

Date: 30th January, 2018

To,
Dept. of Corporate Services,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001
BSE Scrip Code: 533161

To,
The Listing Department,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai 400051
NSE Scrip Code: EMMBI

Sub: Investor Presentation made to Analysts/Investors

Dear Sir,

We are attaching herewith a copy of the investor presentation made to Analysts/ Investors.

Kindly take the above information on your records.

Thanking you,

Yours faithfully,

For Emmbi Industries Limited



Kaushal Patvi
Company Secretary

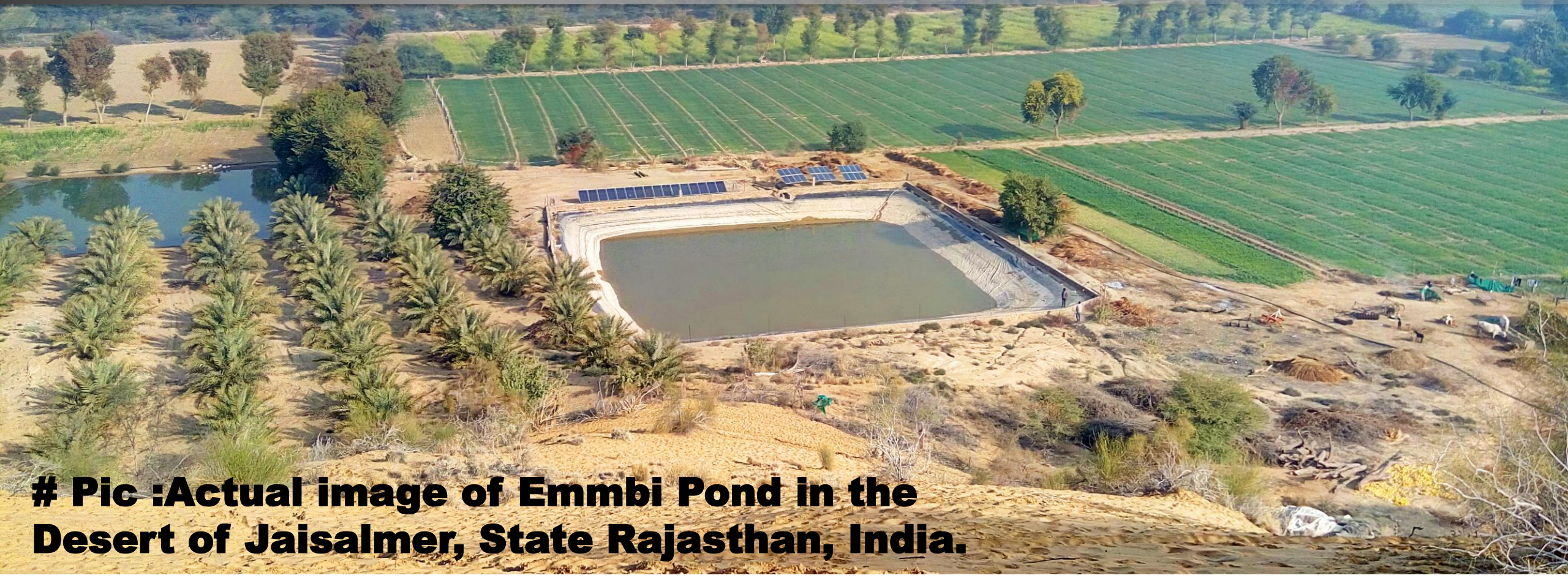


Encl: As above

Limitless!

Emmbi Industries Limited

Jan 27, 2018, Singapore



Pic :Actual image of Emmbi Pond in the Desert of Jaisalmer, State Rajasthan, India.

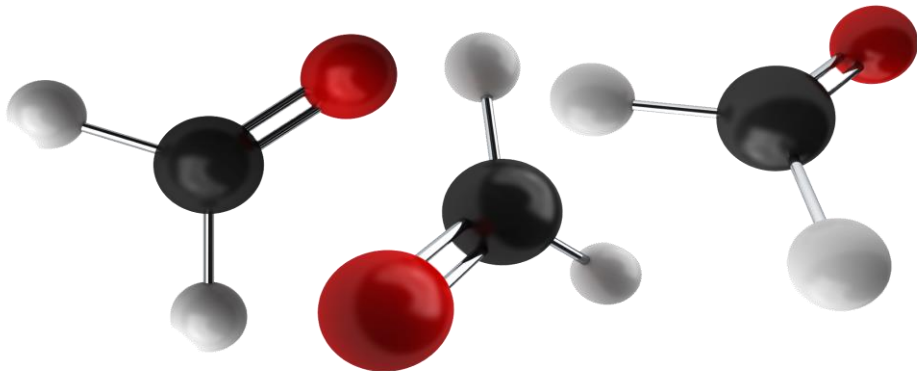
Disclaimer

This is not an investment recommendation, and this presentation contains forward-looking statements, identified by words such as ‘plans’, ‘expects’, ‘will’, ‘anticipates’, ‘believes’, ‘intends’, ‘projects’, ‘estimates’ and so on.

All statements that address expectations or projections about the future, but not limited to the Company’s strategy for growth, product development, market position, expenditures and financial results, are forward-looking statements. Since these are based on certain assumptions and expectations of future events, these are subject to extraneous, as well as other factors. You are required to do your own research prior to making any strategic or commercial decisions based on this presentation. Neither the Company or its Directors, Management and/or Employees can be held liable for decisions made by the readers.

Today

- Specialty Polymer Processing - Endless Possibilities
- Growth Engine
- Water – Problem & Opportunity
- Emmbi Products Verticals & Details
- Innovation - Emmbi's DNA



Specialty Polymer Processing

The last natural element discovered
was Francium.
In 1939 – 79 years ago!

The last natural element discovered
was Francium.

In 1939 – 79 years ago!

40 new polymers have been
created. In the last 50 years alone!

At Emmbi, we believe that polymer technology has limitless potential to change human lives for the better, with Advanced Composites.

