

# Appendix 4D

## Abacus Property Group

(comprising Abacus Group Holdings Limited and its controlled entities, Abacus Trust and its controlled entities, Abacus Income Trust and its controlled entities and Abacus Group Projects Limited and its controlled entities, Abacus Storage Property Trust and its controlled entities, Abacus Storage Operations Limited and its controlled entities)

The Appendix 4D should be read in conjunction with the interim financial report and the most recent annual financial report.

ABN: 31 080 604 619

## Interim Financial Report

For the half year ended 31 December 2017

## Results for announcement to the market

(corresponding period half year ended 31 December 2016)

|                                                                          |      |     |    |          |
|--------------------------------------------------------------------------|------|-----|----|----------|
| Total revenues and other income                                          | down | 23% | to | \$204.1m |
| Net profit after income tax expense attributable to members of the Group | down | 39% | to | \$117.5m |
| Underlying profit <sup>(1)</sup>                                         | up   | 11% | to | \$77.3m  |

- (1) The underlying profit reflects the statutory profit / (loss) as adjusted in order to present a figure which reflects the Directors' assessment of the result for the ongoing business activities of the Group, in accordance with the AICD / Finsia principles for reporting underlying profit. Adjustments have been adjusted for the fair value of investments held at balance date.

|                                                                                                                                                                                                        | 31 Dec 2017<br>\$'000 | 31 Dec 2016<br>\$'000 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| <b>Consolidated statutory net profit after tax attributable to members of the Group</b>                                                                                                                | <b>117,507</b>        | <b>191,716</b>        |
| less: consolidated profits relating to managed funds (these profits are excluded as the profits of the managed funds cannot and do not form part of the assessable and distributable income of Abacus) | (511)                 | (30,301)              |
| <b>Net profit attributable to ABP securityholders</b>                                                                                                                                                  | <b>116,996</b>        | <b>161,415</b>        |
| <b>Certain significant items:</b>                                                                                                                                                                      |                       |                       |
| Net change in fair value of investment properties held at balance date                                                                                                                                 | (33,994)              | (60,966)              |
| Net gain in fair value of investments and financial instruments held at balance date                                                                                                                   | 4,980                 | (15,319)              |
| Net gain in fair value of derivatives                                                                                                                                                                  | (1,544)               | (3,093)               |
| Net change in fair value of property, plant and equipment and investment properties included in equity accounted investments                                                                           | (7,561)               | (15,903)              |
| Tax expense / (benefit) on significant items                                                                                                                                                           | (1,543)               | 3,359                 |
| <b>Underlying profit attributable to ABP securityholders</b>                                                                                                                                           | <b>77,334</b>         | <b>69,493</b>         |
| Basic earnings per security (cents)                                                                                                                                                                    | 20.37                 | 33.76                 |
| Basic underlying earnings per security^ (cents)                                                                                                                                                        | 13.41                 | 12.24                 |
| Distribution per security (cents - including proposed distribution)                                                                                                                                    | 9.00                  | 8.75                  |
| Weighted average securities on issue (million)                                                                                                                                                         | 576.9                 | 567.9                 |
| ^Abacus                                                                                                                                                                                                |                       |                       |

|                                                                                                 |                      |
|-------------------------------------------------------------------------------------------------|----------------------|
| Distributions                                                                                   | per stapled security |
| December 2017 half                                                                              | 9.00 cents           |
| This distribution was declared on 12 January 2018 and will be paid on or about 28 February 2018 |                      |
| Record date for determining entitlement to the distributions                                    | 18 January 2018      |

Refer to the attached announcement for a detailed discussion of the Abacus Property Group's results and the above figures for the half year ended 31 December 2017.

| Details of individual and total distribution payments to securityholders                                                                                                        | per stapled security | Total      |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|------------|
| Final June 2017 distribution                                                                                                                                                    | paid 31 August 2017  | 8.75 cents |
| \$50.4m                                                                                                                                                                         |                      |            |
| The distributions were paid in full by Abacus Trust, Abacus Income Trust and Abacus Storage Property Trust which do not pay tax, hence there were no franking credits attached. |                      |            |

|                                                 |                  |              |
|-------------------------------------------------|------------------|--------------|
|                                                 | 31 December 2017 | 30 June 2017 |
| Net tangible assets per security <sup>(2)</sup> | \$3.13           | \$3.02       |

(2) Net tangible assets per security excludes the external non-controlling interest.

The Group has neither gained or lost control of any entities during the period.

| Details of associates and joint venture entities |                    |             |                            |               |
|--------------------------------------------------|--------------------|-------------|----------------------------|---------------|
|                                                  | Ownership Interest |             | Share of net profit/(loss) |               |
|                                                  | 31 Dec 2017        | 31 Dec 2016 | 31 Dec 2017                | 31 Dec 2016   |
|                                                  | %                  | %           | \$'000                     | \$'000        |
| Australian Aggregation Head Trust                | 25                 | 25          | 12,830                     | 4,933         |
| Fordtrans Pty Ltd (Virginia Park)                | 50                 | 50          | 924                        | (3,173)       |
| Oasis JV Unit Trust                              | 40                 | 40          | 1,353                      | 1,246         |
| Queensberry Street Carlton Unit Trust            | 50                 | 50          | 5,562                      | -             |
| St Leonards JV Unit Trust                        | 50                 | 50          | 18,650                     | 670           |
| Other                                            | 10- 50             | 10- 50      | 1,585                      | 26,829        |
|                                                  |                    |             | <b>40,904 *</b>            | <b>30,505</b> |

\* The equity accounted profits/losses includes a fair value increment of \$7.6 million

## Distribution Reinvestment Plan (DRP)

The Abacus Property Group DRP allows securityholders to reinvest their distributions into APG securities at the market price. Information on the terms of the DRP is available from our website [www.abacusproperty.com.au](http://www.abacusproperty.com.au).

Securityholders wishing to participate in the DRP may lodge their election notice at any time. The record date for determining entitlements to each distribution is also the record date for participation in the DRP for that distribution.

# Abacus Property Group

ABN 31 080 604 619

## Financial Report

For the half year ended 31 December 2017

# **HALF-YEAR FINANCIAL REPORT**

**31 December 2017**

## **Directory**

### **Abacus Group Holdings Limited**

ABN: 31 080 604 619

### **Abacus Group Projects Limited**

ABN: 11 104 066 104

### **Abacus Storage Operations Limited**

ABN: 37 112 457 075

### **Abacus Funds Management Limited**

ABN: 66 007 415 590

### **Abacus Storage Funds Management Limited**

ABN: 41 109 324 834

### **Registered Office**

Level 34, Australia Square  
264-278 George Street  
SYDNEY NSW 2000  
Tel: (02) 9253 8600  
Fax: (02) 9253 8616  
Website: [www.abacusproperty.com.au](http://www.abacusproperty.com.au)

### **Share Registry:**

Boardroom Pty Ltd  
Level 12, 225 George St  
SYDNEY NSW 2000  
Tel: 1300 737 760  
Fax: 1300 653 459

### **Custodian:**

Perpetual Trustee Company Limited  
Level 12 Angel Place  
123 Pitt Street  
SYDNEY NSW 2000

### **Auditor (Financial and Compliance Plan):**

Ernst & Young  
200 George Street  
SYDNEY NSW 2000

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It is recommended that this Half-Year Financial Report should be read in conjunction with the Half-Year Financial Report of Abacus Trust, Abacus Group Projects Limited, Abacus Income Trust, Abacus Storage Property Trust and Abacus Storage Operations Limited as at 31 December 2017 and Abacus Property Group's 30 June 2017 Annual Financial Report. It is also recommended that the report be considered together with any public announcements made by the Abacus Property Group in accordance with its continuous disclosure obligations arising under the Corporations Act 2001.

## DIRECTORS' REPORT

31 December 2017

The Directors present their report for the period ended 31 December 2017.

### DIRECTORS

The Directors of Abacus Group Holdings Limited ("AGHL"), Abacus Funds Management Limited ("AFML") - the Responsible Entity of Abacus Trust ("AT") and Abacus Income Trust ("AIT"), Abacus Group Projects Limited ("AGPL"), Abacus Storage Funds Management Limited ("ASFML") - the Responsible Entity of Abacus Storage Property Trust ("ASPT") and Abacus Storage Operations Limited ("ASOL") in office during the half-year and until the date of this report are as follows. Directors were in office for this entire period unless otherwise stated.

|                  |                                                         |
|------------------|---------------------------------------------------------|
| John Thame       | Chairman (Non-executive)                                |
| Frank Wolf       | Managing Director                                       |
| William Bartlett | Non-executive Director                                  |
| Malcolm Irving   | Non-executive Director (retired on 14 November 2017)    |
| Jingmin Qian     | Non-executive Director (appointed on 26 September 2017) |
| Myra Salkinder   | Non-executive Director                                  |
| Peter Spira      | Non-executive Director                                  |

On 17 January 2018 it was announced that Frank Wolf would retire as Managing Director on 1 July 2018 and Steven Sewell would be appointed as Managing Director on 2 July 2018.

### STRUCTURE AND PRINCIPAL ACTIVITIES

#### *Listed Structure / Entities*

The listed Abacus Property Group is a diversified property group that operates predominantly in Australia. It comprises AGHL, AT, AGPL, AIT, ASPT and ASOL (collectively "Abacus") and its securities trade on the Australian Securities Exchange ("ASX") as ABP. Abacus was listed on the ASX in November 2002 and its market capitalisation was over \$2.3 billion at 31 December 2017. Abacus is included in the S&P/ASX 200 A-REIT index (ASX:XPJ), a sub-index of the S&P/ASX 200 index that contains the listed vehicles classified as A-REITs.

