

3M India Limited

Concorde Block, UB City  
24, Vittal Mallya Road,  
Bangalore - 560 001  
Phone: 080-6659 5455  
Fax: 080-2223 1450

**3M**

July 28, 2011

✓ The Corporate Relationship Department  
Bombay Stock Exchange Limited,  
1<sup>st</sup> Floor, New Trading Ring, Rotunda Building  
P.J. Towers, Dalal Street, Fort  
Mumbai - 400 001  
(Fax Nos. 022-2272 3121/ 3719/ 2037)

Scrip Code - 523395

✓ The Secretary  
National Stock Exchange of India Limited  
Exchange Plaza, Bandra - Kurla Complex  
Bandra (E), Mumbai - 400 051  
(Fax Nos- 022 -2659 8237/38)

Scrip Code - 3MINDIA

✓ The Secretary  
The Calcutta Stock Exchange Ltd.  
7, Lyons Range  
Calcutta - 700 001

Scrip Code - 12027

Dear Sir/s,

This is to inform you the following:

1. The Unaudited Financial Results for the quarter ended 30<sup>th</sup> June 2011 were reviewed by the Audit Committee and approved by the Board of Directors at their meetings held on 28.07.2011. The same was signed by Mr. Ajay Nanavati, Managing Director. We enclose the Unaudited Financial Results for the quarter ended 30<sup>th</sup> June 2011 for your records. We are also arranging publication of the results in newspapers as required under clause 41 of the Listing Agreement.
2. The Board of Directors, subject to the approval of the shareholders by way of postal ballot in accordance with Section 192A of the Companies Act, 1956 read with the Companies (Passing of the Resolutions by Postal Ballot) Rules, 2001 have approved payment of remuneration by way of Commission to Independent Directors of the Company for five financial years commencing from the Financial Year April 01, 2011 under Section 309(4) and other applicable provisions, if any, of the Companies Act, 1956.
3. The Company will dispatch Notice of Postal Ballot along with the Postal Ballot Form and a self addressed reply envelope (for which postage will be paid by the Company) on August 09, 2011, to all Shareholders / Beneficial Owners whose names appeared as at the end of working hours on July 29, 2011 in the Register of Members / Beneficial Owners maintained by the Company / Depositories, being the cut off date also to determine the names of the Shareholders / Beneficial Owners who are entitled to vote.
4. Mr. G. Shanker Prasad, Practising Company Secretary has been appointed as the Scrutinizer for conducting the Postal Ballot in a fair and transparent manner.

Regd. Office & Factory: Plot Nos. 48-51, Electronic City, Hosur Road, Bangalore - 560100



3M India Limited

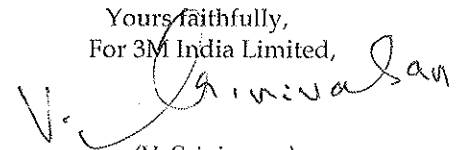
Concorde Block, UB City  
24, Vittal Mallya Road,  
Bangalore - 560 001  
Phone: 080-6659 5455  
Fax: 080-2223 1450

5. The voting rights of Members shall be reckoned on September 09, 2011 which is the cut-off date.

Please bring the above to the notice of your members.

Thanking you,

Yours faithfully,  
For 3M India Limited,



(V. Srinivasan)  
Company Secretary

Encl: as above

Regd. Office & Factory: Plot Nos. 48-51, Electronic City, Hosur Road, Bangalore - 560100

3M INDIA LIMITED

REGD OFFICE : 48-51, ELECTRONICS CITY, HOSUR ROAD, BANGALORE 560 100

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2011

Rs. in Lakhs ( except in respect of items 16 to 18)

