

**Date:** November 11, 2016

To,

**National Stock Exchange of India Ltd,**

Exchange Plaza, 5th Floor,

Plot No. C/1, G Block,

Bandra Kurla Complex,

Bandra (East),

Mumbai – 400 051.

Fax No.: 022-26598237/38/26598347

**BSE Ltd.,**

Market Operations Dept.

P. J. Towers,

Dalal Street,

Mumbai - 400 001.

Tel: 022-22721233/4

Fax No 022-22723121

Dear Sir/ Madam,

**Sub: Outcome of the Board meeting held on 11<sup>th</sup> November, 2016**

This is further to the Company's letter dated 28th October, 2016, intimating the date of Board Meeting for consideration of Unaudited financial results for the second quarter and half year ended 30th September, 2016.

Pursuant to Regulation 30 read with Reg. 33 & other applicable regulations of the Securities and Exchange Board of India ("SEBI") (Listing Obligations and Disclosures Requirements) Regulations, 2015, we would like to inform you that the Board of Directors in their meeting held today i.e. Friday, November 11<sup>th</sup> 2016 have inter-alia:

(i) considered and approved the Un-audited financial results of the Company & Limited Review Report by the Auditors for the second Quarter and half year ended on September 30, 2016.

(ii) discussed that due to increased business serving multiple sales channels, the Company is planning to invest in a new large warehouse with advanced systems to increase the goods supply throughput.

In order to prepare for higher volume sales expected going forward in 2017, the Company will invest in additional production capacity, keeping long-term cost – efficiency in focus. The Company is evaluating proposals that will also provide scale and synergy benefits and enhanced brands and products portfolio in the market and will release further information on concluding of the same.



**LOVABLE LINGERIE LTD.**



Attached herewith a copy of the Unaudited financial results along with the Limited review report of auditors thereon for the second quarter and half year ended 30th September, 2016.

We are arranging to publish the financial results in the newspapers as per the relevant regulations.

The Board meeting commenced at 11:00 a.m. and concluded at 2:00 p.m.

You are requested to take the above information on your record.

Thanking you,

Yours faithfully,

**For Lovable Lingerie Limited**



L Vinay Reddy

**Chairman and Managing Director**

(DIN: 00202619)



**Encl:**

1. Unaudited Financial Results for the second quarter and half year ended September 30, 2016.
2. Limited Review Report.

**LOVABLE LINGERIE LTD.**

Regd. Office: A-46, Road No.2, Opp. IDBI Bank, M.I.D.C., Andheri (E), Mumbai - 400 093. INDIA Tel.: 022-2838 3581 Telefax : 022-2838 3582

E-mail : manohar@lovableindia.in • website : www.lovableindia.in • CIN No.: L17110MH1987PLCO44835

