



FY2025 PRELIMINARY RESULTS

NOVEMBER 10, 2025

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Numbers were rounded to one decimal. Due to rounding, numbers presented may not add up precisely to the totals provided.



Revenue and earnings development in FY2025 strongly affected by **the current market environment, the global tariff conflict, the unfavorable product mix and the higher pricing pressure in the automotive business** as well as the **weak US dollar**.

Revenue in FY2025 on the prior year's level of **around €1.3bn**.

Adj. EBIT¹ margin in FY2025 at 11.0%, -1pp y/y.

Net leverage ratio as of end September 2025 stable at 2.97.

The **transformation program** to boost long-term competitiveness is well on track. It will streamline the organizational structure, **reduce personnel and operating costs** and optimize the production footprint.

¹ See list of acronyms in appendix.

STABILUS GROUP IN Q4 FY2025

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REVENUE AND EARNINGS IMPACTED BY CURRENT MARKET ENVIRONMENT

REVENUE (€M)

□ % organic growth

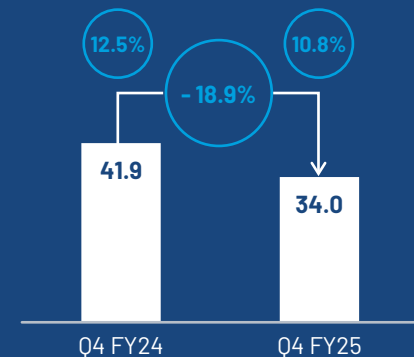


Revenue ▼ 6.0% y/y

- › Organic -2.2%, M&A 0.0%, FX -3.8% y/y
- › Lower revenues in Automotive, EC¹ and IMA, partly offset by growth in DIAMEC, HRF, AMR and CV

ADJ. EBIT (€M)

○ % margin

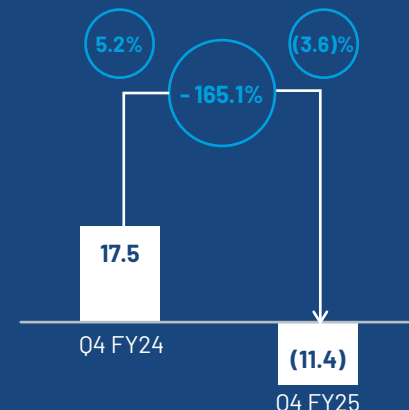


Adj. EBIT margin ▼ 1.7pp y/y

- › Adj. EBIT -18.9% y/y: Organic -15.3%, M&A +0.0%, FX -3.6%
- › Incurred integration cost €0.0m (PY: €1.8m)

PROFIT (€M)

○ % revenue

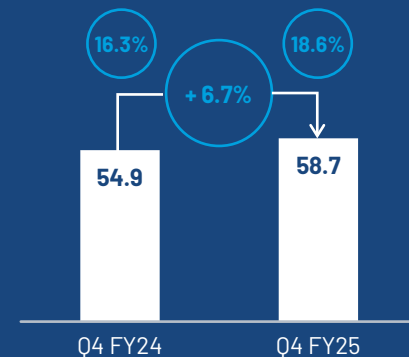


Profit margin ▼ 8.8pp y/y

- › Provision / expenses for transformation of €17.6m
- › Higher selling expenses, finance costs (interest expenses and net fx losses)

ADJ. FCF (€M)

○ % revenue



Adj. FCF % revenue ▲ 2.3pp y/y

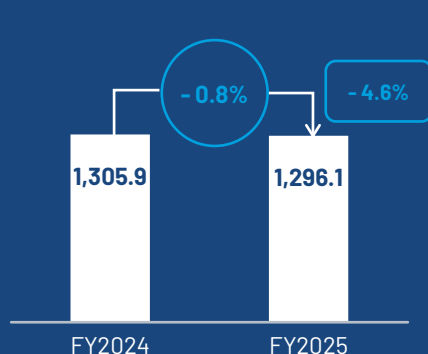
- › Adjustments to FCF €2.3m (PY €2.3m)
- › Operating cash inflow up €2.5m, investing cash outflow (capex) down €1.2m y/y

¹ See list of acronyms in appendix.

