

27 October 2016

Corporate Relations Department. BSE Limited 1 st Floor, New Trading Ring, Rotunda Building, P J Tower, Dalal Street, Mumbai 400 001 Email: corp.relations@bseindia.com	Corporate Listing Department. National Stock Exchange of India Ltd Exchange Plaza, 5 th Floor Plot No.C-1, G Block Bandra-Kurla Complex Bandra (East), MUMBAI 400 051 Email: cmist@nse.co.in
BSE Code: 532978	NSE Code: BAJAJFINSV

Dear Sir/s:

Subject: **Unaudited financial results for the quarter and half-year ended 30 September 2016**

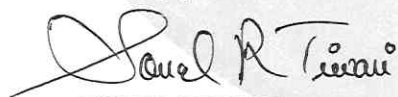
In terms of the provisions of Regulation 30 (read with Part A of Schedule III) and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose the following statements for the quarter and half-year ended 30 September 2016, which were approved and taken on record by our board of directors at its meeting held today, the 27 October 2016.

- Unaudited Stand-alone and Consolidated Financial Results for the quarter and half-year ended 30 September 2016;
- Limited Review Reports for the second quarter ended 30 September 2016; and
- Press release.

The meeting commenced at 3.00 p.m. and concluded at 4:00 p.m.

Thanking you,

Yours faithfully,
for Bajaj Finserv Limited,


SONAL TIWARI
COMPANY SECRETARY

Encl: as above



Bajaj Finserv Limited

Corporate Office: 6th Floor, Bajaj Finserv Corporate Office, Off Pune-Ahmednagar Road,
Viman Nagar, Pune - 411 014, Maharashtra, India
Registered Office: Mumbai - Pune Road, Akurdi, Pune - 411 035, Maharashtra, India

Tel: +91 20 30405700
Fax: +91 20 30405792

www.bajajfinserv.in
Corporate ID No: L65923PN2007PLC130075

**Bajaj Finserv Limited**

CIN : L65923PN2007PLC130075

Registered Office : Mumbai - Pune Road, Akurdi, Pune 411 035

Corporate Office : Off Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014

Website : www.bajajfinserv.in ; E-mail : investors@bajajfinserv.in ; Telephone : +91 20 27472851 ; Fax : +91 20 27407380

Statement of standalone unaudited financial results for the quarter and half year ended 30 September 2016

(₹ In Crore)

	Particulars	Quarter ended			Half year ended		Year ended
		30.09.2016 (Unaudited)	30.06.2016 (Unaudited)	30.09.2015 (Unaudited)	30.09.2016 (Unaudited)	30.09.2015 (Unaudited)	31.03.2016 (Audited)
1	Income from operations	66.69	40.63	94.92	107.32	131.64	242.32
2	Expenses						
	(a) Employee benefits expense	4.77	4.91	4.20	9.68	8.84	17.05
	(b) Depreciation and amortisation	0.36	0.36	0.39	0.72	0.76	1.38
	(c) Other expenses (See note 2)	11.81	10.43	10.57	22.24	22.68	38.21
	Total expenses	16.94	15.70	15.16	32.64	32.28	56.64
3	Profit from operations before other income, finance costs and exceptional items (1-2)	49.75	24.93	79.76	74.68	99.36	185.68
4	Other income	2.75	2.68	2.18	5.43	4.54	9.13
5	Profit from ordinary activities before finance costs and exceptional items (3+4)	52.50	27.61	81.94	80.11	103.90	194.81
6	Finance costs	-	-	-	-	-	-
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	52.50	27.61	81.94	80.11	103.90	194.81
8	Exceptional items	-	-	-	-	-	-
9	Profit from ordinary activities before tax (7+8)	52.50	27.61	81.94	80.11	103.90	194.81
10	Tax expense	11.81	10.95	10.08	22.76	18.45	31.68
11	Net profit from ordinary activities after tax (9-10)	40.69	16.66	71.86	57.35	85.45	163.13
12	Paid-up equity share capital (Face value of ₹ 5)	79.57	79.57	79.56	79.57	79.56	79.57
13	Reserves excluding revaluation reserves						2,616.41
14	Basic and diluted earnings per share (₹) before and after extraordinary items (not annualised)	2.6	1.0	4.5	3.6	5.4	10.3



Notes:

1. Disclosure of standalone assets and liabilities as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the half year ended 30 September 2016 -

(₹ In Crore)

	Particulars	As at 30.09.2016 (Unaudited)	As at 30.09.2015 (Unaudited)	As at 31.03.2016 (Audited)
A	Equity and liabilities			
1	Shareholders' funds			
	(a) Share capital	79.57	79.56	79.57
	(b) Reserves and surplus	2,673.78	2,566.18	2,616.41
	Sub-total - Shareholders' funds	2,753.35	2,645.74	2,695.98
2	Non-current liabilities			
	(a) Deferred tax liabilities (net)	11.10	17.69	10.74
	(b) Other long-term liabilities	1.87	1.87	1.87
	(c) Long-term provisions	6.74	6.46	6.74
	Sub-total - Non-current liabilities	19.71	26.02	19.35
3	Current liabilities			
	(a) Trade payables	4.59	4.02	2.63
	(b) Other current liabilities	4.39	4.55	7.69
	(c) Short-term provisions	28.20	25.22	21.62
	Sub-total - Current liabilities	37.18	33.79	31.94
	Total - Equity and liabilities	2,810.24	2,705.55	2,747.27
B	Assets			
1	Non-current assets			
	(a) Fixed assets	75.94	75.47	76.12
	(b) Non-current investments	2,227.99	2,053.06	2,102.88
	(c) Long-term loans and advances	32.70	31.42	32.20
	(d) Other non-current assets	4.06	-	1.87
	Sub-total - Non-current assets	2,340.69	2,159.95	2,213.07
2	Current assets			
	(a) Current investments	415.00	516.41	276.00
	(b) Trade receivables	17.03	9.00	8.19
	(c) Cash and bank balances	1.03	1.34	225.25
	(d) Short-term loans and advances	0.65	0.81	0.84
	(e) Other current assets	35.84	18.04	23.92
	Sub-total - Current assets	469.55	545.60	534.20
	Total - Assets	2,810.24	2,705.55	2,747.27



