



QUARTERLY FINANCIAL STATEMENTS AS AT 30 JUNE 2011

Telephone conference with analysts and investors

4 August 2011

Munich RE 

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Financial highlights Q1–2 2011

After outlier first quarter, Munich Re back to “normal” in Q2

Munich Re (Group)		
Net gain of €738m in Q2 Q2 mitigating weak first quarter result – Net loss of €210m in Q1–2 Still aiming for positive annual result	Shareholders' equity in Q2 stable at €20.3bn Almost unchanged capital position vs. Q1 despite dividend payment of €1.1bn in Q2	Solid investment result Annualised RoI of 3.6% ¹ burdened by impairment of Greek government bonds
Reinsurance Significant nat cat claims Major losses in property-casualty (combined ratio in Q2: 99.6%) July renewals showing positive price trend	Primary insurance Increasing earnings contribution Consolidated ERGO result of €178m – Gain on real estate sale in Q2 offsetting impairment of Greek bonds	Munich Health Improving result Consolidation process making good progress

¹ Adjusted for impact on insurance risk transfer to the capital markets: RoI 3.3%.

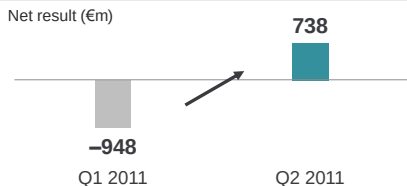
Financial highlights Q1 vs. Q2 2011

Good second quarter – Significantly improved reinsurance result and higher earnings of ERGO

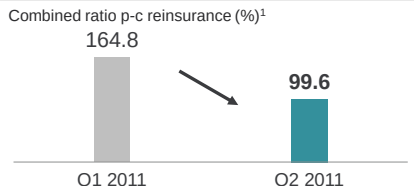
Munich RE 

Improved net result ...

Net result (€m)

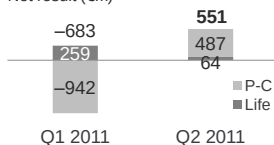


... following normalising nat cat claims

Combined ratio p-c reinsurance (%)¹

Reinsurance

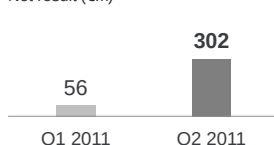
Net result (€m)



Life mitigating volatility of property-casualty business

Primary insurance

Net result (€m)



Countervailing one-off effects in Q2

Munich Health

Net result (€m)



Still small but stable contribution

¹ Before insurance risk transfer to the capital markets.

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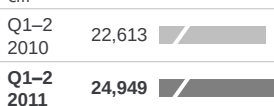
Overview – Financial highlights

Strong premium growth, high nat cat claims

Munich RE 

GROUP Gross premiums written

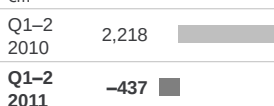
€m



Substantial organic growth also a result of large-volume deals

GROUP Operating result

€m



Decline of technical and investment result

GROUP Net result

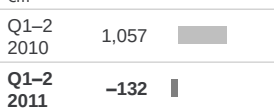
€m



Good Q2 result largely compensates for severe losses in Q1

REINSURANCE Net result

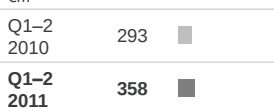
€m



Life reinsurance mitigates high claims burden in p-c

PRIMARY INSURANCE Net result

€m



Germany performing well – international business still a challenge

MUNICH HEALTH Net result

€m



Strong premium growth and resilient operating result

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Munich Re (Group) – Capitalisation

Reduction in shareholders' equity – Capital position remains solid



€m	Q1–2	Change Q2
Equity 31.12.2010	23,028	
Consolidated result	–210	738
Changes		
Dividend	–1,110	–1,110
Unrealised gains/losses	–338	399
Exchange rates	–792	–235
Share buy-backs	–323	–37
Other	53	47
Equity 30.6.2011	20,308	–198

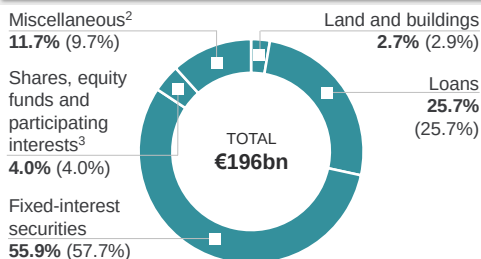
UNREALISED GAINS/LOSSES
–€35m from afs fixed-interest securities (rising short-term interest rates)
–€294m from afs non-fixed-interest securities

EXCHANGE RATES
Adverse FX development (mainly US\$)

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Munich Re (Group) – Investments – Total portfolio

Active asset management on the basis of a well-diversified investment portfolio

Investment portfolio¹Portfolio duration⁴

	Assets	Liabilities	Net DV01 (€m)
Reinsurance	5.6	5.6	-7.2
Primary insurance	6.6	7.9	13.7
Munich Re (Group)	6.2	7.2	6.5

Portfolio management

- Ongoing tactical reallocation of portfolio thereby realising disposal gains
- Slight changes within government bond portfolio
- Cautious shift into corporate bonds
- Reduction of net equity exposure: 3.5% after hedges
- Reduction of real estate: Sale in Singapore
- Increase of deposits retained on assumed life and health reinsurance
- Further expansion of renewable energies
- Duration mismatch remaining tight

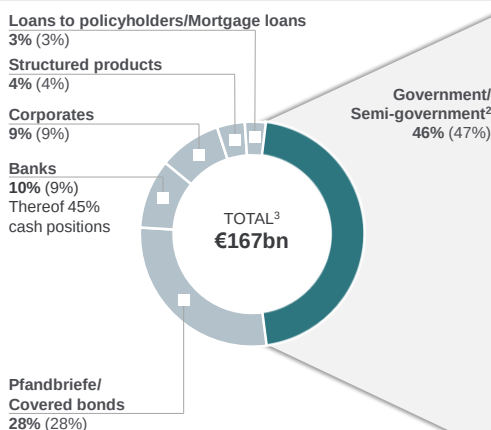
¹ Fair values as at 30.6.2011 (31.12.2010). ² Deposits retained on assumed reinsurance, investments for unit-linked life, deposits with banks, investment funds (bond, property), held for trading derivatives with non-fixed-interest underlying and tangible assets in renewable energies. ³ Net of hedges: 3.5% (4.4%). ⁴ As at 30.6.2011. Net DV01: Sensitivity to parallel upward shift of yield curve by one basis point reflecting portfolio size.

