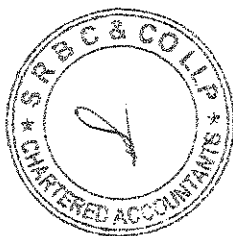
Encl.: As above

Bajaj Finance Limited

Statement of Standalone and Consolidated Audited Financial Results for the Quarter and Financial Year ended 31 March 2018

(₹ in Crore)

	Particulars	Standalone				Consolidated	
		31.03.2018 (Audited)	Quarter ended 31.12.2017 (Unaudited)	31.03.2017 (Audited)	Year ended 31.03.2018 (Audited)	31.03.2017 (Audited)	Year ended 31.03.2018 (Audited)
1	Revenue						
	(a) Revenue from operations	3,534.76	3,554.44	2,661.81	13,287.77	9,963.02	13,442.04
	(b) Other income	22.47	(11.15)	7.91	41.45	25.95	23.87
	Total revenue	3,557.23	3,543.29	2,669.72	13,329.22	9,988.97	13,465.91
2	Expenses						
	(a) Employee benefits expense	387.54	369.52	264.37	1,401.43	931.67	1,419.59
	(b) Finance costs	1,192.13	1,170.88	983.69	4,584.74	3,803.37	4,634.33
	(c) Depreciation and amortisation	29.25	26.76	19.71	101.96	71.16	102.07
	(d) Loan losses and provisions	273.90	246.82	286.50	1,030.19	803.89	1,045.19
	(e) Other expenses	575.21	553.09	425.75	2,154.54	1,561.36	2,168.53
	Total expenses	2,458.03	2,367.07	1,980.02	9,272.86	7,171.45	9,369.71
3	Profit before tax (1-2)	1,099.20	1,176.22	689.70	4,056.36	2,817.52	4,096.20
4	Tax expense						
	(a) Current Tax	315.00	435.35	289.00	1,427.00	1,070.00	1,439.43
	(b) Deferred Tax expense/(credit)	63.25	(25.94)	(48.45)	(17.34)	(89.03)	(17.34)
	Total tax expense	378.25	409.41	240.55	1,409.66	980.97	1,422.09
5	Profit after tax (3-4)	720.95	766.81	449.15	2,646.70	1,836.55	2,674.11
6	Paid-up equity share capital (Face Value of ₹ 2)				115.03	109.37	115.03
7	Reserves excluding revaluation reserves				16,403.26	9,490.94	16,430.62
8	Earnings per share (not annualised)						
	Basic (₹)	12.54	13.34	8.22	47.05	34.01	47.54
	Diluted (₹)	12.42	13.21	8.13	46.57	33.67	47.05



Bajaj Finance Limited

Statement of Standalone and Consolidated Audited Financial Results for the Quarter and Financial Year ended 31 March 2018

Notes :

1 The consolidated financial results include results of the following companies

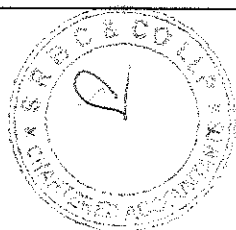
Name of the Company	% Shareholding and voting power of Bajaj Finance Limited	Consolidated as
Bajaj Housing Finance Limited	100.00%	Subsidiary

* The consolidated financial results of Bajaj Housing Finance Limited include 100% interest in Bajaj Financial Securities Limited as a subsidiary.

2 Balance Sheet as at 31 March 2018

(₹ in Crore)

