

May 11, 2012

National Stock Exchange of India Ltd
Exchange Plaza, Plot No.C/1, Block – G,
Bandra Kurla Complex,
Bandra (East),
Mumbai – 400051.

Sub: Business transacted at the Board Meeting held on May 11, 2012.

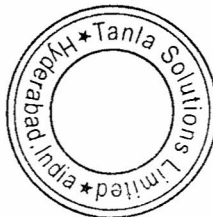
With reference to the notice issued under Clause 41 of the Listing Agreement dated April 27, 2012, the Board of Directors met and approved the Un-Audited Financial Results for the quarter ended on March 31, 2012.

Also find Limited Review Report for the same period.

This is for your kind information and record.

For TANLA SOLUTIONS LIMITED


CS Seshanuradha Chava
AGM – Legal & Secretarial

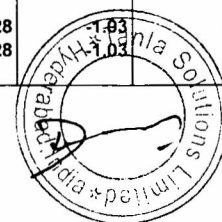


TANLA SOLUTIONS LIMITED
TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081
UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2012

PART I

(Rupees in Lakhs)

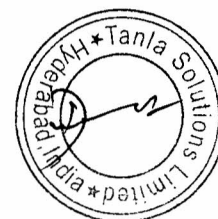
	Particulars notes below	(Refer	Consolidated Results for the						Tanla Solutions Limited - Results for the					
			3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Year to date figures for previous year ended	Previous accounting year ended	3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Year to date figures for previous year ended	Previous accounting year ended
			March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011	March 31, 2011	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011	March 31, 2011
			Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income from Operations													
	(a) Overseas		3363.36	3322.55	6790.21	15268.47	28782.74	28688.86	502.69	584.55	690.64	1404.44	1907.09	1907.09
	(b) Domestic- India		613.54	701.23	368.63	2268.39	961.09	963.41	613.54	701.23	368.63	2268.39	961.09	963.42
	(c) Other Operating Income		-	-	-	-	-	-	-	-	-	-	-	-
	Total income from operations (net)		3976.90	4023.78	7158.84	17536.86	29743.83	29652.27	1116.23	1285.78	1059.27	3672.83	2868.18	2870.51
2	Expenses													
	(a) Cost of sales		2605.15	2449.69	2724.48	11950.45	12563.36	12824.78	1004.77	869.72	256.55	2316.49	820.99	822.16
	(b) Change in inventories		-	-	-	-	-	-	-	-	-	-	-	-
	(c) Employee Benefits expense		251.34	231.75	307.92	1004.34	1219.97	1219.97	148.15	88.13	79.19	394.26	234.45	234.45
	(d) Depreciation and Amortisation expense		5461.16	4494.34	2736.80	14746.06	8482.55	16553.28	559.65	532.00	650.80	2185.65	2527.61	3121.73
	(e) Advertisement expense		285.67	66.25	335.15	340.67	5410.58	5866.17	4.39	3.83	2.75	12.74	12.51	13.70
	(f) Bad Debts provision		1884.87	585.00	335.00	2943.87	335.00	1777.05	-	-	-	-	-	-
	(g) Other Expenses		1047.12	378.59	609.52	2229.60	1160.53	3682.69	410.37	49.54	16.15	813.91	949.05	1254.72
	Total expenses		11535.31	8205.62	7048.87	33214.99	29171.99	41923.94	2127.33	1543.22	1005.44	5723.05	4544.61	5446.76
3	Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)		-7558.41	-4181.84	109.97	-15678.13	571.84	-12271.67	-1011.11	-257.44	53.84	-2050.22	-1676.43	-2576.25
4	Other Income		42.29	7.54	62.43	55.22	114.24	104.48	36.24	7.43	13.96	48.84	53.40	53.41
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)		-7516.12	-4174.30	172.40	-15622.91	686.08	-12167.19	-974.87	-250.01	67.80	-2001.38	-1623.03	-2522.84
6	Finance costs		-	-	-	-	-	-	-	-	-	-	-	-
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5+6)		-7516.12	-4174.30	172.40	-15622.91	686.08	-12167.19	-974.87	-250.01	67.80	-2001.38	-1623.03	-2522.84
8	Exceptional items		-	-	-	-	-	-	-	-	-	-	-	-
9	Profit / (Loss) from ordinary activities before tax (7+8)		-7516.12	-4174.30	172.40	-15622.91	686.08	-12167.19	-974.87	-250.01	67.80	-2001.38	-1623.03	-2522.84
10	Tax Expense													
	- Provision for Income Tax		3.97	-	5.73	5.10	7.51	14.58	-	-	-	-	-	-
	- Provision for Deferred Tax		-188.36	-75.00	-54.74	-444.99	-205.43	-733.37	65.64	-75.00	-43.19	-190.99	-205.43	-737.93
11	Net Profit / (Loss) from ordinary activities after tax (9+10)		-7331.73	-4099.30	221.40	-15183.02	884.00	-11448.40	-1040.51	-175.01	110.99	-1810.39	-1417.60	-1784.91
12	Extraordinary items		-	-	-	-	-	-	-	-	-	-	-	-
13	Net Profit / (Loss) for the period (11+12)		-7331.73	-4099.30	221.40	-15183.02	884.00	-11448.40	-1040.51	-175.01	110.99	-1810.39	-1417.60	-1784.91
14	Share of profit / (loss) of associates		-2.95	-	-	-2.95	-	-	-	-	-	-	-	-
15	Minority Interest		-	-	-	-	-	-	-	-	-	-	-	-
16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13+14+15)		-7334.68	-4099.30	221.40	-15185.97	884.00	-11448.40	-1040.51	-175.01	110.99	-1810.39	-1417.60	-1784.91
17	Paid-up Equity Share Capital (Face Value of Re.1 each)		1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80
18	Reserves and Surplus (excluding revaluation reserves) as per balance sheet of previous accounting year		-	-	-	-	-	78054.26	-	-	-	-	-	62700.99
19.i	Earnings per share (before extraordinary items) (of Re.1 each) (not annualised)													
	(a) Basic		-7.23	-4.04	0.22	-14.96	0.87	-11.28	-1.03	-0.17	0.11	-1.78	-1.40	-1.76
	(b) Diluted		-7.23	-4.04	0.22	-14.96	0.87	-11.28	-1.03	-0.17	0.11	-1.78	-1.40	-1.76
19.ii	Earnings per share (after extraordinary items) (of Re.1 each) (not annualised)													
	(a) Basic		-7.23	-4.04	0.22	-14.96	0.87	-11.28	-1.03	-0.17	0.11	-1.78	-1.40	-1.76
	(b) Diluted		-7.23	-4.04	0.22	-14.96	0.87	-11.28	-1.03	-0.17	0.11	-1.78	-1.40	-1.76