REVENUE AND EARNINGS IMPACTED BY CURRENT MARKET ENVIRONMENT

REVENUE (€M)

□ % organic growth

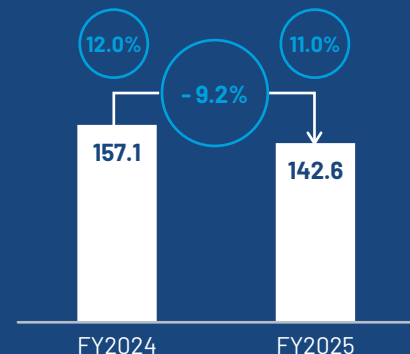


Revenue ▼ 0.8% y/y

- › Organic -4.6%, M&A +7.0%, FX -3.2% y/y
- › All market segments are negatively affected; higher revenues only in DIAMEC¹ and IMA y/y; Destaco sales synergies €8.2m

ADJ. EBIT (€M)

○ % margin

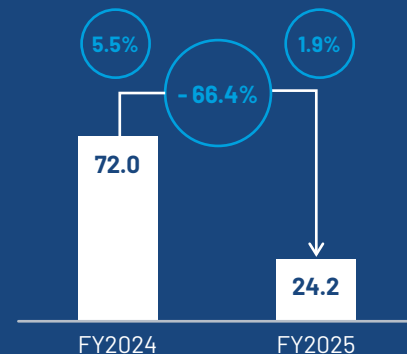


Adj. EBIT margin ▼ 1.0pp y/y

- › Adj. EBIT -9.2% y/y: Organic -17.7%, M&A +10.9%, FX -2.4%
- › Destaco cost synergies €1.2m
- › Incurred integration cost €1.5m (PY: €3.8m)

PROFIT (€M)

○ % revenue



Profit margin ▼ 3.6pp y/y

- › Provision / expenses for transformation of €17.6m
- › Higher selling expenses, finance costs (interest expenses and net fx losses)

ADJ. FCF (€M)

○ % revenue



Adj. FCF % revenue ▼ 1.0pp y/y

- › Adjustments to FCF €8.7m (PY €653.2m)
- › Operating cash inflow down €0.5m

¹ See list of acronyms in appendix.

BUSINESS DEVELOPMENT BY REGION IN Q4 FY25

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AMERICAS



EMEA



ASIA-PACIFIC

Revenue

▼ 3.2% y/y

▲ 3.2% y/y

▼ 25.0% y/y

adj. EBIT margin

3.0%

17.8%

11.1%

▼ 9.5pp y/y

▲ 9.5pp y/y

▼ 7.8pp y/y

Revenue in APAC impacted by pricing pressure in Automotive. Adj. EBIT margin affected by the harmonization of transfer pricing policy (Destaco integration).



BUSINESS DEVELOPMENT BY REGION IN FY2025

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AMERICAS



EMEA



ASIA-PACIFIC

Revenue

▲ 2.5% y/y

▲ 3.2% y/y

▼ 12.4% y/y

adj. EBIT margin

7.9%

12.2%

14.1%

▼ 2.3pp y/y

▲ 1.8pp y/y

▼ 3.4pp y/y

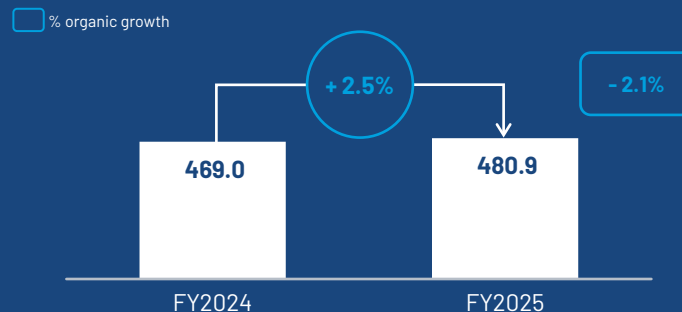
Results affected by Destaco integration (12M results included in FY25 vs. 6M in FY24).
APAC revenue impacted by higher pricing pressure in Automotive.