**Statement of Standalone Unaudited Financial Results for the Quarter and half year ended 30/09/2016**

| Sr. No.                                        | Particulars                                                                                                           | Quarter Ended   |                 |                 | Half year ended  |                  | Year Ended       |
|------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|-----------------|-----------------|-----------------|------------------|------------------|------------------|
|                                                |                                                                                                                       | 30/09/2016      | 30/06/2016      | 30/09/2015      | 30.09.2016       | 30.09.2015       | 31/03/2016       |
|                                                |                                                                                                                       | (Unaudited)     | (Unaudited)     | (Unaudited)     | (Unaudited)      | (Unaudited)      | (Audited)        |
| 1                                              | <b>Income from Operations</b>                                                                                         |                 |                 |                 |                  |                  |                  |
|                                                | (a) Net sales/Income from operations (Net of excise duty)                                                             | 5,324.78        | 6,722.50        | 4,805.96        | 12,047.27        | 11,356.66        | 19,655.35        |
|                                                | (b) Other operating income                                                                                            | -               | -               | -               | -                | -                | 21.49            |
|                                                | <b>Total Income from operations (net)</b>                                                                             | <b>5,324.78</b> | <b>6,722.50</b> | <b>4,805.96</b> | <b>12,047.27</b> | <b>11,356.66</b> | <b>19,676.84</b> |
| 2                                              | <b>Expenses</b>                                                                                                       |                 |                 |                 |                  |                  |                  |
|                                                | (a) Cost of materials consumed                                                                                        | 1,104.50        | 2,469.50        | 1,405.28        | 3,574.00         | 3,090.62         | 4,798.17         |
|                                                | (b) Purchases of stock-in-trade                                                                                       | 1,296.81        | 686.19          | 960.07          | 1,983.01         | 2,149.46         | 4,551.50         |
|                                                | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade                                     | 282.87          | 157.71          | (71.56)         | 440.58           | 270.02           | (147.73)         |
|                                                | (d) Employee benefits expense                                                                                         | 654.19          | 692.49          | 632.22          | 1,346.68         | 1,326.61         | 2,609.13         |
|                                                | (e) Depreciation and amortisation expense                                                                             | 73.75           | 73.12           | 64.73           | 146.88           | 129.25           | 280.09           |
|                                                | (f) Other expenses                                                                                                    | 320.32          | 314.26          | 306.59          | 634.58           | 635.75           | 1,246.13         |
|                                                | Selling & Distribution Expenses                                                                                       | 1,189.27        | 1,174.93        | 825.87          | 2,364.21         | 1,952.96         | 3,556.70         |
|                                                | <b>Total expenses</b>                                                                                                 | <b>4,921.71</b> | <b>5,568.22</b> | <b>4,123.21</b> | <b>10,489.92</b> | <b>9,554.67</b>  | <b>16,893.99</b> |
| 3                                              | <b>Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)</b>                 | <b>403.07</b>   | <b>1,154.28</b> | <b>682.76</b>   | <b>1,557.35</b>  | <b>1,801.98</b>  | <b>2,782.85</b>  |
| 4                                              | Other income                                                                                                          | 112.68          | 482.64          | 40.93           | 595.31           | 607.20           | 593.16           |
| 5                                              | <b>Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)</b>                    | <b>515.74</b>   | <b>1,636.92</b> | <b>723.69</b>   | <b>2,152.66</b>  | <b>2,409.18</b>  | <b>3,376.01</b>  |
| 6                                              | Finance costs #                                                                                                       | 26.44           | 14.06           | 44.96           | 40.51            | 67.79            | 138.77           |
| 7                                              | <b>Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 + 6)</b>              | <b>489.30</b>   | <b>1,622.85</b> | <b>678.74</b>   | <b>2,112.16</b>  | <b>2,341.39</b>  | <b>3,237.24</b>  |
| 8                                              | Exceptional items                                                                                                     | -               | -               | (18.00)         | -                | (18.00)          | -                |
| 9                                              | <b>Profit / (Loss) from ordinary activities before tax (7-8)</b>                                                      | <b>489.30</b>   | <b>1,622.85</b> | <b>660.73</b>   | <b>2,112.16</b>  | <b>2,323.39</b>  | <b>3,237.24</b>  |
| 10                                             | Tax expense                                                                                                           | 28.18           | 407.38          | 221.57          | 435.56           | 662.15           | 919.70           |
| 11                                             | <b>Net Profit / (Loss) from ordinary activities after tax (9-10)</b>                                                  | <b>461.13</b>   | <b>1,215.47</b> | <b>439.16</b>   | <b>1,676.60</b>  | <b>1,661.24</b>  | <b>2,317.54</b>  |
| 12                                             | Extraordinary items (net of tax)                                                                                      | -               | -               | -               | -                | -                | -                |
| 13                                             | <b>Net Profit / (Loss) for the period (11 + 12)</b>                                                                   | <b>461.13</b>   | <b>1,215.47</b> | <b>439.16</b>   | <b>1,676.60</b>  | <b>1,661.24</b>  | <b>2,317.54</b>  |
| 14                                             | Share of profit / (loss) of associates*                                                                               | -               | -               | -               | -                | -                | -                |
| 15                                             | Minority interest *                                                                                                   | -               | -               | -               | -                | -                | -                |
| 16                                             | <b>Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 + 14 + 15) *</b> | <b>461.13</b>   | <b>1,215.47</b> | <b>439.16</b>   | <b>1,676.60</b>  | <b>1,661.24</b>  | <b>2,317.54</b>  |
| 17                                             | Paid-up equity share capital (Face Value of Rs. 10/- per Share)                                                       | 1,680.00        | 1,680.00        | 1,680.00        | 16,800.00        | 1,680.00         | 1,680.00         |
| 18                                             | Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year                               | -               | -               | -               | -                | -                | 18,844.74        |
| 19.i                                           | <b>Earnings per share (before extraordinary items) (of Rs.10/- each) (not annualised):</b>                            |                 |                 |                 |                  |                  |                  |
|                                                | (a) Basic                                                                                                             | 2.74            | 7.23            | 2.61            | 9.98             | 9.89             | 13.79            |
|                                                | (b) Diluted                                                                                                           | 2.74            | 7.23            | 2.61            | 9.98             | 9.89             | 13.79            |
| 19.ii                                          | <b>Earnings per share (after extraordinary items) (of Rs.10/- each) (not annualised):</b>                             |                 |                 |                 |                  |                  |                  |
|                                                | (a) Basic                                                                                                             | 2.74            | 7.23            | 2.61            | 9.98             | 9.89             | 13.79            |
|                                                | (b) Diluted                                                                                                           | 2.74            | 7.23            | 2.61            | 9.98             | 9.89             | 13.79            |
| See accompanying note to the financial results |                                                                                                                       |                 |                 |                 |                  |                  |                  |

\* Applicable in the case of consolidated results.