Taking flight, the Emmbi Way

STRONG RESEARCH



Emmbi Innovation Lab is the only R & D Centre recognized by Ministry of Science and Technology in woven polymer business in India. 14 Patents filed till date

SMART MANUFACTURING

Practicing “Lean” manufacturing technology, With management system an integrated the Smart IOT technology for enhanced efficiencies

EFFICIENT ASSET MANAGEMENT

Consistently improving ROCE, ROA, ROE has translated into value for investor, Improved EPS. We are the most valued woven Polymer Company in India

We operate across four verticals



Water Conservation

**Estimated Global Market:
2.5 US \$ Billion**

The Water Conservation portfolio, as the name suggests, focuses on creating solutions for the storage, transport and distribution of water.

These products – like pond liners and flexible tanks – are marketed under the Jalasanchay brand.



Advanced Composites

**Estimated Global Market:
36.5 US \$ Billion**

The Advanced Composites division focuses on creating high-tech solutions for specialized applications.

This division creates solutions for hazardous waste management, asbestos removal, fire-retardant applications etc.



Specialty Packaging

**Estimated Global Market:
30 US \$ Billion**

Currently accounting for the bulk of our products, the Specialty Packaging division caters to a wide array of industries, from food and pharma to chemicals, cement and more – to transport and store materials.



Agro Polymers

**Estimated Global Market:
4 US \$ Billion**

Products manufactured by the Agro Polymer division are marketed under the Krishirakshak name. These focus primarily on crop protection and de-risking the farmer from the weather.

Typical applications include Mulch Films, Crop Covers and flexible pipes.

