

EW/Sec/2020/267

October 30, 2020

National Stock Exchange of India Limited

Exchange Plaza,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400 051.

Dear Sirs,

Ref.:- Symbol - EDELWEISS

Sub: Outcome of the Board Meeting

This is to inform you that the Board of Directors of the Company at its meeting held today, approved the following:-

- i. Unaudited Financial Results of the Company for the second quarter and half year ended September 30, 2020:-
 - a) Consolidated Financial Results; and
 - b) Standalone Financial Results.

The copies of the aforesaid results together with the Limited Review Report issued by the Auditors of the Company are enclosed.

- ii. Public Issue of Non-convertible Debentures for an amount not exceeding Rs. 500 crores in one or more tranches.

The meeting of the Board of Directors of the Company commenced at 6:45 p.m. and concluded at 08:05 p.m.

The above information is given pursuant to the provisions of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015.

Kindly take the same on record.

Thanking you,

For Edelweiss Financial Services Limited

B. Renganathan
Executive Vice President & Company Secretary

Encl. a/a

Edelweiss Financial Services Limited announces results for Q2FY21
Stronger Balance Sheet. Improved Collections & Recoveries. Growing Customer Assets

Edelweiss Financial Services Limited (EFSL), India's leading diversified financial services company, declared its financial results today for the quarter ended September 30, 2020.

Q2FY21 Key Highlights:

- **P&L highlights – consolidated:** Total Income INR 2,257 Cr and PAT INR (49) Cr (*PAT ex-Insurance INR 7 Cr*)
- **Group Net Worth:** INR 8,093 Cr¹
- **Customer Assets:** ~INR 2,49,100 Cr (*~INR 2,23,000 in Q1FY21*)
- **Continued reduction in Debt Equity Ratio** (*Ex Treasury Assets*) which is currently at 3.1x (*3.2x in Q1FY21*). Borrowings at INR 30,845 Cr² – a reduction of ~40% over H1FY19 levels
- Sequential **improvement in capital adequacy** at key operating entity levels
- **Liquidity remains comfortable** at ~INR 6,600 Cr (*21% of borrowings*)
- Edelweiss Asset Management registered a **strong AUM growth of 105% yoy** and completed the **largest fund raise in the year** in the Indian Private Credit space – a strong validation of capabilities of the platform
 - **Closed ESOF III at \$900 mn (~INR 6,600 Cr)**
 - Generated **strong investor interest** and received **commitments from marquee global institutional investors** which include Ontario Teachers' Pension Plan Board, Florida's State Board of Administration, Swedish Pension Fund - AP4 and a large European insurance company
- **Collection efficiency returning to normalcy.** ECL Finance Ltd., Edelweiss Retail Finance Ltd. and Edelweiss Housing Finance Ltd. reported collection efficiency of 94%, 92% and 91% respectively in Sep 2020
- **Recoveries in Asset Reconstruction were INR 965 Cr** despite current market environment
- Achieved **average fixed cost reduction of 23%** in Q2FY21 against average FY20 fixed costs through enhanced cost discipline

Speaking on the occasion, Mr. Rashesh Shah, Chairman and CEO, Edelweiss Financial Services Limited said:

"Q2 FY21 has been a quarter of continued advancement in line with our stated strategy to emerge fully future-ready to participate in the post Covid economic recovery. In this year of re-set, we have made meaningful progress on our stated near-term priorities in each of our seven businesses.

We have had sustained improvement in our four focus areas across the Group: The balance sheet is stronger with a reduction in Debt to Equity ratio and borrowings, Liquidity has improved to 21% of the borrowings, Asset quality remains under control and we have reduced our average fixed cost base.

¹Including investments of CDPQ, Kora Management and Sanaka Capital in equity convertible instruments

²Borrowings are excluding CBLO, CCDs and accrued interest

Our leadership in Asset management has been reaffirmed with the \$900mn closure of our alternative ESOF III fund. We also successfully closed the second series of Bharat Bond ETF in our Mutual Fund business. Our Customer Assets have been growing well both in Asset Management and Wealth Management. We are seeing a good pick-up in collections with retail collection efficiency crossing 90% levels in September for our lending entities. In ARC also, we have witnessed strong recoveries despite the challenging market environment. Life Insurance and General Insurance remain two of the fastest growing insurers throughout the pandemic.

The EWM demerger process is under way and on plan. We expect to receive regulatory and lender's approvals for the PAG transaction by Q4FY21.

Throughout FY21 we will continue to strengthen our ability to create value in each of our businesses, and progressively unlock value for the benefit of all shareholders."

Business Highlights Q2FY21:

Edelweiss Group's structure is organized under seven business segments – Corporate Credit, Retail Credit, Wealth Management, Asset Management, Asset Reconstruction, Life Insurance and General Insurance.

1. Corporate Credit (ECL Finance Ltd.)

Business performance and updates – Q2FY21:

Particulars	Financials in INR Cr
Net Worth	3,210
Loan Book	10,569
Capital Adequacy	23.5%
PAT	22
NIM %	2.6%
NNPA %	2.3%

- Collections of ~INR 400 Cr in Q2FY21 – Achieved collection efficiency of 94% in Sept'20
- Focused on resource raising to generate liquidity
 - Raised INR 1,900 Cr across PCG and TLTRO schemes and ~INR 400 Cr from banks and other sources in H1FY21
 - Pipeline for H2FY21 includes ~INR 1,000 Cr of fresh borrowings and ~INR 500 Cr through securitization of assets

2. Retail Credit (EHFL & ERFL)

Business performance and updates – Q2FY21:

Particulars	Financials in INR Cr	
	EHFL	ERFL
Net Worth	782	481
Loan Book	3,815	1,362
Capital Adequacy	28.2%	29.5%
PAT	13	8
NIM %	3.6%	5.7%
NNPA %	1.4%	1.7%

- Steady improvement in overall collections with September collection efficiency at ~91% – similar to March 2020 levels
- Raised ~INR 350 Cr across PCG and TLTRO schemes, banks & other sources in H1FY21
- Achieved branch network optimization by consolidating geographical footprint
- Assigned mortgages loans portfolio of INR 560 Cr during the Q2FY21

3. Wealth Management (ESL & Others)

Business performance and updates – Q2FY21:

Particulars	Financials in INR Cr
Net Worth	1,348
Net Revenues	256
PBT	101
PAT	83
AUA	~1,33,200

- Business momentum back to pre-Covid levels
- Enhanced client engagement cutting across all segments – affluent to mega institutions
- Continue to see strong traction
 - AUA growth of 24% YoY
 - Net New Money of ~INR 1,530 Cr in Q2FY21 and ~INR 2,800 Cr in H1FY21
- Closed marquee transactions across ECM, DCM and M&A in a challenging environment

4. Asset Management (EAMC, EAAA and Others)

Business performance and updates – Q2FY21:

