

Date: August 16, 2018

Symbol: NSE – INTENTECH; BSE Scrip Code: 532326

To,
The Manager,
Listing Department / CRD
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai – 400001.

The Manager,
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor; Plot No. C/1
G Block, Bandra Kurla Complex, Bandra (East),
Mumbai – 400051

Dear Sir/Madam,

Sub: Press Release

Ref: Disclosure of information pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

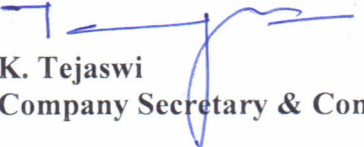
We are enclosing the copy of the Press Release on the Financial Results of the Company for the quarter ended June 30, 2018.

This is for your information and records.

Thanking you

Yours faithfully,

For Intense Technologies Limited


K. Tejaswi
Company Secretary & Compliance Officer

Encl: as above

(Standalone)

Q1 FY2019

Revenues stood at **Rs. 1,072 Lakh**

Profits improve at **Rs. 118 lakh**

- Maintains healthy momentum in contract booking; adjacent verticals see marquee customer wins
- Annuity revenues building up from existing relationships

Hyderabad – August 16, 2018 – Intense Technologies announced its financial results for the quarter ended June 30, 2018.

- **Continuous stream of revenue** from existing customers helping the Company maintain momentum, despite facing operational hurdles
- **Growing presence in matured markets** contributing to higher margins
- **Maintains leadership position** in Indian telecom and Insurance verticals for customer communications. Adds presence in Indian banking space
- **Rapid Enterprise Application Production platform**, UniServe NXT gains traction with partners and customers
- **Cloud initiative** is gaining momentum in the domestic market

Financial Results (Standalone):

Rs. Lakh	Q1 FY19	Q4 FY18	Q1 FY18
Total Revenues (incl. other income)	1071.81	2067.69	726.48
EBITDA (incl. other income)	232.20	1128.15	(429.11)
Net Profit	118.07	680.60	(533.24)
Basic EPS (Rs.)	0.53	3.07	(2.41)

Performance Review (Standalone)

In Q1 FY19, revenues grew by 48% on a YoY basis to Rs. 1,072 lakh with a strong EBITDA at Rs. 232 Lakh. Net profit grew to Rs. 118 Lakh as against a net loss of Rs. 533 lakh.

Business momentum continues to build with new order wins complementing gains from existing implementations –saw agreements with largest Indian bank on the cloud platform and are closer to adding few more customers in other verticals.

Pursuit of growth large system integrators and partners continues. The Company remains positive around its annual growth supported by a very healthy order book.

Commenting on the performance during the period under review, C.K. Shastri, Chairman and Managing Director, Intense Technologies, said,

“We have made an encouraging start to the financial year, reporting healthy progress across our strategic and operational parameters. Despite witnessing headwinds across some key geographies and target sectors including telecom, the Company’s business momentum remained fairly resilient in Q1 FY19.

On the operational front, the Company saw new customer addition in the banking sector. As a company advancing through the growth phase, we have undertaken some strategic business initiatives over the last few years, which we believe, are synergistic in nature and we expect the benefits to reflect in our performance, going forward.

Overall, we remain comforted by the healthy amount of leads across our channels and continue to direct focus towards improving scalability of existing relationships while extending outreach to newer clients. Further, we are on track for operationalization of our large managed service agreement, which we believe, will strengthen performance from H2 FY19 onwards.”

About Intense Technologies

Intense Technologies Limited is a global enterprise software products company, headquartered in India with a strong and emerging presence in USA, LATAM, EMEA and APAC. Our enterprise software products are used globally by Fortune 500s for digital transformation of customer-centric business processes resulting in improved revenues, greater customer centricity and reduced operational expenses. We have customers in more than 45+ countries and have established ourselves as formidable players in the domains that we operate. We help onboard more than 2.5 million customers every day; we send more than 500 million notifications in a day. Our solutions have been built for scale and have played a crucial role in enhancing customer experience across all our implementations. Intense Technologies has sales offices in Singapore, UAE, USA and UK.

NSE: INTENTECH; BSE: 532326; ISIN: INE781A01025; Bloomberg: INTEC IN

For further information, please contact:

Jayant Dwarkanath / Madhukar Nayak
Intense Technologies Ltd.
Phone : 040 4455 8585
Email: jayant@intense.in/ fmn@intense.in

Siddharth Rangnekar / Shikha Kshirsagar
CDR, India
Phone : 022 6645 1209 / 43
Email: siddharth@cdr-india.com/
shikha@cdr-india.com

Forward-looking and cautionary statements

Certain words and statements in this release concerning Intense Technologies and its prospects, and other statements, including those relating to Intense Technologies' expected financial position, business strategy, the future development of Intense Technologies' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Intense Technologies, or industry results, to differ materially from those expressed or implied by such forward-looking statements. Intense Technologies will not in any way be responsible for action taken based on such forward-looking statements and undertakes no commitment to update these forward-looking statements publicly, to reflect changed realities.