The Water Opportunity

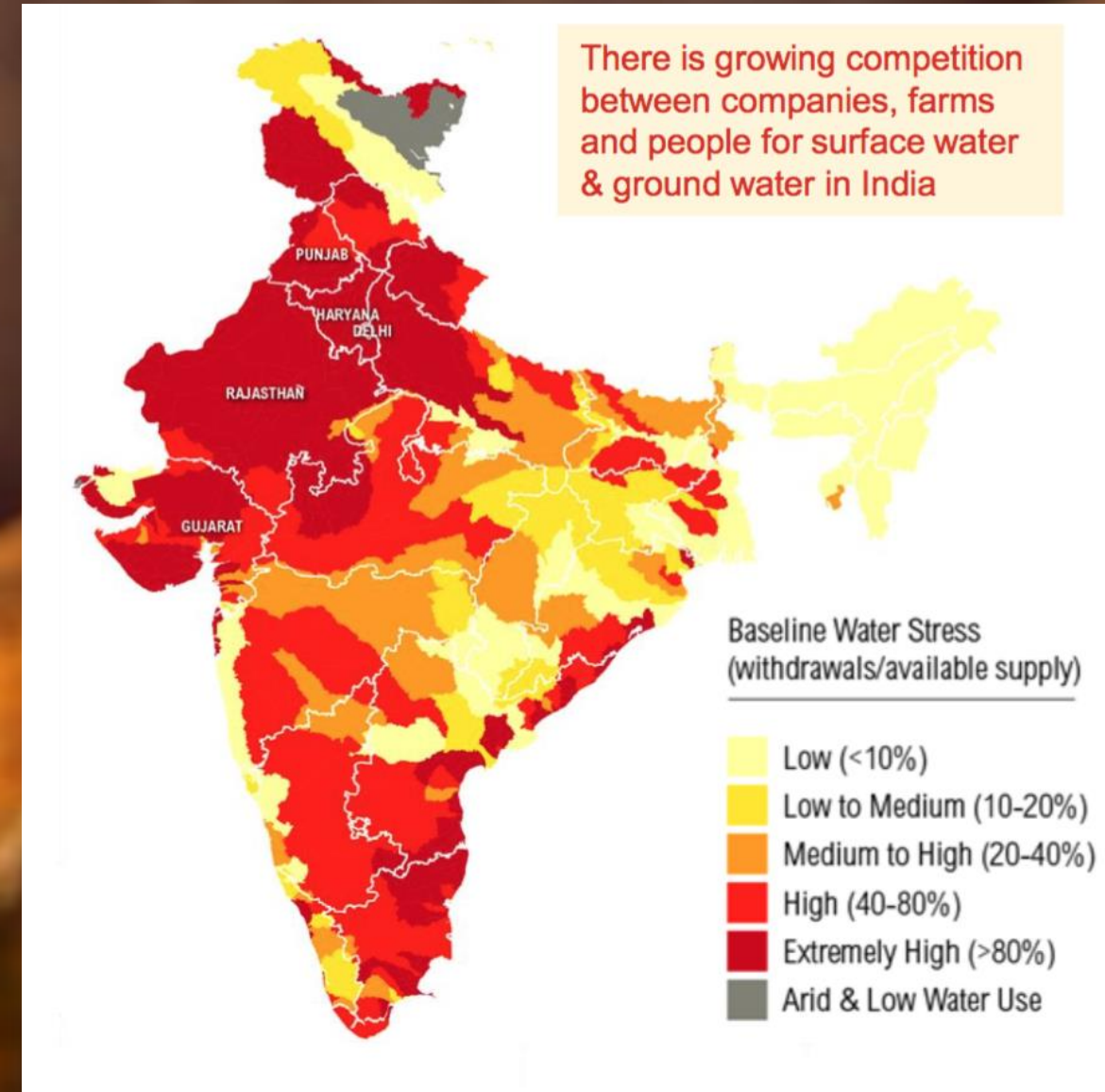
But fraught with challenges

Water, a primary concern

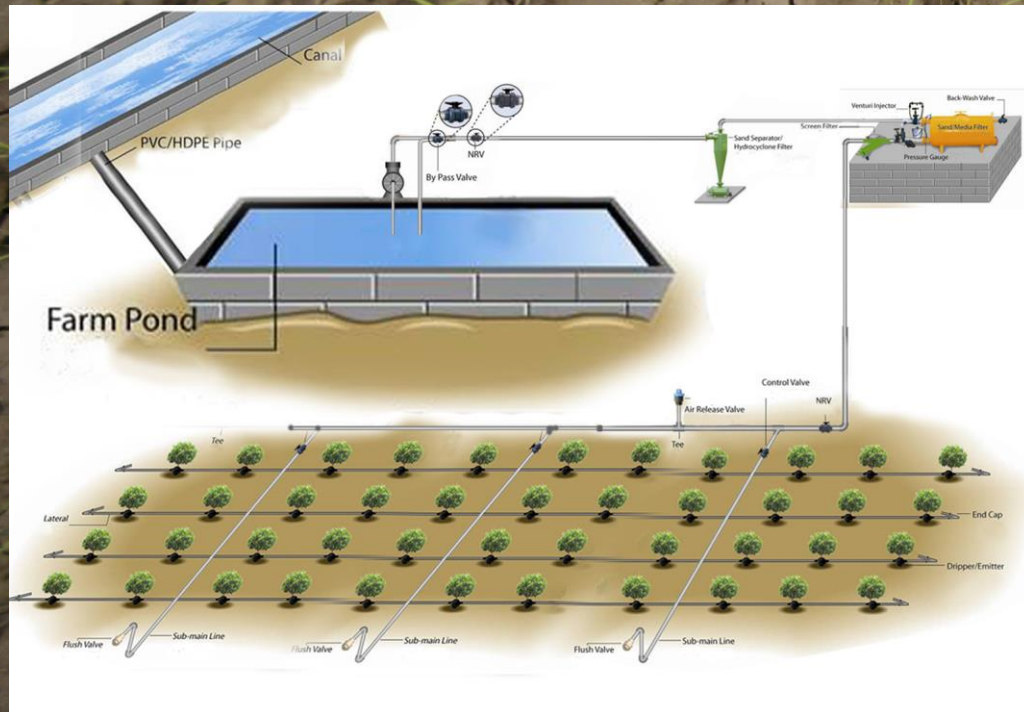
~54%

India lives faces high to very high water stress*

* Source: Water Resources Institute

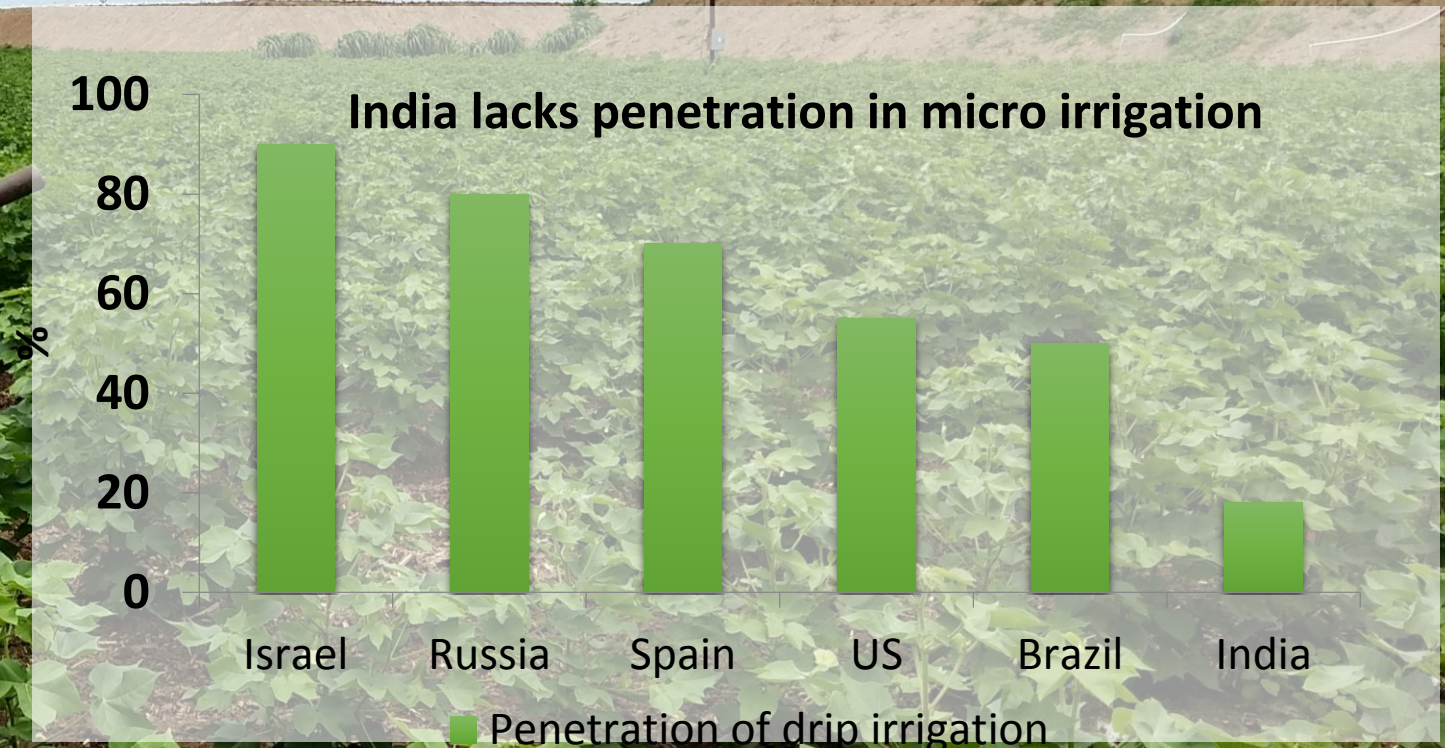


Importance of Pond in the new age micro irrigation



- Pond a Stagnant source of water is first building block of micro irrigation
- Depletion in underground water table causing conventional wells & borewells unviable
- Govt. mandating certain crops must be micro-irrigated (Sugarcane, Fruits)
- Potential of Micro Irrigation is 69 mn hectares
- Present penetration is around 9 mn hectares
- Less than 20 % of them have ponds

Prosperity with Pond, India is still much low on micro-irrigation



**Actual image taken at Pahur,
Jalgoan, Maharashtra, India.**

*Source: 2011 Census, Govt of India # Source: KPMG's Indian Economic Survey, 2014-15

Indian Government's mission, Double Farmers income by 2020

A number of programs announced:

- “Jalayukta Shivar” Yojana
- “Magel Tyala Shettale” Yojana
- e-National Agricultural Market
- Pradhan Mantri Krishi Sichai Yojana



Clearly, We have a role to play...

