

Ref. Sec/Jan-14/012

22nd January 2014

National Stock Exchange of India Limited,
"Exchange Plaza", Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai – 400 051

Bombay Stock Exchange Limited,
P.J. Towers,
Dalal Street,
Mumbai – 400 001

Dear Sirs,

SUB: PRESS RELEASE TITLED: "WABAG BEATS FY 13-14 ORDER INTAKE GUIDANCE IN 9 MONTHS; SURPASSES Rs. 1,000 CRORES OF ORDER INTAKE FOR THE THIRD CONSECUTIVE QUARTER; TOTAL ORDER INTAKE CROSSES Rs. 3,000 CRORES FOR THE YEAR."

Please find enclosed the subject Press Release being issued by the Company today.

This is for your information.

Thanking you,
Yours faithfully,
For VA TECH WABAG LIMITED



Rajiv Balakrishnan
Company Secretary

Encl. As above

Sustainable solutions, for a better life



For immediate release

Chennai
22.01.2014

WABAG BEATS FY 13-14 ORDER INTAKE GUIDANCE IN 9 MONTHS; SURPASSES Rs. 1,000 CRORES OF ORDER INTAKE FOR THE THIRD CONSECUTIVE QUARTER; TOTAL ORDER INTAKE CROSSES Rs. 3,000 CRORES FOR THE YEAR.

VA TECH WABAG LIMITED (WABAG), a leading Indian MNC engaged in water and wastewater management, has reported an Order Intake of more than Rs.1000 Crores for the third successive quarter during the year. During the beginning of the year, the Company had guided the markets with an order intake of Rs 2600 Crores to Rs. 2700 Crores which has been surpassed in the first 9 months of the year. With a quarter to follow and a robust order pipeline, the Management is expected to make an upward revision in order intake.

Speaking on the achievement, Mr. Rajiv Mittal, Managing Director, VA TECH WABAG LIMITED *"I am delighted that since our Initial Public Offering, we have been meeting our annual guidance numbers consistently. This is the first time in the history of the Company that we have been able to achieve our Order Intake guidance numbers in the first 09 months of the year. A lot of efforts have gone into winning the bids with good margins. We were always confident on our robust order pipelines and I am happy to see that the efforts put by our Sales and Marketing team in the past years have started paying off. I am also happy that most of the orders bagged during the year are funded by Multilateral or Bilateral agencies which will hold us in good stead in terms of cash flow"*.

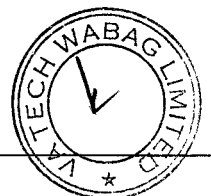
Some of the major orders bagged during the period are:

1. An EXIM Bank of India funded Order worth US \$ 40 Million in Tanzania

Wabag bagged its first ever order in Tanzania for a Design and Build Contract from Dar Es Salaam Water & Sewerage Authority (DAWASA) for a value of US \$ 40 Million. The scope of the work comprises building of 130 MLD Upper Ruvu Water Treatment Plant in The United Republic of Tanzania.

2. A JICA funded Order worth INR 250 Crores from BWSSB

Wabag won a repeat order from Bangalore Water Supply and Sewerage Board (BWSSB) for a value of around Rs.250 Crores. The scope comprises of design and construction of 90 MLD Waste Water Treatment Plant at Bellandur Amanikere, Karnataka with O&M for a period of 7 years.



3. Order worth Euro 17 Million from Turkey, a very promising MDU of the Company.

Wabag won an order for the planning and completion of the new 360,000m³/d Kavaklidere drinking water treatment plant, which is to be built in Bornova, a suburb of the Izmir metropolis, Turkey. Bornova is an up-and-coming, outer urban suburb of the Turkish metropolis of Izmir and has over 400,000 inhabitants. The plant will serve to secure the drinking water supply for the area and has been won by Wabag in an international tendering process. The order value is more than Euro 17 Million

4. Libya Order worth Euro 14 Million – A big success in Libya:

After a lull period of more than 2 years due to Arab Spring, Wabag's patience has paid off in this North African Country. The Company bagged orders in Libya for Demineralization and Electro Chlorination plants. The order value is around Euro 14 Million and has come into force with opening of LC by the Company's client, GECOL (General Electricity Company of Libya). WABAG as EPC-contractor will supply industrial water treatment plants to GECOL. The orders consists of two demineralization plants for the Power Plants at Tobruk and Tripoli West apart from two electro chlorination installations in Tobruk and Derna.

5. Orders from Reliance worth Rs. 150 Crores :

During the third quarter, Wabag also won orders from Reliance Industries Limited for a value of around Rs. 150 Crores.

Apart from the above major orders, the Company won various other Operations and Maintenance Contracts during the third quarter which contributed in the Company's success of more than Rs.3000 Crores of Order Intake till date.

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For Further information, please contact:

Mr. T V Gopal, Chief Manager - Public Relations

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About WABAG: Around the world, the WABAG name stands for innovative and successful solutions in the water engineering sector. As an internationally respected expert group, we act as a systems specialist and full service provider with a focus on the planning, installation and operation of drinking and wastewater plants for local government and industry in the growth markets of Asia, North Africa, Middle East, the Central and Eastern Europe states. The WABAG Group represents a leading multinational player with a workforce of over 1,500 and has companies and offices in more than 20 countries. It disposes over unique technological know-how, based on innovative, patented technologies and long-term experience. Since 1995, WABAG has completed over 900 water and wastewater plants worldwide. Through the conservation and ecological use of the world's most valuable resource, WABAG has made a sustained contribution to an improvement in the quality of life of well over a hundred million people. WABAG is thus one of the world's leading partners for investments in a future that is worth living.