Shares in AGHL, AGPL and ASOL and units in AT, AIT and ASPT have been stapled together so that none can be dealt with without the others and are traded together on the ASX as Abacus securities. An Abacus security consists of one share in AGHL, one unit in AT, one share in AGPL, one unit in AIT, one share in ASOL and one unit in ASPT. A transfer, issue or reorganisation of a share or unit in any of the component parts requires, while they continue to be stapled, a corresponding transfer, issue or reorganisation of a share or unit in each of the other component parts.

AGHL, AGPL and ASOL are companies that are incorporated and domiciled in Australia. AT, AIT and ASPT are Australian registered managed investment schemes. AFML is the Responsible Entity of AT and AIT and ASFML is the Responsible Entity of ASPT. Both AFML and ASFML are incorporated and domiciled in Australia and are wholly-owned subsidiaries of AGHL.

#### *Abacus Property Group Consolidation*

The application of AASB10 by Abacus results in the consolidation of Abacus Hospitality Fund and Abacus Wodonga Land Fund (the "Group"). This is due to the combination of Abacus' role as responsible entity, variable returns arising from its collective equity and loan investments in these funds.

AGHL has been identified as the parent entity of the Group. The financial reports of the Group for the half-year ended 31 December 2017 comprise the consolidated financial reports of AGHL and its controlled entities, AT and its controlled entities, AGPL and its controlled entities, AIT and its controlled entities, ASOL and its controlled entities, ASPT and its controlled entities, Abacus Hospitality Fund ("AHF") and its controlled entities and Abacus Wodonga Land Fund ("AWLF").

The principal activities of Abacus that contributed to its earnings during the course of the half-year ended 31 December 2017 included:

- investment in self-storage, office, retail and industrial properties to derive rental and fee income; and
- participation in property and residential developments to derive interest income and development profits.

These activities are reported in the segment information note.

**DIRECTORS' REPORT****31 December 2017****GROUP RESULTS SUMMARY**

The Group earned a statutory net profit excluding external non-controlling interests of \$117.5 million for the half-year ended 31 December 2017 (December 2016: \$191.7 million). This profit has been calculated in accordance with Australian Accounting Standards. It includes certain significant items that are adjusted to enable securityholders to obtain an understanding of Abacus' underlying profit of \$77.3 million (December 2016: \$69.5 million).

The underlying profit is derived from the statutory profit and presents a figure which the Directors' believe is useful in understanding the result of the ongoing business activities of Abacus. The underlying profit has been prepared in accordance with the AICD / Finsia reporting principles. The consolidated profits / losses which belong to the securityholders of Abacus Hospitality Fund and Abacus Wodonga Land Fund are excluded as these profits cannot and do not form part of the distributable income of Abacus. The calculation of underlying profit excludes unrealised fair value gains / losses on investment properties, adjustments arising from the effect of revaluing assets / liabilities carried at fair value (such as derivatives, financial instruments and investments), the consolidated profits / losses of managed funds which do not form part of the assessable or distributable profits of Abacus and other non-recurring adjustments deemed significant on account of their nature. Underlying profit is the basis on which distributions are determined.

The reconciliation between the Group's statutory profit excluding non-controlling interests and Abacus' underlying profit is below. This reconciliation and the underlying profit has not been reviewed or audited by the Group's auditor.

|                                                                                                                                                                                                            | 31 Dec 2017    | 31 Dec 2016    |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                                                                                                                                            | \$'000         | \$'000         |
| <b>Consolidated statutory net profit after tax attributable to members of the Group</b>                                                                                                                    | <b>117,507</b> | <b>191,716</b> |
| less: Consolidated profits relating to the managed funds (these profits are excluded as the profits of the managed funds cannot and do not form part of the assessable and distributable income of Abacus) | (511)          | (30,301)       |
| <b>Net profit attributable to Abacus securityholders</b>                                                                                                                                                   | <b>116,996</b> | <b>161,415</b> |
| <b>Certain significant items:</b>                                                                                                                                                                          |                |                |
| Net change in fair value of investment properties held at balance date                                                                                                                                     | (33,994)       | (60,966)       |
| Net change in fair value of investments and financial instruments held at balance date                                                                                                                     | 4,980          | (15,319)       |
| Net change in fair value of derivatives                                                                                                                                                                    | (1,544)        | (3,093)        |
| Net change in fair value of property, plant and equipment and investment properties included in equity accounted investments                                                                               | (7,561)        | (15,903)       |
| Net tax expense / (benefit) on significant items                                                                                                                                                           | (1,543)        | 3,359          |
| <b>Underlying profit attributable to Abacus securityholders</b>                                                                                                                                            | <b>77,334</b>  | <b>69,493</b>  |
|                                                                                                                                                                                                            |                |                |
|                                                                                                                                                                                                            | 31 Dec 2017    | 31 Dec 2016    |
| Basic earnings per security (cents)                                                                                                                                                                        | 20.37          | 33.76          |
| Basic underlying earnings per security^ (cents)                                                                                                                                                            | 13.41          | 12.24          |
| Distribution per security^ (cents - including proposed distribution)                                                                                                                                       | 9.00           | 8.75           |
| Weighted average securities on issue (million)                                                                                                                                                             | 576.9          | 567.9          |

^Abacus

**DIRECTORS' REPORT**

31 December 2017

**GROUP RESULTS SUMMARY (continued)**

Abacus continued to be a cautious acquirer of new properties. Abacus remains committed that all new acquisitions are backed by strong property fundamentals and present a sound value proposition. Abacus purchased the following properties during the period: 257 Leitchs Road, Brendale for \$11 million, 187 Todd Road, Port Melbourne for \$44 million and two storage facilities in Stafford and Robina Queensland.

The Abacus investment portfolio was revalued at 31 December 2017 which resulted in a gain of \$34.0 million or a 2.2% increase on prior book values. In addition, there was a \$7.6 million gain for the period on the fair value of investment properties held in Abacus' third party capital platform. The investment property portfolio's overall weighted average capitalisation rate tightened 18 basis points from 7.13% to 6.95%. The investment portfolio (including equity accounted properties) is now valued at over \$1.93 billion including \$1.27 billion of commercial properties across 34 assets and \$656 million of storage facilities across 67 assets.

The reconciliation between the Group's statutory profit excluding non-controlling interests, Abacus' underlying profit and funds from operation ("FFO") is below. This reconciliation and the FFO has not been reviewed or audited by the Group's auditor.

|                                                                                                                              | 31 Dec 2017    | 31 Dec 2016    |
|------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                                                              | \$'000         | \$'000         |
| <b>Abacus funds from operations ("FFO")</b>                                                                                  | <b>79,286</b>  | <b>60,095</b>  |
| <b>Adjust for:</b>                                                                                                           |                |                |
| Net change in fair value of investment properties derecognised                                                               | (28)           | 10,875         |
| Depreciation on owner occupied property, plant and equipment                                                                 | (331)          | (335)          |
| Amortisation of rent abatement incentives                                                                                    | (890)          | (462)          |
| Amortisation of other tenant incentives                                                                                      | (811)          | (781)          |
| Tax (benefit)/expense on Non-FFO Items                                                                                       | 108            | 101            |
| <b>Underlying profit attributable to Abacus securityholders</b>                                                              | <b>77,334</b>  | <b>69,493</b>  |
| Net change in fair value of investment properties held at balance date                                                       | 33,994         | 60,966         |
| Net change in fair value of investments and financial instruments held at balance date                                       | (4,980)        | 15,319         |
| Net change in fair value of derivatives                                                                                      | 1,544          | 3,093          |
| Net change in fair value of property, plant and equipment and investment properties included in equity accounted investments | 7,561          | 15,903         |
| Net tax expense on significant items                                                                                         | 1,543          | (3,359)        |
| <b>Consolidated statutory net profit after tax attributable to members of the Group</b>                                      | <b>116,996</b> | <b>161,415</b> |

FFO has been determined with reference to the updated Property Council of Australia's voluntary disclosure guidelines to help investors and analysts compare Australian real estate organisations. FFO is calculated by adding back tenant incentive amortisation, depreciation on owner occupied property, plant & equipment (PP&E), change in fair value of investment properties derecognised and non-FFO tax benefit/expense to underlying profit.

**CHANGES IN THE STATE OF AFFAIRS**

The contributed equity of the Group increased \$7.3 million to \$1,588.5 million compared to \$1,581.2 million as at 30 June 2017 due to securityholder participation in the distribution reinvestment plan.

Total equity increased by \$62.5 million to \$1,877.1 million at 31 December 2017 compared to \$1,814.6 million at 30 June 2017.

**DISTRIBUTIONS**

An interim distribution of 9.00 cents per Abacus stapled security was declared on 12 January 2018 which will be paid on 28 February 2018. Distributions are paid on a semi-annual basis.

**SIGNIFICANT EVENTS AFTER BALANCE DATE**

Other than as disclosed already in this report and to the knowledge of directors, there has been no matter or circumstance that has arisen since the end of the half-year that has significantly affected, or may affect, the Group's operations in future financial periods, the results of those operations or the Group's state of affairs in future financial periods.

## **DIRECTORS' REPORT**

31 December 2017

### **ROUNDING**

The amounts contained in this report and in the half-year financial report have been rounded to the nearest \$1,000 (where rounding is applicable) under the option available to the group under ASIC Corporations Instrument 2016/191. The Group is an entity to which the instrument applies.

### **AUDITOR'S INDEPENDENCE DECLARATION**

We have obtained an independence declaration from our auditor, Ernst & Young, and such declaration is set out on page 6.

