



Media Release

**Adani Enterprises Consolidated EBIDTA rose 26%
to Rs 13,308 crore in FY15**

**On comparable basis consolidated PAT rose 115%
to Rs 1,948 crore in FY15**

EDITOR'S SYNOPSIS

Financial Highlights:

- Consolidated Total Income for FY15 increase by 17% to Rs 64,582 crore vs Rs 55,067 crore in FY14
- Consolidated EBIDTA for FY15 increase by 26% to Rs 13,308 crore vs Rs 10,540 crore in FY14
- Consolidated PAT for FY15 is Rs 1,948 crore
- During the financial year 2013-14, there were two non-recurring or one-time items viz compensatory tariff of Rs 572 crore (69% of Rs 830 crore) and deferred tax reversal of Rs 744 crore (69% of Rs 1079 crore) of the prior period ending 31-Mar-2013. Adjusting for these, on a comparable basis PAT for FY15 has increased by 115% to 1,948 crore from Rs 904 crore in FY14

Operational Highlights:

- In FY15, Coal Trading volume grew by 34% to 58.4 MMT as compared to 43.5 MMT in FY14. Similarly, coal trading volume grew by 16% to 14.5 MMT in Q4FY15 as compared to 12.6 MMT in Q4FY14
- In FY15, Ports cargo volume grew 28% to 144 MMT as compared to 113 MMT FY14. Similarly, Ports cargo volume grew by 26% to 36 MMT in Q4FY15 compared to 29 in Q4FY14
- In FY15, Power sales volume grew by 27% to 51 BUs as compared to 40 BUs FY14. Similarly, power sales volume grew by 6% to 12.6 BUs in Q4FY15 compared to 11.8 BUs in Q4FY14

Business Highlights:

- The Honorable High Court of Gujarat approved the scheme of arrangement announced by Adani Group
 - Pursuant to the scheme, there will be listing of Adani Transmission Ltd., one of the largest private sector transmission companies with over 5,000 circuit kms of transmission lines across Western, Northern and Central regions of India

- Pursuant to the scheme, MDO business will be carried on by AEL due to merger of AMPL into AEL. Currently we have one operational MDO coal block namely Parsa Kente with mineable reserves of 450 MMT and peak mining capacity of 22 MMTPA. With many more upcoming coal blocks, MDO business will be further strengthen and improve financial performance of AEL
- Adani Ports commissioned Tuna Tekra bulk terminal at Kandla in a record time of 24 months on February 10th 2015
- Adani Power acquired Udupi Power project, with this, Adani Power has total power generation capacity of 10,440 MW

Ahmedabad, May 13, 2015: Adani Enterprises Ltd, the flagship company of the Adani Group, today announced its results for the fourth quarter and financial year ended March 31, 2015.

Financial Highlights:

The consolidated Total Income for quarter is Rs 16,141 crore against Rs 16,183 crore in the corresponding period last year. The consolidated EBIDTA is Rs 3,464 crore against Rs 4,313 crore in the corresponding period last year. The consolidated PAT for Q4FY15 is Rs 737 crore.

The consolidated Total Income for financial year ended March 31, 2015 increased by 17% to Rs 64,582 crore against Rs 55,067 crore in the corresponding period last year. The consolidated EBIDTA increased by 26% to Rs 13,308 crore against Rs 10,540 crore in the corresponding period last year. The consolidated PAT for FY15 is Rs 1,948 crore.

Our Coal business, ports and power businesses continue to scale up steadily. Further, improved utilization of operational capacity has resulted in robust overall performance.

Mr Gautam Adani, Chairman Adani Group, said, "As a group celebrating its Silver Jubilee year, we feel privileged to have built global scale integrated infrastructure organization in relatively short time. Going forward, we remain committed to play enhanced role in Nation Building across various geographies."



Mr Ameet Desai, CFO Adani Group and Executive Director, Adani Enterprises, said, "Our results reflect growth & all-round performance across various verticals viz Coal business, Ports & Logistics and Power & Transmission businesses. We remain optimistic to build these businesses to generate higher returns for all our stakeholders."

