



TCS/BM/204/SE/2018-19

January 10, 2019

**National Stock Exchange of India Limited  
Exchange Plaza, Bandra Kurla Complex,  
Mumbai-400051  
Symbol: TCS**

**BSE Limited  
P. J. Towers, Dalal Street,  
Mumbai-400001  
Scrip Code No. 532540**

Dear Sirs,

**Sub: Financial Results for the quarter and nine months ended December 31, 2018 and declaration of a Third Interim Dividend**

We enclose the audited financial results of the Company and audited consolidated financial results of the Company and its subsidiaries for the quarter and nine months ended December 31, 2018 under Ind AS, which have been approved and taken on record at a meeting of the Board of Directors of the Company held today.

We would like to inform you that at the Board Meeting held today, the Directors have declared a Third Interim Dividend of ₹4 per Equity Share of ₹1 each of the Company.

The Third Interim Dividend shall be paid on Thursday, January 24, 2019 to the equity shareholders of the Company, whose names appear on the Register of Members of the Company or in the records of the Depositories as beneficial owners of the shares as on Friday, January 18, 2019 which is the Record Date fixed for the purpose.

The above information is also available on the website of the Company: [www.tcs.com](http://www.tcs.com)

Thanking you,

Yours faithfully,

For **Tata Consultancy Services Limited**

  
**Rajendra Moholkar**  
Company Secretary

Encl: As above

cc:

1. National Securities Depository Limited
2. Central Depository Services (India) Limited
3. TSR Darashaw Limited

**TATA CONSULTANCY SERVICES**

**Tata Consultancy Services Limited**

TCS House Raveline Street 21 D S Marg Fort Mumbai 400 001 India

Tel 91 22 6778 9999 Fax 91 22 6778 9000 e-mail [corporate.office@tcs.com](mailto:corporate.office@tcs.com) website [www.tcs.com](http://www.tcs.com)

Registered Office 9th Floor Nirmal Building Nariman Point Mumbai 400 021

Corporate Identification No. (CIN): L22210MH1995PLC084781

**Independent Auditor's Report on Quarterly Consolidated Financial Results and Consolidated Year-To-Date results of Tata Consultancy Services Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**To Board of Directors of  
Tata Consultancy Services Limited**

We have audited the quarterly consolidated financial results of Tata Consultancy Services Limited ('the Company'), its subsidiaries listed in Annexure I (collectively referred to as 'the Group') for the quarter ended 31 December 2018 and the year-to-date results for the period from 1 April 2018 to 31 December 2018 (together 'consolidated financial results') attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India ('SEBI') (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations').

These consolidated financial results have been prepared on the basis of the condensed consolidated interim financial statements, which are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial results based on our audit of such condensed consolidated interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) for Interim Financial Reporting (Ind AS 34), prescribed under Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in compliance with Regulation 33 of Listing Regulations.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

We did not audit the financial information of 19 subsidiaries and 32 step down subsidiaries whose financial information reflects total revenue before consolidation adjustments of Rs 10,132 crores and Rs 29,233 crores for the quarter ended 31 December 2018 and period from 1 April 2018 to 31 December 2018 respectively, total revenue after consolidation adjustments of Rs 8,587 crores and Rs 24,947 crores for the quarter ended 31 December 2018 and period from 1 April 2018 to 31 December 2018 respectively and total profit after tax before consolidation adjustments of Rs 765 crores and Rs 2,468 crores for the quarter ended 31 December 2018 and period from 1 April 2018 and 31 December 2018, respectively as considered in these consolidated financial results.



**Auditor's Report on Quarterly Consolidated Financial Results of Tata Consultancy Services Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015  
(Continued)**

**Tata Consultancy Services Limited**

These financial information are unaudited and have been furnished to us by Management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on such unaudited financial information certified by the management. Our opinion is not modified in respect of this matter.

Based on our audit conducted as above, in our opinion and to the best of our information and according to the explanations given to us, these consolidated financial results;

- (i) include the quarterly financial results and year-to-date financial results of the entities listed in Annexure-I
- (ii) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- (iii) give a true and fair view of the consolidated net profit and other comprehensive income and other financial information for the quarter ended 31 December 2018 as well as the consolidated year-to-date results for the period from 1 April 2018 to 31 December 2018.

For **B S R & Co. LLP**

*Chartered Accountants*

Firm's Registration No.: 101248W/W-100022



**Yezdi Nagporewalla**

*Partner*

Membership No: 049265

Mumbai  
10 January 2019

# Tata Consultancy Services Limited

## Annexure I: List of entities consolidated as at 31 December 2018

|    |                                                                                        |    |                                                                      |
|----|----------------------------------------------------------------------------------------|----|----------------------------------------------------------------------|
| 1  | APTOnline Limited                                                                      | 32 | Tata Consultancy Services (Portugal) Unipessoal, Limitada            |
| 2  | C-Edge Technologies Limited                                                            | 33 | TCS Financial Solutions Australia Pty Limited                        |
| 3  | CMC Americas, Inc.                                                                     | 34 | TCS Financial Solutions Beijing Co., Ltd.                            |
| 4  | Diligenta Limited                                                                      | 35 | TCS Financial Solutions Australia Holdings Pty Limited               |
| 5  | MahaOnline Limited                                                                     | 36 | MGDC S.C.                                                            |
| 6  | MP Online Limited                                                                      | 37 | Tata Consultancy Services Argentina S.A.                             |
| 7  | Tata America International Corporation                                                 | 38 | Tata Consultancy Services De Mexico S.A., De C.V.                    |
| 8  | Tata Consultancy Services (Africa) (PTY) Ltd.                                          | 39 | Tata Consultancy Services Do Brasil Ltda                             |
| 9  | Tata Consultancy Services Asia Pacific Pte Ltd.                                        | 40 | TCS Inversiones Chile Limitada                                       |
| 10 | Tata Consultancy Services Belgium<br>(Formerly Tata Consultancy Services Belgium S.A.) | 41 | Tata Consultancy Services France SA<br>(Formerly known as Alti SA)   |
| 11 | Tata Consultancy Services Canada Inc.                                                  | 42 | TCS Uruguay S.A.                                                     |
| 12 | Tata Consultancy Services Deutschland GmbH                                             | 43 | TCS Solution Center S.A.                                             |
| 13 | Tata Consultancy Services Netherlands BV                                               | 44 | Tata Consultancy Services Danmark ApS                                |
| 14 | Tata Consultancy Services Qatar S.S.C.                                                 | 45 | Tata Consultancy Services De Espana S.A.                             |
| 15 | Tata Consultancy Services Sverige AB                                                   | 46 | Tata Consultancy Services Luxembourg S.A.                            |
| 16 | TCS e-Serve International Limited                                                      | 47 | Tata Consultancy Services Osterreich GmbH                            |
| 17 | TCS FNS Pty Limited                                                                    | 48 | Tata Consultancy Services Saudi Arabia                               |
| 18 | TCS Foundation                                                                         | 49 | Tata Consultancy Services Switzerland Ltd.                           |
| 19 | TCS Iberoamerica SA                                                                    | 50 | Tata Sons & Consultancy Services Employees' Welfare Trust            |
| 20 | PT Tata Consultancy Services Indonesia                                                 | 51 | TCS e-Serve Limited – Employees' Welfare Trust                       |
| 21 | Tata Consultancy Services (China) Co., Ltd.                                            | 52 | TCS e-Serve International Limited – Employees' Welfare Benefit Trust |
| 22 | Tata Consultancy Services (Philippines) Inc.                                           | 53 | W12 Studios Limited                                                  |
| 23 | Tata Consultancy Services (Thailand) Limited                                           |    |                                                                      |
| 24 | Tata Consultancy Services Japan, Ltd.                                                  |    |                                                                      |
| 25 | Tata Consultancy Services Malaysia Sdn Bhd                                             |    |                                                                      |
| 26 | TCS Italia s.r.l.                                                                      |    |                                                                      |
| 27 | Tata Consultancy Services (South Africa) (PTY) Ltd.                                    |    |                                                                      |
| 28 | TCS e-Serve America, Inc.                                                              |    |                                                                      |
| 29 | Tata Consultancy Services Chile S.A.                                                   |    |                                                                      |
| 30 | TATASOLUTION CENTER S.A.                                                               |    |                                                                      |
| 31 | Technology Outsourcing S.A.C.                                                          |    |                                                                      |