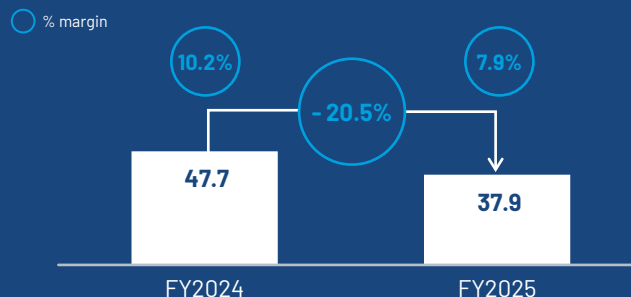
AMERICAS: HIGHER REVENUES DRIVEN BY ACQUISITION, IMPACTED BY UNCERTAINTY AND WEAK USD

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REVENUE (€M)



ADJ. EBIT (€M)



Revenue ▲ 2.5% y/y

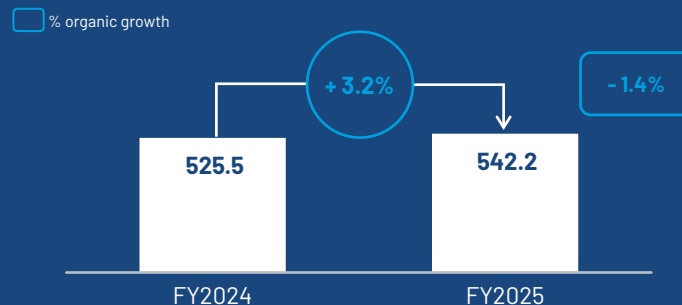
- › Organic -2.1%, M&A +11.6%, FX -7.0%
- › Lower revenues in Automotive, CV¹, and EC, partially offset by growth in DIAMEC, HRF, AMR and IMA
- › 12 months Destaco results included in FY25 vs. 6 months in FY24
- › Significant negative impact from weak US dollar (-7.0% y/y)

Adj. EBIT margin ▼ 2.3pp y/y

- › Adj. EBIT -20.5% y/y: Organic -36.7%, M&A +21.2%, FX -5.0% y/y
- › Margin negatively affected by harmonization of the transfer pricing policy, following the consolidation of Destaco (- €7.9m)

¹ See list of acronyms in appendix.

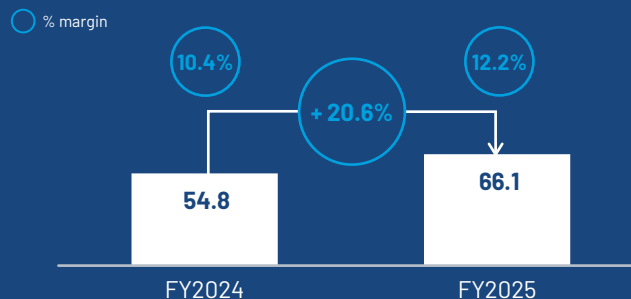
REVENUE (€M)



Revenue ▲ 3.2% y/y

- › Organic -1.4%, M&A +5.0%, FX -0.4%
- › Lower revenues in all market segments except in IMA¹ and DIAMEC
- › 12 months Destaco results included in FY25 vs. 6 months in FY24

ADJ. EBIT (€M)



Adj. EBIT margin ▲ 1.8pp y/y

- › Adj. EBIT +20.6% y/y: Organic +12.0%, M&A +9.1%, FX -0.5% y/y
- › Margin positively affected by harmonization of the transfer pricing policy, following the consolidation of Destaco (+ €9.6m)

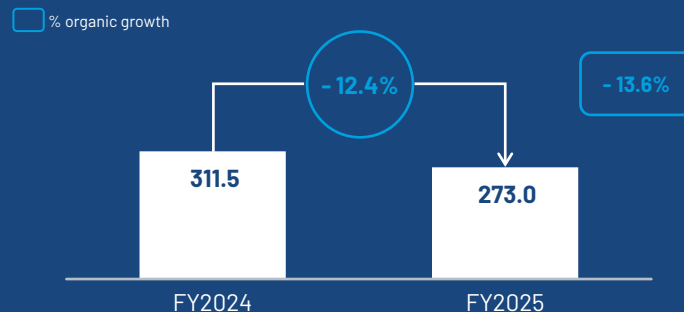
¹ See list of acronyms in appendix.