Notes (contd):

2. Other expenses includes following -

(₹ In Crore)

Particulars	Quarter ended			Half year ended		Year ended
	30.09.2016	30.06.2016	30.09.2015	30.09.2016	30.09.2015	31.03.2016
Operation and maintenance charges of windmill	2.11	2.10	1.99	4.21	4.17	8.26
Energy generation expenses	6.88	5.18	4.74	12.06	10.64	12.82
Legal and professional charges	0.93	0.13	0.61	1.06	1.81	5.84

3. Utilisation of rights issue proceeds :

(₹ In Crore)

Particulars	Amount
Amount receivable from rights issue - as per letter of offer	940.44
Less : Amount not received on shares kept in abeyance	1.30
Amount received from rights issue - (A)	939.14
Deployment of rights issue proceeds :	
(a) Investment in Bajaj Finance Limited - conversion of warrants	63.96
(b) Investment in Bajaj Finance Limited - subscription to rights issue	478.67
(c) Investment in Bajaj Finance Limited - subscription to convertible warrants	102.03
(d) Share issue expenses	3.16
(e) General corporate purposes	185.98
Total deployment of rights issue proceeds - (B)	833.80
Balance amount to be utilised (A - B)	105.34
Interim utilisation of balance rights issue proceeds :	
Investment in money market instruments and mutual funds	105.34

4. The Company has opted to publish Extracts of the Unaudited/Audited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These standalone financial results are available on the Company's website viz. www.bajajfinserv.in and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).

5. Figures for previous year / period have been regrouped wherever necessary.

6. ₹ 1 crore is equal to ₹ 10 million.

7. The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 27 October 2016 and subjected to a limited review by the statutory auditors.

By order of the Board of Directors
For Bajaj Finserv Limited

Rahul Bajaj
Chairman

Pune

Date: 27 October 2016





Bajaj Finserv Limited

CIN : L65923PN2007PLC130075

Registered Office : Mumbai - Pune Road, Akurdi, Pune 411 035

Corporate Office : Off Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014

Website : www.bajajfinserv.in ; E-mail : investors@bajajfinserv.in ; Telephone : +91 20 27472851 ; Fax : +91 20 27407380

Statement of consolidated unaudited financial results for the quarter and half year ended 30 September 2016

(₹ In Crore)

Particulars	Quarter ended			Half year ended		Year ended
	30.09.2016 (Unaudited)	30.06.2016 (Unaudited)	30.09.2015 (Unaudited)	30.09.2016 (Unaudited)	30.09.2015 (Unaudited)	31.03.2016 (Audited)
Gross revenue						
i. Gross written premium						
a) Life insurance - Bajaj Allianz Life Insurance Co. Ltd.	1,446.69	1,004.14	1,171.88	2,450.83	2,253.53	5,897.31
b) General insurance - Bajaj Allianz General Insurance Co. Ltd.	2,178.80	1,527.11	1,500.23	3,705.91	2,822.11	5,900.65
ii. Gross income - Bajaj Finance Ltd.	2,366.14	2,303.80	1,700.59	4,669.94	3,356.47	7,383.66
iii. Income from windpower generation - Bajaj Finserv Ltd.	27.35	23.53	23.14	50.88	37.31	58.37
iv. Investment income (excluding accretions on unit linked investment)	881.90	791.27	760.45	1,673.17	1,479.68	2,996.09
v. Others	10.86	20.29	28.90	31.15	63.11	127.52
Total	6,911.74	5,670.14	5,185.19	12,581.88	10,012.21	22,363.60
1 Income						
(a) Income from operations	2,938.71	2,731.36	2,158.96	5,670.07	4,272.15	9,134.96
(b) Transfer from policyholders' account	60.96	180.48	64.84	241.44	163.34	311.44
Total income from operations (net)	2,999.67	2,911.84	2,223.80	5,911.51	4,435.49	9,446.40
2 Expenses						
(a) Transfer to policyholders' account	6.99	105.99	13.49	112.98	24.83	43.57
(b) Employee benefits expense	227.80	225.46	181.52	453.26	363.72	768.04
(c) Marketing and other commission	99.12	109.57	82.68	208.69	171.25	385.83
(d) Recovery cost	71.55	68.29	55.93	139.84	111.36	233.15
(e) Loan losses and provisions	169.10	179.71	136.84	348.81	240.13	542.85
(f) Depreciation and amortisation	18.11	16.34	13.00	34.45	24.87	57.72
(g) Other expenses	232.06	210.89	153.53	442.95	322.91	734.58
Total expenses	824.73	916.25	636.99	1,740.98	1,259.07	2,765.74
3 Profit from operations before other income, finance costs and exceptional items (1-2)	2,174.94	1,995.59	1,586.81	4,170.53	3,176.42	6,680.66
4 Other income	0.17	0.10	-	0.27	0.17	0.34
5 Profit from ordinary activities before finance costs and exceptional items (3+4)	2,175.11	1,995.69	1,586.81	4,170.80	3,176.59	6,681.00
6 Finance costs	942.49	852.50	689.03	1,794.99	1,353.66	2,876.95
7 Profit from ordinary activities after finance costs but before exceptional items (5-6)	1,232.62	1,143.19	897.78	2,375.81	1,822.93	3,804.05
8 Exceptional items	-	-	-	-	-	-
9 Profit from ordinary activities before tax (7+8)	1,232.62	1,143.19	897.78	2,375.81	1,822.93	3,804.05
10 Tax expense	369.20	326.89	245.26	696.09	493.38	1,029.51
11 Net profit from ordinary activities after tax (9-10)	863.42	816.30	652.52	1,679.72	1,329.55	2,774.54
12 Add : Tax (debits)/credits pertaining to earlier years	-	-	-	-	-	0.02
13 Add: Share of profit after tax of associates	-	-	-	-	-	-
14 Less: Minority interest in net income of subsidiaries	287.67	278.79	211.39	566.46	421.52	911.29
15 Net profit after tax, minority interest and share of profit of associates (11+12+13-14)	575.75	537.51	441.13	1,113.26	908.03	1,863.27
16 Paid-up equity share capital (Face value of ₹ 5)	79.57	79.57	79.56	79.57	79.56	79.57
17 Reserves excluding revaluation reserves						13,305.24
18 Basic and diluted earnings per share (₹) before and after extraordinary items (not annualised)	36.2	33.8	27.7	70.0	57.1	117.1



