



22<sup>nd</sup> July 2019

**Listing Department,  
Bombay Stock Exchange Ltd.,  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai-400 001  
Scrip Code: 532633**

**Listing Department,  
National Stock Exchange of India Limited,  
“Exchange Plaza”,  
Bandra-Kurla Complex, Bandra (East),  
Mumbai-400 051  
Symbol: ALLSEC**

**Sub.: Intimation under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sir /Madam,

Please find enclosed the Un-Audited Financial Results of the Company (Standalone and Consolidated) for the quarter ended 30<sup>th</sup> June, 2019 which has been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their meeting held today i.e. 22<sup>nd</sup> July, 2019 which commenced at 4.00 pm and concluded at 5.15 pm.

We also enclose a copy of the Limited Review Report of the Auditors of the Company, as required under Regulation 33 of the Securities Exchange Board of India (LODR) Regulations, 2015.

Further, the Board of Directors of the Company have given its consent to change the registered office of the Company from 7-H, Century Plaza, 560-562, Anna Salai, Teynampet, Chennai-600018 to 46 C, Velachery Main Road, Velachery, Chennai-600042.

Thanking you,

Yours faithfully,  
For Allsec Technologies Limited

  
Gagan Preet Singh  
DGM-Legal & Company Secretary



Encl.: As above

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**ALLSEC TECHNOLOGIES LTD.**

46-B, Velachery Main Road, Velachery, Chennai - 600 042

Tel : +91.44.4299 7070 Fax : +91.44.2244 7077 web : www.allsectech.com

**Regd. Office :** 7H Century Plaza, 560-562, Anna Salai, Teynampet, Chennai - 600 018

Corporate Identity Number : L72300TN1998PLC041033, Email : contactus@allsectech.com



ALLSEC TECHNOLOGIES LIMITED

Regd. Office : 7-H, Century Plaza , 560/562 Anna Salai, Teynampet, Chennai - 600 018.  
 Corp. Office : 46-B Velachery Main Road, Velachery, Chennai - 600 042.  
 CIN : L72300TN1998PLC041033, Email : investorcontact@allsectech.com

(Rs. in Lakhs)

