



Central Depository Services (India) Limited

CDSL/CS/NSE/2021/41

February 03, 2021

The Manager,
Listing Compliance Department,
National Stock Exchange of India Ltd,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai – 400051

Sub: Investor Presentation for the quarter and nine month ended 31.12.2020

Re: Disclosure under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Madam/ Sir,

Please find enclosed Investor Presentation for the quarter and nine month ended 31.12.2020.

The above information may also be available on the website of the company:

www.cdslindia.com

This is for your information and record.

Yours faithfully,
For **Central Depository Services (India) Limited**

Amita Paunikar
VP-Legal & Company Secretary

Regd. Office : Marathon Futurex, A Wing, 25th Floor,
Mafatlal Mills Compound, N M Joshi Marg, Lower Parel (E), Mumbai - 400 013.
Phone: 91-22-2302 3333 • Fax: 91-22-2300 2036 • CIN: L67120MH1997PLC112443
Website: www.cdslindia.com



Investor Presentation



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Our Company

Our Business

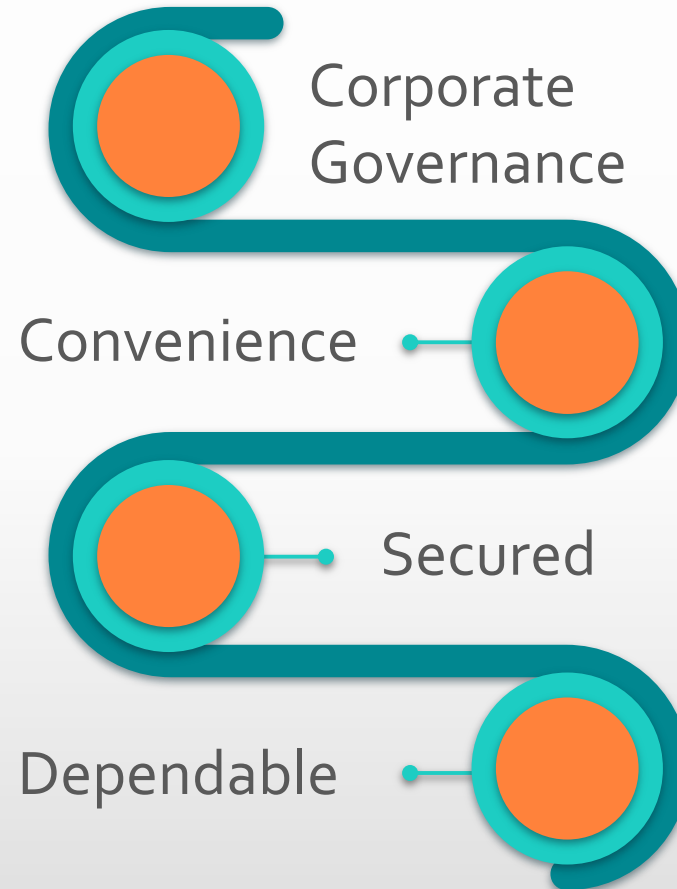
Our Financials



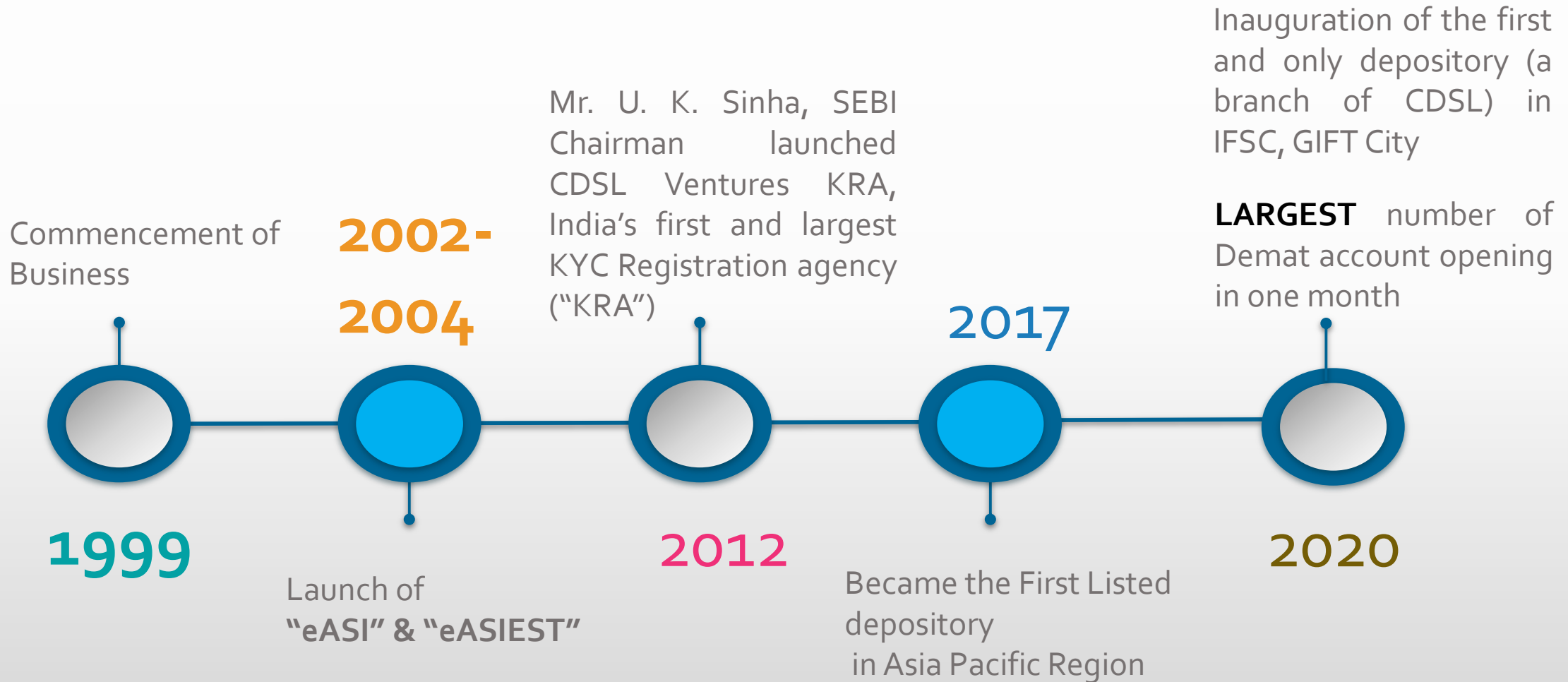
Our Company



Our Values



Our History

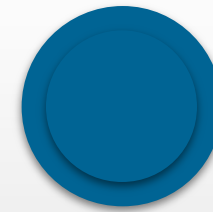




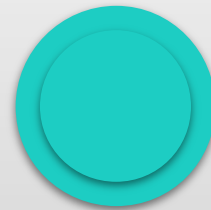
Our Vision & Mission



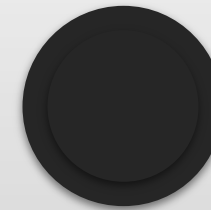
Empower the idea of
Independent Investor



