



15th February, 2017

The Secretary
The Calcutta Stock Exchange Ltd.
7, Lyons Range
Kolkata – 700 001

Dear Sir,

Re : Press Release

Please find enclosed herewith the Press Release relating to the Financial Results for the quarter / nine months period ended 31st December, 2016.

Thanking You

Yours faithfully

For LINC PEN & PLASTICS LTD.

N. K. DUJARI
Chief Financial Officer &
Company Secretary

Encl: as above

CC: 1. The Executive Director
The Stock Exchange, Mumbai

Stock Code - 531241

2. The Manager,
Listing Department,
National Stock Exchange of India Ltd.

Press Release**Salient Points on Financial Results for Q3 / 9M of FY2016-17**

		Q3 - 16-17	Q3 - 15-16	Increase / (Decrease)
Total Revenue (Net)	₹ In Lacs	8,191	7,221	13.4%
Exports	₹ In Lacs	2,607	1,760	48.1%
Profit After Tax (PAT)	₹ in Lacs	303	327	(7.3%)
PAT (as % of Revenue)	In %	3.7%	4.5%	(80 bps)
EBITDA (in %)	In %	8.4%	8.9%	(40 bps)

		9M- 16-17	9M- 15-16	Increase / (Decrease)
Total Revenue (Net)	₹ In Lacs	25,590	23,910	7.0%
Exports	₹ In Lacs	7,118	5,984	19.0%
Profit After Tax (PAT)	₹ In Lacs	1154	1203	(4.1%)
PAT (as % of Revenue)	In %	4.5%	5.0%	(50 bps)
EBITDA (in %)	In %	9.2%	8.7%	50 bps
E P S	Per share	7.81	8.13	
Inventory & Debtors	₹ In Lacs	12,219	11,734	
	Days of sale	131	135	

Exports

In Q2 the exports had a negative growth of 8.5%. However in Q3 the exports registered a growth of 48.1%, which made up for the loss of the previous qtr and as a result - YTD Exports growth stood at 19% over same period last year.

Domestic

The domestic sale was affected in the month of November, 2016 due to demonetization. However, the sale re-covered to some extent in December and as a result, we had a marginal growth over same period last year.

Q4 of FY 16 – 17 - way forward

The export revenue for January, 2017 had a negative growth and as a result YTD January, 2017 – the export growth stood at 13% over same period last year. We expect to re-bound in the remaining period to close the year with a high double digit growth.

On domestic front, the Corporate / B2B Sales have been substantially affected due to demonetization, while the General Trade sales came back to normal situation in January. The scenario of sluggish Corporate / B2B Sales is likely to persist, while we expect to achieve a decent double digit growth in the General Trade Sales. However as a consequence, the overall domestic sales growth may land-up at a single digit only, for both Q4 as well as the full year.

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