Segment-wise revenue, results and capital employed

(₹ In Crore)

	Particulars	Quarter ended			Half year ended		Year ended
		30.09.2016 (Unaudited)	30.06.2016 (Unaudited)	30.09.2015 (Unaudited)	30.09.2016 (Unaudited)	30.09.2015 (Unaudited)	31.03.2016 (Audited)
1	Segment revenue						
	Insurance						
	Gross written premium						
	Life insurance	1,446.69	1,004.14	1,171.88	2,450.83	2,253.53	5,897.31
	General insurance	2,178.80	1,527.11	1,500.23	3,705.91	2,822.11	5,900.65
		3,625.49	2,531.25	2,672.11	6,156.74	5,075.64	11,797.96
	Less: Reinsurance ceded	892.90	357.08	381.52	1,249.98	669.70	1,393.87
	Reserve for unexpired risk	61.50	48.00	73.83	109.50	125.84	348.73
		2,671.09	2,126.17	2,216.76	4,797.26	4,280.10	10,055.36
	Investment and other income(excluding accretions to unit linked holders)	877.72	805.33	749.61	1,683.05	1,458.95	2,973.59
	Insurance total	3,548.81	2,931.50	2,966.37	6,480.31	5,739.05	13,028.95
	Investments and others	52.95	40.07	102.86	93.02	161.98	320.60
	Retail financing	2,366.14	2,303.80	1,700.59	4,669.94	3,356.47	7,383.66
	Windmill	27.35	23.53	23.14	50.88	37.31	58.37
		5,995.25	5,298.90	4,792.96	11,294.15	9,294.81	20,791.58
	Less : Inter-segment revenue	37.91	33.84	63.12	71.75	78.14	170.58
	Total	5,957.34	5,265.06	4,729.84	11,222.40	9,216.67	20,621.00
2	Segment profit before tax and finance costs						
	Insurance						
	Life insurance	225.06	261.90	238.62	486.96	504.93	982.85
	General insurance	358.35	195.72	204.63	554.07	419.01	771.47
	Insurance total	583.41	457.62	443.25	1,041.03	923.94	1,754.32
	Investments and others	0.60	(3.96)	9.77	(3.36)	19.01	25.80
	Retail financing	630.61	673.69	428.56	1,304.30	858.02	1,988.52
	Windmill	18.00	15.84	16.20	33.84	21.96	35.41
	Total	1,232.62	1,143.19	897.78	2,375.81	1,822.93	3,804.05
	Less: Finance costs	-	-	-	-	-	-
	Total profit before tax	1,232.62	1,143.19	897.78	2,375.81	1,822.93	3,804.05
3	Capital employed						
	Segment assets						
	Insurance						
	Life insurance	48,286.57	47,216.00	44,363.00	48,286.57	44,363.00	45,594.53
	General insurance	11,901.78	11,086.98	9,802.72	11,901.78	9,802.72	10,308.55
	Insurance total	60,188.35	58,302.98	54,165.72	60,188.35	54,165.72	55,903.08
	Investments and others	247.61	214.28	597.27	247.61	597.27	495.18
	Retail financing	54,468.90	51,938.19	38,833.44	54,468.90	38,833.44	46,633.59
	Windmill	55.25	54.54	49.22	55.25	49.22	43.81
	Unallocable	25.93	18.87	25.31	25.93	25.31	25.93
	Subtotal	114,986.04	110,528.86	93,670.96	114,986.04	93,670.96	103,101.59
	Segment liabilities						
	Insurance						
	Life insurance	40,576.11	39,683.72	37,381.02	40,576.11	37,381.02	38,380.92
	General insurance	8,950.86	8,379.13	7,418.44	8,950.86	7,418.44	7,716.54
	Insurance total	49,526.97	48,062.85	44,799.46	49,526.97	44,799.46	46,097.46
	Investments and others	19.67	23.06	21.08	19.67	21.08	25.30
	Retail financing	2,935.56	3,727.47	1,755.28	2,935.56	1,755.28	1,959.86
	Windmill	4.00	3.63	2.79	4.00	2.79	1.52
	Unallocable	26.29	20.26	23.85	26.29	23.85	20.26
	Subtotal	52,512.49	51,837.27	46,602.46	52,512.49	46,602.46	48,104.40
	Capital employed						
	Insurance						
	Life insurance	7,710.46	7,532.28	6,981.98	7,710.46	6,981.98	7,213.61
	General insurance	2,950.92	2,707.85	2,384.28	2,950.92	2,384.28	2,592.01
	Insurance total	10,661.38	10,240.13	9,366.26	10,661.38	9,366.26	9,805.62
	Investments and others	227.94	191.22	576.19	227.94	576.19	469.88
	Retail financing	51,533.34	48,210.72	37,078.16	51,533.34	37,078.16	44,673.73
	Windmill	51.25	50.91	46.43	51.25	46.43	42.29
	Unallocable	(0.36)	(1.39)	1.46	(0.36)	1.46	5.67
	Total	62,473.55	58,691.59	47,068.50	62,473.55	47,068.50	54,997.19