Particulars	Financials in INR Cr	
	EAMC (MF)	EAAA & Others (Alts)
Net Worth	160	21
Net Revenues	27	35
PBT	1	2
PAT	1	2
AUM	~44,000	~29,500

Alternative Asset Management:

- Closed ESOF III, our flagship performing credit fund at ~INR 6,600 Cr (\$ 900 mn)
 - Received investment commitment of ~INR 2,650 Cr (\$ 350 mn) from Canada's largest pension plan – Ontario Teachers in Q2FY21

Mutual Fund

- Equity YTD Inflows of ~INR 600 Cr against industry outflows of ~INR 9,000 Cr
- Launched an equity passive fund in partnership with MSCI, the world's largest index provider

5. Asset Reconstruction (EARC)

Business performance and updates – Q2FY21:

Particulars	Financials in INR Cr
Net Worth	2,123
Net Revenues	84
PBT	63
PAT (pre MI)	46
AUM	~42,400

- Strong recoveries despite current market environment
 - Recoveries at INR 965 Cr in Q2FY21 against INR 827 Cr in Q2FY20
 - Minimal impact of non-operational NCLT as restructuring accounts formed 36% of the resolution strategy mix
- Comfortable liquidity position of ~INR 670 Cr as on Sept'20
- Well matched ALM across all durations

6. Life Insurance (ETLI)

Business updates:

- Amongst only 2 companies to have registered Individual APE growth every month in H1FY21
- Dominant share of Traditional Par and Non-Par at ~84%
- Strong channel mix: 75% is contributed by channels like agency, direct to client and Edelweiss entities
- Launched new product “Active Income Plan” in Q2FY21
- Focused efforts have resulted in healthy claims settlement at 90% in H1FY21
- Edelweiss Tokio Life Wealth Secure Plus:
 - Ranked No. 1 in CRISIL Online ULIP rankings
 - Product Innovation Company of the Year by India Insurance Summit 2020
- Embedded Value as on 30th Sept'20 at INR 1,253 Cr

6. General Insurance (EGIC)

Business updates:

- Fastest growing player in the industry in H1FY21
- Serviced 59% motor claims through the BOLT app in H1FY21
- First Insurer to open its stack to partners and developers realizing aspiration of Open API gateway
- Enhanced focus on building technology capabilities
- Development of innovative products through Sandbox 2.0
- Accelerated pace of buildout of digital motor and health platforms

EdelGive Foundation:

EdelGive Foundation, set up in 2008, is the philanthropic arm of the Edelweiss Group. Over the last 12 years of its existence, EdelGive has evolved into a grant-making organisation, with the mission to build and expand philanthropy in India by funding and supporting the growth of high-caliber small to mid-sized NGOs. With the belief that an inclusive society is built on the foundation of educated children, empowered women, and resilient communities, EdelGive supports organisations working towards these goals, through targeted, community-driven, and high impact interventions. EdelGive has so far supported over **150 NGOs** and influenced over **INR 385 Cr** towards commitments to them.

About Edelweiss Financial Services

The Edelweiss Group is one of India's leading diversified financial services companies, providing a broad range of financial products and services to a substantial and diversified client base that includes corporations, institutions and individuals. Edelweiss's products and services span multiple asset classes and consumer segments across domestic and global geographies.

The group's research driven approach and proven history of innovation has enabled it to foster strong relationships across all client segments. The group has sizeable presence in the large retail segment, through its businesses such as Life Insurance, General Insurance, Housing & SME Finance, Mutual Fund and Retail Financial Markets. Together with strong network of Sub-Brokers and Authorized Persons, Edelweiss group has presence across all major cities in India.

Edelweiss Financial Services trades under the symbols NSE: EDELWEISS, BSE: 532922, Reuters: EDEL.NS and EDEL.BO and Bloomberg: EDEL IS and EDEL IB. Edelweiss stock is covered by sell side research analysts of Morgan Stanley, Citi Research, SBI Cap Securities, ICI Security, Maybank Kim Eng Securities, Haitong International, Credit Suisse Securities and Emkay Global Financial Services.

To learn more about the Edelweiss Group, please visit www.edelweissfin.com.

Edelweiss Financial Services Limited **Corporate Identity Number:** L99999MH1995PLC094641

Edelweiss Social media handle:



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[Linkedin.com/company/edelweissfin](https://www.linkedin.com/company/edelweissfin)

For more details please contact:

Shalaka Kagathra

Head

Group Corporate Communications
Edelweiss Financial Services Limited

Tel: +91 22 4009 4367

E-mail: Shalaka.Kagathra@edelweissfin.com

Revathi Pandit

Vice President

Corporate Communications
Edelweiss Financial Services Limited

Tel: +91 22 4063 5433

E-mail: Revathi.pandit@edelweissfin.com

Safe Harbour

This document may contain certain forward - looking statements, which are tentative, based on current expectations of the management of Edelweiss Financial Services Limited or any of its subsidiaries and associate companies ("Edelweiss"). The results in future may vary significantly from the forward-looking statements contained in this document due to various risks and uncertainties. These risks and uncertainties include, inter alia, the effect of economic and political conditions in India and outside India, volatility in interest rates and in the securities market, new regulations and Government policies that may impact the businesses of Edelweiss as well as its ability to implement the strategy. Edelweiss does not undertake any obligation to update these statements. The presentation relating to financial performance of various businesses of Edelweiss herein is based on Management estimates.

This document is for information purposes only and any action taken by any person on the basis of the information contained herein is that person's responsibility alone and Edelweiss or its directors or employees will not be liable in any manner for the consequences of such actions. The company regularly posts all important information at its website www.edelweissfin.com.

Edelweiss Financial Services Limited

Corporate Identity Number: L99999MH1995PLC094641
 Registered Office: Edelweiss House, Off. C. S. T. Road, Kalina, Mumbai - 400 098
 Tel: +91-22-40094400 Fax: +91-22-40863610
 Website: www.edelweissfin.com


Consolidated Financial Results for the quarter and half year ended 30 September 2020

(₹ in Crores)

