

HCL Cited as a “Leader” in North American and EMEA Applications Outsourcing Markets: Independent Research Firm

Sunnyvale, CA, London, UK and Noida, India – March 14, 2014 — [HCL Technologies](#), a leading global IT services has been ranked as a “Leader” in [The Forrester Wave™: North American Applications Outsourcing Services, Q1 2014](#) and [The Forrester Wave™: EMEA Applications Outsourcing Services, Q1 2014 Reports](#). The reports, brought out by a leading global research and advisory firm Forrester Research Inc., discusses the demand and supply for application outsourcing in North America and EMEA respectively. HCL has been included in the reports as a top service provider who “takes application support as a science”, according to one HCL client. Custom and enterprise applications management represent nearly 54% of HCL’s total revenue.

In the research, **William Martorelli, Principal Analyst, Forrester Research Inc. and author of both Forrester Waves for the application outsourcing services** mentions that “HCL is seeking to augment its impressive strength and momentum in infrastructure engagements with its greater competitiveness on the applications side. HCL is also applying automation in the context of applications management. Flexibility is one of HCL’s hallmarks, as client references attest.”

The research also state that “HCL’s transition methodology is focused not only on initial transitions from customer environments but also supplier-to-supplier transitions. HCL’s “*employee-first*” philosophy is a differentiator.”

“We believe Forrester’s assessment validates the effectiveness of HCL’s unique application management methodology in meeting the innovation needs of its clients,” explained **Vijay Iyer, Senior Vice President, HCL Technologies**. “By leveraging HCL’s alternate unified application service management framework, which we call ALT ASM™, CIOs can focus on strategic business goals for application portfolio modernization, business process innovation and transition to the cloud.” “With a primary focus on proactive obsolescence, our methodology helps to reduce operational costs, gain Visibility into the IT & Business process KPI’s, improve Velocity for eliminating incidents & problems and increase business Value and end user experience.”

HCL believes that CIOs need a reduced cost, incident free, scientifically managed application environment in order to focus on transformational initiatives. ALT ASM™ engagements are designed to be business aligned and committed to moving towards business process KPIs.

To know more about ALT ASM™, Please follow the link here -<http://www.hcltech.com/services/alt-asm>



About HCL Technologies

HCL Technologies is a leading global IT services company working with clients in the areas that impact and redefine the core of their businesses. Since its emergence on global landscape after its IPO in 1999, HCL has focused on 'transformational outsourcing', underlined by innovation and value creation, offering an integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and Business services. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare & Life sciences. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers its 88,332 transformers to create real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 5.0 billion, as on 31st December 2013 (on LTM basis). For more information, please visit www.hcltech.com

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

Contact Details

HCL America Inc.

Avena Suri

Avena.suri@hcl.com

PR Agency Partners

North America

Matter Communications

Andrea Dunbeck

adunbeck@matternow.com

EMEA

Spark Communications

Tristan Webb

Tristan@sparkcomms.co.uk