Notes:				
1. The consolidated financial results include results of the following companies:				
	Name of the company	% shareholding and voting power of Bajaj Finserv Limited	Segment	Consolidated as
(a)	Bajaj Allianz Life Insurance Company Limited	74%	Insurance - life	Subsidiary
(b)	Bajaj Allianz General Insurance Company Limited	74%	Insurance - general	Subsidiary
(c)	Bajaj Finance Limited*	57.28%	Retail financing	Subsidiary
(d)	Bajaj Financial Holdings Limited	100%	Others	Subsidiary
(e)	Bajaj Allianz Financial Distributors Limited**	50%	Others	Joint venture
* The consolidated financial results of Bajaj Finance Limited include 100% interest in Bajaj Housing Finance Limited (alongwith later's wholly-owned subsidiary Bajaj Financial Securities Limited) as a subsidiary.				
** The consolidated financial results of Bajaj Allianz Financial Distributors Limited include 100% interest in Bajaj Allianz Staffing Solutions				
2. Disclosure of consolidated assets and liabilities as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the half year ended 30 September 2016 -				
(₹ In Crore)				
	Particulars	As at 30.09.2016 (Unaudited)	As at 30.09.2015 (Unaudited)	As at 31.03.2016 (Audited)
A	Equity and liabilities			
1	Shareholders' funds			
	(a) Share capital	79.57	79.56	79.57
	(b) Reserves and surplus	14,421.11	12,392.51	13,311.54
	(c) Fair value change account	(1.85)	-	0.01
	Sub-total - Shareholders' funds	14,498.83	12,472.07	13,391.12
2	Fund for future appropriations	251.72	188.26	207.38
3	Minority interest	6,423.59	5,402.86	5,876.68
4	Non-current liabilities			
	(a) Long-term borrowings	28,523.81	20,627.11	24,549.36
	(b) Deferred tax liabilities (net)	11.10	17.69	10.74
	(c) Policy liabilities	16,610.40	14,151.18	15,409.34
	(d) Linked liabilities	3,454.69	3,167.68	3,364.34
	(e) Discontinued fund liabilities	345.89	349.84	299.02
	(f) Other long-term liabilities	498.87	288.78	447.40
	(g) Long-term provisions	308.66	195.69	266.22
	Sub-total - Non-current liabilities	49,753.42	38,797.97	44,346.42
5	Current liabilities			
	(a) Current maturities of long-term borrowings	6,187.72	4,295.46	5,974.24
	(b) Short-term borrowings	7,203.34	4,560.59	5,538.49
	(c) Trade payables	7,348.97	5,868.13	5,950.09
	(d) Policy liabilities	1,269.05	1,372.14	1,522.02
	(e) Linked liabilities	16,477.82	16,353.65	15,789.25
	(f) Other current liabilities	2,207.96	1,631.84	1,589.50
	(g) Short-term provisions	3,738.46	3,035.27	3,259.84
	Sub-total - Current liabilities	44,433.32	37,117.08	39,623.43
	Total - Equity and liabilities	115,360.88	93,978.24	103,445.03
B	Assets			
1	Non-current assets			
	(a) Fixed assets	884.56	817.68	855.27
	(b) Goodwill on consolidation	429.03	429.03	429.03
	(c) Non-current investments	9,757.86	9,291.46	9,407.29
	(d) Policyholders' investments	21,862.37	18,917.20	18,888.67
	(e) Assets held to cover linked liabilities	4,646.26	3,894.65	4,086.67
	(f) Deferred tax assets (net)	374.84	307.28	343.44
	(g) Long-term loans and advances	419.30	354.59	422.52
	(h) Receivables under financing activity	28,914.79	21,449.04	24,778.55
	(i) Other non-current assets	434.68	402.11	462.66
	Sub-total - Non-current assets	67,723.69	55,863.04	59,674.10
2	Current assets			
	(a) Current investments	2,652.61	1,675.41	1,549.64
	(b) Policyholders' investments	4,035.71	2,413.47	4,144.59
	(c) Assets held to cover linked liabilities	15,632.14	15,636.40	15,134.80
	(d) Assets held to cover discontinued funds	-	340.12	231.14
	(e) Receivables under financing activity	21,066.36	15,066.38	17,977.21
	(f) Trade receivables	982.71	414.51	677.86
	(g) Cash and bank balances	923.00	738.57	2,297.52
	(h) Short-term loans and advances	460.93	511.20	615.14
	(i) Other current assets	1,009.73	1,319.14	1,143.03
	Sub-total - Current assets	37,637.19	38,115.20	43,770.93
	Total - Assets	115,360.88	93,978.24	103,445.03

