# FORM 6-K

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Report of Foreign Private Issuer
Pursuant to Rule 13a-16 or 15d-16
under the Securities Exchange Act of 1934

For the Month of August 2011 Commission File Number: 0-16350

WPP plc
(Translation of registrant's name into English)

6 Ely Place, Dublin 2, Ireland (Address of principal executive offices)

Indicate by check mark whether Form 40-F:	the registrant files or will fi	ile annual reports under cover of Form 20-F or
	Form 20-F <u>X</u>	Form 40-F
Indicate by check mark if the reg Rule 101(b)(1):	gistrant is submitting the Fo	rm 6-K in paper as permitted by Regulation S-T

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): \_\_\_

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's "home country"), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

#### **Explanatory Note**

WPP plc (the "Company") and its subsidiaries WPP Finance (UK), WPP Air 1 Limited, WPP 2008 Limited and WPP 2005 Limited have previously filed a registration statement on Form F-3, File No. 333-159691 (the "Registration Statement"), for the registration of debt securities that may from time to time be offered by WPP Finance (UK) with guarantees of WPP plc, WPP Air 1 Limited, WPP 2008 Limited and WPP 2005 Limited and, to the extent so indicated in an applicable prospectus supplement or otherwise established following the offer and sale of a series of debt securities, guarantees of other entities. The Company is filing this report on Form 6-K for the purpose of presenting its results for the six months ended 30 June 2011 in a format that can be incorporated by reference into the Registration Statement. This report on Form 6-K is incorporated by reference into the Registration Statement for the purpose of updating the financial statements in the Registration Statement to comply with Item 8A of Form 20-F and to provide an operating and financial review for the period ended 30 June 2011.

#### **Forward-Looking Statements**

In connection with the provisions of the Private Securities Litigation Reform Act of 1995 (the "Reform Act"), the Company may include forward-looking statements (as defined in the Reform Act) in oral or written public statements issued by or on behalf of the Company. These forward-looking statements may include, among other things, plans, objectives, projections and anticipated future economic performance based on assumptions that are subject to risks and uncertainties. As such, actual results or outcomes may differ materially from those discussed in the forward-looking statements. Important factors that may cause actual results to differ include but are not limited to: the unanticipated loss of a material client or key personnel, delays or reductions in client advertising budgets, shifts in industry rates of compensation, regulatory compliance costs or litigation, natural disasters or acts of terrorism, the Company's exposure to changes in the values of major currencies other than the UK pound sterling (because a substantial portion of its revenues are derived and costs incurred outside of the United Kingdom) and the overall level of economic activity in the Company's major markets (which varies depending on, among other things, regional, national and international political and economic conditions and government regulations in the world's advertising markets). In addition, you should consider the risks described in Item 3D., captioned "Risk Factors" in the Group's Form 20-F for the year ended 31 December 2010, which could also cause actual results to differ from forward-looking information. In light of these and other uncertainties, the forward-looking statements included in the oral or written public statements should not be regarded as a representation by the Company that the Company's plans and objectives will be achieved.

The Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

#### **EXHIBIT INDEX**

#### Exhibit No. Description

- Operating and Financial Review for the period ended 30 June 2011
- Unaudited Condensed Consolidated Interim Financial Statements of WPP plc for the six months ended 30 June 2011 and 2010 and the year ended 31 December 2010
  - (i) Unaudited condensed consolidated interim income statement for the six months ended 30 June 2011 and 2010 and the year ended 31 December 2010
  - (ii) Unaudited condensed consolidated interim statement of comprehensive income for the six months ended 30 June 2011 and 2010 and the year ended 31 December 2010
  - (iii) Unaudited condensed consolidated interim cash flow statement for the six months ended 30 June 2011 and 2010 and the year ended 31 December 2010
  - (iv) Unaudited condensed consolidated interim balance sheet as at 30 June 2011 and 2010 and 31 December 2010
  - (v) Unaudited condensed consolidated interim statement of changes in equity for the six months ended 30 June 2011, 31 December 2010 and 30 June 2010
  - (vi) Notes to the unaudited condensed consolidated interim financial statements
- 3 Unaudited Interim Financial Statements of WPP DAS Ltd for the six months ended 30 June 2011 and 2010 and the year ended 31 December 2010
  - (i) Unaudited interim balance sheet as at 30 June 2011 and 2010 and 31 December 2010
  - (ii) Unaudited interim statement of changes in equity for the six months ended 30 June 2011, 31 December 2010 and 30 June 2010
  - (iii) Notes to the unaudited interim financial statements

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on behalf of the undersigned, thereunto duly authorized.

WPP plc (Registrant)

Date: August 26, 2011 By: /s/ Paul W. G. Richardson

Paul W. G. Richardson Group Finance Director

#### Operating and Financial Review for the period ended 30 June 2011

#### Six months ended June 2011 compared with six months ended June 2010

#### Introduction

Certain Non GAAP measures included in this operating and financial review have been derived from amounts calculated in accordance with IFRS but are not themselves IFRS measures. They should not be viewed in isolation as alternatives to the equivalent IFRS measure; rather they should be read in conjunction with the equivalent IFRS measure. These include constant currency, like-for-like, headline PBIT (Profit Before Interest and Taxation), headline PBIT margin, headline gross margin margin, billings, free cash flow, and net and average net debt, which we define, explain the use of and reconcile to the nearest IFRS measure on pages 9 to 11.

#### Summary of Results

WPP plc and its subsidiaries ("Group") results for the six months ended 30 June 2011, despite recent uncertainties, continue the post-Lehman bounce-back seen in 2010 and the Group has now achieved levels of pro-forma revenues and profitability beyond 2008.

Billings were up 5.2% at £21.392 billion.

Reportable revenue was up 6.1% at £4.713 billion. Revenue on a constant currency basis, was up 8.1% compared with last year, chiefly reflecting the comparative strength of the pound sterling against the US dollar.

On a like-for-like basis, which excludes the impact of acquisitions and currency, revenues were up 6.1% in the first half, with gross margin (the Group uses the terms gross margin and gross profit interchangeably) up 6.8%. In the second quarter, like-for-like revenues were up 5.6%, less than the first quarter 6.7%, with gross margin up 6.4%, following 7.3% growth in the first quarter. This reflects increased client advertising and promotional ("A" & "P") spending ("A" probably increasing more than "P"), across most of the Group's major geographic markets and functional sectors despite tougher comparatives, although clients understandably continue to demand increased effectiveness and efficiency.

Headline operating profit was up 13.7% to £517.9 million from £455.3 million and up 15.9% in constant currencies, over half a billion pounds sterling for the first time in the first half.

Headline operating margins were up 0.7 margin points to 11.0% compared with 10.3% in the first half of last year. On a like-for-like basis operating margins were up 0.6 margin points. Headline gross margin margins were up 0.7 margin points to 11.9%. Given the significance of consumer insight revenues to the Group, gross margin is probably a more meaningful measure of comparative, competitive revenue growth and margin performance.

On a reported basis, the Group's staff cost to revenue ratio, including incentives, increased by 0.3 margin points to 60.7% compared with 60.4% in the first half of 2010, as the Group increased its investment in talent as like-for-like revenues and gross margin increased significantly. On the same basis, the Group's staff cost to revenue ratio, excluding incentives, increased by 0.1 margin points to 57.7% from 57.6%. Short and long-term incentives and the cost of share-based incentives amounted to £139.3 million or 22.0% (around maximum performance), of operating profits before bonus and taxes, compared to £127.4 million last year, or 22.8%, up £11.9 million or 9.3%.

On a like-for-like basis, the average number of people in the Group, excluding associates, was 107,239 in the first half of the year, compared to 102,651 in 2010, an increase of 4.5%. On the same basis, the total number of people in the Group, excluding associates, at 30 June 2011 was 110,357 compared to 105,371 at 30 June 2010, an increase of 4,986 or 4.7%. On the same basis revenues increased 6.1% and gross margin 6.8%. As at 30 June 2011, the number of people in the Group increased by 2,634 or 2.4% compared to the pro-forma figure at

31 December 2010, reflecting net hiring, particularly in the United Kingdom and the faster growing markets of Asia Pacific and Latin America, which accounted for almost 85% of the new hires and where like-for-like revenue and gross margin growth is particularly strong.

Net finance costs (excluding the revaluation of financial instruments) were up slightly at £100.9 million, compared with £99.1 million in 2010, an increase of £1.8 million, reflecting higher funding costs mainly offset by lower levels of average net debt.

Reported profit before tax rose by 37.1% to £334.3 million from £243.9 million. In constant currencies, reported profit before tax rose by 41.7%.

Profits attributable to share owners rose by 53.0% to £230.7 million from £150.8 million.

Diluted earnings per share were up 50.8% to 18.1p and up 58.4% in constant currencies.

In line with the statement made in the Group's 2010 Preliminary Results Announcement, concerning increasing the dividend payout, the Board declared an increase of 25% in the first interim ordinary dividend to 7.46p per share. The record date for this first interim dividend is 14 October 2011, payable on 14 November 2011.

Further details of WPP's financial performance are provided in Exhibit 2.

#### Review of Operations

#### Revenue by Region

The pattern of revenue growth differed regionally. The table below gives details of the proportion of revenue and revenue growth by region for the first six months of 2011:

Constant

	Constant Currency <sup>1</sup> Revenue as a % of Total Group	Reported Revenue Growth Six Months ended 30 June 2011	Constant Currency <sup>1</sup> Revenue Growth Six Months ended 30 June 2011	Like-for-like <sup>2</sup> Revenue Growth Six Months ended 30 June 2011
Region		%	%	%
North America	35.6	2.3	8.3	5.4
United Kingdom	12.0	7.1	7.1	$5.1^{3}$
Western Continental Europe	24.1	4.8	4.2	2.9
Asia Pacific, Latin America, Africa & Middle East and				
Central & Eastern Europe	28.3	12.1	12.0	10.5
TOTAL GROUP	100.0	6.1	8.1	6.14

<sup>&</sup>lt;sup>1</sup> Constant currency growth excludes the effects of currency movements

As shown above, on a constant currency basis, the Group's revenues grew at 8.1%, with like-for-like revenues up 6.1%. Gross margin, probably a better indicator of top-line growth, was up 8.8% on a constant currency basis and up 6.8% like-for-like. Geographically, as in the first four months, the United States has continued to show remarkably strong growth, with constant currency revenues up 7.6% in the first half. The United Kingdom, also continued to show strong growth, with constant currency revenues up over 7% in the first half and gross margin up over 10%. Western Continental Europe, although relatively more difficult, showed considerable improvement in the second quarter, with constant currency revenues up almost 6% compared with just over 2% in the first quarter. Austria, Denmark, Finland, Germany, Ireland, the Netherlands and Turkey, all showed double digit

<sup>&</sup>lt;sup>2</sup> Like-for-like growth excludes the effects of currency movements and the impact of acquisitions

<sup>&</sup>lt;sup>3</sup> Gross margin like-for-like growth 8.5%

<sup>&</sup>lt;sup>4</sup> Gross margin like-for-like growth 6.8%

growth in the second quarter, but France, Greece, Portugal and Spain remain tougher. In Asia Pacific, Latin America, Africa and the Middle East and Central and Eastern Europe revenues were up over 11% in the second quarter following over 12% growth in the first three months, driven by continued strong growth in Latin America, Australia, South East Asia and Africa, with revenues in each of these areas showing double digit growth. Latin America showed the strongest growth of all our regions in the second quarter, with revenues up over 12%. In Central and Eastern Europe, revenues were up almost 9%, with the second quarter similar to the first quarter, with strong growth in Russia, Poland and the Ukraine, but Hungary and Czech Republic were more challenging. Growth in the BRICs was up almost 16%, on a like-for-like basis, in the first six months, with Next 11 and CIVETS up almost 14% and well over 13% respectively on the same basis.

