

Ref No.: QHTL/Sec/SE/2017-18/24

The Manager,
Corporate Services,
BSE Limited,
14th floor, P J Towers, Dalal Street,
Mumbai - 400 001
Ref: Security ID : QUICKHEAL
Security Code : 539678

The Manager,
Corporate Services,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (E), Mumbai - 400 051
Symbol: QUICKHEAL
Series : EQ

Sub: News Release regarding APAC CIOoutlook has recognized Quick Heal Technologies Ltd. as one of the Top 25 Cyber Security Technology Companies 2017

Dear Sir/Madam,

We wish to inform you that the Company has made a News Release regarding APAC CIOoutlook has recognized Quick Heal Technologies Ltd. as one of the Top 25 Cyber Security Technology Companies 2017.

The copy of the News Release is enclosed for your records.

This is for your information and records.

Thanking you,

For Quick Heal Technologies Limited



Vijay Shirode
Company Secretary

Encl: As Above



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Dear Sir,

We take great pride in informing you that APAC CIOoutlook has recognized Quick Heal Technologies Ltd. as one of the **Top 25 Cyber Security Technology Companies 2017**.



APAC CIOoutlook is a print magazine that aims to provide a platform for CIOs, CTOs and other senior level IT buyers and decision makers along with CXOs of solution providers to share their experiences, wisdom and advice with enterprise IT community of APAC countries.

The magazine has published an article elaborating on the successful journey of Quick Heal transcending into the Next Level Cyber Security Company, featuring Sanjay Katkar, MD & CTO, Quick Heal Technologies Ltd.

[Read the complete article here.](#)

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Quick Heal: Transcending into Next Level Cyber Security

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Sanjay Katkar, MD & CTO

organizations' vulnerability to security breaches and imminent threats as a major problem at hand. Quick Heal, in this critical scenario, serves as a specialized security solutions provider which capably mitigates these security related risks. Quick Heal constitutes a large portfolio of security software solutions under the brand names 'Quick Heal' and 'Seqrite'. The company offers solutions that are spread across multiple price points to meet diverse user requirements of its retail and enterprise customers.

The company provides high-quality feature-rich security software solutions for home users, SMBs, enterprises, educational institutions, and government customers across multi-device platform. These solutions can be conveniently deployed or accessed with minimal effort and limited technical knowledge and are also user-friendly, effective, and efficient.

Quick Heal retails its solutions directly or through its channel partners. The company's internal sales team and channel partners collaborate to identify new sales prospects, sell solutions, and provide after-sale support. "Our distribution

A constantly growing user base connecting to Internet through smart devices and laptops has aggravated the possibilities of threats like cyber-crime, data theft and loss, and cyber bullying. "With organizations introducing flexible policies like work from home and BYOD at workplaces, information now resides and travels beyond the devices an organization can control," elaborates Sanjay Katkar, MD and CTO, Quick Heal. He further indicates at the

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reach and selling capabilities of our extensive channel partner network have bolstered our business growth and provided us a competitive advantage in the market," adds Katkar. The extensive channel partner network also makes the company brand a preferred security solution in Tier II and III cities across India.

“With a proven record of successful operation for over two decades, Quick Heal has established itself as a player to reckon with in the industry”

Through its consistent efforts to bring the best for its channel partners and customers, the company has earned 'CRN Channel Champion for the retail consumers' for the last six years. Quick Heal has also been recognized as DQ Channel's India's Most Popular Vendor in 2014-15.

Defining the company's vision, Katkar states, "We are extensively focused towards cyber security and emphasize more on strategic decisions and disruption through focused innovations so that we can come out with innovative products and solutions for the same."

Quick Heal's indigenously developed large portfolio of easy-to-use security solutions across multiple platforms and users has been backed by strong R&D capabilities that represent its core competency. It aids its vision to continuously innovate to address the security related challenges of businesses. The company's R&D team works on regular feedback from retail and enterprise users and tracks various evolving threats to define, improve, and customize solutions to meet their user's security requirements in various international markets. The organization has also launched Quick Heal Academy and Seqrite services for strengthening the cyber security ecosystem and offering managed security services.

Quick Heal holds more than 30 percent share in the retail segment, actively working to mark its presence in the enterprise market. With a proven record of successful operation for over two decades, Quick Heal has established itself as a player to reckon with in the industry. In 2016, Quick Heal became the first Indian IT Security Company to be publicly listed in BSE and NSE.

The company has a well-connected network of over 19000 channel partners in more than 80 countries worldwide. The company also has operations in Japan, which started in 2012-13 primarily focused on SMBs and enterprise customers. For other regions like MENA, the company intends to focus on the home user market and also expand its enterprise business gradually. "We envision expanding our footprint in Africa with a special focus on South Africa, the Middle East including the United Arab Emirates and South East Asia," concludes Katkar.

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