Notes (contd):

3. For the purpose of consolidated financials the surplus of the insurance business revenue accounts together with shareholders' income in accordance with the reporting framework of IRDA, amounting to ₹ 928.25 crore for the current half year, has been recognised as "income from operations" (corresponding previous half year surplus ₹ 794.70 crore and previous year surplus ₹ 1,543.25 crore). Transfers from Policyholders' revenue accounts is recognised in total income, but does not form part of segment revenue as for reporting segment information, segment revenues for both insurance businesses represent the premiums earned and other income.

4. Utilisation of rights issue proceeds :

(₹ In Crore)

Particulars	Amount
Amount receivable from rights issue - as per letter of offer	940.44
Less : Amount not received on shares kept in abeyance	1.30
Amount received from rights issue - (A)	939.14
Deployment of rights issue proceeds :	
(a) Investment in Bajaj Finance Limited - conversion of warrants	63.96
(b) Investment in Bajaj Finance Limited - subscription to rights issue	478.67
(c) Investment in Bajaj Finance Limited - subscription to convertible warrants	102.03
(d) Share issue expenses	3.16
(e) General corporate purposes	185.98
Total deployment of rights issue proceeds - (B)	833.80
Balance amount to be utilised (A - B)	105.34
Interim utilisation of balance rights issue proceeds :	
Investment in money market instruments and mutual funds	105.34

5. The Company has opted to publish Extracts of the Unaudited/Audited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The standalone financial results are available on the Company's website viz. www.bajajfinserv.in and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

(₹ In Crore)

Particulars	Quarter ended			Half year ended		Year ended
	30.09.2016	30.06.2016	30.09.2015	30.09.2016	30.09.2015	31.03.2016
Income from operations and other income	69.44	43.31	97.10	112.75	136.18	251.45
Profit before tax	52.50	27.61	81.94	80.11	103.90	194.81
Profit after tax	40.69	16.66	71.86	57.35	85.45	163.13

6. Figures for previous year / period have been regrouped wherever necessary.
7. ₹ 1 crore is equal to ₹ 10 million.
8. The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 27 October 2016 and subjected to a limited review by the statutory auditors.

By order of the Board of Directors
For Bajaj Finserv Limited

Rahul Bajaj
Chairman

Pune

Date: 27 October 2016



Dalal & Shah LLP

Chartered Accountants

The Board of Directors
Bajaj Finserv Limited
Bajaj Auto Limited Complex,
Mumbai Pune Road,
Akurdi, Pune – 411035

1. We have reviewed the unaudited financial results of Bajaj Finserv Limited (the “Company”) for the quarter ended September 30, 2016 which are included in the accompanying ‘Statement of standalone unaudited financial results for the quarter ended September 30, 2016’ (the “Statement”) and the statement of assets and liabilities as on that date (the “Statement”). The Statement has been prepared by the Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the “Listing Regulations, 2015”), which has been initialled by us for identification purposes. The Statement is the responsibility of the Company’s management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Dalal & Shah LLP
Firm Registration Number: 102021W/W100110
Chartered Accountants



.....
Anish P Amin
Partner
Membership Number: 40451

Pune
October 27, 2016

Dalal & Shah LLP, 7th Floor, Tower A - Wing 1, Business Bay, Airport Road, Yerwada, Pune – 411 006
T: +91 (20) 41004444, F: +91 (20) 41006161

Registered office and Head office : 252 Veer Savarkar Marg, Shivaji Park, Dadar (West), Mumbai 400028

Dalal & Shah (a Partnership Firm) converted into Dalal & Shah LLP (a Limited Liability Partnership with LLP identity no: LLPIN AAF-3596) with effect from December 21, 2015. Post its conversion to Dalal & Shah LLP, its ICAI registration number is 102021W/W100110 (ICAI registration number before conversion was 102021W)

Dalal & Shah LLP

Chartered Accountants

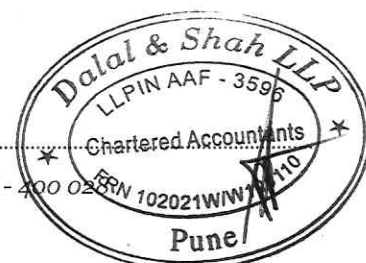
The Board of Directors
Bajaj Finserv Limited
Bajaj Auto Limited Complex,
Mumbai Pune Road,
Akurdi, Pune – 411035