Signed in accordance with a resolution of the directors.  
Abacus Group Holdings Limited (ABN 31 080 604 619)



John Thame  
Chairman  
Sydney, 16 February 2018



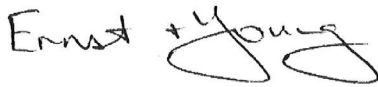
Frank Wolf  
Managing Director

## Auditor's Independence Declaration to the Directors of Abacus Group Holdings Limited

As lead auditor for the review of Abacus Group Holdings Limited for the half-year ended 31 December 2017, I declare to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Abacus Group Holdings Limited and the entities it controlled during the financial period.



Ernst & Young



Kathy Parsons  
Partner  
16 February 2018

# CONSOLIDATED INCOME STATEMENT

## HALF-YEAR ENDED 31 DECEMBER 2017

|                                                                                                          | Notes | 31 Dec 2017<br>\$'000 | 31 Dec 2016<br>\$'000 |
|----------------------------------------------------------------------------------------------------------|-------|-----------------------|-----------------------|
| <b>REVENUE</b>                                                                                           |       |                       |                       |
| Rental income                                                                                            |       | 74,193                | 76,349                |
| Hotel income                                                                                             |       | 14,224                | 19,968                |
| Finance income                                                                                           |       | 25,446                | 19,045                |
| Fee income                                                                                               |       | 2,481                 | 2,971                 |
| Sale of inventory                                                                                        |       | 8,374                 | 10,146                |
| <b>Total Revenue</b>                                                                                     |       | <b>124,718</b>        | <b>128,479</b>        |
| <b>OTHER INCOME</b>                                                                                      |       |                       |                       |
| Net change in fair value of investments and financial instruments derecognised                           |       | 824                   | 4,957                 |
| Net gain on sale of property, plant and equipment                                                        |       | -                     | 11,817                |
| Net change in fair value of investment properties and property, plant and equipment held at balance date |       | 33,994                | 80,299                |
| Net change in fair value of derivatives                                                                  |       | 1,544                 | 3,408                 |
| Share of profit from equity accounted investments                                                        | 5(a)  | 40,904                | 30,505                |
| Other income                                                                                             |       | 2,145                 | 4,382                 |
| <b>Total Revenue and Other Income</b>                                                                    |       | <b>204,129</b>        | <b>263,847</b>        |
| Property expenses and outgoings                                                                          |       | (22,891)              | (20,549)              |
| Hotel expenses                                                                                           |       | (10,376)              | (14,464)              |
| Depreciation and amortisation expense                                                                    |       | (2,434)               | (1,265)               |
| Cost of inventory sales                                                                                  |       | (5,860)               | (8,146)               |
| Net change in fair value of investment properties derecognised                                           |       | (28)                  | 12,613                |
| Net change in fair value of investments held at balance date                                             |       | (4,980)               | 15,567                |
| Finance costs                                                                                            |       | (15,207)              | (19,144)              |
| Administrative and other expenses                                                                        |       | (13,627)              | (13,875)              |
| <b>PROFIT BEFORE TAX</b>                                                                                 |       | <b>128,726</b>        | <b>214,584</b>        |
| Income tax expense                                                                                       |       | (10,322)              | (16,356)              |
| <b>NET PROFIT AFTER TAX</b>                                                                              |       | <b>118,404</b>        | <b>198,228</b>        |
| <b>PROFIT ATTRIBUTABLE TO:</b>                                                                           |       |                       |                       |
| Equity holders of the parent entity (AGHL)                                                               |       | 14,746                | 59,521                |
| <i>Equity holders of other stapled entities</i>                                                          |       |                       |                       |
| AT members                                                                                               |       | 72,538                | 100,476               |
| AGPL members                                                                                             |       | 465                   | 4,115                 |
| AIT members                                                                                              |       | (2,467)               | 2,152                 |
| ASPT members                                                                                             |       | 10,851                | 6,145                 |
| ASOL members                                                                                             |       | 21,374                | 19,307                |
| <b>Stapled security holders</b>                                                                          |       | <b>117,507</b>        | <b>191,716</b>        |
| Net profit attributable to external non-controlling interests                                            |       | 897                   | 6,512                 |
| <b>NET PROFIT</b>                                                                                        |       | <b>118,404</b>        | <b>198,228</b>        |

Basic and diluted earnings per stapled security (cents)

1

20.37

33.76

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

## HALF-YEAR ENDED 31 DECEMBER 2017

|                                                                                                                      | 31 Dec 2017<br>\$'000 | 31 Dec 2016<br>\$'000 |
|----------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| <b>NET PROFIT AFTER TAX</b>                                                                                          | 118,404               | 198,228               |
| <b>OTHER COMPREHENSIVE INCOME</b>                                                                                    |                       |                       |
| <i>Items that will not be reclassified subsequently to the income statement</i>                                      |                       |                       |
| Revaluation of assets, net of tax                                                                                    | 985                   | (1,717)               |
| <i>Items that may be reclassified subsequently to the income statement</i>                                           |                       |                       |
| Foreign exchange translation adjustments, net of tax                                                                 | (2,508)               | 452                   |
| <b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>                                                                     | <b>116,881</b>        | <b>196,963</b>        |
| <b>Total comprehensive income attributable to:</b>                                                                   |                       |                       |
| Members of the Group                                                                                                 | 115,592               | 191,134               |
| External non-controlling interests                                                                                   | 1,289                 | 5,829                 |
| <b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>                                                                     | <b>116,881</b>        | <b>196,963</b>        |
| <b>Total comprehensive income / (loss) attributable to members of the Group analysed by amounts attributable to:</b> |                       |                       |
| AGHL members                                                                                                         | 15,339                | 58,487                |
| AT members                                                                                                           | 72,538                | 100,476               |
| AGPL members                                                                                                         | 465                   | 4,115                 |
| AIT members                                                                                                          | (2,467)               | 2,152                 |
| ASPT members                                                                                                         | 8,396                 | 6,553                 |
| ASOL members                                                                                                         | 21,321                | 19,351                |
| <b>TOTAL COMPREHENSIVE INCOME AFTER TAX ATTRIBUTABLE TO MEMBERS OF THE GROUP</b>                                     | <b>115,592</b>        | <b>191,134</b>        |

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

## AS AT 31 DECEMBER 2017

|                                       |       | 31 Dec 2017      | 30 Jun 2017      |
|---------------------------------------|-------|------------------|------------------|
|                                       | Notes | \$'000           | \$'000           |
| <b>CURRENT ASSETS</b>                 |       |                  |                  |
| Investment properties held for sale   | 2     | -                | 8,000            |
| Inventory                             | 3(a)  | 51,894           | 8,474            |
| Property loans                        | 4(a)  | 1,076            | 72,597           |
| Cash and cash equivalents             |       | 72,237           | 56,267           |
| Trade and other receivables           |       | 15,565           | 18,436           |
| Derivatives at fair value             |       | 484              | 1,667            |
| Other financial assets                | 4(b)  | 22,488           | -                |
| Other                                 |       | 3,820            | 3,263            |
| <b>TOTAL CURRENT ASSETS</b>           |       | <b>167,564</b>   | <b>168,704</b>   |
| <b>NON-CURRENT ASSETS</b>             |       |                  |                  |
| Investment properties                 | 2     | 1,689,873        | 1,563,523        |
| Inventory                             | 3(b)  | 77,785           | 96,479           |
| Property loans                        | 4(c)  | 320,789          | 274,070          |
| Equity accounted investments          | 5(b)  | 154,045          | 167,248          |
| Deferred tax assets                   |       | 6,079            | 6,954            |
| Property, plant and equipment         | 10    | 85,071           | 84,734           |
| Derivatives at fair value             |       | 67               | -                |
| Other financial assets                | 4(d)  | 13,432           | 42,543           |
| Intangible assets and goodwill        |       | 32,394           | 32,394           |
| <b>TOTAL NON-CURRENT ASSETS</b>       |       | <b>2,379,535</b> | <b>2,267,945</b> |
| <b>TOTAL ASSETS</b>                   |       | <b>2,547,099</b> | <b>2,436,649</b> |
| <b>CURRENT LIABILITIES</b>            |       |                  |                  |
| Trade and other payables              |       | 25,161           | 27,865           |
| Interest-bearing loans and borrowings | 6(a)  | 38,954           | -                |
| Derivatives at fair value             |       | 1,120            | 5,469            |
| Income tax payable                    |       | 6,963            | 740              |
| Other                                 |       | 4,134            | 6,910            |
| <b>TOTAL CURRENT LIABILITIES</b>      |       | <b>76,332</b>    | <b>40,984</b>    |
| <b>NON-CURRENT LIABILITIES</b>        |       |                  |                  |
| Interest-bearing loans and borrowings | 6(b)  | 565,090          | 549,184          |
| Derivatives at fair value             |       | 13,440           | 16,814           |
| Deferred tax liabilities              |       | 10,575           | 10,358           |
| Other                                 |       | 4,543            | 4,709            |
| <b>TOTAL NON-CURRENT LIABILITIES</b>  |       | <b>593,648</b>   | <b>581,065</b>   |
| <b>TOTAL LIABILITIES</b>              |       | <b>669,980</b>   | <b>622,049</b>   |
| <b>NET ASSETS</b>                     |       | <b>1,877,119</b> | <b>1,814,600</b> |
| <b>TOTAL EQUITY</b>                   |       | <b>1,877,119</b> | <b>1,814,600</b> |

