

10<sup>th</sup> August, 2023

The Secretary  
BSE Ltd.  
Corporate Relationship Dept.,  
14<sup>th</sup> floor, P. J. Tower,  
Dalal Street, Fort  
Mumbai - 400 001  
**Stock Code – 500331**

The Secretary  
National Stock Exchange of India Ltd.  
Exchange Plaza, Plot no. C/1, G Block,  
Bandra-Kurla Complex,  
Bandra (E),  
Mumbai - 400 051  
**Stock Code - PIDILITIND**

Dear Sir,

Sub: Unaudited Financial Results (Standalone and Consolidated) for the Quarter ended 30<sup>th</sup> June, 2023

Pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), we are enclosing the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended 30<sup>th</sup> June, 2023, duly approved by the Board of Directors of the Company, at its meeting held today. The meeting of the Board of Directors of the Company commenced at 11.00 a.m. and concluded at 1:20 p.m.

We also enclose a copy of the Limited Review Report of the Auditors of the Company, as required under Regulation 33 of the Listing Regulations.

Kindly acknowledge receipt.

Thanking you,

Yours faithfully,  
For **Pidilite Industries Limited**

**Manisha Shetty**  
**Company Secretary**

**Encl:** As above

**Regd. Office**  
Regent Chambers, 7th Floor  
Jamnalal Bajaj Marg  
208 Nariman Point  
Mumbai 400 021

**Pidilite Industries Limited**  
**Corporate Office**  
Ramkrishna Mandir Road  
Andheri - E, Mumbai 400059, India  
T + 91 22 2835 7000  
2835 7952 / 2835 7365  
F +91 22 2830 4482  
www.pidilite.com  
CIN:L24100MH1969PLC014336

## **INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS**

### **TO THE BOARD OF DIRECTORS OF PIDILITE INDUSTRIES LIMITED**

1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **PIDILITE INDUSTRIES LIMITED** ("the Company"), for the quarter ended 30<sup>th</sup> June, 2023 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For DELOITTE HASKINS & SELLS LLP  
Chartered Accountants  
(Firm's Registration No. 117366W/W-100018)

N. K. Jain  
(Partner)  
(Membership No. 045474)  
UDIN: 23045474BGYOVS218

Place: MUMBAI  
Date: 10<sup>th</sup> August, 2023

**PIDILITE INDUSTRIES LIMITED**

REGD. OFFICE : 7th Floor, Regent Chambers, Jamnalal Bajaj Marg, 208, Nariman Point, Mumbai - 400 021

Tel No. 91 22 2835 7000 Fax : 91 22 2835 6007

Email address : investor.relations@pidilite.co.in Website : www.pidilite.com CIN : L24100MH1969PLC014336

**STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30.06.2023**

Rs Crores

| Sr. No. | Particulars                                                                      | For the Quarter ended |                |                | For the Year ended |
|---------|----------------------------------------------------------------------------------|-----------------------|----------------|----------------|--------------------|
|         |                                                                                  | 30.06.2023            | 31.03.2023     | 30.06.2022     | 31.03.2023         |
|         |                                                                                  | Unaudited             | Unaudited      | Unaudited      | Audited            |
| 1       | <b>Total Income</b>                                                              |                       |                |                |                    |
|         | a) Revenue from Operations                                                       | 2963.53               | 2382.43        | 2789.74        | 10597.07           |
|         | b) Other Income                                                                  | 27.06                 | 20.80          | 10.71          | 63.04              |
|         | <b>Total Income</b>                                                              | <b>2990.59</b>        | <b>2403.23</b> | <b>2800.45</b> | <b>10660.11</b>    |
| 2       | <b>Expenses</b>                                                                  |                       |                |                |                    |
|         | a) Cost of materials consumed                                                    | 1215.89               | 1122.11        | 1444.52        | 5345.97            |
|         | b) Purchases of stock-in-trade                                                   | 208.11                | 193.26         | 228.19         | 858.96             |
|         | c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | 90.12                 | (40.30)        | (21.75)        | (61.02)            |
|         | d) Employee benefits expense                                                     | 301.08                | 265.42         | 265.17         | 1044.83            |
|         | e) Finance costs                                                                 | 6.73                  | 6.92           | 4.43           | 28.53              |
|         | f) Depreciation and amortisation expense                                         | 61.50                 | 61.38          | 50.42          | 221.97             |
|         | g) Other expenses                                                                | 477.00                | 405.84         | 386.39         | 1553.15            |
|         | <b>Total Expenses</b>                                                            | <b>2360.43</b>        | <b>2014.63</b> | <b>2357.37</b> | <b>8992.39</b>     |
| 3       | <b>Profit before exceptional items and tax (1-2)</b>                             | <b>630.16</b>         | <b>388.60</b>  | <b>443.08</b>  | <b>1667.72</b>     |
| 4       | Exceptional items                                                                | -                     | -              | -              | -                  |
| 5       | <b>Profit before tax (3-4)</b>                                                   | <b>630.16</b>         | <b>388.60</b>  | <b>443.08</b>  | <b>1667.72</b>     |
| 6       | <b>Tax Expense</b>                                                               |                       |                |                |                    |
|         | Current tax                                                                      | 160.11                | 99.38          | 120.00         | 423.05             |
|         | Deferred tax                                                                     | 2.54                  | (1.47)         | (10.27)        | (12.51)            |
| 7       | <b>Profit for the period (5-6)</b>                                               | <b>467.51</b>         | <b>290.69</b>  | <b>333.35</b>  | <b>1257.18</b>     |
| 8       | <b>Other Comprehensive Income</b>                                                |                       |                |                |                    |
|         | Items that will not be reclassified to profit or loss                            | 0.48                  | 10.40          | 0.85           | 1.94               |
|         | Income tax relating to items that will not be reclassified to profit or loss     | (0.12)                | (2.62)         | (0.21)         | (0.49)             |
| 9       | <b>Total Comprehensive Income for the period (7+8)</b>                           | <b>467.87</b>         | <b>298.47</b>  | <b>333.99</b>  | <b>1258.63</b>     |
| 10      | <b>Paid-up Equity Share Capital (Face value of share : Re. 1/-)</b>              | <b>50.83</b>          | <b>50.83</b>   | <b>50.83</b>   | <b>50.83</b>       |
| 11      | <b>Other Equity</b>                                                              |                       |                |                | <b>7057.33</b>     |
| 12      | <b>Earnings per equity share in Rs.</b>                                          |                       |                |                |                    |
|         | a) Basic                                                                         | @ 9.20                | @ 5.72         | @ 6.56         | 24.73              |
|         | b) Diluted                                                                       | @ 9.19                | @ 5.71         | @ 6.55         | 24.72              |

@ For the period only and not annualised.