APAC: RESULTS IMPACTED BY TARIFF CONFLICT AND PRICING PRESSURE IN AUTOMOTIVE

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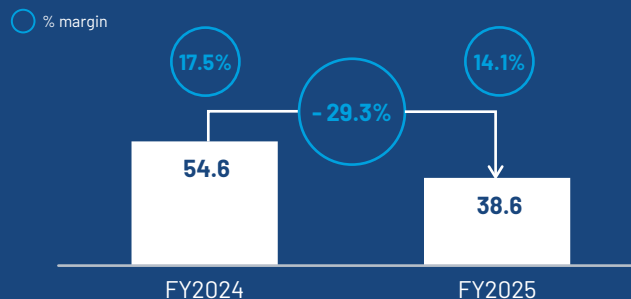
REVENUE (€M)



Revenue ▼ 12.4% y/y

- › Organic -13.6%, M&A +3.5%, FX -2.3%
- › Lower revenues in Automotive, AMR¹, and EC, partially offset by growth in CV and IMA; DIAMEC and EC revenues at prior-year level

ADJ. EBIT (€M)



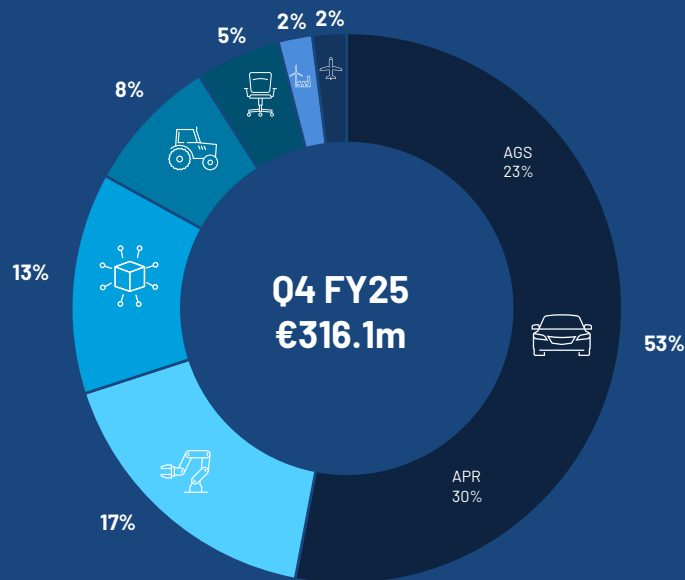
Adj. EBIT margin ▼ 3.4pp y/y

- › Adj. EBIT -29.3% y/y: Organic -31.2%, M&A +3.7%, FX -1.8% y/y
- › Strong pricing pressure in Automotive
- › Margin negatively affected by harmonization of the transfer pricing policy, following the consolidation of Destaco (- €1.7m)

¹ See list of acronyms in appendix.

BUSINESS DEVELOPMENT BY MARKET SEGMENT IN Q4 FY25

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ICON

MARKET SEGMENT

% CHANGE Y/Y



Automotive (AGS and APR)

▼ 10%



Industrial Machinery & Automation (IMA)

▼ 4%



Distributors, Independent Aftermarket, E-commerce (DIAMEC)

▲ 9%



Commercial Vehicles (CV)

▲ 1%



Health, Recreation & Furniture (HRF)

▲ 15%



Energy & Construction (EC)

▼ 35%



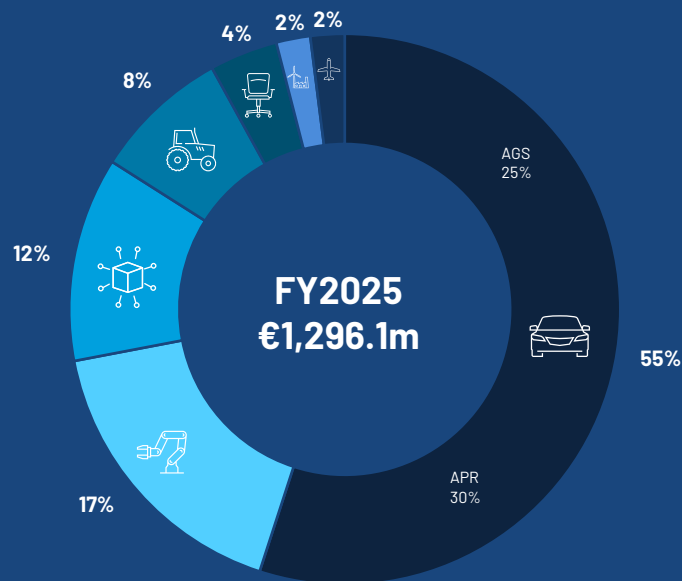
Aerospace, Marine & Rail (AMR)

▲ 16%

Despite the challenging market environment, DIAMEC, CV and AMR grew in Q4 FY25 .

