



UNITED BREWERIES LIMITED

August 12, 2016

1. Department of Corporate Services,
Bombay Stock Exchange Limited
Floor 25, P J Towers,
Dalal Street,
Mumbai - 400 001
2. National Stock Exchange of India Limited,
Exchange Plaza,
Bandra Kurla Complex,
Bandra (E),
Mumbai – 400 051

Dear Sirs,

Sub: Un-audited Financial Results for the Quarter ended June 30, 2016

In terms of Regulation 33 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are furnishing herewith Un-audited Financial Results of the Company for the Quarter ended June 30, 2016.

The Results will be published in an English Daily and also in a local Newspaper in Kannada, being the regional language where the Registered Office of the Company is situated.

A copy of the Press Release is enclosed.

Thanking you, we remain,

Yours faithfully,

For UNITED BREWERIES LIMITED,

GOVIND IYENGAR
Senior Vice President – Legal &
Company Secretary

Encl: a/a



UNITED BREWERIES LIMITED

Registered office: UB Tower, UB City, 24, Vittal Mallya Road, Bengaluru - 560001

Phone: 080 - 39855000, 22272806/07 Fax: 080 - 22211964, 22229488

CIN: L36999KA1999PLC025195 Email: ubinvestor@ubmail.com Website: www.unitedbreweries.com

Rs. In Lakhs

PART I

Statement of standalone unaudited results for the quarter ended June 30, 2016

Particulars	Quarter ended			Year ended
	June 30, 2016	Mar 31, 2016	June 30, 2015	March 31, 2016
	Unaudited	See Note 11 and 13	See Note 13	See Note 13
1 Income from operations				
(a) Net sales/income from operations (net of excise duty)	148,567	116,454	136,803	458,493
(b) Other operating income	7,665	4,290	8,481	24,024
Total income from operations (net)	156,232	120,744	145,284	482,517
2 Expenses				
(a) Cost of materials consumed	71,437	57,657	63,961	209,718
(b) Purchases of stock-in-trade	48	482	807	5,043
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(744)	(1,928)	542	(664)
(d) Employee benefits expense (refer note 6)	8,974	8,595	7,534	33,429
(e) Depreciation and amortisation expense	6,368	6,384	5,832	24,351
(f) Sales promotion expenses	11,224	10,246	12,523	41,119
(g) Selling and distribution expense (refer note 7)	18,271	12,817	16,861	51,501
(h) Other expenses	18,019	20,521	18,219	74,187
Total expenses	133,597	114,774	126,279	438,684
3 Profit from operations before other income, finance costs and exceptional items (1-2)	22,635	5,970	19,005	43,833
4 Other income	1,451	3,106	1,674	9,101
5 Profit from ordinary activities before finance costs and exceptional items (3+4)	24,086	9,076	20,679	52,934
6 Finance costs	1,482	1,683	2,018	7,591
7 Profit from ordinary activities after finance costs but before exceptional items (5-6)	22,604	7,393	18,661	45,343
8 Exceptional items	-	-	-	-
9 Profit from ordinary activities before tax (7+8)	22,604	7,393	18,661	45,343
10 Tax expense	7,898	2,156	6,447	15,556
11 Net Profit (9-10)	14,706	5,237	12,214	29,787
12 Other comprehensive income, net of taxes	41	31	82	(433)
13 Total Comprehensive Income (11+12)	14,747	5,268	12,296	29,354
14 Paid-up equity share capital (Face value of Re. 1 each)	2,644	2,644	2,644	2,644
15 Earnings per share (Fair value of Re. 1 each)*				
(a) Basic	5.56	1.98	4.62	11.27
(b) Diluted	5.56	1.98	4.62	11.27

*Not annualised for quarters

See accompanying notes to the financial results

NOTES

1. The standalone results for the quarter ended June 30, 2016 of United Breweries Limited ("the Company") have been reviewed by the Audit Committee and approved by the Board of Directors at their meetings held on August 12, 2016 and have been subjected to limited review by the statutory auditors of the Company.
2. The standalone financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards ("Ind AS") prescribed under section 133 of the Companies Act, 2013, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. The Company has not opted to avail relaxation provided by SEBI in respect of disclosure requirements for corresponding figures of earlier periods. Accordingly, the figures for the quarter and year ended March 31, 2016 have been presented after incorporating the applicable Ind AS adjustments in addition to the figures for the quarter ended June 30, 2015. The reserves (excluding revaluation reserve), as per the balance sheet of the previous accounting year not being mandatory, has not been presented.
3. The Company has transitioned to Ind AS with effect from April 1, 2016 with transition date being April 1, 2015. The transition has been carried out from generally accepted accounting principles in India ("the Previous GAAP"). The reconciliation of the net profit for the corresponding periods under the Previous GAAP with the total comprehensive income as reported in these financial results under Ind AS, is presented below:

	Rs. in Lakhs		
	Quarter ended		Year ended
	March 31, 2016	June 30, 2015	March 31, 2016
	See Note 11 and 13	See Note 13	See Note 13
Net profit under Previous GAAP	5,144	12,281	29,457
Fair valuation of financial instrument	187	1,364	4,136
Actuarial loss/(gain) on defined benefit plan recognised under Other comprehensive income	(48)	(126)	661
Foreign exchange gain/(loss) on restatement of loan	4	(1,340)	(4,292)
Effect of tax on above	(50)	35	(175)
Net profit under Ind AS	5,237	12,214	29,787
Other comprehensive income, net of tax	31	82	(433)
Total comprehensive income	5,268	12,296	29,354

4. The Company is engaged in the manufacture and sale of beer including licensing of brands which constitutes a single operating segment. The Company also considers the whole of India as a single geographical area. Further, considering the seasonality of the business, the revenue and profits do not accrue evenly over the year.
5. The Bihar State Government vide its notification dated April 5, 2016 has imposed ban on trade and consumption of foreign liquor in the state of Bihar with immediate effect. Pursuant to such notification, the Company has filed a writ petition with the Honourable High Court at Patna, requesting to set aside the said notification or to defer its implementation or to direct the authorities to make payment for beer supplied till the date of aforesaid notification, refund all advance duties and taxes paid by the Company and compensate for losses incurred on account of such abrupt notification.

As at June 30, 2016, the Company has fixed assets of Rs. 25,215 Lakhs, inventories of Rs. 2,493 Lakhs, trade receivables of Rs. 2,504 Lakhs and advances of Rs. 1,791 Lakhs at its units in Bihar. The Honourable High Court at Patna has passed an interim order, which is subject to the final order, confirming payment obligation of Bihar State Beverages Corporation Limited (BSBCL) in respect of the supplies made by the manufacturers. Further, vide notification dated April 9, 2016, the Bihar State Government has allowed production of beer in the state of Bihar for export to outside states.

Considering the favourable interim order passed by the Honourable High Court at Patna and permission to produce and export beer to other states, the management is confident of utilization of aforesaid assets and recovery of aforesaid balances. Pending outcome of the writ petition, no provision has been considered necessary by the management in this regard.

The statutory auditors of the Company have drawn an Emphasis of Matter in this regard, in their limited review report on the standalone financial results.


6. Employee benefits expense for the year ended March 31, 2016 includes Rs. 1,331 Lakhs towards compensation for loss of office to erstwhile managing director and is net of reversal of provision no longer required amounting to Rs. 424 Lakhs.
7. Selling and distribution expense for the quarters ended June 30, 2016 and March 31, 2016 is net of reversal of Rs. 391 Lakhs and Rs. 762 Lakhs, respectively and that for the year ended March 31, 2016 is net of reversal of Rs. 2,239 Lakhs.
8. The Board of Directors of the Company has proposed dividend of Rs.1.15 per equity share of Re.1 each amounting to Rs.3,660 Lakhs (inclusive of dividend distribution tax) for the year ended March 31, 2016, which is subject to approval by the shareholders in the ensuing annual general meeting.
9. The Company has received an order dated September 30, 2015 from the Debt Recovery Tribunal, Karnataka, Bangalore (DRT) whereby the Company has been directed not to pay/release amounts that may be payable with respect to shares in the Company held by a director (including his joint holdings) and United Breweries (Holdings) Limited, without its prior permission. Accordingly, the Company would withhold payment of proposed dividend on aforesaid shares, which is subject to approval by the shareholders in the ensuing annual general meeting.

