

Mphasis Group
Audited Consolidated Financial Results
for the quarter and nine months ended 31 July 2011 prepared as per Indian GAAP

Amounts in ₹ Lakhs unless otherwise indicated

Profit and Loss Account	Quarter ended		Nine months ended		Year ended
	31 July 2011	31 July 2010	31 July 2011	31 July 2010	31 October 2010
Revenues [refer note 3]	129,363	127,907	378,420	369,113	503,652
Cost of Sales/Services [refer note 4]	93,965	85,978	273,504	244,683	335,195
Gross Profit	35,398	41,929	104,916	124,430	168,457
General Administrative Expenses [refer note 5]	5,194	4,436	13,369	14,447	19,932
Selling and Distribution Expenses [refer note 6]	5,039	5,907	16,564	15,509	22,006
Depreciation	4,403	4,038	11,375	12,636	16,378
Provision for doubtful debts	-	-	-	30	30
Operating Profit before interest and foreign exchange gain/(loss), net	20,762	27,548	63,608	81,808	110,111
Foreign exchange gain, net	1,394	542	4,659	4,509	5,808
Interest income/(expense), net	(152)	(23)	(16)	80	80
Operating Profit after interest	22,004	28,067	68,251	86,397	115,999
Other income, net	3,050	1,223	8,084	3,196	4,992
Profit before tax	25,054	29,290	76,335	89,593	120,991
Tax expense	5,574	2,166	12,456	8,914	11,916
Net Profit after tax	19,480	27,124	63,879	80,679	109,075
Paid-up equity share capital of ₹ 10 each	21,004	20,987	21,004	20,987	20,993
Reserves excluding Revaluation Reserves	370,975	287,352	370,975	287,352	308,867
Earnings per share - Basic (₹)	9.28	12.93	30.42	38.47	52.00
Earnings per share - Diluted (₹)	9.25	12.87	30.33	38.28	51.76
Public share holding					
Number of Shares	82,927,933	82,757,950	82,927,933	82,757,950	82,818,447
Percentage of shareholding	39.48%	39.43%	39.48%	39.43%	39.45%
Promoters and promoter group shareholding					
Pledged/Encumbered					
Number of Shares	-	-	-	-	-
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-
Non-Encumbered					
Number of Shares	127,106,266	127,106,266	127,106,266	127,106,266	127,106,266
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
Percentage of shares (as a % of the total share capital of the company)	60.52%	60.57%	60.52%	60.57%	60.55%

For Mphasis Limited stand-alone financials summary and detailed Management Discussion & Analysis of results of operations and financial condition, including detailed analysis of revenues, client concentration and human resources, please visit our website www.mphasis.com

Segment Results	Quarter ended		Nine months ended		Year ended
	31 July 2011	31 July 2010	31 July 2011	31 July 2010	31 October 2010
Segment Revenue					
Banking and Capital Market	31,780	33,032	96,859	89,300	124,580
Insurance	12,109	11,496	36,025	32,462	44,723
Information Technology, Communication and Entertainment	38,418	32,335	105,093	99,925	137,238
Emerging Industries	45,799	48,945	136,376	138,390	185,356
Unallocated - Hedge	1,257	2,099	4,067	9,036	11,755
	129,363	127,907	378,420	369,113	503,652
Segment Results					
Banking and Capital Market	6,772	8,804	21,183	23,739	31,330
Insurance	2,016	2,988	8,232	8,565	11,892
Information Technology, Communication and Entertainment	12,699	7,422	30,729	22,621	35,238
Emerging Industries	8,457	16,930	30,052	48,961	63,370
Unallocated - Hedge	1,257	2,099	4,067	9,036	11,755
	31,201	38,243	94,263	112,922	153,585
Interest income / (expense), net	(152)	(23)	(16)	80	80
Other unallocable expenditure, net of unallocable income	5,995	8,930	17,912	23,409	32,674
Profit before tax	25,054	29,290	76,335	89,593	120,991
Capital Employed (Segment Assets - Segment Liabilities)					
Banking and Capital Market	26,255	23,160	26,255	23,160	23,703
Insurance	5,923	7,454	5,923	7,454	6,840
Information Technology, Communication and Entertainment	28,309	16,912	28,309	16,912	24,355
Emerging Industries	33,462	25,701	33,462	25,701	27,741
Unallocated	298,815	235,173	298,815	235,173	247,275
	392,764	308,400	392,764	308,400	329,914

Notes :

- The above results were taken on record at the Board Meeting held on 24 August 2011.
- Total staff costs for the quarter and nine months ended 31 July 2011 were ₹ 74,503 and ₹ 209,037 respectively (quarter and nine months ended 31 July 2010 were ₹ 64,514 and ₹ 181,282 respectively).
- Revenues for the quarter and nine months ended 31 July 2011 includes reversal of credit notes pertaining to earlier period which are no longer required amounting to ₹ 6,656 and ₹ 6,656 (quarter and nine months ended 31 July 2010: ₹ Nil and ₹ Nil) respectively.
- Cost of revenues for the quarter and nine months ended 31 July 2011 are net of reversal of certain provisions which are no longer required amounting to ₹ 1,103 and ₹ 5,805 (quarter and nine months ended 31 July 2010: ₹ Nil and ₹ Nil) respectively.
- General and Administrative expenses for the quarter and nine months ended 31 July 2011 are net of reversal of certain provisions which are no longer required amounting to ₹ Nil and ₹ 2,595 (quarter and nine months ended 31 July 2010: ₹ Nil and ₹ 2,061) respectively.
- Selling expenses for the quarter and nine months ended 31 July 2011 are net of reversal of certain provisions which are no longer required amounting to ₹ 1,563 and ₹ 2,908 (quarter and nine months ended 31 July 2010: ₹ Nil and ₹ Nil) respectively.
- There were Nil investor complaints pending at the beginning of the quarter and no complaints were received during the quarter.
- Effective 1 February 2011, the Company has adopted the policy of accounting employee stock-based compensations using fair-value method in place of intrinsic value method. Had the Company adopted the intrinsic value method of accounting, the employee compensation cost would have been higher by ₹ 3 and ₹ 5 for the quarter and nine months ended 31 July 2011 respectively and profit would have been lower by that extent.
- During the quarter ended 31 July 2011, Group has signed a definitive agreement to acquire Wyde Corporation, a US corporation along with its Subsidiaries. The acquisition has not yet closed and accordingly, effect of this transaction is not given in these financial statements. Seine Acquisition Inc. was incorporated as a wholly owned subsidiary of Mphasis UK Limited on 27 July 2011 for the intended acquisition of Wyde Corporation.
- MsourCE India BPO Private Limited had filed an application under Section 560 of the Companies Act, 1956, for striking its name off the register with the Registrar of Companies, Ministry of Corporate Affairs under Fast Track Exit (FTE) mode which is under review with the Registrar of Companies.
- The figures of the previous period have been regrouped/ reclassified, wherever necessary, to conform with the current period classification.

Registered Office:
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By order of the Board
Mphasis Limited

Bangalore., 24 August 2011

Balu Ganesh Ayyar, Chief Executive Officer