

Statement of Unaudited Financial Results (Standalone) for the Quarter Ended 31st December, 2011

(Rs. in Lacs)

Particulars	Quarter Ended December 31, 2011	Quarter Ended September 30, 2011	Quarter Ended December 31, 2010	9 Months Ended December 31,		Accounting Year Ended 31st
				2011	2010	
	(Limited Review)			(Unaudited)		March, 2011 (Audited)
(1)	(2)	(3)	(4)	(5)	(6)	(7)
1.(a) Income from Operations	21,837	19,087	17,404	58,544	56,446	72,928
(b) Other Operating Income	-	-	-	-	-	-
2. Expenditure						
a) Purchase of Traded Items	811	52	1,551	1,044	11,639	12,168
b) Employees Cost	12,518	11,640	8,798	34,776	24,201	33,506
c) Depreciation	609	566	522	1,715	1,639	2,327
d) Others	4,114	3,989	3,410	11,941	9,952	13,537
e) Total	18,052	16,247	14,281	49,476	47,431	61,538
3. Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	3,785	2,840	3,123	9,068	9,015	11,390
4. Other Income	1,722	1,185	244	3,228	646	2,042
5. Profit before Interest & Exceptional Items (3+4)	5,507	4,025	3,367	12,296	9,661	13,432
6. Interest	16	14	6	40	13	22
7. Profit after Interest but before Exceptional Items (5-6)	5,491	4,011	3,361	12,256	9,648	13,410
8. Exceptional item	-	-	-	-	-	-
9. Profit (+) / Loss (-) from Ordinary Activities before Tax (7+8)	5,491	4,011	3,361	12,256	9,648	13,410
10. Tax Expense						
- Current	1,348	888	782	2,846	2,258	2,879
- MAT Utilization/(Credit)	226	262	(324)	887	(893)	(1,098)
- Deferred	155	51	(100)	228	(284)	(696)
11. Net Profit from Ordinary Activities after tax (9- 10)	3,762	2,810	3,003	8,295	8,567	12,325
12. Extra ordinary item	-	-	-	-	-	-
13. Net Profit (+)/ Loss (-) for the period (11-12)	3,762	2,810	3,003	8,295	8,567	12,325
14. Paid up Equity Share Capital (Face Value of Rs. 10 each, fully paid)	5,943	5,934	5,912	5,943	5,912	5,927
15. Reserves excluding Revaluation Reserve	-	-	-	-	-	52,126
16. EPS for the period (in Rs.):						
Basic	6.33	4.74	5.09	13.95	14.55	20.91
Diluted	6.26	4.69	5.03	13.79	14.37	20.64
17. Aggregate of Public Shareholding						
-Number of Shares	36,149,849	36,057,414	35,833,965	36,149,849	35,833,965	35,967,576
-Percentage of shareholding	60.82%	60.76%	60.61%	60.82%	60.61%	60.70%
18. Promoters and promoter group Shareholding						
a) Encumbered						
- Numbers of shares	Nil	14,493,390	14,493,390	Nil	14,493,390	14,493,390
- Percentage of shares(as a % of the total shareholding of promoters and promoter group)	Nil	62.25%	62.25%	Nil	62.25%	62.25%
- Percentage of shares (as % of the total share capital of the company)	Nil	24.42%	24.52%	Nil	24.52%	24.46%
b) Non- encumbered						
- Numbers of shares	23,283,480	8,790,090	8,790,090	23,283,480	8,790,090	8,790,090
- Percentage of shares(as a % of the total shareholding of promoters and promoter group)	100.00%	37.75%	37.75%	100.00%	37.75%	37.75%
- Percentage of shares (as % of the total share capital of the company)	39.18%	14.82%	14.87%	39.18%	14.87%	14.84%

Notes :

1. Other Expenditure for the quarter includes development costs of Rs. 1055 Lacs.
2. Other Income includes Gain/(Loss) on account of foreign exchange fluctuations
3. During the quarter, pursuant to Employees Stock Option Plan 2005; 92,435 options were exercised and 1,880,841 options were outstanding as on 31st December 2011
4. The Compensation Committee on January 17, 2012 made a grant of 20,250 options at a price of Rs.198 Per share. Out of these 50% will vest after the completion of one year and the balance 50% will vest after the completion of 2 years from the date of grant.
5. The Company operates in a single primary business segment.
6. At the beginning of the quarter, no investor complaint was pending for resolution. 21 complaints were received during the quarter, all 21 complaints were disposed of and no complaint was pending for resolution as on 31st December 2011.
7. The figures of the previous quarter/year, to the extent feasible, have been re-grouped/re-classified to conform to current quarter/year's classification.
8. The above results have been approved and taken on record by the Board of Directors at its meeting held on January 18, 2012.

Place: New Delhi
 Date: January 18, 2012

Sd/-
 Arvind Thakur
 CEO & Jt. Managing Director