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Munich Re (Group) – Investments – Fixed-income portfolio

Emphasis on highly rated securities

Fixed-income portfolio¹Government bonds per country²

%	Without P/H ⁴ participation	With P/H ⁴ participation	Total
Germany	8	24	32
USA	14	–	14
Canada	7	–	7
Italy	5	2	7
UK	5	–	5
France	4	2	6
Spain	1	2	3
Austria	1	2	3
Ireland	1	1	2
Greece	–	1	1
Portugal	–	1	1
Other	12	7	19
Total⁵	58%	42%	100%

¹ Incl. loans, parts of other securities, other investments and cash positions. Fair values as at 30.6.2011 (31.12.2010). ² Thereof 11% inflation-linked bonds. ³ Additional inflation-linked exposure in swaps 2% and bank and corporate exposure in credit default swaps 2% of fixed-income portfolio. ⁴ P/H = policyholder. Economic view – not fully comparable with IFRS figures. ⁵ Differences between totals possible due to rounding.

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Munich Re (Group) – Investment result

Investment result burdened by write-down on Greek government bonds



Investment result

	€m	Q1–2 2011	Return ¹	€m	Q1–2 2010	Return ¹
Regular income	4,057		4.2%	3,918		4.1%
Write-ups/write-downs of investments	–806		–0.8%	304		0.3%
Gains/losses on the disposal of investments	640		0.6%	1,047		1.1%
Other income/expenses	–423		–0.4% ²	–191		–0.2%
Investment result	3,468		3.6%	5,078		5.3%

Regular income

Higher dividend income
Increase of deposits retained on assumed reinsurance as a consequence of large-volume deals
Reinvestment yield slightly increased

Write-ups/write-downs

Write-down on Greek bonds and on swaptions
Write-up from insurance risk transfer to the capital markets

Gains on disposal

Disposal gain from sale of real estate in Singapore and reduction of equities
Disposal losses on equity and interest rate derivatives
Higher disposal gains on fixed-interest instruments in the previous year

¹ Return on quarterly weighted investments (market values) in % p.a.
² Negative impact from unit-linked business included.

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Munich Re (Group) – Premium development

Strong organic growth



€m	
Gross premiums written Q1–2 2010	22,613
Foreign-exchange effects	–176
Divestment/Investment	155
Organic change	2,357
Gross premiums written Q1–2 2011	24,949

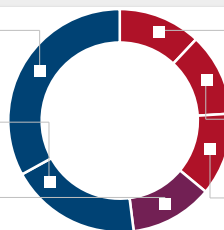
- Overall negative FX development (mainly from US\$)
- Windsor acquisition: First-time consolidation as from Q1 2011
- Large-volume deals in reinsurance segment and Munich Health

Breakdown by segment
(consolidated)

Reinsurance
Property-casualty
8,281 (33%)
(▲ 10.7%)

Reinsurance
Life: 4,788 (19%)
(▲ 25.2%)

Munich Health
2,959 (12%)
(▲ 19.9%)



Primary insurance
Property-casualty
3,055 (12%)
(▲ 3.2%)

Primary insurance
Life: 2,984 (12%)
(▲ –4.5%)

Primary insurance
Health Germany: 2,882 (12%)
(▲ 4.6%)

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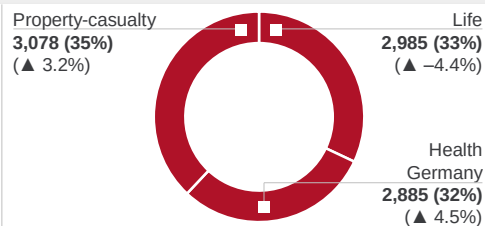
Primary insurance – Premium development

Overall stable premium income

€m	
Gross premiums written Q1–2 2010	8,866
Foreign-exchange effects	–4
Divestment/Investment	–
Organic change	86
Gross premiums written Q1–2 2011	8,948

- **Life:** Lower single-premiums in German and international business
- **Health:** Growth in comprehensive, supplementary and travel business
- **Property-casualty:** Organic growth in German and international business

Breakdown by segment
(segmental, not consolidated)



Total premiums life:

- IFRS premiums €2,985m (▲ –4.4%)
- Savings component of unit-linked and capitalisation products €905m (▲ –12.1%)
- **Total premiums €3,890m (▲ –6.3%)¹**

¹ Total premiums German life Q1–2 2011: €2,917m, ▲ –5.8%.

Primary insurance – Life – New business

Life: New business (statutory premiums)

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Total				
€m	Total	Regular premiums	Single premiums	APE ¹
Q1–2 2010	1,606	224	1,382	362
Q1–2 2011	1,393	248	1,145	363
Δ	–13.3%	10.7%	–17.1%	0.3%

Germany				
€m	Total	Regular premiums	Single premiums	APE ¹
Q1–2 2010	1,093	151	942	245
Q1–2 2011	922	162	761	238
Δ	–15.6%	7.3%	–19.2%	–2.9%

Comments

Germany

- Growth of regular premiums
- Single-premium business down – for whole market
- Good growth in corporate pension business

International

- Strong growth in Belgium (APE 28.3%) and Poland (APE 49.2%)
- Austria (APE –26.0%): lower single premiums, mainly in unit-linked business

International

€m	Total	Regular premiums	Single premiums	APE ¹
Q1–2 2010	513	73	440	117
Q1–2 2011	471	86	384	125
Δ	–8.2%	17.8%	–12.7%	6.8%

¹ Annual premium equivalent (APE = regular premiums +10% single premiums).

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Primary insurance – Key figures

Primary life

Munich RE

Gross premiums written



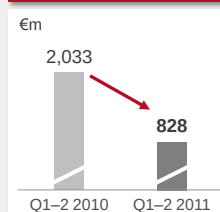
Germany: Lower single premiums
Slowing decrease in regular premiums

Technical result



Lower costs, especially DAC write-downs in the previous year

Investment result



Write-downs on Greek bonds and interest rate hedging
High result in Q1–2 2010: disposal gains, unit-linked business and write-ups on swaptions

Consolidated result



Improved technical result only partially offsetting shareholders' participation in reduced investment result

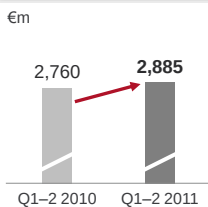
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Primary insurance – Key figures

Primary health

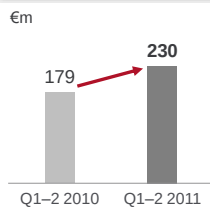


Gross premiums written



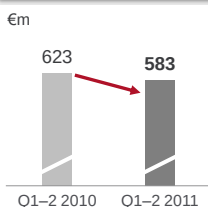
Premium growth in comprehensive (4.1%), supplementary (4.0%) and travel insurance (15.0%)

