Date: July 2, 2020

Symbol: NSE – INTENTECH; BSE Scrip Code: 532326

To

The Manager,	The Manager,
Listing Department / CRD	Listing Department
Bombay Stock Exchange Limited	**National Stock Exchange of India Limited**
Phiroze Jeejeebhoy Towers	Exchange Plaza, 5th Floor; Plot No. C/1
Dalal Street, Fort	G Block, Bandra Kurla Complex, Bandra (East),
Mumbai – 400001.	Mumbai – 400051

Dear Sir/Madam,

Sub: Press Release

Ref: Disclosure of information pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We are enclosing the copy of the Press Release on the Financial Results of the Company for the year ended March 31, 2020.

Thanking you

Yours faithfully,

For Intense Technologies Limited

Sd/-
K. Tejaswi
Company Secretary

Encl: as above

FY 2019-20 Standalone Revenues at Rs. 6,839.53 Lakh
EBITDA at Rs. 1,218.02 Lakh and EBITDA margins at 17.81%

FY 2019-20 Consolidated Revenues at Rs. 7,027.69 Lakh
EBITDA at Rs. 2,322.38 Lakh and EBITDA margins at 33.04%
PAT at Rs. 1,736.88 Lakh with EPS of Rs. 8.38 per share

Board of Directors recommends 10% dividend per equity share of face value Rs. 2/- each for the financial year ended March 31, 2020; dividend thus announced for second successive year

Hyderabad – July 02, 2020 – Intense Technologies announced financial results for the quarter and year ended March 31, 2020.

Annuity engagements

- Consistent momentum recorded with leading telecom majors within India and selected overseas geographies
    - Association with System Integrators are seeing good traction
    - Registering planned upside on long-term managed services contract
- Diversifying robustly in BFSI vertical
    - Building on association with largest private sector Indian lender and multi-national banking institutions located abroad

Growth engagements

- Registered a convincing win to render mission critical citizen services for the Government in India
- On boarded for digitalizing of legal management system for the judicial body of a South East Asian nation

Corporate highlights

- Streamlined processes for receivables management in line with evolution in product mix
- UniServe NXT provides a superior technology platform aimed at enterprise class solutions; consistently recognized at industry forums and by technology analysts
- Intense Technologies has been positioned as a ‘Leader’ in the 2020 Aspire Leaderboard Business Automation grid and as a ‘Focused’ vendor in the Overall Leaders for CCM, Communication Composition and Omni-channel orchestration grids

- Intense Technologies has been part of Gartner Market Guide, 2019 as one of Representative Vendors of the Customer Communications Management

Financial Results (Standalone):

Rs. Lakh	Q4 FY20	Q3 FY20	Q4 FY19	FY20	FY19
Total Revenues (incl. other income)	2,976.25	1,252.93	1,658.72	6,839.53	5,709.12
EBITDA (incl. other income)	450.30	197.25	170.94	1,218.02	1,246.86
Net Profit	331.80	86.43	0.97	780.35	660.13
Basic EPS (Rs.)	1.51	0.37	-	3.48	2.95

Performance Review (Standalone)

Continuing engagement with domestic and global clients is resulting in sustained increment in revenues from annuities. Build out of multiple revenue streams for key telecom client proceeding as per template. Additional traction in international relationships in telecom and BFSI is driving contribution to earnings for the company. Visibility of revenues continues to build.

Financial Results (Consolidated):

Rs. Lakh	Q4FY20	Q3 FY20	Q4 FY19	FY20	FY19
Total Revenues (incl. other income)	3,110.48	1,284.17	1,888.91	7,027.69	5,801.82
EBITDA (incl. other income)	1,468.07	240.38	171.79	2,322.38	1,272.18
Net Profit	1,202.44	129.46	1.37	1736.88	874.64
Basic EPS (Rs.)	5.97	0.59	-	8.38	3.91

Performance Review (Consolidated)

The company was able to show strong increment in profitability YoY on the back of operationalization of agreements in subsidiaries in North America and Europe. Given the traction in service delivery these trends are expected to sustain.

Commenting on the performance during the period under review, C.K. Shastri, Chairman and Managing Director, Intense Technologies, said,

Our performance during FY20 underlines the fundamental strength of the model, reflecting gains from long-standing annuity relationships and upsides from recent associations. We specialize in addressing real-time business complexities, engaging deeply with enterprise customers for mission critical solutions that need to operate in a data rich environment.

The flagship UniServe NXT platform is positioned as high-level business enabler for enterprises seeking to enhance their metrics on topline growth, margin expansion and customer servicing. Through integration of Artificial Intelligence, Robotic Process Automation and Micro Services we have made our solutions future proof. We have baked in not only the most advanced functionalities into the platform but have also made it seamlessly modular to implement. These core technologies are all designed to automate key business processes and spearhead communication capabilities for our clients.

As evidenced by the full-fledged adoption within our chief telecom vertical and rapid build outs within newer verticals we are confident of the capabilities of the platform. With our teams engaged in developing transformative technologies we are enhancing the scope of the addressable opportunity further.

We are driving ahead with innovative licensing practices for our suite of platform based services and seek to integrate the upsides from pay-as–you-use and SAAS more robustly into our revenues. With our journey so far as a company we believe we are poised favorably to deliver consistent improvement in our trackable performance going forward.

About Intense Technologies

Intense Technologies Limited is a global enterprise software products company, headquartered in India with a strong and emerging presence in USA, LATAM, EMEA and APAC. Our enterprise software products are used globally by Fortune 500s for digital transformation of customer-centric business processes resulting in improved revenues, greater customer centricity and reduced operational expenses. We have customers in more than 45+ countries and have established ourselves as formidable players in the domains that we operate. We help onboard more than 2.5 million customers every day; we send more than 500 million notifications in a day. Our solutions have been built for scale and have played a crucial role in enhancing customer experience across all our implementations. Intense Technologies has sales offices in Singapore, UAE, USA and UK.

NSE: INTENTECH; BSE: 532326; ISIN: INE781A01025; Bloomberg: INTEC IN

For further information, please contact:

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Forward-looking and cautionary statements

Certain words and statements in this release concerning Intense Technologies and its prospects, and other statements, including those relating to Intense Technologies' expected financial position, business strategy, the future development of Intense Technologies' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Intense Technologies, or industry results, to differ materially from those expressed or implied by such forward-looking statements. Intense Technologies will not in any way be responsible for action taken based on such forward-looking statements and undertakes no commitment to update these forward-looking statements publicly, to reflect changed realities.