Particulars	Quarter Ended			Half Year Ended		Year Ended
	30 September 2020 (Reviewed)	30 June 2020 (Reviewed)	30 September 2019 (Reviewed)	30 September 2020 (Reviewed)	30 September 2019 (Reviewed)	31 March 2020 (Audited)
1 Revenue from operations						
(a) Interest income	1,085.63	1,055.31	1,481.65	2,140.94	3,072.69	5,901.95
(b) Dividend income	6.26	4.42	4.97	10.68	8.03	162.18
(c) Fee and commission income	388.85	357.06	444.64	745.91	920.56	2,099.30
(d) Net gain / (loss) on fair value changes	423.30	280.32	192.73	703.62	463.40	194.96
(e) Premium from insurance business	299.79	189.35	239.14	489.14	411.71	1,056.78
(f) Other operating income	18.99	11.66	26.42	30.65	61.88	98.15
Total revenue from operations	2,222.82	1,898.12	2,389.55	4,120.94	4,938.27	9,513.32
2 Other income	34.06	21.56	15.69	55.62	48.93	89.31
3 Total Income (1+2)	2,256.88	1,919.68	2,405.24	4,176.56	4,987.20	9,602.63
4 Expenses						
(a) Finance costs	949.07	1,001.98	1,201.47	1,951.05	2,391.69	4,793.04
(b) Impairment on financial assets	94.03	128.05	173.15	222.08	430.73	2,690.26
(c) Change in valuation of credit impaired loans (Refer Note 7)	209.56	132.97	87.16	342.53	147.06	871.24
(d) Employee benefits expense	286.43	308.41	332.09	594.84	708.24	1,407.30
(e) Depreciation and amortisation expense	57.03	57.04	49.72	114.07	97.04	232.23
(f) Change in insurance policy liability - actuarial	280.79	270.87	147.83	551.66	311.28	642.10
(g) Policy benefits paid	60.98	31.27	32.03	92.25	54.52	158.92
(h) Other expenses	350.21	231.71	274.12	581.92	535.84	1,264.19
Total expenses	2,288.10	2,162.30	2,297.57	4,450.40	4,676.40	12,059.28
5 Profit / (loss) before tax (3-4)	(31.22)	(242.62)	107.67	(273.84)	310.80	(2,456.65)
6 Tax expense (Refer Note 8)						
Current tax	44.28	50.41	84.60	94.69	212.77	297.08
Deferred tax and MAT	(19.38)	(29.36)	(44.90)	(48.74)	(104.43)	(709.96)
7 Net profit / (loss) for the period (5-6)	(56.12)	(263.67)	67.97	(319.79)	202.46	(2,043.77)
8 Other comprehensive income/(loss)	(43.04)	40.26	(11.89)	(2.78)	41.61	472.64
9 Total comprehensive Income / (loss) (7+8)	(99.16)	(223.41)	56.08	(322.57)	244.07	(1,571.13)
10 Net profit / (loss) for the period attributable to:						
Owners of the company	(48.50)	(245.08)	51.17	(293.58)	183.19	(2,045.24)
Non controlling interests	(7.62)	(18.59)	16.80	(26.21)	19.27	1.47
11 Other comprehensive income / (loss) for the period attributable to:						
Owners of the company	(24.68)	20.76	(2.97)	(3.92)	23.57	424.15
Non controlling interests	(18.36)	19.50	(8.92)	1.14	18.04	48.49
12 Total comprehensive income / (loss) for the period attributable to:						
Owners of the company	(73.18)	(224.32)	48.20	(297.50)	206.76	(1,621.09)
Non controlling interests	(25.98)	0.91	7.88	(25.07)	37.31	49.96
13 Earnings Per Share (₹) (Face Value of ₹ 1/- each)						
- Basic (Refer Note 6)	(0.55)	(2.75)	0.58	(3.30)	2.06	(23.01)
- Diluted (Refer Note 6)	(0.55)	(2.75)	0.57	(3.30)	2.04	(23.01)

Edelweiss Financial Services Limited

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Website: www.edelweissfin.com



Notes:

- The consolidated financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') and its subsidiaries and trusts (together referred as 'Group') for the quarter and half year ended 30 September 2020 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 30 October 2020.
- The consolidated financial results of EFSL for the quarter and half year ended 30 September 2020 have been subjected to limited review by the Statutory Auditors of the Company and the auditors have issued an unmodified review report.
- The Company has opted to publish Extracts of the Unaudited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The Standalone financial results are available on the Company's website viz. www.edelweissfin.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

Particulars	Quarter Ended			Half Year Ended		(₹ in Crores)
	30 September 2020 (Reviewed)	30 June 2020 (Reviewed)	30 September 2019 (Reviewed)	30 September 2020 (Reviewed)	30 September 2019 (Reviewed)	31 March 2020 (Audited)
Total income	44.78	68.09	41.61	112.87	203.34	259.02
Profit / (loss) before tax	12.70	(127.40)	1.67	(114.70)	117.55	79.56
Net profit / (loss) after tax for the period	8.14	(129.18)	1.25	(121.04)	97.38	82.59
Other comprehensive income / (loss) after tax	(0.01)	(0.01)	0.02	(0.02)	0.04	(0.05)
Total comprehensive income / (loss) after tax	8.13	(129.19)	1.27	(121.06)	97.42	82.54

- The attribution of consolidated profit / (loss) before tax between owners of the company and non controlling interests is as per below table:

Particulars	Quarter Ended			Half Year Ended		(₹ in Crores)
	30 September 2020 (Reviewed)	30 June 2020 (Reviewed)	30 September 2019 (Reviewed)	30 September 2020 (Reviewed)	30 September 2019 (Reviewed)	31 March 2020 (Audited)
Profit / (loss) before tax attributable to:						
Owners of the company	(30.73)	(230.02)	75.41	(260.75)	252.92	(2,478.78)
Non controlling interests	(0.49)	(12.60)	32.26	(13.09)	57.88	22.13
Profit / (loss) before tax	(31.22)	(242.62)	107.67	(273.84)	310.80	(2,456.65)

- During the quarter ended 30 September 2020, the Company has issued 3,46,150 equity shares of face value of ₹ 1 each to the employees of the company and its subsidiaries on exercise of employee stock options.

- Earnings per share for the quarters ended 30 September 2020, 30 June 2020, 30 September 2019 and half year ended 30 September 2020 and 30 September 2019 are not annualised.

- Change in valuation of credit impaired loans represents valuation movement of loans originated by consolidated ARC trusts.

- The Government of India, on 20 September 2019, vide the Taxation Laws (Amendment) Ordinance 2019 (the Ordinance), inserted a new Section 115BAA in the Income-tax Act, 1961, which provides an option for paying income-tax at reduced rates under the new regime. During the quarter ended 30 September 2020 with respect of 2 Companies the Group have opted for paying income-tax at reduced rates and accordingly, corresponding applicable effect of the new regime has been given in tax expenses.

- Edelweiss Custodial Services Limited ("ECDSL"), a subsidiary of the Company, challenged an order, by an investigating agency, marking lien on its clearing account, before the 47th Additional Chief Metropolitan Magistrate Court, Mumbai. Since the investigation against the trading member, for which ECDSL was a clearing member, is still in initial stage, the said investigative agency contended that it had no objection to setting aside the lien order upon ECDSL providing an undertaking to keep sufficient assets unencumbered. ECDSL has since provided this undertaking to keep sufficient assets amounting to ₹ 460.32 crores belonging to the Group unencumbered and the said lien order has been set aside. National Clearing Limited ("NCL"), vide its order dated 20 October 2020 has directed ECDSL to adhere to instructions of National Stock Exchange ("NSE") / NCL, to appropriately reinstate the securities wherever trading member's clients had credit balance, but the securities had got liquidated. ECDSL has challenged the said order of NCL before Securities Appellate Tribunal. ECDSL believes that it has acted in accordance with the agreement entered with the trading member and in accordance with applicable laws and regulations. Accordingly, there is no adjustment required in the financial results for the quarter and half year ended 30 September 2020.