What we've achieved

3,300 Hectares

1650 ponds

2 states

18 months

1 Pond Every 8 Hours

We believe we can

One Pond Every Hour

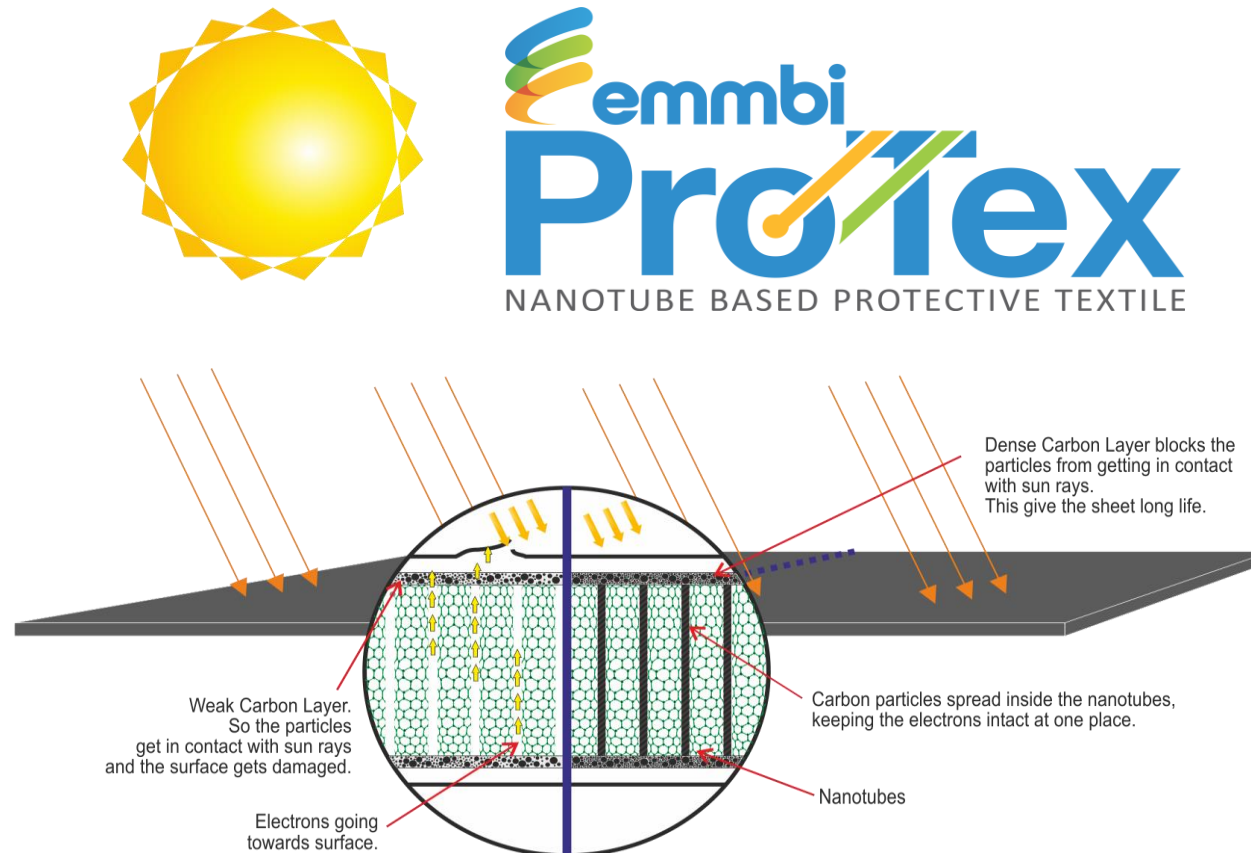
With existing capacity

4 more states in next 3 Years

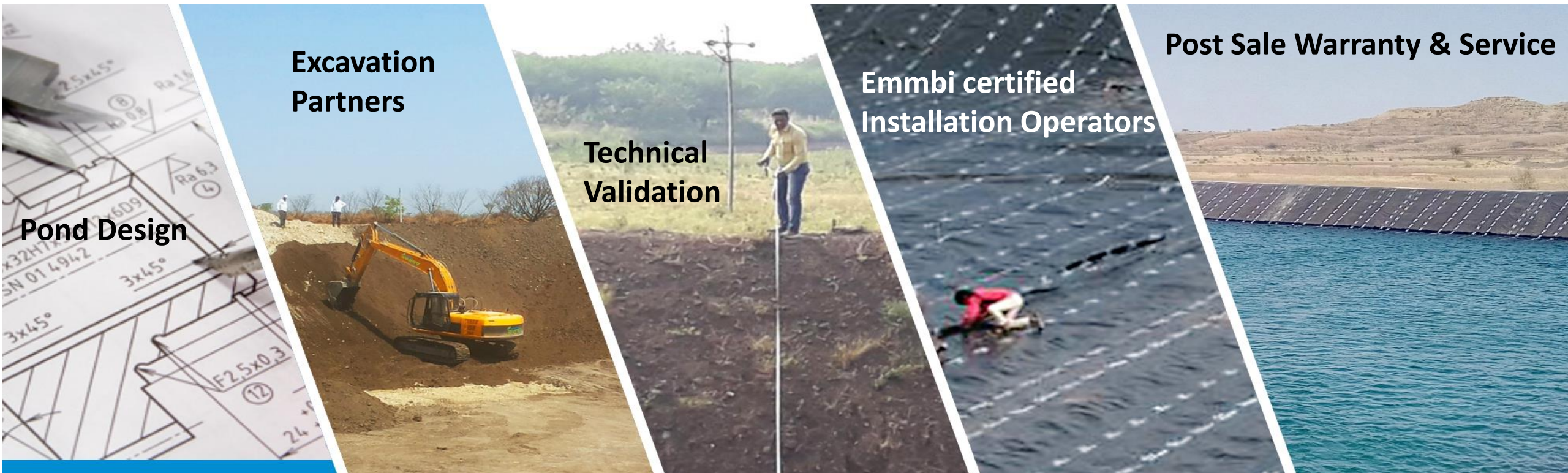
**Actual image of Emmbi pond Sinner,
Dist. Nashik, State Maharashtra, India**

