

PROFILE

Pravin Kumar Bansal
(DOB 15-09-1954)

- As President at DHFL, Mumbai
 - Overseeing overall expansion of the company under Builder Finance sector from Nov -2014 to July 2017.
- As Field General Manager, Union Bank of India, Lucknow,
 - managed a business mix of Rs 50,000 crores almost equivalent to a small size bank, Overall area of operation comprises the States of Uttar Pradesh & Uttarakhand covering around 700 branches, a work force of more than 8000 for a period of 2 years.
- As General Manager, Union Bank of India, at Corporate Office and was responsible for
 - Conceiving, developing & driving Retail Lending Products, Technology Products like ATMs, Debit / Credit Cards, E-banking, Mobile banking apart from Currency Chest, Cash Management Services, Merchant Banking and Third-Party ventures etc.
 - Increased retail loan portfolio (major part of which includes Housing loans) at an annual growth of more than 30%.
 - Was instrumental in forming the Joint Venture for Insurance with Bank of India & Dai-ichi Mutual Life of Japan in the name of Star Union Dai - ichi Insurance Co. Ltd. I have been a part of forming Joint Venture of Assets Management Co. with KBC AMC of Belgium. I have also been a part of Development Council of CDSL as well as Advisor to IBA and NPCI on Payment & Settlement Systems.
 - Have vast experience in distribution of Insurance & Mutual Fund business under banca model and has the ability of build tie-ups under the new open architecture under Insurance and MF.

- I have widely travelled across the globe for various seminars / presentations viz. U.S., Holland, Switzerland, Spain, Czech Republic, Belgium, Turkey, Australia, Indonesia, Malaysia etc.
- Have earned Bachelor's degree in Commerce and pursued Post Graduate studies in Economics from Dehradun.
- Have experience of more than three and a half decades in Banking.