1. We have reviewed the unaudited consolidated financial results of Bajaj Finserv Limited (the "Company"), its subsidiaries, jointly controlled entity (hereinafter referred to as the "Group") for the quarter ended September 30, 2016 which are included in the accompanying 'Statement of consolidated unaudited financial results for the quarter ended September 30, 2016' (the "Statement") and the unaudited consolidated statement of assets and liabilities as on that date (the "Statement"). The Statement has been prepared by the Company's Management pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's Management and has been approved by its Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
3. A review is limited primarily to inquiries of group personnel and analytical procedures applied to group's financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
4. We did not review the financial statements of one subsidiary and one jointly controlled entity considered in the preparation of the Statement and which constitute total assets of Rs 48,300.23 crores and net assets of Rs 7,718.08 crores as at September 30, 2016 total revenue of Rs 646.08 crores and net profit of Rs 430.49 crores for the quarter and period then ended. The financial statements and other financial information of Bajaj Allianz Life Insurance Company Limited, a subsidiary company has been audited by other auditor whose report has been furnished to us, and our opinion on the Statement to the extent they have been derived from such financial statements is based solely on the report of such other auditors. The financial statements and other financial information of Bajaj Allianz Financial Distributors Limited a jointly controlled entity is not subjected to review and have been furnished to us by the Management. Our opinion on the Statement insofar as it relates to amounts in respect of jointly controlled entity is based solely on such unaudited financial statements.
5. The financial statements of Bajaj Allianz General Insurance Company Limited, a subsidiary of Bajaj Finserv limited, was reviewed by us for the quarter and period ended September 30, 2016, the following matter has been reported in the report: The actuarial valuation of liabilities for Incurred But Not Reported (IBNR) and Incurred But Not Enough Reported (IBNER) policies in force is the responsibility of the Company's appointed actuary (the "Appointed Actuary"). The actuarial valuation of liabilities for policies in force as on September 30, 2016 has been duly certified by the Appointed Actuary. The Appointed Actuary has certified to the Company that the assumptions for such valuation are in accordance with the guidelines and norms issued by IRDA and the Actuarial Society of India in concurrence with IRDA. We have relied on the Appointed Actuary's certificate in this regard. Our conclusion is not qualified in this respect.

Dalal & Shah LLP, 252, Veer Savarkar Marg, Shivaji Park, Dadar (West), Mumbai - 400 028
T: +91 (22) 66691500, F: +91 (22) 66547804 / 07

Registered office and Head office : 252 Veer Savarkar Marg, Shivaji Park, Dadar (West), Mumbai 400028

Dalal & Shah (a Partnership Firm) converted into Dalal & Shah LLP (a Limited Liability Partnership with LLP identity no: LLPIN AAF-3596) with effect from December 21, 2015. Post its conversion to Dalal & Shah LLP, its ICAI registration number is 102021W/W100110 (ICAI registration number before conversion was 102021W)



Dalal & Shah LLP

Chartered Accountants

6. The financial statements of Bajaj Allianz Life Insurance Company Limited, a subsidiary of Bajaj Finserv Limited, was audited by other firm of chartered accountants jointly for the quarter and period ended September 30, 2016, who vide their report dated October 25, 2016 have reported as follows: The actuarial valuation of liabilities for life policies in force is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at September 30, 2016 has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the Insurance Regulatory Development Authority of India ("IRDAI" / "Authority") and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists on the financial statements of the Company.
7. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognized accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Dalal & Shah LLP
Firm Registration Number: 102021W/W100110
Chartered Accountants



.....
Anish P Amin

Partner

Membership Number: 40451

Pune
October 27, 2016



Press release
Financial results – Q2 FY17
Gross revenue ↑ 33% | Profit after tax ↑ 31%

A meeting of the Board of Directors of Bajaj Finserv Limited was held today to consider and approve the results for Q2 FY17.

Bajaj Finserv Limited (BFS) is the holding company for the various financial services businesses under the Bajaj group. It serves millions of customers in the financial services space by providing solutions for asset acquisition through financing, asset protection through general insurance, family protection and income protection in the form of life and health insurance and retirement and savings solutions.

BFS participates in the financing business through its 57.28% holding in Bajaj Finance Limited (BFL) and in the protection business through its 74% holding in Bajaj Allianz General Insurance Company Limited (BAGIC) and Bajaj Allianz Life Insurance Company Limited (BALIC). BFS holds 9,250,000 warrants convertible into equity shares of BFL on or before 1 December 2016. When exercised, the holding of BFS in BFL will increase from 57.28% to 58%.

The results of these companies are reflected in the consolidated results of the Company.