Enhancing the
Convenience

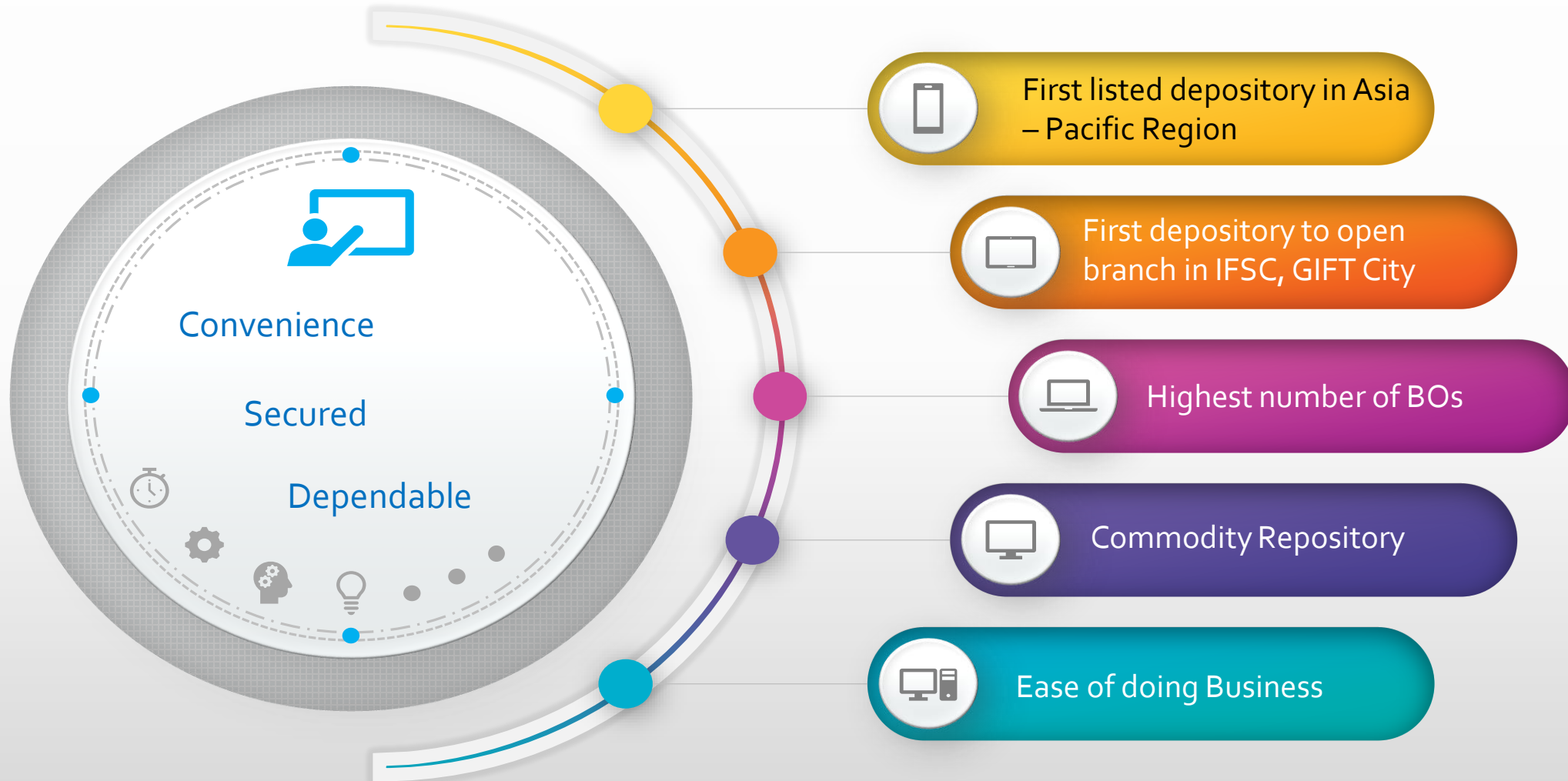


Enhancing the
Security



Enhancing
Ease of Doing of Business

Our USP



Our esteemed Board of Directors



**Shri B. V. Chaubal,
Chairman**

Former Deputy
Managing Director,
State Bank of India



**Smt. Preeti Saran,
Public Interest Director**

Secretary (retired),
Ministry of External
Affairs, Government of
India.



**Prof (Dr.) Bimal. N.
Patel, Public Interest
Director**

Director-General,
Raksha Shakti University
Member of the National
Security Advisory Board,
Government of India,
Member of the 21st Law
Commission of India,
Government of India.



**Shri Siddhartha Pradhan,
Public Interest Director**

Former Vice-Chairman,
Income Tax Settlement
Commission and Former
Additional Secretary,
Department of
Disinvestment in the
Ministry of Finance.
Currently Member of a High
Level Committee of
Ministry of Petroleum &
Natural Gas relating to
Petroleum Sector
Restructuring.



