

June 1, 2018

Mr. Girish Joshi

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street

Mumbai – 400 001

Mr. Avinash Kharkar

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor, Plot No. C/1, G Block

Bandra Kurla Complex, Bandra (East)

Mumbai – 400 051

Subject: “JDA and HCL Technologies Announce Alliance Agreement for JDA Commerce, SofTechnics, and PRM Solutions”

Dear Sir,

Enclosed please find a release on the captioned subject being issued by the Company today.

This is for your information and records.

Thanking you,

Yours faithfully,
for **HCL Technologies Limited**



Manish Anand
Company Secretary

Encl. a/a



JDA and HCL Technologies Announce Alliance Agreement for JDA Commerce, SofTechnics, and PRM Solutions

Partnership accelerates development and extends and enhances the value of these JDA solutions

Noida, India, and Scottsdale, Ariz. – June 1, 2018 – [HCL Technologies](#), a leading global technology company, and [JDA Software, Inc.](#), today announced a collaboration to extend the value of JDA Commerce, SofTechnics, and Pricing and Revenue Management solutions through modernizing the solutions' architecture and shifting to a SaaS model. Under the terms of the partnership, HCL Technologies will join forces with JDA on development, product support, and go-to-market (GTM) initiatives for JDA's Commerce, SofTechnics, and Pricing and Revenue Management solutions.

"We continue to look for ways to extend the value of our customers' JDA investments, and this partnership is an example of pairing continued innovation with a best-of-breed services provider like HCL to achieve that goal," said Salil Joshi, Executive Vice President, Cloud and Customer Success, JDA. "HCL Technologies has a proven track record in global service development and delivery, which will be a tremendous asset to JDA. With this partnership, JDA gains access to the breadth of HCL's market coverage and depth of experienced domain experts with a strong transformation record enabling both companies to enhance the product offerings with new features and functionality for new and existing customers."

This alliance will leverage the collective forces of both companies to increase services capabilities for these solutions, enable new and enhanced product innovations, and allow expansions into new markets also leveraging other portfolio products. The alliance also aims to ensure best-in-class customer experience and support. Existing JDA customers of these solutions will continue to engage with JDA as their primary partner but will be further complemented by HCL services and resources.

"Providing a seamless customer experience will be one of the key measurements for our alliance success, and JDA's history as an innovator and early technology adopter has allowed them to be a market leader," said Sukamal Banerjee, Corporate Vice President - ERS Sales (Hi Tech & Comm), Head - IoT WoRKS at HCL Technologies. "HCL's experience in product development and implementing technologies such as cloud into the supply chain and in retail applications will allow us to bring an immediate benefit to JDA customers."





About HCL Technologies

HCL Technologies (HCL) is a leading global technology company that helps forward looking enterprises re-imagine and transform their businesses. HCL operates out of 39 countries and has consolidated revenues of US\$ 7.8 billion, for 12 Months ended 31st March 2018. HCL focuses on providing an integrated portfolio of products, solutions and services underlined by its Mode 1–2–3 growth strategy. Mode 1 encompasses the core services in the areas of Applications, Infrastructure, BPO and Engineering & R&D services, leveraging DRYICE™ Autonomics to transform clients' business and IT landscape, making them 'lean' and 'agile'. Mode 2 focuses on experience-centric and outcome-oriented integrated offerings of Digital & Analytics, IoT WoRKS™, Cloud Native Services and Cybersecurity & GRC services to drive business outcomes and enable enterprise digitalization. Mode 3 strategy is ecosystem-driven, creating innovative IP-partnerships and Organic IP to build products and platforms business. HCL leverages its global network of integrated co-innovation labs and global delivery capabilities to provide holistic multi-service delivery in key industry verticals including Financial Services, Manufacturing, Telecommunications, Media, Publishing, Entertainment, Retail & CPG, Life Sciences & Healthcare, Oil & Gas, Energy & Utilities, Travel, Transportation & Logistics and Government. With 120,081 professionals from diverse nationalities, HCL focuses on creating real value for customers by taking 'Relationships Beyond the Contract'. For more information, please visit [HCL Technologies](https://www.hcltech.com)

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, business process outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost-effective and timely manner, time and cost overruns on fixed-price, fixed-timeframe contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward-looking statements made herein will prove to be accurate, and issuance of such forward-looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward-looking statements made herein are based on information presently available to the Management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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