Technology

- A Special Woven Polymer Based Pond Liner with **worlds widest width** to reduce joints and improve effectiveness



- Complete End-to-End Solution: Pond Design, Excavation Partners, Technical Validation, Product Supply, Emmbi Certified Installation Operators, Post Sale Warranty & Service Team



- Creating a Brand Emmbi synonyms to water storage



Village Meetings



Wall Painting



Agro-Exhibitions

Allied Products

- Setting up a wholly owned subsidiary “**Emmbi Watcon**” to create a special focus on Canal Liner to improve the efficiency of the large Dams
- Flexi tanks for the Rural Transportation
- Evaporation Management for improving the Storage Efficiency



Product Profile of Emmbi



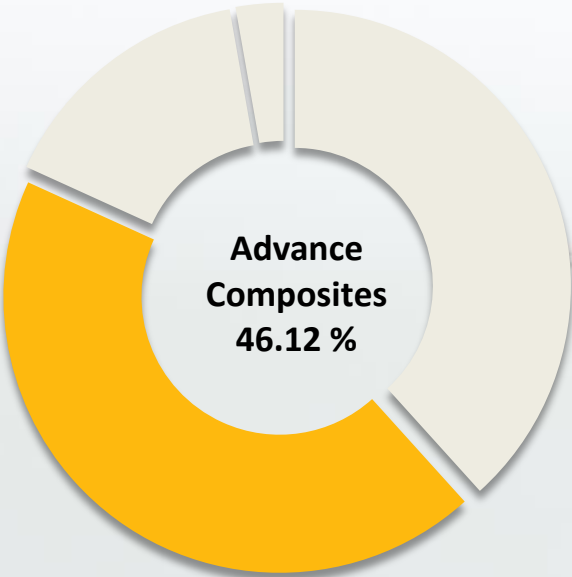
Advanced
Composites



Helped to **protect priceless lives and assets worth Billions** with our Advanced Composite Range



Product snapshot



UN Certified FIBC



Application of UN Certified FIBC



Water – Slug Separator



Application of Anti Carcinogenic Packaging

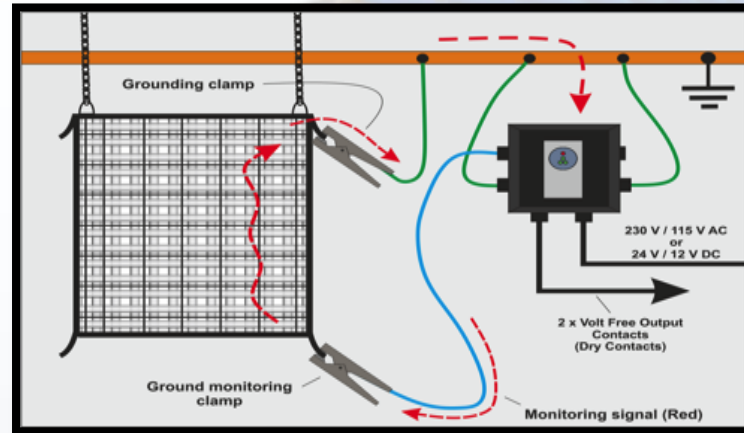
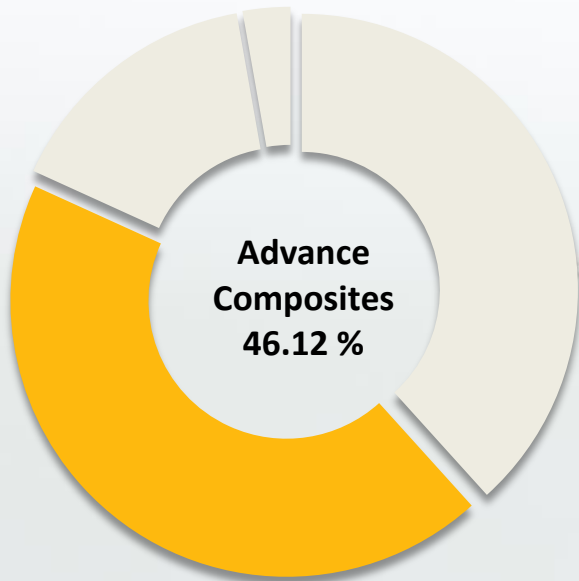


Nuclear Power plant Waste Disposal

Product snapshot



Advanced
Composites



Electrically Conductive Polymer



Anti-Corrosive VCI Films



Application for Fall Arrest



Anti Corrosive Fabric



Specialty
Packaging



Helped put **4 Million Tones**
of food & Other Cargo in
your service every single
year, **safely**

Product snapshot



**Specialty
Packaging**



Construction FIBC



Application of Construction FIBC



Packaging Barrier Films

**Bulk Packaging with lowest
carbon foot print only
0.7 gm polymer can hold
up to 1 kg of Material**

Product snapshot



Specialty
Packaging



"Form Stable" Conductive



Liquid & Solid Container Liner



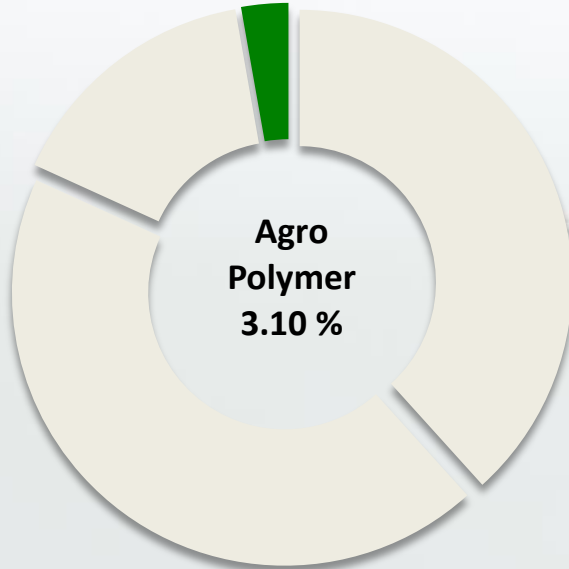
Urban Waste Disposal

Perfect partner to new age Supply Chain system , and Hyper Local Models of Distribution, Typically used by Multinationals & e-commerce companies

