

Munich Re Group

Turning risk into value

Dresdner Kleinwort
9th German Investment Seminar
New York

Nikolaus von Bomhard
Chairman of the Board of Management

9 January 2007



Münchener Rück
Munich Re Group





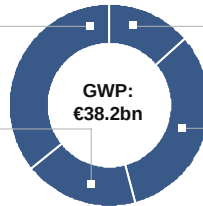
A world leading reinsurer with a significant primary insurance business

Munich Re Group – Premiums 2005 breakdown by segment (consolidated)

in €m

Reinsurance
Property-casualty
13,699 (36%)

Reinsurance
Life 5,889 (15%)
Health 1,063 (3%)



Primary insurance
Property-casualty
5,219 (14%)

Primary insurance
Life 7,437 (19%)
Health 4,892 (13%)

Reinsurance

- Diversification as key success factor
- Leading expertise in non life and life reinsurance worldwide for 126 years
- Full range of products: from traditional reinsurance to alternative risk financing
- Best reinsurer overall by cedant vote¹

Primary insurance

- Germany-based with growing importance in selected European markets
- Focused on personal lines business
- Multi-brand – single back office approach
- European market leader in health and legal expenses

¹ Flaspöhrer-Survey Europe 2006



From recovery to sustainable performance

Reinsurance

- Strict focus on risk-adequate pricing
- No top-line growth targets
- Value-creation focus on liabilities side of balance sheet

Primary insurance

- New organisation structure at ERGO
- Continuous cost management
- Unified IT platform established
- Foreign markets strategy implemented

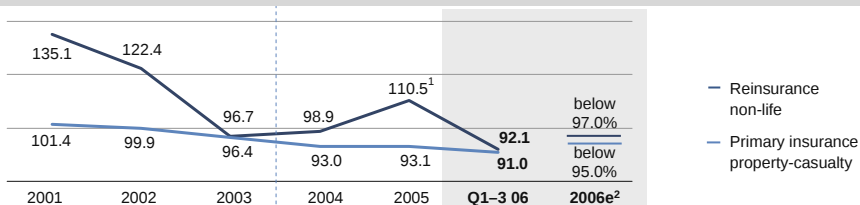
Risk-based performance measurement

New committee structure for Munich Re Group



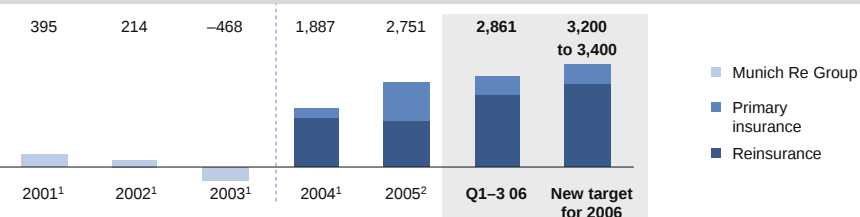
Building a track record

Combined ratios in %



¹ Thereof 17.7%-points NatCat; ² Assumption within RoRaC target

Net earnings in €m



¹ Adjusted due to first-time application of IAS 1 (rev. 2003). ² Adjusted due to first-time application of IAS 19 (rev. 2004).

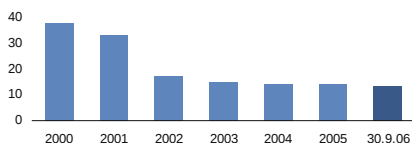


Derisking strategy applied

Asset risk exposure

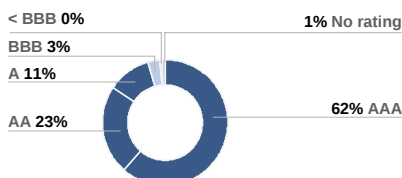
Market risk reduced alongside rising indices

Equity exposure in % of investments (market values)



Low credit risk exposure: >95% A or better

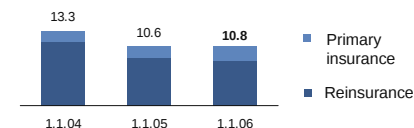
Rating structure of fixed-income portfolio as at 31.12.05