# Interest Expenses has been shown as net off with Interest received from operational activities.

*Signature*



**LOVABLE LINGERIE LTD.**

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E-mail : loveble.fashion@federalbrands.in • website : www.lovableindia.in • CIN No.: L17110MH1987PLCO44835

**Statement of Assets and Liabilities as on September 30, 2016**

|                                                |                                                  | (Rs. In Lacs)    |                  |
|------------------------------------------------|--------------------------------------------------|------------------|------------------|
| Standalone Statement of Assets and Liabilities |                                                  | As on 30/09/2016 | As on 31/03/2016 |
| Particulars                                    |                                                  | (Unaudited)      | (Audited)        |
| <b>A</b>                                       | <b>EQUITY AND LIABILITIES</b>                    |                  |                  |
| <b>1</b>                                       | <b>Shareholders' funds</b>                       |                  |                  |
|                                                | a) Share Capital                                 | 1,680.00         | 1,680.00         |
|                                                | b) Reserves and Surplus                          | 20,521.34        | 18,844.74        |
|                                                | c) Money received against share warrants         | -                | -                |
|                                                | <b>Sub - total- Shareholder funds</b>            | <b>22,201.34</b> | <b>20,524.74</b> |
| <b>2</b>                                       | <b>Share application money pending allotment</b> | -                | -                |
| <b>3</b>                                       | <b>Minority interest*</b>                        | -                | -                |
| <b>4</b>                                       | <b>Non-current liabilities</b>                   |                  |                  |
|                                                | (a) Long-term borrowings                         | 110.69           | 221.39           |
|                                                | (b) Deferred tax liabilities (net)               | 403.43           | 401.06           |
|                                                | (c) Other long-term liabilities                  | -                | -                |
|                                                | (d) Long-term provisions                         | 116.67           | 107.99           |
|                                                | <b>Sub-total - Non-current liabilities</b>       | <b>630.80</b>    | <b>730.44</b>    |
| <b>5</b>                                       | <b>Current liabilities</b>                       |                  |                  |
|                                                | (a) Short-term borrowings                        | -                | -                |
|                                                | (b) Trade payables                               | 1,760.29         | 1,138.07         |
|                                                | (c) Other current liabilities                    | 573.79           | 578.30           |
|                                                | (d) Short-term provisions                        | 807.82           | 429.12           |
|                                                | <b>Sub-total - Current liabilities</b>           | <b>3,141.89</b>  | <b>2,145.49</b>  |
|                                                | <b>TOTAL - EQUITY AND LIABILITIES</b>            | <b>25,974.03</b> | <b>23,400.67</b> |
| <b>B</b>                                       | <b>ASSETS</b>                                    |                  |                  |
| <b>1</b>                                       | <b>Non-current assets</b>                        |                  |                  |
|                                                | (a) Fixed assets                                 | 4,784.45         | 4,768.33         |
|                                                | (b) Goodwill on consolidation*                   | -                | -                |
|                                                | (c) Non-current investments                      | 7,392.82         | 7,074.94         |
|                                                | (d) Deferred tax assets (net)                    | -                | -                |
|                                                | (e) Long-term loans and advances                 | 188.59           | 156.41           |
|                                                | (f) Other non-current assets                     | 28.29            | 28.29            |
|                                                | <b>Sub-total - Non-current assets</b>            | <b>12,394.14</b> | <b>12,027.97</b> |
| <b>2</b>                                       | <b>Current assets</b>                            |                  |                  |
|                                                | (a) Current Investments                          | -                | -                |
|                                                | (b) Inventories                                  | 6,499.37         | 6,392.09         |
|                                                | (c) Trade receivables                            | 6,342.59         | 4,231.47         |
|                                                | (d) Cash and cash equivalents                    | 252.56           | 357.67           |
|                                                | (e) Short-term loans and advances                | 472.79           | 344.11           |
|                                                | (f) Other current assets                         | 12.57            | 47.37            |
|                                                | <b>Sub-total - Current assets</b>                | <b>13,579.89</b> | <b>11,372.71</b> |
|                                                | <b>TOTAL - ASSETS</b>                            | <b>25,974.03</b> | <b>23,400.67</b> |