See accompanying Notes to Financial Results

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**STANDALONE SEGMENT INFORMATION FOR THE QUARTER ENDED 30.06.2023**

Rs Crores

| Sr. No.  | Particulars                                                 | For the Quarter ended |                |                | For the Year ended |
|----------|-------------------------------------------------------------|-----------------------|----------------|----------------|--------------------|
|          |                                                             | 30.06.2023            | 31.03.2023     | 30.06.2022     | 31.03.2023         |
|          |                                                             | Unaudited             | Unaudited      | Unaudited      | Audited            |
| <b>1</b> | <b>Segment Revenue</b>                                      |                       |                |                |                    |
|          | a) Consumer & Bazaar                                        | 2430.91               | 1882.37        | 2198.30        | 8487.64            |
|          | b) Business to Business                                     | 580.69                | 536.47         | 632.87         | 2233.84            |
|          | c) Others                                                   | 21.66                 | 20.66          | 25.78          | 102.19             |
|          | Total                                                       | 3033.26               | 2439.50        | 2856.95        | 10823.67           |
|          | Less : Inter Segment Revenue                                | 69.73                 | 57.07          | 67.21          | 226.60             |
|          | <b>Revenue from Operations</b>                              | <b>2963.53</b>        | <b>2382.43</b> | <b>2789.74</b> | <b>10597.07</b>    |
| <b>2</b> | <b>Segment Results</b>                                      |                       |                |                |                    |
|          | a) Consumer & Bazaar                                        | 686.99                | 454.59         | 510.38         | 1995.61            |
|          | b) Business to Business                                     | 89.19                 | 63.95          | 74.92          | 225.16             |
|          | c) Others                                                   | 0.44                  | 0.66           | 1.42           | 5.67               |
|          | Total                                                       | 776.62                | 519.20         | 586.72         | 2226.44            |
|          | Less : i) Finance Costs                                     | 6.73                  | 6.92           | 4.43           | 28.53              |
|          | ii) Other Unallocable Expenditure net of Unallocable Income | 139.73                | 123.68         | 139.21         | 530.19             |
|          | <b>Profit Before Exceptional Item and Tax</b>               | <b>630.16</b>         | <b>388.60</b>  | <b>443.08</b>  | <b>1667.72</b>     |
|          | Exceptional Items                                           | -                     | -              | -              | -                  |
|          | <b>Profit Before Tax</b>                                    | <b>630.16</b>         | <b>388.60</b>  | <b>443.08</b>  | <b>1667.72</b>     |
| <b>3</b> | <b>Segment Assets</b>                                       |                       |                |                |                    |
|          | a) Consumer & Bazaar                                        | 6289.48               | 6188.24        | 6075.72        | 6188.24            |
|          | b) Business to Business                                     | 1446.58               | 1427.85        | 1511.93        | 1427.85            |
|          | c) Others                                                   | 13.90                 | 17.07          | 19.01          | 17.07              |
|          | d) Unallocated                                              | 2590.58               | 2046.97        | 1694.66        | 2046.97            |
|          | <b>Total Segment Assets</b>                                 | <b>10340.54</b>       | <b>9680.13</b> | <b>9301.32</b> | <b>9680.13</b>     |
| <b>4</b> | <b>Segment Liabilities</b>                                  |                       |                |                |                    |
|          | a) Consumer & Bazaar                                        | 1653.79               | 1527.77        | 1585.96        | 1527.77            |
|          | b) Business to Business                                     | 435.19                | 476.02         | 519.58         | 476.02             |
|          | c) Others                                                   | 1.25                  | 3.59           | 2.82           | 3.59               |
|          | d) Unallocated                                              | 672.64                | 564.59         | 509.71         | 564.59             |
|          | <b>Total Segment Liabilities</b>                            | <b>2762.87</b>        | <b>2571.97</b> | <b>2618.07</b> | <b>2571.97</b>     |

Consumer & Bazaar (C&B) covers sale of products mainly to end consumers which are retail users such as carpenters, painters, plumbers, mechanics, households, students, offices, etc. Sale consists of mainly Adhesives, Sealants, Art and craft Materials and Construction and paint Chemicals. Business to Business (B2B) covers sale of products to end customers which are mainly large business users. This includes Industrial Products (IP) such as adhesives, synthetic resins, organic pigments, pigment preparations, construction chemicals (projects), surfactants, etc. Others mainly includes sale of raw materials.

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Notes to the Standalone Financial Results:

1. The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 10th August 2023.
2. The Statutory auditors have carried out a "Limited Review" of the above financial results for the quarter ended 30th June 2023 and have issued an unmodified opinion.
3. The financial results of the Company have been prepared in accordance with Indian Accounting Standards ("Ind AS") notified under Section 133 of the Companies Act, 2013 ('Act') read with Companies (Indian Accounting Standards) Rules, 2015, as amended.
4. The Company has allotted 31,045 equity shares on 5th June 2023 and 1,10,000 equity shares on 4th July 2023 of face value of Re. 1/- each under Employee Stock Option Plan - 2016 to the employees of the Company, to whom the options were granted.
5. The Company's shareholding in its subsidiary namely Nina Percept Pvt. Ltd. (NPPL), has increased from 74.58% to 100%, on acquisition of 3,00,000 equity shares, from an existing shareholder of NPPL at a consideration of Rs. 37.75 Crores (including certain contingent payment) pursuant to the Share Purchase Agreement executed on 29th June, 2023. Consequent to this, NPPL becomes a wholly owned subsidiary of the Company.
6. The figures for the quarter ended 31st March 2023 are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the relevant financial year.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS



**BHARAT PURI**  
Managing Director  
DIN: 02173566

Mumbai  
Dated : 10th August 2023



## **INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS**

### **TO THE BOARD OF DIRECTORS OF PIDILITE INDUSTRIES LIMITED**

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **PIDILITE INDUSTRIES LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax and total comprehensive income of its associates for the quarter ended 30<sup>th</sup> June, 2023 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

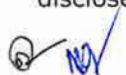
4. The Statement includes the results of the following entities:

| <b>Sr. No</b> | <b>Name of the Entity</b>                                                       | <b>Relationship</b> |
|---------------|---------------------------------------------------------------------------------|---------------------|
| 1             | Pidilite Industries Limited                                                     | Parent              |
| 2             | Fevicol Company Limited                                                         | Subsidiary          |
| 3             | Bhimad Commercial Company Private Limited                                       | Subsidiary          |
| 4             | Pidilite Ventures Private Limited (formerly Madhumala Ventures Private Limited) | Subsidiary          |
| 5             | Pagel Concrete Technologies Private Limited                                     | Subsidiary          |
| 6             | Building Envelope Systems India Limited                                         | Subsidiary          |
| 7             | Hybrid Coatings                                                                 | Subsidiary          |
| 8             | Pidilite Middle East Limited                                                    | Subsidiary          |



|    |                                                                                                     |            |
|----|-----------------------------------------------------------------------------------------------------|------------|
| 9  | Pulvitec do Brasil Industria e Comercio de Colas e Adesivos Ltda.                                   | Subsidiary |
| 10 | Pidilite USA Inc                                                                                    | Subsidiary |
| 11 | Pidilite MEA Chemicals L.L.C                                                                        | Subsidiary |
| 12 | Pidilite International Pte. Ltd.                                                                    | Subsidiary |
| 13 | PT Pidilite Indonesia                                                                               | Subsidiary |
| 14 | Pidilite Speciality Chemicals Bangladesh Private Ltd.                                               | Subsidiary |
| 15 | Pidilite Innovation Centre Pte. Ltd.                                                                | Subsidiary |
| 16 | Pidilite Industries Egypt (S.A.E.)                                                                  | Subsidiary |
| 17 | Pidilite Bamco Ltd                                                                                  | Subsidiary |
| 18 | Pidilite Chemical PLC                                                                               | Subsidiary |
| 19 | PIL Trading (Egypt) Company                                                                         | Subsidiary |
| 20 | Pidilite Industries Trading (Shanghai) Co. Ltd.                                                     | Subsidiary |
| 21 | Bamco Supply and Services Limited                                                                   | Subsidiary |
| 22 | Nina Percept Private Limited (Formerly Nina Waterproofing Systems Private Limited)                  | Subsidiary |
| 23 | Pidilite Lanka (Private) Limited                                                                    | Subsidiary |
| 24 | ICA Pidilite Private Limited                                                                        | Subsidiary |
| 25 | Nebula East Africa Private Limited                                                                  | Subsidiary |
| 26 | Nina Lanka Construction Technologies Private Limited                                                | Subsidiary |
| 27 | Pidilite Ventures LLC                                                                               | Subsidiary |
| 28 | Pidilite East Africa Limited                                                                        | Subsidiary |
| 29 | Pidilite Litokol Private Limited                                                                    | Subsidiary |
| 30 | Pidilite Grupo Puma Manufacturing Limited                                                           | Subsidiary |
| 31 | Nina Percept (Bangladesh) Private Limited                                                           | Subsidiary |
| 32 | Pidilite C-Techos Walling Limited                                                                   | Subsidiary |
| 33 | Tenax Pidilite India Private Limited (Formerly known as Tenax India Stone Products Private Limited) | Subsidiary |
| 34 | Solstice Business Solutions Pvt. Ltd. (w.e.f. 6 <sup>th</sup> April, 2023)                          | Subsidiary |
| 35 | Vinyl Chemicals (India) Limited.                                                                    | Associate  |
| 36 | Aapkapainter Solutions Private Limited                                                              | Associate  |
| 37 | Kaarwan Eduventures Private Limited                                                                 | Associate  |
| 38 | Climacrew Private Limited                                                                           | Associate  |
| 39 | Buildnext Construction Solutions Private Limited                                                    | Associate  |
| 40 | Finemake Technologies Private Limited                                                               | Associate  |
| 41 | Constrobot Robotics Private Limited (w.e.f. 27 <sup>th</sup> May, 2023)                             | Associate  |