In the first half of 2011, over 28% of the Group's revenues came from Asia Pacific, Latin America, Africa and the Middle East and Central and Eastern Europe, an increase of 1.0 percentage point compared with the first half of last year and against the Group's strategic objective of 35-40% in the next three to four years.

The Group continues to benefit from consolidation trends in the industry, winning assignments from existing and new clients, wins that continued into the second half of the year with several very large industry-leading advertising, digital and media assignments, which will have a significant positive impact on Group revenues late this year and in 2012.

Revenue by Communications Services Sector and Brand

The pattern of revenue growth also varied by communications services sector and company brand. The table below gives details of the proportion of revenue and revenue growth by communications services sector for the first six months of 2011:

	Constant Currency <sup>1</sup> Revenue as a % of Total Group	Reported Revenue Growth Six Months ended 30 June 2011	Constant Currency <sup>1</sup> Revenue Growth Six Months ended 30 June 2011	Like-for-like <sup>2</sup> Revenue Growth Six Months ended 30 June 2011
Communications Services Sector		%	%	%
Advertising, Media Investment Management	40.9	10.4	12.1	8.1
Consumer Insight	24.9	1.3	2.6	$2.3^{3}$
Public Relations & Public Affairs	9.1	3.0	5.8	5.0
Branding & Identity, Healthcare and Specialist				
Communications	25.1	5.7	8.5	7.3
TOTAL GROUP	100.0	6.1	8.1	6.14

<sup>&</sup>lt;sup>1</sup> Constant currency growth excludes the effects of currency movements

By communications services sector, each sector continued to show very similar constant currency growth, as they did in the first three or four months, but there has been a slight up-tick in growth in branding and identity, healthcare and specialist communications (including direct, digital and interactive), with like-for-like growth of almost 8% in the second quarter compared to almost 7% in the first quarter. In the first six months, on a constant currency basis, advertising and media investment management continued to be the strongest sector, with constant currency growth of 12.1%, followed by branding and identity, healthcare and specialist communications

<sup>&</sup>lt;sup>2</sup>Like-for-like growth excludes the effects of currency movements and the impact of acquisitions

<sup>&</sup>lt;sup>3</sup> Gross margin like-for-like growth 3.2%

<sup>&</sup>lt;sup>4</sup> Gross margin like-for-like growth 6.8%

(including direct, digital and interactive), up 8.5% and public relations and public affairs up 5.8%. Consumer insight revenues were up 2.6%, with gross margin up 3.0%, a reduction from the first quarter, with slower growth in the United States, the United Kingdom and Japan in April and May, with a partial recovery in June. Consumer insight revenues in Latin America showed particularly strong growth in the second quarter, followed by Asia Pacific and Africa.

In the first half, direct and digitally-related activities accounted for 28.1%, or \$2.101 billion (an annual run rate of \$4.4 billion) of the Group's total revenues, which are running at the rate of almost \$16 billion per annum. This is against last year's proportion of 27.6% and a Group target of 35-40% in three to four years. To give an indication of the Group's industry leading direct, digital and interactive position, a leading independent research firm recently rated three of the Group's interactive agencies (OgilvyInteractive, VML and Wunderman) amongst seven "digital leaders". No other competitor has more than one. The Group's global digital agencies, Wunderman and OgilvyOne, rank as the two largest digital and interactive agencies in the world, with annual revenues of over \$950 million and almost \$900 million respectively.

In the first half of 2011, over 59% of the Group's revenues came from outside advertising and media investment management, a similar percentage to last year against the Group's strategic objective of two-thirds, again within three to four years.

Quantitative disciplines (digital and consumer insight), now account for 47% of Group revenues, compared with the Group's strategic objective of over one-half.

Advertising and Media Investment Management

On a constant currency basis, advertising and media investment management revenues grew by 12.1%, with like-for-like revenues up 8.1%. Reported operating margins increased by 0.5 margin points to 12.3%, as revenue and cost growth were again well managed.

#### Consumer Insight

On a constant currency basis, consumer insight revenues grew by 2.6%, with like-for-like revenues up 2.3%. Constant currency gross margin was up 3.0% and like-for-like up 3.2%. Reported operating margins improved by 0.3 margin points to 7.5% and gross margin margins improved 0.5 margin points to 10.3%, as the benefits of the continued integration of TNS custom research and Research International and the other operations of both TNS and Kantar, in media, healthcare, retail and their related panel activities were realised.

Public Relations and Public Affairs

In constant currencies, the Group's public relations and public affairs revenues grew by 5.8%, with like-for-like revenues up 5.0%. Reported operating margins improved 0.7 margin points to 15.5%.

Branding and Identity, Healthcare and Specialist Communications

The Group's branding and identity, healthcare and specialist communications (including direct, digital and interactive) constant currency revenues grew by 8.5%, with like-for-like revenues up 7.3%. This service sector showed a strong recovery in reported operating margins, across all businesses, up 1.3 margin points to 10.7%.

#### Cash Flow and Balance Sheet

A summary of the Group's unaudited cash flow statement and balance sheet and notes as at 30 June 2011 are provided in Exhibit 2.

In the first half of 2011, operating profit was £431 million, depreciation, amortisation and impairment £185 million, non-cash share-based incentive charges £38 million, net interest paid £107 million, tax paid £126 million, capital expenditure £107 million and other net cash inflows £3 million. Free cash flow available for working capital requirements, debt repayment, acquisitions, share re-purchases and dividends was, therefore, £317 million. This free cash flow was absorbed by £229 million in net cash acquisition payments and investments (of which £54 million was for earnout payments and loan note redemptions with the balance of £175 million for investments and new acquisition payments net of disposal proceeds) and £98 million in share repurchases, a total outflow of £327 million. This resulted in a net cash outflow of £10 million, before any changes in working capital.

Average net debt in the first six months of 2011 fell by £513 million to £2.558 billion, compared to £3.071 billion in 2010, at 2011 exchange rates. On 30 June 2011 net debt was £2.879 billion, against £3.029 billion on 30 June 2010, a decrease of £150 million.

Your Board continues to examine ways of deploying its free cash flow (of over £900 million or approximately \$1.4 billion per annum, for the previous twelve months), to enhance share owner value.

There is a very significant pipeline of reasonably priced small and medium sized potential acquisitions. As a result, deals done continue to be of small and medium sized companies, focused on new markets, new media and consumer insight, and will likely total around £400 million this year. We will continue to seize opportunities in line with our strategy. In the first half of 2011, the Group continued to make acquisitions or investments in high growth geographical or functional areas. In the first six months of this year, acquisitions and increased equity stakes have been focused on advertising and media investment management in the United States, France, Germany, the Netherlands, Bahrain, South Africa, Brazil, China and Korea; in consumer insight in the United States, Ireland, Germany, Russia, Lithuania and Kenya; in public relations in the United Kingdom; in direct, digital and interactive in the United States, Austria, Brazil, China and Singapore and in specialist communications in the United States.

Following the strong first-half results your Board raised the dividend by 25%.

Share buybacks will continue to be targeted to absorb any share dilution from issues of options or restricted stock, although the Company does also have considerable free cash flow to take advantage of any anomalies in market values, which we believe we have seen particularly in the last few weeks. During the first six months of 2011, 12.5 million shares, or 1.0% of the issued share capital, were purchased at a cost of £98.5 million and an average price of £7.88 per share.

#### Client Developments in the First Half of 2011

Including associates, the Group currently employs over 153,000 full-time people in over 2,400 offices in 107 countries. It services over 300 of the Fortune Global 500 companies, 29 of the Dow Jones 30, 60 of the NASDAQ 100, 32 of the Fortune e-50 and 640 national or multi-national clients in three or more disciplines. 409 clients are served in four disciplines and these clients account for over 56% of Group revenues. This reflects the increasing opportunities for co-ordination between activities both nationally and internationally. The Group also works with 326 clients in 6 or more countries. The Group estimates that more than 35% of new assignments in the first half of the year were generated through the joint development of opportunities by two or more Group companies.

### **Trend Information**

The discussion below includes forward-looking statements regarding plans, objectives, projections and anticipated future performance based on assumptions that are subject to risks and uncertainties. As such, actual results or outcomes may differ materially from those discussed in the forward-looking statements. See "Forward-Looking Statements" elsewhere in this report on Form 6-K.

The second quarter of 2011 continued the improvement in like-for-like revenue growth seen in the first three months, despite tougher comparatives, with year-to-date like-for-like revenue up over 6% and gross margin up almost 7%. July revenues were up 4.3% and gross margin up 5.2%, against even tougher comparatives. Cumulative like-for-like revenue growth for the first seven months of 2011 is now 5.9% and gross margin 6.6%. The Group's quarter two revised forecast, having been reviewed at the parent company level in the first half of August, indicates very similar levels of like-for-like revenue growth and gross margin growth for the year.

Our budgets for 2011 indicated like-for-like revenue growth of 5.0%, gross margin growth of 5.3% and operating margin improvement of 0.5 of a margin point. The quarter one revised forecast raised the revenue and gross margin forecasts to over 6% respectively and the operating margin forecast improved too, as indicated by the actual improvement in operating margin of 0.7 of a margin point in the first half. As mentioned above, the quarter two revised forecast for the full year, indicates very similar levels of like-for-like revenue and gross margin growth to the first seven months and, in addition, indicated further possible operating margin improvement beyond that reported in the first half.

Any slowdown in the growth rate in the United States is forecast to be balanced geographically, by faster growth in the United Kingdom, Western Continental Europe, from admittedly low levels, and faster growth in Asia Pacific, Latin America, Africa and the Middle East and Central and Eastern Europe. Functionally, any slowdown in traditional media spending, is similarly forecast to be covered by increasing digital spending and, in our case, by continued growth in media investment management.

Whilst it is too early to predict the impact of the recent vicious correction in the world's equity markets on consumer and corporate behaviour (there have been no resultant cuts to date), these forecasts and significant recent very successful new business activity are encouraging signs, despite stock market pessimism—pessimism which is much greater in our sector in Western Europe than in the United States, reflecting the better performance of American-based media owners, particularly American-based television media owners, to date. There does seem to be a dissonance or disconnect between the macro picture as defined by the stock markets and the micro picture as defined by individual company results, which have continued to be generally better than expectations into the second quarter.

2009 was, as you know, a very challenging year, when following that fateful Lehman weekend in September 2008, many clients thought the financial world might come to an end and focussed relentlessly and, even ruthlessly, on cutting costs and on liquidity.

The mini-quadrennial year of 2010 saw a very significant recovery, particularly in the United States and in traditional media, as clients realised that the world had not actually come to an end. The United States and traditional media bit back. Categories that had cut spending severely, like autos, financial services and retail, amongst others, returned to spending. Excess traditional media inventory resulted in lowered prices and made traditional media more attractive absolutely to advertisers and relatively to new media. The Winter Olympics in Vancouver, the World Cup in South Africa, the Shanghai World Expo and the United States Congressional mid-term elections, all stimulated the level of spending and reinforced any element of dead-cat bounce generated by the massive fiscal and monetary stimulus post-Lehman. Finally, and probably most significantly, boardroom fear may have encouraged chairmen, CEOs and non-executive directors to rein in fixed capital spending and focus more on brand spending to maintain or increase market share.

2011 has, so far, exhibited a similar pattern to 2010, except, as predicted in our budgets and in our reporting to share owners, the rate of growth in the United States has slowed. However, this has been compensated (last year's like-for-like revenue growth was 5.3%), by good growth, again somewhat surprisingly, in the United Kingdom and some growth, admittedly from very low comparative levels, in Western Continental Europe and by a "last-in, last-out" recessionary recovery in Asia-Pacific, Latin America, Africa and the Middle-East and Central and Eastern Europe. Functionally, direct, digital and interactive have resumed their relatively stronger growth rate, when compared to traditional media. Newspapers and magazines, in particular, remain challenged, although

the apparent success of charging for content, that consumers value, has helped somewhat. In essence, China and the internet have bitten back in 2011 and regained their strategic importance and inexorable growth, at least for the moment.