STATEMENT OF STANDALONE AND CONSOLIDATED UNAUDITED RESULTS FOR THE QUARTER ENDED 30 JUNE 2019

|  | Standalone Results |               |              |               | Consolidated Results |               |              |               |
|--|--------------------|---------------|--------------|---------------|----------------------|---------------|--------------|---------------|
|  | Quarter Ended      |               | Year ended   |               | Quarter Ended        |               | Year ended   |               |
|  | 30 June 2019       | 31 March 2019 | 30 June 2018 | 31 March 2019 | 30 June 2019         | 31 March 2019 | 30 June 2018 | 31 March 2019 |
|  | Unaudited          | Audited       | Unaudited    | Audited       | Unaudited            | Audited       | Unaudited    | Audited       |
| <b>Revenue</b>   |                    |               |              |               |                      |               |              |               |
| Revenue from operations  | 4,312              | 4,149         | 3,428        | 15,317        | 6,738                | 6,634         | 6,298        | 26,116        |
| Other income   | 148                | 173           | 198          | 743           | 140                  | 185           | 228          | 742           |
| <b>Total income</b>  | <b>4,460</b>       | <b>4,322</b>  | <b>3,626</b> | <b>16,060</b> | <b>6,878</b>         | <b>6,819</b>  | <b>6,526</b> | <b>26,858</b> |
| <b>Expenses</b>  |                    |               |              |               |                      |               |              |               |
| Employee benefits expense  | 2,625              | 2,437         | 2,012        | 9,010         | 3,746                | 3,678         | 3,083        | 13,838        |
| Finance costs  | 40                 | 12            | 5            | 20            | 58                   | 35            | 7            | 49            |
| Depreciation and amortisation expense                              | 354                | 108           | 94           | 408           | 503                  | 136           | 126          | 526           |
| Other expenses   | 713                | 907           | 755          | 3,300         | 1,109                | 1,452         | 2,231        | 8,315         |
| <b>Total expenses</b>  | <b>3,732</b>       | <b>3,464</b>  | <b>2,866</b> | <b>12,738</b> | <b>5,416</b>         | <b>5,301</b>  | <b>5,447</b> | <b>22,728</b> |
| <b>Profit before exceptional items and tax</b>                     | <b>728</b>         | <b>858</b>    | <b>760</b>   | <b>3,322</b>  | <b>1,462</b>         | <b>1,518</b>  | <b>1,079</b> | <b>4,130</b>  |
| <b>Exceptional items</b>   |                    |               |              |               |                      |               |              |               |
| Provision for impairment of investment in subsidiary               | -                  | 1,307         | -            | 1,307         | -                    | -             | -            | -             |
| Provision for impairment of goodwill                               | -                  | -             | -            | -             | -                    | 1,247         | -            | 1,247         |
| <b>Profit before tax</b>   | <b>728</b>         | <b>(449)</b>  | <b>760</b>   | <b>2,015</b>  | <b>1,462</b>         | <b>271</b>    | <b>1,079</b> | <b>2,883</b>  |
| <b>Tax expense</b>   |                    |               |              |               |                      |               |              |               |
| Current tax  | 178                | 303           | 197          | 890           | 244                  | 412           | 238          | 1,142         |
| Deferred tax   | 26                 | 46            | 29           | 174           | 26                   | 46            | 29           | 174           |
| <b>Total Tax</b>   | <b>204</b>         | <b>349</b>    | <b>226</b>   | <b>1,064</b>  | <b>270</b>           | <b>458</b>    | <b>267</b>   | <b>1,316</b>  |
| <b>Profit for the period</b>                                       | <b>524</b>         | <b>(798)</b>  | <b>534</b>   | <b>951</b>    | <b>1,192</b>         | <b>(187)</b>  | <b>812</b>   | <b>1,567</b>  |
| <b>Other comprehensive income:</b>                                 |                    |               |              |               |                      |               |              |               |
| <b>a) Items that will be reclassified to profit or loss</b>        |                    |               |              |               |                      |               |              |               |
| Exchange differences on translation of foreign operations          | -                  | -             | -            | -             | 121                  | 19            | 293          | 415           |
|  | -                  | -             | -            | -             | 121                  | 19            | 293          | 415           |
| <b>b) Items that will not be reclassified to profit or loss</b>    |                    |               |              |               |                      |               |              |               |
| Re-measurement of the defined benefit liability - loss             | (12)               | (9)           | (9)          | (53)          | (12)                 | (9)           | (9)          | (53)          |
| Income tax relating to above items                                 | 4                  | 3             | 3            | 18            | 4                    | 3             | 3            | 18            |
|  | (8)                | (6)           | (6)          | (35)          | (8)                  | (6)           | (6)          | (35)          |
| <b>Total other comprehensive income for the period, net of tax</b> | <b>(8)</b>         | <b>(6)</b>    | <b>(6)</b>   | <b>(35)</b>   | <b>113</b>           | <b>13</b>     | <b>287</b>   | <b>380</b>    |
| <b>Total comprehensive income for the period</b>                   | <b>516</b>         | <b>(804)</b>  | <b>528</b>   | <b>916</b>    | <b>1,305</b>         | <b>(174)</b>  | <b>1,099</b> | <b>1,947</b>  |
| <b>Earnings per equity share (Profit for the period)</b>           |                    |               |              |               |                      |               |              |               |
| Basic (in Rs.) (Face value of Rs. 10/- each) (Not annualised)      | 3.44               | (5.24)        | 3.50         | 6.24          | 7.82                 | (1.23)        | 5.33         | 10.28         |
| Diluted (in Rs.) (Face value of Rs. 10/- each) (Not annualised)    | 3.44               | (5.24)        | 3.50         | 6.24          | 7.82                 | (1.23)        | 5.33         | 10.28         |

Place: Bengaluru  
 Date : 22 July 2019



For and on behalf of the Board of Directors of  
 Allsec Technologies Limited

*Ajit Isaac*  
 Ajit Isaac  
 Chairman  
 DIN: 00087168

**STATEMENT OF CONSOLIDATED UNAUDITED SEGMENTWISE REVENUE, RESULTS, ASSETS AND LIABILITIES FOR THE QUARTER ENDED 30 JUNE 2019**

(Rs. in Lakhs)

