



# TAMILNADU TELECOMMUNICATIONS LIMITED

(A Joint venture of TCIL, a Govt. of India Enterprise &  
TIDCO, a Govt. of Tamilnadu Enterprises)

## OPTICAL FIBRE CABLE DIVISION



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TTL/CS/NSE/BSE/2013-14

14.02.2014

The Manager,  
M/s. National Stock Exchange of India Limited,  
"Exchange Plaza", Bandra Kurla Complex,  
Bandra (East), MUMBAI – 400 051

Dear Sirs,

**SUB:** Intimation on latest developments  
**REF:** Scrip Code: TNTELE

TNTELE is glad to intimate that the much anticipated major Optical Fiber Cable (OFC) order from M/s.Bharat Broadband Network Limited (BBNL) towards the Government's NOFN Project to cover the villages in India has finally taken a shape.

As intimated by us in our various correspondence and records, M/s.Tamilnadu Telecommunications Limited (TNTELE) was L3 in one package covering the Southern Regional villages of the Country. As anticipated, on 10.02.2014, TNTELE has received **Advance Purchase Order (APO)** from BBNL out of the overflow quantities. TNTELE is in the process of accepting / executing supply of 24F HDPE Double Sheath OFC of 5800 KMs along with accessories. **The total value of the order would be Rs. 32.5 Crores.** This is the big order received since 2010-11.

As intimated by us, though the OFC requirement in the country is huge, due to various procedural aspects, all major projects got delayed, which ultimately affected the Company's performance in the past four years. Since the Company is dealing with single product line of OFC manufacturing, it had a big hit in the past few years. The two major orders executed in the recent past were supply of 3206 KMs of 24F HDPE Double Sheath OFC to BSNL valuing Rs. 15.97 Crores during 2012-13 and add-on order of 1602 KMs valuing Rs. 7.98 Crores during the second quarter of 2013-14. All other orders executed were of small quantities. However, Company has participated in all the tenders of small quantities and executed small orders for Railways, PGCIL, Private parties etc., The orders were executed with the financial support of M/s.Telecommunications Consultants India Ltd (TCIL), A Govt.of India Enterprise, one of the Promoters holding 49% stake in the Company.

Now the OFC market is picking up and **this BBNL order of Rs.32.5 Crores** is the beginning of the same. The overall period of execution of this order is 8 months and hence the order has to be completed by Oct,2014. In addition the Company has already received APO from RailTel for 517 KMs of 24F(A) OFC valuing Rs.3.26 Crores, from BSNL, CGMTS, Kolkata for 294 KMs of 12F ADSS OFC valuing Rs. 2.22 Crores and from MTNL for 120 KMs of 24F HDPE Double Sheath OFC valuing Rs.0.66 Crores. The Company is also in L1 position in various Railway Units tender of small quantities



-2-

Further RailTel has floated another tender for 1571 KMs supply of 24F(A) OFC and PGCIL has floated tender for 2124 KMs of various designs of OFC. The Company is participating in these tenders also. The OFC market is gearing up.

With the above, **the performance of 2014-15 is going to be very good for the Company** and the Company is hopeful that this upward trend will continue, considering future OFC market.

For kind information.

Thanking you,

Yours faithfully,  
For M/s. Tamilnadu Telecommunications Limited

(V.S.PARAMESWARAN)  
MANAGING DIRECTOR