Despite these encouraging signs there remain significant challenges, even before the recent stock-market melt down. First, there have always been fears of Euro contagion, which have oscillated quite violently and are now firmly focussed beyond Ireland, Portugal, Spain and Greece, on Italy and even to France. Second, there have always been concerns about the failure of the US Government to address the growing Federal deficit. It seemed that the rubber might not hit the road until after the US Presidential election, but the recent Presidential and Congressional indecision and the Standard and Poor's downgrade, seem to have brought concern about the potential crisis forward, although the relatively mild actions agreed, will probably postpone the really evil day again beyond the Presidential election in November 2012. Third, there was and still is concern about the increase in commodity input prices and its potential impact on profit margins, particularly if pricing power continues to be limited, although recent inflation seems to have helped, particularly in the FMCG sector. Fourth, political events in the Middle-East, apart from slowing the rate of growth of the region have increased levels of uncertainty. Fifth, the tragic events in Japan slowed growth even further in the world's third largest economy, despite its 20 year stagnation, although the rebound seems faster than at first thought, due to the positive effects of heavy renewal investment. Finally, and what probably triggered the stock market fears, was the need to initiate the inevitable withdrawal of the massive fiscal stimulus, which was needed to stabilise the world economy post-Lehman and which may have amounted in total to about \$12 trillion or 20% of worldwide GNP. Going cold turkey and weaning the economy off the stimulus drug is clearly painful and will take some time. The nearest historical parallel to the latest recession, which started with the sub-prime and insurance monoline crisis in August 2008 seems to be the Great Crash of 1929, which took at least ten years to recover from—a long hard slog.

So in summary, so far so good in 2011, with forecasts in reasonable heart, but there are storm clouds and we still have to see how the latest stock market crisis affects consumer and client thinking and actions. Although there could be changes in the pattern of behaviour after the Western summer holidays in August and after Labour Day in the United States, given the fact that most client budgets and plans are calendar year, any impact may not be felt until 2012. And in 2012 we will have the maxi-quadrennial positive impact of the London Olympics and Paralympics, the Eastern European-based UEFA European Football Championships and, most importantly, the United States Presidential elections (where political spending alone may reach \$4 billion), all of which usually add at least 1-2% to worldwide demand for advertising and marketing services. The "LUV" or "LuVVy" shaped recovery remains battered but intact, particularly with the world moving at different speeds both geographically and functionally, but there is need to exercise significant caution.

For the remainder of 2011, the focus will continue to be on ensuring that our operating companies balance revenue, gross margin and headcount growth, while at the same time capitalising on the various client and market opportunities that continue to arise and investing in both existing and new talent, where necessary. Given recent events our operating companies will be even more cautious about hiring additional staff in the balance of this year.

Plans, budgets for 2012 and forecasts will, therefore, be made on a conservative basis and considerable attention is still being focused on achieving margin and staff cost to revenue or gross margin targets. Margins have recovered in almost all important parts of the business and overall are approaching pre-Lehman pro-forma levels of 14.3%, the attainment of which would be a considerable achievement. In addition to influencing absolute levels of cost, the initiatives taken by the parent company in the areas of human resources, property, procurement, information technology and practice development continue to improve the flexibility of the Group's cost base. Flexible staff costs (incentives, freelancers and consultants) have returned to historical highs of around 7% of revenues and continue to position the Group well, if current concerns result in client budget cuts.

The Group continues to improve co-operation and co-ordination between companies in order to add value to our clients' businesses and our people's careers, an objective which has been specifically built into short-term incentive plans. Particular emphasis and success has been achieved in the areas of media investment

management, healthcare, corporate social responsibility, government, new technologies, new markets, retailing, internal communications, financial services and media and entertainment. The Group continues to lead the industry, in co-ordinating investment geographically and functionally through parent company initiatives and winning Group pitches. Increasing co-operation, although more difficult to achieve in a multi-branded company, which has grown by acquisition, than in an organically grown uni-branded one, remains a priority.

As economic progress, particularly in the West continues to be, and is likely to remain a "slog", the Group continues to concentrate on its long-term targets and strategic objectives of improving operating profits by 10-15%; improving operating margins by half to one margin point per annum or more depending on revenue growth; improving staff cost to revenue or gross margin ratios by 0.3-0.6 margin points per annum or more depending on revenue growth; converting 25-33% of incremental revenue to profit; growing revenue faster than industry averages and encouraging co-operation among Group companies.

As clients face an increasingly undifferentiated market place, particularly in mature markets, the Group is competitively well positioned to offer them the creativity they desire, along with the ability to deliver the most effective co-ordinated communications in the most efficient manner. The Group's performance this year at the Cannes Advertising Festival, the industry's most prestigious event, was particularly pleasing—winning the Lion for the leading group in the world, with the most creative awards.

Even as economic stress levels increase and intensify, the Group's strategic focus on new markets, new media and consumer insight, along with the application of technology and data analytics will become even more important. Clients will be increasingly looking for growth, advice and resources in the BRICS, CIVETS and Next 11, in digital communications and in understanding consumer motivations and changing media consumption habits. Your Group is ideally placed to deliver.

#### **NON-GAAP INFORMATION**

#### **Constant currency**

The Company's reporting currency is the UK pound sterling. However, the Company's significant international operations give rise to fluctuations in foreign exchange rates. To neutralise foreign exchange impact and to better illustrate the underlying change in revenue and profit from one year to the next, the Company has adopted the practice of discussing results in both reportable currency (local currency results translated into pounds sterling at the prevailing foreign exchange rate) and constant currency.

The Group uses US dollar-based, constant currency models to measure performance. These are calculated by applying budgeted 2011 exchange rates to local currency reported results for the current and prior year. This gives a US dollar denominated income statement and balance sheet which exclude any variances attributable to foreign exchange rate movements.

#### Pro-forma / 'like-for-like'

Management believes that discussing like-for-like provides a better understanding of the Company's performance and trends because it allows for more meaningful comparisons of current period to that of prior periods.

Pro-forma comparisons are calculated as follows: current year, constant currency actual results (which include acquisitions from the relevant date of completion) are compared with prior year, constant currency actual results, adjusted to include the results of acquisitions for the commensurate period in the prior year. The Group uses the terms 'pro-forma' and 'like-for-like' interchangeably.

The following table reconciles reported revenue growth for June 2011 and 2010 to like-for-like revenue growth for the same period.

	£m	
June 2010 Reportable Revenue	4,440.9	
Impact of exchange rate changes	(88.8)	(2.0)%
Changes in scope of consolidation		2.0%
Like-for-like growth	272.1	6.1%
June 2011 Reportable Revenue	4,713.0	6.1%

# Headline operating profit / Headline PBIT

Management uses headline PBIT to assess the performance of the business. Management believes that it is both useful and necessary to report headline PBIT because this measure is used by management for internal performance analysis; the presentation of this measure facilitates comparability with other companies who may use similar titled measures, although management's measure may not be calculated in the same way as similarly titled profit measures reported by other companies, and it is useful in connection with discussion with the investment community.

Headline PBIT is calculated as profit before finance income/costs and revaluation of financial instruments, taxation, investment gains/losses and write-downs, goodwill impairment and other goodwill write-downs, amortisation and impairment of acquired intangible assets and share of exceptional gains/losses of associates. A reconciliation of this measure to profit before interest and taxation is provided in note 18 of the unaudited condensed consolidated interim financial statements of the Company, which appear in Exhibit 2.

The Group uses the terms headline operating profit and headline PBIT interchangeably.

#### Headline operating margin / Headline PBIT margin

Headline operating profit / Headline PBIT as a percentage of revenue. The Group uses the terms headline operating margin and headline PBIT margin interchangeably.

#### Headline gross margin margin

Calculated as Headline PBIT (defined above) as a percentage of gross profit.

#### **Billings**

Billings comprise the gross amounts billed to clients in respect of commission-based/fee-based income together with the total of other fees earned.

#### Free cash flow

The Group bases its internal cash flow objectives on free cash flow. Management believes free cash flow is meaningful to investors because it is the measure of our funds available for acquisition related payments, dividends to shareowners, share repurchases and debt repayment. The purpose of presenting free cash flow is to indicate the ongoing cash generation within the control of the Group after taking account of the necessary cash expenditures of maintaining the capital and operating structure of the Group (in the form of payments of interest, corporate taxation and capital expenditure). Net working capital movements are excluded from this measure since these are principally associated with our media buying activities on behalf of clients and are not necessarily within the control of the Group. This computation may not be comparable to that of similarly titled measures presented by other companies.

A tabular reconciliation of free cash flow is shown below:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Net cash (outflow)/inflow from operating activities	(490.0)	(159.7)	1,361.2
Share option proceeds	23.5	9.3	42.7
Movements in working capital and provisions	911.8	555.7	(225.5)
Proceeds on disposals of property, plant and equipment	7.3	1.5	7.6
Purchases of property, plant and equipment	(92.9)	(79.9)	(190.5)
Purchases of other intangible assets (including capitalised computer software)	(13.7)	(9.9)	(27.0)
Dividends paid to non-controlling interest in subsidiary undertakings	(28.7)	(33.3)	(66.7)
Free cash flow	317.3	283.7	901.8

# Net debt and Average net debt

Management believes that net debt and average net debt are appropriate and meaningful measures of the debt levels within the Group. This is because of the seasonal swings in our working capital generally, and those resulting from our media buying activities on behalf of our clients in particular, together with the fact that we choose for commercial reasons to locate the debt of the Group in particular countries and leave cash resources in others—though our cash resources could be used to repay the debt concerned.

Average net debt is calculated as the average daily net bank borrowings of the Group, derived from the Group's automated banking system. Net debt at a period end is calculated as the sum of the net bank borrowings of the Group, derived from the cash ledgers and accounts in the balance sheet.

The following table is an analysis of net debt:

	30 June 2011	30 June 2010	31 December 2010
	£m	£m	£m
Cash and short-term deposits	1,768.8	1,103.6	1,965.2
Bank overdrafts and loans due within one year	(690.6)	(151.6)	(255.4)
Bonds and bank loans due after one year	(3,957.3)	(3,980.8)	(3,598.2)
Net debt	(2,879.1)	(3,028.8)	(1,888.4)

WPP plc

Unaudited condensed consolidated interim income statement for the six months ended 30 June 2011 and 2010 and the year ended 31 December 2010

	Notes	Six months ended 30 June 2011 £m	Six months ended 30 June 2010 £m	Year ended 31 December 2010 £m
Revenue	6	4,713.0	4,440.9	9,331.0
Direct costs		(360.2)	(361.0)	(770.5)
Gross profit		4,352.8	4,079.9	8,560.5
Operating costs	4	(3,921.6)	(3,739.7)	(7,587.5)
Operating profit		431.2	340.2	973.0
Share of results of associates	4	24.5	22.3	55.2
Profit before interest and taxation		455.7	362.5	1,028.2
Finance income	5	44.9	39.3	81.7
Finance costs	5	(145.8)	(138.4)	(276.8)
Revaluation of financial instruments	5	(20.5)	(19.5)	18.2
Profit before taxation		334.3	243.9	851.3
Taxation	7	(71.5)	(61.3)	(190.3)
Profit for the period		262.8	182.6	661.0
Attributable to:				
Equity holders of the parent		230.7	150.8	586.0
Non-controlling interests		32.1	31.8	75.0
		262.8	182.6	661.0
Earnings per share				
Basic earnings per ordinary share	9	18.5p	12.3p	47.5p
Diluted earnings per ordinary share	9	18.1p	12.0p	45.9p

The accompanying notes form an integral part of this income statement.