| S.No.     | Description   | Quarter ended | Quarter ended | Quarter ended | Year ended    |
|-----------|---|---------------|---------------|---------------|---------------|
|           |   | 30 June 2019  | 31 March 2019 | 30 June 2018  | 31 March 2019 |
|           |   | Unaudited     | Audited       | Unaudited     | Audited       |
| <b>1.</b> | <b>SEGMENT REVENUES</b>                               |               |               |               |               |
|           | Customer Lifecycle Management (CLM)                   | 5,159         | 4,936         | 3,798         | 17,808        |
|           | Human Resource Outsourcing (HRO)                      | 1,579         | 1,698         | 1,299         | 5,942         |
|           | Anti Money Laundering and Regulatory Compliance (AML) | -             | -             | 1,201         | 2,366         |
|           | <b>Total revenue from operations</b>                  | <b>6,738</b>  | <b>6,634</b>  | <b>6,298</b>  | <b>26,116</b> |
| <b>2.</b> | <b>SEGMENT RESULTS</b>                                |               |               |               |               |
|           | Customer Lifecycle Management (CLM)                   | 980           | 1,007         | 592           | 3,313         |
|           | Human Resource Outsourcing (HRO)                      | 584           | 724           | 465           | 2,372         |
|           | Anti Money Laundering and Regulatory Compliance (AML) | (1)           | (299)         | (126)         | (1,931)       |
|           | <b>Total segment results</b>                          | <b>1,563</b>  | <b>1,432</b>  | <b>931</b>    | <b>3,754</b>  |
|           | Finance cost  | (58)          | (35)          | (7)           | (49)          |
|           | Other unallocable income / (expenses), net            | (43)          | (1,126)       | 155           | (822)         |
|           | <b>Total profit before tax</b>                        | <b>1,462</b>  | <b>271</b>    | <b>1,079</b>  | <b>2,883</b>  |
|           | Less: Tax Expense                                     | 270           | 458           | 267           | 1,316         |
|           | <b>Total profit after tax</b>                         | <b>1,192</b>  | <b>(187)</b>  | <b>812</b>    | <b>1,567</b>  |
| <b>3.</b> | <b>SEGMENT ASSETS</b>                                 |               |               |               |               |
|           | Customer Lifecycle Management (CLM)                   | 4,400         | 4,024         | 3,313         | 4,024         |
|           | Human Resource Outsourcing (HRO)                      | 1,525         | 1,562         | 1,201         | 1,562         |
|           | Anti Money Laundering and Regulatory Compliance (AML) | 8             | 11            | 812           | 11            |
|           | Unallocated   | 20,787        | 18,923        | 20,564        | 18,923        |
|           | <b>Total assets</b>                                   | <b>26,720</b> | <b>24,520</b> | <b>25,890</b> | <b>24,520</b> |
| <b>4.</b> | <b>SEGMENT LIABILITIES</b>                            |               |               |               |               |
|           | Customer Lifecycle Management (CLM)                   | 1,134         | 1,027         | 772           | 1,027         |
|           | Human Resource Outsourcing (HRO)                      | 321           | 284           | 238           | 284           |
|           | Anti Money Laundering and Regulatory Compliance (AML) | 87            | 221           | 351           | 221           |
|           | Unallocated   | 3,931         | 1,209         | 2,677         | 1,209         |
|           | <b>Total liabilities</b>                              | <b>5,473</b>  | <b>2,741</b>  | <b>4,038</b>  | <b>2,741</b>  |

**Notes:**

- The Audit Committee has reviewed these results and the Board of Directors have approved the above results at their meeting held on 22 July 2019.
- The consolidated results for the quarter ended 30 June 2019 include the results of the Company's wholly owned subsidiaries - Allsectech Inc., USA, Allsectech Manila Inc. Philippines and Retreat Capital Management Inc., USA.
- The results for the quarter ended 30 June 2019 of the Company's subsidiary - Allsectech Manila Inc., Philippines has been reviewed by the auditor of the subsidiary.
- The Company has reported segment information as per Indian Accounting Standard 108 "Operating Segments" (IND AS 108). Accordingly, the Company has identified the business components as its operating segments for reporting and is consistent with performance assessment and resource allocation by the management. Segment revenue comprises operational income allocable specifically to a segment. Un-allocable expenditure mainly includes employee expense, depreciation and other expenses. Unallocable income primarily includes other non-operating income and foreign exchange gain.
- Adoption of Ind AS 116 - Leases: On 01 April 2019, the company adopted Ind AS 116, "Leases" using the modified retrospective method to all lease contracts existing on 01 April 2019. Accordingly, the lease liability at the transition date is measured at the present value of remaining lease payments amounting to INR 1,820 lakhs in standalone financial statements (INR 3,017 lakhs in consolidated financial statements) and right-of-use asset at an amount equal to lease liability. The adoption of Ind AS 116 did not have any material impact on the results for the three months ended 30 June 2019.
- Conneqt Business Solutions Limited (Conneqt) has acquired 61.35% of Allsec's voting share capital of the company from Mr. R. Jagadish, Mr.A.Saravanan and First Carlyle Ventures, Mauritius. Conneqt has also made a public offer to 26% of shareholders and it has been closed on 04 July 2019.
- During the current period, the Board of Directors of the Company has approved an interim dividend of INR 10 per share (100% of the face value) for FY 2019-20 on 23 May 2019 and the same has been paid on 10 June 2019 amounting to INR 1,837 lakhs (including dividend distribution tax).
- The figures for the corresponding previous periods have been regrouped / reclassified wherever considered necessary to conform to the figures presented in the current period.
- With respect to standalone and consolidated financial results, the figures for the quarter ended 31 March 2019 represents the difference between the audited figures in respect of full financial year and the unaudited figures for the nine months ended 31 December 2018.