The Company has received an order dated March 11, 2016 from the Deputy Commissioner of Income Tax (International Taxation), Bangalore, requesting the Company to create a charge in favour of the Central Government on any amount due or likely to be due to a director of the Company, to the extent of Rs. 67,980 Lakhs relating to tax demands on Kingfisher Airlines Limited. The Company has also received an order dated June 28, 2016 from the Commissioner of Income Tax (TDS), prohibiting the Company from making any payment in the nature of salary, remuneration, allowances, etc. to a director of the Company. The Company has accordingly withheld payment of Rs.164 Lakhs relating to director commission and sitting fees payable to the aforesaid director.

10. Following recent amendments in the regulatory provisions pertaining to wilful defaulters which places restrictions on a Company from public issue or raising debt instrument or borrowings and for continuing on the Board, the Company has sought for and received a Legal opinion from a Retd. Chief Justice of the Supreme Court of India. The opinion stated that the Chairman and the Company conform to the current regulatory norms. The Board will continue to monitor and review the situation.
11. The figures of the last quarter ended March 31 are the balancing figures between figures in respect of the full financial year up to March 31 and the year-to-date figures up to December 31, being the date of the end of the third quarter of the financial year.

12. The previous period/year figures have been regrouped where necessary to confirm to this period's classification.
13. The Ind AS financial results and other financial information as of and for the year ended March 31, 2016, the three months ended March 31, 2016 and June 30, 2015, have been compiled by the management after making necessary adjustments to give a true and fair view of the results in accordance with Ind AS. This information has not been subjected to any limited review or audit.
14. The financial results and notes are also available on the websites of the Stock Exchanges viz. www.bseindia.com and www.nseindia.com and also on the website of the Company viz. www.unitedbreweries.com.

By the authority of the Board



Shekhar Ramamurthy
Managing Director

Place : Bengaluru
Date : August 12, 2016

Limited Review Report**Review Report to
The Board of Directors
United Breweries Limited**

1. We have reviewed the accompanying statement of unaudited standalone financial results of United Breweries Limited ("the Company") for the quarter ended June 30, 2016 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited standalone financial results, prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards ("Ind AS") prescribed under section 133 of the Companies Act, 2013, read with relevant rules thereunder and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. We draw attention to Note 5 to the accompanying unaudited standalone financial results, which more fully describes the uncertainty related to the outcome of writ petition filed by the Company with the Honourable High Court at Patna, in relation to ban imposed by the Bihar State Government on trade and consumption of foreign liquor in the state of Bihar with effect from April 5, 2016. Pending final disposal of the petition, no adjustments are considered necessary in these financial results. Our conclusion is not qualified in respect of this matter.
5. We have not audited or reviewed the accompanying financial results and other financial information as of and for the year ended March 31, 2016, for the three months ended March 31, 2016 and June 30, 2015, which have been presented solely based on the information compiled by the management.

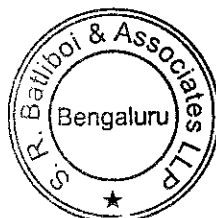
For S.R. Batliboi & Associates LLP

ICAI Firm registration number: 101049W/E300004

Chartered Accountants

per Mahendra Jain
Partner

Membership No.: 205839



Place : Bengaluru

Date : August 12, 2016



United Breweries Ltd.

PERFORMANCE HIGHLIGHTS QUARTER ENDED JUNE 30, 2016.

- **6% GROWTH IN PRIMARY VOLUMES**
- **8% GROWTH IN REVENUE**
- **15% GROWTH IN EBITDA**
- **21% GROWTH IN PBT**

For the first quarter of the new fiscal year UBL realized a good volume growth of 6% with industry lagging behind with a modest 4% growth only. As a result of some limited selective price increases in certain markets total revenues show a growth of 8%.

We have realized double digit growth in the East and South at 18% and 13% respectively, with markets in the North and West being slightly under pressure.

Growth in the East was realized in West Bengal, Orissa and Jharkhand. In Bihar the company recorded nil sales on account of the prohibition declared on the 5th of April, the very beginning of the new fiscal year.

In the South volume growth was driven by sales in Andhra Pradesh Telangana and Kerala.

In the North we have seen modest growth in Delhi, Haryana and Uttar Pradesh.

The total gross margin for the quarter grew by 7% compared to the corresponding quarter of the previous year, driven by revenue growth in combination with stable input costs.

EBITDA grew by 15% resulting in a growth of net profit by 20%.

Bangalore, August 12, 2016.