Technical result



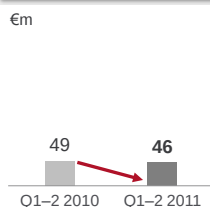
Decreased expenses for business acquisition and administration

Investment result



Write-downs on Greek bonds mitigated by higher regular income and disposal gains

Consolidated result



Improved technical result compensates for lower investment result
Increase in taxes on income

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Primary insurance – Key figures

Primary property-casualty

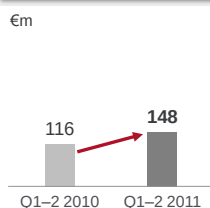


Gross premiums written



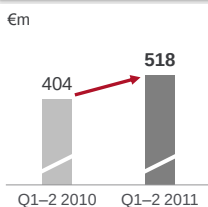
Growth in Germany (1.9%) mainly driven by commercial/ industrial business
International business (+5.2%) mainly driven by motor business in Poland and Italy

Technical result



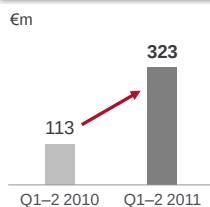
Combined ratio of international business remains at high level while German business improves further

Investment result



Disposal gains from real estate sale in Singapore in Q2 2011

Consolidated result



Higher operating result and lower impairments of goodwill

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Primary insurance – Property-casualty

Still different situation in German and international business

Munich RE

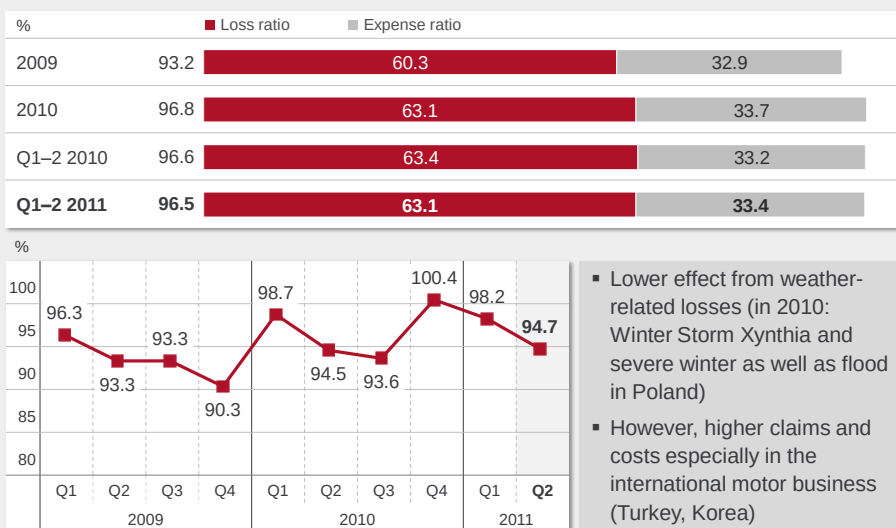
Germany			International		
€m	Q1–2 2011	Q1–2 2010	€m	Q1–2 2011	Q1–2 2010
Gross premiums written	1,857	1,822	Gross premiums written	1,221	1,161
Technical result	182	152	Technical result	–34	–36
Consolidated result	320	129	Consolidated result	3	–16
Combined ratio (%)	89.7	91.0	Combined ratio (%)	106.4	105.4
- German business with stable growth - Improved combined ratio due to lower weather-related claims (e.g. Xynthia in Q1 2010) - Disposal gains from real estate sale in Singapore			- Significant improvements in Poland start to take effect while situation in Turkey and Korea remains difficult – especially in motor; measures for improvement initiated		

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Primary insurance – Property-casualty – Combined ratio

Stable combined ratio – With diverging underlying trend

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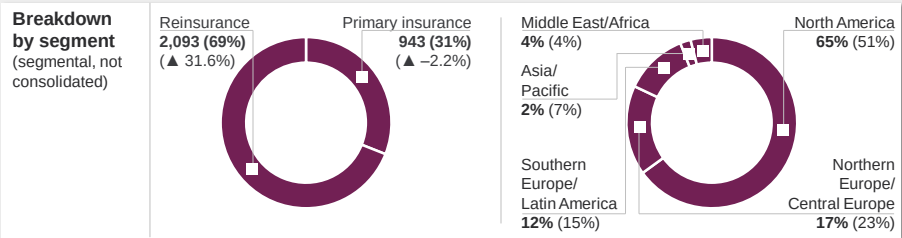
Munich Health – Premium development

Large-volume deals and Windsor acquisition driving significant premium increase

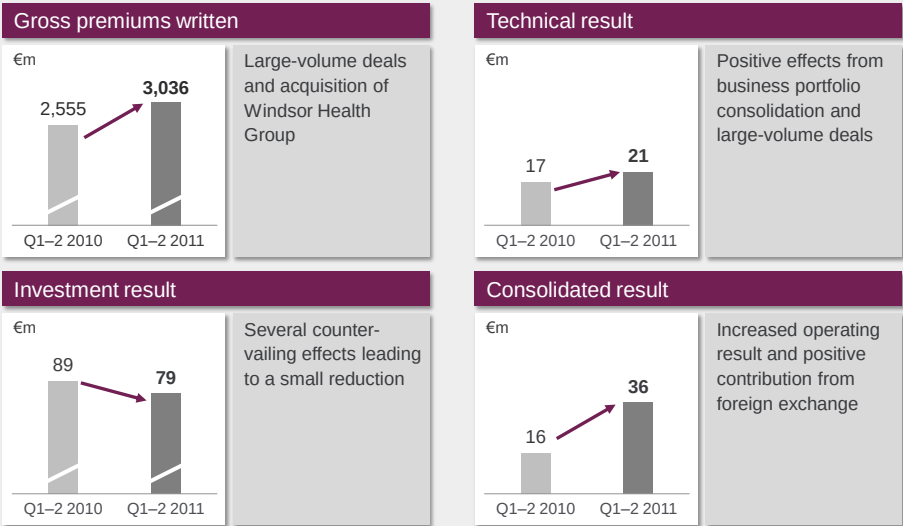


€m	
Gross premiums written Q1–2 2010	2,555
Foreign-exchange effects	–11
Divestment/Investment	155
Organic change	337
Gross premiums written Q1–2 2011	3,036

- Negative currency effects, especially Can\$ and US\$
- Windsor acquisition: First-time consolidation as from Q1 2011
- Organic growth owing to large-volume deals in North America