## TATA CONSULTANCY SERVICES LIMITED

Registered Office : 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021

## PART I : Statement of Audited Consolidated Interim Financial Results for the Quarter and Nine months ended December 31, 2018

(₹ crores)

|    |                                                               | Quarter ended |               |               | Nine months ended |               | Year ended     |
|----|---------------------------------------------------------------|---------------|---------------|---------------|-------------------|---------------|----------------|
|    |                                                               | December 31,  | September 30, | December 31,  | December 31,      | December 31,  | March 31,      |
|    |                                                               | 2018          | 2018          | 2017          | 2018              | 2017          | 2018           |
| 1  | Income from operations (net)                                  | 37,338        | 36,854        | 30,904        | 108,453           | 91,029        | 123,104        |
| 2  | Other income                                                  | 1,163         | 730           | 870           | 3,118             | 2,648         | 3,642          |
| 3  | <b>TOTAL INCOME (1+2)</b>                                     | <b>38,501</b> | <b>37,584</b> | <b>31,774</b> | <b>111,571</b>    | <b>93,677</b> | <b>126,746</b> |
| 4  | <b>EXPENSES</b>                                               |               |               |               |                   |               |                |
|    | a) Employee benefit expenses                                  | 19,994        | 19,525        | 16,458        | 58,067            | 49,213        | 66,396         |
|    | b) Fees to external consultants                               | 2,962         | 2,767         | 2,233         | 2,962             | 6,585         | 8,992          |
|    | c) Cost of equipment and software licenses                    | 540           | 522           | 749           | 1,675             | 2,167         | 2,700          |
|    | d) Depreciation and amortisation expense                      | 519           | 507           | 506           | 1,519             | 1,509         | 2,014          |
|    | e) Other operating expenses                                   | 3,759         | 3,762         | 3,177         | 16,317            | 9,200         | 12,500         |
|    | <b>TOTAL EXPENSES</b>                                         | <b>27,774</b> | <b>27,083</b> | <b>23,123</b> | <b>80,540</b>     | <b>68,674</b> | <b>92,602</b>  |
| 5  | <b>PROFIT BEFORE FINANCE COSTS AND TAX (3-4)</b>              | <b>10,727</b> | <b>10,501</b> | <b>8,651</b>  | <b>31,031</b>     | <b>25,003</b> | <b>34,144</b>  |
| 6  | Finance costs                                                 | 16            | 137           | 6             | 170               | 40            | 52             |
| 7  | <b>PROFIT BEFORE TAX (5-6)</b>                                | <b>10,711</b> | <b>10,364</b> | <b>8,645</b>  | <b>30,861</b>     | <b>24,963</b> | <b>34,092</b>  |
| 8  | <b>TAX EXPENSE</b>                                            |               |               |               |                   |               |                |
|    | a) Current tax                                                | 2,443         | 2,118         | 1,989         | 6,274             | 6,210         | 8,265          |
|    | b) Deferred tax                                               | 147           | 319           | 111           | 1,177             | (202)         | (53)           |
|    | <b>TOTAL TAX EXPENSE</b>                                      | <b>2,590</b>  | <b>2,437</b>  | <b>2,100</b>  | <b>7,451</b>      | <b>6,008</b>  | <b>8,212</b>   |
| 9  | <b>NET PROFIT FOR THE PERIOD (7-8)</b>                        | <b>8,121</b>  | <b>7,927</b>  | <b>6,545</b>  | <b>23,410</b>     | <b>18,955</b> | <b>25,880</b>  |
|    | Attributable to:                                              |               |               |               |                   |               |                |
|    | Shareholders of the Company                                   | 8,105         | 7,901         | 6,531         | 23,346            | 18,922        | 25,826         |
|    | Non Controlling interest                                      | 16            | 26            | 14            | 64                | 33            | 54             |
| 10 | <b>OTHER COMPREHENSIVE INCOME / (LOSSES)</b>                  | <b>561</b>    | <b>448</b>    | <b>(505)</b>  | <b>661</b>        | <b>(349)</b>  | <b>(128)</b>   |
| 11 | <b>TOTAL COMPREHENSIVE INCOME (9+10)</b>                      | <b>8,682</b>  | <b>8,375</b>  | <b>6,040</b>  | <b>24,071</b>     | <b>18,606</b> | <b>25,752</b>  |
|    | Attributable to:                                              |               |               |               |                   |               |                |
|    | Shareholders of the Company                                   | 8,672         | 8,337         | 6,032         | 23,994            | 18,572        | 25,682         |
|    | Non Controlling interest                                      | 10            | 38            | 8             | 77                | 34            | 70             |
| 12 | Paid up equity share capital<br>(Face Value : ₹ 1 per share)  | 375           | 375           | 191           | 375               | 191           | 191            |
| 13 | <b>Total Reserves</b>                                         |               |               |               |                   |               | <b>85,339</b>  |
| 14 | Basic and diluted earnings per share (in ₹)<br>(Refer note 4) | 21.60         | 20.66         | 17.06         | 61.41             | 49.07         | 67.10          |
| 15 | <b>Dividend per share (par value ₹ 1 each) [Refer note 4]</b> |               |               |               |                   |               |                |
|    | Interim dividend on equity shares (in ₹)                      | 4.00          | 4.00          | 3.50          | 12.00             | 10.50         | 10.50          |
|    | Final dividend on equity shares (in ₹)                        | -             | -             | -             | -                 | -             | 14.50          |
|    | Total dividend on equity shares (in ₹)                        | 4.00          | 4.00          | 3.50          | 12.00             | 10.50         | 25.00          |
|    | Total equity dividend percentage                              | 400           | 400           | 350           | 1,200             | 1,050         | 2,500          |