| Sl No. | Particulars   | 3 Months ended  | 3 Months ended  | 12 Months ended  |
|--------|---|-----------------|-----------------|------------------|
|        |   | June 30         | June 30         | March 31         |
|        |   | 2011            | 2010            | 2011             |
|        |   | (Unaudited)     | (Unaudited)     | (Audited)        |
| 1      | (a) Net Sales   | 34,699.65       | 28,872.17       | 117,556.52       |
|        | (b) Other Operating Income  | 466.12          | 241.95          | 1,584.42         |
| 2      | Expenditure   |                 |                 |                  |
|        | a) (Increase) / decrease in stock in trade and work in progress                               | (1,788.37)      | (3,130.05)      | (2,682.83)       |
|        | b) Consumption of materials   | 9,681.01        | 7,792.47        | 42,467.35        |
|        | c) Purchase of traded goods   | 13,099.89       | 12,151.74       | 29,416.52        |
|        | d) Employees cost   | 4,384.73        | 3,367.34        | 14,907.18        |
|        | e) Depreciation   | 559.84          | 358.97          | 1,736.57         |
|        | f) Other Expenditure  | 4,954.55        | 3,878.79        | 19,469.34        |
|        | g) Total  | 30,891.65       | 24,419.26       | 105,314.13       |
| 3      | <b>Profits from Operations before Other Income, Interest and Exceptional items (1-2)</b>      | <b>4,274.12</b> | <b>4,694.86</b> | <b>13,826.81</b> |
| 4      | Other Income  | 44.60           | 85.54           | 1,099.96         |
| 5      | <b>Profit before Interest and Exceptional items (3+4)</b>                                     | <b>4,318.72</b> | <b>4,780.40</b> | <b>14,926.77</b> |
| 6      | Interest Expenses   | (51.29)         | (11.35)         | (120.30)         |
| 7      | <b>Profit after Interest but before Exceptional items (5+6)</b>                               | <b>4,267.43</b> | <b>4,769.05</b> | <b>14,806.47</b> |
| 8      | Exceptional items   | -               | -               | -                |
| 9      | <b>Profit from Ordinary Activities before tax (7+8)</b>                                       | <b>4,267.43</b> | <b>4,769.05</b> | <b>14,806.47</b> |
| 10     | Tax Expenses  |                 |                 |                  |
|        | a) Current Tax  | 1,390.77        | 1,806.06        | 4,739.17         |
|        | b) Deferred Tax   | (6.20)          | (221.79)        | 186.58           |
|        | <b>Total Taxation Expenses (a+b)</b>  | <b>1,384.57</b> | <b>1,584.27</b> | <b>4,925.75</b>  |
| 11     | <b>Net Profit from Ordinary Activities after tax (9-10)</b>                                   | <b>2,882.86</b> | <b>3,184.78</b> | <b>9,880.72</b>  |
| 12     | Extraordinary items (Net of tax expense)  | -               | -               | -                |
| 13     | <b>Net Profit for the period (11-12)</b>  | <b>2,882.86</b> | <b>3,184.78</b> | <b>9,880.72</b>  |
| 14     | Paid up Equity Share Capital<br>(Face Value of Share Rs. 10/- each)                           | 1,126.51        | 1,126.51        | 1,126.51         |
| 15     | Reserves Excluding Revaluation Reserves as per<br>Balance Sheet of previous accounting period |                 |                 | 52,813.43        |
| 16     | Earnings Per Share (EPS) (Face value of shares Rs. 10/- each)                                 |                 |                 |                  |
|        | a) Basic and Diluted EPS before Extraordinary items<br>(not annualised)                       | 25.59           | 28.27           | 87.71            |
|        | b) Basic and Diluted EPS after Extraordinary items<br>(not annualised)                        | 25.59           | 28.27           | 87.71            |
| 17     | Public Shareholding   |                 |                 |                  |
|        | Number of Shares  | 2,703,070       | 2,703,070       | 2,703,070        |
|        | Percentage of Shareholding  | 24.00%          | 24.00%          | 24.00%           |
| 18     | Promoters and promoter group shareholding   |                 |                 |                  |
|        | a) Pledged/Encumbered   |                 |                 |                  |
|        | Number of Shares  | NIL             | NIL             | NIL              |
|        | Percentage of Shares (as a % of the total shareholding of<br>promoter and promoter group)     | -               | -               | -                |
|        | Percentage of Shares (as a % of the total share capital<br>of the company)                    | -               | -               | -                |
|        | b) Non-encumbered   |                 |                 |                  |
|        | Number of Shares  | 8,562,000       | 8,562,000       | 8,562,000        |
|        | Percentage of Shares (as a % of the total shareholding of<br>promoter and promoter group)     | 100.00%         | 100.00%         | 100.00%          |
|        | Percentage of Shares (as a % of the total share capital<br>of the company)                    | 76.00%          | 76.00%          | 76.00%           |



**3M INDIA LIMITED**  
REGD OFFICE : 48-51, ELECTRONICS CITY, HOSUR ROAD, BANGALORE 560 100

Segment-wise Revenue, Results and Capital Employed, under clause 41 of the Listing Agreement