Munich Health – Key figures
Munich Health



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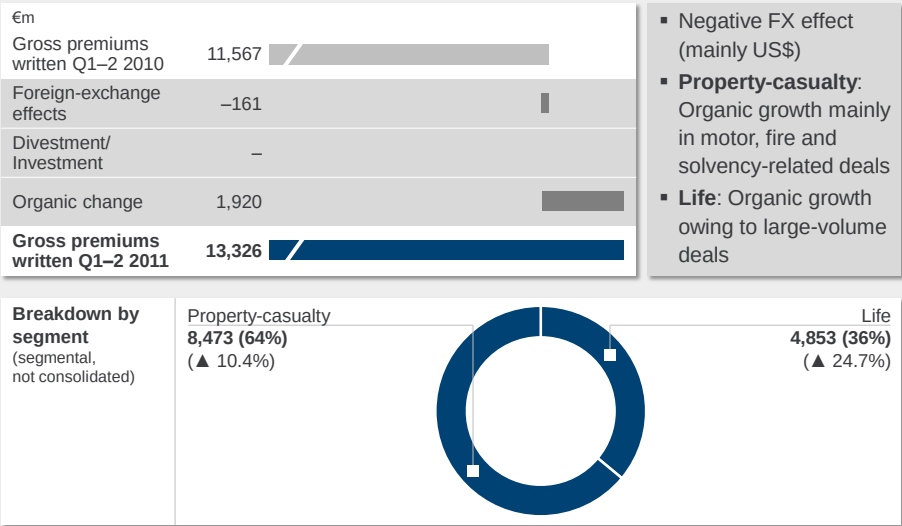
- Munich Re (Group)
- Primary insurance
- Munich Health

Reinsurance

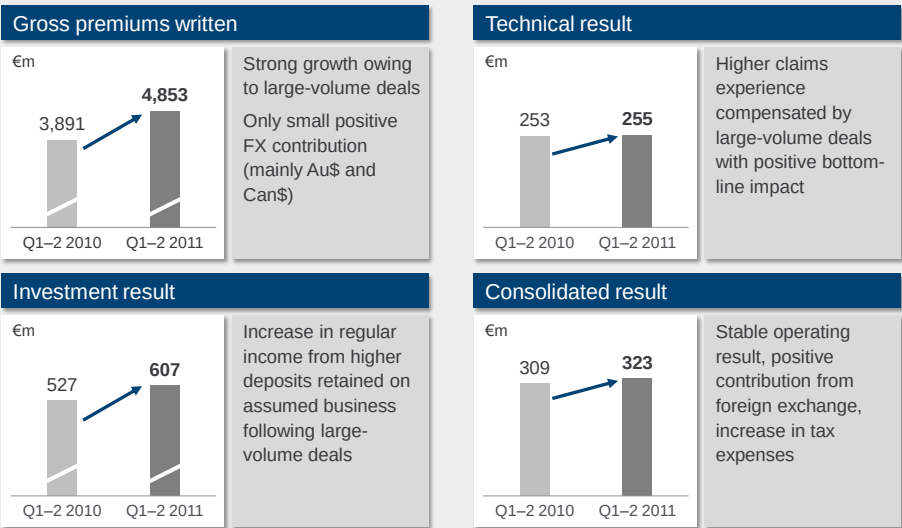
Outlook

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Strong increase driven by organic growth



Life reinsurance

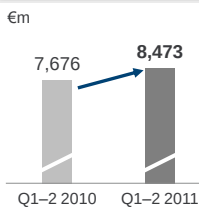


Reinsurance – Key figures

Reinsurance property-casualty

Munich RE

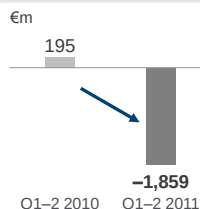
Gross premiums written



Premium increase from organic growth (especially in motor, fire and solvency-related deals)

Negative FX contribution from US\$

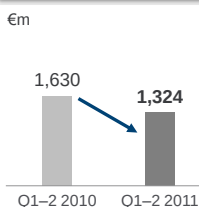
Technical result



Negative result from exceptionally high nat cat losses

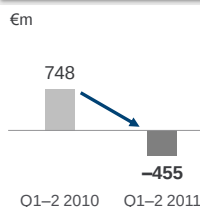
Basic claims remain at a good, profitable level

Investment result



Lower disposal gains partly compensated for by the impact of insurance risk transfer to the capital markets

Consolidated result



High nat cat losses and lower investment result, only partly mitigated by currency gains and tax relief

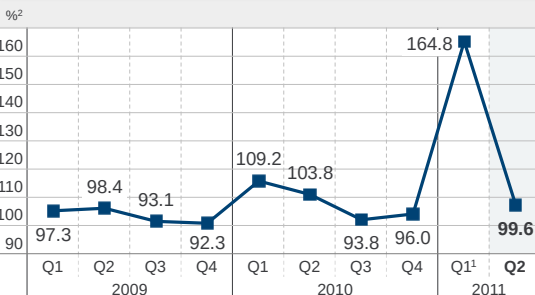
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Reinsurance – Property-casualty – Combined ratio

Combined ratio reflects high nat cat losses in Q1-2 2011

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%		Basic losses	Nat cat losses	Man-made losses	Expense ratio
2009	95.3	57.5	1.4	6.9	29.5
2010	100.5	53.6	11.0	4.7	31.2
Q1-2 2010	106.4	56.6	12.8	6.8	30.2
Q1-2 2011 ¹	133.1	55.0	44.3	3.9	29.9

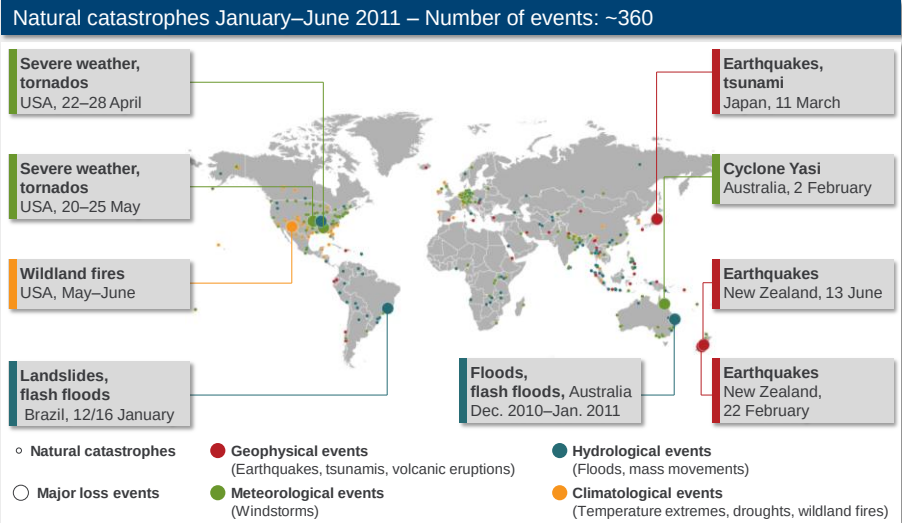


- Major losses in Q1-2 2011 (€3,656m) well above 5-year average (€1,421m)
- Nat cat losses in Q1-2 2011 (€3,358m) significantly exceed 5-year average (€1,092m)
- Moderate man-made losses of €298m in Q1-2 2011; slightly below 5-year average (€329m)
- No major impact from reserve changes

¹ Before insurance risk transfer to the capital markets.
² Including overhead costs.