**TATA CONSULTANCY SERVICES LIMITED**  
Registered Office : 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021  
**PART II : Consolidated Segment Information**

(₹ crores)

|                                           | Quarter ended  |               |                | Nine month ended |               | Year ended     |
|-------------------------------------------|----------------|---------------|----------------|------------------|---------------|----------------|
|                                           | December 31,   | September 30, | December 31,   | December 31,     | December 31,  | March 31,      |
|                                           | 2018           | 2018          | 2017           | 2018             | 2017          | 2018           |
| <b>REVENUE BY INDUSTRY PRACTICE</b>       |                |               |                |                  |               |                |
| Banking, Financial Services and Insurance | 14,722         | 14,648        | 11,970         | 42,834           | 35,988        | 48,418         |
| Manufacturing                             | 3,958          | 3,919         | 3,315          | 11,623           | 9,785         | 13,361         |
| Retail and Consumer Business              | 6,449          | 6,348         | 5,383          | 18,703           | 15,488        | 21,055         |
| Communication, Media and Technology       | 6,090          | 6,009         | 5,370          | 17,829           | 15,680        | 21,131         |
| Others                                    | 6,119          | 5,930         | 4,866          | 17,464           | 14,088        | 19,139         |
| <b>REVENUE FROM OPERATIONS</b>            | <b>37,338</b>  | <b>36,854</b> | <b>30,904</b>  | <b>108,453</b>   | <b>91,029</b> | <b>123,104</b> |
| <b>SEGMENT RESULTS</b>                    |                |               |                |                  |               |                |
| Banking, Financial Services and Insurance | 4,021          | 4,206         | 3,240          | 11,805           | 9,674         | 13,045         |
| Manufacturing                             | 1,162          | 1,090         | 936            | 3,306            | 2,656         | 3,698          |
| Retail and Consumer Business              | 1,726          | 1,797         | 1,454          | 5,084            | 4,071         | 5,580          |
| Communication, Media and Technology       | 1,665          | 1,707         | 1,486          | 4,941            | 4,207         | 5,797          |
| Others                                    | 1,497          | 1,471         | 1,158          | 4,271            | 3,211         | 4,339          |
| <b>Total</b>                              | <b>10,071</b>  | <b>10,271</b> | <b>8,274</b>   | <b>29,407</b>    | <b>23,819</b> | <b>32,459</b>  |
| Unallocable expenses                      | 523            | 637           | 499            | 1,664            | 1,504         | 2,009          |
| <b>Operating income</b>                   | <b>9,548</b>   | <b>9,634</b>  | <b>7,775</b>   | <b>27,743</b>    | <b>22,315</b> | <b>30,450</b>  |
| Other income                              | 1,163          | 730           | 870            | 3,118            | 2,648         | 3,642          |
| <b>PROFIT BEFORE TAX</b>                  | <b>10,711</b>  | <b>10,364</b> | <b>8,645</b>   | <b>30,861</b>    | <b>24,963</b> | <b>34,092</b>  |
|                                           | As at          |               | As at          |                  | As at         |                |
|                                           | December 31,   |               | September 30,  |                  | December 31,  |                |
|                                           | 2018           |               | 2018           |                  | 2017          |                |
| <b>SEGMENT ASSETS</b>                     |                |               |                |                  |               |                |
| Banking, Financial Services and Insurance | 12,324         |               | 13,607         |                  | 10,870        |                |
| Manufacturing                             | 4,217          |               | 4,630          |                  | 3,540         |                |
| Retail and Consumer Business              | 7,153          |               | 7,170          |                  | 5,645         |                |
| Communication, Media and Technology       | 6,327          |               | 6,460          |                  | 6,073         |                |
| Others                                    | 8,218          |               | 8,238          |                  | 6,950         |                |
|                                           | <b>38,239</b>  |               | <b>40,105</b>  |                  | <b>33,078</b> |                |
| Unallocable Assets                        | 69,380         |               | 61,855         |                  | 65,186        |                |
| <b>TOTAL ASSETS</b>                       | <b>107,619</b> |               | <b>101,960</b> |                  | <b>98,264</b> |                |
| <b>SEGMENT LIABILITIES</b>                |                |               |                |                  |               |                |
| Banking, Financial Services and Insurance | 2,987          |               | 3,080          |                  | 1,677         |                |
| Manufacturing                             | 261            |               | 261            |                  | 258           |                |
| Retail and Consumer Business              | 653            |               | 589            |                  | 430           |                |
| Communication, Media and Technology       | 569            |               | 483            |                  | 348           |                |
| Others                                    | 1,166          |               | 952            |                  | 698           |                |
|                                           | <b>5,636</b>   |               | <b>5,365</b>   |                  | <b>3,411</b>  |                |
| Unallocable Liabilities                   | 18,341         |               | 20,026         |                  | 15,009        |                |
| <b>TOTAL LIABILITIES</b>                  | <b>23,977</b>  |               | <b>25,391</b>  |                  | <b>18,420</b> |                |



**Select explanatory notes to the Statement of Audited Consolidated Interim Financial Results for the Quarter and Nine months ended December 31, 2018**

1. These results have been prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") 34 Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules as amended from time to time. These results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on January 10, 2019. The statutory auditors have expressed an unmodified audit opinion on these results.
2. The Board of Directors at its meeting held on January 10, 2019, has declared an interim dividend of ₹ 4.00 per equity share.
3. TCS Limited acquired W12 Studios Limited, an award-winning digital design studio based in London. The Company paid ₹ 66 crores (GBP 7 million) to acquire 100% equity shares of W12 Studios Limited.
4. The Company allotted 191,42,87,591 equity shares as fully paid up bonus shares by capitalisation of profits transferred from retained earnings amounting to ₹ 86 crores and capital redemption reserve amounting to ₹ 106 crores, pursuant to an ordinary resolution passed after taking the consent of shareholders through postal ballot. Earnings per share and dividend per share of previous periods have been adjusted for bonus shares issued in current period.
5. The Company bought back 7,61,90,476 equity shares for an aggregate amount of ₹ 16,000 crores being 1.99% of the total paid up equity share capital at ₹ 2,100 per equity share. The equity shares bought back were extinguished on September 26, 2018.
6. Effective April 1, 2018, the Company has adopted Ind AS 115 using the cumulative effect method. The standard is applied retrospectively only to contracts that are not completed as at the date of initial application and the comparative information is not restated in the condensed consolidated interim statement of profit and loss. The adoption of the standard did not have any significant impact to the financial statements of the Company.
7. The results for the quarter and nine months ended December 31, 2018 are available on the BSE Limited website (URL: [www.bseindia.com/corporates](http://www.bseindia.com/corporates)), the National Stock Exchange of India Limited website (URL: [www.nseindia.com/corporates](http://www.nseindia.com/corporates)) and on the Company's website (URL: [www.tcs.com/investors](http://www.tcs.com/investors)).