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.



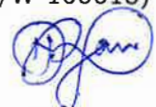
6. We did not review the interim financial information of 4 subsidiaries included in the consolidated unaudited financial results, whose interim financial information reflect total revenues of Rs. 219.60 crores for the quarter ended 30<sup>th</sup> June, 2023, total net profit after tax of Rs. 14.71 crores for the quarter ended 30<sup>th</sup> June, 2023 and total comprehensive income of Rs 9.54 crores for the quarter ended 30<sup>th</sup> June, 2023 as considered in the Statement. The consolidated unaudited financial results also includes the Group's share of profit after tax of Rs. 1.40 crores for the quarter ended 30<sup>th</sup> June, 2023 and Total comprehensive income of Rs. 1.40 crores for the quarter ended 30<sup>th</sup> June, 2023, as considered in the Statement, in respect of 2 associate, whose interim financial results have not been reviewed by us. These interim financial information / financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associates, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of these matters.

7. The consolidated unaudited financial results includes the interim financial information of 26 subsidiaries which have not been reviewed by their auditors, whose interim financial information reflect total revenue of Rs. 82.77 crores for the quarter ended 30<sup>th</sup> June, 2023, total profit after tax of Rs. 3.53 crores for the quarter ended 30<sup>th</sup> June, 2023 and Total comprehensive loss of Rs. 13.96 crores for the quarter ended 30<sup>th</sup> June, 2023 as considered in the Statement. The consolidated unaudited financial results also includes the Group's share of loss after tax of Rs. 2.35 crores for the quarter ended 30<sup>th</sup> June, 2023 and total comprehensive loss of Rs. 2.35 crores for the quarter ended 30<sup>th</sup> June, 2023, as considered in the Statement, in respect of 5 associates, based on their interim financial information which have not been reviewed by their auditors. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

Our Conclusion on the Statement is not modified in respect of our reliance on the interim financial information certified by the Management.

For DELOITTE HASKINS & SELLS LLP  
Chartered Accountants  
(Firm's Registration No. 117366W/W-100018)