- Consequent to the outbreak of COVID - 19 pandemic, the Indian Government had announced a lockdown in March 2020. Subsequently, the lockdown has been lifted by the Government for certain activities in a phased manner outside specific containment zones. The impact of COVID - 19, including changes in customer behaviour and pandemic fears, as well as restrictions on business and individual activities, has led to volatility in global and Indian financial markets and a decrease in global and local economic activity, which may persist even after the restrictions related to the COVID - 19 are lifted. While there has been some improvement in economic activities during the current quarter, the continued slowdown has led to a decrease in loan originations and efficiency in collection efforts. The extent to which the COVID - 19 will continue to impact Group's results, including credit quality and provisions, remain uncertain and would depend upon the time taken for economic activities to fully resume and reach normal levels. The Group holds provisions as at 30 September 2020 against the potential impact of COVID - 19 based on the information available at this point in time. In accordance with the regulatory package announced by the Reserve Bank of India (RBI) on 27 March 2020, 17 April 2020 and 22 May 2020, the Group has granted a moratorium for the payment of all instalments falling due between 01 March 2020 and 31 August 2020 to all eligible borrowers that have opted to avail the same. The Group has assessed the impact of the COVID-19 pandemic on its liquidity and ability to repay its obligations as and when they are due. Management has considered various stimulus packages announced by the Government of India which will directly or indirectly benefit NBFCs and Group's lenders to extend moratorium and various other financial support from other banks and other agencies in determining the Group's liquidity position over the next 12 months. Based on the foregoing and necessary stress tests considering various scenarios, management believes that the Group will be able to pay its obligations as and when these become due in the foreseeable future. In assessing the recoverability of loans, receivables, intangible assets including goodwill, deferred tax assets and investments, the Group has considered internal and external sources of information, including credit reports, economic forecasts and industry reports up to the date of approval of these financial results. Since the situation continue to evolve, its effect on the operations of the Group may be different from that estimated as at the date of approval of these financial results. The Group will continue to closely monitor material changes in markets and future economic conditions.

- Hon'ble Supreme Court in a public interest litigation (Gajendra Sharma vs. Union of India & Anr) vide an interim order dated 03 September 2020 (interim order) has directed that accounts which were not declared NPA till 31 August 2020 shall not be declared as NPA till further orders. Basis the said interim order, the Group has not classified any account as NPA, as per RBI norms, after 31 August 2020 which was not NPA as of 31 August 2020. Further in light of the interim order, even accounts that would have otherwise been classified as NPA post 31 August 2020 have not been and will not be, classified as NPA till such time the Hon'ble Supreme Court rules finally on the matter. Such accounts have been classified as per Ind-AS and provisioned accordingly.

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12 Consolidated Segment Results for the quarter and half year ended 30 September 2020.

Particulars	Quarter Ended			Half Year Ended		(₹ in Crores)
	30 September 2020 (Reviewed)	30 June 2020 (Reviewed)	30 September 2019 (Reviewed)	30 September 2020 (Reviewed)	30 September 2019 (Reviewed)	Year Ended 31 March 2020 (Audited)
1 Segment revenue [Total income]						
Agency	364.55	238.45	275.04	603.00	570.14	1,126.85
Capital based	756.07	774.34	1,121.89	1,530.41	2,648.30	4,465.20
Insurance business	443.66	399.05	289.95	842.71	575.55	1,246.25
Asset reconstruction business	429.75	359.61	372.09	789.36	727.52	1,820.71
Treasury	250.10	136.61	328.18	386.71	437.15	883.97
Unallocated	12.75	11.62	18.09	24.37	28.54	59.65
Total income	2,256.88	1,919.68	2,405.24	4,176.56	4,987.20	9,602.63
2 Segment results [Profit / (loss) before tax]						
Agency	65.00	31.64	74.00	96.64	168.46	256.00
Capital based	(221.18)	(277.62)	(46.02)	(498.80)	(17.49)	(2,790.10)
Insurance business	(84.15)	(83.81)	(67.44)	(167.96)	(153.61)	(367.01)
Asset reconstruction business	58.00	49.19	100.34	107.19	272.77	334.93
Treasury	155.72	44.45	47.03	200.17	51.73	116.16
Unallocated	(4.61)	(6.47)	(0.24)	(11.08)	(11.06)	(6.63)
Total profit / (loss) before tax	(31.22)	(242.62)	107.67	(273.84)	310.80	(2,456.65)
3 Segment assets						
Agency	4,444.88	4,264.13	4,616.56	4,444.88	4,616.56	4,528.77
Capital based	32,748.99	31,205.11	38,052.56	32,748.99	38,052.56	33,943.49
Insurance business	4,833.04	4,625.03	4,022.58	4,833.04	4,022.58	4,395.37
Asset reconstruction business	6,484.94	6,485.50	6,919.52	6,484.94	6,919.52	6,594.91
Treasury	2,120.33	3,037.53	5,436.90	2,120.33	5,436.90	3,277.36
Unallocated	1,606.74	1,564.84	1,072.43	1,606.74	1,072.43	1,540.43
Total assets	52,238.92	51,182.14	60,120.55	52,238.92	60,120.55	54,280.33
4 Segment liabilities						
Agency	3,706.46	3,591.65	4,135.46	3,706.46	4,135.46	3,888.30
Capital based	32,108.20	30,418.37	34,764.13	32,108.20	34,764.13	32,818.16
Insurance business	4,099.53	3,794.94	3,077.52	4,099.53	3,077.52	3,521.26
Asset reconstruction business	4,465.77	4,510.69	5,089.26	4,465.77	5,089.26	4,650.54
Treasury	621.03	1,567.83	3,779.15	621.03	3,779.15	1,859.22
Unallocated	304.64	312.44	445.14	304.64	445.14	335.77
Total liabilities	45,305.63	44,195.92	51,290.66	45,305.63	51,290.66	47,073.25
5 Capital employed [Segment assets - Segment liabilities]						
Agency	738.42	672.48	481.10	738.42	481.10	640.47
Capital based	640.79	786.74	3,288.43	640.79	3,288.43	1,125.33
Insurance business	733.51	830.09	945.06	733.51	945.06	874.11
Asset reconstruction business	2,019.17	1,974.81	1,830.26	2,019.17	1,830.26	1,944.37
Treasury	1,499.30	1,469.70	1,657.75	1,499.30	1,657.75	1,418.14
Unallocated	1,302.10	1,252.40	627.29	1,302.10	627.29	1,204.66
Total capital employed	6,933.29	6,986.22	8,829.89	6,933.29	8,829.89	7,207.08

The Company has made its consolidated segment reporting to meaningfully represent its business lines Agency, Capital business, Asset reconstruction business, Insurance & Treasury business. Agency includes broking, advisory, product distribution and other fee based businesses; Capital Based represents lending business; Asset reconstruction business represents purchase and resolution of distress assets; Insurance business represents life insurance business and general insurance business. Treasury business represents income from trading and investment activities.