For and on behalf of the Board of Directors

  
**Rajesh Gopinathan**  
CEO and Managing Director

Mumbai  
January 10, 2019



# B S R & Co. LLP

Chartered Accountants

5th Floor, Lodha Excelus,  
Apollo Mills Compound  
N. M. Joshi Marg, Mahalaxmi  
Mumbai - 400 011  
India

Telephone +91 (22) 4345 5300  
Fax +91 (22) 4345 5399

## **Independent Auditor's Report on Quarterly and Year-to-Date Standalone Financial Results of Tata Consultancy Services Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015**

### **To Board of Directors of Tata Consultancy Services Limited**

We have audited the quarterly standalone financial results of Tata Consultancy Services Limited ('the Company') for the quarter ended 31 December 2018 and the year-to-date standalone financial results for the period from 1 April 2018 to 31 December 2018 ('standalone financial results'), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations').

These standalone financial results have been prepared on the basis of the condensed standalone interim financial statements, which are the responsibility of the Company's management. Our responsibility is to express an opinion on these standalone financial results based on our audit of such condensed standalone interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard ('Ind AS') for Interim Financial Reporting ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

Based on our audit conducted as above, in our opinion and to the best of our information and according to the explanations given to us, these standalone financial results:

- (i) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- (ii) give a true and fair view of the standalone net profit and other comprehensive income and other financial information for the quarter ended 31 December 2018 as well as the year-to-date standalone financial results for the period from 1 April 2018 to 31 December 2018.

**For B S R & Co. LLP**  
Chartered Accountants

Firm's Registration No.: 101248W/W-100022



**Yezdi Nagporewalla**  
Partner

Membership No: 049265

Mumbai  
10 January 2019



**TATA CONSULTANCY SERVICES LIMITED**  
Registered Office : 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021  
Statement of Audited Unconsolidated Interim Financial Results for the Quarter and Nine months ended December 31, 2018

(₹ crores)

|    |                                                               | Quarter ended |               |               | Nine months ended |               | Year ended     |
|----|---------------------------------------------------------------|---------------|---------------|---------------|-------------------|---------------|----------------|
|    |                                                               | December 31,  | September 30, | December 31,  | December 31,      | December 31,  | March 31,      |
|    |                                                               | 2018          | 2018          | 2017          | 2018              | 2017          | 2018           |
| 1  | Income from operations (net)                                  | 30,964        | 30,792        | 24,278        | 91,124            | 71,786        | 97,356         |
| 2  | Other income                                                  | 1,873         | 1,725         | 1,043         | 5,979             | 4,264         | 5,803          |
| 3  | <b>TOTAL INCOME (1+2)</b>                                     | <b>32,837</b> | <b>32,517</b> | <b>25,321</b> | <b>97,103</b>     | <b>76,050</b> | <b>103,159</b> |
| 4  | <b>EXPENSES</b>                                               |               |               |               |                   |               |                |
|    | a) Employee benefit expenses                                  | 15,175        | 14,812        | 12,669        | 44,113            | 38,305        | 51,499         |
|    | b) Fees to external consultants                               | 3,143         | 2,981         | 1,582         | 8,937             | 4,683         | 6,415          |
|    | c) Cost of equipment and software licenses                    | 477           | 464           | 541           | 1,506             | 1,544         | 2,006          |
|    | d) Depreciation and amortisation expense                      | 430           | 424           | 419           | 1,269             | 1,227         | 1,647          |
|    | e) Other operating expenses                                   | 3,617         | 3,553         | 2,369         | 10,646            | 6,938         | 9,631          |
|    | <b>TOTAL EXPENSES</b>                                         | <b>22,842</b> | <b>22,234</b> | <b>17,580</b> | <b>66,471</b>     | <b>52,697</b> | <b>71,198</b>  |
| 5  | <b>PROFIT BEFORE FINANCE COSTS AND TAX (3-4)</b>              | <b>9,995</b>  | <b>10,283</b> | <b>7,741</b>  | <b>30,632</b>     | <b>23,353</b> | <b>31,961</b>  |
| 6  | Finance costs                                                 | 8             | 130           | 2             | 150               | 27            | 30             |
| 7  | <b>PROFIT BEFORE TAX (5-6)</b>                                | <b>9,987</b>  | <b>10,153</b> | <b>7,739</b>  | <b>30,482</b>     | <b>23,326</b> | <b>31,931</b>  |
| 8  | <b>TAX EXPENSE</b>                                            |               |               |               |                   |               |                |
|    | a) Current tax                                                | 2,285         | 2,195         | 1,622         | 6,953             | 5,073         | 6,878          |
|    | b) Deferred tax                                               | 216           | 338           | 48            | 1,287             | (232)         | (188)          |
|    | <b>TOTAL TAX EXPENSE</b>                                      | <b>2,501</b>  | <b>2,533</b>  | <b>1,670</b>  | <b>8,240</b>      | <b>4,841</b>  | <b>6,690</b>   |
| 9  | <b>NET PROFIT FOR THE PERIOD (7-8)</b>                        | <b>7,486</b>  | <b>7,620</b>  | <b>6,069</b>  | <b>22,242</b>     | <b>18,485</b> | <b>25,241</b>  |
| 10 | <b>OTHER COMPREHENSIVE INCOME / (LOSSES)</b>                  | <b>1,229</b>  | <b>(189)</b>  | <b>(276)</b>  | <b>604</b>        | <b>(519)</b>  | <b>(629)</b>   |
| 11 | <b>TOTAL COMPREHENSIVE INCOME (9+10)</b>                      | <b>8,715</b>  | <b>7,431</b>  | <b>5,793</b>  | <b>22,846</b>     | <b>17,966</b> | <b>24,612</b>  |
| 12 | Paid up equity share capital<br>(Face Value : ₹ 1 per share)  | 375           | 375           | 191           | 375               | 191           | 191            |
| 13 | <b>Total Reserves</b>                                         |               |               |               |                   |               | <b>75,675</b>  |
| 14 | Basic and diluted earnings per share (in ₹)<br>(Refer note 4) | 19.95         | 19.92         | 15.85         | 58.50             | 47.94         | 65.57          |
| 15 | <b>Dividend per share (par value ₹ 1 each) [Refer note 4]</b> |               |               |               |                   |               |                |
|    | Interim dividend on equity shares (in ₹)                      | 4.00          | 4.00          | 3.50          | 12.00             | 10.50         | 10.50          |
|    | Final dividend on equity shares (in ₹)                        | -             | -             | -             | -                 | -             | 14.50          |
|    | Total dividend on equity shares (in ₹)                        | 4.00          | 4.00          | 3.50          | 12.00             | 10.50         | 25.00          |
|    | Total equity dividend percentage                              | 400           | 400           | 350           | 1,200             | 1,050         | 2,500          |