Highlights – Q2 FY17 v/s Q2 FY16

✓ Consolidated gross revenue	– ₹ 6,912 crore	v/s ₹ 5,185 crore	↑ 33%
✓ Consolidated income from operations	– ₹ 3,000 crore	v/s ₹ 2,224 crore	↑ 35%
✓ Consolidated profit after tax	– ₹ 576 crore	v/s ₹ 441 crore	↑ 31%
✓ Bajaj Finance, profit after tax	– ₹ 408 crore	v/s ₹ 279 crore	↑ 46%
✓ General insurance, profit after tax	– ₹ 234 crore	v/s ₹ 141 crore	↑ 66%
✓ Life insurance, shareholders' profit after tax	– ₹ 202 crore	v/s ₹ 216 crore	

Highlights – H1 FY17 v/s H1 FY16

✓ Consolidated gross revenue	– ₹ 12,582 crore	v/s ₹ 10,012 crore	↑ 26%
✓ Consolidated income from operations	– ₹ 5,912 crore	v/s ₹ 4,435 crore	↑ 33%
✓ Consolidated profit after tax	– ₹ 1,113 crore	v/s ₹ 908 crore	↑ 23%
✓ Bajaj Finance, profit after tax	– ₹ 832 crore	v/s ₹ 555 crore	↑ 50%
✓ General insurance, profit after tax	– ₹ 366 crore	v/s ₹ 288 crore	↑ 27%
✓ Life insurance, shareholders' profit after tax	– ₹ 446 crore	v/s ₹ 457 crore	

Summary of consolidated results is given in **Annexure A**.

Bajaj Finserv Limited

A synopsis on the performance of the individual companies is given below:

A. Bajaj Finance Limited (BFL)

Despite relatively sluggish credit demand across the country, BFL has continued its stellar growth.

- i) Total income for Q2 FY17 **increased by 39%** to **₹ 2,366 crore** v/s ₹ 1,701 crore in Q2 FY16.
- ii) Profit after tax for Q2 FY17 was **₹ 408 crore** v/s ₹ 279 crore in Q2 FY16 – an **increase of 46%**.
- iii) Assets under management stood at **₹ 52,332 crore** as on 30 September 2016 v/s ₹ 37,964 crore as on 30 September 2015 - an **increase of 38%**.
- iv) Net NPA as on 30 September 2016 stood at 0.43%.
- v) Capital adequacy ratio as on 30 September 2016 stood at a healthy **21.48%** as against the minimum regulatory requirement of 15%.

Summary of financial results is given in **Annexure B**.

B. Bajaj Allianz General Insurance Company Limited (BAGIC)

BAGIC reported a **robust performance** in Q2 FY17, registering its **highest ever quarterly gross written premium** and **profit after tax**.

- i) Gross written premium for Q2 FY17 **increased by 45%** to **₹ 2,179 crore** v/s ₹ 1,500 crore in Q2 FY16.
- ii) During Q2 FY17, the company has written **crop insurance** of **₹ 737 crore** vs/ ₹ 159 crore in Q2 FY16.
- iii) Profit after tax for Q2 FY17 **increased by 66%** to **₹ 234 crore** v/s ₹ 141 crore in Q2 FY16.
- iv) Net earned premium for Q2 FY17 stood at **₹ 1,240 crore** v/s ₹ 1,061 crore in Q2 FY16 – an **increase of 17%**.
- v) Underwriting profit was **₹ 57 crore** for Q2 FY17 v/s underwriting loss of ₹ 8 crore in Q2 FY16.
- vi) Investment and other income for Q2 FY17 **increased by 36%** to **₹ 290 crore** from ₹ 213 crore in Q2 FY16.
- vii) Claim ratio stood at **71.6%** in Q2 FY17 v/s 72.9% in Q2 FY16.
- viii) Combined ratio stood at **94.3%** in Q2 FY17 v/s 98.9% in Q2 FY16.
- ix) As on 30 September 2016, solvency ratio stood at **253%**, which is well above the normal regulatory requirement of 150%.
- x) Cash and investments as on 30 September 2016 stood at **₹ 10,360 crore** v/s ₹ 8,831 crore as on 30 September 2015 - an **increase of 17%**.

Summary of financial results and key ratios is given in **Annexure C**.

C. Bajaj Allianz Life Insurance Company Limited (BALIC)

During the current year, BALIC has shifted its focus towards selling more individual regular premium. BALIC's **individual rated premium grew by 51%** in Q2 FY17 as against the industry growth of 18%.

- i) Gross written premium **increased by 23%** to **₹ 1,447 crore** in Q2 FY17 v/s ₹ 1,172 crore in Q2 FY16.
- ii) New business premium **increased by 70%** to **₹ 782 crore** in Q2 FY17 v/s ₹ 460 crore in Q2 FY16.
 - a) Rated individual new business was **₹ 212 crore** in Q2 FY17 v/s ₹ 129 crore in Q2 FY16 – an **increase of 64%**.
 - b) Group new business was **₹ 557 crore** in Q2 FY17 v/s ₹ 276 crore in Q2 FY16 – an **increase of 102%**.
- iii) Renewal premium for Q2 FY17 was **₹ 665 crore** v/s ₹ 712 crore in Q2 FY16.
- iv) Shareholders' profit after tax during Q2 FY17 was **₹ 202 crore** v/s ₹ 216 crore in Q2 FY16.
- v) Solvency ratio stood at a healthy **784%** as on 30 September 2016 as against the minimum regulatory requirement of 150%.
- vi) Total investments stood at **₹ 46,880 crore** as on 30 September 2016 v/s ₹ 42,954 crore as on 30 September 2015 - an **increase of 9%**.

Summary of financial results is given in **Annexure D**.