Edelweiss Financial Services Limited

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 Website : www.edelweissfin.com


13 Consolidated statement of assets and liabilities as at 30 September 2020

(₹ in Crores)

Particulars	As at	As at
	30 September 2020 (Reviewed)	31 March 2020 (Audited)
A ASSETS		
1 Financial assets		
(a) Cash and cash equivalents	4,136.04	4,942.52
(b) Other bank balances	4,688.05	3,667.09
(c) Derivative financial instruments	504.17	532.19
(d) Stock in trade	1,113.63	1,745.81
(e) Trade receivables	884.75	1,305.24
(f) Loans [^]	26,789.38	28,360.68
(g) Investments	8,607.60	8,266.60
(h) Other financial assets	911.00	830.23
Sub-total - Financial assets	47,634.62	49,650.36
2 Non-financial assets		
(a) Inventories	3.70	43.61
(b) Reinsurance assets	303.49	294.44
(c) Current tax assets (net)	614.17	583.98
(d) Deferred tax assets (net)	992.57	956.47
(e) Investment property	406.94	445.73
(f) Property, plant and equipment	1,375.99	1,501.26
(g) Capital work-in-progress	3.83	11.16
(h) Intangible assets under development	32.91	32.08
(i) Goodwill on consolidation	172.34	172.34
(j) Other intangible assets	216.20	225.58
(k) Other non-financial assets	482.16	363.32
Sub-total - Non-financial assets	4,604.30	4,629.97
TOTAL - ASSETS	52,238.92	54,280.33
B LIABILITIES AND EQUITY		
Liabilities		
1 Financial liabilities		
(a) Derivative financial instruments	69.62	381.25
(b) Trade payables		
(i) total outstanding dues of micro enterprises and small enterprises	0.17	0.22
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	1,497.07	1,283.14
(c) Insurance claims payable	12.76	7.45
(d) Debt Securities	20,344.50	20,758.51
(e) Borrowings (other than debt securities)	11,537.64	13,321.06
(f) Deposits	13.04	216.90
(g) Subordinated Liabilities	1,875.82	2,360.88
(h) Other financial liabilities	5,669.29	4,925.05
Sub-total - Financial liabilities	41,019.91	43,254.46
2 Non-financial liabilities		
(a) Current tax liabilities (net)	116.96	90.63
(b) Provisions	38.64	35.11
(c) Provision for policyholders' liabilities	3,568.45	3,007.68
(d) Deferred tax liabilities (net)	250.26	264.37
(e) Other non-financial liabilities	311.41	421.00
Sub-total - Non-financial liabilities	4,285.72	3,818.79
3 Equity		
(a) Equity share capital	89.00	88.95
(b) Other equity	5,777.76	6,039.76
Equity attributable to owners of the parent	5,866.76	6,128.71
Non-controlling interest	1,066.53	1,078.37
Total Equity	6,933.29	7,207.08
TOTAL LIABILITIES AND EQUITY	52,238.92	54,280.33

[^] Loans include the credit exposure held by the consolidated ARC trusts and certain loans sold to ARC & AIF for the purposes of Consolidation in accordance with Indian Accounting Standard.

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14 Consolidated statement of cash flows for the half year ended 30 September 2020

(₹ in Crores)

Particulars	Half Year Ended	
	30 September 2020 (Reviewed)	30 September 2019 (Reviewed)
A Cash flow from operating activities		
Profit / (loss) before tax	(273.84)	310.80
Adjustments for:		
Depreciation and amortisation expenses	114.07	97.04
Expense on employee stock option plans	17.69	16.09
Impairment on financial instruments	222.08	430.73
Change in valuation of credit impaired loans	342.53	147.06
Interest on income tax refund	(12.48)	-
Dividend Income	(10.68)	(8.03)
(Profit) / loss on sale of property, plant and equipment	5.72	(0.43)
(Profit) / loss on sale of investment property	(0.04)	-
Realised fair value (gain) / loss on financial instruments	(268.72)	(528.70)
Unrealised fair value (gain) / loss on financial instruments	(434.89)	65.30
Provision for policyholders liability	551.66	311.28
Finance costs	341.05	417.67
Operating cash flow before working capital changes	594.15	1,258.81
Adjustments for:		
Decrease / (increase) in trade receivables	420.49	1,846.58
Decrease / (increase) in stock-in-trade and Inventory	702.89	578.10
Decrease / (increase) in Other financial/non financial assets	(208.65)	(65.17)
Decrease / (increase) in Derivative Financial Instruments	(140.77)	5.58
Decrease / (increase) in loans	1,005.23	3,087.94
Increase / (decrease) in trade payables	213.89	(230.11)
Increase / (decrease) in insurance claim payable	5.30	2.63
Increase / (decrease) in other financial liabilities	813.79	(482.36)
Increase / (decrease) in Provisions	3.53	5.52
Increase / (decrease) in provision for policyholders' liabilities	9.11	14.81
Increase / (decrease) in other non-financial liabilities	(109.60)	(59.19)
Cash generated / (used) in operations	3,309.36	5,963.14
Income taxes paid (net of refund)	(87.54)	(208.82)
Net cash generated / (used) in operating activities - A	3,221.82	5,754.32
B Cash flow from investing activities		
Purchase of property, plant and equipment and intangibles ¹	(11.63)	(96.83)
(Purchase) / sale of investment property ¹	37.95	(72.77)
(Purchase) / sale of investments ¹	18.33	(121.99)
Dividend on investments	10.68	8.03
(Investment) / Maturity of Bank deposits	(1,020.96)	(670.50)
Net cash generated / (used) in investing activities - B	(965.63)	(954.06)
C Cash flow from financing activities		
Proceeds from issue of shares including premium and share application money	1.82	5.42
Investment by Non Controlling Interest	33.06	-
Proceeds / (repayment) from Debt securities ¹	(240.01)	(2,698.91)
Proceeds / (repayment) from Borrowings (other than debt securities) ¹	(1,783.41)	(1,350.04)
Proceeds / (repayment) from Deposits ¹	(203.86)	(107.48)
Proceeds / (repayment) from Subordinated Liabilities ¹	(485.07)	(38.97)
Dividend and dividend distribution tax paid	-	(36.89)
Finance cost paid	(385.20)	(417.67)
Net cash generated / (used) in financing activities - C	(3,062.67)	(4,644.54)
Net increase / (decrease) in cash and cash equivalents (A+B+C)	(806.48)	155.72
Cash and cash equivalents as at the beginning of the period	4,942.52	3,115.82
Cash and cash equivalents as at the end of the period	4,136.04	3,271.54

¹ Net figures have been reported on account of volume of transactions.