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Accumulation of extreme natural catastrophes at the start of the year



Changes in recent major nat cat claims estimates

Changes for recent nat cat losses in Q2 2011			Current status	
Incident	Change in Q2	New loss estimate ¹	Earthquake Japan (Q1 2011) Large portion of residential losses already settled – still uncertain situation in the industrial portfolio	
Earthquake Japan	–	€1,500m	Earthquake New Zealand (Q1 2011) Increased loss estimate based on updated client estimates – still high uncertainty with many losses in the so-called red zone, which is not accessible for loss adjusters	
Earthquake Christchurch New Zealand	+€260m	€1,000m	Weather-related events Australia (Q4 2010 and Q1 2011) Reduced loss estimates following progress in claims handling our clients' – remaining uncertainty very low	
Weather-related events Australia	–€110m	€520m		

Loss estimates becoming more reliable as our clients' claims handling progresses

¹ Rounded numbers. Adjusted for impact from the transfer of insurance risks to the capital markets.

Reinsurance – Major nat cat losses

Nat cat losses in Q2 – High tornado activity in the USA and another earthquake in New Zealand

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Nat cat losses in Q2 2011

Incident	Loss ¹
Severe storms/ tornados USA	€210m
Earthquake Christchurch New Zealand	€60m
Other	€20m
Total	€290m

Key issues

Severe storms/tornados USA (April/May)

- Weather-related natural catastrophes can largely be explained by the La Niña phenomenon
- Overall loss amount in line with our model expectations

Earthquake New Zealand (June)

- Caused incremental damage and loss, but no significant deterioration as regards undamaged buildings from the February event
- Sequence of earthquakes delaying the reconstruction and recovery process
- Shocks in New Zealand not linked to Japanese earthquake

¹ Rounded numbers.

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Reinsurance – July renewal

Strict portfolio and cycle management – Shift towards nat cat property and XL

Munich RE 

Market environment

- Original rates rather stable
- Sufficient reinsurance capacity available, but not at any price, especially for nat cat
- Significant increase in nat cat prices – Extent differs by region and severity of nat cat losses experienced
- Overall, competitive market environment in property non-nat-cat, casualty and marine

Munich Re portfolio

- €1.6bn was up for renewal
- Main markets: Australia/New Zealand, Latin America, USA and global clients business
- Total volume split: ~25% property nat cat, ~30% property non-nat-cat, 30% casualty
- Only minor renewal for marine, credit and aviation

VOLUME

- Significant premium increase of 10% mainly driven by property nat cat
- Nat cat portion increases to ~30%
- Volume of casualty, marine and aviation almost stable

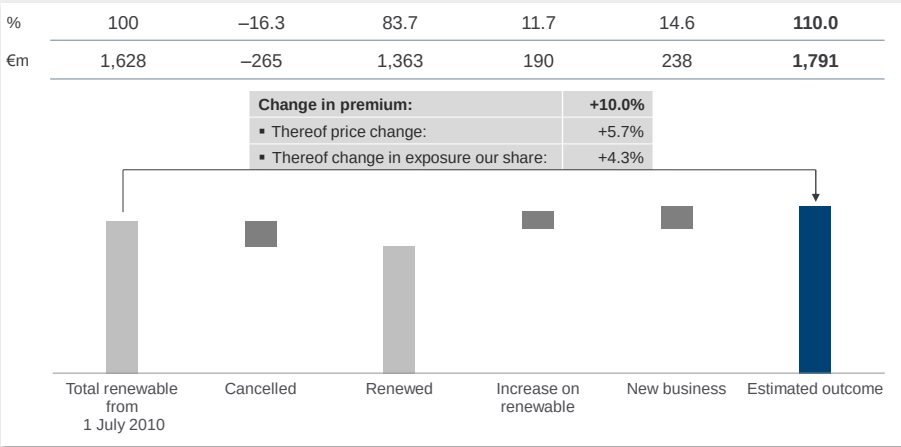
PRICE

- Substantial increase in portfolio quality
- Price increase driven by XL business, in particular nat cat, whereas proportional business remains flat
- Provision of nat cat capacity subject to adequate prices

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Reinsurance – July renewal

Price and exposure increase mainly the result of nat cat business expansion



Overall, clearly improved nat cat profitability and increase in portfolio quality

Reinsurance – July renewal

Strict bottom-line approach: Expected significant nat cat price increase achieved, unprofitable business reduced



Property nat cat		Property non-nat-cat
USA	▪ ~10% price increase, mainly driven by new RMS version and partly by tornado activity ▪ Higher price increases rather for East Coast than for nationwide exposure ▪ Capacity still plentiful, but not at any price	Overall, prices bottom out in all regions USA Flat to marginally increasing Latin America Slight reduction of commissions (up to -2%) achieved Australia/New Zealand Commission decrease/increase depended on loss experience/event limits
Latin America/Caribbean	▪ Price increases ~10% ▪ New innovative cover with Mexican government	
Australia/New Zealand	▪ Significant price increases from 40% to 50% ▪ Significant share increases for Munich Re boost premium volume, especially in Australia	
Japan	▪ Price increase for earthquake covers of more than 50%, in combination with wind and flood ~40%	Casualty ▪ Still competitive market environment ▪ Active portfolio management necessary to preserve profitability (e.g. reduction of US exposure) ▪ Munich Re remains market leader for complex liability solutions ▪ First signs of improvement apparent

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 - Munich Health
 - Reinsurance

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Outlook

Munich Re’s integrated business model – Diversification enhancing earnings resilience



Munich Re (Group)		
GROSS PREMIUMS WRITTEN €48–50bn (prev. €47–49bn)	RETURN ON INVESTMENT Slightly below 4%	PROFIT Still aiming for positive annual result RoRaC target of 15% after tax over the cycle to stand
Reinsurance	Primary insurance	Munich Health
COMBINED RATIO P-C 97% over the cycle – Not achievable in 2011	COMBINED RATIO P-C < 95%	Positive earnings contribution while concluding consolidation phase
GROSS PREMIUMS WRITTEN ~€26bn (prev. €25–26bn)	GROSS PREMIUMS WRITTEN €17–18bn	GROSS PREMIUMS WRITTEN ~€6bn