WPP plc
Unaudited condensed consolidated interim statement of comprehensive income for the six months ended 30 June 2011 and 2010 and the year ended 31 December 2010

	Six months ended 30 June 2011 £m	Six months ended 30 June 2010 £m	Year ended 31 December 2010 £m
Profit for the period	262.8	182.6	661.0
Exchange adjustments on foreign currency net investments	57.8	113.5	156.3
Loss on revaluation of available for sale investments	(0.5)	(17.3)	(59.8)
Actuarial loss on defined benefit pension plans	_	_	(0.4)
Deferred tax credit on defined benefit pension plans	_	_	0.2
Other comprehensive income relating to the period	57.3	96.2	96.3
Total comprehensive income relating to the period	320.1	278.8	757.3
Attributable to:			
Equity holders of the parent	290.5	239.7	672.6
Non-controlling interests	29.6	39.1	84.7
	320.1	278.8	757.3

The accompanying notes form an integral part of this statement of comprehensive income.

WPP plc

Unaudited condensed consolidated interim cash flow statement for the six months ended 30 June 2011 and 2010 and the year ended 31 December 2010

	Notes	Six months ended 30 June 2011 £m	Six months ended 30 June 2010 £m	Year ended 31 December 2010 £m
Net cash (outflow)/inflow from operating activities	10	(490.0)	(159.7)	1,361.2
Investing activities				
Acquisitions and disposals	10	(181.8)	(77.5)	(200.1)
Purchases of property, plant and equipment		(92.9)	(79.9)	(190.5)
Purchases of other intangible assets (including capitalised computer				
software)		(13.7)	(9.9)	(27.0)
Proceeds on disposal of property, plant and equipment		7.3	1.5	7.6
Net cash outflow from investing activities		(281.1)	(165.8)	(410.0)
Financing activities				
Share option proceeds		23.5	9.3	42.7
Cash consideration for non-controlling interests	10	(46.9)	(12.4)	(15.1)
Share repurchases and buybacks	10	(98.5)	(28.6)	(46.4)
Net increase in borrowings	10	291.0	432.0	19.8
Financing and share issue costs		(1.0)	(1.1)	(3.5)
Equity dividends paid		_	(126.6)	(200.4)
Dividends paid to non-controlling interests in subsidiary undertakings		(28.7)	(33.3)	(66.7)
Net cash inflow/(outflow) from financing activities		139.4	239.3	(269.6)
Net decrease in cash and cash equivalents		(631.7)	(86.2)	681.6
Translation differences		9.1	92.2	82.2
Cash and cash equivalents at beginning of period		1,709.8	946.0	946.0
Cash and cash equivalents at end of period	10	1,087.2	952.0	1,709.8

The accompanying notes form an integral part of this cash flow statement.

WPP plc

Unaudited condensed consolidated interim balance sheet as at 30 June 2011 and 2010 and 31 December 2010

	Notes	30 June 2011 £m	30 June 2010 £m	31 December 2010 £m
Non-current assets				
Intangible assets:				
Goodwill	12	9,338.5	8,940.7	9,106.3
Other	13	1,915.1	1,950.5	1,904.5
Property, plant and equipment		707.4	691.1	708.4
Interests in associates		775.3	763.9	792.1
Other investments		199.5	262.6	173.7
Deferred tax assets		79.8	67.5	79.1
Trade and other receivables	14	333.6	295.8	323.5
		13,349.2	12,972.1	13,087.6
Current assets				
Inventory and work in progress		483.0	435.4	366.0
Corporate income tax recoverable		83.3	74.1	82.9
Trade and other receivables	14	8,908.2	8,210.3	8,843.4
Cash and short-term deposits		1,768.8	1,103.6	1,965.2
		11,243.3	9,823.4	11,257.5
Current liabilities				
Trade and other payables	15	(10,883.0)	(10,178.9)	(11,703.6)
Corporate income tax payable		(75.8)	(66.4)	(115.8)
Bank overdrafts and loans		(690.6)	(151.6)	(255.4)
		(11,649.4)	(10,396.9)	(12,074.8)
Net current liabilities		(406.1)	(573.5)	(817.3)
Total assets less current liabilities		12,943.1	12,398.6	12,270.3
Non-current liabilities				
Bonds and bank loans		(3,957.3)	(3,980.8)	(3,598.2)
Trade and other payables	16	(442.6)	(487.8)	(388.6)
Corporate income tax payable	10	(508.9)	(497.9)	(481.8)
Deferred tax liabilities		(730.9)	(791.1)	(750.7)
Provision for post-employment benefits		(241.5)	(258.1)	(241.5)
Provisions for liabilities and charges		(152.9)	(171.2)	(161.6)
110 1510 In 101 Intelliges and office get		(6,034.1)	(6,186.9)	(5,622.4)
Net assets		6,909.0	6,211.7	6,647.9
		,	,	,
Equity		1266	107.0	106.1
Called-up share capital		126.6	125.8	126.4
Share premium account		77.5	21.7	54.5
Shares to be issued		2.9	3.9	3.1
Other reserves		(3,909.2)	(3,949.0)	(3,954.0)
Own shares		(161.1)	(145.5)	(144.8)
Retained earnings		10,557.6	9,965.3	10,361.4
Equity share owners' funds		6,694.3	6,022.2	6,446.6
Non-controlling interests		214.7	189.5	201.3
Total equity		6,909.0	6,211.7	6,647.9

The accompanying notes form an integral part of this balance sheet.

WPP plc

Unaudited condensed consolidated interim statement of changes in equity for the six months ended 30 June 2011, 31 December 2010 and 30 June 2010

	Ordinary share capital £m	Share premium account £m	Shares to be issued £m	Other reserves £m	Own shares £m		Total equity share owners' funds	Non- controlling interests £m	Total £m
Balance at 1 January 2010	125.6	12.6	5.5	(4,044.9)	(154.0)	9,949.2	5,894.0	181.7	6,075.7
Ordinary shares issued	0.2	9.1	(1.6)	0.6		0.8	9.1	_	9.1
Exchange adjustments on foreign currency net							105.		
investments	_	_	_	106.2	_	150.0	106.2	7.3	113.5
Net profit for the period	_	_	_	_	_	150.8	150.8	31.8	182.6
Dividends paid	_	_	_	_	_	(126.6)	(126.6)	(33.3)	(159.9)
(including stock options)	_	_	_	_	_	34.7	34.7	_	34.7
Treasury share allocations	_	_	_	_	1.0	(1.0)	_	_	_
Net movement in own shares held by ESOP									
Trusts	_	_	_	_	7.5	(36.1)	(28.6)	_	(28.6)
Loss on revaluation of available for sale				(17.0)			(17.0)		(17.0)
investments	_	_	_	(17.3)	_	_	(17.3)	_	(17.3)
Recognition/remeasurement of financial instruments	_	_	_	6.4	_	1.8	8.2	_	8.2
Acquisition of subsidiaries <sup>1</sup>					_	(8.3)	(8.3)	2.0	(6.3)
Balance at 30 June 2010	125.8	21.7	3.9	(3,949.0)	(145.5)	9,965.3	6,022.2	189.5	6,211.7
Ordinary shares issued	0.6	32.8	(0.8)		(143.3)	0.1	33.3	109.5	33.3
Exchange adjustments on foreign currency net	0.0	02.0	(0.0)	0.0		0.1	22.2		00.0
investments	_	_	_	40.4	_	_	40.4	2.4	42.8
Net profit for the period	_	_	_	_	_	435.2	435.2	43.2	478.4
Dividends paid	_	_	_	_	_	(73.8)	(73.8)	(33.4)	(107.2)
Non-cash share-based incentive plans						35.7	35.7		35.7
(including stock options)						21.1	21.1	_	21.1
Net movement in own shares held by ESOP						21.1	21.1		21.1
Trusts	_	_	_	_	0.7	(18.5)	(17.8)	_	(17.8)
Actuarial loss on defined benefit plans	_	_	_	_	_	(0.4)	(0.4)	_	(0.4)
Deferred tax on defined benefit pension									
plans	_	_	_	_	_	0.2	0.2	_	0.2
Loss on revaluation of available for sale				(42.5)			(42.5)		(42.5)
investments	_	_	_	(42.3)	_	_	(42.5)	_	(42.5)
instruments	_	_	_	(3.5)	_	(0.9)	(4.4)	_	(4.4)
Acquisition of subsidiaries <sup>1</sup>	_	_	_	_	_	(2.6)	(2.6)	(0.4)	(3.0)
Balance at 31 December 2010	126.4	54.5	3.1	(3,954.0)	(144.8)	10,361.4	6,446.6	201.3	6,647.9
Ordinary shares issued	0.4	23.0	(0.2)			_	23.4	_	23.4
Share cancellations	(0.2)	_	_	0.2	_	(15.5)	(15.5)	_	(15.5)
Treasury share additions	_	_	_	_	(19.2)		(19.2)	_	(19.2)
Treasury share allocations	_	_	_	_	0.8	(0.8)	_	_	_
Exchange adjustments on foreign currency net				60.3			60.3	(2.5)	57.8
Net profit for the period						230.7	230.7	32.1	262.8
Dividends paid	_	_	_	_	_			(28.7)	(28.7)
Non-cash share-based incentive plans								( )	(,
(including stock options)	_	_	_	_	_	38.2	38.2	_	38.2
Net movement in own shares held by ESOP						/ <b></b>	(52.0)		(60.0)
Trusts	_	_	_	_	2.1	(65.9)	(63.8)	_	(63.8)
Loss on revaluation of available for sale	_	_		(0.5)		_	(0.5)	_	(0.5)
investments	_	_	_	(0.5)	_	_	(0.3)	_	(0.5)
instruments	_	_	_	(15.4)	_	32.9	17.5	_	17.5
Acquisition of subsidiaries <sup>1</sup>	_	_	_		_	(23.4)	(23.4)	12.5	(10.9)
Balance at 30 June 2011	126.6	77.5	2.9	(3,909.2)	(161.1)	10,557.6	6,694.3	214.7	6,909.0
			=/	(- / )	)	- ,	-,	***	.,

### Notes

Total comprehensive income relating to the period ended 30 June 2011 was £320.1 million (period ended 30 June 2010: £278.8 million; year ended 31 December 2010: £757.3 million).

The accompanying notes form an integral part of the statement of changes in equity.

Acquisition of subsidiaries represents movements in retained earnings and non-controlling interests arising from increases in ownership of existing subsidiaries and recognition of non-controlling interests on new acquisitions.

#### 1. Basis of accounting

The unaudited condensed consolidated interim financial statements are prepared under the historical cost convention, except for the revaluation of certain financial instruments as disclosed in our accounting policies.

#### 2. Accounting policies

The unaudited condensed consolidated interim financial statements comply with the recognition and measurement criteria of International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), IAS 34 Interim Financial Reporting and with the accounting policies of the Group which were set out on pages F-2 to F-8 of the 2010 Annual Report on Form 20-F. No changes have been made to the Group's accounting policies in the period to 30 June 2011.

The announcement of the interim results was approved by the board of directors on 24 August 2011.

#### 3. Currency conversion

The reporting currency of the Group is the pound sterling and the unaudited condensed consolidated interim financial statements have been prepared on this basis.

The 2011 unaudited condensed consolidated interim income statement is prepared using, among other currencies, average exchange rates of US\$1.6158 to the pound (period ended 30 June 2010: US\$1.5257; year ended 31 December 2010: US\$1.5461) and €1.1525 to the pound (period ended 30 June 2010: €1.1505; year ended 31 December 2010: €1.1664). The unaudited condensed consolidated interim balance sheet as at 30 June 2011 has been prepared using the exchange rates on that day of US\$1.6067 to the pound (30 June 2010: US\$1.4963; 31 December 2010: US\$1.5591) and €1.1071 to the pound (30 June 2010: €1.2206; 31 December 2010: €1.1665).