BUSINESS DEVELOPMENT BY MARKET SEGMENT IN FY2025

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ICON

MARKET SEGMENT

% CHANGE Y/Y



Automotive (AGS and APR)

▼ 10%



Industrial Machinery & Automation (IMA)

▲ 61%¹



Distributors, Independent Aftermarket, E-commerce (DIAMEC)

▲ 5%



Commercial Vehicles (CV)

▼ 5%



Health, Recreation & Furniture (HRF)

▼ 5%



Energy & Construction (EC)

▼ 23%



Aerospace, Marine & Rail (AMR)

▲ 0%

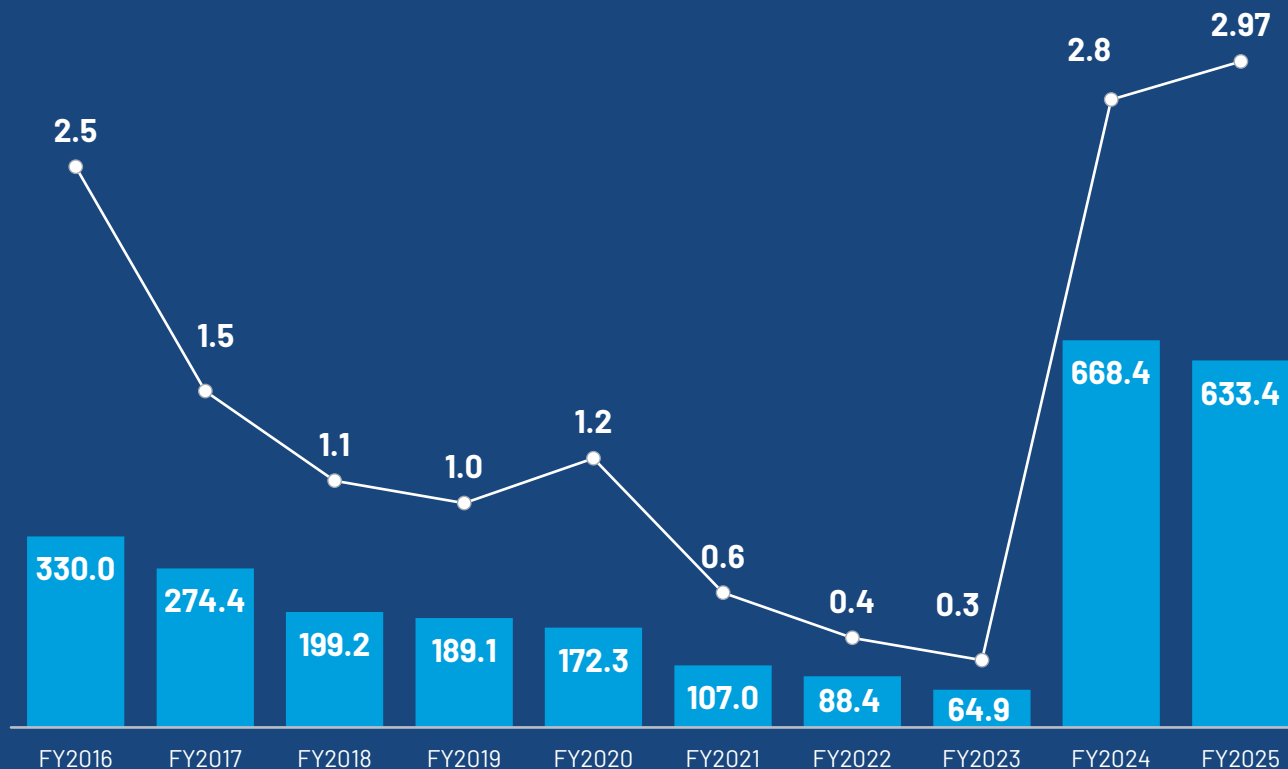


Despite the challenging market environment, IMA and DIAMEC grew in FY2025.

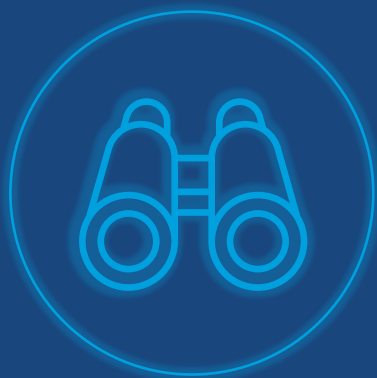
¹ The significant increase is due to the consolidation of Destaco from April 2024 (12M Destaco revenue in FY25 vs. 6M in FY24). Change excl. Destaco in FY25 and FY24: +5.8% y/y.