Particulars		Standalone		Consolidated	
		As at 31.03.2018 (Audited)	As at 31.03.2017 (Audited)	As at 31.03.2018 (Audited)	As at 31.03.2017 (Audited)
A	EQUITY AND LIABILITIES				
1.	Shareholders' funds				
	(a) Share Capital	115.03	109.37	115.03	109.37
	(b) Reserves and surplus	16,403.26	9,490.94	16,430.62	9,490.89
	Sub-total - Shareholders' funds	16,518.29	9,600.31	16,545.65	9,600.26
2.	Non-current liabilities				
	(a) Long-term borrowings	43,167.89	33,115.96	45,896.31	33,115.96
	(b) Other long-term liabilities	487.53	484.87	500.21	484.87
	(c) Long-term provisions	1,121.68	1,085.62	1,136.34	1,085.62
	Sub-total- Non-current liabilities	44,777.10	34,686.45	47,532.86	34,686.45
3.	Current liabilities				
	(a) Short-term borrowings	10,571.31	8,922.42	10,757.11	8,922.42
	(b) Trade payables				
	- Total outstanding dues of micro enterprises and small enterprises	0.43	0.18	0.45	0.18
	- Total outstanding dues of creditors other than micro enterprises and small enterprises	453.56	308.86	460.34	309.09
	(c) Other current liabilities - Current maturities of long-term borrowings	7,827.83	7,211.27	7,827.83	7,211.16
	(d) Other current liabilities - Others	3,292.07	2,791.63	3,509.10	2,791.63
	(e) Short-term provisions	188.43	209.32	191.00	209.32
	Sub-total- Current liabilities	22,333.63	19,443.68	22,745.83	19,443.80
	TOTAL - EQUITY AND LIABILITIES	83,629.02	63,730.44	86,824.34	63,730.51
B	ASSETS				
1.	Non-current assets				
	(a) Fixed Assets				
	- Property, Plant and Equipment	343.87	285.90	346.15	287.51
	- Intangible assets	120.79	75.23	120.84	75.23
	(b) Goodwill on consolidation	-	-	3.27	3.27
	(c) Non-current investments	2,365.58	1,090.30	837.58	762.30
	(d) Deferred tax assets (net)	386.41	369.07	386.41	369.07
	(e) Receivables under financing activity	43,807.32	32,028.10	47,267.92	32,028.15
	(f) Long-term loans and advances	79.91	59.86	81.55	59.90
	Sub-total- Non-current assets	47,103.88	33,908.46	49,043.72	33,585.43
2.	Current assets				
	(a) Current investments	1,294.88	2,984.40	2,308.39	3,307.21
	(b) Receivables under financing activity	34,203.92	25,654.78	34,332.18	25,654.78
	(c) Cash and bank balances	228.73	325.80	339.46	326.09
	(d) Short-term loans and advances	256.64	501.17	261.66	501.17
	(e) Other current assets	540.97	355.83	538.93	355.83
	Sub-total- Current assets	36,525.14	29,821.98	37,780.62	30,145.08
	TOTAL - ASSETS	83,629.02	63,730.44	86,824.34	63,730.51

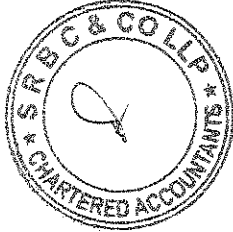


Bajaj Finance Limited

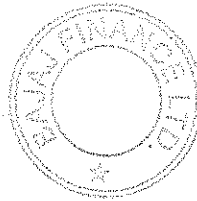
Statement of Standalone and Consolidated Audited Financial Results for the Quarter and Financial Year ended 31 March 2018

Notes:

- 3 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 17 May 2018.
- 4 The figures for the last quarter of the current and previous financial year are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the end of third quarter of the current and previous financial year which were subject to limited review by statutory auditors. Published year to date figures up to the end of third quarter of the current and previous financial year were recast to conform to the requirements of Schedule III of the Companies Act, 2013.
- 5 On 8 August 2017, the Company entered into an agreement with One MobiKwik Systems Private Limited ("MobiKwik") and has invested an amount of approximately ₹ 225 crore in the equity shares and cumulative compulsorily convertible preference shares of MobiKwik.
- 6 On 12 September 2017, the Company through Qualified Institutions Placement (QIP) allotted 26,627,218 equity shares to the eligible Qualified Institutional Buyers (QIB) at a price of ₹ 1,690 per equity share of ₹ 2 face value (inclusive of premium of ₹ 1,688 per share) aggregating to approximately ₹ 4,500 crore. The issue was made in accordance with the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009. Funds received in the QIP of equity shares have been utilised for the purpose mentioned in the objects of the issue in the offer document.
- 7 On 6 February 2018, the Company has invested an amount of ₹ 1,200 crore in Bajaj Housing Finance Limited, a wholly owned housing finance subsidiary of the Company, by subscribing to 120 crore equity shares of face value of ₹ 10 for cash at par, offered on rights basis.
- 8 On 22 February 2018, the Allotment Committee of the Board of Directors allotted 1,451,080 equity shares of the face value of ₹ 2 at applicable grant prices to the Trustees of BFL Employee Welfare Trust under ESOS 2009.
- 9 The secured non-convertible debentures issued by the Company are fully secured by first pari passu charge by mortgage of the Company's immovable property at Pune/Chennai and by hypothecation of book debts/loan receivables to the extent as stated in the respective information memorandum.
- 10 Figures for the previous periods have been regrouped, wherever necessary, to make them comparable with the current period.
- 11 The Board of Directors has recommended dividend of ₹ 4.00 per equity share of the face value of ₹ 2 (200%) for the financial year 2017-18 (Previous year ₹ 3.60 per share of the face value of ₹ 2 i.e. 180%).
- 12 The Company is engaged primarily in the business of financing and accordingly there are no separate reportable segments as per Accounting Standard 17 dealing with Segment Reporting.
- 13 The Company has designated an exclusive email ID viz. investor.service@bajajfinserv.in for investor grievance redressal.