Agenda – Backup

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Backup: Additional information

Capital repatriation since 2005

€m	2005	2006	2007	2008	2009	2010	2011	Total
Share buy-backs		250	2,303	1,387	406	1,300	350	5,996
Dividend	707	988	1,124	1,073	1,072	1,110		6,074
Total amounts	707	1,238	3,427	2,460	1,478	2,410	350	12,070

Backup: Additional highlights Q1–2 2011

Segmental results

Munich RE 

€m	Q1–2 2010	Q1–2 2011	Operating result	Consolidated result
Reinsurance Life	509	508		309 323
Reinsurance Property-casualty	1,188	-1,187		748 -455
Reinsurance Subtotal	1,697	-679		1,057 -132
Primary insurance Life	196	36		131 -11
Primary insurance Health	80	91		49 46
Primary insurance Property-casualty	351	512		113 323
Primary insurance Subtotal	627	639		293 358
Munich Health	60	65		16 36
Munich Re¹	2,218	-437		1,194 -210

¹ Operating result Q1–2 2011 including asset management (€37m, Q1–2 2010 €49m) and consolidation (-€499m, Q1–2 2010 -€215m). Consolidated result Q1–2 2011 including asset management (€14m, Q1–2 2010 €31m) and consolidation (-€486m, Q1–2 2010 -€203m).

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Agenda – Backup

Munich RE 

Additional highlights Q1–2 2011

Investments

Shareholder information

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Backup: Investments and investment result – Investment result – Regular income

Breakdown of regular income

Munich RE 

Investment result – Regular income (€m)	Q1–2 2011	Q1–2 2010	Change
Afs fixed-interest	2,167	2,187	–20
Afs non-fixed-interest	214	176	38
Derivatives	139	115	24
Loans	1,072	1,048	24
Real estate	183	165	18
Deposits retained on assumed reinsurance and other investments	219	182	37
Other	63	45	18
Total regular income	4,057	3,918	139

Main effects in Q1–2 2011

- Regular income higher due to larger dividend payments and increase in deposits retained on assumed reinsurance
- Reinvestment rate slightly improved

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Backup: Investments and investment result – Investment result – Write-ups/write-downs

Breakdown of write-ups/write-downs

Munich RE 

Investment result – Write-ups/write-downs (€m)	Q1–2 2011	Q1–2 2010	Change
Afs fixed-interest	–640	10	–650
Afs non-fixed-interest	–99	–76	–23
Derivatives	26	397	–371
Loans	–25	15	–40
Real estate	–60	–59	–1
Other	–8	17	–25
Total net write-ups/write-downs	–806	304	–1,110

Main effects in Q1–2 2011

- Afs fixed-interest: Write-down on Greek government bonds
- Afs non-fixed-interest: Some write-downs on equities due to lower level of stock markets
- Derivatives: Negative impact of rising interest rates on swaptions
- Write-ups on derivatives as a result of insurance risk transfer to the capital markets

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Backup: Investments and investment result – Investment result – Net result from disposal of investments

Breakdown of net result from disposals

Munich RE 

Investment result – Net result from disposal of investments (€m)	Q1–2 2011	Q1–2 2010	Change
Afs fixed-interest	316	744	–428
Afs non-fixed-interest	479	310	169
Derivatives	–504	–136	–368
Loans	47	32	15
Real estate	51	51	–
Other	251	46	205
Total net realised gains	640	1,047	–407

Main effects in Q1–2 2011

- Afs fixed-interest: Investment gains on corporate and government bonds at relatively low interest rate level only partially compensate for high previous-year gains on corporate bonds
- Afs non-fixed-interest: Higher disposal gains from equities
- Losses realised on interest rate and equity derivatives
- Positive result from disposal of real estate participation contributes to "other" investments gains

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Backup: Investments and investment result – Investment result

Return on investment by asset class and segment

Munich RE 

% ¹	Regular income	Write-ups/ write-downs	Gains/ losses on disposal	Other income/ expenses	Total RoI	Average market value in €m
Afs fixed-interest	4.0	–1.2	0.6	0.0	3.4	109,469
Afs non-fixed-interest	4.3	–2.0	9.6	0.0	11.9	9,994
Derivatives	28.2	5.3	–102.3	–0.2	–69.0	986
Loans	4.3	–0.1	0.2	0.0	4.4	50,097
Real estate	6.7	–2.2	1.8	0.0	6.3	5,550
Other ²	3.0	–0.1	2.7	–4.5	1.1	18,585
Total³	4.2	–0.8	0.6	–0.4	3.6	194,681
Reinsurance	4.0	0.1	0.7	–0.4	4.4	73,547
Primary insurance	4.4	–1.4	0.6	–0.5	3.1	116,459
Munich Health	3.5	–0.4	0.3	–0.3	3.1	3,704

Main effects in Q1–2 2011

- RoI at Group level 3.3% if adjusted for impact of insurance risk transfer to the capital markets
- Reinsurance: Disposal gains on equities and losses on derivatives, partly mitigated by gains from insurance risk transfer to the capital markets
- Primary insurance: Compared with reinsurance, higher running yield (longer investment duration); write-down on Greek bonds and swaptions; disposal gain from sale of real estate participation
- Total return decreases to 2.0% (Q1–2 2010: 8.7%); negative impact due to decreased valuation reserves (Δ –€1,512m) mainly from fixed-interest securities and loans as a result of increasing short-term yields and losses on market values in peripheral European government bonds

¹ Annualised. ² Including management expenses. ³ Reinsurance, primary insurance and Munich Health do not add up to total amount; difference relates to the segment "asset management".

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Backup: Investments and investment result – Total investment portfolio

Investment structure

Munich RE 

Investment structure by asset class (market values)

	€bn	%	Land and buildings	Loans	Fixed-interest securities ¹	Shares, equity funds and participating interests	Miscellaneous ²
31.12.2007	177		3.1	19.4	54.0	13.7	9.8
31.12.2008	177		3.0	23.2	61.7	3.5	8.6
31.12.2009	185		3.0	25.9	60.0	2.8	8.3
31.12.2010	196		2.9	25.7	57.7	4.0	9.7
31.3.2011	191		3.0	25.8	56.5	4.5	10.2
30.6.2011	196		2.7	25.7	55.9	4.0 ³	11.7
30.6.2011 (€bn)	196		5.3	50.4	109.7	7.9	23.0

¹ Categories "available for sale", "held to maturity" and "at fair value".² Deposits retained on assumed reinsurance, investments for unit-linked life, deposits with banks, investment funds (bond, property) and derivatives held for trading with non-fixed interest underlying.³ After taking equity derivatives into account: 3.5%.