NET LEVERAGE RATIO AT 2.97 AS OF END SEPT 2025

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- › Our goal is to reduce net leverage ratio well below 2.0 within the next two to three years.
- › Our mid-term target leverage ratio is 1.0.



The FY2025 revenue and earnings development was **significantly impacted** by the current market environment and the US tariff policy.

Given **the geopolitical and macroeconomic uncertainties**, we expect FY2026 to be challenging. On **December 8, 2025, at 07:00 CET**, we will release **the 2025 Annual Report with final figures and the forecast for FY2026**, at 10:30 CET we will hold an **analyst & investor web conference on final results**.

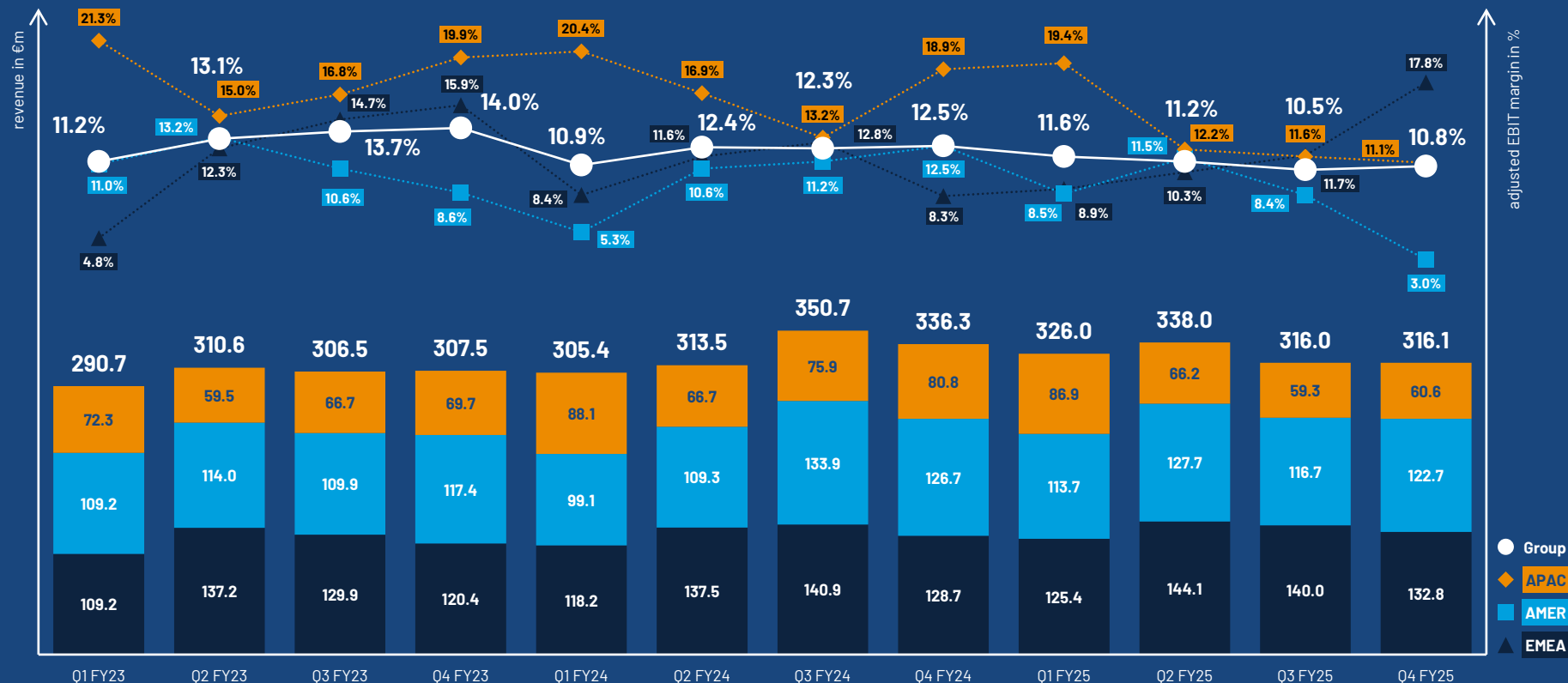
Despite the headwinds, **we continue to pursue our long-term strategy STAR 2030**, focusing on profitable and sustainable growth, customer and employee satisfaction, innovation and sustainability.