Pune
17 May 2018



By order of the Board of Directors
For Bajaj Finance Limited

Rahul Bajaj
Chairman

CIN : L65910MH1987PLC042961

Registered Office : Akurdi, Pune - 411 035 | Corporate Office : 4th Floor, Bajaj Finserv Corporate Office,

Off. Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014 | Tel. : 020-30405060 Fax : 020-30405030

Email : investor.service@bajajfinserv.in | Website : www.bajajfinserv.in/finance

Auditor's Report on Quarterly and Year to Date Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To
Board of Directors of
Bajaj Finance Limited

1. We have audited the accompanying statement of standalone financial results of Bajaj Finance Limited ('the Company') for the quarter and year ended March 31, 2018, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 (collectively referred to as the 'Listing Regulations'). The standalone financial results for the quarter ended March 31, 2018 are the derived figures between the audited figures in respect of the year ended March 31, 2018 and the published year-to-date figures up to December 31, 2017, being the date of the end of the third quarter of the current financial year, which were subject to limited review. The standalone financial results for the quarter and year ended March 31, 2018 have been prepared on the basis of the standalone financial results for the nine-month period ended December 31, 2017, the audited annual standalone financial statements as at and for the year ended March 31, 2018, and the relevant requirements of Listing Regulations, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these standalone financial results based on our review of the standalone financial results for the nine-month period ended December 31, 2017 which was prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25 Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual standalone financial statements as at and for the year ended March 31, 2018; and the relevant requirements of the Listing Regulations.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
3. In our opinion and to the best of our information and according to the explanations given to us, these quarterly as well as the year to date standalone financial results:
 - i. are presented in accordance with the requirements of the Listing Regulations; and
 - ii. give a true and fair view of the standalone net profit and other financial information for the quarter ended March 31, 2018 and for the year ended March 31, 2018.
4. The comparative financial information of the Company for the corresponding quarter and year ended March 31, 2017, included in these standalone financial results, are based on the previously issued financial results prepared in accordance with the recognition and measurement principles, specified under section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other accounting principles generally accepted in India and audited by the predecessor auditor whose report for the quarter and year ended March 31, 2017 dated May 17, 2017 expressed an unmodified opinion on those standalone financial results.

S R B C & CO LLP

Chartered Accountants

Bajaj Finance Limited
Audit Report on Quarterly and Year-to-date results

Page 2 of 2

5. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2018 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2018 and the published year-to-date figures up to December 31, 2017, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under the Listing Regulations.

For **S R B C & CO LLP**
Chartered Accountants
ICAI Firm registration number: 324982E/E300003



per **Arvind Sethi**
Partner
Membership No: 089802

Pune
May 17, 2018

Auditor's Report on Consolidated Year to Date Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To
Board of Directors of
Bajaj Finance Limited