15 The previous period/year figures have been regrouped/reclassified wherever necessary to conform to current period's/year presentation.

16 The consolidated financial results will be available on the Company's website - www.edelweissfin.com

On behalf of the Board of Directors
RASHESH CHANDRAKANT SHAH

Rashesh Shah
 Chairman

Mumbai, 30 October 2020.

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**Review Report to
The Board of Directors
Edelweiss Financial Services Limited**

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Edelweiss Financial Services Limited (the "Holding Company"), its subsidiaries and its trusts (the Holding Company, its subsidiaries and its trusts together referred to as "the Group"), for the quarter ended September 30, 2020 and year to date from April 1, 2020 to September 30, 2020 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the subsidiaries and trusts (Refer Annexure A)
5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. We draw attention to Note 10 to the Statements, which describes the economic and social disruption as a result of COVID-19 pandemic of the Group's business and financial metrics including the Group's estimates of impairment of loans, financial assets, investments, investment in properties, intangible assets (including goodwill) which are highly dependent on uncertain future developments. Our opinion is not modified in respect of this matter.

7. The accompanying Statement includes the unaudited interim financial results and other financial information, in respect of:

- 34 subsidiaries, whose unaudited interim financial results include total assets of Rs. 14,068.77 crores as at September 30, 2020, total revenues of Rs 842.82 crores and Rs 1,632.32 crores, total net loss after tax of Rs. 105.88 crores and Rs. 161.51 crores, total comprehensive loss of Rs. 154.33 crores and Rs. 169.61 crores, for the quarter ended September 30, 2020 and the period ended on that date respectively, and net cash inflows of Rs. 61.83 crores for the period from April 1, 2020 to September 30, 2020, as considered in the Statement which have been reviewed by their respective independent auditors. The independent auditor's reports on interim financial information/ financial results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.
- The auditors of Edelweiss Tokio Life Insurance Company Limited (ETLIFE), a subsidiary, have reported that the actuarial valuation of liabilities of ETLIFE for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at September 30, 2020 is the responsibility of ETLIFE's Appointed Actuary. The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at September 30, 2020 has been duly certified by the ETLIFE 's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", Ind AS 109 "Financial Instruments", the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India in concurrence with IRDAI. The auditors have relied upon the ETLIFE's Appointed Actuary's certificate for expressing their conclusion in this regard.
- The auditors of Edelweiss General Insurance Company Limited (EGICL), a subsidiary, have reported that the actuarial valuation of liabilities of EGICL for Incurred But Not Reported and Incurred But Not Enough Reported claims of EGICL as at September 30, 2020 is the responsibility of EGICL's Appointed Actuary. The actuarial valuation of these liabilities has been duly certified by the EGICL's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with IRDAI. The auditors have relied on the EGICL's Appointed Actuary's certificate for expressing their conclusion in this regard.

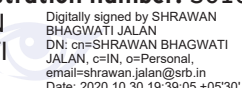
Our conclusion on the Statement in respect of matters stated in para 7 above is not modified with respect to our reliance on the work done and the reports of the other auditors.

For S.R. BATLIBOI & Co. LLP

Chartered Accountants

ICAI Firm registration number: 301003E/E300005

SHRAWAN
BHAGWATI
JALAN



Digitally signed by SHRAWAN
BHAGWATI JALAN
DN: cn=SHRAWAN BHAGWATI
JALAN, c=IN, o=Personal,
email=shrawan.jalan@srb.in
Date: 2020.10.30 19:39:05 +05'30'

per Shrawan Jalan

Partner

Membership No.: 102102

UDIN: 20102102AAAEJE4197

Place: Mumbai

Date: October 30, 2020

Annexure A

SUBSIDIARIES:	SUBSIDIARIES:	TRUSTS:
ECL Finance Limited	Edelweiss Securities (Hong Kong) Private Limited	EARC Trust SC 332
Edelweiss Rural & Corporate Services Limited	Edelweiss Financial Services (UK) Limited	EARC Trust SC 334
Edelweiss Asset Reconstruction Company Limited	EW Special Opportunities Advisors LLC	EARC Trust SC 342
Edelweiss Housing Finance Limited	Edelweiss Trusteeship Company Limited	EARC Trust SC 344
Edelweiss Finance & Investments Limited	Lichen Metals Private Limited	EARC Trust SC 347
Edelweiss General Insurance Company Limited	ECap Equities Limited	EARC Trust SC 348
Edelweiss Finvest Private Limited	Edelweiss Investment Advisors Private Limited	EARC Trust SC 349
Edelweiss Retail Finance Limited	EdelGive Foundation	EARC Trust SC 351
Edelweiss Tokio Life Insurance Company Limited		EARC Trust SC 352
Edelweiss Custodial Services Limited	TRUSTS:	EARC Trust SC 357
Edelweiss Securities Limited	ESAF - I Trust	EARC Trust SC 360
Edelweiss Broking Limited	EARC SAF - 2 Trust	EARC Trust SC 361
Edelcap Securities Limited	EARC SAF - 3 Trust	EARC Trust SC 363
Allium Finance Private Limited	EARC Trust SC 6	EARC Trust SC 370
Everest Securities & Finance Limited	EARC Trust SC 7	EARC Trust SC 381
Edelweiss Securities and Investment Private Limited	EARC Trust SC 9	EARC Trust SC 383
Edelweiss International (Singapore) Pte. Limited	EARC Trust SC 102	EARC Trust SC 386
Edel Investments Limited	EARC Trust SC 109	EARC Trust SC 384
Edelweiss Capital (Singapore) Pte. Limited	EARC Trust SC 112	EARC Trust SC 391
EC Commodity Limited	EARC Trust SC 130	EARC Trust SC 392
Aster Commodities DMCC	EARC Trust SC 223	EARC Trust SC 395
Edelweiss Asset Management Limited	EARC Trust SC 229	EARC Trust SC 380
EC International Limited	EARC Trust SC 238	EARC Trust SC 387
Edelweiss Global Wealth Management Limited	EARC Trust SC 245	EARC Trust SC 388
Edel Land Limited	EARC Trust SC 251	EARC Trust SC 393
Edelweiss Comtrade Limited	EARC Trust SC 262	EARC Trust SC 372
Edelweiss Multi Strategy Fund Advisors LLP	EARC Trust SC 263	EARC Trust SC 373
Edelweiss Gallagher Insurance Brokers Limited	EARC Trust SC 266	EARC Trust SC 374
Edelweiss Private Equity Tech Fund	EARC Trust SC 293	EARC Trust SC 375
Edelweiss Value and Growth Fund	EARC Trust SC 297	EARC Trust SC 376
EAAA LLC	EARC Trust SC 298	EARC Trust SC 385
ESL Securities Limited	EARC Trust SC 306	EARC Trust SC 394
Edelweiss Alternative Asset Advisors Limited	EARC Trust SC 308	EARC Trust SC 399
Edel Finance Company Limited	EARC Trust SC 314	EARC Trust SC 401
Edelweiss Securities (IFSC) Limited	EARC Trust SC 318	EARC Trust SC 402
Edelweiss Investment Adviser Limited	EARC Trust SC 321	EARC Trust SC 406
Edelweiss Financial Services Inc.	EARC Trust SC 325	EARC Trust SC 377
Edelweiss Alternative Asset Advisors Pte. Limited	EARC Trust SC 329	EARC Trust SC 378
Edelweiss Resolution Advisors LLP	EARC Trust SC 331	

