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May 18, 2017

The Relationship Manager BSE Limited P. J. Towers Dalal Street, Fort Mumbai 400001 BSE Scrip Code: 500480	National Stock Exchange of India Limited Exchange Plaza, 5th Floor Plot No. C/1, G Block, Bandra – Kurla Complex Bandra (East) Mumbai 400051 NSE Symbol: CUMMINSIND
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Sub.: Press Release – May 18, 2017

Dear Sir/Madam,

We are enclosing for your records a copy of the Press Release dated May 18, 2017 regarding audited financial results of the Company for the quarter and year ended March 31, 2017.

Kindly take this intimation on your record.

Thanking you, we are,

Yours truly,
For Cummins India Limited,

✓ 
K. Venkata Ramana
Group Vice President – Legal & Company Secretary

Encl: as above

News Release



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May 18, 2017

Cummins India Limited announces Fourth Quarter 2016-17 Results

Pune, INDIA: In their meeting today, the Board of Directors of Cummins India Limited took on record the audited annual financial results for fiscal year 2016-2017 and the results for the quarter ended March 31, 2017.

Gross sales of the Company for the quarter ended March 31, 2017 at ₹ 1,239 crores grew 11 percent as compared to ₹ 1,114 crores recorded in the same period last year and declined 13 percent compared to ₹ 1,422 crores recorded in the preceding quarter. Domestic sales in the current quarter at ₹ 938 crores increased 18 percent as compared to ₹ 792 crores recorded in the same period last year and declined 3 percent compared to ₹ 972 crores recorded in the preceding quarter. Exports in the current quarter at ₹ 301 crores declined 7 percent as compared to ₹ 322 crores recorded in the same period last year and 33 percent compared to ₹ 451 crores recorded in the preceding quarter. Net profit before tax during the quarter at ₹ 195 crores declined 5 percent as compared to ₹ 206 crores recorded in the same period last year, and 20 percent compared to ₹ 245 crores recorded in the preceding quarter.

Gross sales for the fiscal year ended March 31, 2017 were ₹ 5,310 crores representing a 7 percent growth over ₹ 4,967 crores in the same period last year. Domestic sales for the fiscal year ended March 31, 2017 were ₹ 3,699 crores representing a 12 percent growth over ₹ 3,304 crores during the same period last year. Exports sales for fiscal year ended March 31, 2017 were ₹ 1,611 crores representing a decline of 3 percent over ₹ 1663 crores during the same period last year.

Net profit before tax for the fiscal year ended March 31, 2017 marginally declined to ₹ 908 crores as compared to ₹ 910 crores in the same period last year.

The board recommended a final dividend of ₹ 9 per share (450 percent of share capital) aggregating to ₹ 14 per share of ₹ 2 each (700 percent of share capital) for the year ended March, 31 2017.

Anant J. Talaulicar, Chairman & Managing Director, Cummins India Limited, said,

“Our domestic growth story continues based on momentum from the Government’s increased investments in infrastructure for the economy. The company remains optimistic about its growth prospects in the domestic market. Exports markets continue to disappoint based on the global economic scenario. In particular, the demand for our low kilowatt generators has continued to soften based on difficulties that some of the economies are experiencing in the Middle East, Africa, Europe and Asia. Our product mix was unfavorable in the quarter which has had an adverse impact on profitability. However, Cummins India remains well positioned to maximize emerging opportunities based on its ability to leverage Cummins Inc. technology and tailor it for the Indian market, its strong OEM and supplier partnerships, best in class service support and a diverse, stable leadership team.”

About Cummins India Limited

Cummins India Limited, headquartered in Pune since 1962, is the country's leading manufacturer of diesel and natural gas engines for power generation, industrial and automotive markets.

About Cummins Group in India

Cummins in India, a power leader, is a group of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, air handling, filtration, emission solutions and electrical power generation systems. Its technology and pioneering initiatives are bringing innovative solutions and dependable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people. Part of the US \$19.1 billion Cummins Inc., Cummins in India is a Group of seven legal entities across 200 locations in the country with a combined turnover of ₹10,880 crores in 2016 and employing over 10,000 individuals.