

MPS

Financial Performance
FY16 Q1

Platforms and services for content creation,
production, and distribution

Metrics		FY16 Q1	FY15 Q1	FY15 Q4	CQ - PYQ	Q-o-Q
Revenue	Total Revenue (□ Lacs)	6,035	5,019	5,494	20%	10%
	Total Revenue (\$'000)	9,483	8,391	8,840	13%	7%
	FX Gain/Loss adjusted revenue (□ Lacs)	6,147	5,298	5,601	16%	10%
Profit	EBITDA (□ Lacs)	2,301	1,956	1,967	18%	17%
	PBT before exceptional items(□Lacs)	2,224	1,907	1,888	17%	18%
	PAT before exceptional items(□Lacs)	1,438	1,235	1,266	16%	14%
Margin	EBITDA (%)	37.4%	36.9%	35.1%		
	PBT (%) before exceptional items	36.2%	36.0%	33.7%		
	PAT (%) before exceptional items	23.4%	23.3%	22.6%		
EPS	Basic and Diluted (□) before exceptional items	7.73	7.34	7.41		
	Trailing 12 months EPS (□) before exceptional items	33.74	29.18	33.37		

- PYQ - Corresponding Qtr. In the previous year (FY15 Q1)
- Forex adjusted □ revenue up by 16% on FY'16 Q1 against FY'15 Q1
- Margins have been calculated on FX Gain/Loss adjusted revenue.
- EPS FY'16 Q1 is on increased share capital of Rs. 1861.69 Lacs. and Trailing 12 months EPS is on weighted average number of shares during last 12 months.

- Total Cash and Cash equivalents as on 30-Jun-15 is ₹ 183.8 Cr. (The entire net proceeds of Rs 147.80 Cr. from QIP remains invested in mutual funds under growth schemes. The unrealized gain on QIP proceeds as on 30-Jun -2015 is Rs 3.59 Cr. This has not been recognised as an income as per the accounting guidelines in the Financial Results for the Quarter and will be considered as an income on redemption) and ₹ 175.5 Cr. as on 31-Mar-15; zero debt.
- Current book value per share ₹ 145.48 as on 30-Jun-15 vs. ₹ 137.56 as on 31-Mar-2015

CSR Update

- Total YTD Spending ₹ 22.8 Lacs for existing and new projects
- Areas Covered: Girls Education
- Project Name: MPS Limited Girls Education Project
- Total Learning Centers being Supported: 100

Metrics		FY16 Q1	FY15 Q1	FY15 Q4
Currency Contribution (%)	USD	68%	66%	66%
	GBP	26%	28%	29%
	EURO	3%	6%	4%
	Others	3%	0%	1%
Geographic Concentration	North America	54%	59%	54%
	UK/Europe	43%	40%	44%
	Rest of the World	3%	1%	2%
Debtors	DSO	66	62	64
Client Concentration	Client Billed	115	96	126
	Top 5 contribution	59%	51%	66%
	Top 10 contribution	77%	69%	80%

□ lacs.

Particulars	As on 30-Jun-15 (Un-Audited)	As on 31-Mar-15	% of Change
Shareholder's Funds			
Share Capital	1,862	1,862	-
Reserves and Surplus	25,221	23,749	6%
Total Shareholder's Funds	27,083	25,611	6%
Application of Funds			
Fixed Assets	3,386	3,263	4%
Deferred Tax Assets / (Liabilities)	(77)	(76)	1%
Non-current Loans & Advances(net)	2,256	2,193	3%
Net Current Assets	21,518	20,231	6%
Total Application of Funds	27,083	25,611	6%

- Net Current Assets inclusive of □ 147.8 Cr. raised through QIP issue (net), which is currently invested in Mutual funds

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Thank You