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Standalone Financial Results for the quarter and half year ended 30 September 2020

Particulars	Quarter Ended			Half year ended		Year Ended
	30 September 2020 (Reviewed)	30 June 2020 (Reviewed)	30 September 2019 (Reviewed)	30 September 2020 (Reviewed)	30 September 2019 (Reviewed)	31 March 2020 (Audited)
1 Revenue from operations						
(a) Interest income	7.90	0.04	3.52	7.94	7.69	12.12
(b) Dividend income	-	52.65	-	52.65	49.81	69.47
(c) Fee and commission income	23.41	10.93	21.69	34.34	65.41	95.98
(d) Net gain / (loss) on fair value changes	-	0.05	(0.04)	0.05	48.66	13.47
(e) Other operating income	9.28	4.42	10.21	13.70	21.22	45.65
Total revenue from operations	40.59	68.09	35.38	108.68	192.79	236.69
2 Other income	4.19	-	6.23	4.19	10.55	22.33
3 Total Income (1+2)	44.78	68.09	41.61	112.87	203.34	259.02
4 Expenses						
(a) Finance costs	12.89	3.65	8.02	16.54	17.88	32.31
(b) Employee benefits expense	2.46	12.72	15.54	15.18	31.54	79.77
(c) Depreciation and amortisation expense	0.42	0.38	0.88	0.80	1.74	3.22
(d) Impairment of financial assets	(1.00)	46.19	(1.22)	45.19	1.32	1.87
(e) Loss on sale of financial instruments	-	120.13	-	120.13	-	-
(f) Other expenses	17.31	12.42	16.72	29.73	33.31	62.29
Total expenses	32.08	195.49	39.94	227.57	85.79	179.46
5 Profit / (loss) before tax (3-4)	12.70	(127.40)	1.67	(114.70)	117.55	79.56
6 Tax expense (Refer note 5)						
Current tax	(1.04)	10.16	(6.67)	9.12	11.23	0.19
Deferred tax and MAT	5.60	(8.38)	7.09	(2.78)	8.94	(3.22)
7 Net Profit / (loss) for the period (5-6)	8.14	(129.18)	1.25	(121.04)	97.38	82.59
8 Other comprehensive income / (loss)	(0.01)	(0.01)	0.02	(0.02)	0.04	(0.05)
9 Total Comprehensive Income / (loss) (7+8)	8.13	(129.19)	1.27	(121.06)	97.42	82.54
10 Earnings Per Share (₹) (Face Value of ₹ 1/- each)						
- Basic (Refer note 4)	0.09	(1.45)	0.01	(1.36)	1.10	0.93
- Diluted (Refer note 4)	0.09	(1.45)	0.01	(1.36)	1.09	0.92

Notes:

- The standalone financial results of Edelweiss Financial Services Limited ('EFSL' or 'the Company') for the quarter and half year ended 30 September 2020 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 30 October 2020.
- The standalone financial results of EFSL for the quarter and half year ended 30 September 2020 have been subjected to limited review by the Statutory Auditors of the Company and the auditors have issued an unmodified review report.
- During the quarter ended 30 September 2020, the Company has issued 3,46,150 equity shares of face value of ₹1 each to the employees of the Company and its subsidiaries on exercise of employee stock options.
- Earnings per share for the quarters ended 30 September 2020, 30 June 2020, 30 September 2019 and half year ended 30 September 2020 and 30 September 2019, are not annualised.
- The Government of India, on 20 September 2019, vide the Taxation Laws (Amendment) Ordinance 2019 (the Ordinance), inserted a new Section 115BAA in the Income-tax Act, 1961, which provides an option for paying income-tax at reduced rates under the new regime. During the quarter ended 30 September 2020 the Company has opted for paying income-tax at reduced rates and accordingly, corresponding applicable effect of the new regime has been given in tax expenses.
- Consequent to the outbreak of COVID – 19 pandemic, the Indian Government had announced a lockdown in March 2020. Subsequently, the lockdown has been lifted by the Government for certain activities in a phased manner outside specific containment zones. The impact of COVID – 19, including changes in customer behaviour and pandemic fears, as well as restrictions on business and individual activities, has led to volatility in global and Indian financial markets and a decrease in global and local economic activity, which may persist even after the restrictions related to the COVID – 19 are lifted, while there has been some improvement in economic activities during the current quarter. The Company has assessed the impact of the COVID-19 pandemic on its liquidity and ability to repay its obligations as and when they are due. Management has considered various financial support from banks and other fund raising opportunities in determining the Company liquidity position over the next 12 months. Based on the foregoing and necessary stress tests considering various scenarios, management believes that the Company will be able to pay its obligations as and when these become due in the foreseeable future. In assessing the recoverability of loans, receivables, deferred tax assets and investments, the Company has considered internal and external sources of information, including credit reports, economic forecasts and industry reports up to the date of approval of these financial results. Since the situation continue to evolve, its effect on the operations of the Company may be different from that estimated as at the date of approval of these financial results. The Company will continue to closely monitor material changes in markets and future economic conditions.