**Shri Umesh Bellur,
Public Interest Director**

Head of Dept. of Computer
Science & Engineering,
Indian Institute of
Technology Bombay,
Mumbai, India



Our esteemed Board of Directors



**Shri Masil Jeya Mohan,
Shareholder Director**

Additional Executive Director,
Investment, Operations, Life
Insurance Corporation of India
(LIC)



**Shri Nayan Mehta,
Shareholder Director**

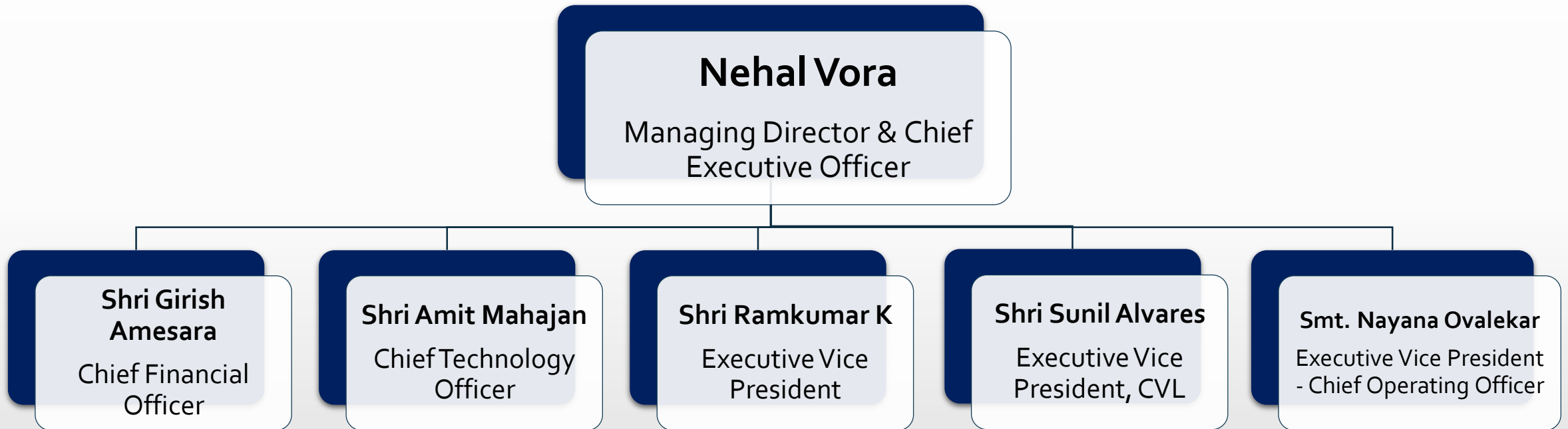
Chief Financial Officer of
BSE Ltd.



Shri Nehal Vora

Managing Director &
Chief Executive Officer

Our Experienced Management





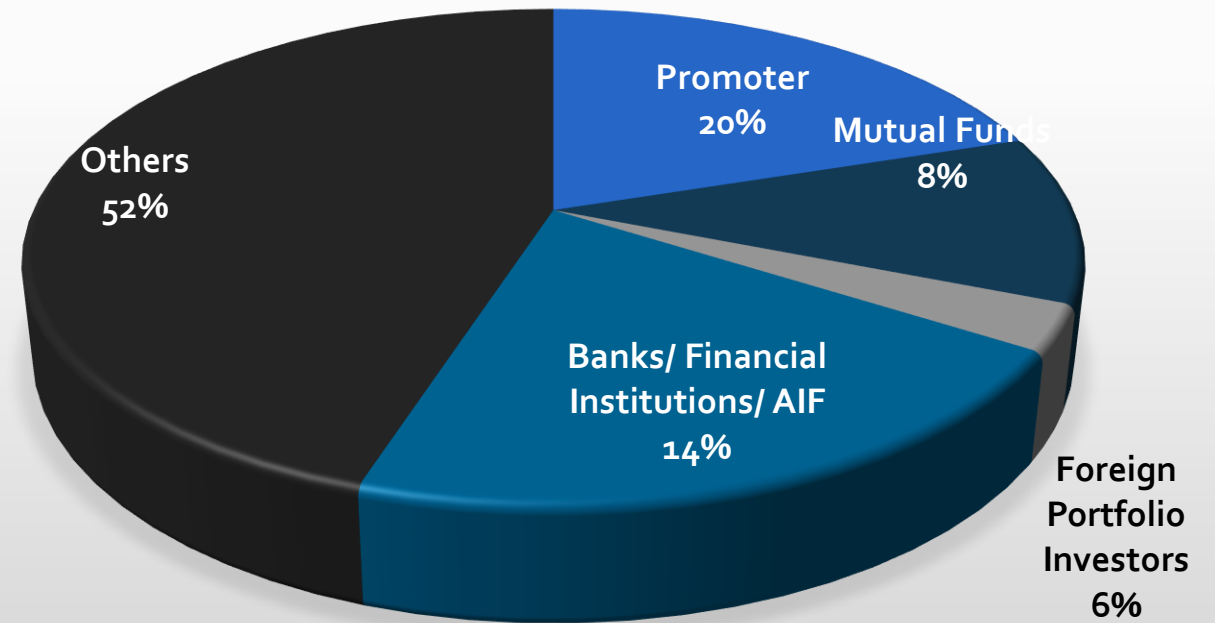
Top 5 shareholders	%
BSE Limited	20.00%
HDFC Bank Ltd.	7.18%
Standard Chartered Bank	7.18%
Canara Bank	4.40%
Life Insurance Corporation Of India	4.40%

Shareholders	%
Institutions	63%
Retail	37%

Our Shareholders

CDSL is the **First Listed** depository of India & **Second Listed** depository in the world