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)**

AS AT 31 DECEMBER 2017

|                                                                        | Notes | 31 Dec 2017<br>\$'000 | 30 Jun 2017<br>\$'000 |
|------------------------------------------------------------------------|-------|-----------------------|-----------------------|
| <b>Equity attributable to members of AGHL:</b>                         |       |                       |                       |
| Contributed equity                                                     |       | 347,067               | 344,284               |
| Reserves                                                               |       | 16,460                | 18,373                |
| Retained earnings                                                      |       | 87,645                | 72,899                |
| <b>Total equity attributable to members of AGHL:</b>                   |       | <b>451,172</b>        | <b>435,556</b>        |
| <b>Equity attributable to unitholders of AT:</b>                       |       |                       |                       |
| Contributed equity                                                     |       | 939,119               | 935,977               |
| Retained earnings / accumulated losses                                 |       | 14,753                | (23,340)              |
| <b>Total equity attributable to unitholders of AT:</b>                 |       | <b>953,872</b>        | <b>912,637</b>        |
| <b>Equity attributable to members of AGPL:</b>                         |       |                       |                       |
| Contributed equity                                                     |       | 27,277                | 27,150                |
| Retained earnings                                                      |       | 17,095                | 16,630                |
| <b>Total equity attributable to members of AGPL:</b>                   |       | <b>44,372</b>         | <b>43,780</b>         |
| <b>Equity attributable to unitholders of AIT:</b>                      |       |                       |                       |
| Contributed equity                                                     |       | 130,923               | 130,556               |
| Accumulated losses                                                     |       | (91,903)              | (80,300)              |
| <b>Total equity attributable to unitholders of AIT:</b>                |       | <b>39,020</b>         | <b>50,256</b>         |
| <b>Equity attributable to members of ASPT:</b>                         |       |                       |                       |
| Contributed equity                                                     |       | 123,286               | 122,535               |
| Reserves                                                               |       | (306)                 | 2,148                 |
| Retained earnings / accumulated losses                                 |       | 1,494                 | (2,100)               |
| <b>Total equity attributable to members of ASPT:</b>                   |       | <b>124,474</b>        | <b>122,583</b>        |
| <b>Equity attributable to members of ASOL:</b>                         |       |                       |                       |
| Contributed equity                                                     |       | 20,849                | 20,654                |
| Reserves                                                               |       | 120                   | 174                   |
| Retained earnings                                                      |       | 201,833               | 180,459               |
| <b>Total equity attributable to members of ASOL:</b>                   |       | <b>222,802</b>        | <b>201,287</b>        |
| <b>Equity attributable to external non-controlling interest:</b>       |       |                       |                       |
| Contributed equity                                                     |       | 61,042                | 68,809                |
| Reserves                                                               |       | 8,240                 | 7,847                 |
| Accumulated losses                                                     |       | (27,875)              | (28,134)              |
| <b>Total equity attributable to external non-controlling interest:</b> |       | <b>41,407</b>         | <b>48,522</b>         |
| <b>TOTAL EQUITY</b>                                                    |       | <b>1,877,119</b>      | <b>1,814,621</b>      |
| Contributed equity                                                     | 8     | 1,588,521             | 1,581,156             |
| Reserves                                                               |       | 16,274                | 20,695                |
| Retained earnings                                                      |       | 230,917               | 164,248               |
| Total stapled security holders' interest in equity                     |       | 1,835,712             | 1,766,099             |
| Total external non-controlling interest                                |       | 41,407                | 48,522                |
| <b>TOTAL EQUITY</b>                                                    |       | <b>1,877,119</b>      | <b>1,814,621</b>      |

# CONSOLIDATED STATEMENT OF CASH FLOW

## HALF-YEAR ENDED 31 DECEMBER 2017

|                                                                   | 31 Dec 2017     | 31 Dec 2016      |
|-------------------------------------------------------------------|-----------------|------------------|
|                                                                   | \$'000          | \$'000           |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                       |                 |                  |
| Income receipts                                                   | 177,066         | 148,551          |
| Interest received                                                 | 389             | 637              |
| Distributions received                                            | 291             | 209              |
| Income tax paid                                                   | (3,002)         | (3,644)          |
| Finance costs paid                                                | (14,433)        | (16,830)         |
| Operating payments                                                | (58,628)        | (59,463)         |
| Payments for land acquisitions                                    | (30,656)        | (11,311)         |
| <b>NET CASH FLOWS FROM OPERATING ACTIVITIES</b>                   | <b>71,027</b>   | <b>58,149</b>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                       |                 |                  |
| Payments for investments and funds advanced                       | (48,922)        | (36,612)         |
| Proceeds from sale and settlement of investments and funds repaid | 79,222          | 68,171           |
| Purchase of property, plant and equipment                         | (982)           | (708)            |
| Disposal of property, plant and equipment                         | -               | 72,755           |
| Purchase of investment properties                                 | (90,760)        | (129,594)        |
| Disposal of investment properties                                 | 675             | 133,370          |
| Payment for other investments                                     | (1,056)         | (924)            |
| <b>NET CASH FLOWS FROM / (USED IN) INVESTING ACTIVITIES</b>       | <b>(61,823)</b> | <b>106,458</b>   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                       |                 |                  |
| Proceeds from issue of units                                      | -               | 17,550           |
| Return of capital                                                 | (42)            | (3,542)          |
| Payment of issue costs                                            | (596)           | (556)            |
| Repayment of borrowings                                           | (4,378)         | (150,040)        |
| Proceeds from borrowings                                          | 57,294          | 5,521            |
| Distributions paid                                                | (45,415)        | (19,988)         |
| <b>NET CASH FLOWS FROM / (USED IN) FINANCING ACTIVITIES</b>       | <b>6,863</b>    | <b>(151,055)</b> |
| <b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>                  | <b>16,067</b>   | <b>13,552</b>    |
| Net foreign exchange differences                                  | (97)            | (2)              |
| Cash and cash equivalents at beginning of period                  | 56,267          | 43,792           |
| <b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>                 | <b>72,237</b>   | <b>57,342</b>    |

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

## HALF-YEAR ENDED 31 DECEMBER 2017

|                                                  | Attributable to the stapled security holder |                           |                                      |                          |                   | External                 |                  |
|--------------------------------------------------|---------------------------------------------|---------------------------|--------------------------------------|--------------------------|-------------------|--------------------------|------------------|
|                                                  | Issued capital                              | Asset revaluation reserve | Foreign currency translation reserve | Employee equity benefits | Retained earnings | Non-controlling interest | Total Equity     |
| CONSOLIDATED                                     | \$'000                                      | \$'000                    | \$'000                               | \$'000                   | \$'000            | \$'000                   | \$'000           |
| <b>At 1 July 2017</b>                            | 1,581,156                                   | 11,880                    | 2,322                                | 6,493                    | 164,248           | 48,522                   | 1,814,621        |
| Other comprehensive income                       | -                                           | 592                       | (2,508)                              | -                        | -                 | 393                      | (1,523)          |
| Net income for the period                        | -                                           | -                         | -                                    | -                        | 117,507           | 897                      | 118,404          |
| <b>Total comprehensive income for the period</b> | -                                           | 592                       | (2,508)                              | -                        | 117,507           | 1,290                    | 116,881          |
| Return of capital                                | -                                           | -                         | -                                    | -                        | -                 | (7,670)                  | (7,670)          |
| Issue costs                                      | 1,682                                       | -                         | -                                    | -                        | -                 | -                        | 1,682            |
| Distribution reinvestment plan                   | 5,683                                       | -                         | -                                    | -                        | -                 | -                        | 5,683            |
| Security acquisition rights                      | -                                           | -                         | -                                    | (2,505)                  | -                 | -                        | (2,505)          |
| Acquisition of units in subsidiary               | -                                           | -                         | -                                    | -                        | (476)             | -                        | (476)            |
| Distribution to security holders                 | -                                           | -                         | -                                    | -                        | (50,362)          | (735)                    | (51,097)         |
| <b>At 31 December 2017</b>                       | <b>1,588,521</b>                            | <b>12,472</b>             | <b>(186)</b>                         | <b>3,988</b>             | <b>230,917</b>    | <b>41,407</b>            | <b>1,877,119</b> |

|                                                  | Attributable to the stapled security holder |                           |                                      |                          |                   | External                 |                  |
|--------------------------------------------------|---------------------------------------------|---------------------------|--------------------------------------|--------------------------|-------------------|--------------------------|------------------|
|                                                  | Issued capital                              | Asset revaluation reserve | Foreign currency translation reserve | Employee equity benefits | Retained earnings | Non-controlling interest | Total Equity     |
| CONSOLIDATED                                     | \$'000                                      | \$'000                    | \$'000                               | \$'000                   | \$'000            | \$'000                   | \$'000           |
| <b>At 1 July 2016</b>                            | 1,523,878                                   | 5,521                     | 2,364                                | 7,273                    | (23,054)          | 43,295                   | 1,559,277        |
| Other comprehensive income                       | -                                           | (1,034)                   | 452                                  | -                        | -                 | (682)                    | (1,264)          |
| Net income for the period                        | -                                           | -                         | -                                    | -                        | 191,716           | 6,512                    | 198,228          |
| <b>Total comprehensive income for the period</b> | -                                           | (1,034)                   | 452                                  | -                        | 191,716           | 5,830                    | 196,964          |
| Equity raisings                                  | 17,347                                      | -                         | -                                    | -                        | -                 | 202                      | 17,549           |
| Return of capital                                | -                                           | -                         | -                                    | -                        | -                 | (3,542)                  | (3,542)          |
| Issue costs                                      | (352)                                       | -                         | -                                    | -                        | -                 | -                        | (352)            |
| Distribution reinvestment plan                   | 31,077                                      | -                         | -                                    | -                        | -                 | -                        | 31,077           |
| Security acquisition rights                      | -                                           | -                         | -                                    | (2,084)                  | -                 | -                        | (2,084)          |
| Distribution to security holders                 | -                                           | -                         | -                                    | -                        | (47,309)          | (1,227)                  | (48,536)         |
| <b>At 31 December 2016</b>                       | <b>1,571,950</b>                            | <b>4,487</b>              | <b>2,816</b>                         | <b>5,189</b>             | <b>121,353</b>    | <b>44,558</b>            | <b>1,750,353</b> |

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**31 DECEMBER 2017**

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**NOTES TO THE FINANCIAL STATEMENTS – About this Report****31 DECEMBER 2017**

Abacus Property Group (“APG” or the “Group”) is comprised of Abacus Group Holdings Limited (“AGHL”) (the nominated parent entity), Abacus Trust (“AT”), Abacus Group Projects Limited (“AGPL”), Abacus Income Trust (“AIT”), Abacus Storage Property Trust (“ASPT”) and Abacus Storage Operations Limited (“ASOL”). Shares in AGHL, AGPL and ASOL and units in AT, AIT and ASPT have been stapled together so that neither can be dealt with without the other. The securities trade as one security on the Australian Securities Exchange (the “ASX”) under the code ABP.