Required risk capital

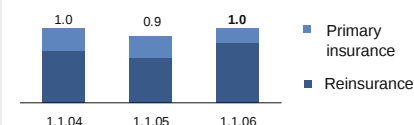
Consequent reduction of market risk capital¹

in €m



Relatively minor credit risk capital¹

in €m

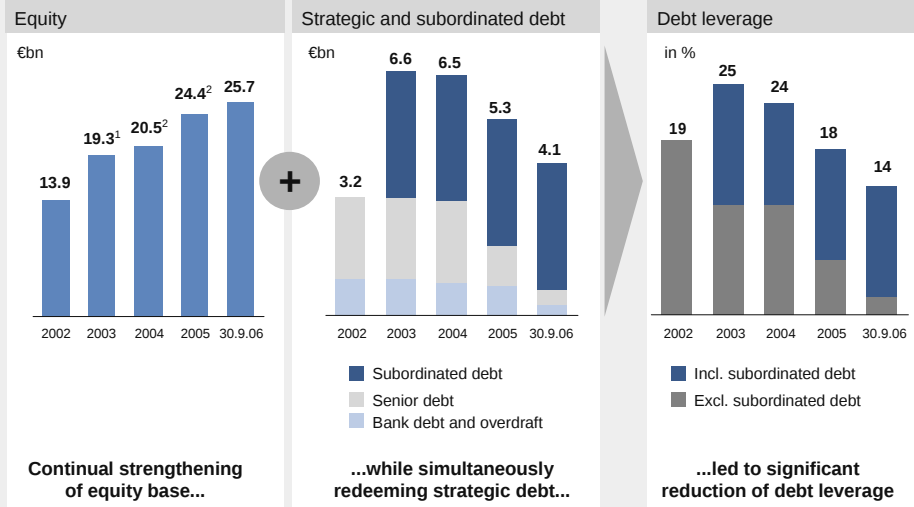


¹ Diversification benefits between reinsurance and primary insurance are not considered.



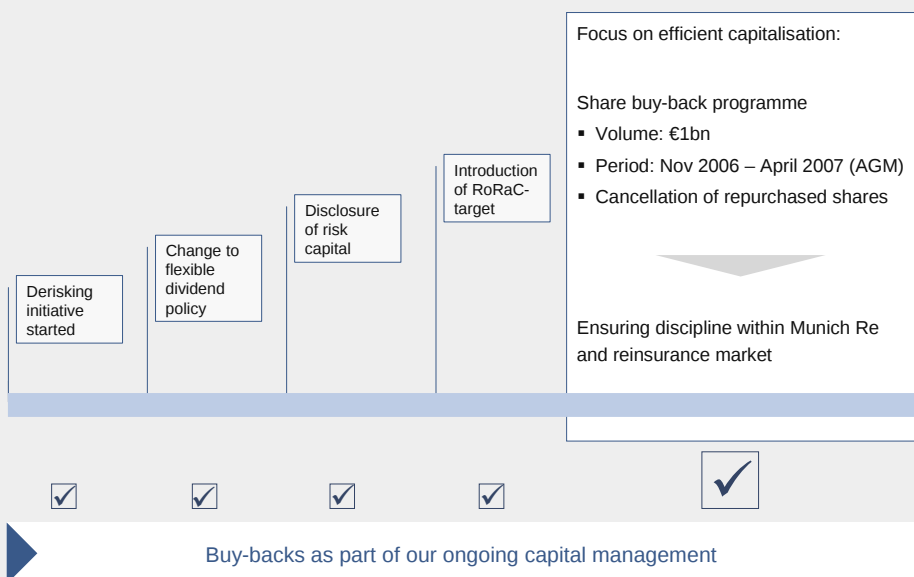
Capital structure

Significant reduction of debt leverage

¹ Adjusted owing to first-time application of IAS 1 (rev. 2003).² Adjusted owing to first-time application of IAS 19 (rev. 2004).