Help protect your food from contamination from hazardous chemicals and pesticides, **naturally**

Actual Picture from KVK Baramati, Dist Pune,
State of Maharashtra, India

Product snapshot



Mulch Film



Crop Cover



Silage Incubator



Shade Net



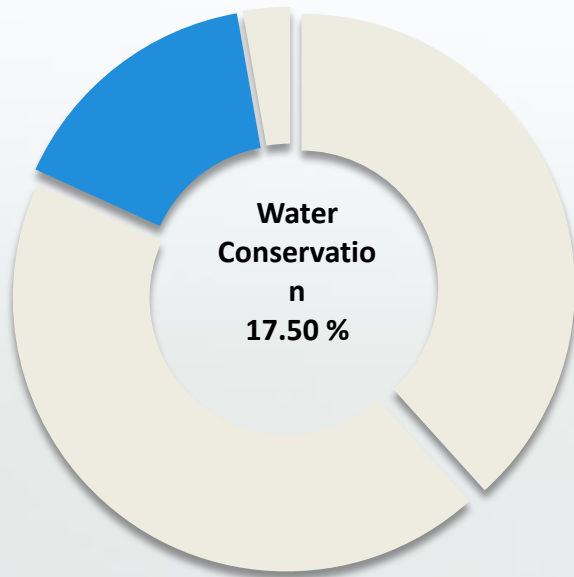
Water
Conservation



Helped irrigate **3,300 Hectares** of crops using **1650 ponds** in 2 states of India in past **18 months**

Pic: Pond for 8 million ltr Water Storage
Created by Emmbi At Pahur, Dist Jalgaon,
State of Maharashtra, India

