

INDIA

ALSTOM

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03 July, 2013

The Manager Listing,  
National Stock Exchange of India Limited,  
Exchange Plaza, Plot No. C/1, G Block,  
Bandra- Kurla Complex  
Bandra (E), Mumbai - 400 001

**Scrip Code: AIL**

Sub.: **Award of Contract**

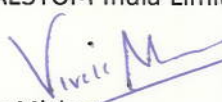
Dear Sir,

We would like to notify that Alstom has been awarded a contract by Bharat Heavy Electricals Limited (BHEL) to supply components and services for the 2x660 MW Suratgarh Super Thermal Power Project, located in Suratgarh, Rajasthan, India.

Out of the entire aforesaid contract, the Company's scope of work mainly comprises of supply of partial pressure parts for one of the units, few Control & Instrumental valves and other site services. The value of Company's scope of work would be Rs. 101.74 Crores (i.e. Euro 15.04 Million).

This information is being given in accordance with Clause 36 of the Listing Agreement. A copy of the press release is attached for your reference and records.

Thanking you,  
Yours truly,  
For ALSTOM India Limited

  
Vivek Mishra  
(Authorized Signatory)



Encl.: a/a

03 July 2013

## **Alstom concludes contract with BHEL for 2x660 MW Suratgarh power plant**

Alstom has been awarded a contract by Bharat Heavy Electricals Limited (BHEL) to supply components and services for the 2x660 MW Suratgarh Super Thermal Power Project (STPP), located in Suratgarh, Rajasthan, India. This contract is worth approximately €27 million (\$35 million).

Under the scope of the contract, Alstom will co-operate with BHEL in designing the boilers and supply identified pressure parts of the 660 MW supercritical boilers, along with windboxes. It will also assist BHEL with technical advisors during the erection and commissioning of the units. Key components will be manufactured in Alstom's manufacturing facilities in Concordia (USA), as well as in Durgapur (India). The units I & II are expected to be commissioned by 2016.

Commenting on this contract, Patrick Ledermann, Vice President, Alstom Thermal Power & Renewable Power in India, said, *"Alstom's supercritical boilers are state-of-the-art technology and are designed to address the challenges of the power industry in India. This contract is yet another confirmation of the technological expertise enjoyed by Alstom in the field of supercritical boilers."*

The new Suratgarh contract is a confirmation of the strong cooperation established since 2005 with BHEL. It comes in addition to eight contracts signed with BHEL between 2008 to 2013 for supercritical boilers in Barh II, Krishnapatnam, Bara, Yermaras, Bellary, Mouda and most recently Nabinagar and Gadarwara in India.

Alstom's supercritical boiler technology helps in achieving about 3-4% higher plant efficiency compared to conventional subcritical design.

### **About Alstom**

*Alstom is a global leader in the world of power generation, power transmission and rail infrastructure and sets the benchmark for innovative and environmentally friendly technologies. Alstom builds the fastest train and the highest capacity automated metro in the world, provides turnkey integrated power plant solutions and associated services for a wide variety of energy sources, including hydro, nuclear, gas, coal and wind, and it offers a wide range of solutions for power transmission, with a focus on smart grids. The Group employs 93,000 people in around 100 countries. It had sales of over €20 billion and booked close to €24 billion in orders in 2012/13.*

**About Alstom in India**

*Alstom is a global leader in power generation, power transmission and rail infrastructure. Present in India since 1911, Alstom has strong capabilities in engineering, manufacturing, project management and supply of products and solutions for infrastructure. Alstom has four R&D centres in India: Transport in Bengaluru, Hydro Global Technology Centre in Vadodara and Grid R&D centres in Hosur & Padappai. It has two engineering centres for Power in Noida and Kolkata and eleven manufacturing units dedicated to: Power - Hydro in Vadodara, Boilers in Durgapur, auxiliary components and air-pre heaters in Shahabad, Steam turbines in Gujarat, Transport at Coimbatore and SriCity and Grid in Padappai, Pallavaram, Hosur, Vadodara and Naini.*

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