The financial report of the Group for the half-year ended 31 December 2017 was authorised for issue in accordance with a resolution of the directors on 16 February 2018.

The nature of the operations and principal activities of the Group are described in the Directors’ Report.

The Group predominately operates in Australia. Following are the Group’s operating segments, which are regularly reviewed by the Chief Operating Decision Maker (“CODM”) to make decisions about resources allocation and to assess performance:

- (a) Property Investments: the segment is responsible for the investment in and ownership of commercial, retail, industrial properties and self-storage facilities. This segment also includes the equity accounting of co-investments in property entities not engaged in development and construction projects; and
- (b) Property Development: provides secured lending and related property financing solutions and is also responsible for the Group’s investment in joint venture developments and construction projects, which includes revenue from debt and equity investments in joint ventures.

Segment result includes transactions between operating segments which are then eliminated.

The Group has consolidated the Abacus Hospitality Fund and Abacus Wodonga Land Fund. The performances of these entities which are operated as externally managed investment schemes are considered to be non-core segments and are reviewed separately to that of the performance of the Group’s business segments.

\* The operating segments reported by the Group have changed from the prior period. Accordingly, prior period comparatives have been restated to reflect the change.

## NOTES TO THE FINANCIAL STATEMENTS – Segment Information

31 DECEMBER 2017

|                                                                                            | Core Segments                      |               |                          | Non Core Segments      |               | Consolidated   |
|--------------------------------------------------------------------------------------------|------------------------------------|---------------|--------------------------|------------------------|---------------|----------------|
|                                                                                            | Property Investments<br>Commercial | Storage       | Property<br>Developments | Total Core<br>Segments | Other         | Eliminations   |
| Half-year ended 31 December 2017                                                           | \$'000                             | \$'000        | \$'000                   | \$'000                 | \$'000        | \$'000         |
| <b>Revenue</b>                                                                             |                                    |               |                          |                        |               |                |
| Rental income                                                                              | 37,229                             | 36,926        | -                        | 74,155                 | 38            | -              |
| Hotel income                                                                               | -                                  | -             | -                        | -                      | 14,224        | -              |
| Finance income                                                                             | -                                  | -             | 24,947                   | 24,947                 | 4             | -              |
| Fee income                                                                                 | 4,319                              | -             | -                        | 4,319                  | -             | (1,838)        |
| Sale of inventory                                                                          | -                                  | -             | -                        | -                      | 8,374         | -              |
| Net change in fair value of investments and financial instruments derecognised             | 824                                | -             | -                        | 824                    | -             | -              |
| Net change in investment properties and property, plant and equipment held at balance date | 13,397                             | 20,597        | -                        | 33,994                 | -             | -              |
| Share of profit from equity accounted investments ^                                        | 34,206                             | -             | 6,698                    | 40,904                 | -             | -              |
| Other income                                                                               | 2,099                              | -             | 46                       | 2,145                  | -             | -              |
| Other unallocated revenue                                                                  | -                                  | -             | -                        | 1,706                  | 333           | -              |
| <b>Total consolidated revenue</b>                                                          | <b>92,074</b>                      | <b>57,523</b> | <b>31,691</b>            | <b>182,994</b>         | <b>22,973</b> | <b>(1,838)</b> |
| Property expenses and outgoings                                                            | (9,281)                            | (13,516)      | -                        | (22,797)               | (94)          | -              |
| Hotel expenses                                                                             | -                                  | -             | -                        | -                      | (10,376)      | -              |
| Depreciation and amortisation expense                                                      | (935)                              | (206)         | -                        | (1,141)                | (1,293)       | -              |
| Cost of inventory sales                                                                    | (5)                                | -             | -                        | (5)                    | (7,088)       | 1,233          |
| Net change in fair value of investment properties derecognised                             | (28)                               | -             | -                        | (28)                   | -             | -              |
| Net change in fair value of investments held at balance date                               | 283                                | -             | (5,263)                  | (4,980)                | -             | -              |
| Administrative and other expenses                                                          | (8,346)                            | -             | (3,577)                  | (11,923)               | (791)         | (913)          |
| <b>Segment result</b>                                                                      | <b>73,762</b>                      | <b>43,801</b> | <b>22,851</b>            | <b>142,120</b>         | <b>3,331</b>  | <b>(1,518)</b> |
| Finance costs                                                                              |                                    |               |                          | (14,814)               | (1,451)       | 1,058          |
| Profit before tax                                                                          |                                    |               |                          | 127,306                | 1,880         | (460)          |
| Income tax expense                                                                         |                                    |               |                          | (10,322)               | -             | -              |
| <b>Net profit for the period</b>                                                           |                                    |               |                          | <b>116,984</b>         | <b>1,880</b>  | <b>(460)</b>   |
| less non-controlling interest                                                              |                                    |               |                          | 12                     | (909)         | -              |
| <b>Net profit for the period attributable to members of the Group</b>                      |                                    |               |                          | <b>116,996</b>         | <b>971</b>    | <b>(460)</b>   |

^ includes fair value gain of \$7.6 million

## NOTES TO THE FINANCIAL STATEMENTS – Segment Information (continued)

31 DECEMBER 2017

|                                                                                            | Core Segments                      |               |                          | Non Core Segments      |               | Consolidated   |
|--------------------------------------------------------------------------------------------|------------------------------------|---------------|--------------------------|------------------------|---------------|----------------|
|                                                                                            | Property Investments<br>Commercial | Storage       | Property<br>Developments | Total Core<br>Segments | Other         | Eliminations   |
| Half-year ended 31 December 2016                                                           | \$'000                             | \$'000        | \$'000                   | \$'000                 | \$'000        | \$'000         |
| <b>Revenue</b>                                                                             |                                    |               |                          |                        |               |                |
| Rental income                                                                              | 35,718                             | 34,382        | -                        | 70,100                 | 6,249         | -              |
| Hotel income                                                                               | -                                  | -             | -                        | -                      | 19,968        | -              |
| Finance income                                                                             | -                                  | -             | 18,771                   | 18,771                 | -             | -              |
| Fee income                                                                                 | 6,696                              | -             | -                        | 6,696                  | -             | (3,725)        |
| Sale of inventory                                                                          | -                                  | -             | -                        | -                      | 10,146        | -              |
| Net change in fair value of investments and financial instruments derecognised             | 4,710                              | -             | -                        | 4,710                  | 247           | -              |
| Net gain on sale of property, plant and equipment                                          | -                                  | -             | -                        | -                      | 11,817        | -              |
| Net change in investment properties and property, plant and equipment held at balance date | 48,595                             | 12,371        | -                        | 60,966                 | 19,333        | -              |
| Share of profit from equity accounted investments ^                                        | 23,754                             | -             | 6,963                    | 30,717                 | -             | (212)          |
| Other income                                                                               | 2,579                              | -             | 978                      | 3,557                  | 825           | -              |
| Other unallocated revenue                                                                  | -                                  | -             | -                        | 3,287                  | 395           | -              |
| <b>Total consolidated revenue</b>                                                          | <b>122,052</b>                     | <b>46,753</b> | <b>26,712</b>            | <b>198,804</b>         | <b>68,980</b> | <b>(3,937)</b> |
| Property expenses and outgoings                                                            | (6,498)                            | (12,586)      | -                        | (19,084)               | (1,670)       | 205            |
| Hotel expenses                                                                             | -                                  | -             | -                        | -                      | (14,464)      | -              |
| Depreciation and amortisation expense                                                      | (921)                              | (195)         | -                        | (1,116)                | (149)         | -              |
| Cost of inventory sales                                                                    | -                                  | -             | -                        | -                      | (10,146)      | 2,000          |
| Net change in fair value of investment properties derecognised                             | 10,875                             | -             | -                        | 10,875                 | 1,738         | -              |
| Net change in fair value of investments held at balance date                               | (794)                              | (461)         | 16,574                   | 15,319                 | (17)          | 265            |
| Administrative and other expenses                                                          | (8,951)                            | -             | (2,238)                  | (11,189)               | (844)         | (1,842)        |
| <b>Segment result</b>                                                                      | <b>115,763</b>                     | <b>33,511</b> | <b>41,048</b>            | <b>193,609</b>         | <b>43,428</b> | <b>(3,309)</b> |
| Finance costs                                                                              |                                    |               |                          | (16,908)               | (4,763)       | 2,527          |
| Profit before tax                                                                          |                                    |               |                          | 176,701                | 38,665        | (782)          |
| Income tax expense                                                                         |                                    |               |                          | (14,367)               | (1,989)       | -              |
| <b>Net profit for the period</b>                                                           |                                    |               |                          | <b>162,334</b>         | <b>36,676</b> | <b>(782)</b>   |
| less non-controlling interest                                                              |                                    |               |                          | (919)                  | (5,593)       | -              |
| <b>Net profit for the period attributable to members of the Group</b>                      |                                    |               |                          | <b>161,415</b>         | <b>31,083</b> | <b>(782)</b>   |