#### 4. Operating costs and share of results of associates

Operating costs include:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Total staff costs	2,860.0	2,684.1	5,438.7
Establishment costs	330.4	331.1	659.2
Other operating costs	731.2	724.5	1,489.6
Total operating costs	3,921.6	3,739.7	7,587.5

# 4. Operating costs and share of results of associates (continued)

Other operating costs include:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Amortisation and impairment of acquired intangible assets	83.3	87.0	170.5
Goodwill impairment		10.0	10.0
Losses/(gains) on disposal of investments	2.7	0.7	(4.1)
Gains on re-measurement of equity interest on acquisition of controlling			
interest	(25.4)	(7.5)	(13.7)
Investment write-downs	0.9	2.2	37.5

There was no goodwill impairment charge for the six months ended 30 June 2011 (30 June 2010: £10.0 million). The directors will reassess the need for any impairment write-downs at year end.

Share of results of associates include:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Share of profit before interest and taxation	40.4	38.7	86.0
Share of exceptional losses	(0.7)	(0.4)	(0.3)
Share of interest and non-controlling interests	(1.7)	(1.3)	(2.7)
Share of taxation	(13.5)	(14.7)	(27.8)
	24.5	22.3	55.2

#### 5. Finance income and finance costs

Finance income includes:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Expected return on pension plan assets	16.5	15.5	30.6
Income from available for sale investments	0.2	5.7	9.3
Interest income	28.2	18.1	41.8
	44.9	39.3	81.7

Finance costs include:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Interest on pension plan liabilities	22.1	23.0	45.9
Interest on other long-term employee benefits	0.7	0.7	1.9
Interest payable and similar charges	123.0	114.7	229.0
	145.8	138.4	276.8

# 5. Finance income and finance costs (continued)

Revaluation of financial instruments include:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Movements in fair value of treasury instruments	(5.3)	0.3	21.8
Revaluations of put options over non-controlling interests	(15.2)	(19.8)	(3.6)
	(20.5)	(19.5)	18.2

# 6. Segmental analysis

Reported contributions by operating sector were as follows:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Revenue			
Advertising and Media Investment Management	1,927.1	1,746.2	3,733.3
Consumer Insight	1,177.3	1,162.5	2,430.2
Public Relations & Public Affairs	429.4	417.0	844.5
Branding & Identity, Healthcare and Specialist Communications	1,179.2	1,115.2	2,323.0
	4,713.0	4,440.9	9,331.0
Headline PBIT <sup>1</sup>			
Advertising and Media Investment Management	236.1	205.6	573.0
Consumer Insight	88.7	83.7	234.8
Public Relations & Public Affairs	66.7	61.6	133.1
Branding & Identity, Healthcare and Specialist Communications	126.4	104.4	287.8
	517.9	455.3	1,228.7
II III DDVE	64	67	~
Headline PBIT margin	% 12.2	%	% 15.2
Advertising and Media Investment Management	12.3 7.5	11.8 7.2	15.3 9.7
Consumer Insight	15.5	14.8	15.8
Branding & Identity, Healthcare and Specialist Communications	10.7	9.4	12.4
Branding & Identity, Treatment and Operation Communications	11.0	10.3	13.2
	11.0	10.3	13.2
Total assets			
Advertising and Media Investment Management	12,092.6	11,098.4	11,795.7
Consumer Insight	3,753.3	3,814.1	3,691.2
Public Relations & Public Affairs	1,728.6	1,711.6	1,699.6
Branding & Identity, Healthcare and Specialist Communications	5,086.1	4,926.2	5,031.4
Segment assets	22,660.6	21,550.3	22,217.9
Unallocated corporate assets <sup>2</sup>	1,931.9	1,245.2	2,127.2
	24,592.5	22,795.5	24,345.1

A reconciliation from reported PBIT (profit before interest and taxation) to headline PBIT is provided in note 18.

<sup>&</sup>lt;sup>2</sup> Unallocated corporate assets are corporate income tax recoverable, deferred tax assets and cash and short-term deposits.

#### 6. Segmental analysis (continued)

Reported contributions by geographical area were as follows:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Revenue			
United Kingdom	560.2	523.1	1,087.6
North America <sup>2</sup>	1,645.4	1,608.4	3,299.8
Western Continental Europe <sup>3</sup>	1,174.9	1,120.9	2,325.3
Asia Pacific, Latin America, Africa & Middle East and Central & Eastern			
Europe	1,332.5	1,188.5	2,618.3
	4,713.0	4,440.9	9,331.0
Headline PBIT <sup>1</sup>			
United Kingdom	73.5	57.7	147.9
North America <sup>2</sup>	209.2	195.7	484.6
Western Continental Europe <sup>3</sup>	94.2	85.1	221.6
Asia Pacific, Latin America, Africa & Middle East and Central & Eastern			
Europe	141.0	116.8	374.6
	517.9	455.3	1,228.7
Headline PBIT margin	%	%	%
United Kingdom	13.1	11.0	13.6
North America <sup>2</sup>	12.7	12.2	14.7
Western Continental Europe <sup>3</sup>	8.0	7.6	9.5
Asia Pacific, Latin America, Africa & Middle East and Central & Eastern			
Europe	10.6	9.8	14.3
	11.0	10.3	13.2

A reconciliation from reported PBIT to headline PBIT is provided in note 18.

North America includes the US with revenue of £1,530.3 million (period ended 30 June 2010: £1,511.0 million; year ended 31 December 2010: £3,097.9 million) and headline PBIT of £194.3 million (period ended 30 June 2010: £181.9 million; year ended 31 December 20010: £448.7 million).

Western Continental Europe includes Ireland with revenue of £19.7 million (period ended 30 June 2010: £18.2 million; year ended 31 December 2010: £37.4 million) and headline PBIT of £0.6 million (period ended 30 June 2010: £0.5 million; year ended 31 December 2010: £2.0 million).

#### 7. Taxation

The Group tax rate on reported PBT (profit before tax) was 21.4% (30 June 2010: 25.1% and 31 December 2010: 22.4%).

The tax charge comprises:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Current tax			
Current year	96.8	88.3	276.2
Prior years	(4.3)	(2.5)	(1.0)
Total current tax	92.5	85.8	275.2
Deferred tax			
Credit for the year	(0.6)	(0.6)	(47.4)
Net credit in relation to the amortisation of acquired intangible assets and other			
goodwill items	(20.4)	(23.9)	(37.5)
Total deferred tax	(21.0)	(24.5)	(84.9)
Tax charge	71.5	61.3	190.3

#### 8. Ordinary dividends

The Board has recommended a first interim dividend of 7.46p (2010: 5.97p) per ordinary share. This is expected to be paid on 14 November 2011 to share owners on the register at 14 October 2011.

The Board recommended a second interim dividend of 11.82p per ordinary share in respect of 2010. This was paid on 4 July 2011.

Following share owner approval at the Company's General Meeting, the Board has put in place a Scrip Dividend Scheme which enables share owners to elect to receive new fully paid ordinary shares in the Company instead of cash dividends, this scheme commenced with the second interim dividend for 2010.

The Company continues to operate the Dividend Access Plan which allows share owners who have elected (or, by virtue of holding 100,000 or fewer shares, are deemed to have elected) to participate in the plan to receive cash dividends from a UK source without being subject to any Irish or UK withholding taxes.

The Scrip Dividend Scheme Circular and the rules of the Company's Dividend Access Plan are available to view on the Company's website www.wpp.com.

#### 9. Earnings per share

#### **Basic EPS**

The calculation of basic EPS is as follows:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
Earnings <sup>1</sup> (£m)	230.7	150.8	586.0
Average shares used in basic EPS calculation (m)	1,244.2	1,222.9	1,233.1
EPS	18.5p	12.3p	47.5p

Earnings is equivalent to profit for the period attributable to equity holders of the parent.

### 9. Earnings per share (continued)

#### **Diluted EPS**

The calculation of diluted EPS is set out below:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
Diluted earnings (£m)	243.6	150.8	614.3
Shares used in diluted EPS calculation (m)	1,344.0	1,254.1	1,339.0
Diluted EPS	18.1p	12.0p	45.9p

Diluted EPS has been calculated based on the earnings amounts above. For the six months ended 30 June 2011, the £450 million convertible bonds were dilutive and earnings were consequently increased by £12.9 million for the purpose of the calculation of diluted earnings. For the six months ended 30 June 2010, these convertible bonds were accretive to earnings and therefore excluded from the calculation of diluted earnings.

A reconciliation between the shares used in calculating basic and diluted EPS is as follows:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	m	m	m
Average shares used in basic EPS calculation	1,244.2	1,222.9	1,233.1
Dilutive share options outstanding	6.4	6.8	6.7
Other potentially issuable shares	16.9	24.4	22.7
£450 million 5.75% convertible bonds	76.5	_	76.5
Shares used in diluted EPS calculation	1,344.0	1,254.1	1,339.0

At 30 June 2011 there were 1,266,516,940 ordinary shares in issue.

#### 10. Analysis of cash flows

The following tables analyse the items included within the main cash flow headings on page 3:

Net cash (outflow)/inflow from operating activities:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Profit for the period	262.8	182.6	661.0
Taxation	71.5	61.3	190.3
Revaluation of financial instruments	20.5	19.5	(18.2)
Finance costs	145.8	138.4	276.8
Finance income	(44.9)	(39.3)	(81.7)
Share of results of associates	(24.5)	(22.3)	(55.2)
Non-cash share-based incentive plans (including share options)	38.2	34.7	70.4
Depreciation of property, plant and equipment	89.1	93.0	184.9
Goodwill impairment	_	10.0	10.0
Amortisation and impairment of acquired intangible assets	83.3	87.0	170.5
Amortisation of other intangible assets	12.5	12.5	25.4
Investment write-downs	0.9	2.2	37.5
Losses/(gains) on disposal of investments	2.7	0.7	(4.1)
Gains on re-measurement of equity interest on acquisition of controlling			
interest	(25.4)	(7.5)	(13.7)
(Gains)/losses on sale of property, plant and equipment	(1.0)	0.3	0.7
Movements in working capital and provisions <sup>1</sup>	(911.8)	(555.7)	225.5
Corporation and overseas tax paid	(126.5)	(95.7)	(207.4)
Interest and similar charges paid	(132.2)	(134.1)	(219.7)
Interest received	24.9	27.1	50.7
Investment income	0.2	1.0	4.2
Dividends from associates	23.9	24.6	53.3
	(490.0)	(159.7)	1,361.2

The Group typically experiences an outflow of working capital in the first half of the financial year and an inflow in the second half. This is primarily due to the seasonal nature of working capital flows associated with its media buying activities on behalf of clients. Movements in working capital and provisions also include the effect of cash incentive payments paid in the period, but accrued in the prior year. An incremental outflow of £130.0 million occurred in the first half of 2011 compared with the first half of 2010.

# 10. Analysis of cash flows (continued)

Acquisitions and disposals:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Initial cash consideration	(163.7)	(5.3)	(138.6)
Cash and cash equivalents acquired (net)	64.5	0.4	57.0
Earnout payments	(53.0)	(71.2)	(113.3)
Loan note redemptions	(0.8)	(4.0)	(5.1)
Purchase of other investments (including associates)	(31.4)	(11.4)	(23.8)
Proceeds on disposal of investments	2.6	14.0	23.7
Acquisitions and disposals	(181.8)	(77.5)	(200.1)
Cash consideration for non-controlling interests	(46.9)	(12.4)	(15.1)
Net acquisition payments and investments	(228.7)	(89.9)	(215.2)

Share repurchases and buybacks:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Purchase of own shares by ESOP trust	(63.8)	(28.6)	(46.4)
Share cancellations	(15.5)	_	_
Shares purchased into treasury	(19.2)	_	
	(98.5)	(28.6)	(46.4)

# Net increase in borrowings:

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Increase in drawings on bank loans	300.0	432.0	19.8
Repayment of debt acquired	(9.0)	_	
	291.0	432.0	19.8

# Cash and cash equivalents:

	30 June 2011	30 June 2010	31 December 2010
	£m	£m	£m
Cash at bank and in hand	1,679.5	1,005.8	1,877.1
Short-term bank deposits	89.3	97.8	88.1
Overdrafts <sup>1</sup>	(681.6)	(151.6)	(255.4)
	1,087.2	952.0	1,709.8

Bank overdrafts are included in cash and cash equivalents because they form an integral part of the Group's cash management.