% OF TOTAL SHAREHOLDING



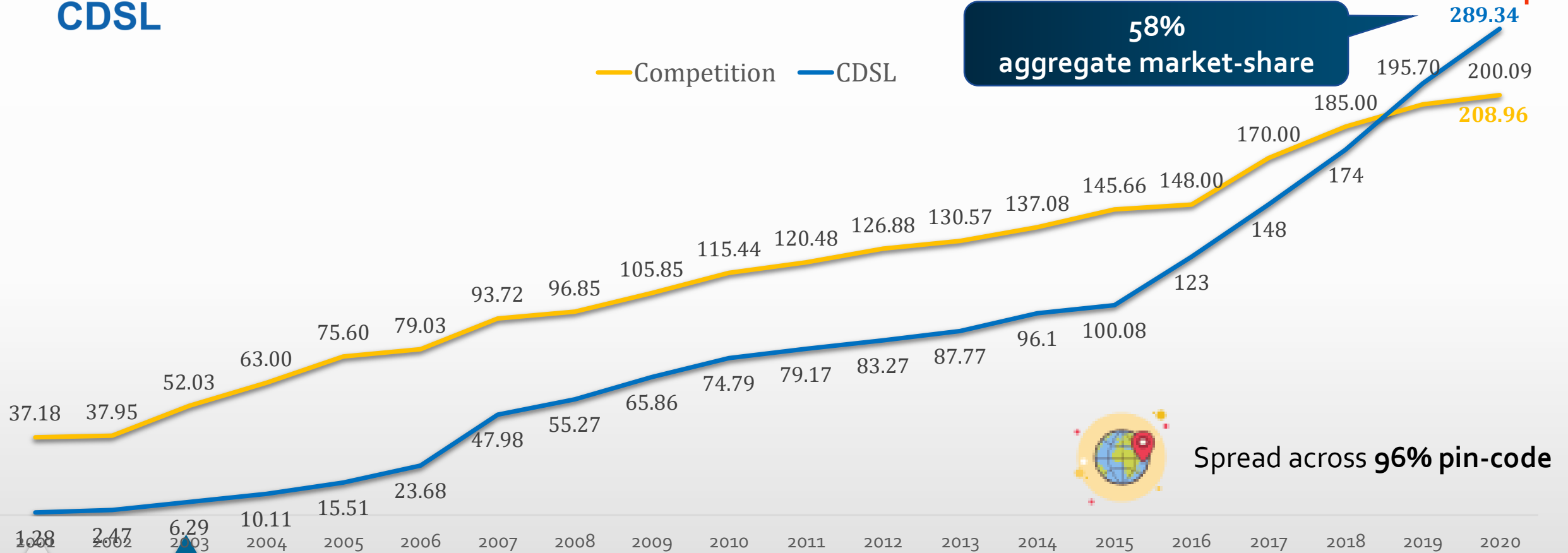


Our Business



Our Business

Investor Accounts



Our Business

Tariff Structure



Monthly Transaction bill amount (in INR)	Rate per Debit Transaction (in INR)
More than 15 lakhs	4.25
More than 4 lakhs and up to 15 lakhs	4.5
More than 1 lakh and up to 4 lakhs	5
Up to 1 lakh	5.5



Our Business

Mutual Fund using CDSL Demat services

✓ Nippon India Mutual Fund

✓ Principal Mutual Fund

✓ HSBC Mutual Fund

✓ DSP Mutual Fund

✓ Mirae Mutual Fund

✓ LIC Mutual Fund

✓ Invesco Mutual Fund

✓ UTI Mutual Fund

✓ ICICI Pru Mutual Fund

✓ IIFL Mutual Fund

Our Subsidiaries



About CVL

Conceptualised, designed & implemented the KRA system with the Mutual Fund industry in 2006

First and the largest KYC Registration Agency (KRA) in the country with over **2.58 crore fully digitized KYC records as on Dec 31, 2020**

CVL commenced RTA Operations in November 2018

CVL facilitates intermediaries to upload their KYC records in the CKYC.

CVL is a leading GST Suvidha Provider since April 1, 2017.

Focus on unlocking the business potential with new revenue streams

KRA

e-KYC

c-KYC

RTA

E-sign

GST

Validation of Aadhar & PAN

Online Account Application (OLA) software

SEBs special projects

Our Subsidiaries



CDSL Insurance Repository Limited "CIRL"

CDSL IR has received registration certificate from Insurance Regulatory and Development Authority of India (IRDAI) to act as an **'Insurance Repository'**

e-Insurance

**5.86 Lakh e-insurance
accounts***

Our Subsidiaries



CDSL Commodity Repository Limited "CCRL"

Started operations on 30th September 2017 and operates under regulatory authority of Warehouse Development and Regulatory Authority (WDRA)

4879 eNWRs generated for last 9 months.

Hold electronic warehouse receipts (negotiable and non-negotiable) eNWR & eNNWR in demat form

2980 registered
warehouses



Our Services

Value Added Services



Facilitation of Annual General Meetings through Video Conference

Helping companies conduct their AGM smoothly in current times, through Video Conference



Email Updation

Helping companies update their shareholder email ids for better communication



e-DIS

Electronic Instruction Platforms of Stock Brokers / Depository Participants



E-Voting

Paper-less voting of resolutions from the comfort of your home



Our Services

Core E-Services

Electronic Access to Securities Information *easi*

Allows Beneficiary Owners (BOs) to monitor their CDSL Demat account from anywhere and at anytime

Electronic Access to Securities Information & execution of secure transactions *easitest*

Allows Beneficiary Owners (BOs) to submit their debit transactions

Myeasi Mobile App *MyEasi*

Myeasi Mobile App is designed with adaptive technology such that its fits in all Smartphones/tab screen size

e-KYC

Our Aadhaar eKYC service of UIDAI provides an instant, electronic & non-repudiable proof of identity and proof of address



Our Services

Core E-Services



m-Voting



Mobile application for e-voting



e-CAS



Consolidated Account Statement to view all your capital market investments together