Rs. in lakhs

| Particulars  | 3 Months ended<br>June 30, 2011<br>(Unaudited) | 3 Months ended<br>June 30, 2010<br>(Unaudited) | 12 months ended<br>March 31, 2011<br>(Audited) |
|--|--|--|--|
| Segment Revenue (Net Sale / Income)                            |  |  |  |
| a Industrial and Transportation Business                       | 16,952.33                                      | 13,734.13                                      | 54,751.83                                      |
| b Health Care Business   | 4,385.29                                       | 3,831.19                                       | 15,878.92                                      |
| c Safety, Security and Protection Services Business            | 5,348.29                                       | 4,600.85                                       | 17,093.73                                      |
| d Consumer and Office Business                                 | 2,787.04                                       | 2,279.76                                       | 9,692.49                                       |
| e Display and Graphics Business                                | 4,218.33                                       | 3,741.25                                       | 17,281.01                                      |
| f Others   | 1,008.37                                       | 684.99   | 2,858.54                                       |
| Total Segment Revenue  | 34,699.65                                      | 28,872.17                                      | 117,556.52                                     |
| Less: Inter-segment revenue                                    | -  | -  | -  |
| <b>Net Sales / Income from operations</b>                      | <b>34,699.65</b>                               | <b>28,872.17</b>                               | <b>117,556.52</b>                              |
| Segment Results (Profit before interest and tax)               |  |  |  |
| a Industrial and Transportation Business                       | 2,078.01                                       | 2,381.06                                       | 7,110.71                                       |
| b Health Care Business   | 475.08   | 381.62   | 1,041.12                                       |
| c Safety, Security and Protection Services Business            | 568.16   | 976.76   | 1,878.75                                       |
| d Consumer and Office Business                                 | (135.51)                                       | (22.20)  | (221.12)                                       |
| e Display and Graphics Business                                | 698.65   | 702.82   | 2,084.70                                       |
| f Others   | 123.62   | 32.85  | 348.23   |
| Total Segment Results  | 3,808.00                                       | 4,452.91                                       | 12,242.39                                      |
| Less: Interest expense   | 51.29  | 11.35  | 120.30   |
| Add: Other un-allocable income net off unallocable expenditure | 510.72   | 327.49   | 2,684.38                                       |
| <b>Total Profit Before Tax</b>                                 | <b>4,267.43</b>                                | <b>4,769.05</b>                                | <b>14,806.47</b>                               |
| Capital Employed (Segment Assets-Segment Liabilities)          |  |  |  |
| a Industrial and Transportation Business                       | 24,604.67                                      | 17,101.22                                      | 21,127.32                                      |
| b Health Care Business   | 4,438.51                                       | 2,916.63                                       | 3,807.95                                       |
| c Safety, Security and Protection Services Business            | 10,887.20                                      | 9,079.29                                       | 9,562.19                                       |
| d Consumer and Office Business                                 | 2,452.22                                       | 1,263.36                                       | 2,013.01                                       |
| e Display and Graphics Business                                | 6,342.40                                       | 4,666.16                                       | 6,419.06                                       |
| f Others   | -  | -  | -  |
| Total Capital Employed in segments                             | 48,725.00                                      | 35,026.66                                      | 42,929.53                                      |
| Add: Unallocable Corporate Assets less Corporate Liabilities   | 8,097.81                                       | 12,217.36                                      | 12,223.66                                      |
| <b>Total Capital Employed by the Company</b>                   | <b>56,822.81</b>                               | <b>47,244.02</b>                               | <b>55,153.19</b>                               |

**Notes on segment information:**

- a Segments have been identified in line with the Accounting Standard on Segment Reporting (AS-17) taking into account the organisation structure as well as the differential risks and returns of these segments.
- b Segment revenue, results and Capital employed figures include the respective amounts identifiable to each of the segments. Other unallocable income net off unallocable expenditure are towards common services to the segments which are not directly identifiable to the individual segments as well as those at a corporate level which relate to the Company as a whole.
- c Corresponding previous quarter/period's figures are regrouped wherever necessary.

**Notes:**

- 1 The above Financial Results were reviewed by the Audit Committee in its Meeting held on July 28, 2011 and approved by the Board of Directors of the Company at its meeting held on the same day. The Limited review of the same has been carried out by the Statutory Auditors of the company.
- 2 There were no complaints from investors pending at the beginning and at the end of the quarter. Six complaints were received and the same were duly responded to during the quarter.
- 3 Corresponding previous quarter/period's figures are regrouped wherever necessary.

By Order of the Board

  
Ajay Nanavati  
Managing Director

Place : Bangalore  
Date : July 28, 2011

