Our intensity.
Your agility.

Date: January 29, 2019

Symbol: NSE – INTENTECH; BSE Scrip Code: 532326

To
The Manager,
Listing Department / CRD
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai – 400001.

The Manager,
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor; Plot No. C/1
G Block, Bandra Kurla Complex, Bandra (East),
Mumbai – 400051

Dear Sir/Madam,

Sub: Press Release

Ref: Disclosure of information pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We are enclosing the copy of the Press Release on the Financial Results of the Company for the Quarter and nine months ended 31st December, 2018.

This is for your information and records.

Thanking you

Yours faithfully,

For Intense Technologies Limited

K. Tejaswi
Company Secretary & Compliance Officer

Encl: as above

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Q3 & 9M FY2019

9M Revenues stood at **Rs. 4,050.40 lakh**
9M Profits improve to **Rs. 659.15 lakh**

- Quarterly momentum remains strong
- Stable growth during the period under review
- Collectively, the subsidiaries have contributed positively

Hyderabad – January 29, 2019 – Intense Technologies announced its financial results for the quarter and nine months ended December 31, 2018.

- **Steady stream of revenues** from existing customers and a strong pipeline
- **Gaining foothold** in new and emerging markets of Middle East and the Americas
- **Demonstrated capabilities** in telecom, banking and insurance verticals; targeting adjacent verticals/geographies

Financial Results (Standalone):

Rs. Lakh	Q3 FY19	Q2 FY19	Q3 FY18	9M FY19	9M FY18
Total Revenues (incl. other income)	1,504.97	1,473.62	975.10	4,050.40	3,266.75
EBITDA (incl. other income)	477.44	366.28	(11.25)	1,075.92	179.18
Net Profit	295.11	245.99	(117.19)	659.16	(234.71)
Basic EPS (Rs.)	1.32	1.10	(0.53)	2.94	(1.06)

Performance Review (Standalone)

The performance during the quarter draws upon the underlying strength of our business operations. New implementations and order wins have picked up pace during the quarter. Although the trend in revenue highlights long lead times and delivery cycles of new order wins, the execution of other existing engagements remain at healthy levels.

The long-term managed services contract is progressing as per plan and will steadily enhance performance of the Company in the months ahead. The stream of annuity income remained robust during the quarter and is expected to be normalized across the year.

Overall, the Company remains optimistic around its annual growth supported by healthy order leads and order enquiries, especially from the telecom and BFSI sectors. The scaling up of operations in the domestic and targeted international geographies is further expected to propel the Company's performance, in the quarters ahead.

Performance Review (Consolidated)

Subsidiaries operations are showing visibility on positive contribution to earnings in the next couple of months.

Commenting on the performance during the period under review, C.K. Shastri, Chairman and Managing Director, Intense Technologies, said,

"We are pleased to report a healthy set of results during the quarter, with revenues up by 54% on a YoY basis and PAT at Rs. 295 lakh. We are further pleased to inform that collectively, our subsidiaries are contributing positively. The performance was driven by continued momentum from existing business relations, including steady contribution from annuity revenues. The visibility of business is steadily improving in light of improved engagement lineup from the telecom and the BFSI sectors in both the domestic and international markets.

The outlook for the forthcoming quarters remains steady as we are seeing an uptick in enquiries and leads. The likely roster of new engagements and the subsequent deployment of our platform across existing and new targeted geographies, we believe, will provide additional comfort. We are deploying various cost optimization initiatives across our business model and believe, this will help balance out our cost overheads over the coming couple of quarters thereby steadily positively impacting margins.

Overall, we remain cautiously optimistic that our business fundamentals, innovative library of solutions and services, technological know-how and an expanding reference base will enable us to deliver steady growth in the quarters ahead."

About Intense Technologies

Intense Technologies Limited is a global enterprise software products company, headquartered in India with a strong and emerging presence in USA, LATAM, EMEA and APAC. Our enterprise software products are used globally by Fortune 500s for digital transformation of customer-centric business processes resulting in improved revenues, greater customer centricity and reduced operational expenses. We have customers in more than 45+ countries and have established ourselves as formidable players in the domains that we operate. We help onboard more than 2.5 million customers every day; we send more than 500 million notifications in a day. Our solutions have been built for scale and have played a crucial role in enhancing customer experience across all our implementations. Intense Technologies has sales offices in Singapore, UAE, USA and UK.

NSE: INTENTECH; BSE: 532326; ISIN: INE781A01025; Bloomberg: INTEC IN

For further information, please contact:

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Forward-looking and cautionary statements

Certain words and statements in this release concerning Intense Technologies and its prospects, and other statements, including those relating to Intense Technologies' expected financial position, business strategy, the future development of Intense Technologies' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Intense Technologies, or industry results, to differ materially from those expressed or implied by such forward-looking statements. Intense Technologies will not in any way be responsible for action taken based on such forward-looking statements and undertakes no commitment to update these forward-looking statements publicly, to reflect changed realities.