#### 11. Goodwill and acquisitions

Goodwill in relation to subsidiary undertakings increased by £232.2 million (30 June 2010: £243.2 million) in the period. This movement includes both additional goodwill arising on acquisitions completed in the period and adjustments to goodwill relating to acquisitions completed in prior years, net of impairment charges and the effect of currency translation. Goodwill in relation to associate undertakings decreased by £14.2 million (30 June 2010: increased by £14.6 million) in the period.

Future anticipated payments to vendors in respect of both deferred and earnout obligations totalled £233.0 million (period ended 30 June 2010: £232.6 million; year ended 31 December 2010: £275.3 million). Earnouts are based on the directors' best estimates of future obligations, which are dependent on the future performance of the interests acquired and assume the operating companies improve profits in line with directors' estimates.

The contribution to revenue and operating profit of acquisitions completed in the period was not material. There were no material acquisitions completed during the period or between 30 June 2011 and the date the interim financial statements have been approved.

#### 12. Other intangible assets

	30 June 2011	30 June 2010	31 December 2010
	£m	£m	£m
Brands with an indefinite useful life	1,049.2	1,056.1	1,053.7
Acquired intangibles	787.6	833.7	781.7
Other (including capitalised computer software)	78.3	60.7	69.1
	1,915.1	1,950.5	1,904.5

#### 13. Trade and other receivables

Amounts falling due within one year:

	30 June 2011	30 June 2010	31 December 2010
	£m	£m	£m
Trade receivables	6,015.3	5,553.2	6,280.6
VAT and sales taxes recoverable	84.3	76.9	72.1
Prepayments and accrued income	2,007.3	1,833.6	1,620.5
Other debtors	801.3	746.6	870.2
	8,908.2	8,210.3	8,843.4

Amounts falling due after more than one year:

	30 June 2011	30 June 2010	31 December 2010
	£m	£m	£m
Prepayments and accrued income	2.8	5.2	5.6
Other debtors	134.8	102.8	123.2
Fair value of derivatives	196.0	187.8	194.7
	333.6	295.8	323.5

# 14. Trade and other payables: amounts falling due within one year

	30 June 2011	30 June 2010	31 December 2010
	£m	£m	£m
Trade payables	7,115.2	6,696.3	7,701.1
Deferred income	1,036.6	919.4	1,075.9
Payments due to vendors	170.2	123.1	207.4
Liabilities in respect of put option agreements with vendors	80.0	134.5	136.9
Other creditors and accruals	2,481.0	2,305.6	2,582.3
	10,883.0	10,178.9	11,703.6

#### 15. Trade and other payables: amounts falling due after more than one year

	30 June 2011	30 June 2010	31 December 2010
	£m	£m	£m
Payments due to vendors	62.8	109.5	67.9
Liabilities in respect of put option agreements with vendors	92.9	42.4	34.1
Fair value of derivatives	104.6	174.5	129.4
Other creditors and accruals	182.3	161.4	157.2
	442.6	487.8	388.6

The following table sets out payments due to vendors, comprising deferred consideration and the directors' best estimates of future earnout related obligations:

	30 June 2011	30 June 2010	31 December 2010
	£m	£m	£m
Within one year	170.2	123.1	207.4
Between 1 and 2 years	31.5	82.5	39.6
Between 2 and 3 years	15.8	17.9	12.1
Between 3 and 4 years	6.1	4.8	4.3
Between 4 and 5 years	8.9	1.8	4.1
Over 5 years	0.5	2.5	7.8
	233.0	232.6	275.3

The Group does not consider there to be any material contingent liabilities as at 30 June 2011.

# 16. Issued share capital—movement in the period

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
Number of equity ordinary shares	m	m	m
At the beginning of the period	1,264.4	1,256.5	1,256.5
Exercise of share options	4.2	1.7	7.9
Share cancellations	(2.1)	_	
At the end of the period	1,266.5	1,258.2	1,264.4

# 17. Related party transactions

From time to time the Group enters into transactions with its associate undertakings. These transactions were not material for any of the periods presented.

# 18. Reconciliation of profit before interest and taxation to headline PBIT

	Six months ended 30 June 2011	Six months ended 30 June 2010	Year ended 31 December 2010
	£m	£m	£m
Profit before interest and taxation	455.7	362.5	1,028.2
Losses/(gains) on disposal of investments	2.7	0.7	(4.1)
Gains on re-measurement of equity interest on acquisition of controlling			
interest	(25.4)	(7.5)	(13.7)
Goodwill impairment	_	10.0	10.0
Amortisation and impairment of acquired intangible assets	83.3	87.0	170.5
Share of exceptional losses of associates	0.7	0.4	0.3
Investment write-downs	0.9	2.2	37.5
Headline PBIT	517.9	455.3	1,228.7
Headline PBIT margin (as a percentage of revenue)	11.0%	10.3%	13.2%

#### 19. Going concern and liquidity risk

In considering going concern and liquidity risk, the directors have reviewed the Group's future cash requirements and earnings projections. The directors believe these forecasts have been prepared on a prudent basis and have also considered the impact of a range of potential changes to trading performance. The directors have concluded that the Group should be able to operate within its current facilities and comply with its banking covenants for the foreseeable future and therefore believe it is appropriate to prepare the financial statements of the Group on a going concern basis.

At 30 June 2011, the Group had access to £4.7 billion of committed funding with maturity dates spread over the years 2011 to 2020 as illustrated below.

			I	Maturity b	y year			
		2011	2012	2013	2014	2015	2016	2017+
	£m	£m	£m	£m	£m	£m	£m	£m
£ bonds £200m (6.375% '20)	200.0							200.0
£ bonds £400m (6.0% '17)	400.0							400.0
Eurobonds €750m (6.625% '16)	677.4						677.4	
Eurobonds €500m (5.25% '15)	451.6					451.6		
£450m convertible bonds (5.75% '14)	450.0				450.0			
US bond \$650m (5.875% '14)	404.6				404.6			
US bond \$600m (8.0% '14)	373.4				373.4			
Eurobonds €600m (4.375% '13)	542.0			542.0				
Bank revolver \$1,600m	995.8		995.8					
TNS acquisition revolver £200m <sup>1</sup>	200.0	200.0						
TNS private placements \$55m	34.2		18.7		15.5			
Total committed facilities available	4,729.0	200.0	1,014.5	542.0	1,243.5	451.6	677.4	600.0
Drawn down facilities at 30 June 2011	3,914.3		399.8	542.0	1,243.5	451.6	677.4	600.0
Undrawn committed credit facilities	814.7							
Drawn down facilities at 30 June 2011	3,914.3							
Net cash at 30 June 2011	(1,087.2)							
Other adjustments	52.0							
Net debt at 30 June 2011	2,879.1							

<sup>&</sup>lt;sup>1</sup> Facility terminated on 9 July 2011

The Group's borrowings are evenly distributed between fixed and floating rate debt. Given the strong cash generation of the business, its debt maturity profile and available facilities, the directors believe the Group has sufficient liquidity to match its requirements for the foreseeable future.

#### Treasury management

The Group's treasury activities are principally concerned with monitoring of working capital, managing external and internal funding requirements and monitoring and managing the financial market risks, in particular interest rate and foreign exchange exposures.

The Group's risk management policies relating to foreign currency risk, interest rate risk, liquidity risk, capital risk and credit risk are presented in the notes to the consolidated financial statements of the 2010 Annual Report on Form 20-F and in the opinion of the Board remain relevant for the remaining six months of the year.

#### 20. Condensed consolidating financial information

WPP Finance (UK) is the issuer of \$650 million of 5.875% bonds due June 2014, with WPP plc as parent guarantor and WPP Air 1 Limited, WPP 2008 Limited, WPP 2005 Limited, and Young & Rubicam Brands US Holdings as subsidiary guarantors, previously registered under the Securities Act of 1933. A Form 15 giving notice of termination of registration was filed with the SEC in relation to this security on 2 August 2006. In addition, during June 2009 WPP Finance (UK) issued \$600 million of 8% bonds due September 2014, with WPP plc as parent guarantor and WPP Air 1 Limited, WPP 2008 Limited and WPP 2005 Limited as subsidiary guarantors.

The issuer and guarantors of the bonds are each subject to the reporting requirements under section 15(d) of the Securities Exchange Act of 1934. Accordingly, condensed consolidating financial information containing financial information for WPP Finance (UK) and the guarantors is presented beginning on page 19. Condensed consolidating financial information is prepared in accordance with the Group's IFRS accounting policies applied in the period ended 30 June 2011, except to the extent that, in the parent company, subsidiary issuer and subsidiary guarantors columns investments in subsidiaries are accounted for under the equity method of accounting. Under the equity method, earnings of subsidiaries are reflected as "share of results of subsidiaries" in the income statement and as "investment in subsidiaries" in the balance sheet, as required by the SEC.

Although the \$600 million bonds do not have the identical subsidiary guarantor structure as the \$650 million bonds, the exclusion of the financial information of Young & Rubicam Brands US Holdings has no financial impact on the columns presented in the condensed consolidating financial information for the year ended 31 December 2010 and six months ended 30 June 2011 and 2010, as it is an indirect wholly owned subsidiary of WPP Air 1 Limited with no operations or cash flows of its own and its sole assets are its interests in certain operating subsidiaries.

In the event that WPP Finance (UK) fails to pay the holders of the securities, thereby requiring WPP plc, WPP 2008 Limited, WPP 2005 Limited, Young & Rubicam Brands US Holdings or WPP Air 1 Limited to make payment pursuant to the terms of its full and unconditional guarantee of those securities, there is no impediment to WPP plc, WPP 2008 Limited, WPP 2005 Limited, Young & Rubicam Brands US Holdings or WPP Air 1 Limited in obtaining reimbursement for any such payments from WPP Finance (UK).

# 20. Condensed consolidating financial information (continued)

# Condensed consolidating income statement information For the six months ended 30 June 2011, £m

	WPP plc	Subsidiary Guarantors <sup>1</sup>	WPP Finance (UK)	Other Subsidiaries	Reclassifications / Eliminations	Consolidated WPP plc
Revenue	_	_	_	4,713.0	_	4,713.0
Direct costs				(360.2)		(360.2)
Gross profit	_		_	4,352.8	_	4,352.8
Operating costs	(2.5)	(38.2)	_	(3,880.9)	_	(3,921.6)
Operating profit/(loss)	(2.5)	(38.2)	_	471.9	_	431.2
Share of results of subsidiaries	252.8	398.3	_	_	(651.1)	_
Share of results of associates	_	_	_	24.5		24.5
Profit before interest and taxation	250.3	360.1	_	496.4	(651.1)	455.7
Finance income		50.0	2.0	(7.1)	_	44.9
Finance costs	(19.6)	(160.7)	(27.5)	62.0	_	(145.8)
Revaluation of financial instruments	_	2.4	_	(22.9)		(20.5)
Profit/(loss) before taxation	230.7	251.8	(25.5)	528.4	(651.1)	334.3
Taxation	_	1.0	· — ·	(72.5)		(71.5)
Profit/(loss) for the period	230.7	252.8	(25.5)	455.9	(651.1)	262.8
Attributable to:						
Equity holders of the parent	230.7	252.8	(25.5)	423.8	(651.1)	230.7
Non-controlling interests	_	_	_	32.1	_	32.1
Profit/(loss) for the period	230.7	252.8	(25.5)	455.9	(651.1)	262.8