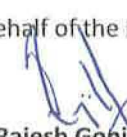


**Select explanatory notes to the Statement of Audited Unconsolidated Interim Financial Results for the Quarter and Nine months ended December 31, 2018**

1. These results have been prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") 34 Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules as amended from time to time. These results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on January 10, 2019. The statutory auditors have expressed an unmodified audit opinion on these results.
2. The Board of Directors at its meeting held on January 10, 2019, has declared an interim dividend of ₹ 4.00 per equity share.
3. TCS Limited acquired W12 Studios Limited, an award-winning digital design studio based in London. The Company paid ₹ 66 crores (GBP 7 million) to acquire 100% equity shares of W12 Studios Limited.
4. The Company allotted 191,42,87,591 equity shares as fully paid up bonus shares by capitalisation of profits transferred from retained earnings amounting to ₹ 86 crores and capital redemption reserve amounting to ₹ 106 crores, pursuant to an ordinary resolution passed after taking the consent of shareholders through postal ballot. Earnings per share and dividend per share of previous periods have been adjusted for bonus shares issued in current period.
5. The Company bought back 7,61,90,476 equity shares for an aggregate amount of ₹ 16,000 crores being 1.99% of the total paid up equity share capital at ₹ 2,100 per equity share. The equity shares bought back were extinguished on September 26, 2018.
6. Effective April 1, 2018, the Company has adopted Ind AS 115 using the cumulative effect method. The standard is applied retrospectively only to contracts that are not completed as at the date of initial application and the comparative information is not restated in the condensed interim statement of profit and loss. The adoption of the standard did not have any significant impact to the financial statements of the Company.
7. The results for the quarter and nine months ended December 31, 2018 are available on the BSE Limited website (URL: [www.bseindia.com/corporates](http://www.bseindia.com/corporates)), the National Stock Exchange of India Limited website (URL: [www.nseindia.com/corporates](http://www.nseindia.com/corporates)) and on the Company's website (URL: [www.tcs.com/investors](http://www.tcs.com/investors)).

Mumbai  
January 10, 2019

For and on behalf of the Board of Directors

  
**Rajesh Gopinathan**  
CEO and Managing Director







TCS/BM/205/SE/2018-19

January 10, 2019

**National Stock Exchange of India Limited  
Exchange Plaza, Bandra Kurla Complex,  
Mumbai-400051  
Symbol: TCS**

**BSE Limited  
P. J. Towers, Dalal Street,  
Mumbai-400001  
Scrip Code No. 532540**

Dear Sirs,

**Sub: Press Release**

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of a Press Release which will be disseminated shortly. The Press Release is self-explanatory.

The above information is also available on the website of the Company: [www.tcs.com](http://www.tcs.com)

Thanking you,

Yours faithfully,  
For **Tata Consultancy Services Limited**

**Rajendra Moholkar  
Company Secretary**

Encl: As above

**TATA CONSULTANCY SERVICES**

**Tata Consultancy Services Limited**

TCS House Raveline Street 21 D S Marg Fort Mumbai 400 001 India

Tel 91 22 6778 9999 Fax 91 22 6778 9000 e-mail [corporate.office@tcs.com](mailto:corporate.office@tcs.com) website [www.tcs.com](http://www.tcs.com)

Registered Office 9th Floor Nirmal Building Nariman Point Mumbai 400 021

Corporate Identification No. (CIN): L22210MH1995PLC084781

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Ind-AS & IFRS ₹

## **TCS' Double Digit Growth Further Accelerates in Q3**

- **₹ Revenue grows +20.8% YoY<sup>1</sup>; Constant currency: +1.8% QoQ and +12.1% YoY**
- **Stellar growth in UK & Europe: +25.1% and +17.6% YoY**
- **Industry-leading Digital Growth: +52.7% YoY**
- **Net Profit up 24.1% YoY**

**MUMBAI, January 10, 2019:** Tata Consultancy Services (BSE: 532540, NSE: TCS), the leading IT services, consulting and business solutions firm reported its consolidated financial results according to Ind AS and IFRS for the period ending December 31, 2018.

### **Financial Highlights for Quarter Ended December 31, 2018**

- Revenue at ₹37,338 crore, +20.8 % YoY
- Constant Currency revenue growth: +1.8% QoQ and +12.1% YoY
- Net Income at ₹8,105 crore, +24.1% YoY
- Operating Margin at 25.6%, an expansion of 0.4% YoY
- Earnings Per Share at ₹21.60, +26.6% YoY
- Net Cash from Operations at ₹8,682 crore i.e. 107% of Net Income
- Dividend per share of ₹ 4.00

*Record date 18/01/19; Payment date 24/01/19*

### **Business Highlights for Quarter Ended December 31, 2018**

- BFSI growth continues to accelerate: +8.6% YoY (+6.1% YoY in Q2)
- Digital revenue: 30.1% of total, +52.7% YoY
- UK and Europe lead growth: +25.1% YoY and +17.6% YoY respectively
- Continued investment in organic talent development: 292K+ employees trained in digital technologies; 318K+ employees in Agile methods
- Industry-leading talent retention: IT Services attrition rate at 11.2% LTM

**Commenting on the Q3 performance, Rajesh Gopinathan, Chief Executive Officer and Managing Director, said:** *"We are wrapping up 2018 with a strong revenue growth of 12.1% in the December quarter, which is the highest in 14 quarters, with continued growth acceleration in key verticals and across all geographies. The strong client metrics, industry leading growth in digital services, a very strong order book and deal pipeline are all validations that customers recognize our differentiated capabilities and are picking us for their growth and transformation programs."*

**He added:** *"On a secular basis, as large segments of the economy go through churn driven by digital disruption, enterprises are responding with technology-powered strategies – as in algorithmic retailing or connected cars – creating a huge opportunity for services providers like us. Our investments in*

<sup>1</sup> YoY: Year on Year; QoQ: Quarter on Quarter. All segment growth rates are YoY, and in constant currency unless specified otherwise

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*research and innovation, our deep domain and contextual knowledge, intellectual property and our collaborative approach to co-innovation, have been key to our participation in this opportunity. This quarter, we launched a new brand, TCS Pace™ embodying these capabilities and offering our customers a line of sight to success in a Business 4.0 world."*

**N Ganapathy Subramaniam, Chief Operating Officer & Executive Director, said:** "This has been a very satisfactory quarter in terms of revenue growth as well as operating metrics. The investments that we have been making in building newer capabilities and frameworks are starting to bear fruit. Our location independent Agile methodology and Machine First™ approach have been key in helping us advance CEO-level enterprise transformation agendas."