Product snapshot



Pond Liner



Check Dam

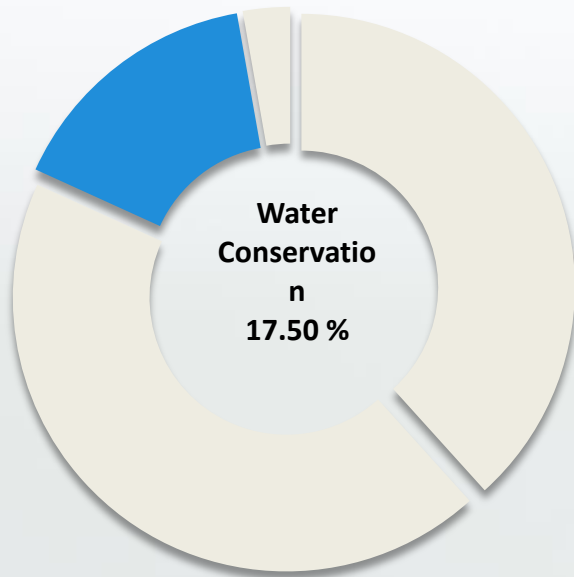


Canal Liner



Collapsible Pipe

Product snapshot



Cycle Tank



1000 Liter Flexi Tank

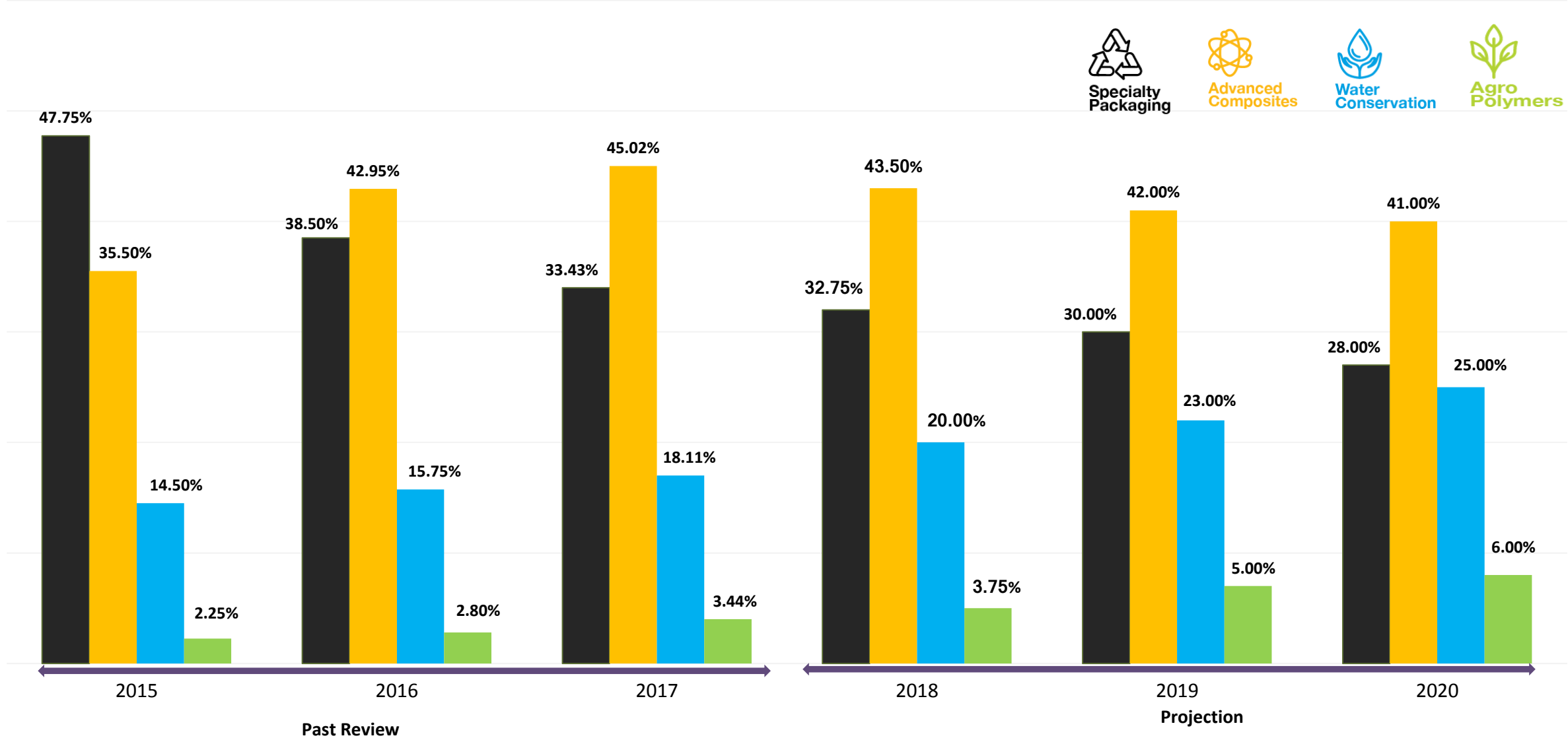


500 Liter Standing Tank



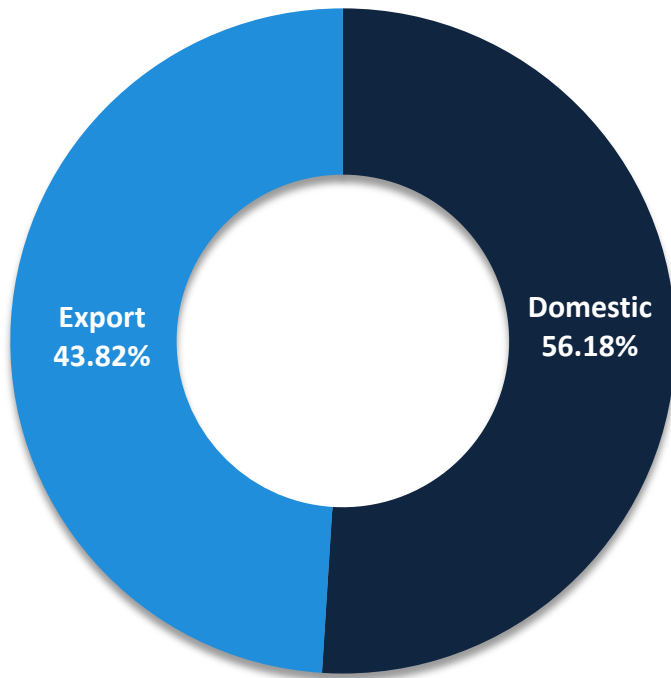
Open Flexi Tank

Revenue breakdown

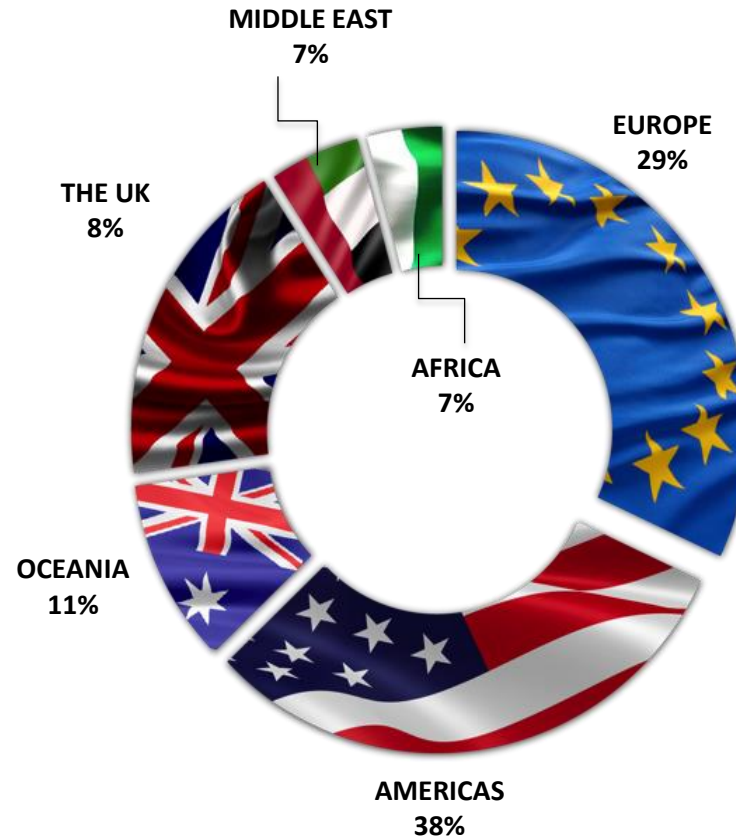


Business by geography and vertical

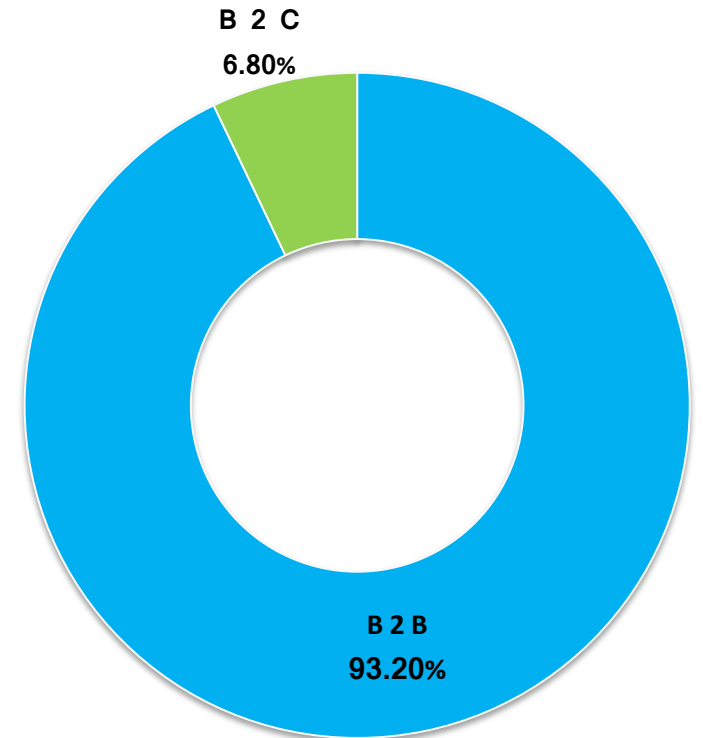
- Government's large thrust for water conservation products in rural economy
- Leveraging experience based on huge success of our unique products - collapsible water tanks, crop covers, pond liners
- Increasing awareness among farmers through our new brands "Emmbi Jalasanchay" and "Emmbi Krishirakshak"