^ includes fair value gain of \$15.9 million

## NOTES TO THE FINANCIAL STATEMENTS – Segment Information (continued)

31 DECEMBER 2017

|                                                         | Core Segments                    |                                   |                       |                  | Non Core Segments |                        |                        |
|---------------------------------------------------------|----------------------------------|-----------------------------------|-----------------------|------------------|-------------------|------------------------|------------------------|
|                                                         | Property<br>Investment<br>\$'000 | Property<br>Development<br>\$'000 | Unallocated<br>\$'000 | Total<br>\$'000  | Other<br>\$'000   | Eliminations<br>\$'000 | Consolidated<br>\$'000 |
| <b>As at 31 December 2017</b>                           |                                  |                                   |                       |                  |                   |                        |                        |
| Current assets                                          | 22,288                           | 44,823                            | 60,235                | 127,346          | 40,218            | -                      | 167,564                |
| Non-current assets                                      | 1,908,969                        | 398,986                           | 39,438                | 2,347,393        | 81,219            | (49,077)               | 2,379,535              |
| <b>Total assets</b>                                     | <b>1,931,257</b>                 | <b>443,809</b>                    | <b>99,673</b>         | <b>2,474,739</b> | <b>121,437</b>    | <b>(49,077)</b>        | <b>2,547,099</b>       |
| Current liabilities                                     | 14,701                           | 7,138                             | 47,543                | 69,382           | 6,950             | -                      | 76,332                 |
| Non-current liabilities                                 | 1,194                            | 511                               | 546,221               | 547,926          | 105,733           | (60,011)               | 593,648                |
| <b>Total liabilities</b>                                | <b>15,895</b>                    | <b>7,649</b>                      | <b>593,764</b>        | <b>617,308</b>   | <b>112,683</b>    | <b>(60,011)</b>        | <b>669,980</b>         |
| <b>Net assets</b>                                       | <b>1,915,362</b>                 | <b>436,160</b>                    | <b>(494,091)</b>      | <b>1,857,431</b> | <b>8,754</b>      | <b>10,934</b>          | <b>1,877,119</b>       |
| Total facilities - bank loans                           |                                  |                                   |                       | 973,000          | -                 |                        | 973,000                |
| Facilities used at reporting date - bank loans          |                                  |                                   |                       | (567,723)        | -                 |                        | (567,723)              |
| <b>Facilities unused at reporting date - bank loans</b> |                                  |                                   |                       | <b>405,277</b>   | <b>-</b>          |                        | <b>405,277</b>         |
| <b>As at 30 June 2017</b>                               |                                  |                                   |                       |                  |                   |                        |                        |
| Current assets                                          | 8,000                            | 72,596                            | 49,925                | 130,521          | 38,204            | -                      | 168,725                |
| Non-current assets                                      | 1,823,107                        | 375,686                           | 39,825                | 2,238,618        | 87,757            | (58,430)               | 2,267,945              |
| <b>Total assets</b>                                     | <b>1,831,107</b>                 | <b>448,282</b>                    | <b>89,750</b>         | <b>2,369,139</b> | <b>125,961</b>    | <b>(58,430)</b>        | <b>2,436,670</b>       |
| Current liabilities                                     | 19,354                           | 8,486                             | 6,494                 | 34,334           | 6,650             | -                      | 40,984                 |
| Non-current liabilities                                 | 1,423                            | 481                               | 552,074               | 553,978          | 91,123            | (64,036)               | 581,065                |
| <b>Total liabilities</b>                                | <b>20,777</b>                    | <b>8,967</b>                      | <b>558,568</b>        | <b>588,312</b>   | <b>97,773</b>     | <b>(64,036)</b>        | <b>622,049</b>         |
| <b>Net assets</b>                                       | <b>1,810,330</b>                 | <b>439,315</b>                    | <b>(468,818)</b>      | <b>1,780,827</b> | <b>28,188</b>     | <b>5,606</b>           | <b>1,814,621</b>       |
| Total facilities - bank loans                           |                                  |                                   |                       | 873,000          | -                 |                        | 873,000                |
| Facilities used at reporting date - bank loans          |                                  |                                   |                       | (513,691)        | -                 |                        | (513,691)              |
| <b>Facilities unused at reporting date - bank loans</b> |                                  |                                   |                       | <b>359,309</b>   | <b>-</b>          |                        | <b>359,309</b>         |

## NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 2017

## 1. EARNINGS PER STAPLED SECURITY

|                                                                                     | 31 Dec 2017    | 31 Dec 2016    |
|-------------------------------------------------------------------------------------|----------------|----------------|
| Basic and diluted earnings per stapled security (cents)                             | 20.37          | 33.76          |
| <b>Reconciliation of earnings used in calculating earnings per stapled security</b> |                |                |
| <i>Basic and diluted earnings per stapled security</i>                              |                |                |
| <b>Net profit (\$'000)</b>                                                          | <b>117,507</b> | <b>191,716</b> |
| <b>Weighted average number of shares:</b>                                           |                |                |
| Weighted average number of stapled securities for basic earning per security ('000) | 576,862        | 567,932        |

## 2. INVESTMENT PROPERTIES

|                                              | 31 Dec 2017      | 30 Jun 2017      |
|----------------------------------------------|------------------|------------------|
|                                              | \$'000           | \$'000           |
| Leasehold investment properties <sup>1</sup> | 13,238           | 13,592           |
| Freehold investment properties               | 1,676,635        | 1,557,931        |
| <b>Total investment properties</b>           | <b>1,689,873</b> | <b>1,571,523</b> |

1. The carrying amount of the leasehold property is presented gross of the finance liability of \$2.7 million (30 June 2017: \$2.3 million).

## Reconciliation

|                                                            | 31 Dec 2017      | 30 Jun 2017      |
|------------------------------------------------------------|------------------|------------------|
|                                                            | \$'000           | \$'000           |
| <b>Investment properties held for sale</b>                 |                  |                  |
| Office                                                     | -                | 8,000            |
| <b>Total investment properties held for sale</b>           | <b>-</b>         | <b>8,000</b>     |
| <b>Investment properties</b>                               |                  |                  |
| Retail                                                     | 392,500          | 377,500          |
| Office                                                     | 556,856          | 487,200          |
| Industrial                                                 | 70,660           | 55,100           |
| Storage                                                    | 652,027          | 625,232          |
| Other                                                      | 17,830           | 18,491           |
| <b>Total investment properties</b>                         | <b>1,689,873</b> | <b>1,563,523</b> |
| <b>Total investment properties including held for sale</b> | <b>1,689,873</b> | <b>1,571,523</b> |

## NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 2017

## 2. INVESTMENT PROPERTIES (continued)

A reconciliation of the carrying amount of investment properties at the beginning and end of the period is as follows. All investment properties are classified as Level 3 in accordance with the fair value hierarchy outlined in Note 7:

|                                                      | Non-current   |               |
|------------------------------------------------------|---------------|---------------|
|                                                      | 31 Dec 2017   | 30 Jun 2017   |
|                                                      | \$'000        | \$'000        |
| <b>Leasehold investment properties</b>               |               |               |
| Carrying amount at beginning of the financial period | 13,592        | 11,092        |
| Net change in fair value as at balance date          | (354)         | 2,500         |
| <b>Carrying amount at end of the period</b>          | <b>13,238</b> | <b>13,592</b> |

|                                                      | Held for sale |              | Non-current      |                  |
|------------------------------------------------------|---------------|--------------|------------------|------------------|
|                                                      | 31 Dec 2017   | 30 Jun 2017  | 31 Dec 2017      | 30 Jun 2017      |
|                                                      | \$'000        | \$'000       | \$'000           | \$'000           |
| <b>Freehold investment properties</b>                |               |              |                  |                  |
| Carrying amount at beginning of the financial period | 8,000         | 186,550      | 1,549,931        | 1,323,977        |
| Additions and capital expenditure                    | -             | 890          | 90,079           | 141,896          |
| Net change in fair value as at balance date          | -             | 224          | 34,344           | 82,223           |
| Net change in fair value derecognised                | -             | 41,929       | -                | 3,337            |
| Disposals                                            | -             | (206,672)    | -                | (5,603)          |
| Effect of movements in foreign exchange              | -             | -            | -                | (164)            |
| Transfer to inventory                                | -             | -            | (5,719)          | (10,656)         |
| Properties transferred to / from held for sale       | (8,000)       | (14,921)     | 8,000            | 14,921           |
| <b>Carrying amount at end of the period</b>          | <b>-</b>      | <b>8,000</b> | <b>1,676,635</b> | <b>1,549,931</b> |

Investment properties are carried at the Directors' determination of fair value. The determination of fair value includes reference to the original acquisition cost together with capital expenditure since acquisition and either the latest full independent valuation, latest independent update or directors' valuation. Total acquisition costs include incidental costs of acquisition such as property taxes on acquisition, legal and professional fees and other acquisition related costs.

*Sensitivity Information*

| Significant input           | Fair value measurement sensitivity to significant increase in input | Fair value measurement sensitivity to significant decrease in input |
|-----------------------------|---------------------------------------------------------------------|---------------------------------------------------------------------|
| Adopted capitalisation rate | Decrease                                                            | Increase                                                            |
| Optimal occupancy           | Increase                                                            | Decrease                                                            |
| Adopted discount rate       | Decrease                                                            | Increase                                                            |

The adopted capitalisation rate forms part of the income capitalisation approach.

When calculating the income capitalisation approach, the net market rent has a strong interrelationship with the adopted capitalisation rate given the methodology involves assessing the total net market income receivable from the property and capitalising this in perpetuity to derive a capital value. In theory, an increase in the net market rent and an increase (softening) in the adopted capitalisation rate could potentially offset the impact to the fair value. The same can be said for a decrease in the net market rent and a decrease (tightening) in the adopted capitalisation rate. A directionally opposite change in the net market rent and the adopted capitalisation rate could potentially magnify the impact to the fair value.

