



Muthoot Finance Ltd

Q1 FY 2014 Results

Retail Loan Assets Under Management at Rs.25848crs as at 30th June, 2013

Total Income for Q1 FY14 at Rs.1286crs

PAT for Q1 FY14 was at Rs.194crs

Branch Network of 4163 spread across 21 States and 4 Union Territories

Editors Synopsis

For first Quarter ended June 30 ,2013

	Q1 FY 14	Q1 FY 13	YoY Change
Total Income (Rs. in Crs.)	1286	1294	-1%
Profit Before Tax (Rs. in Crs.)	293	364	-20%
Profit After Tax (Rs. in Crs.)	194	246	-21%
Earnings Per Share (Rs.)	5.22	6.62	-21%
Book Value Per Share (Rs.)	105.57	85.04	24%
	Q1 FY 14	Q1 FY 13	
Return on Average Retail Loans	2.97%	4.10%	
Return on Average Equity	20.24%	32.36%	
	Q1 FY 14	Q1 FY 13	
Capital Adequacy Ratio	20.77%	19.42%	
Share Capital & Reserves(Networth)(Rs. in Crs)	3929	3161	

Kochi, July 25 , 2013:

Muthoot Finance Ltd, the largest gold financing company in India in terms of loan portfolio, declared a net profit of Rs.194crs in the first quarter of FY14. Total income stood at Rs.1286crs. The company's standard asset provisioning stands at 0.31% at the end of the quarter against regulatory requirement of 0.25% .

Commenting on the results M G George Muthoot, Chairman stated "The company has delivered a stable performance in the quarter ended 30th June 2013 in an atmosphere marked by sharp fall in gold prices and consequent adverse perception about the gold loan sector. The quarter saw company taking sustained steps to address the fallout of sliding gold prices by restructuring the product portfolio and reinforcing risk management practices. The results of the quarter do reflect the pro-active steps taken by the company.

On the banking licence application he said “Considering our network in rural and semi-urban areas and experience gained in these areas , we are best positioned to deliver the last mile connectivity. We are ideally looking at going for next stage of growth through banking model which has its own advantages and disadvantages. Since advantages over weigh disadvantages , we look at strongly presenting our case before the regulators.”

Speaking on the occasion George Alexander Muthoot , Managing Director said “ Though there was a decline in loan portfolio by about 2% , the gold holding increased from 134tonnes as of March 2013 to 137tonnes as of June 2013 which indicates there is continued strong interest in the product inspite of fall in prices. The outstanding loan accounts increased from 63lakh loan accounts as at 31st March 2013 to 65lakh loan accounts as at 30th June 2013. We feel that demand continues to be robust. The YoY decline in profits during the quarter was on account of stagnation in loan growth and lower yield on liquidated loan accounts while expenses remaining high on account of lenders continuing the higher level interest and administrative expenses going on account of addition of branches in the last one year.

Business Highlights:

Particular	Q1 FY 14	Q1 FY 13	% Growth(YoY)
Branch Network	4163	3780	10%
Gold Loan Outstanding (Rs Cr)	25442	23082	10%
Credit Losses (Rs. Cr)	6	1.6	-
% of Credit Losses on Gross Retail Loan AUM	0.023%	0.01%	-
Average Gold Loan per Branch(Rs. Cr)	6.11	6.11	-
No. of Loan Accounts (in lakh)	65	59	10%
Total Weight of Gold Jewellery pledged (in tonnes)	137	130	5%
Average Loan Ticket Size	39257	39298	-
No. of employees	24945	25103	-

About Muthoot Finance Ltd:

Muthoot Finance Limited is the largest gold financing company in India in terms of loan portfolio. The company is a “Systemically Important Non-deposit taking NBFC” headquartered in the southern Indian state of Kerala.

Operating history of Muthoot Finance has evolved over a period of 74 years since M George Muthoot (the father of our Promoters) founded a gold loan business in 1939 under the heritage of a trading business established by his father, Ninan Mathai Muthoot, in 1887.

The company provides personal loans secured by gold jewellery, or Gold Loans, primarily to individuals who possess gold jewellery but could not access formal credit within a reasonable time, or to whom credit may not be available at all, to meet unanticipated or other short-term liquidity requirements.

Company is listed on both National Stock Exchange and Bombay Stock Exchange.

For More Information Please Contact:

Babu John Malayil,
Muthoot Finance Ltd,
Email: babujohn@muthootgroup.com
Contact: 0484- 2396478

Rama Naidu,
Adfactors Public Relations Pvt Ltd
Email: rama.naidu@adfactorspr.com
Contact: 9920209623