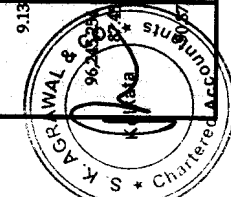


EMAMI LIMITED
 Regd. Office :- 687 Anandapur, Emami Tower, E. M. Bypass, Kolkata 700 107
UNAUDITED FINANCIAL RESULTS FOR THE QUARTER/NINE MONTHS ENDED 31ST DECEMBER 2011

Rs. in Lacs

CONSOLIDATED					STANDALONE				
S.N.	PARTICULARS	Quarter Ended		Year Ended	Quarter Ended		Year Ended	Audited	Audited
		31.12.11	30.9.11		31.12.11	30.9.11			
		Reviewed	Reviewed	Audited	Reviewed	Reviewed	Audited		
1	Sales / Income from Operations	45,726	31,043	127,778	44,645	29,690	127,778	39,443	88,808
2	Total Expenditure :			(2,848)	1,280	(1,406)	(2,848)	1,972	(1,445)
	a. (Increase)/Decrease in Stock in Trade and Work in progress	1,326	(1,419)	841	1,280	(1,406)	841	1,972	(1,445)
	b. Consumption of Raw Materials	10,704	10,067	34,676	10,701	10,067	34,676	9,228	23,570
	c. Purchase of Traded goods	5,179	3,820	20,490	4,897	3,492	19,563	4,696	12,842
	d. Employees cost	2,304	2,350	7,371	1,973	2,086	7,371	1,527	4,587
	e. Advertisement and Sales promotion	8,057	5,324	23,050	7,188	4,914	23,050	7,705	16,774
	f. Depreciation/Amortisation and Impairment	3,018	3,014	11,609	3,015	3,007	11,609	2,932	8,793
	g. Transfer from General Reserve	(2,551)	(2,552)	(10,209)	(2,552)	(2,552)	(10,209)	(2,552)	(7,656)
	h. Other expenditure	6,375	5,294	19,695	6,153	5,065	19,695	4,573	12,570
	i. Total	34,413	25,898	103,834	32,655	24,673	103,834	30,081	70,035
3	Profit from Operations before Other Income, Interest and Exceptional Items (1-2i)	11,313	5,145	23,944	11,990	5,017	23,944	9,362	18,773
4	Foreign Exchange (Gain)/Loss	531	657	(1,181)	525	663	(1,181)	(251)	(609)
5	Other Income	196	893	496	196	894	496	160	496
6	Profit before Interest and Exceptional Items (3-4+5)	10,978	5,381	25,795	11,661	5,248	25,795	9,773	19,878
7	Interest	(371)	(222)	(1,117)	(418)	(213)	(1,117)	(235)	(701)
8	Profit after Interest but before Exceptional Items (6-7)	11,349	5,603	26,912	12,079	5,461	26,912	10,008	20,579
9	Exceptional items :								
10	Profit/(Loss) from Ordinary Activities before tax (8-9)	11,349	5,603	26,912	12,079	5,461	26,912	10,008	20,579
11	Tax Expense	1,900	539	4,041	1,945	460	4,041	1,811	2,994
12	Net Profit/(Loss) from Ordinary Activities after tax (10-11)	9,449	5,064	22,871	10,134	5,001	22,871	8,197	17,585
13	Extraordinary item (net of tax expense)	-	-	(1)	-	-	(1)	-	-
14	Net Profit/(Loss) for the period (12-13)	9,449	5,064	22,870	10,134	5,001	22,870	8,197	17,585
15	Paid - up equity share capital (Face Value - ₹ 1 per Share)	1,513	1,513	1,513	1,513	1,513	1,513	1,513	1,513
16	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	67,872		67,872	1513	1513	67,872	1,513	1,513
17	Basic & Diluted Earning Per Share (₹)	6.25	3.35	15.12	6.70	3.31	15.12	5.42	11.62
18	Aggregate of non-promoters Share holding	4,12,52,508	412,52,508	412,52,508	4,12,52,508	412,52,508	4,12,52,508	412,52,508	4,12,52,508
	- no. of shares	27.26	27.26	27.26	27.26	27.26	27.26	27.26	27.26
	- percentage of shareholding								
19	Promoters and Promoter Group Shareholding:								
a.	Pledged/ Encumbered								
	- Number of Equity Shares of ₹ 1 each	13,813,984	8,982,684	11,675,000	13,813,984	8,982,684	11,675,000	16,590,000	16,590,000
	- Percentage of Shareholding	12.55	8.16	10.61	12.55	8.16	10.61	15.07	15.07
	(As a percentage of total shareholding of promoter and promoter group)								
b.	Non- Encumbered								
	- Percentage of Shareholding	9.13	5.93	7.71	9.13	5.93	7.71	10.96	10.96
	(As a percentage of total share capital of the company)								
	- Number of Equity Shares of ₹ 1 each	93,469,238	101,076,554	98,384,238	96,245,254	91,84	98,384,238	93,469,238	98,384,238
	- Percentage of Shareholding	84.93	91.84	89.39	87.45	91.84	89.39	84.93	89.39
	(As a percentage of total shareholding of promoter and promoter group)								
	- Percentage of Shareholding	89.04	94.07	65.03	90.87	94.07	89.04	89.04	89.04
	(As a percentage of total share capital of the company)								

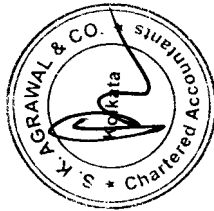


NOTES :

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 11th February, 2012. The Statutory Auditors of the company have carried out Limited Review of these results and the results are being published in accordance with clause 41 of the Listing Agreement.
- 2 The unaudited consolidated financial results comprise of Emami Limited and its subsidiaries viz. Emami UK Limited, Emami International FZE (including Emami Overseas FZE, U.A.E and Pharmaderm, Egypt, subsidiary and step down subsidiary respectively, of Emami International FZE Ltd), and Emami Bangladesh Limited.
- 3 During the quarter, the Company has opted to follow the extension for accounting the exchange differences arising on long term foreign currency monetary items in line with Companies (Accounting Standard) Amendment Rules 2009 on Accounting Standard 11 relating to "The Effects of Changes in Foreign Exchange Rates" notified by Government of India on March 31, 2009 and as further amended by Notification No. G.S.R 378(E), dated 11th May, 2011 & G.S.R 913(E), dated 29th, December, 2011.
As per the above Notifications, foreign exchange loss of Rs 265 lacs chargeable to Profit & Loss Account has been transferred to "Foreign Currency Monetary Item Translation Difference Account" to be amortised in subsequent periods, but not beyond 31st March 2020.
- 4 As the Company's business activity falls within a single primary business segment, viz, "Personal and Healthcare", the disclosure requirements of Accounting Standard - 17 "Segment Reporting", notified in Companies (Accounting Standards) Rules, 2006 are not applicable.
- 5 Number of Investor's complaints for the quarter ended 31st December, 2011 : Beginning - Nil, Received - 10, Resolved - 10, Pending - Nil.
- 6 Comparative figures have been rearranged / regrouped wherever necessary.

Place : Kolkata

Date : 11th February, 2012



Sushil Kr. Goenka
Sushil Kr. Goenka
Managing Director