\* Applicable in the case of consolidated statement of assets and Liabilities

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**Notes :**

- 1 The above Unaudited financial results are as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and have been reviewed by the Audit Committee and approved by the Board Directors at their meeting held on Friday, 11th November, 2016.
- 2 The figures of last quarter are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year.
- 3 The figures for the corresponding period have been regrouped, wherever necessary, to make them comparable.
- 4 As the company's business activity falls within a single segment , therefore disclosure requirements of the Accounting Standard (AS) 17 "Segment Reporting" prescribed by companies (Accounting Standards) Rules 2006 are not applicable.
- 5 Pursuant to the relevant provisions of the Listing Regulations, the IPO proceeds have been utilized as follows:

|                              |                                                                              | (Rs. In Lacs)            |                             |
|------------------------------|------------------------------------------------------------------------------|--------------------------|-----------------------------|
| Particulars                  |                                                                              | Object as per Prospectus | Utilisation till 30.09.2016 |
| <b>Utilisation of funds:</b> |                                                                              |                          |                             |
| A                            | Setting up manufacturing facility to create additional capacity as Bengaluru | 2,284.93                 | 2,284.93                    |
| B                            | Expenses to be incurred for Brand Building                                   | 1,800.00                 | 1,800.00                    |
| C                            | Brand Development Expenses                                                   | 600.00                   | 600.00                      |
| D                            | Investment in Joint Venture                                                  | 2,500.00                 | -                           |
| E                            | Setting up of Exclusive Brand Outlets ("EBO's")                              | 1,412.18                 | 1,412.18                    |
| F                            | Setting up of Retail Store Modules for "Shop-in-Shop"                        | 361.00                   | 361.00                      |
| G                            | Upgradation of Design Studios                                                | 759.52                   | 271.34                      |
| H                            | General Corporate Purpose                                                    | 2,396.16                 | 2,396.16                    |
| I                            | Public Issue Expenses                                                        | 846.26                   | 755.67                      |
| <b>Total</b>                 |                                                                              | <b>12,960.05</b>         | <b>9,881.28</b>             |

| <b>Means of Finance</b>      |          | As per Objects   | 30.09.2016      |
|------------------------------|----------|------------------|-----------------|
| Term Loan                    |          | 1,632.55         | 996.25          |
| Amount received from Pre-IPO | 2,000.00 |                  |                 |
| Amount received from IPO     | 9,327.50 | 11,327.50        | 8,885.03        |
| <b>Total</b>                 |          | <b>12,960.05</b> | <b>9,881.28</b> |

| <b>Interim Utilisation of IPO Proceeds:</b>                    |  | 30.09.2016      |
|----------------------------------------------------------------|--|-----------------|
| Balance Unutilised amount temporarily invested in Mutual Funds |  | 2,442.47        |
| Balance with Banks                                             |  | 0.00            |
| <b>Total</b>                                                   |  | <b>2,442.47</b> |

Investors can view the UFR of the Company for the quarter ended 30.09.2016 on the Co. website [www.lovableindia.in](http://www.lovableindia.in) or on the website of BSE & NSE.

**For Lovable Lingerie Limited**



L Vinay Reddy

Chairman & Managing Director  
(DIN: 00202619)



Date: 11/11/2016

Place: Mumbai

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# Vinod Kumar Jain & Co

## Chartered Accountants

205, Apollo Arcade, R.K. Singh Marg, Off Old Nagardas Road,  
Andheri (E), Mumbai - 400 069. Tel.: 28215171/7999 Fax: 28221010  
E-mail: info@cavinodjain.com • Web: www.cavinodjain.com

### LIMITED REVIEW REPORT

To the Board of Directors of Lovable Lingerie Limited

1. We have reviewed accompanying statement of unaudited financial results ("the Statement") of Lovable Lingerie Ltd. ("the Company") for the quarter ended 30<sup>th</sup> September, 2016, being submitted by the Company pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure requirements) Regulations, 2015 (the "Listing Regulation, 2015"). This statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information performed by the Independent Auditor of the entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement, of unaudited financial results prepared in accordance with applicable Accounting Standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For VINOD KUMAR JAIN & CO.,  
Chartered Accountants  
FRN 111513W

  
Vinod Kumar Jain  
Proprietor  
M.No.36373



Mumbai

Date: 11<sup>th</sup> November, 2016