Capital Management

Share buy-back as next logical step





Reinsurance Property & Casualty

Still attractive environment for renewals January 2007

Key P&C reinsurance market trends

- Overall reinsurance prices, terms and conditions at or above risk-adequate level
- No single cycle of reinsurance
 - US NatCat increase to high July renewal level
 - Property excluding US NatCat affected lines and casualty stable
 - Structural market growth in Emerging Markets at mainly stable prices
- Increased importance of diversification as capital requirements for monoliners rise

Munich Re: Profitable growth in renewed and new business over 2006, further enhancing overall portfolio profitability



Growth approach of Munich Re Group

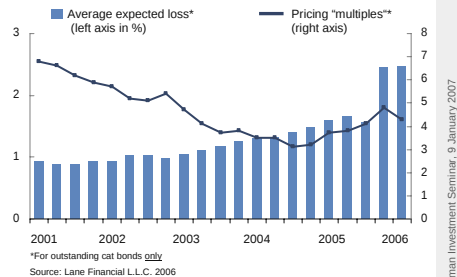
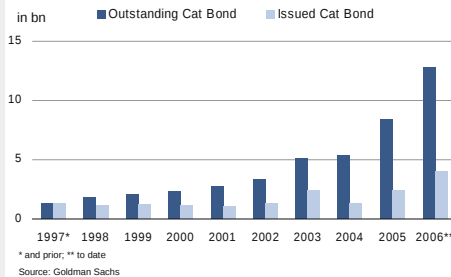
	Reinsurance	Integrated health care	Primary insurance	
Organic growth	▪ Analyse life re portfolios	▪ Investment in selected markets; bridging financial protection, services and provision of care	▪ International expansion in selected countries with high growth/high margin potential	M&A activities
	▪ Growth of underlying risk values, peak risks and accumulations ▪ Emerging markets ▪ Higher penetration of established markets ▪ Product development ▪ Solvency II	▪ Flexible and parallel use of primary and reinsurance brands and business models ▪ Exploit significant growth potential through unique selling proposition	▪ Organic growth in Germany with special focus on retail P-C, corporate pension, supplementary health	



Active use of capital markets

Key considerations

Attractive market conditions



Optimal moment to increase our activity in this market segment
benefiting from a well developed infrastructure and maturing markets

Opportunities for portfolio optimization, increase of capital efficiency and additional earnings
with a minimum of launching costs for MR



Active use of capital markets

More than just securitisation

Munich Re's Risk Trading approach

Managing our own risks

- Optimise portfolio
- Use of additional capacity

Improve our risk/return
profile and save costs

Risk warehousing

- Retain risks
- Be active player in primary and secondary market

Risk-based, investment and
arbitrage income

Managing our clients' risks

- Consulting, structuring, project management and placement support
- Risk fronting / transformation and (interim) capacity provider

Fee and risk-based income

Restructuring and reselling

- Extension of "buy and hold" strategy
- Combine and restructure risks
- Sell at favourable terms and conditions

Fee and arbitrage income



Active use of capital markets

Munich Re track record

Transaction Name	Closing	Volume	Covered Perils
Pacific Re	06/1998	USD 80m	▪ Typhoon Japan
Gold Eagle Capital Limited*	12/1999	USD 182m	▪ Hurricanes in East and Gulf coast area ▪ Earthquakes in New Madrid area ▪ Earthquakes in California
PRIME Capital Hurricane Ltd.	12/2000	USD 165m	▪ Hurricanes in New York & Miami area
Prime Capital CalQuake & EuroWind Ltd.	12/2000	USD 135m	▪ Earthquakes in N and S California ▪ Windstorms in select European Countries
Gold Eagle Capital 2001* Limited	04/2001	USD 120m	▪ Hurricanes in East and Gulf coast area ▪ Earthquakes in New Madrid area
Aiolos Ltd.	11/2005	EUR 110m	▪ Windstorms in select European Countries
Carillon Ltd.	06/2006	USD 84.5m	▪ US Hurricanes Nationwide. PCS
Lakeside Re	12/2006	USD 190m	▪ Earthquake in California

* American Re

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Key investment considerations

- Leading global franchise in reinsurance
- Primary business back to profitability
- Clear underwriting discipline
- Diversified premium mix and risk management focus distinguishes our risk capital situation
- Continued derisking leading to lower CoC
- Balance sheet strength offers opportunities for active capital management
 - Dividend payout ratio of at least 25%
 - Buy backs to support efficient balance sheet
- Smart growth in profitable niches

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Financial calendar

Contacts

Disclaimer



Financial calendar

30 January 2007

Press release on the renewal of reinsurance treaties

28 February 2007

Balance sheet press conference

26 April 2007

Annual General Meeting

27 April 2007

Dividend payment

7 May 2007

Interim report as at 31 March 2007

7 May 2007

Analysts' Conference

6 August 2007

Interim report as at 30 June 2007

6 November 2007

Interim report as at 30 September 2007

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