

Mutares with strong first quarter 2021 – two acquisitions and two exits

- Group revenues increase by 56% to EUR 493.8 million (Q1 2020: EUR 315.7 million)
- Consulting revenues of the Holding Company already at EUR 10.9 million (Q1 2020: EUR 7.2 million)
- EBITDA up 38% to EUR 53.8 million (Q1 2020: EUR 39.0 million)
- Adjusted EBITDA significantly increased to a positive level (Q1 2020: EUR -10.4 million)
- Pleasant high transaction activity with two acquisitions and two exits
- Outlook 2021 confirmed: significant growth in revenues expected

Munich, 11 May 2021 - Mutares SE & Co. KGaA (ISIN: DE000A2NB650) generated consolidated revenues of EUR 493.8 million in the first quarter of 2021 (Q1 2020: EUR 315.7 million). The revenue growth is mainly attributable to the high transaction activity in the financial year 2020 with eleven acquisitions as well as the significant recovery after the COVID-19 pandemic. In line with the growth of the portfolio, Mutares SE & Co. KGaA ("Mutares Holding") increased its revenues from consulting by 51% to EUR 10.9 million in the first quarter (Q1 2020: EUR 7.2 million).

At EUR 53.8 million (Q1 2020: EUR 39.0 million), Group EBITDA was 38% higher than in the first quarter of the previous year. Adjusted EBITDA¹⁾ amounted to EUR +0.3 million (Q1 2020: EUR -10.4 million) and improved significantly thanks to the partly very positive development in the portfolio companies, in particular STS Group, Donges Group, KICO Group and BEXity.

Cash and cash equivalents in the Group amounted to EUR 180.3 million as of 31 March 2021 (31 December 2020: EUR 145.3 million), and the equity ratio of Mutares Group was at 18%, higher than as of 31 December 2020 (16%).

Continued high transaction activity and successful bond increase

As expected, the first quarter of 2021 was characterized by high transaction activity:

In addition to the two exits of Balcke-Dürr Rothemühle Deutschland to the Howden Group and of Nexive to Poste Italiane, both of which were announced in December 2020 and successfully completed in January 2021 with a ROIC (Return on Invested Capital) greater than 10, the sale of the shares in STS Group AG to Adler Pelzer Group was announced in March 2021.

On the acquisition side, Mutares successfully closed two transactions in the first quarter with the acquisition of EXI from Ericsson and Clecim from Primetals Technologies. After 31 March 2021, Mutares also successfully closed the acquisitions of Carglass Maison Group from Belron and of La Rochette from RDM Group. In addition, an agreement was signed to acquire ADComms from Panasonic Europe, which promises high synergy potential with the existing Gemini Rail Group in the UK rail market. The closing of the acquisition of Lapeyre from Saint-Gobain, already signed in December, is still expected for the second quarter of 2021.

Furthermore, in February 2021 Mutares increased the bond issued originally in financial year 2020 by EUR 10.0 million to a total volume of now EUR 80.0 million. The placement was made with institutional investors. The additional capital will be used to finance the further growth of the portfolio and additional value-enhancing investments.

Revenues significantly expanded in all segments

In the **Automotive & Mobility** segment, revenues for the first quarter of 2021 increased to EUR 187.0 million (Q1 2020: EUR 124.8 million). This was mainly due to the platform acquisitions of SFC Solutions and iionvis, which were completed in July and November 2020, respectively. EBITDA amounted to EUR -1.6 million after EUR 34.8 million in the first quarter of 2020, the latter being mainly driven by transaction-related income (bargain purchases) and was thus clearly positive. Adjusted EBITDA on the other hand increased to EUR 4.1 million (Q1 2020: EUR -3.3 million), in particular due to the optimization achieved at STS Group and KICO Group.

The **Engineering & Technology** segment recorded an increase in revenues to EUR 177.3 million in the first quarter of the financial year 2021, compared with EUR 105.9 million in the same period of the previous year. The increase was mainly due to the acquisitions of the new platform investments Lacroix + Kress as well as Royal De Boer and Japy Tech in the fourth quarter of 2020 and the add-on acquisitions for the Donges Group and for the Balcke-Dürr Group in the course of the first half of 2020. Segment EBITDA increased to EUR 38.5 million in the first quarter of 2021 (Q1 2020: EUR 2.0 million) and benefited significantly from the income related to the acquisition of Clecim as of 31 March 2021, as well as the successful exit of Balcke-Dürr Rothemühle in Germany. Adjusted EBITDA improved to EUR -1.0 million (Q1 2020: EUR -4.2 million) despite a negative market environment at EUPEC and Gemini Rail Group and the still negative earnings contributions from Royal De Boer and Japy Tech. This was due to encouraging progress in the development of the Donges Group and an already positive contribution from Lacroix + Kress, acquired in November 2020, which benefited from a positive development on the raw materials market.