**V Ramakrishnan, Chief Financial Officer, said:** "Despite headwinds from the Rupee volatility against various currencies, and the higher cost of doing business in some major markets, our operating margins have been resilient. We remain focused on driving rigor in our operations, generating strong cash flows and steering profitability back to our preferred range, while continuing to invest strongly for future growth."

## Q3 Segment Highlights

**Industries:** Revenue growth continued to accelerate in BFSI (+8.6% vs +6.1% in Q2). Growth was led by Energy Utilities (+18.1%), Life Sciences & Healthcare (+15.7%), Communications & Media (+10.8%) and Retail & CPG (+10.5%)

**Markets:** Revenue growth accelerated in all the geographies compared to Q2. Growth was led by UK (+25.1%), Europe (+17.6%), and Asia Pacific (+12.6%). North America grew 8.2%, India grew 9.7% and Latin America grew 7.6%.

### Services:

- **Consulting & Services Integration:** Experienced strong demand in areas like M&A, Global Shared Services and Enterprise Agility. TCS' location independent Agile methodology is resulting in large Agile wins with marquee clients.
- **Digital Transformation Services:** IoT, TCS Interactive and Cyber Security had an exceptionally strong quarter.
  - IoT saw strong growth and deal wins around our digital twin, fleet management and energy management solutions. TCS launched the Intelligent Power Plant solution this quarter.
  - TCS Interactive saw significant offtake for digital content, digital channels and digital commerce services, led by opportunities around simplification and automation of MarTech stacks, seamless integration across the marketing ecosystem, and marketing analytics. Acquisition of W12 Studios and winning the Red Dot design award were the other key highlights.
  - Cyber Security services saw strong growth around managed security services, identity and access management and governance risk and compliance.
  - Cloud services grew well in Q3, benefiting from enterprise scale cloud adoption and its linkages to innovation. TCS' cloud migration factory and estate modernization offerings saw significant traction. TCS Enterprise Cloud enhanced its global footprint by launching centers in Australia and Canada.



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- **Cognitive Business Operations:** Saw strong growth powered by MFDM™ and cognitive services. TCS saw strong demand across M&A, digital infrastructure, cognitive business command center, enterprise business processes and intelligent process automation.

## Key Highlights

- Chosen by a large German investment bank and financial services company to conceptualize and implement the digital transformation plan for ensuring service continuity and identifying new revenue channels in compliance with regulatory directives, leveraging cloud, micro-services, analytics and cyber security capabilities.  
*"We had to divest the businesses fast and completely, but had to deal with complexity and uncertainties in scope and timing due to enhanced demands from the regulatory authorities. It was a project unprecedented in its approach and its global scale and scope for Bayer and the market. TCS brought in the required industry thought leadership, full services capability and a 'can do' approach to ensure that we delivered a modern, optimal and fully functional administrative backbone on time. The integrated team of Bayer and TCS made this project a real success. And it allows Bayer to fully focus on our own priorities, first and foremost the integration of Monsanto."*  
**Daniel Hartert**  
Head of Business Services and CIO  
Bayer Group
- Engaged by a leading Malaysian oil and gas company as a consulting partner to design and deliver an enterprise visualization platform that provides visibility and greater business insights across the entire value chain. TCS will also offer digital learning-as-a-Service for managing organizational change and employee alignment to the transformation initiative.
- Selected by a large Brazilian bank as the primary vendor for digital transformation and innovation leveraging TCS expertise in digital channels, user experience and design capabilities.
- An Australian public electricity and gas company, entered into a new 3-year contract with TCS to support its shift to a fully Agile model across operations, whilst delivering on a contemporary set of capabilities such as automation.  
*"At Newcrest, we are committed to being leaders in technology and innovation. We are always seeking out new ways to improve our operations. We want to enhance and accelerate the way we use automation and artificial intelligence across our business to improve our returns to shareholders. I welcome our new partnership with TCS. It presents an exciting opportunity to leverage TCS' and Newcrest's strong track record of innovation. TCS will help us to fast track our transformation towards our 2020 aspirations."*  
**Sandeep Biswas**  
Managing Director and Chief Executive Officer  
Newcrest Mining
- Awarded a multi-year, multi-million dollar contract by a global hospitality chain to be the IT transformation partner.
- Chosen by a leading Canadian insurer for its platform consolidation and digital transformation for 500,000 policies of closed book business, delivering transformational value, powered by the TCS BaNCS™ platform ecosystem.



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- Selected by a global leader in pool equipment and solutions for creating IoT-enabled pool equipment services that will enhance customer satisfaction and enable new revenue streams.
- Selected by a leading North American telecom services provider to expand the capabilities of their IoT platform with new state of art features for managing connectivity across IoT devices by implementing a ThingSpace Connectivity Management Solution.
- Selected by a travel commerce platform as a strategic partner to enable end-customers to acquire and trade their travel assets such as hotel rooms and airline seats across multiple travel service providers through a inter-operable blockchain platform.
- Engaged by a global multi-food products group, to consolidate their disparate business processes and create a scalable solution for their business across geographies by leveraging the latest digital ERP and analytics technologies.
- **NMBS/SNCB (Belgian Rail)** selected TCS as a long-term, strategic partner for its SPRITE (Strategic Partner for Rail IT Engagement) program, a key rail transformation journey encompassing innovative digital technologies and state of the art technological services to enhance customer experience.
- Awarded a multi-year, multi-million dollar contract by a large German insurance major to be its IT transformation partner.
- **Thomson Reuters**, a leading source of intelligent information for the world's businesses and professionals has partnered with TCS in product engineering and sustenance services for a suite of commercial software products that serves decision makers in the legal, tax and accounting businesses
- Selected by a global Aluminum manufacturing firm to optimize its procurement spend with an enterprise-wide spend analytics platform across its operations and also drive a strong cloud enablement program.
- Engaged by a British retail and commercial bank to simplify and transform its services across retail and commercial banking process functions with enhanced experience leveraging automation and Agile practices.