# For the six months ended 30 June 2010, £m

	WPP plc	Subsidiary Guarantors <sup>1</sup>	WPP Finance (UK)	Other Subsidiaries	Reclassifications / Eliminations	Consolidated WPP plc
Revenue	_	_	_	4,440.9	_	4,440.9
Direct costs	_		_	(361.0)	_	(361.0)
Gross profit	_	_	_	4,079.9	_	4,079.9
Operating costs	3.3	16.5		(3,759.5)	_	(3,739.7)
Operating profit	3.3	16.5	_	320.4	_	340.2
Share of results of subsidiaries	166.1	200.5		_	(366.6)	
Share of results of associates				22.3	_	22.3
Profit before interest and taxation	169.4	217.0	_	342.7	(366.6)	362.5
Finance income	_	62.4	14.1	(37.2)		39.3
Finance costs	(18.6)	(112.0)	(29.4)	21.6		(138.4)
Revaluation of financial instruments	_	(1.5)	_	(18.0)	_	(19.5)
Profit/(loss) before taxation	150.8	165.9	(15.3)	309.1	(366.6)	243.9
Taxation	_	0.2	_	(61.5)	_	(61.3)
Profit/(loss) for the period	150.8	166.1	(15.3)	247.6	(366.6)	182.6
Attributable to:						
Equity holders of the parent	150.8	166.1	(15.3)	215.8	(366.6)	150.8
Non-controlling interests	_			31.8		31.8
Profit/(loss) for the period	150.8	166.1	(15.3)	247.6	(366.6)	182.6

Includes: WPP Air 1 Limited, WPP 2008 Limited, WPP 2005 Limited and Young & Rubicam Brands US Holdings

# **20.** Condensed consolidating financial information (continued)

# Condensed consolidating income statement information (continued) For the year ended 31 December 2010, $\pounds m$

	WPP plc	Subsidiary Guarantors <sup>1</sup>	WPP Finance (UK)	Other Subsidiaries	Reclassifications / Eliminations	Consolidated WPP plc
Revenue	_		_	9,331.0	_	9,331.0
Direct costs			_	(770.5)		(770.5)
Gross profit	_	_	_	8,560.5	_	8,560.5
Operating costs	(3.1)	19.4	(0.1)	(7,603.7)	_	(7,587.5)
Operating profit/(loss)	(3.1)	19.4	(0.1)	956.8	_	973.0
Share of results of subsidiaries	626.8	734.7	_	_	(1,361.5)	
Share of results of associates				55.2		55.2
Profit/(loss) before interest and taxation	623.7	754.1	(0.1)	1,012.0	(1,361.5)	1,028.2
Finance income	_	94.6	18.3	(31.2)	_	81.7
Finance costs	(37.7)	(224.5)	(57.6)	43.0	_	(276.8)
Revaluation of financial instruments		0.7		17.5		18.2
Profit/(loss) before taxation	586.0	624.9	(39.4)	1,041.3	(1,361.5)	851.3
Taxation		1.9		(192.2)		(190.3)
Profit/(loss) for the year	586.0	626.8	(39.4)	849.1	(1,361.5)	661.0
Attributable to:						
Equity holders of the parent	586.0	626.8	(39.4)	774.1	(1,361.5)	586.0
Non-controlling interests	_	_		75.0	<u> </u>	75.0
Profit/(loss) for the year	586.0	626.8	(39.4)	849.1	(1,361.5)	661.0

Includes: WPP Air 1 Limited, WPP 2008 Limited, WPP 2005 Limited and Young & Rubicam Brands US Holdings.

# **20.** Condensed consolidating financial information (continued)

# Condensed consolidating cash flow statement information For the six months ended 30 June 2011, £m

	WPP plc	Subsidiary Guarantors <sup>1</sup>	WPP Finance (UK)	Other Subsidiaries	Reclassifications / Eliminations	Consolidated WPP plc
Net cash outflow from operating activities	(70.3)	(198.4)	(24.7)	(196.6)		(490.0)
Investing activities						
Acquisitions and disposals	_	_	_	(181.8)	_	(181.8)
Purchases of property, plant and equipment	_	(2.1)	_	(90.8)	_	(92.9)
Purchases of other intangible assets (including capitalised						
computer software)	_	_	_	(13.7)	_	(13.7)
Proceeds on disposal of property, plant and equipment	_	_	_	7.3	_	7.3
Net cash outflow from investing activities	_	(2.1)	_	(279.0)	_	(281.1)
Financing activities						
Share option proceeds	23.4	_	_	0.1	_	23.5
Cash consideration for non-controlling interests	_	_	_	(46.9)	_	(46.9)
Share repurchases and buybacks	(34.7)	_	_	(63.8)	_	(98.5)
Net increase in borrowings	_	_	_	291.0	_	291.0
Financing and share issue costs	_	_	_	(1.0)	_	(1.0)
Equity dividends paid	_	_	_		_	
Dividends paid to non-controlling interests in subsidiary						
undertakings	_	_	_	(28.7)	_	(28.7)
Net cash inflow/(outflow) from financing activities	(11.3)	_	_	150.7	_	139.4
Net decrease in cash and cash equivalents	(81.6)	(200.5)	(24.7)	(324.9)	_	(631.7)
Translation differences		62.6	(21.4)	(32.1)	_	9.1
Cash and cash equivalents at beginning of period	1.4	(2,839.2)	722.0	3,825.6	_	1,709.8
Cash and cash equivalents at end of period	(80.2)	(2,977.1)	675.9	3,468.6	_	1,087.2

# For the six months ended 30 June 2010, £m

	WPP	Subsidiary	WPP Finance	Other	Reclassifications /	Consolidated
	plc	Guarantors <sup>1</sup>	(UK)	Subsidiaries	Eliminations	WPP plc
Net cash outflow from operating activities	(7.2)	(121.3)	(9.7)	(21.5)	_	(159.7)
Acquisitions and disposals	_	11.9	_	(89.4)	_	(77.5)
Purchases of property, plant and equipment Purchases of other intangible assets (including capitalised		(1.8)	_	(78.1)	_	(79.9)
computer software)	_	_	_	(9.9)	_	(9.9)
Proceeds on disposal of property, plant and equipment				1.5		1.5
Net cash (outflow)/inflow from investing activities Financing activities	_	10.1	_	(175.9)	_	(165.8)
Share option proceeds	9.3	_	_	_	_	9.3
Cash consideration for non-controlling interests	_	_	_	(12.4)	_	(12.4)
Share repurchases and buybacks		_	_	(28.6)	_	(28.6)
Net increase in borrowings	_	1.2	0.2	430.6	_	432.0
Financing and share issue costs	_	_	_	(1.1)	_	(1.1)
Equity dividends paid	(9.3)	(117.3)	_	_	_	(126.6)
undertakings		_		(33.3)	_	(33.3)
Net cash inflow/(outflow) from financing activities	_	(116.1)	0.2	355.2	_	239.3
Net (decrease)/increase in cash and cash equivalents	(7.2)	(227.3)	(9.5)	157.8	_	(86.2)
Translation differences	_	(65.6)	57.4	100.4	_	92.2
Cash and cash equivalents at beginning of period	(56.1)	(2,245.0)	726.7	2,520.4	_	946.0
Cash and cash equivalents at end of period	(63.3)	(2,537.9)	774.6	2,778.6	_	952.0

Includes: WPP Air 1 Limited, WPP 2008 Limited, WPP 2005 Limited and Young & Rubicam Brands US Holdings.

# **20.** Condensed consolidating financial information (continued)

# Condensed consolidating cash flow statement information (continued) For the year ended 31 December 2010, $\mbox{\mbox{\it \pounds}} m$

	WPP plc	Subsidiary Guarantors <sup>1</sup>	WPP Finance (UK)	Other Subsidiaries	Reclassifications / Eliminations	Consolidated WPP plc
Net cash inflow/(outflow) from operating						
activities	28.1	(395.6)	(30.6)	1,759.3	_	1,361.2
Investing activities						
Acquisitions and disposals	_	20.2	_	(220.3)		(200.1)
Purchases of property, plant and equipment	_	(3.9)	_	(186.6)		(190.5)
Purchases of other intangible assets (including						
capitalised computer software)	_	_	_	(27.0)		(27.0)
Proceeds on disposal of property, plant and						
equipment		_		7.6	_	7.6
Net cash (outflow)/inflow from investing						
activities		16.3		(426.3)		(410.0)
Financing activities						
Share option proceeds	42.7	_	_	_		42.7
Cash consideration for non-controlling interests		_	_	(15.1)		(15.1)
Share repurchases and buybacks		_	_	(46.4)	_	(46.4)
Net increase in borrowings		_	_	19.8	_	19.8
Financing and share issue costs		_	_	(3.5)	_	(3.5)
Equity dividends paid	(13.4)	(187.0)	_	_	_	(200.4)
Dividends paid to non-controlling interests in						
subsidiary undertakings		_	_	(66.7)	_	(66.7)
Net cash (outflow)/inflow from financing						
activities	29.3	(187.0)	_	(111.9)	_	(269.6)
Net increase/(decrease) in cash and cash		, ,		` ′		, ,
equivalents	57.4	(566.3)	(30.6)	1,221.1	_	681.6
Translation differences	0.1	(27.9)	25.9	84.1	_	82.2
Cash and cash equivalents at beginning of year	(56.1)	(2,245.0)	726.7	2,520.4		946.0
Cash and cash equivalents at end of year	1.4	(2,839.2)	722.0	3,825.6	_	1,709.8

Includes: WPP Air 1 Limited, WPP 2008 Limited, WPP 2005 Limited and Young & Rubicam Brands US Holdings.

# **20.** Condensed consolidating financial information (continued)

# Condensed consolidating balance sheet information At 30 June 2011, $\mbox{\pounds}m$

	WPP plc	Subsidiary guarantors <sup>1</sup>	WPP Finance (UK)	Other Subsidiaries	Reclassifications/ Eliminations	Consolidated WPP plc
Non-current assets	pic	guarantors	(CII)	Substatutes	Emmuerons	····· pic
Intangible assets:						
Goodwill	_	_	_	9,338.5	_	9,338.5
Other	_	_	_	1,915.1	_	1,915.1
Property, plant and equipment		5.4	_	702.0	_	707.4
Investment in subsidiaries	6,750.5	13,068.5	_	_	(19,819.0)	
Interests in associates		_	_	775.3	_	775.3
Other investments	_	_	_	199.5	_	199.5
Deferred tax assets	_	_	_	79.8	_	79.8
Trade and other receivables		130.9		202.7	_	333.6
	6,750.5	13,204.8	_	13,212.9	(19,819.0)	13,349.2
Current assets						
Inventory and work in progress	_	_	_	483.0	_	483.0
Corporate income tax recoverable	_	_	_	83.3	_	83.3
Trade and other receivables	0.7	89.3	2.3	8,815.9		8,908.2
Cash and short-term deposits	1.2	1,071.4	675.9	4,068.8	(4,048.5)	1,768.8
	1.9	1,160.7	678.2	13,451.0	(4,048.5)	11,243.3
Current liabilities						
Trade and other payables	(7.4)	(51.3)	(9.8)	(10,814.5)	_	(10,883.0)
Corporate income tax payable	(01.4)	(4.040.5)	_	(75.8)		(75.8)
Bank overdrafts and loans	(81.4)	(4,048.5)		(609.2)	4,048.5	(690.6)
	(88.8)	(4,099.8)	(9.8)	(11,499.5)	4,048.5	(11,649.4)
Net current (liabilities)/assets	(86.9)	(2,939.1)	668.4	1,951.5	_	(406.1)
Total assets less current liabilities	6,663.6	10,265.7	668.4	15,164.4	(19,819.0)	12,943.1
Non-current liabilities						
Bonds and bank loans	(418.7)	(1,670.3)	(774.4)	(1,093.9)		(3,957.3)
Trade and other payables		(108.6)	_	(334.0)	_	(442.6)
Corporate income tax payable	_	_	_	(508.9)	_	(508.9)
Deferred tax liabilities	_	_	_	(730.9)	_	(730.9)
Provision for post-employment benefits	_	_	_	(241.5)	_	(241.5)
Provisions for liabilities and charges				(152.9)		(152.9)
	(418.7)	(1,778.9)	(774.4)	(3,062.1)		(6,034.1)
Net intercompany receivable/(payable)	449.4	(1,736.3)		1,286.9		
Net assets/(liabilities)	6,694.3	6,750.5	(106.0)	13,389.2	(19,819.0)	6,909.0
Attributable to:						
Equity share owners' funds	6,694.3	6,750.5	(106.0)	13,174.5	(19,819.0)	6,694.3
Non-controlling interests	- (012	(750.5	(106.0)	214.7	(10.010.0)	214.7
Total equity	6,694.3	6,750.5	(106.0)	13,389.2	(19,819.0)	6,909.0

Includes: WPP Air 1 Limited, WPP 2008 Limited, WPP 2005 Limited and Young & Rubicam Brands US Holdings.