For and on behalf of the Board of Directors of  
Allsec Technologies Limited

AJR Isaac  
Chairman  
DIN: 00087168

Place: Bengaluru  
Date : 22 July 2019



# Walker ChandioK &Co LLP

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## Independent Auditor's Review Report on Standalone Unaudited Quarterly Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

### To the Board of Directors of Allsec Technologies Limited

1. We have reviewed the accompanying statement of standalone unaudited financial results ('the Statement') of Allsec Technologies Limited ('the Company') for the quarter ended 30 June 2019, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time.
2. The Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013, SEBI Circular CIR/CFD/FAC/62/2016 dated 05 July 2016, (hereinafter referred to as 'the SEBI Circular'), and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Companies Act, 2013, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



# Walker Chandiook & Co LLP

4. Based on our review conducted as above of the matter described in previous section, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Companies Act, 2013, the SEBI Circular, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.

**For Walker Chandiook & Co LLP**

Chartered Accountants

Firm Registration No: 001076N/N500013

  
**Sumesh E'S**

Partner

Membership No. 206931

UDIN: 19206931AAAAB3224



Place: Bengaluru

Date: 22 July 2019

# Walker ChandioK & Co LLP

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## Independent Auditor's Review Report on Consolidated Unaudited Quarterly Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

### To the Board of Directors of Allsec Technologies Limited

1. We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of Allsec Technologies Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group'), (refer Annexure 1 for the list of subsidiaries included in the Statement for the quarter ended 30 June 2019, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time.
2. This Statement, which is the responsibility of the Holding Company's management and has been approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), specified under section 133 of the Companies Act, 2013, SEBI Circular CIR/CFD/FAC/62/2016 dated 05 July 2016 (hereinafter referred to as 'the SEBI Circular'), and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the SEBI Circular CIR/CFD/CMD1/44/2019 dated 29 March 2019 issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), to the extent applicable.



Chartered Accountants

Offices in Bengaluru, Chandigarh, Chennai, Gurugram, Hyderabad, Kochi, Kolkata, Mumbai, New Delhi, Noida and Pune

Walker ChandioK & Co LLP is registered with limited liability with identification number AAC-2085 and its registered office at L-41 Connaught Circus, New Delhi, 110001, India

# Walker Chandiook & Co LLP

4. Based on our review conducted and procedures performed as stated in paragraph 3 above and upon consideration of the review reports of the other auditors referred to in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in Ind AS 34, specified under Section 133 of the Companies Act, 2013, the SEBI Circular and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. We did not review the interim financial information/ financial results of one subsidiary included in the Statement, whose financial information reflects total revenues of ₹ 2,439 lakhs, total net profit after tax of ₹ 862 lakhs, total comprehensive income of ₹ 862 lakhs, for the quarter ended on 30 June 2019, as considered in the Statement. These interim financial information/ financial results have been reviewed by other auditor whose review report has been furnished to us by the management, and our conclusion in so far as it relates to the amounts and disclosures included in respect of this subsidiary is based solely on the review report of such other auditor and the procedures performed by us as stated in paragraph 3 above.

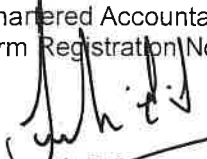
Further, this subsidiary located outside India whose interim financial information/ financial results have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been reviewed by other auditor under generally accepted auditing standards applicable in their respective countries. The Holding Company's management has converted the financial information/ financial results of the subsidiary from accounting principles generally accepted in the respective country to accounting principles generally accepted in India. We have reviewed these conversion adjustments made by the Holding Company's management. Our conclusion, in so far as it relates to the amounts and disclosures included in respect of this subsidiary is based on the review report of other auditor and the conversion adjustments prepared by the management of the Holding Company and reviewed by us.

Our conclusion is not modified in respect of this matter.

**For Walker Chandiook & Co LLP**

Chartered Accountants

Firm Registration No: 001076N/N500013

  
**Sumesh E S .**

Partner

Membership No. 20693

UDIN No: **19206931A AAAA BB9212**



Place: Bengaluru

Date: 22 July 2019

# Walker ChandioK &Co LLP

## Annexure 1

List of subsidiaries included in the Statement

1. Allsec Tech Inc., USA;
2. Retreat Capital Management Inc., USA; and
3. Allsectech Manila Inc., Philippines