APPENDIX

REVENUE AND ADJUSTED EBIT MARGIN BY QUARTER

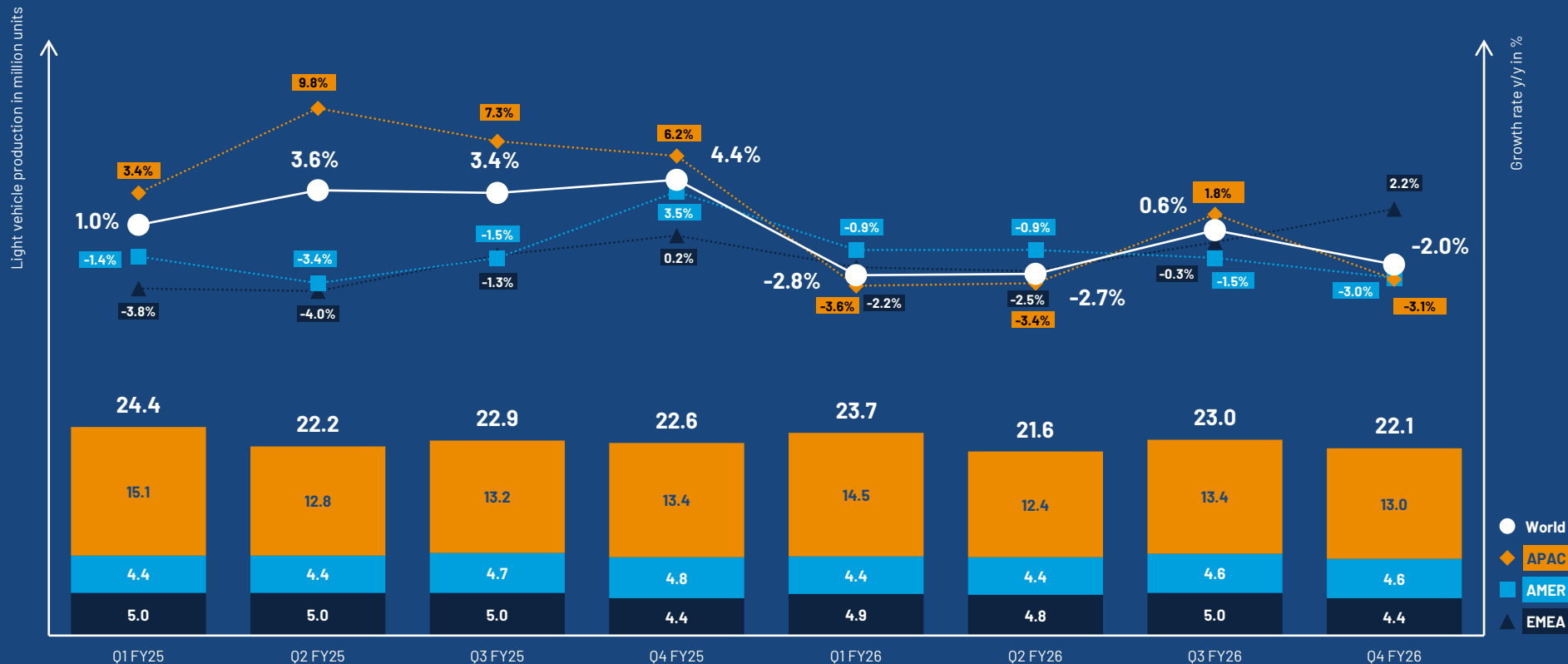
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LVP DEVELOPMENT / FORECAST