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Backup: Investments and investment result – Fixed-income portfolio

Credit portfolio

Munich RE Rating classification of fixed-income portfolio¹

%	AAA	AA	A	BBB	BB	B and worse	NR	Total
Government/ Semi-government	52	35	7	4	1	1	0	100
Pfandbriefe/ Covered bonds	82	17	0	1	–	–	0	100
Banks	3	14	40	4	2	2	35 ²	100
Corporates	1	11	39	43	5	0	1	100
Structured products	68	14	15	2	0	0	1	100
Loans to policyholders/ Mortgage loans	–	–	–	–	–	–	100	100
Total	51	23	11	6	1	1	7	100

¹ Economic view – not fully comparable with IFRS figures.² Including cash positions and shares in funds which are not rated. As at 30 June 2011.

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Backup: Investments and investment result – Fixed-income portfolio

Approx. 63% invested in eurozone,
digestible exposure to “EUR umbrella” sovereigns

Munich RE Geographic classification of fixed-income portfolio¹

%	Germany	France	Spain	Italy	UK	"EUR Umbrella" ²	Other Europe	USA	Canada	Rest of World
Government/ Semi-government	32	6	3	7	5	4	15	14	7	7
Pfandbriefe/ Covered bonds	42	15	9	1	7	3	23	0	0	0
Banks	44	2	1	1	6	2	12	22	1	9
Corporates	3	8	2	2	7	2	18	46	5	7
Structured products	3	1	3	8	9	10	10	54	1	1
Loans to policyholders/ Mortgage loans	99	–	0	–	–	0	0	0	0	1
Total	35	8	4	4	6	3	16	15	4	5

¹ Economic view – not fully comparable with IFRS figures.² Portugal, Ireland and Greece. As at 30 June 2011.

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Backup: Investments and investment result – Fixed-income portfolio

Maturity structure

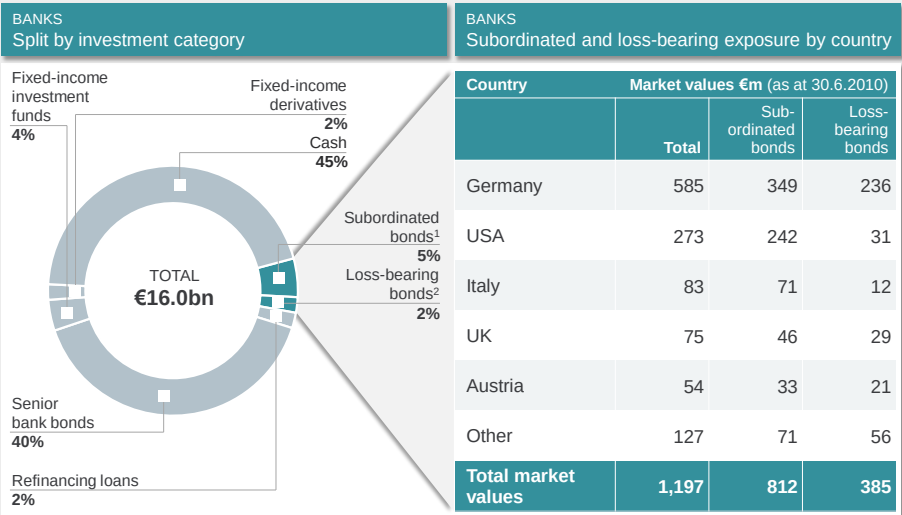
Munich RE Maturity structure of fixed-income portfolio¹

%	Remaining time to maturity							
	0–1 year	1–3 years	3–5 years	5–7 years	7–10 years	>10 years	n.a.	Total
Government/ Semi-government	10	15	17	12	16	30	0	100
Pfandbriefe/ Covered bonds	2	11	12	14	20	41	–	100
Banks	15	7	7	16	12	5	38	100
Corporates	6	23	21	20	17	13	0	100
Structured products	23	42	20	9	5	1	0	100
Loans to policyholders/ Mortgage loans	6	18	21	14	24	15	2	100
Total	8	15	15	14	16	28	4	100

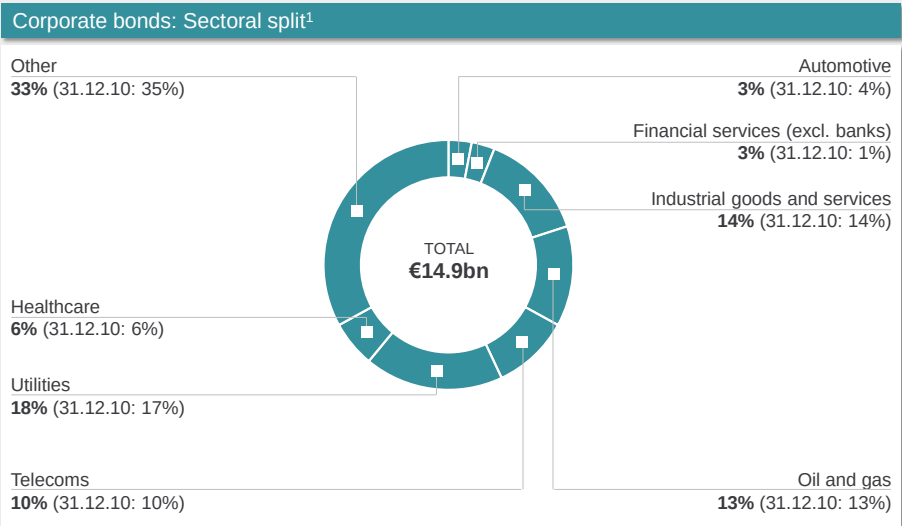
¹ Economic view – not fully comparable with IFRS figures.
As at 30 June 2011.

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Bank exposure



Corporate bonds



Backup: Investments and investment result – Fixed-income portfolio

Structured products

Munich RE 

Structured products portfolio (at market values): Split by rating and region

€m		AAA	AA	A	BBB	<BBB	NR	USA + RoW	Europe	Total	Market-to-par value
ABS	Consumer-related ABS ¹	492	114	208	14	2	0	390	440	830	99%
	Corporate-related ABS ²	234	194	85	38	4	–	1	554	555	96%
	Subprime HEL	7	3	20	7	2	–	39	–	39	98%
CDO/CLN	Subprime-related	–	–	–	–	1	0	–	1	1	1%
	Non-subprime-related	69	23	49	2	0	38	10	171	181	82%
MBS	Agency	2,190	87	–	–	–	–	2,277	–	2,277	100%
	Non-agency prime	515	91	164	58	0	–	52	776	828	98%
	Non-agency other (not subprime)	169	94	30	0	3	–	86	210	296	94%
	Commercial MBS	644	291	366	13	6	–	647	673	1,320	99%
Total 30.6.2011		4,320	897	922	132	18	38	3,502	2,825	6,327	97%
In %		68%	14%	15%	2%	0%	1%	55%	45%	100%	
Total 31.12.2010		4,759	684	445	94	13	78	3,690	2,383	6,073	96%

¹ Consumer loans, auto, credit cards, student loans.² Asset-backed CPs, business and corporate loans, commercial equipment.
As at 30 June 2011.