SMART - SMS Alerts Related to Transactions

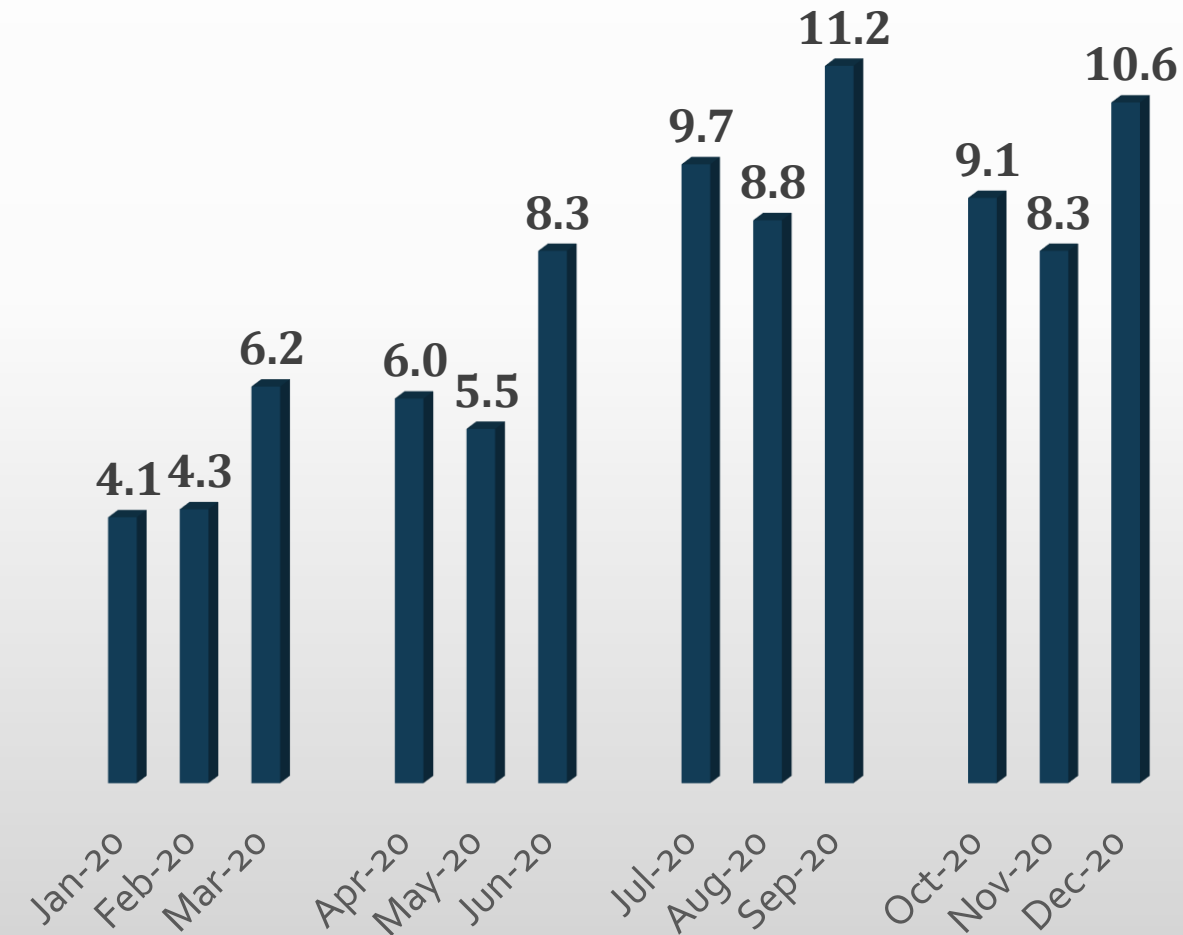


BOs registered for this facility to receive SMS alerts

Business Statistics



Active Investor accounts opened
(in lakhs)



Particulars	As on December 31,2020
Number of Securities in Demat Custody (In Lakhs)	46,74,760
Value of Securities in Demat Custody (In Lakhs)	25,04,68,740
No. of Live companies	15,992
Depository Participants	589

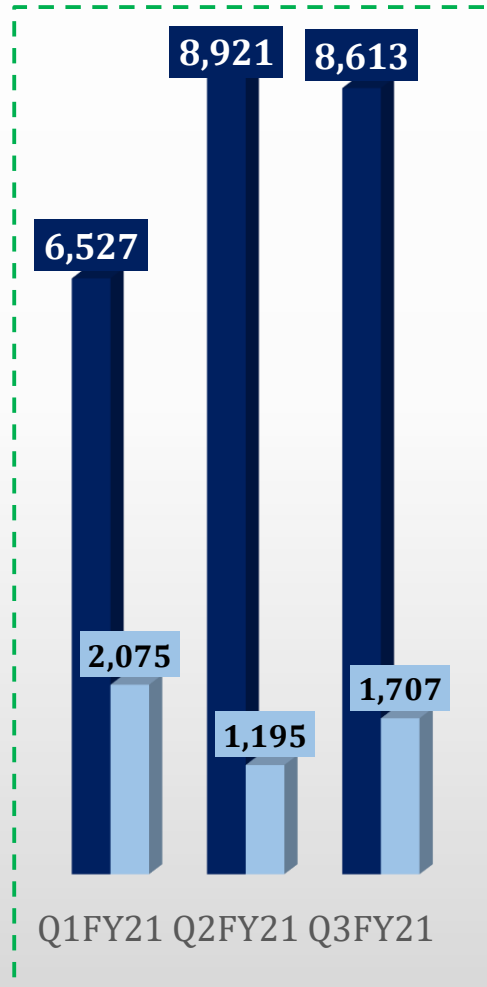
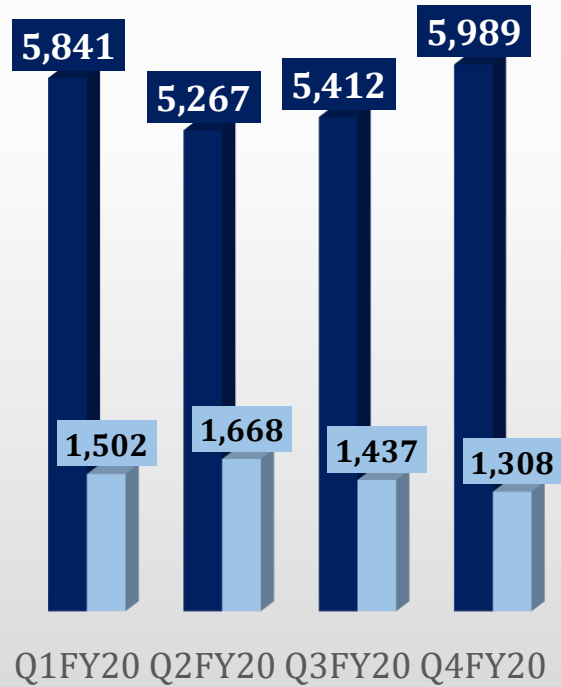


