

8th February, 2018

DCS – Listing,
BSE Limited,
1st Floor, New Trading Ring,
Rotunda Building, P.J.Towers,
Dalal Street, P.J.Towers,
Mumbai 4000 001

Listing Department,
National Stock Exchange of India Limited,
Exchange Plaza, 5th Floor,
Plot No.C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai 400 051

Dear Sir,

Sub : ANALYSTS / INVESTORS CON CALL at 4.00 P.M. today (08/02/2018)

**Ref : Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015 – Schedule III PART A**

We enclose herewith the presentation which is being circulated to the Analysts / Investors for the proposed conference call scheduled today (8th February, 2018) at 4.00 P.M.

Kindly take the above on record and further arrange to publish the same in your website for the information of our shareholders, investors and public at large.

Thank you.

Yours truly,

For Sudarshan Chemical Industries Limited

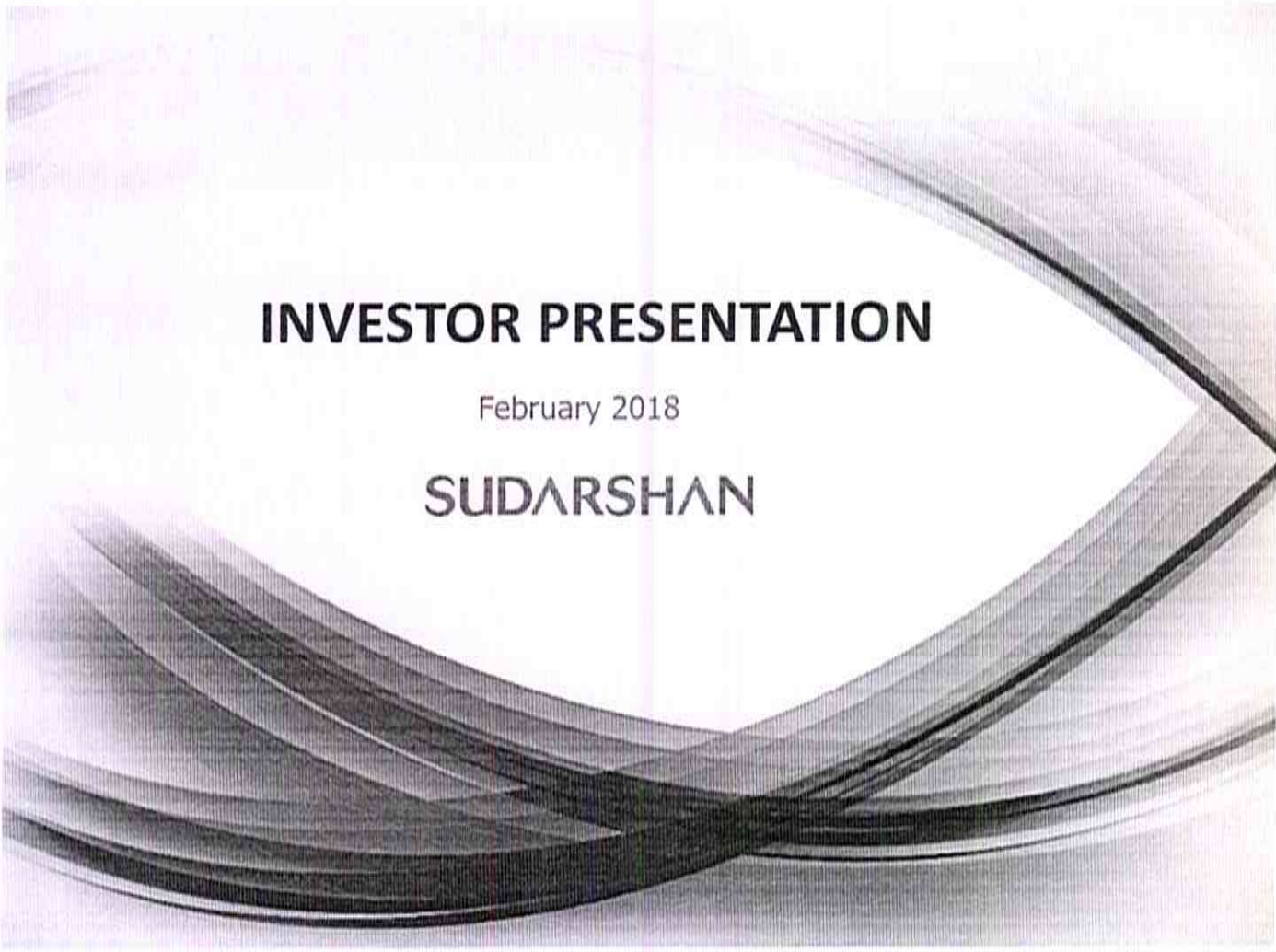


P.S.Raghavan
Company Secretary

Encl : As above



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INVESTOR PRESENTATION

February 2018

SUDARSHAN

Safe-harbor statement

This presentation may contain statements which reflect Management's current views and estimates and could be construed as forward looking statements.