1. We have audited the accompanying statement of consolidated financial results of Bajaj Finance Limited ('the Company'), comprising its subsidiaries (together, 'the Group'), for the year ended March 31, 2018, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 (collectively referred to as the 'Listing Regulations'). The consolidated financial results for the year ended March 31, 2018 have been prepared on the basis of the audited annual consolidated financial statements as at and for the year ended March 31, 2018 and the relevant requirements of the Listing Regulations, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these consolidated financial results based on our audit of the annual consolidated financial statements as at and for the year ended March 31, 2018 which was prepared in accordance with the applicable accounting standards and other accounting principles generally accepted in India and the relevant requirements of the Listing Regulations.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
3. In our opinion and to the best of our information and according to the explanations given to us, these consolidated financial results for the year:
 - i. include the year-to-date results of the following entities:
 - a. Bajaj Housing Finance Limited
 - b. Bajaj Financial Securities Limited
 - ii. are presented in accordance with the requirements of the Listing Regulations; and
 - iii. give a true and fair view of the consolidated net profit and other financial information for the for the year ended March 31, 2018.
4. The comparative financial information of the Group for the year ended March 31, 2017, included in these consolidated financial results, are based on the previously issued consolidated financial results audited by the predecessor auditor whose report for the year ended March 31, 2017 dated May 17, 2017 expressed an unmodified opinion on those consolidated financial results.

For **S R B C & CO LLP**
Chartered Accountants
ICAI Firm registration number: 324982E/E300003


per Arvind Sethi
Partner
Membership No: 089802

Pune
May 17, 2018

BAJAJ FINANCE LIMITED

PRESS RELEASE

Financial results: Q4 and FY18

A meeting of the Board of Directors of Bajaj Finance Limited was held today to consider and approve the audited financial results for the quarter and year ended 31 March 2018.

Bajaj Finance reports a growth of:

- 61% in standalone profit after tax for Q4 FY18 at ₹ 721 crore,
- 44% in standalone profit after tax for FY18 at ₹ 2,647 crore,
- 46% in consolidated profit after tax for FY18 at ₹ 2,674 crore and
- 40% in consolidated AUM as at 31 March 2018 of ₹ 84,033 crore.

Performance Highlights – Q4 FY18

- **New loans booked** during Q4 FY18 **increased by 51%** to 3.78 million from 2.50 million in Q4 FY17.
- **Total income** for Q4 FY18 was **up by 33%** to ₹ 3,557 crore from ₹ 2,670 crore in Q4 FY17.
- **Profit after tax** for Q4 FY18 **grew by 61%** to ₹ 721 crore from ₹ 449 crore in Q4 FY17.
- **Loan losses and provisions** for Q4 FY18 were ₹ 274 crore as against ₹ 287 crore in Q4 FY17.
- **Gross NPA and Net NPA** as of 31 Mar 2018 stood at 1.48% and 0.38% respectively. The provisioning coverage ratio stood at 75% as of 31 Mar 2018. The Company continues to provide for loan losses in excess of RBI requirements.

As required by RBI guidelines, the Company has moved its NPA recognition policy from 4 months overdue to 3 months overdue in this financial year. The comparable Gross and Net NPA on 4 months overdue stood at 1.28% and 0.29% respectively as against 1.68% and 0.44% respectively as of 31 Mar 2017.

Performance Highlights – FY18

- **New loans booked** during FY18 **increased by 52%** to 15.32 million from 10.09 million in FY17.
- **Assets under Management (AUM)** as of 31 Mar 2018 **grew by 34%** to ₹ 80,444 crore from ₹ 60,196 crore as of 31 Mar 2017.

Bajaj Housing Finance Limited (BHFL), a 100% housing finance subsidiary of Bajaj Finance, which started its operations in July 2017 has become fully operational from February 2018. Its AUM as of 31 Mar 2018 stood at ₹ 3,589 crore.

Consolidated AUM of Bajaj Finance as of 31 Mar 2018 **grew by 40%** to ₹ 84,033 crore from ₹ 60,196 crore as of 31 Mar 2017.

- **Total income** for FY18 was **up by 33%** to ₹ 13,329 crore from ₹ 9,989 crore in FY17.
- **Profit after tax** for FY18 **grew by 44%** to ₹ 2,647 crore from ₹ 1,837 crore in FY17.
- **Customer franchise** as of 31 Mar 2018 **increased by 30%** to 26.22 million from 20.13 million as of 31 Mar 2017.
- **Loan losses and provisions** for FY18 were ₹ 1,030 crore as against ₹ 804 crore in FY17.