N. K. Jain  
Partner

(Membership No. 045474)  
UDIN: 23045474BGYO VX3242

Place: MUMBAI  
Date: 10<sup>th</sup> August, 2023





**STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30.06.2023**

Rs Crores

| Sr. No. | Particulars                                                                                           | For the Quarter ended |                |                | For the Year ended |
|---------|-------------------------------------------------------------------------------------------------------|-----------------------|----------------|----------------|--------------------|
|         |                                                                                                       | 30.06.2023            | 31.03.2023     | 30.06.2022     | 31.03.2023         |
|         |                                                                                                       | Unaudited             | Unaudited      | Unaudited      | Audited            |
| 1       | <b>Total Income</b>                                                                                   |                       |                |                |                    |
|         | a) Revenue from Operations                                                                            | 3275.11               | 2689.25        | 3101.11        | 11799.10           |
|         | b) Other Income                                                                                       | 23.43                 | 22.82          | 10.68          | 49.61              |
|         | <b>Total Income</b>                                                                                   | <b>3298.54</b>        | <b>2712.07</b> | <b>3111.79</b> | <b>11848.71</b>    |
| 2       | <b>Expenses</b>                                                                                       |                       |                |                |                    |
|         | a) Cost of materials consumed                                                                         | 1366.05               | 1296.75        | 1565.36        | 5958.67            |
|         | b) Purchases of stock-in-trade                                                                        | 196.96                | 159.17         | 249.77         | 862.45             |
|         | c) Changes in inventories of finished goods, work-in-progress and stock-in-trade                      | 106.71                | (24.90)        | (7.15)         | (61.72)            |
|         | d) Employee benefits expense                                                                          | 355.45                | 317.91         | 315.73         | 1245.63            |
|         | e) Finance costs                                                                                      | 11.88                 | 11.84          | 9.03           | 47.64              |
|         | f) Depreciation and amortisation expense                                                              | 73.43                 | 76.16          | 61.32          | 269.74             |
|         | g) Other expenses                                                                                     | 542.99                | 481.16         | 447.92         | 1809.70            |
|         | <b>Total Expenses</b>                                                                                 | <b>2653.47</b>        | <b>2318.09</b> | <b>2641.98</b> | <b>10132.11</b>    |
| 3       | <b>Profit before Exceptional Items, Share of profit of Associates and Joint venture and Tax (1-2)</b> | <b>645.07</b>         | <b>393.98</b>  | <b>469.81</b>  | <b>1716.60</b>     |
| 4       | Share of (loss) / profit of associates and joint venture (net of tax)                                 | (0.95)                | (1.46)         | 3.42           | 6.64               |
| 5       | <b>Profit before Exceptional Items and Tax (3+4)</b>                                                  | <b>644.12</b>         | <b>392.52</b>  | <b>473.23</b>  | <b>1723.24</b>     |
| 6       | Exceptional items                                                                                     | -                     | -              | -              | -                  |
| 7       | <b>Profit before tax (5-6)</b>                                                                        | <b>644.12</b>         | <b>392.52</b>  | <b>473.23</b>  | <b>1723.24</b>     |
| 8       | <b>Tax Expense</b>                                                                                    |                       |                |                |                    |
|         | Current tax                                                                                           | 167.04                | 108.40         | 123.30         | 438.17             |
|         | Deferred tax                                                                                          | 3.39                  | (1.74)         | (7.59)         | (3.80)             |
| 9       | <b>Profit for the period (7-8)</b>                                                                    | <b>473.69</b>         | <b>285.86</b>  | <b>357.52</b>  | <b>1288.87</b>     |
|         | <b>Attributable to:</b>                                                                               |                       |                |                |                    |
|         | Shareholders of the Company                                                                           | 468.16                | 283.03         | 353.61         | 1273.25            |
|         | Non Controlling Interest                                                                              | 5.53                  | 2.83           | 3.91           | 15.62              |
| 10      | <b>Other Comprehensive Income</b>                                                                     |                       |                |                |                    |
|         | Items that will not be reclassified to profit or loss                                                 | (21.42)               | 27.92          | 0.68           | 19.04              |
|         | Income tax relating to items that will not be reclassified to profit or loss                          | 5.39                  | (7.03)         | (0.18)         | (4.81)             |
|         | Items that will be reclassified to profit or loss                                                     | (0.22)                | (2.07)         | 9.92           | 18.22              |
|         | <b>Total Other Comprehensive (Loss) / Income</b>                                                      | <b>(16.25)</b>        | <b>18.82</b>   | <b>10.42</b>   | <b>32.45</b>       |
|         | <b>Attributable to:</b>                                                                               |                       |                |                |                    |
|         | Shareholders of the Company                                                                           | (15.87)               | 18.70          | 7.66           | 29.47              |
|         | Non Controlling Interest                                                                              | (0.38)                | 0.12           | 2.76           | 2.98               |
| 11      | <b>Total Comprehensive Income for the period (9+10)</b>                                               | <b>457.44</b>         | <b>304.68</b>  | <b>367.94</b>  | <b>1321.32</b>     |
|         | <b>Attributable to:</b>                                                                               |                       |                |                |                    |
|         | Shareholders of the Company                                                                           | 452.29                | 301.73         | 361.27         | 1,302.72           |
|         | Non Controlling Interest                                                                              | 5.15                  | 2.95           | 6.67           | 18.60              |
| 12      | <b>Paid-up Equity Share Capital (Face value of share : Re. 1/-)</b>                                   | <b>50.83</b>          | <b>50.83</b>   | <b>50.83</b>   | <b>50.83</b>       |
| 13      | <b>Other Equity</b>                                                                                   |                       |                |                | <b>7161.45</b>     |
| 14      | <b>Earnings per equity share in Rs.</b>                                                               |                       |                |                |                    |
|         | a) Basic                                                                                              | @ 9.21                | @ 5.57         | @ 6.96         | 25.05              |
|         | b) Diluted                                                                                            | @ 9.20                | @ 5.56         | @ 6.95         | 25.03              |
| @       | For the period only and not annualised.<br>See accompanying Notes to Financial Results                |                       |                |                |                    |