The adopted discount rate of a discounted cash flow has a strong interrelationship in deriving a fair value given the discount rate will determine the rate in which the terminal value is discounted to the present value.

External valuations are conducted by qualified independent valuers who are appointed by the Director of Property who is also responsible for the Group's internal valuation process. He is assisted by an in-house certified professional valuer who is experienced in valuing the types of properties in the applicable locations.

**NOTES TO THE FINANCIAL STATEMENTS****31 DECEMBER 2017****2. INVESTMENT PROPERTIES (continued)**

Investment properties are independently valued on a staggered basis every two years unless the underlying financing requires a different valuation cycle.

The majority of the investment properties are used as security for secured bank debt outlined in Note 6.

**Abacus**

The weighted average capitalisation rate for Abacus is 6.95% (30 June 2017: 7.13%) and for each significant category above is as follows;

- Retail – 6.09% (30 June 2017: 6.22%)
- Office – 6.69% (30 June 2017: 6.99%)
- Industrial – 7.87% (30 June 2017: 8.42%)
- Storage – 7.60% (30 June 2017: 7.72%)

The current occupancy rate for the principal portfolio excluding development and self-storage assets is 90.4% (30 June 2017: 90.5%). The current occupancy rate for self-storage assets is 88.3% (30 June 2017: 89.2%).

During the half-year ended 31 December 2017, 22% (30 June 2017: 44%) of the number of investment properties in the portfolio were subject to external valuations, the remaining 78% (30 June 2017: 56%) were subject to internal valuation.

**3. INVENTORY**

|                          | 31 Dec 2017<br>\$'000 | 30 Jun 2017<br>\$'000 |
|--------------------------|-----------------------|-----------------------|
| <b>(a) Current</b>       |                       |                       |
| Hotel supplies           | 196                   | 214                   |
| Projects <sup>1</sup>    |                       |                       |
| - purchase consideration | 6,458                 | 876                   |
| - development costs      | 45,240                | 7,384                 |
|                          | <b>51,894</b>         | <b>8,474</b>          |
| <b>(b) Non-current</b>   |                       |                       |
| Projects <sup>1</sup>    |                       |                       |
| - purchase consideration | 117,812               | 117,418               |
| - development costs      | 3,595                 | 22,683                |
| - provision              | (43,622)              | (43,622)              |
|                          | <b>77,785</b>         | <b>96,479</b>         |
| <b>Total inventory</b>   | <b>129,679</b>        | <b>104,953</b>        |

1. Inventories are held at the lower of cost and net realisable value.

## NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 2017

## 4. PROPERTY LOANS AND OTHER FINANCIAL ASSETS

|                                                                          | 31 Dec 2017    | 30 Jun 2017    |
|--------------------------------------------------------------------------|----------------|----------------|
|                                                                          | \$'000         | \$'000         |
| <b>(a) Current property loans</b>                                        |                |                |
| Secured loans - amortised cost <sup>1</sup>                              | 1,002          | 65,034         |
| Interest receivable on secured loans - amortised cost                    | 74             | 7,563          |
|                                                                          | <b>1,076</b>   | <b>72,597</b>  |
| <b>(b) Current other financial assets</b>                                |                |                |
| Investments in debt instruments - unlisted - amortised cost <sup>2</sup> | 22,488         | -              |
|                                                                          | <b>22,488</b>  | -              |
| <b>(c) Non-current property loans</b>                                    |                |                |
| Secured loans - amortised cost <sup>1</sup>                              | 256,400        | 219,379        |
| Interest receivable on secured loans - amortised cost                    | 64,389         | 54,691         |
|                                                                          | <b>320,789</b> | <b>274,070</b> |
| <b>(d) Non-current other financial assets</b>                            |                |                |
| Investment in securities and options - unlisted - fair value             | 5,311          | 6,792          |
| Investments in debt instruments - unlisted - amortised cost <sup>2</sup> | -              | 22,488         |
| Derivatives - projects - fair value                                      | 8,121          | 13,263         |
|                                                                          | <b>13,432</b>  | <b>42,543</b>  |

1. Mortgages are secured by real property assets. The current facilities are scheduled to mature and are expected to be realised on or before 31 December 2018 and the non-current facilities will mature between 1 January 2019 and 27 January 2021.
2. Abacus has a 50% investment in a joint venture St Leonards JV Unit Trust held via preference shares which are expected to be realised on or before 30 June 2018.

## NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 2017

## 5. INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD

## (a) Extract from joint ventures' profit and loss statements

|                                     | Fordtrans Pty Ltd |                | St Leonards JV Unit Trust |             | Other Joint Ventures |               | Total         |               |
|-------------------------------------|-------------------|----------------|---------------------------|-------------|----------------------|---------------|---------------|---------------|
|                                     | 31 Dec 2017       | 30 Dec 2016    | 31 Dec 2017               | 31 Dec 2016 | 31 Dec 2017          | 30 Dec 2016   | 31 Dec 2017   | 30 Dec 2016   |
|                                     | \$'000            | \$'000         | \$'000                    | \$'000      | \$'000               | \$'000        | \$'000        | \$'000        |
| Revenue                             | 4,683             | 4,943          | 104,280                   | 4,084       | 231,613              | 99,270        | 340,576       | 108,297       |
| Expenses                            | (2,873)           | (11,289)       | (79,887)                  | (3,303)     | (182,991)            | (18,148)      | (265,751)     | (32,740)      |
| <b>Net profit / (loss)</b>          | <b>1,810</b>      | <b>(6,346)</b> | <b>24,393</b>             | <b>781</b>  | <b>48,622</b>        | <b>81,122</b> | <b>74,825</b> | <b>75,557</b> |
| <b>Share of net profit / (loss)</b> | <b>924</b>        | <b>(3,173)</b> | <b>18,506</b>             | <b>670</b>  | <b>21,474</b>        | <b>33,008</b> | <b>40,904</b> | <b>30,505</b> |

## (b) Extract from joint ventures' balance sheets

|                            | Fordtrans Pty Ltd |                | St Leonards JV Unit Trust |               | Other Joint Ventures |                | Total          |                |
|----------------------------|-------------------|----------------|---------------------------|---------------|----------------------|----------------|----------------|----------------|
|                            | 31 Dec 2017       | 30 Jun 2017    | 31 Dec 2017               | 30 Jun 2017   | 31 Dec 2017          | 30 Jun 2017    | 31 Dec 2017    | 30 Jun 2017    |
|                            | \$'000            | \$'000         | \$'000                    | \$'000        | \$'000               | \$'000         | \$'000         | \$'000         |
| Current assets             | 15,316            | 15,436         | 7,299                     | 3,907         | 338,238              | 97,494         | 360,853        | 116,837        |
| Non-current assets         | 184,362           | 183,031        | 81,735                    | 132,500       | 241,872              | 534,221        | 507,969        | 849,752        |
|                            | 199,678           | 198,467        | 89,034                    | 136,407       | 580,110              | 631,715        | 868,822        | 966,589        |
| Current liabilities        | (3,698)           | (3,265)        | (4,199)                   | (697)         | (258,949)            | (82,470)       | (266,846)      | (86,432)       |
| Non-current liabilities    | (64,800)          | (64,800)       | (44,977)                  | (108,243)     | (128,456)            | (298,569)      | (238,233)      | (471,612)      |
| <b>Net assets</b>          | <b>131,180</b>    | <b>130,402</b> | <b>39,858</b>             | <b>27,467</b> | <b>192,705</b>       | <b>250,676</b> | <b>363,743</b> | <b>408,545</b> |
| <b>Share of net assets</b> | <b>65,590</b>     | <b>65,201</b>  | <b>23,142</b>             | <b>13,733</b> | <b>65,313</b>        | <b>88,314</b>  | <b>154,045</b> | <b>167,248</b> |

There were no impairment losses or contingent liabilities relating to the investment in the joint ventures.

## NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 2017

## 6. INTEREST BEARING LOANS AND BORROWINGS

|                                   | 31 Dec 2017<br>\$'000 | 30 Jun 2017<br>\$'000 |
|-----------------------------------|-----------------------|-----------------------|
| <b>Other</b>                      |                       |                       |
| <b>Current</b>                    |                       |                       |
| Bank loans - A\$                  | 39,000                | -                     |
| Less: Unamortised borrowing costs | (46)                  | -                     |
| <b>(a) Total current</b>          | <b>38,954</b>         | <b>-</b>              |

|                                                 | 31 Dec 2017<br>\$'000 | 30 Jun 2017<br>\$'000 |
|-------------------------------------------------|-----------------------|-----------------------|
| <b>Abacus*</b>                                  |                       |                       |
| <b>Non-current</b>                              |                       |                       |
| Bank loans - A\$                                | 458,952               | 440,658               |
| Bank loans - A\$ value of NZ\$ denominated loan | 69,771                | 73,033                |
| Other loans - A\$                               | 38,094                | 37,426                |
| Less: Unamortised borrowing costs               | (1,727)               | (1,932)               |
| <b>(b) Total non-current</b>                    | <b>565,090</b>        | <b>549,185</b>        |

\* Excludes Abacus Hospitality Fund, Abacus Wodonga Land Fund

|                                                                               | 31 Dec 2017<br>\$'000 | 30 Jun 2017<br>\$'000 |
|-------------------------------------------------------------------------------|-----------------------|-----------------------|
| <b>(c) Maturity profile of current and non-current interest bearing loans</b> |                       |                       |
| Due within one year                                                           | 38,954                | -                     |
| Due between one and five years                                                | 565,090               | 419,185               |
| Due after five years                                                          | -                     | 130,000               |
|                                                                               | <b>604,044</b>        | <b>549,185</b>        |

**Abacus\***

Abacus maintains a range of interest-bearing loans and borrowings. The sources of funding are spread over a number of counterparties and the terms of the instruments are negotiated to achieve a balance between capital availability and cost of debt.