BAJAJ FINANCE LIMITED

- **Capital adequacy ratio** (including Tier-II capital) as of 31 Mar 2018 stood at 24.71%. The Tier-I capital stood at 19.68%. During the current year, the Company has raised ₹ 4,500 crore of equity capital through Qualified Institutions Placement (QIP) and ₹ 600 crore by way of Tier-II bonds to augment its capital base.
- The Board of Directors has recommended a dividend of ₹ 4.00 per equity share of the face value of ₹ 2 (200%) for FY18 (Previous year ₹ 3.60 per equity share of the face value of ₹ 2 i.e. 180%)

➤ Key financial figures

(₹ In Crore)

Particulars	Standalone						Consolidated		
	Q4'18	Q4'17	QoQ	FY'18	FY'17	YoY	FY'18	FY'17	YoY
New loans booked (No. in million)	3.78	2.50	51%	15.32	10.09	52%	15.34	10.09	52%
Assets under Management	80,444	60,196	34%	80,444	60,196	34%	84,033	60,196	40%
Receivables under financing activity	77,125	56,834	36%	77,125	56,834	36%	80,714	56,834	42%
Total Income	3,557	2,670	33%	13,329	9,989	33%	13,466	9,992	35%
Interest Expenses	1,192	984	21%	4,585	3,803	21%	4,635	3,804	22%
Net Interest Income (NII)	2,365	1,686	40%	8,744	6,186	41%	8,831	6,188	43%
Operating Expenses	992	709	40%	3,658	2,564	43%	3,690	2,567	44%
Loan Losses & Provisions	274	287	(5%)	1,030	804	28%	1,045	804	30%
Profit before tax	1,099	690	59%	4,056	2,818	44%	4,096	2,817	45%
Profit after tax	721	449	61%	2,647	1,837	44%	2,674	1,836	46%

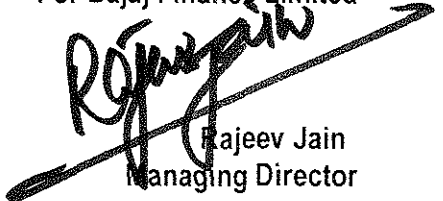
(₹ In Crore)

Assets Under Management (AUM)	As of 31 March 2018			BFL Consolidated as of 31 Mar 2017	Growth
	BFL Standalone	* BHFL Standalone	BFL Consolidated		
Consumer Lending	36,730	2,431	39,161	27,159	44%
SME Lending	25,320	1,046	26,366	22,082	19%
Commercial Lending	12,375	-	12,375	7,883	57%
Rural Lending	6,019	112	6,131	3,072	100%
Total AUM	80,444	3,589	84,033	60,196	40%

* BHFL is a 100% subsidiary of Bajaj Finance Limited (BFL) and is registered with NHB as a Housing Finance Company.

- Deposit book stood at ₹ 7,569 crore as of 31 Mar 2018 – at 12% of the standalone borrowings.
- The Company has been recognized as one of the 'Top 25 Best Large Workplaces in Asia, 2018' and 'India's 15 Best Workplaces' in financial services sector by the Great Places to Work Institute.

For Bajaj Finance Limited


Rajeev Jain
Managing Director

Pune
17 May 2018

THE MANAGER, BSE LIMITED DCS - CRD PHIROZE JEEJEEBHOY TOWERS DALAL STREET, <u>MUMBAI - 400 001</u>	THE MANAGER, LISTING DEPARTMENT NATIONAL STOCK EXCHANGE OF INDIA LTD. EXCHANGE PLAZA, C-1. BLOCK G, BANDRA - KURLA COMPLEX, BANDRA (EAST) <u>MUMBAI - 400 051</u>
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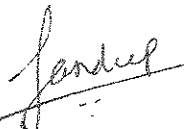
Dear Sir/Madam,

Sub: Declaration in terms of Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI Listing Regulations, 2015)

In terms of the second proviso to Regulation 33(3)(d) of the SEBI Listing Regulations, 2015, as amended, we declare that S R B C & CO LLP, Statutory Auditors of the Company have submitted the Audit Reports for Annual Audited Financial Results (standalone and consolidated) of the Company for the financial year ended 31 March 2018 with unmodified opinion.

Thanking you,

Yours faithfully,
For **BAJAJ FINANCE LIMITED**



**SANDEEP JAIN
CHIEF FINANCIAL OFFICER**