**CONSOLIDATED SEGMENT INFORMATION FOR THE QUARTER ENDED 30.06.2023**

Rs Crores

| Sr. No.  | Particulars                                                   | For the Quarter ended |                 |                 | For the Year ended |
|----------|---------------------------------------------------------------|-----------------------|-----------------|-----------------|--------------------|
|          |                                                               | 30.06.2023            | 31.03.2023      | 30.06.2022      | 31.03.2023         |
|          |                                                               | Unaudited             | Unaudited       | Unaudited       | Audited            |
| <b>1</b> | <b>Segment Revenue</b>                                        |                       |                 |                 |                    |
|          | a) Consumer & Bazaar                                          | 2660.86               | 2112.76         | 2435.84         | 9401.67            |
|          | b) Business to Business                                       | 678.04                | 633.98          | 721.95          | 2579.56            |
|          | c) Others                                                     | 21.66                 | 20.66           | 25.78           | 102.19             |
|          | Total                                                         | 3360.56               | 2767.40         | 3183.57         | 12083.42           |
|          | Less : Inter Segment Revenue                                  | 85.45                 | 78.15           | 82.46           | 284.32             |
|          | <b>Revenue from Operations</b>                                | <b>3275.11</b>        | <b>2689.25</b>  | <b>3101.11</b>  | <b>11799.10</b>    |
| <b>2</b> | <b>Segment Results</b>                                        |                       |                 |                 |                    |
|          | a) Consumer & Bazaar                                          | 707.82                | 455.95          | 535.16          | 2054.82            |
|          | b) Business to Business                                       | 91.65                 | 70.73           | 74.84           | 234.21             |
|          | c) Others                                                     | 0.44                  | 0.66            | 1.42            | 5.67               |
|          | Total                                                         | <b>799.91</b>         | <b>527.34</b>   | <b>611.42</b>   | <b>2294.70</b>     |
|          | Less : i) Finance Costs                                       | 11.88                 | 11.84           | 9.03            | 47.64              |
|          | ii) Other Unallocable Expenditure net of Unallocable Income   | 142.96                | 121.52          | 132.58          | 530.46             |
|          | Add: Share of (loss) / profit of associates and joint venture | (0.95)                | (1.46)          | 3.42            | 6.64               |
|          | <b>Profit Before Exceptional Item and Tax</b>                 | <b>644.12</b>         | <b>392.52</b>   | <b>473.23</b>   | <b>1723.24</b>     |
|          | Exceptional Items                                             | -                     | -               | -               | -                  |
|          | <b>Profit before tax</b>                                      | <b>644.12</b>         | <b>392.52</b>   | <b>473.23</b>   | <b>1723.24</b>     |
| <b>3</b> | <b>Segment Assets</b>                                         |                       |                 |                 |                    |
|          | a) Consumer & Bazaar                                          | 7370.20               | 7319.60         | 7131.93         | 7319.60            |
|          | b) Business to Business                                       | 1880.33               | 1830.36         | 1945.14         | 1830.36            |
|          | c) Others                                                     | 13.90                 | 17.07           | 19.01           | 17.07              |
|          | d) Unallocated                                                | 1900.95               | 1357.99         | 1035.29         | 1357.99            |
|          | <b>Total Segment Assets</b>                                   | <b>11165.38</b>       | <b>10525.02</b> | <b>10131.37</b> | <b>10525.02</b>    |
| <b>4</b> | <b>Segment Liabilities</b>                                    |                       |                 |                 |                    |
|          | a) Consumer & Bazaar                                          | 1669.45               | 1539.61         | 1630.77         | 1539.61            |
|          | b) Business to Business                                       | 958.96                | 971.31          | 1012.29         | 971.31             |
|          | c) Others                                                     | 1.25                  | 3.59            | 2.82            | 3.59               |
|          | d) Unallocated                                                | 672.63                | 564.59          | 509.71          | 564.59             |
|          | <b>Total Segment Liabilities</b>                              | <b>3302.29</b>        | <b>3079.10</b>  | <b>3155.59</b>  | <b>3079.10</b>     |