These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements.

These risks and uncertainties include, but are not limited to our exposure to changes in general economic conditions, market, Foreign currency and other risks, changes in government policies/regulations, tax regimes as also technological changes.

The company assumes no responsibility to publicly amend, modify or revise any forward looking statements, on the basis of subsequent development, information or events or otherwise.



SUDARSHAN

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Sudarshan at glance



Incepted in 1952

Manufacturer of Pigments, Effect pigments & Agrochemicals

Largest pigment producer in India with 35% market share



5th largest pigment producer in the world

SUDARSHAN

Highlights

- **Growth engine - in pursuit of the vision**

- From a non existent to the **5th largest producer** in the last 7 years
- Major capacity expansion lined up over next 5 years' under MOU signed with Government of Maharashtra for ₹ 1,000 crores investment

- **Cutting Edge Technology**

- Introduced 100+ new products - High Performance range, Cosmetic range
- Best in class infrastructure for Analytical and Application testing
- Best in class R&D professionals



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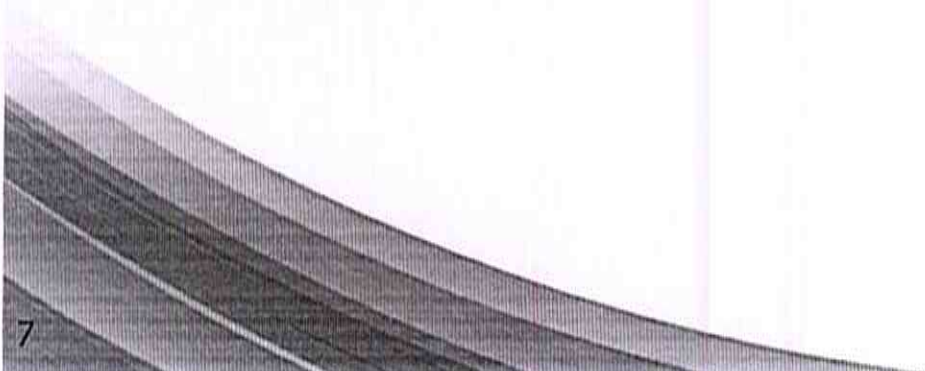
Highlights

- **Reliability and Sustainability**

- British Safety Council - Sword of Honor
- Amongst the top suppliers in the world, which meet the stringent social compliance norms of the Cosmetic Industry

- **Culture**

- Among "Top 50 Dream Companies to Work"
- Certified as "Great place to Work"



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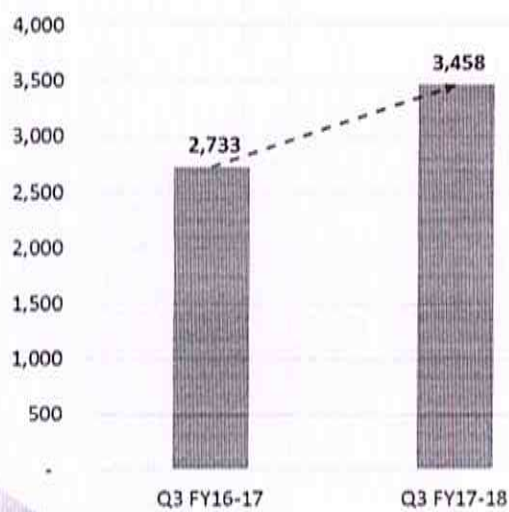
Group overview

Financial results

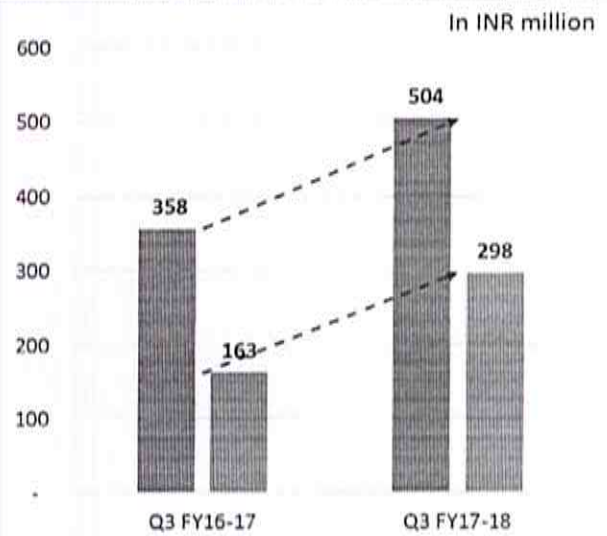
Business outlook

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Quarterly financial update



Net sales growth 27%



PBDIT growth 41%
PBT growth 82%

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Comparative

	For the Quarter				Amounts in ₹ Million
	31.12.2016		31.12.2017		
Total income	3,012		3,451		
PBDIT	358	11.9%	504	14.6%	
PBIT	229	7.6%	351	10.2%	
PBT	163	5.4%	298	8.6%	
PAT	124	4.1%	191	5.5%	