BUSINESS SPLIT AS OF 30TH SEPT, 2017



EXPORT: GEOGRAPHIC SPREAD



Business split: B2B vs B2C

Innovation at Emmbi

Our in-house R&D Center



- Govt. of India, Department of Science & Technology Certified
- A Special Team for the need Identification & Gap Analysis.
- Filed 14 Patents in past 6 years
- 35 member Dedicated R & D Team
- Approx. 2.5 % of Revenue is allocated as budget
- Helps maintain the target of “20 % Revenue from product developed in past 20 months”

Early successes

Animal Discharge Route



Patent Pending - TEMP/E-1/33242/2017-MUM

Helps trapped animals and reptiles to quickly and safely exit farm pond

Anti-Evaporation Cover



Patent Pending - TEMP/E-1/33245/2017- MUM

Ultra-light UV stabilized HDPE fabric Greatly reduces losses of water to evaporation

Water Landing Strip



Patent Pending - TEMP/E-1/33249/2017-MUM

Protects your pond liner panels from being degraded by the pressure exerted by water falling from a height.

Dead Weight Pipe



Covers a larger area than a traditional cement bag
Long Life (UV stabilized)

Pond Lining Accessories

These Patented products further enhance the performance of the pond liner by offering safety and saving of water by evaporation loss

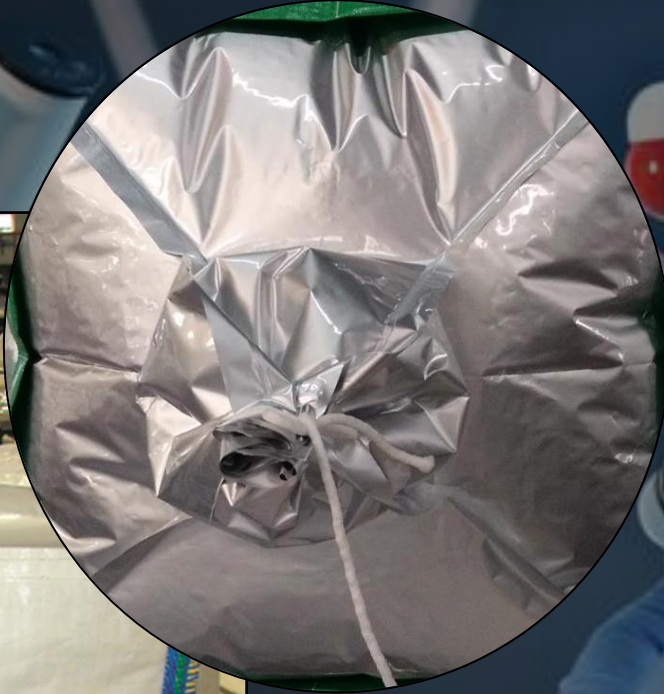
Early successes



Poultry Curtain (Agro Polymer)

- **Application:** Poultry Industry. Poultry Curtain is a low-cost light polarizer to improve the growth of chicks.
- What they use Conventionally?: Electric Bulbs or Yello Fabric
- **What's unique:** We have designed the product which can filter a light of the particular frequency which helps in the growth of the chicks.
- **Market Potential in focus area:** Rs. 20.00 Crores Per Annum.

Early successes



Coffee Bag (Advanced Composites)

- **Aroma Lock:** A specialized technology using aluminum film, that helps preserve freshness of food
- **Application:** transportation of Coffee, Tea and similar commodities that need to keep retain their natural aroma and flavors
- A super convenient sealing mechanism helps on-site filling of the material on farms

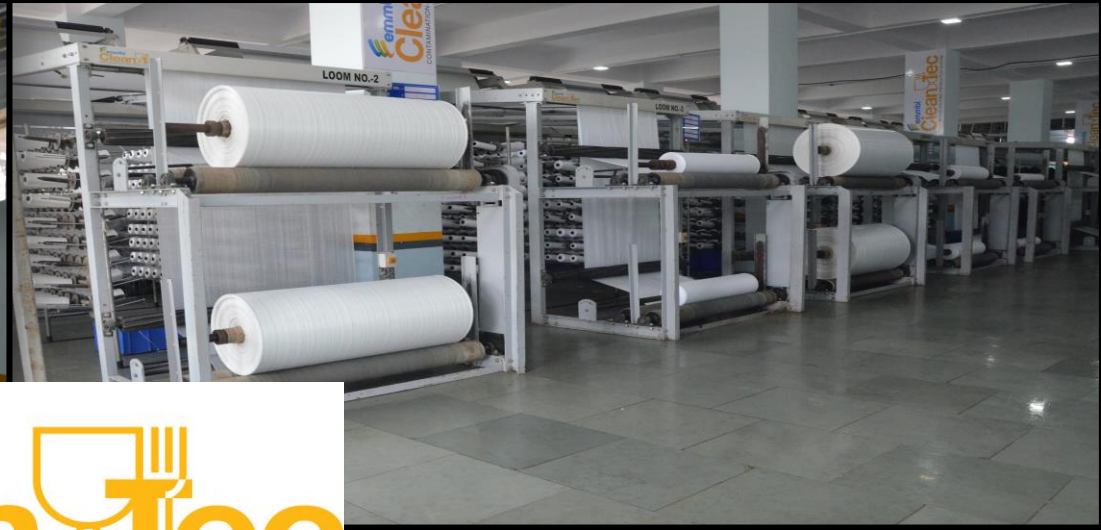
Early successes



Wool Pack (Advanced Composites)

- **Application:** Contamination-free packaging of raw wool
- **Why it's better:** traditionally, wool was packed in nylon packaging which is very expensive. We developed a special blend of polymer that offers all the conventional wookpack benefits at half the cost
- Wool Pack has been designed and developed by Emmbi Innovation lab, based on standards defined by various Wool Exchange Authorities across the globe.
- **Potential:** Global wool production is about 2 million tonnes per year hence the scope for woolpack is massive.

Contamination-free manufacturing



Limitless!



20 years of polymer processing experience opens new doors of limitless growth at Emmbi ...



Pic :Actual image of Emmbi Pond in the Desert of Jaisalmer, State Rajasthan, India.

Thank You