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Backup: Investments and investment result

Sensitivities to interest rates, spreads and equity markets

Munich RE 

Sensitivity to risk-free interest rates – Basis points	–100	–50	+100	+200
Change in gross market value (€bn)	+10.8	+5.2	–9.3	–17.0
Change in on-balance-sheet reserves, net (€bn) ¹	+2.8	+1.4	–2.5	–4.7
Change in off-balance-sheet reserves, net (€bn) ¹	+0.6	+0.3	–0.5	–0.9
P&L impact (€bn) ¹	–0.1	–0.0	+0.1	+0.2
Sensitivity to spreads ² (change in basis points)			+100	+200
Change in gross market value (€bn)			–6.9	–12.7
Change in on-balance-sheet reserves, net (€bn) ¹			–1.4	–2.6
Change in off-balance-sheet reserves, net (€bn) ¹			–0.4	–0.7
P&L impact (€bn) ¹			–0.0	–0.1
Sensitivity to equity markets ³	–30%	–10%	+10%	+30%
EURO STOXX 50 (2,849 as at 30.6.2011)	1,994	2,564	3,134	3,704
Change in gross market value (€bn)	–2.4	–0.8	+0.8	+2.4
Change in on-balance-sheet reserves, net (€bn) ¹	–0.6	–0.3	+0.6	+1.7
Change in off-balance-sheet reserves, net (€bn) ¹	–0.3	–0.1	+0.1	+0.3
P&L impact (€bn) ¹	–1.1	–0.3	+0.0	+0.0

¹ Rough calculation with limited reliability assuming unchanged portfolio as at 30 June 2011. After rough estimation of policyholder participation and deferred tax; linearity of relations cannot be assumed. Economic view – not fully comparable with IFRS figures.² Sensitivities to changes of spreads are calculated for every category of fixed-interest securities, except government securities with AAA ratings.³ Worst-case scenario assumed: impairment as soon as market value is below acquisition cost.

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Backup: Investments and investment result – Investment result – On- and off-balance-sheet reserves

Unrealised gains/losses on securities (afs) and off-balance-sheet reserves

Munich RE 

On-balance-sheet reserves on afs securities

€m

Gross unrealised gains and losses	3,024	
Provision for deferred premium refunds	–195	
Deferred taxes	–570	
Minority interests	–7	
Effects from consolidation and currency	59	
Shareholders' stake 30.6.2011	2,311	

Off-balance-sheet reserves¹

€m

Off-balance-sheet reserves 30.6.2011	2,594	
Provision for deferred premium refunds	–1,360	
Deferred taxes	–340	
Minority interests	–	
Shareholders' stake 30.6.2011	894	

¹ Excluding reserves on owner-occupied properties.

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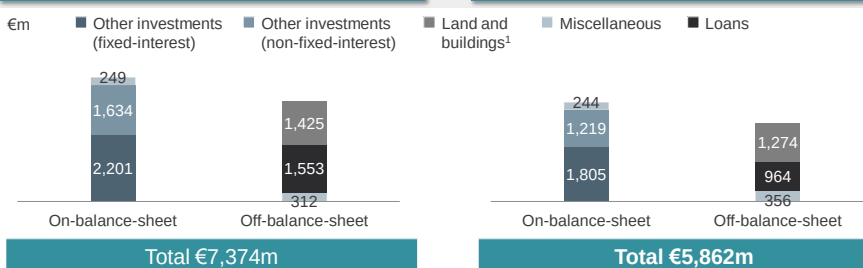
Backup: Investments and investment result – Investment result – On- and off-balance-sheet reserves

On- and off-balance-sheet reserves by asset class

Munich RE 

31.12.2010

30.6.2011



Unrealised gains and losses – gross	7,374²
./. Provision for deferred premium refunds	2,399
./. Deferred taxes	1,040
./. Effects from consolidation and currency	–
./. Minority interests	11
Unrealised gains and losses – net	3,924

Unrealised gains and losses – gross	5,862³
./. Provision for deferred premium refunds	1,585
./. Deferred taxes	913
./. Effects from consolidation and currency	–57
./. Minority interests	7
Unrealised gains and losses – net	3,414

¹ Excluding reserves for owner-occupied properties.² Including unrealised gains/losses from valuation at equity, unconsolidated affiliated enterprises and cash flow hedging of €249m and off-balance-sheet valuation reserves of €311m for affiliated companies.³ Including unrealised gains/losses from valuation at equity, unconsolidated affiliated enterprises and cash flow hedging of €244m and off-balance-sheet valuation reserves of €352m for affiliated companies.

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Agenda – Backup

Additional highlights Q1–2 2011

Investments

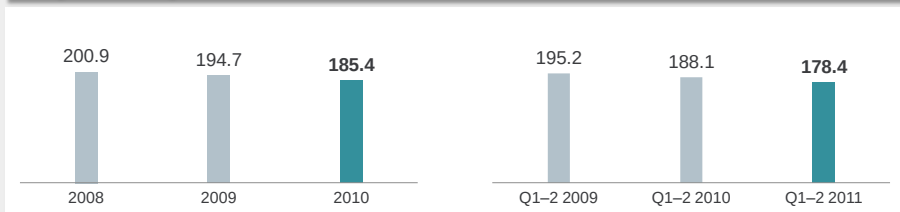
Shareholder information

Backup: Shareholder information

Development of shares in circulation

Shares million	31.12.2010	Acquisition of own shares in Q1–2 2011	Retirement of own shares in Q1–2 2011	30.6.2011
Shares in circulation	180.4	2.8	–	177.6
Own shares held	8.1	2.8	9.2	1.7
Total	188.5	–	9.2	179.3

Weighted average number of shares in circulation



Financial calendar

FINANCIAL CALENDAR

11–13 September 2011	Les Rendez-Vous de Septembre, Monte Carlo
5 October 2011	Bank of America Merrill Lynch "Annual Banking & Insurance CEO Conference", London
8 November 2011	Interim report as at 30 September 2011
13 March 2012	Balance sheet press conference for 2011 financial statements
14 March 2012	Analysts' conference, London
26 April 2012	Annual General Meeting, Munich

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Appendix
Disclaimer



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