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Key ratios

	As on	
	31.12.2016	31.12.2017
Debt-Equity	0.9	0.8
Interest coverage	6.7	6.3
Current ratio	1.4	1.1
EPS (basic & diluted - Annualised)	13.8	12.6

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Pigment Sales (Q3)

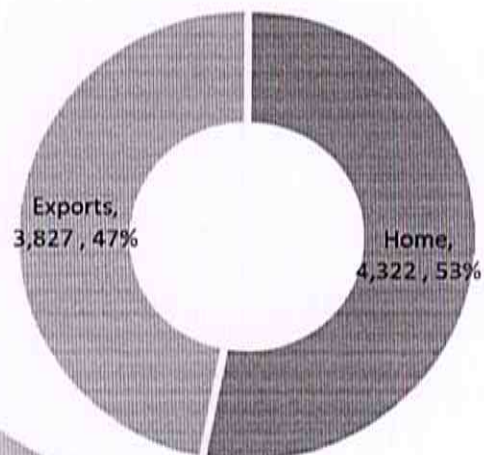


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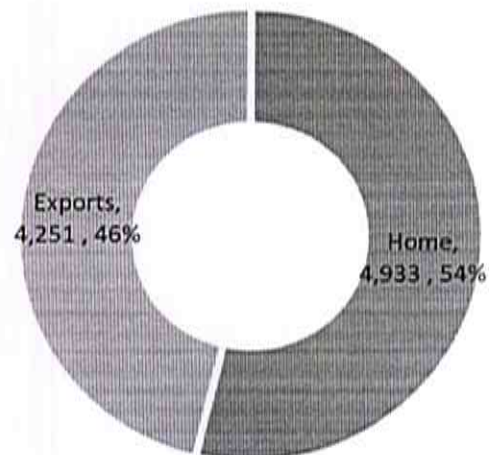
Pigment Sales (YTD)

In INR million

YTD Dec-16



YTD Dec-17



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Business highlights

- Demand improvement across all geographies
- Specific raw material increases in organic chemistry due to China environmental norms tightening leading to vendor plant shut downs
- Customer price increases initiated and partial pass through achieved

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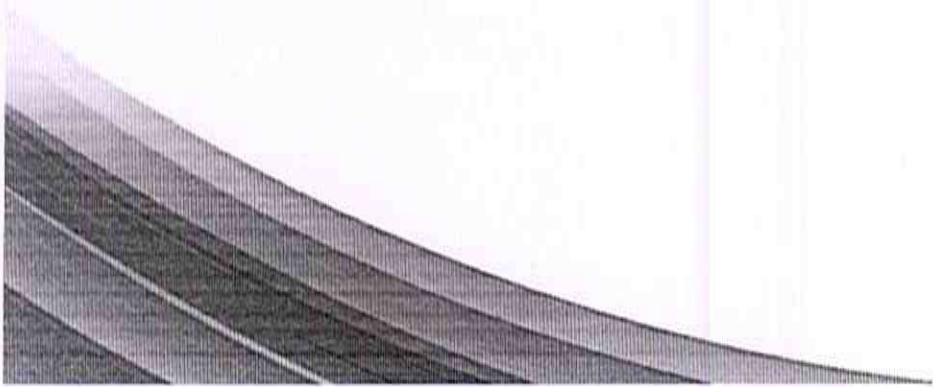
Business development initiatives in the focussed international geographies to help in more product approvals and increase in customer base

Raw material prices will remain high

Customer price increase and tighter cost control to help maintain profitability

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Thank You

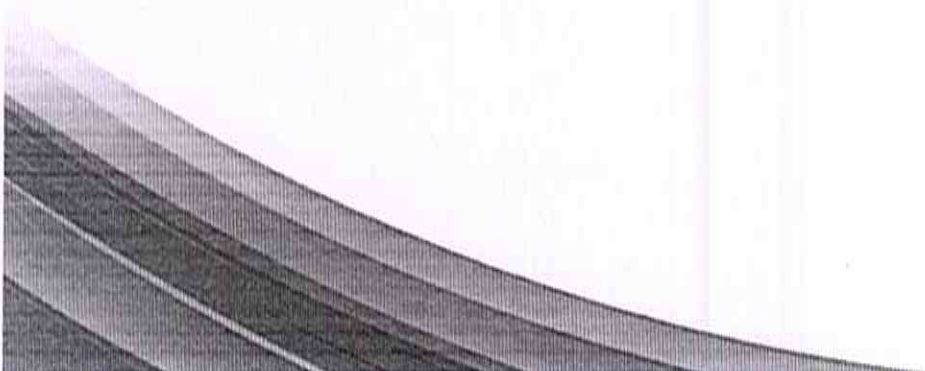


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growing
together ...

• Spiritually fulfilled • Socially just • Environmentally sustainable •



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