Revenues in the **Goods & Services** segment climbed to EUR 129.4 million in the first quarter of 2021 (Q1 2020: EUR 84.9 million). The increase in revenues is mainly attributable to the platform investments of Terranor Group and SABO completed in the second half of 2020. Segment EBITDA amounted to EUR 16.7 million (Q1 2020: EUR 2.6 million), benefiting from the successful sale of Nexive and the transaction-related income from the acquisition of EXI. Adjusted EBITDA of EUR -3.0 million (Q1 2020: EUR -2.6 million) was burdened by the significantly negative earnings contribution from the Nexive Group, which has since been sold, while the development at BEXity and the new platform investments Terranor Group and SABO were very pleasing.

Adjusted EBITDA differs significantly along the three phases of value creation that investments usually go through during their ownership of the Mutares Group (Realignment, Optimization and Harvesting).

Operational phase within the framework of the Mutares business model	Allocated investments as of 31 March 2021	Revenues in EUR million	Adj. EBITDA in EUR million
Realignment	Royal de Boer & Japy Tech iinovis TréfilUnion EUPEC <i>Clecim</i> ²⁾ <i>EXI</i> ²⁾ <i>Nexive</i> ³⁾	43.9	-11.7
Optimization	SFC/Elastomer/Plati Group Balcke-Dürr Group Gemini Rail Group Lacroix + Kress Terranor Group KICO Group PrimoTECS SABO	215.2	1.1
Harvesting	STS Group Donges Group BEXity keeper Group Cenpa	234.6	10.7

Outlook

Mutares confirms the guidance for the financial year 2021 communicated in the context of the publication of the Annual Report 2020. Accordingly, the Executive Board expects a significant increase in revenues, driven by all three segments. At the same time, the Executive Board also confirms the communicated expectations for the annual result of Mutares SE & Co. KGaA ("Mutares Holding") of an exit-independent net income on consolidated revenues of 1%. This is based on management fees (consisting of consulting revenues and dividends). Based on current planning, the Executive Board assumes that the ability of Mutares SE & Co. KGaA to pay dividends is also ensured for the financial year 2021 at least at the level of market expectations.

¹⁾ Adjusted EBITDA is an EBITDA performance indicator adjusted for special effects. The calculation is based on reported Group EBITDA adjusted for transaction-related income (bargain purchases), restructuring and other non-recurring expenses, and deconsolidation effects.

²⁾ The acquisitions of Clecim and EXI were completed on 31 March 2021. As a result, neither of them will contribute revenues or adjusted EBITDA to the Group in the first quarter of 2021.

³⁾ The sale of Nexive to Poste Italiane was successfully completed in January 2021. Nexive therefore continued to contribute revenue and adjusted EBITDA to the Group for one month.

Conference call today at 14:00

A video and telephone conference (webcast) in English will be held today at 2:00 p.m. (CEST) for analysts, investors and members of the press. Registrations for this are possible by e-mail

to ir@mutares.de. The presentation shown via webcast can be downloaded at www.mutares.de/investor-relations.

Company profile Mutares SE & Co. KGaA

Mutares SE & Co. KGaA, Munich (www.mutares.com), as a listed private equity holding company with offices in Munich (HQ), Frankfurt, London, Madrid, Milan, Paris, Stockholm and Vienna, acquires medium-sized companies and parts of larger groups with headquarters in Europe that show a clear potential for operational improvement and are sold again after undergoing a repositioning and stabilization process. Mutares actively supports and develops its portfolio companies with its own investment and consulting teams as well as through acquisitions of strategic add-ons. With for aim a ROIC (Return on Invested Capital) of 7 to 10 times on the total investment with a focus on sustainable growth of the portfolio companies. In 2020, Mutares SE & Co. KGaA generated consolidated revenues of approx. EUR 1.6 billion employing more than 12,000 people worldwide. Based on this, consolidated revenues are expected to increase to approximately EUR 3.0 billion by 2023. Mutares is strongly committed to a sustainable dividend policy consisting of a base dividend and a performance dividend. The shares of Mutares SE & Co. KGaA are listed on the Frankfurt Stock Exchange under the ticker symbol "MUX" (ISIN: DE000A2NB650).

For more information, please contact:

Mutares SE & Co. KGaA

Investor Relations

Phone +49 89 9292 7760

E-mail: ir@mutares.de

www.mutares.de

Contact Press

CROSS ALLIANCE communication GmbH

Susan Hoffmeister

Phone +49 89 125 09 0333

E-mail: sh@crossalliance.de

www.crossalliance.de

Contact for press inquiries in France

CLAI

Gaëtan Commault - gaetan.commault@clai2.com / +33 06 99 37 65 64

Dorian Masquelier - dorian.masquelier@clai2.com / +33 07 77 26 24 57