PART II

Select Information for the quarter and year ended March 31, 2012													
	Particulars (Refer notes below)	3 months ended March 31, 2012	Previous 3 months ended December 31, 2011	Corresponding 3 months ended in the previous year March 31, 2011	Year to date figures for current period ended March 31, 2012	Year to date figures for previous year ended March 31, 2011	Previous accounting year ended March 31, 2011	3 months ended March 31, 2012	Previous 3 months ended December 31, 2011	Corresponding 3 months ended in the previous year March 31, 2011	Year to date figures for current period ended March 31, 2012	Year to date figures for previous year ended March 31, 2011	Previous accounting year ended March 31, 2011
A	PARTICULARS OF SHAREHOLDING												
1	Public shareholding												
	No. of Shares (Adjusted to par value Re. 1)	66,771,549	66,766,549	65,235,269	66,771,549	65,235,269	65,235,269	66,771,549	66,766,549	65,235,269	66,771,549	65,235,269	65,235,269
	Percentage of shareholding	65.80%	65.79%	64.28%	65.80%	64.28%	64.28%	65.80%	65.79%	64.28%	65.80%	64.28%	64.28%
2	Promoters and promoter group Shareholding												
	a) Pledged/Encumbered												
	- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
	b) Non-encumbered												
	- Number of shares	34,708,044	34,713,044	36,244,324	34,708,044	36,244,324	36,244,324	34,708,044	34,713,044	36,244,324	34,708,044	36,244,324	36,244,324
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
	- Percentage of shares (as a % of the total share capital of the company)	34.20%	34.21%	35.72%	34.20%	35.72%	35.72%	34.20%	34.21%	35.72%	34.20%	35.72%	35.72%

B	INVESTOR COMPLAINTS	3 months ended 31/03/2012
	Pending at the beginning of the quarter	-
	Received during the quarter	3
	Disposed of during the quarter	3
	Remaining unresolved at the end of the quarter	-



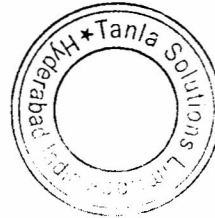
Notes:

1. The above financial results for the quarter and year ended March 31, 2012 have been subjected to a limited review by the Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on May 11, 2012.
2. The Company is engaged in telecom infrastructure and related value added services business and its operations constitute a single segment in the context of Accounting Standard (AS17) "Segment Reporting".
3. Consolidated financial results include the results of Tanla Solutions (UK) Ltd., Tanla Mobile Asia Pacific Pte. Ltd, (Singapore), Tanla Mobile Private Limited (India) - wholly owned subsidiaries, Tanla Mobile Middle East FZ-LLC (UAE), Tanla Mobile Ireland Private Limited, (Ireland), Tanla Mobile South Africa Proprietary Ltd, (South Africa), Tanla Mobile South Asia Pvt Ltd (Srilanka) - wholly owned subsidiaries of Tanla Mobile Asia Pacific Pte Ltd (Singapore), Tanla Mobile Finland Oy, (Finland) - wholly owned subsidiary of Tanla Mobile Middle East FZ LLC (UAE), Tanla Oy (formerly Openbit Oy) (Finland) - wholly owned subsidiary of Tanla Mobile Finland Oy (Finland) and TZ Mobile Pvt Ltd - a joint venture company.
4. The loss for the quarter has increased due to additional write off of goodwill of Rs.966.82 lakhs and Rs.1299.87 lakhs provided for bad debts on reconciliation of debtors.
5. In accordance with Clause 41 of Listing Agreement, the Company has published consolidated financial results. The Standalone financial results of the Company for the quarter and nine months ended March 31, 2012 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com) Key standalone information is given below :

Particulars	Quarter Ended		Year Ended	
	31.03.2012 unaudited	31.03.2011 audited	31.03.2012 unaudited	31.03.2011 audited
Income from operations & other income	502.69	690.64	1404.44	1907.09
Profit / (Loss before tax)	(974.87)	67.80	(2001.38)	(2522.84)
Profit / (Loss after tax)	(1040.51)	110.99	(1810.39)	(1784.91)

6. Previous period / year figures have been re-grouped wherever necessary.

Place: Hyderabad
Date: May 11, 2012



For and on behalf of the Board of Directors


(D. Day Kumar Reddy)
Chairman & Managing Director