Our Financials

Financial Performance

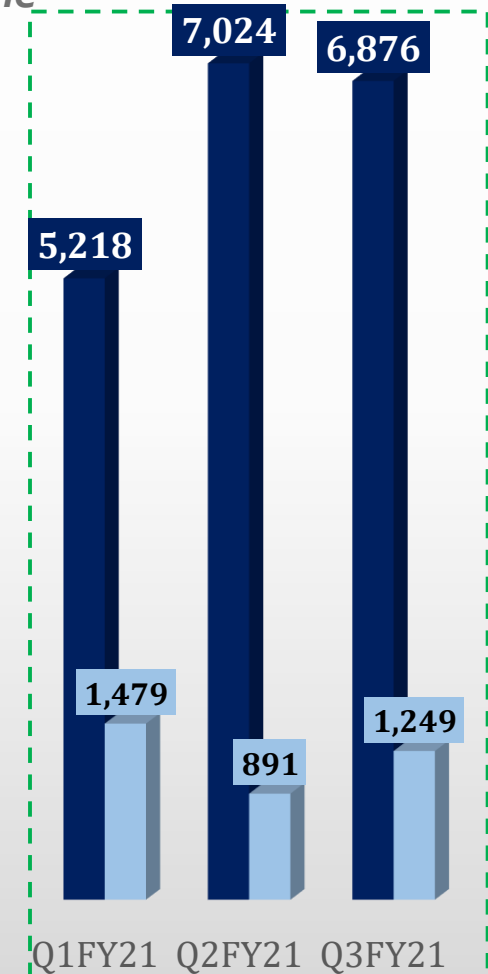
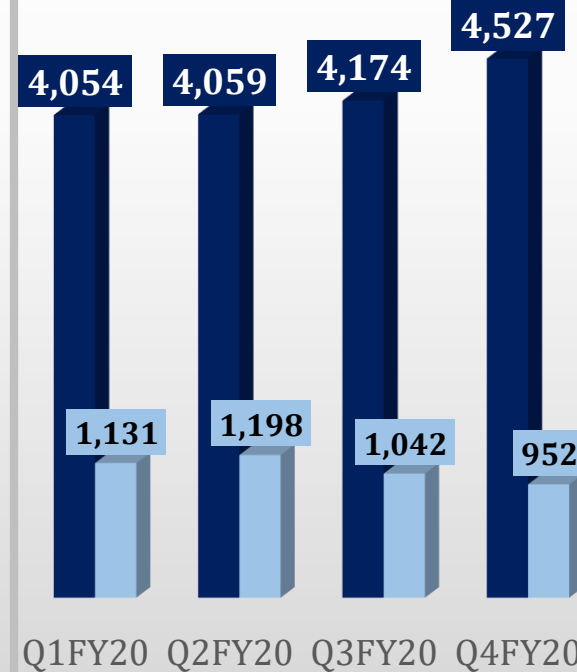
(In Lakhs)

Consolidated



■ Revenue from Operations ■ other Income

Standalone



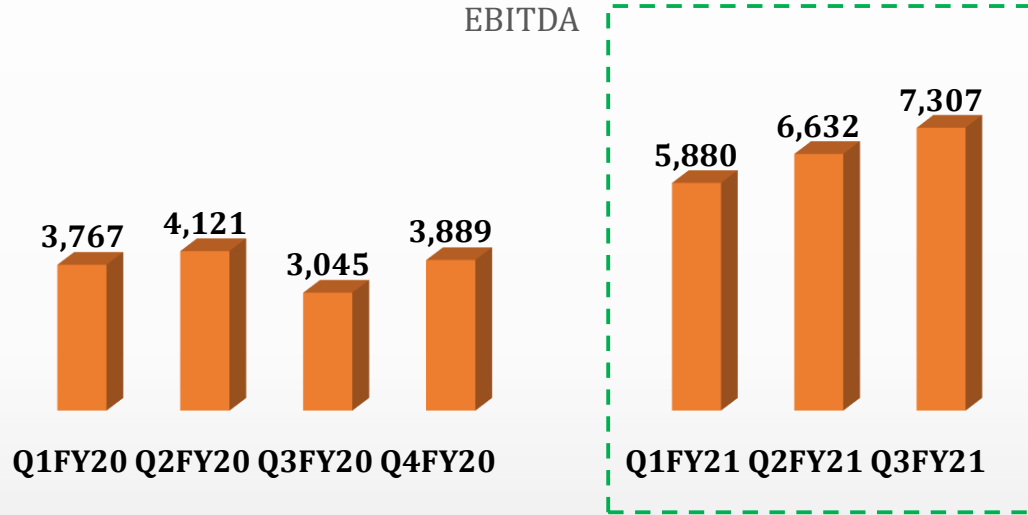
■ Revenue from Operations ■ other Income

Financial Performance

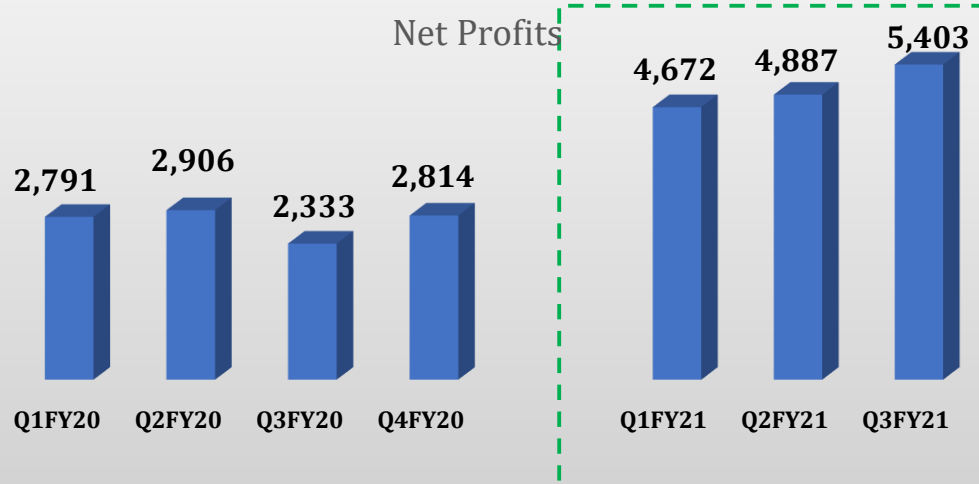
(In Lakhs)

