

Everest Group Recognizes HCL as a Leader and Star Performer in the Life Sciences IT Outsourcing Market

Report cites HCL's extensive applications and infrastructure services portfolio and top-quartile market success in the life sciences ITO segment

Sunnyvale, CA and Noida, India – November 26, 2013 — [HCL Technologies](#), a leading global IT services company today announced that it has been recognized as a “Leader” and “Star Performer” category in life sciences IT outsourcing by leading advisory and research firm Everest Group in its report, [“IT Outsourcing in Life Sciences Industry Service Provider Landscape with PEAK Matrix™ Assessment and Profile Compendium 2013.”](#)

HCL was recognized for its continual growth on a large scale, and for its significant investment in life science proprietary solutions.

This report assesses 14 ITO service providers in the life sciences vertical with a focus on large (TCV>US\$25 million), annuity based, and multi-year (>3 year) application outsourcing relationships. The service providers were mapped on the Everest Group's performance, experience, ability, knowledge (PEAK) Matrix, a composite index of range of distinct metrics related to provider's capability and market success across two key dimensions – market success measured by the number, scale and growth of large life sciences ITO contracts and delivery capabilities measured by scale of operations, scope, enabling domain investments, and delivery footprint.

“The Life Sciences industry is keenly adopting next-generation IT with an eye on enabling strategic initiatives,” said **Jimit Arora, Vice President of Everest Group**. “HCL's investments in its services portfolio and domain solutions have created success in large, multi-year IT service contracts for life sciences customers. HCL not only continued to maintain its position as a Leader on the PEAK Matrix but also enhanced its capabilities and achieved above average growth to be a Star Performer.”

R Srikrishna, President – Infrastructure Services and Life Sciences & Healthcare, HCL said, “Everest recognition is a great acknowledgement of HCL's strong momentum and success in its life sciences business, resulting from our strong focus on solution development and significant pharma deal wins in the application, infrastructure and ERP space globally. During the last financial year HCL's healthcare and life sciences posted incremental revenue of 45.2%, which is way ahead when compared to the other leading operating players for the same time period”.

HCL is a partner of choice for 9 out of the top 10 leading pharmaceutical companies across the globe. HCL's dedicated Life Sciences practice provides a complete range of services spanning the entire Pharma value chain, creating new propositions and innovative solutions for its clients. HCL's deep domain expertise, historical R&D experience, outcome-based partnerships with global giants, and diverse geographical outreach, has enabled its customers achieve the objectives of their ‘run’, ‘improve’ and ‘transform’ initiatives.



About HCL Technologies

HCL Technologies is a leading global IT services company working with clients in the areas that impact and redefine the core of their businesses. Since its emergence on global landscape after its IPO in 1999, HCL has focused on 'transformational outsourcing', underlined by innovation and value creation, offering an integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and Business services. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare & Life sciences. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers its 87,196 transformers to create real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 4.8 billion, as on September 30th 2013 (on LTM basis). For more information, please visit www.hcltech.com

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

Contact Details

HCL America Inc.

Avena Suri
Avena.suri@hcl.com

Matter Communications

Andrea Dunbeck
adunbeck@matternow.com

