

Pennar Industries: Fact Sheet

Pennar is one of India's leading industrial companies engaged in the production and marketing of specialized and engineered steel solutions. The Company is a leading manufacturer of profiles and components in various grades of steel and stainless steel. It caters to the auto, white goods, railways and infrastructure sectors. The Company is also a leading manufacturer of pre-engineered buildings.

The Company has over 30 years of experience and more than 1,000 precision engineered products, 2,500 tools and dies and over 300 customers. Pennar currently has six manufacturing plants: three located near Hyderabad and one each at Chennai, Tarapur (Maharashtra) and Hosur (Tamil Nadu) with a total capacity of ~ 350,000 TPA.

Pennar commenced manufacture of cold rolled steel strips in 1988 at Isnapur (45 km from Hyderabad) which currently has a capacity of 67,000 TPA. In 1997, the Company acquired Nagarjuna Steel, Patancheru (32 km from Hyderabad) and in 1999, acquired Press Metal, a unit of Tube Investment (TI), at Tarapur near Mumbai. A new plant was set up at Chennai to cater to the railways and automotive sectors. In 2009, a modern, state-of-the-art plant was set up at Sadashivpet (60 km from Hyderabad) for manufacturing of pre-engineered buildings.

Pennar's blue chip customer base includes firms such as Alstom Power, Ashok Leyland, HCC, Honda, Reliance Retail, ITC, L&T, Moser Baer, Tata BP Solar, Tata Motors, Toyotsu and Voltas.

The Company operates in five divisions and a subsidiary company:

Tubes: Provides Precision tubes, CDW and ERW tubes and GP tubes for automotive, electrical, construction, furniture and general engineering industries.

Systems and Projects: Addresses the specific requirements of the railway sector and manufactures roofs, furnishing, side wall assembly, coach body components, under-frame and chassis members. Further, manufactures Solar PV structures for solar power plants and other applications.

Industrial Components: Manufactures Pressed steel Precision components for Auto, Industrial and White Goods segments.

Cold Rolled Steel Strips (CRSS): Provides CRSS for automobile, white goods, electrical and engineering companies.

Engineered Profiles: Provides Engineered Profiles like ESP electrodes, Building components, Road safety systems, Sheet piles and Automobile panels and profiles.

Pre-Engineered Buildings: Operates through its subsidiary, Pennar Engineered Building Systems Ltd. (PEBS) to manufacture pre-engineered building structures. PEBS manufactures modular steel constructions of open-span built up sections, purlins, girts, roofing and wall panels. PEBS has a technical collaboration with NCI Group, a global leader in pre-engineered structures, which enables the Company to provide world class weather-proof building.

Safe Harbour:

This release contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Pennar's future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macroeconomic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. Pennar undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.