Consolidated

EBITDA

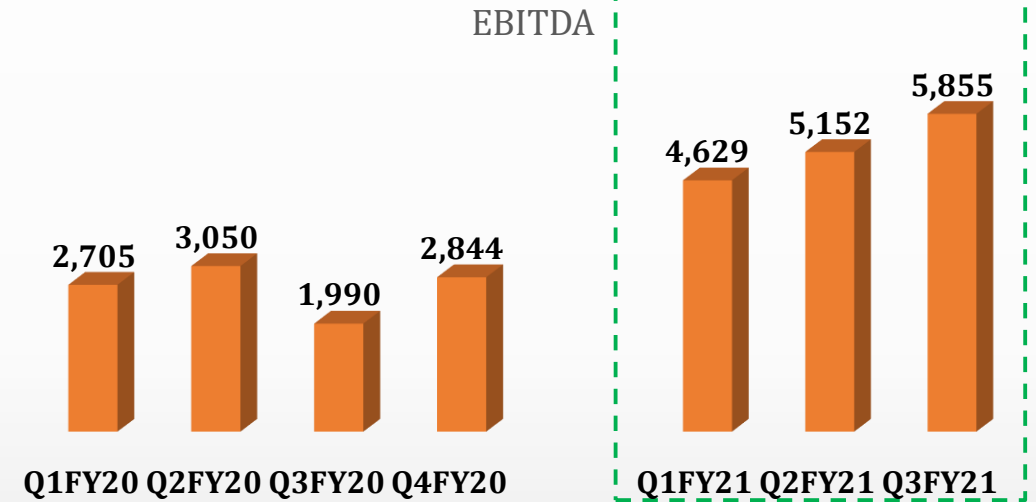


Net Profits

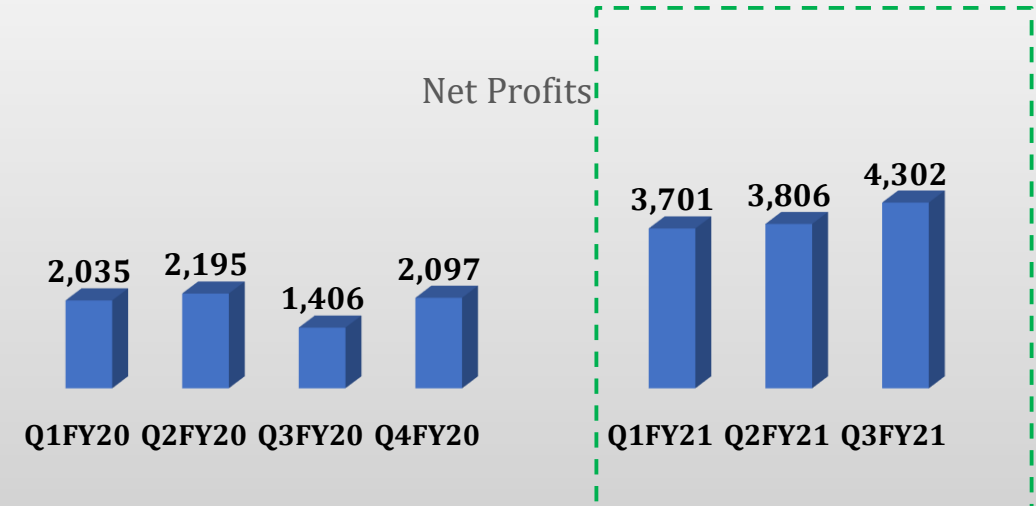


Standalone

EBITDA



Net Profits



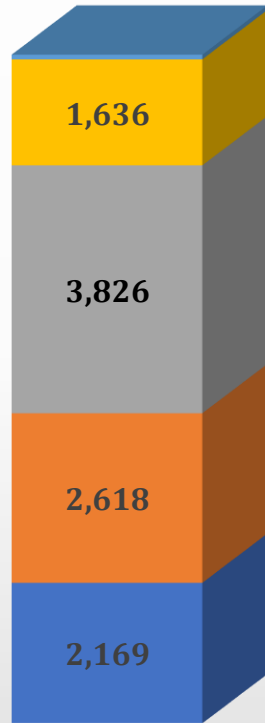


Consolidated

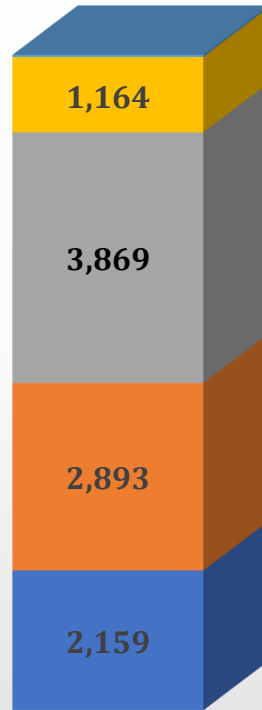
Income breakup

Standalone

(In Lakhs)

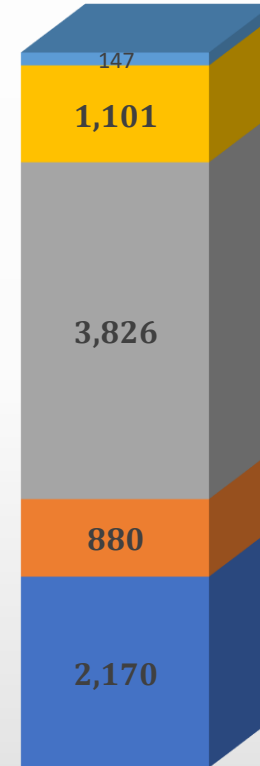


Q3FY2021

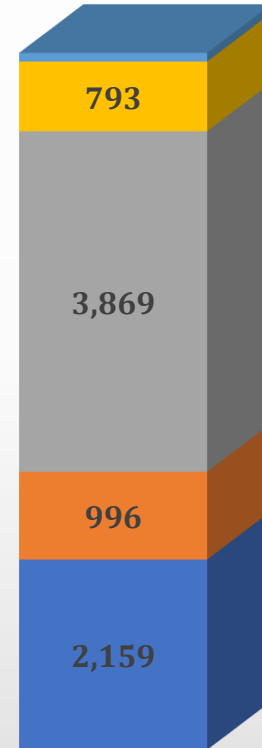


Q2FY2021

- Annual issuer charges
- Market Driven Income
- Other Income
- Other Non market Driven
- Investment Income