# **20.** Condensed consolidating financial information (continued)

# Condensed consolidating balance sheet information (continued) At 30 June 2010, ${\rm \pounds m}$

	WPP plc	Subsidiary guarantors <sup>1</sup>	WPP Finance (UK)	Other Subsidiaries	Reclassifications/ Eliminations	Consolidated WPP plc
Non-current assets						
Intangible assets:						
Goodwill	_	_	_	8,940.7		8,940.7
Other		_	_	1,950.5	_	1,950.5
Property, plant and equipment		3.5	_	687.6	_	691.1
Investment in subsidiaries	6,048.7	11,951.8	_	_	(18,000.5)	
Interests in associates	_	_	_	763.9	_	763.9
Other investments	_	_	_	262.6	_	262.6
Deferred tax assets	_	_	_	67.5	_	67.5
Trade and other receivables		141.6		154.2	_	295.8
	6,048.7	12,096.9	_	12,827.0	(18,000.5)	12,972.1
Current assets						
Inventory and work in progress	_	_	_	435.4	_	435.4
Corporate income tax recoverable	_	_	_	74.1	_	74.1
Trade and other receivables	_	51.1	5.3	8,153.9	_	8,210.3
Cash and short-term deposits	0.9	1,129.8	775.7	2,864.9	(3,667.7)	1,103.6
	0.9	1,180.9	781.0	11,528.3	(3,667.7)	9,823.4
Current liabilities						
Trade and other payables	(4.6)	(42.3)	(10.5)	(10,121.5)	_	(10,178.9)
Corporate income tax payable		_	_	(66.4)	_	(66.4)
Bank overdrafts and loans	(64.2)	(3,667.7)	(1.1)	(86.3)	3,667.7	(151.6)
	(68.8)	(3,710.0)	(11.6)	(10,274.2)	3,667.7	(10,396.9)
Net current (liabilities)/assets	(67.9)	(2,529.1)	769.4	1,254.1	_	(573.5)
Total assets less current liabilities	5,980.8	9,567.8	769.4	14,081.1	(18,000.5)	12,398.6
Non-current liabilities						
Bonds and bank loans	(407.7)	(1,558.7)	(828.3)	(1,186.1)	_	(3,980.8)
Trade and other payables	_	(115.1)	_	(372.7)	_	(487.8)
Corporate income tax payable	_	_	_	(497.9)	_	(497.9)
Deferred tax liabilities		_	_	(791.1)	_	(791.1)
Provision for post-employment benefits	_	_	_	(258.1)	_	(258.1)
Provisions for liabilities and charges				(171.2)		(171.2)
	(407.7)	(1,673.8)	(828.3)	(3,277.1)		(6,186.9)
Net intercompany receivable/(payable)	449.1	(1,845.3)	_	1,396.2	_	
Net assets/(liabilities)	6,022.2	6,048.7	(58.9)	12,200.2	(18,000.5)	6,211.7
Attributable to:						
Equity share owners' funds	6,022.2	6,048.7	(58.9)	12,010.7	(18,000.5)	6,022.2
Non-controlling interests	_	_	<u> </u>	189.5		189.5
Total equity	6,022.2	6,048.7	(58.9)	12,200.2	(18,000.5)	6,211.7

Includes: WPP Air 1 Limited, WPP 2008 Limited, WPP 2005 Limited and Young & Rubicam Brands US Holdings.

# **20.** Condensed consolidating financial information (continued)

# Condensed consolidating balance sheet information (continued) At 31 December 2010, $\pounds m$

	WPP plc	Subsidiary guarantors <sup>1</sup>	WPP Finance (UK)	Other Subsidiaries	Reclassifications/ Eliminations	Consolidated WPP plc
Non-current assets						
Intangible assets:						
Goodwill	_	_	_	9,106.3	_	9,106.3
Other	_	_	_	1,904.5	_	1,904.5
Property, plant and equipment	_	4.6	_	703.8	_	708.4
Investment in subsidiaries	6,469.4	12,520.8	—	_	(18,990.2)	_
Interests in associates	_	_	_	792.1	_	792.1
Other investments	_	_	_	173.7	_	173.7
Deferred tax assets	_	126.2	_	79.1	_	79.1
Trade and other receivables		126.2		197.3		323.5
	6,469.4	12,651.6	_	12,956.8	(18,990.2)	13,087.6
Current assets						
Inventory and work in progress	_	_	_	366.0	_	366.0
Corporate income tax recoverable				82.9	_	82.9
Trade and other receivables	0.3	50.1	2.8	8,790.2	(2.742.0)	8,843.4
Cash and short-term deposits	1.4	903.7	722.0	4,081.0	(3,742.9)	1,965.2
	1.7	953.8	724.8	13,320.1	(3,742.9)	11,257.5
Current liabilities						
Trade and other payables	(4.8)	(72.6)	(10.1)	(11,616.1)	_	(11,703.6)
Corporate income tax payable	_	(2.742.0)	_	(115.8)		(115.8)
Bank overdrafts and loans		(3,742.9)		(255.4)	3,742.9	(255.4)
	(4.8)	(3,815.5)	(10.1)	(11,987.3)	3,742.9	(12,074.8)
Net current (liabilities)/assets	(3.1)	(2,861.7)	714.7	1,332.8		(817.3)
Total assets less current liabilities	6,466.3	9,789.9	714.7	14,289.6	(18,990.2)	12,270.3
Non-current liabilities						
Bonds and bank loans	(413.2)	(1,608.8)	(707.4)	(778.8)		(3,598.2)
Trade and other payables	(413.2)	(1,000.0) $(110.1)$	(191.4)	(278.5)		(3,398.2)
Corporate income tax payable	_	(110.1)	_	(481.8)		(481.8)
Deferred tax liabilities	_	_	_	(750.7)	_	(750.7)
Provision for post-employment benefits		_		(241.5)		(241.5)
Provisions for liabilities and charges	_	_	_	(161.6)	_	(161.6)
	(413.2)	(1,718.9)	(797.4)	(2,692.9)	_	(5,622.4)
Net intercompany receivable/(payable)	393.5	(1,601.6)	_	1,208.1	_	_
Net assets/(liabilities)	6,446.6	6,469.4	(82.7)	12,804.8	(18,990.2)	6,647.9
Attributable to:						200
Equity share owners' funds	6,446.6	6,469.4	(82.7)	12,603.5	(18,990.2)	6,446.6
Non-controlling interests				201.3		201.3
Total equity	6,446.6	6,469.4	(82.7)	12,804.8	(18,990.2)	6,647.9

Includes: WPP Air 1 Limited, WPP 2008 Limited, WPP 2005 Limited and Young & Rubicam Brands US Holdings.

# WPP DAS Ltd

#### **Balance sheet** As at 30 June 2011 and 2010 and 31 December 2010

	Notes	30 June 2011 £m	June 30 2010 £m	Year ended 31 December 2010 £m
Assets		_	_	
Receivable from WPP 2008 Limited	3	121.0		
Liabilities				
Net assets		121.0		
Equity				
Share capital	3			
Distributable reserve	3	121.0		
Total equity		121.0		

**Note** The accompanying notes form an integral part of this balance sheet.

# Statement of changes in equity For the six months ended 30 June 2011, 31 December 2010 and 30 June 2010

	Notes	Share capital £m	Distributable Reserve £m	Total £m
At 1 January 2010			_	
Issue of ordinary shares	3	117.3	_	117.3
Capital reduction	3	(117.3)	117.3	
Dividends	4		(117.3)	(117.3)
At 30 June 2010				
Issue of ordinary shares	3	69.7	_	69.7
Capital reduction	3	(69.7)	69.7	
Dividends	4	_	(69.7)	(69.7)
At 31 December 2010			_	
Issue of ordinary shares	3	121.0	_	121.0
Capital reduction	3	(121.0)	121.0	
At 30 June 2011			121.0	121.0

The accompanying notes form an integral part of this statement of changes in equity.

#### Notes to the financial statements

#### 1. The dividend access trust

WPP DAS Limited (the "Trust") was established on 9 July 2008 by WPP plc ("WPP"). The Trust is governed by the applicable laws of England and Wales and is a resident for tax purposes in the United Kingdom, WPP is a resident for tax purposes in the Republic of Ireland. The Trust is a wholly owned subsidiary of WPP 2008 Limited which is an indirect wholly owned subsidiary of WPP plc.

WPP DAS Limited was formed as part of WPP's Dividend Access Plan, which was primarily designed to ensure that WPP share owners may continue to receive UK dividends, meaning in particular that under the Dividend Access Plan, no Irish tax is required to be withheld from the payment of dividends to share owners. To facilitate WPP's Dividend Access Plan, the Trust issued one dividend access share to the trustee. WPP share owners will not have any interest in the dividend access share and will not have any rights against the Trust as the issuer of the dividend access share. The only assets held in trust for the benefit of share owners will be dividends paid to the trustee in respect of the dividend access share.

To ensure compliance with UK trust law rules, the period during which the dividend access trust may continue is restricted. However, the dividend access trust under current law is able to continue for 80 years.

#### 2. Accounting policies

#### **Basis of preparation**

The financial statements have been prepared under the historical cost convention and in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) as they apply to the financial statements of the Trust for the period ended 30 June 2011.

#### Income statement, statement of comprehensive income and cash flow statement

An income statement, a statement of comprehensive income and a cash flow statement are not presented with these financial statements because the Trust did not receive income, incur expense, recognise any gain or loss or receive or disburse cash during the period under review.

The directors received no remuneration during the period for services to the Trust. The Trust had no other employees during the period.

#### **Functional currency**

The functional currency of the Trust is pounds sterling.

#### **Taxation**

The Trust is not required to withhold at source any amount in respect of UK tax from dividend payments it makes under the Dividend Access Plan regardless of who the recipient of the payments is.

#### 3. Share capital and distributable reserve

In July 2008 the Trust issued 1 ordinary share with a nominal value of £1 to WPP 2008 Limited and in April 2009 the Trust issued 1 non-voting dividend access share with a nominal value of £1.

On 25 March 2010 the Trust issued 117,301,956 ordinary shares of £1 each to another Group company and on the same date a capital reduction was performed. On 28 October 2010 the Trust issued a further 69,706,978

ordinary shares of £1 each and on the same date a capital reduction was performed. As a result of this transaction the Trust remained with called-up share capital of 1 ordinary share of £1 and 1 dividend access share of £1.

On 29 June 2011 the Trust issued 121,002,475 ordinary shares of £1 each to another Group company and on the same date a capital reduction was performed. As a result of this transaction the Trust remained with called-up share capital of 1 ordinary share of £1 and 1 dividend access share of £1.

# 4. Dividends

	Six Months Ended 30 June 2011 £m	Six Months Ended 30 June 2010 £m	Year ended 31 December 2010 £m
2009 second interim dividend of 10.28p per ordinary share	_	117.3	117.3
2010 first interim dividend of 5.97p per ordinary share	_	_	69.7
	_	117.3	187.0

Dividends were settled in cash by WPP 2008 Limited on behalf of the Trust.