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*"Our vision is to become Europe's Leading Life Consolidator. Our partnership with Diligenta, the FCA regulated subsidiary of TCS, is an essential part of fulfilling this vision, enabling us to take advantage of TCS' increased scale and the latest advancements in digital technology and as a result, improve customer outcomes. We look forward to continuing our work together and growing our partnership."*

*Tony Kassimiotis,  
Group COO, Phoenix Group*

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*"We made several acquisitions in a short time frame, and worked under Transition Services Agreements (TSA) for each of the three deals, making timely system integration work imperative. Thanks to TCS, the migration of our newly acquired assets into the Extreme Networks ecosystem was seamless and on schedule, with orders being booked, billed, and shipped on the first day of each cutover from the TSAs. Today, we are tracking and operating in one instance of our ERP, CRM and procurement systems."*

*Dan Adam  
Chief Information Officer  
Extreme Networks*

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- Chosen by a leading North American Insurance Firm, as a strategic partner to run the Data office Program and lead their Business transformation initiative by empowering the core decision making process with a data driven approach leveraging strong contextual knowledge.
- Selected by a North American healthcare major to implement ignio™ to drive a Machine First™ transformation to provide a seamless experience to business users and improve business metrics across the entire healthcare value chain.
- **Elisa**, a market-leading Nordics-based telecommunications, ICT and digital services provider, extended its strategic partnership with TCS to transform and grow its services by going agile in a machine first digital world.
- Chosen by an Australian broadband service provider as its partner in the areas of network planning, design and operations, and to drive a Machine First™ transformation.
- Selected by an industry-leading American technology company as a strategic partner to improve the time-to-market across its products leveraging TCS Quality Engineering Transformation platforms.

## Research and Innovation

- Won the **IT Innovation award for TCS' Digital Twin Solution** at the **Express IT Awards**
- **TCS Optumera™** received the **Best Machine Learning/Artificial Intelligence Implementation Award at Cypher 2018**
- TCS Tool **VeriAbs** (Verification by Abstraction and Test Generation) emerged winner in the **International Competition on Software Verification 2019** held at TACAS in Prague, Czech Republic.
- TCS' R&I team won the '**Most Innovative Project of the Year**' award along with the client at **The European Software Testing Awards 2018**
- TCS Researchers won **best paper awards** at the **4th Joint International Conference on Serious Games** at Darmstadt, Germany

As on December 31, 2018, the company has applied for **4,354** patents, including **169** applied during the quarter and has been granted **855** patents.

## Human Resources

TCS continued to attract very diverse talent in its ranks. Net addition in Q3 was **6,827** employees, bringing the total employee strength at the end of Q3 to **417,929** on a consolidated basis. The percentage of women in the workforce rose further to **35.8%**, while the total number of nationalities represented grew to **151**.

The company continued to invest heavily in organic talent development. These initiatives resulted in employees logging a cumulative **14.2 million** learning hours. Over **292K** employees have now been trained in digital technologies, and over **318K** employees in Agile methods, making this the world's largest Agile-ready workforce. TCS continued to have the best retention rate in the industry, with IT Services attrition rate (LTM) at **11.2%**.



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*"TCS has navigated technology change in the digital era by investing in equipping employees with skills on newer technologies while valuing them for their contextual knowledge. This along with our progressive policies and employee engagement programs have resulted in a vibrant, nurturing workplace that draws talent and keeps individuals highly motivated,"* said **Ajoy Mukherjee, Executive Vice President and Global Head, Human Resources.**

## Awards and Recognition

### Business Leadership:

- Won the **2018 Canadian National HR award for Best Recruitment Campaign**, for the fourth straight year
- Won **11 Stevies®** -- 5 Gold Stevies, 2 Silver Stevies and 4 Bronze Stevies – at the **2018 Great Employers Awards** for achievements in **Talent Acquisition and Development, Leadership Training, and Creative Use of Technology**
- Awarded the **2018 BEST Award** by the Association for Talent Development
- Ranked **#1** in the **Top Employer in Asia Pacific 2019** rankings, including **#1 Top Employer** in Australia, Hong Kong, India, Malaysia, and Singapore, and a **Top Employer** in the Philippines and China
- Won the **Best Patents Portfolio Award (2013-2018)** in the Large (Engineering) Industries category at the CII Industrial Intellectual Property (IP) Awards 2018.
- Ranked **#1 for Customer Satisfaction** in the **2018 Swiss IT Outsourcing Study** by Whitelane Research
- Ranked **#1** in the **DQ Top 20 2018**
- Won the **Businessworld HR Excellence award for Excellence in Diversity and Inclusion**

### Partner:

- Named an **Azure Expert Managed Service Provider** by Microsoft

### Sustainability

- Won **Company of the Year Award** from the Canada-India Business Council for achievements in business growth and impressive corporate social responsibility initiatives
- Won the **Hr NETWORK Scotland National Award 2018** for the **IT Futures program** in UK
- Won **Gold** in the **EcoVadis CSR Assessment** for the fifth year in a row
- Recognized among **Sustainability Leaders** in the **Dow Jones Sustainability World Index**



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## IFRS Financial Statements

**Unaudited Condensed Consolidated Statements of Comprehensive Income**  
**For the three-month periods ended December 31, 2017, and December 31, 2018**  
(In millions of ₹, except per share data)

|                             | Three-month period<br>ended December 31,<br>2017 | Three-month period<br>ended December 31,<br>2018 |
|-----------------------------|--------------------------------------------------|--------------------------------------------------|
| Revenue                     | 309,040                                          | 373,380                                          |
| Cost of revenue             | 178,620                                          | 217,350                                          |
| Gross margin                | 130,420                                          | 156,030                                          |
| SG & A expenses             | 52,610                                           | 60,390                                           |
| Operating income            | 77,810                                           | 95,640                                           |
| Other income (expense), net | 8,640                                            | 11,470                                           |
| Income before income taxes  | 86,450                                           | 107,110                                          |
| Income taxes                | 21,000                                           | 25,900                                           |
| Income after income taxes   | 65,450                                           | 81,210                                           |
| Minority interest           | 140                                              | 160                                              |
| Net income                  | 65,310                                           | 81,050                                           |
| Earnings per share in ₹     | 17.06                                            | 21.60                                            |

**Unaudited Condensed Consolidated Statements of Financial Position**  
**As of March 31, 2018, and December 31, 2018**  
(In millions of ₹)

|                                | As of March 31, 2018 | As of December 31,<br>2018 |
|--------------------------------|----------------------|----------------------------|
| <b>Assets</b>                  |                      |                            |
| Property and equipment         | 116,000              | 114,560                    |
| Intangible assets and Goodwill | 38,960               | 39,760                     |
| Accounts Receivable            | 250,370              | 273,490                    |
| Unbilled Revenues              | 69,130               | 83,890                     |
| Investments                    | 360,080              | 298,040                    |
| Cash and Cash equivalents      | 48,830               | 52,460                     |
| Other current assets           | 90,050               | 151,850                    |
| Other non-current assets       | 110,670              | 83,240                     |
| <b>Total Assets</b>            | <b>1,084,090</b>     | <b>1,097,290</b>           |
| <b>Liabilities and Equity</b>  |                      |                            |
| Shareholders' Funds            | 872,410              | 853,210                    |
| Long term borrowings           | 540                  | 460                        |
| Short term borrowings          | 1,930                | 170                        |
| Other current liabilities      | 176,350              | 211,350                    |
| Other non-current liabilities  | 28,840               | 27,790                     |
| Minority Interest              | 4,020                | 4,310                      |
| <b>Total Liabilities</b>       | <b>1,084,090</b>     | <b>1,097,290</b>           |