Q3FY2021

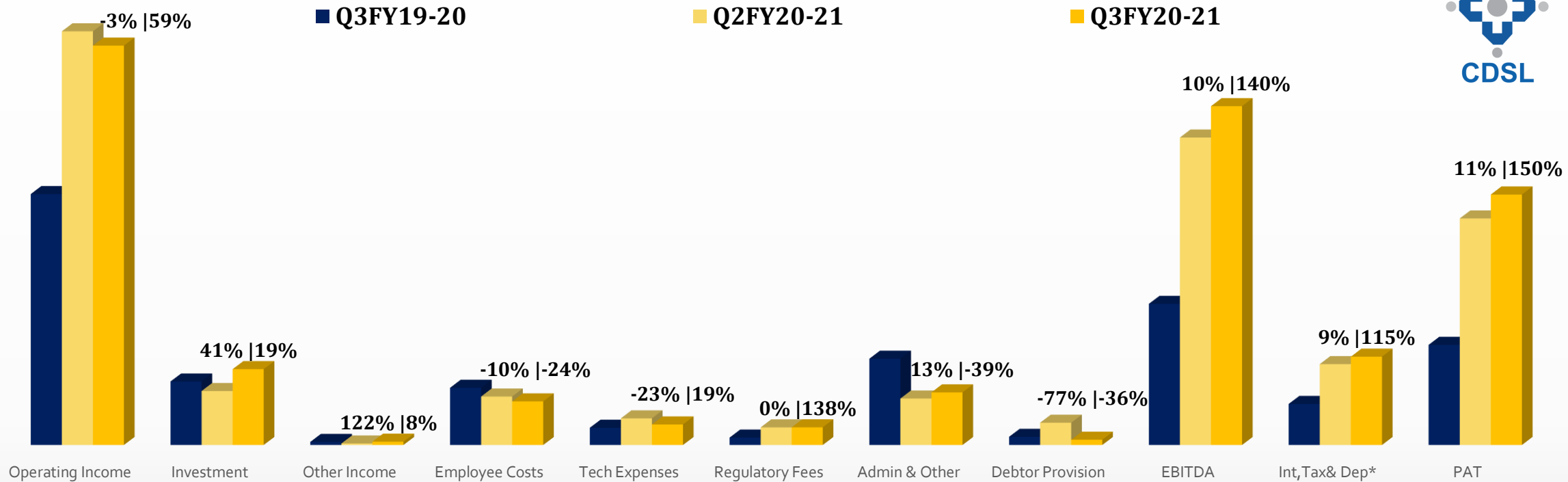


Q2FY2021

- Annual issuer charges
- Market Driven Income
- Other Income
- Other Non market Driven
- Investment Income

Financial Performance – Consolidated (Quarterly)

(In crores)

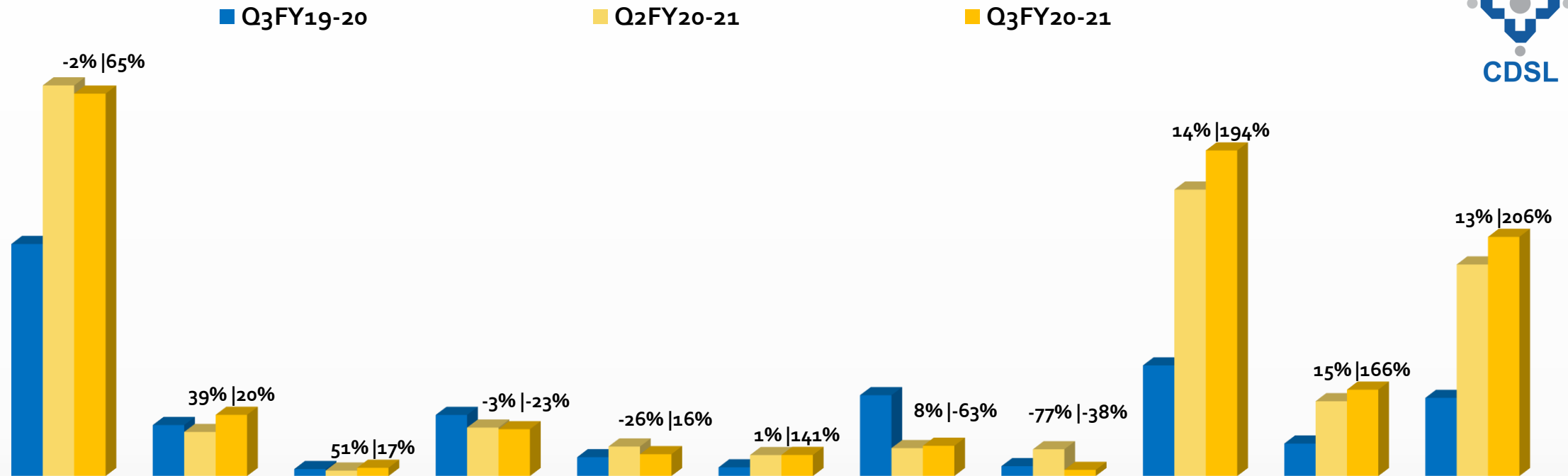


Particular	Operating Income	Investment Income	Other Income	Employee Costs	Tech Expense	Regulatory Cost	Admin & Other Exp	Debtor Provision	EBITDA		I,T, D	PAT	
									₹	Margin%		₹	Margin %
Q3 FY20-21	86.13	16.36	0.71	9.40	4.43	3.81	11.35	1.13	73.07	71%	19.05	54.03	52%
Q2 FY20-21	89.21	11.64	0.32	10.46	5.75	3.80	10.03	4.81	66.32	66%	17.45	48.87	48%
QoQ Var ₹	-3.08	4.72	0.39	-1.06	-1.32	0.01	1.32	-3.68	6.75		1.60	5.16	
Var %	-3%	41%	122%	-10%	-23%	-	13%	-77%	10%		9%	11%	
Q3 FY19-20	54.13	13.70	0.66	12.34	3.72	1.60	18.61	1.76	30.45	44%	8.85	21.61	32%
YoY Var ₹	32.00	2.66	0.05	-2.94	0.71	2.21	-7.26	-0.63	42.62		10.20	32.42	
Var %	59%	19%	8%	-24%	19%	138%	-39%	-36%	140%		115%	150%	

I,T,D = Interest, Tax, Depreciation

Financial Performance – Standalone (Quarterly)

(In crores)



Particular	Operating Income	Investment Income	Other Income	Employee Costs	Tech Expense	Regulatory Cost	Admin & Other Exp	Debtor Provision	EBITDA		I,T,D	PAT	
									₹	Margin%		₹	Margin%
Q3 FY20-21	68.76	11.01	1.48	8.42	3.93	3.79	5.44	1.12	58.55	72%	15.54	43.02	53%
Q2 FY20-21	70.24	7.93	0.98	8.72	5.31	3.77	5.02	4.81	51.52	65%	13.46	38.06	48%
QoQ Var ₹	-1.48	3.08	0.50	-0.30	-1.38	0.02	0.42	-3.69	7.03		2.08	4.96	
Var %	-2%	39%	51%	-3%	-26%	1%	8%	-77%	14%		15%	13%	
Q3 FY19-20	41.74	9.17	1.26	10.99	3.39	1.57	14.54	1.78	19.90	38%	5.84	14.06	27%
YoY Var ₹	27.02	1.84	0.21	-2.57	0.54	2.22	-9.10	-0.66	38.65		9.70	28.96	
Var %	65%	20%	17%	-23%	16%	141%	-63%	-38%	194%		166%	206%	

I,T,D = Interest, Tax, Depreciation

THANK YOU!