Sanjiv Bajaj
Managing Director

27 October 2016



Annexure A - Consolidated results of BFS

(₹ In Crore)		Q2 FY17	Q2 FY16	H1 FY17	H1 FY16	FY16
	Gross revenue					
i.	Gross written premium					
a)	Life insurance - Bajaj Allianz Life Insurance Co. Ltd.	1,446.69	1,171.88	2,450.83	2,253.53	5,897.31
b)	General insurance - Bajaj Allianz General Insurance Co. Ltd.	2,178.80	1,500.23	3,705.91	2,822.11	5,900.65
ii.	Gross income - Bajaj Finance Ltd.	2,366.14	1,700.59	4,669.94	3,356.47	7,383.66
iii.	Income from windpower generation - Bajaj Finserv Ltd.	27.35	23.14	50.88	37.31	58.37
iv.	Investment income (excluding accretions on unit linked investment)	881.90	760.45	1,673.17	1,479.68	2,996.09
v.	Others	10.86	28.90	31.15	63.11	127.52
	Total	6,911.74	5,185.19	12,581.88	10,012.21	22,363.60
1	Income					
(a)	Income from operations	2,938.71	2,158.96	5,670.07	4,272.15	9,134.96
(b)	Transfer from policyholders' account	60.96	64.84	241.44	163.34	311.44
	Total income from operations (net)	2,999.67	2,223.80	5,911.51	4,435.49	9,446.40
2	Expenses					
(a)	Transfer to policyholders' account	6.99	13.49	112.98	24.83	43.57
(b)	Employee benefits expense	227.80	181.52	453.26	363.72	768.04
(c)	Marketing and other commission	99.12	82.68	208.69	171.25	385.83
(d)	Recovery cost	71.55	55.93	139.84	111.36	233.15
(e)	Loan losses and provisions	169.10	136.84	348.81	240.13	542.85
(f)	Depreciation and amortisation	18.11	13.00	34.45	24.87	57.72
(g)	Other expenses	232.06	153.53	442.95	322.91	734.58
	Total expenses	824.73	636.99	1,740.98	1,259.07	2,765.74
3	Profit from operations before other income, finance costs and exceptional items (1-2)	2,174.94	1,586.81	4,170.53	3,176.42	6,680.66
4	Other income	0.17	-	0.27	0.17	0.34
5	Profit from ordinary activities before finance costs and exceptional items (3+4)	2,175.11	1,586.81	4,170.80	3,176.59	6,681.00
6	Finance costs	942.49	689.03	1,794.99	1,353.66	2,876.95
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	1,232.62	897.78	2,375.81	1,822.93	3,804.05
8	Exceptional items	-	-	-	-	-
9	Profit from ordinary activities before tax (7+8)	1,232.62	897.78	2,375.81	1,822.93	3,804.05
10	Tax expense	369.20	245.26	696.09	493.38	1,029.51
11	Net profit from ordinary activities after tax (9-10)	863.42	652.52	1,679.72	1,329.55	2,774.54
12	Add : Tax (debits)/credits pertaining to earlier years	-	-	-	-	0.02
13	Add: Share of profit after tax of associates	-	-	-	-	-
14	Less: Minority interest in net income of subsidiaries	287.67	211.39	566.46	421.52	911.29
15	Net profit after tax, minority interest and share of profit of associates (11+12+13-14)	575.75	441.13	1,113.26	908.03	1,863.27
16	Paid-up equity share capital (Face value of ₹ 5)	79.57	79.56	79.57	79.56	79.57
17	Reserves excluding revaluation reserves					13,305.24
18	Basic and diluted earnings per share (₹) before and after extraordinary items (not annualised)	36.2	27.7	70.0	57.1	117.1

Annexure B - Summary financial results of BFL

₹ In Crore	Q2 FY17	Q2 FY16	H1 FY17	H1 FY16	FY16
Total income	2,366	1,701	4,667	3,356	7,384
Interest expenses	956	695	1,839	1,372	2,927
Net interest income	1,410	1,006	2,828	1,984	4,457
Operating expenses	615	441	1,201	894	1,949
Loan losses and provisions	169	137	349	240	543
Profit before tax	626	428	1,278	850	1,965
Profit after tax	408	279	832	555	1,279

Annexure C - Summary financial results of BAGIC

₹ In Crore	Q2 FY17	Q2 FY16	H1 FY17	H1 FY16	FY16
Gross written premium	2,179	1,500	3,706	2,822	5,901
Net earned premium	1,240	1,061	2,378	2,060	4,224
Underwriting result	57	(8)	29	20	(65)
Investment and other income	290	213	507	399	836
Profit before tax	347	205	536	419	771
Profit after tax	234	141	366	288	564

Key ratios

Claim ratio	71.6%	72.9%	72.0%	70.6%	72.3%
Combined ratio	94.3%	98.9%	97.6%	97.4%	99.3%

Annexure D - Summary financial results of BALIC

₹ In Crore	Q2 FY17	Q2 FY16	H1 FY17	H1 FY16	FY16
Gross written premium	1,447	1,172	2,451	2,253	5,897
New business premium	782	460	1,362	1,133	2,885
Rated individual new business premium*	212	129	338	226	717
Group new business premium	557	276	1,001	814	1,994
Renewal premium	665	712	1,089	1,120	3,012
Shareholders' profit	148	165	318	318	611
Amount transferred from the policyholders' account to the shareholders' account (net)	54	51	128	139	268
Total shareholders' profit after tax	202	216	446	457	879

* Rated new business premium = 100% of Regular premium + 10% of Single premium policies sold.