Edelweiss Financial Services Limited

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7 Standalone Segment Results for the quarter and half year ended 30 September 2020

Particulars	Quarter Ended			Half year ended		Year Ended
	30 September 2020 (Reviewed)	30 June 2020 (Reviewed)	30 September 2019 (Reviewed)	30 September 2020 (Reviewed)	30 September 2019 (Reviewed)	31 March 2020 (Audited)
1 Segment revenue [Total income]						
Agency	17.15	2.41	16.36	19.56	53.10	80.82
Holding Company activities	23.48	65.68	24.64	89.16	149.63	177.36
Unallocated	4.15	-	0.61	4.15	0.61	0.84
Total income	44.78	68.09	41.61	112.87	203.34	259.02
2 Segment results [Profit / (loss) before tax]						
Agency	12.38	(7.16)	3.11	5.22	24.07	(3.38)
Holding Company activities	(3.83)	(120.24)	(2.06)	(124.07)	92.86	82.10
Unallocated	4.15	-	0.62	4.15	0.62	0.84
Total Profit / (loss) before tax	12.70	(127.40)	1.67	(114.70)	117.55	79.56
3 Segment assets						
Agency	15.06	4.18	21.10	15.06	21.10	14.05
Holding Company activities	4,334.52	3,453.09	3,705.49	4,334.52	3,705.49	3,576.12
Unallocated	94.81	100.37	70.14	94.81	70.14	91.92
Total assets	4,444.39	3,557.64	3,796.73	4,444.39	3,796.73	3,682.09
4 Segment Liabilities						
Agency	17.69	29.51	8.27	17.69	8.27	28.32
Holding Company activities	1,051.06	173.85	330.76	1,051.06	330.76	184.32
Unallocated	22.62	18.51	13.82	22.62	13.82	14.88
Total liabilities	1,091.37	221.87	352.85	1,091.37	352.85	227.52
5 Capital employed [Segment assets - Segment liabilities]						
Agency	(2.63)	(25.33)	12.83	(2.63)	12.83	(14.27)
Holding Company activities	3,283.46	3,279.24	3,374.73	3,283.46	3,374.73	3,391.80
Unallocated	72.19	81.86	56.32	72.19	56.32	77.04
Total capital employed	3,353.02	3,335.77	3,443.88	3,353.02	3,443.88	3,454.57

Agency includes investment banking; Holding Company activities comprise of development, managerial and financial support to the businesses of subsidiaries and investment activities. Segment data for previous financial period has been reclassified to conform to current financial period's presentation.

Edelweiss Financial Services Limited

Corporate Identity Number: L99999MH1995PLC094641

Registered Office: Edelweiss House, Off. C.S.T. Road, Kalina, Mumbai - 400 098

Tel: +91-22-40094400 Fax: +91-22-40863610

Website : www.edelweissfin.com

**8 Standalone statement of assets and liabilities as at 30 September, 2020**

(₹ in Crores)

Particulars	As at	As at
	30 September 2020 (Reviewed)	31 March 2020 (Audited)
ASSETS		
Financial assets		
(a) Cash and cash equivalents	3.75	1.37
(b) Other bank balances	0.87	0.96
(c) Trade receivables	37.96	61.89
(d) Loans	859.97	0.67
(e) Investments	3,397.17	3,467.29
(f) Other financial assets	42.02	39.33
Sub-total - Financial assets	4,341.74	3,571.51
Non-financial assets		
(a) Current tax assets (net)	62.03	61.86
(b) Deferred tax assets (net)	31.90	29.11
(c) Property, Plant and Equipment	0.69	0.84
(d) Intangible assets under development	1.00	0.92
(e) Other Intangible assets	1.54	1.68
(f) Other non- financial assets	5.49	16.17
Sub-total - Non-Financial assets	102.65	110.58
TOTAL ASSETS	4,444.39	3,682.09
LIABILITIES AND EQUITY		
Financial liabilities		
(a) Trade payables		
(i) total outstanding dues of micro enterprises and small enterprises	-	0.09
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	5.77	8.03
(b) Debt securities	1,013.22	73.41
(c) Borrowings other than debt securities	-	73.25
(d) Other financial liabilities	49.19	57.71
Sub-total - Financial liabilities	1,068.18	212.49
Non-financial liabilities		
(a) Current tax liabilities (net)	19.80	6.98
(b) Provisions	0.94	0.91
(c) Other non-financial liabilities	2.45	7.14
Sub-total - Non-financial liabilities	23.19	15.03
Equity		
(a) Equity share capital	89.00	88.95
(b) Other equity	3,264.02	3,365.62
Total Equity	3,353.02	3,454.57
TOTAL LIABILITIES AND EQUITY	4,444.39	3,682.09

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9 Standalone statement of cash flows for the half year ended 30 September 2020

(₹ in Crores)

Particulars	Half year Ended	
	30 September 2020 (Reviewed)	30 September 2019 (Reviewed)
A Cash flow from operating activities		
(Loss) / profit before tax	(114.70)	117.55
Adjustments for:		
Depreciation and amortisation expenses	0.80	1.74
Expense on employee stock option plans	4.81	3.90
Impairment on financial instruments	45.19	1.32
Loss on sale of investments	120.13	-
Dividend income	(52.65)	(49.81)
Profit on sale of property, plant and equipment	(0.02)	(0.06)
Realised fair value gain on financial instruments	-	(13.77)
Unrealised fair value gain on financial instruments	(0.05)	(44.83)
Interest income	(7.94)	(7.34)
Finance costs	16.54	17.88
Operating cash flow before working capital changes	12.11	26.58
Adjustments for:		
Decrease in trade receivables	36.98	27.77
(Increase)/decrease in other financial assets	(2.69)	10.73
Decrease/(Increase) in other non financial assets	10.67	(19.37)
Increase in derivative financial instruments	-	(1.56)
Decrease in trade payables	(2.35)	(1.72)
Decrease in other financial liabilities	(8.52)	(25.62)
Increase in provisions	0.03	0.40
Decrease in bank balances other than cash and cash equivalents	0.07	-
(Decrease)/increase in other non-financial liabilities	(4.67)	1.23
Cash generated from operations	41.63	18.44
Income taxes refund / (paid)	3.53	(9.47)
Net cash generated from operating activities - A	45.16	8.97
B Cash flow from investing activities		
Purchase of property, plant and equipment and intangibles	(0.62)	(2.08)
Proceeds from sale of property, plant and equipment	0.05	0.10
Sale of investments	383.75	24.18
Purchase of investments	(479.11)	(21.50)
Dividend on investments	52.65	49.81
(Increase)/decrease in loans	(849.48)	38.75
Interest received	1.19	2.45
Net cash (used in) / generated from investing activities - B	(891.57)	91.71

Independent Auditor's Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**Review Report to
The Board of Directors of
Edelweiss Financial Services Limited**

1. We have reviewed the accompanying statement of unaudited standalone financial results of Edelweiss Financial Services Limited (the "Company") for the quarter ended September 30, 2020 and year to date from April 1, 2020 to September 30, 2020 ("Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. We draw attention to note 6 of the Statement, which describes the economic and social disruption as a result of COVID-19 pandemic of the Company's business and financial metrics including the Company's estimates of impairment of investments and other assets, which are highly dependent on uncertain future developments. Our conclusion is not modified in respect of this matter.

For **S.R. Batliboi & Co. LLP**

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

SHRAWAN
BHAGWATI JALAN

Digitally signed by SHRAWAN BHAGWATI
JALAN
DN: cn=SHRAWAN BHAGWATI JALAN, c=IN,
o=Personal, email=shrawan.jalan@srbl.in
Date: 2020.10.30 19:39:36 +05'30'

per **Shrawan Jalan**

Partner

Membership Number:102102

UDIN: 20102102AAAEJD1152

Place of Signature: Mumbai

Date: October 30, 2020