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## Ind AS Financial Statements

**Consolidated Statement of Profit and Loss**  
**For the Quarter ended December 31, 2017, and December 31, 2018**  
(In crores of ₹, except per share data)

|                                                          | Quarter ended<br>December 31, 2017 | Quarter ended<br>December 31, 2018 |
|----------------------------------------------------------|------------------------------------|------------------------------------|
| <b>INCOME</b>                                            | <b>30,904</b>                      | <b>37,338</b>                      |
| <b>EXPENDITURE</b>                                       |                                    |                                    |
| a) Employee costs                                        | 16,458                             | 19,994                             |
| b) Cost of equipment and software licences               | 749                                | 540                                |
| c) Other operating expenses                              | 5,410                              | 6,721                              |
| d) Depreciation                                          | 506                                | 519                                |
| <b>Total Expenditure</b>                                 | <b>23,123</b>                      | <b>27,774</b>                      |
| <b>Profit Before Taxes &amp; Other Income</b>            | <b>7,781</b>                       | <b>9,564</b>                       |
| Other income (expense), net                              | 864                                | 1,147                              |
| <b>Profit Before Taxes</b>                               | <b>8,645</b>                       | <b>10,711</b>                      |
| Provision for Taxes                                      | 2,100                              | 2,590                              |
| <b>Profit After Taxes &amp; Before Minority Interest</b> | <b>6,545</b>                       | <b>8,121</b>                       |
| Minority Interest                                        | 14                                 | 16                                 |
| <b>Net Profit</b>                                        | <b>6,531</b>                       | <b>8,105</b>                       |
| <b>Earnings per share in ₹</b>                           | <b>17.06</b>                       | <b>21.60</b>                       |

**Consolidated Balance Sheet**  
**As at March 31, 2018 and December 31, 2018**  
(In crores of ₹)

|                                        | As of March 31,<br>2018 | As of December 31,<br>2018 |
|----------------------------------------|-------------------------|----------------------------|
| <b>ASSETS</b>                          |                         |                            |
| Property, plant and equipment          | 11,506                  | 11,467                     |
| Investments                            | 36,008                  | 29,804                     |
| Deferred Tax Assets (net)              | 3,449                   | 2,207                      |
| Goodwill (on consolidation)            | 1,745                   | 1,726                      |
| Cash and Bank Balance                  | 7,161                   | 6,718                      |
| Current Assets, Loans and Advances     | 38,356                  | 48,860                     |
| Non-current Assets, Loans and Advances | 8,071                   | 6,837                      |
| <b>Total Assets</b>                    | <b>106,296</b>          | <b>107,619</b>             |
| <b>EQUITY AND LIABILITIES</b>          |                         |                            |
| Shareholders' Funds                    | 85,128                  | 83,211                     |
| Minority Interest                      | 402                     | 431                        |
| Short term and long-term borrowings    | 235                     | 46                         |
| Deferred Tax Liabilities (net)         | 1,170                   | 1,288                      |
| Current liabilities and provisions     | 17,647                  | 21,152                     |
| Non-current liabilities and provisions | 1,714                   | 1,491                      |
| <b>Total Liabilities</b>               | <b>106,296</b>          | <b>107,619</b>             |

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**About Tata Consultancy Services Ltd (TCS)**

Tata Consultancy Services is an IT services, consulting and business solutions organization that has been partnering with many of the world's largest businesses in their transformation journeys for the last fifty years. TCS offers a consulting-led, cognitive powered, integrated portfolio of business, technology and engineering services and solutions. This is delivered through its unique Location Independent Agile delivery model, recognized as a benchmark of excellence in software development.

A part of the Tata group, India's largest multinational business group, TCS has over 417,000 of the world's best-trained consultants in 46 countries. The company generated consolidated revenues of US \$19.09 billion in the fiscal year ended March 31, 2018, and is listed on the BSE (formerly Bombay Stock Exchange) and the NSE (National Stock Exchange) in India. TCS' proactive stance on climate change and award winning work with communities across the world have earned it a place in leading sustainability indices such as the Dow Jones Sustainability Index (DJSI), MSCI Global Sustainability Index and the FTSE4Good Emerging Index. For more information, visit us at [www.tcs.com](http://www.tcs.com).

To stay up-to-date on TCS global news, follow [@TCS News](#).

**For more information please contact:**

|                                                                                                                                                                                                                                     |                                                                                                                |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|
| <b>Media:</b> +91 22 6778 9999<br><a href="mailto:arushie.sinha@tcs.com">arushie.sinha@tcs.com</a> / <a href="mailto:shamala.p@tcs.com">shamala.p@tcs.com</a> /<br><a href="mailto:vivek.padiyar@tcs.com">vivek.padiyar@tcs.com</a> | <b>Investor Relations:</b> 91 22 6778 9999<br><a href="mailto:Kedar.shirali@tcs.com">Kedar.shirali@tcs.com</a> |
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TCS/BM/206/SE/2018-19

January 10, 2019

**National Stock Exchange of India Limited**  
**Exchange Plaza, Bandra Kurla Complex,**  
**Mumbai-400051**  
**Symbol: TCS**

**BSE Limited**  
**P. J. Towers, Dalal Street,**  
**Mumbai-400001**  
**Scrip Code No. 532540**

Dear Sirs,

**Sub: Financial Results for the quarter and nine months ended December 31, 2018**

The audited financial results of the Company and the audited consolidated financial results of the Company and its subsidiaries under Ind AS for the quarter and nine months ended December 31, 2018, have been approved and taken on record at a meeting of the Board of Directors of the Company held today at 11:15 a.m. and concluded at 4.40 p.m.

Thanking you,

Yours faithfully,  
**For Tata Consultancy Services Limited**

**Rajendra Moholkar**  
**Company Secretary**

**TATA CONSULTANCY SERVICES**

**Tata Consultancy Services Limited**

TCS House Raveline Street 21 D S Marg Fort Mumbai 400 001 India

Tel 91 22 6778 9999 Fax 91 22 6778 9000 e-mail corporate.office@tcs.com website www.tcs.com

Registered Office 9th Floor Nirmal Building Nariman Point Mumbai 400 021

Corporate Identification No. (CIN): L22210MH1995PLC084781