Consumer & Bazaar (C&B) covers sale of products mainly to end consumers which are retail users such as carpenters, painters, plumbers, mechanics, households, students, offices, etc. Sale consists of mainly Adhesives, Sealants, Art and craft Materials and Construction and paint Chemicals. Business to Business (B2B) covers sale of products to end customers which are mainly large business users. This includes Industrial Products (IP) such as adhesives, synthetic resins, organic pigments, pigment preparations, construction chemicals (projects), surfactants, etc. Others mainly includes sale of raw materials.



## Notes to the Consolidated Financial Results:

1. The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 10th August 2023.
2. The above results comprise the results of Pidilite Industries Ltd. (Parent Company), 33 subsidiary companies (including one partnership firm), (Parent Company and its subsidiaries together referred as "the Group") and 7 Associate Companies. The Statutory auditors have carried out a " Limited Review" of the above financial results for the quarter ended 30th June 2023 and have issued an unmodified opinion.
3. The financial results of the Group have been prepared in accordance with Indian Accounting Standards ("Ind AS") notified under Section 133 of the Companies Act, 2013 ('Act') read with Companies (Indian Accounting Standards) Rules, 2015, as amended.
4. The Parent Company has allotted 31,045 equity shares on 5th June 2023 and 1,10,000 equity shared on 4th July 2023 of face value of Re. 1/- each under Employee Stock Option Plan - 2016 to the employees of the Company, to whom the options were granted.
5. The Parent Company's shareholding in its subsidiary namely Nina Percept Pvt. Ltd. (NPPL), has increased from 74.58% to 100%, on acquisition of 3,00,000 equity shares, from an existing shareholder of NPPL at a consideration of Rs. 37.75 Crores (including certain contingent payment) pursuant to the Share Purchase Agreement executed on 29th June, 2023. Consequent to this, NPPL becomes a wholly owned subsidiary of the Parent Company.
6. During the current quarter Pidilite Middle East Ltd., a wholly owned subsidiary of the Parent Company, has increased its holding in its subsidiary entity namely Pidilite MEA Chemicals LLC from 49% to 100%, on purchase of balance 51% from an existing shareholder of Pidilite MEA Chemicals LLC. Consequent to this, Pidilite MEA Chemicals LLC is now a wholly owned subsidiary of Pidilite Middle East Ltd effective 19th June, 2023.
7. The figures for the quarter ended 31st March 2023 are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the relevant financial year.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS



**BHARAT PURI**  
Managing Director  
DIN: 02173566

Mumbai  
Dated : 10th August 2023