QUARTERLY VIEW: Q1 FY25 – Q4 FY26

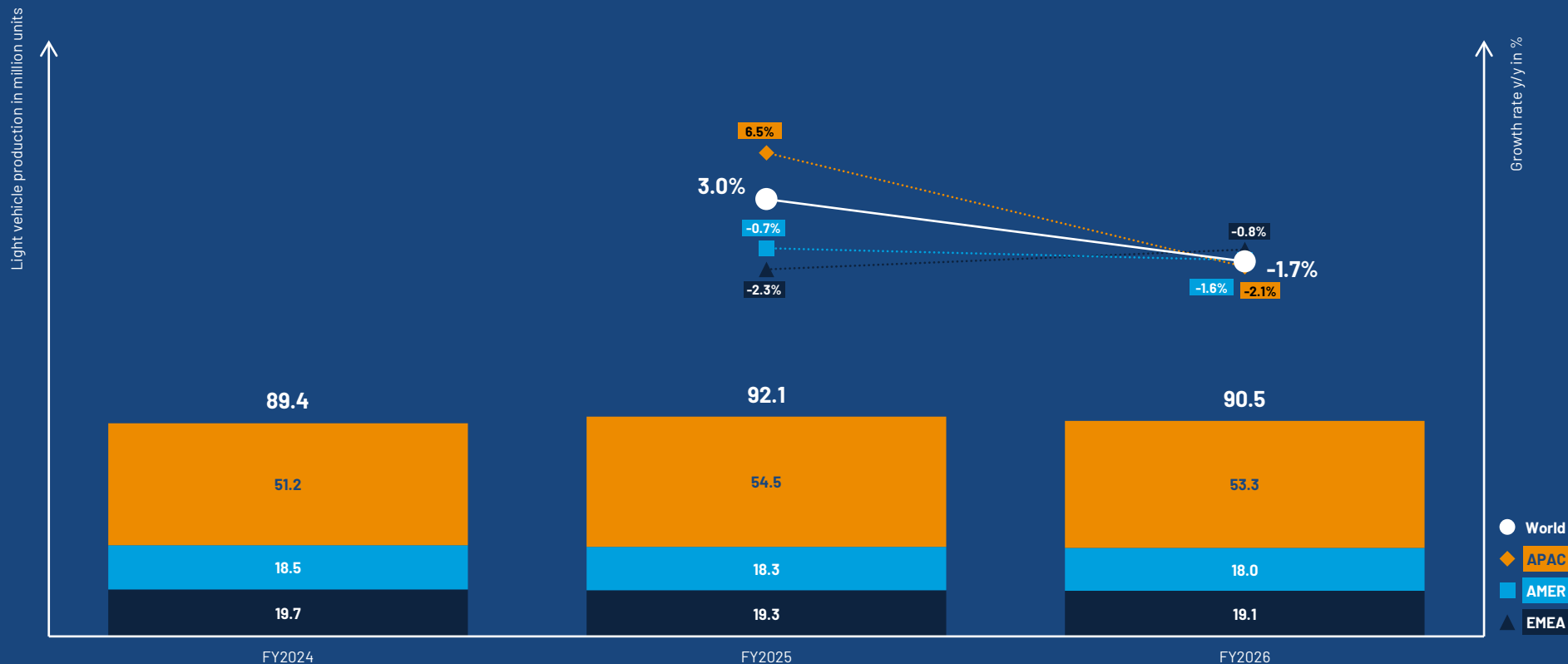
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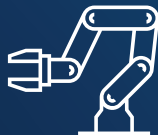
LVP DEVELOPMENT / FORECAST

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YEARLY VIEW: FY2024 – FY2026



Adj.	Adjusted	FX	Foreign exchange, currency effect
AGS	Automotive Gas Spring	FY	Fiscal year
AMR	Aerospace, Marine & Rail	GDP	Gross domestic product
APAC	Asia-Pacific	HRF	Health, Recreation & Furniture
APR	Automotive Powerise	IMA	Industrial Machinery & Automation
bp	Basis point	LTM	Last twelve months
CAPEX	Capital expenditure	LVP	Light vehicle production
CV	Commercial Vehicles	M&A	Mergers & Acquisitions, acquisition effect
CY	Calendar year	NLR	Net leverage ratio
D&A	Depreciation and amortization	NWC	Net working capital
DIAMEC	Distributors, Independent Aftermarket, E-commerce	pp	Percentage point
EMEA	Europe, Middle East & Africa	PPA	Purchase price allocation
EBIT	Earnings before interest and taxes	PPE	Property, plant and equipment
EBITDA	Earnings before interest, taxes, depreciation and amortization	Prelim	Preliminary
EBT	Earnings before taxes	PY	Prior year
EC	Energy & Construction	q/q	Quarter-on-quarter
FCF	Free cash flow	y/y	Year-on-year



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