Business Highlights:

1. Coal Trading & Mining

The company has successfully embarked on Coal Mining Business at its Indonesian mine and extracted 5 MMT of coal in FY15. The new Coal Mines Act brings further opportunity for Adani Group to retain & strengthen its presence in the MDO business.

At Carmichael Coal Mine in Australia, the company has commenced award of key contracts for mining operations. The company has issued letter of award to Liebherr and Komatsu for supplying excavators and trucks respectively for mining operations in Australia.

2. Ports

Adani Ports handled 2.72 Million TEUs of containers in FY15 as against 2.39 Million TEUs in the corresponding full year FY14. This is a 14% growth as compared to growth of 7% for container volume at all other ports.

Our Dahej and Hazira ports handled cargos of 12 MMT and 7 MMT in FY15 thereby showing a growth of 57% and 93% respectively.

Adani Ports awarded as "Port of the Year-Containerised Cargo" at Gujarat Junction 2015.

Adani Ports commissioned Tuna Tekra bulk terminal at Kandla in a record time of 24 months on February 10, 2015. This has added an additional 10MMT cargo capacity to our Ports.

Ennore Container Terminal project is progressing well.

3. Power Generation & Transmission

Adani Power acquired Udipi Power project, with this, Adani Power has achieved total power generation capacity of 10,440 MW.

About The Adani Group

The Adani Group is one of India's leading business houses with revenue of over \$9.4 billion.

Founded in 1988, Adani has grown to become a global integrated infrastructure player with businesses in key industry verticals - resources, logistics and energy. The integrated model is well adapted to the infrastructure challenges of the emerging economies.

The Group has also made significant inroads in the agri-infrastructure business by setting up grain storage silos and cold storage facilities, catering to storage of apples from Himachal Pradesh. We are a market leader in edible oil business with our Fortune brand of oil leading the pack.

We live in the same communities where we operate and take our responsibility towards the society very seriously. Through Adani Foundation, we ensure development and progress is sustainable and inclusive; not just for the people living in these areas, but the environment on the whole. At Adani, we believe in delivering benefits that transcend our immediate stakeholders.



Resources means obtaining Coal from mines and trading; in future it will also include oil and gas production.

Adani is developing and operating mines in India, Indonesia and Australia as well as importing and trading coal from many other countries. Currently, we are the largest coal importers in India. We also have extensive interests in oil and gas exploration. Our extractive capacity has increased three folds to 4 MMT in 2014 and we aim to extract 200 MMT per annum by 2020, thereby making Adani one of the largest mining groups in the world.



Logistics denotes a large network of Ports, Special Economic Zone (SEZ) and Multi-Modal Logistics - Railways and Ships.

Adani owns and operates seven ports and terminals – Mundra, Dahej, Hazira and Tuna Tekra, Kandla in Gujarat, Dhamra in Orissa, Mormugao in Goa and Visakhapatnam in Andhra Pradesh, India. Mundra Port, which is the largest port



in India, benefits from deep draft, first-class infrastructure and SEZ status. It crossed the 100 MMT mark of cargo handling in FY14. Adani is also developing port at Ennore in Tamil Nadu, India.



Energy involves Power generation & transmission and Gas distribution.

Adani is the largest private thermal power producer in India with an installed capacity of 10,480 MW. Our four power projects are spread out across the states of Gujarat, Maharashtra, Rajasthan and Karnataka.

We also provide a range of reliable and environment friendly energy solutions, in the form of CNG and PNG. In fact, the above-mentioned installed capacity also includes a 40 MW solar plant at Bitta, Gujarat.

For further information on this release, please contact

Roy Paul	Hiral Vora
Adani Group	Adfactors PR
Tel: 91-79-25556628	Tel: 91-022-6757 4222
roy.paul@adani.com	hiral.vora@adfactorspr.com
	energy@adfactorspr.com