Bank loans are \$A and \$NZ denominated and are provided by several banks at interest rates which are set periodically on a floating basis. The loans term to maturity varies from July 2018 to July 2022. The bank loans are secured by charges over the investment properties, certain inventory and certain property, plant and equipment.

Approximately 54.5% (30 June 2017: 48.6%) of bank debt drawn was subject to fixed rate hedges. The drawn bank debt had a weighted average term to maturity of 2.9 years (30 June 2017: 3.4 years). Hedge cover as a percentage of available facilities at 31 December 2017 is 31.8% (30 June 2017: 28.6%).

Abacus' weighted average interest rate as at 31 December 2017 was 4.79% (30 June 2017: 5.23%). Line fees on undrawn facilities contributed to 0.56% of the weighted average interest rate at 31 December 2017 (30 June 2017: 0.36%). Abacus' weighted average interest rate excluding the undrawn facilities line fees as at 31 December 2017 was 4.23% (30 June 2017: 4.87%).

\* Excludes Abacus Hospitality Fund, Abacus Wodonga Land Fund

## NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 2017

## 6. INTEREST BEARING LOANS AND BORROWINGS (continued)

## (d) Assets pledged as security

The carrying amounts of assets pledged as security for current and non-current interest bearing liabilities are:

|                                                     | 31 Dec 2017<br>\$'000 | 30 Jun 2017<br>\$'000 |
|-----------------------------------------------------|-----------------------|-----------------------|
| <b>Current</b>                                      |                       |                       |
| <i>First mortgage</i>                               |                       |                       |
| Investment properties held for sale                 | -                     | 8,000                 |
| <b>Total current assets pledged as security</b>     | -                     | 8,000                 |
| <b>Non-current</b>                                  |                       |                       |
| <i>First mortgage</i>                               |                       |                       |
| Inventory                                           | 56,120                | 36,231                |
| Investment properties                               | 1,650,443             | 1,524,431             |
| <b>Total non-current assets pledged as security</b> | 1,706,563             | 1,560,662             |
| <b>Total assets pledged as security</b>             | <b>1,706,563</b>      | <b>1,568,662</b>      |

## (e) Defaults and breaches

During the current and prior years, there were no defaults or breaches of any of the Group's loans.

## NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 2017

### 7. FINANCIAL INSTRUMENTS

#### Fair values

The fair value of the Group's financial assets and liabilities are approximately equal to that of their carrying values.

Details of the Group's fair value measurement, valuation technique and inputs are detailed below.

| Class of assets / liabilities      | Fair value hierarchy | Valuation technique                                           | Inputs used to measure fair value                                         |
|------------------------------------|----------------------|---------------------------------------------------------------|---------------------------------------------------------------------------|
| Investment properties              | Level 3              | Discounted Cash Flow ("DCF") and Income capitalisation method | Adopted capitalisation rate<br>Optimal occupancy<br>Adopted discount rate |
| Property, plant and equipment      | Level 3              | Income capitalisation method                                  | Net market EBITDA<br>Optimal occupancy<br>Adopted capitalisation rate     |
| Derivative - project entitlement   | Level 3              | Residual cash flow analysis                                   | Project cash flow forecast<br>Project payment priorities                  |
| Securities and options - unlisted  | Level 3              | Pricing models                                                | Security price<br>Underlying net asset<br>Property valuations             |
| Derivative - financial instruments | Level 2              | DCF (adjusted for counterparty credit worthiness)             | Interest rates<br>Consumer Price Index ("CPI")<br>Volatility              |

**Level 1** Quoted prices (unadjusted) in active market for identical assets or liabilities;

**Level 2** Inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

**Level 3** Inputs for the asset or liability that are not based on observable market data.

There were no transfers between Levels 1, 2 and 3 during the period.

|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|--------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Income capitalisation method         | This method involves assessing the total net market income receivable from the property and capitalising this in perpetuity to derive a capital value, with allowances for capital expenditure reversions.                                                                                                                                                                                                                                                                                                 |
| Discounted cash flow method          | Under the DCF method, the fair value is estimated using explicit assumptions regarding the benefits and liabilities of ownership over the assets' or liabilities' life including an exit or terminal value. The DCF method involves the projection of a series of cash flows from the assets or liabilities. To this projected cash flow series, an appropriate, market-derived discount rate is applied to establish the present value of the cash flow stream associated with the assets or liabilities. |
| Residual cash flow analysis          | The analysis takes into account the time value of money in a more detailed way than simply a developer's profit margin as it considers the timing of all costs and income associated with the project.                                                                                                                                                                                                                                                                                                     |
| Pricing models – unlisted securities | The fair value is determined by reference to the net assets which approximates fair value of the underlying entities.                                                                                                                                                                                                                                                                                                                                                                                      |
| Pricing models – options             | The fair value is determined using generally accepted pricing models including Black-Scholes and adjusted for specific features of the options including share price, underlying net assets and property valuations and prevailing exchange rates.                                                                                                                                                                                                                                                         |

## NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 2017

## 7. FINANCIAL INSTRUMENTS (continued)

## Fair values (continued)

The following table is a reconciliation of the movements in derivatives (projects), unlisted securities and options classified as Level 3 for the period ended 31 December 2017.

|                                                  | Derivatives -<br>projects | Unlisted<br>securities/<br>options | Total         |
|--------------------------------------------------|---------------------------|------------------------------------|---------------|
|                                                  | \$'000                    | \$'000                             | \$'000        |
| <b>Opening balance as at 30 June 2017</b>        | 13,263                    | 6,792                              | 20,055        |
| Fair value movement through the income statement | (5,142)                   | (122)                              | (5,264)       |
| Disposals                                        | -                         | (1,359)                            | (1,359)       |
| <b>Closing balance as at 31 December 2017</b>    | <b>8,121</b>              | <b>5,311</b>                       | <b>13,432</b> |

|                                                  | Derivatives -<br>projects | Unlisted<br>securities/<br>options | Total         |
|--------------------------------------------------|---------------------------|------------------------------------|---------------|
|                                                  | \$'000                    | \$'000                             | \$'000        |
| <b>Opening balance as at 30 June 2016</b>        | 4,007                     | 22,774                             | 26,781        |
| Fair value movement through the income statement | 18,704                    | (1,865)                            | 16,839        |
| Additions                                        | -                         | 7,500                              | 7,500         |
| <b>Closing balance as at 31 December 2016</b>    | <b>22,711</b>             | <b>28,409</b>                      | <b>51,120</b> |

*Sensitivity of Level 3*

The potential effect of using reasonable possible alternative assumptions based on a change in the property valuations by 5% would have the effect of reducing the fair value by up to \$0.6 million (30 June 2017: \$0.8 million) or increase the fair value by \$0.6 million (30 June 2017: \$0.8 million).

## 8. CONTRIBUTED EQUITY

|                                      | 31 Dec 2017      | 30 Jun 2017      |
|--------------------------------------|------------------|------------------|
|                                      | \$'000           | \$'000           |
| <b>(a) Issued stapled securities</b> |                  |                  |
| Stapled securities                   | 1,628,580        | 1,622,897        |
| Issue costs                          | (40,059)         | (41,741)         |
| <b>Total contributed equity</b>      | <b>1,588,521</b> | <b>1,581,156</b> |

|                                                    | Stapled securities |                  |
|----------------------------------------------------|--------------------|------------------|
|                                                    | Number             | Value            |
|                                                    | '000               | \$'000           |
| <b>(b) Movement in stapled securities on issue</b> |                    |                  |
| <b>At 30 June 2017</b>                             | 575,570            | 1,581,156        |
| - distribution reinvestment plan                   | 1,932              | 5,683            |
| - issue costs                                      | -                  | 1,682            |
| <b>Securities on issue at 31 December 2017</b>     | <b>577,502</b>     | <b>1,588,521</b> |

## NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 2017

## 9. DISTRIBUTIONS PAID AND PROPOSED

|                                                                                 | 31 Dec 2017 | 31 Dec 2016 |
|---------------------------------------------------------------------------------|-------------|-------------|
| Abacus                                                                          | \$'000      | \$'000      |
| <b>(a) Distributions paid during the period</b>                                 |             |             |
| June 2017 half: 8.75 cents per stapled security (2016: 8.50 cents)              | 50,362      | 47,309      |
| <b>(b) Distributions proposed and not recognised as a liability<sup>^</sup></b> |             |             |
| December 2017 half: 9.00 cents per stapled security (2016: 8.75 cents)          | 51,975      | 50,078      |

Distributions were paid from Abacus Trust, Abacus Income Trust and Abacus Storage Property Trust (which do not pay tax provided they distribute all their taxable income) hence, there were no franking credits attached.

<sup>^</sup> The interim distribution of 9.00 cents per stapled security was declared on 12 January 2018. The distribution being paid on or around 28 February 2018 will be approximately \$52.0 million. No provision for the distribution has been recognised in the balance sheet at 31 December 2017 as the distribution had not been declared by the end of the period.

|                                                 | 31 Dec 2017 | 31 Dec 2016  |
|-------------------------------------------------|-------------|--------------|
| Non-core funds                                  | \$'000      | \$'000       |
| <b>(a) Distributions paid during the period</b> |             |              |
| Abacus Hospitality Fund                         | 735         | 613          |
| Abacus Diversified Income Fund II               | -           | 1,267        |
|                                                 | <b>735</b>  | <b>1,880</b> |
| <b>(b) Distributions proposed</b>               |             |              |
| Abacus Hospitality Fund                         | 368         | 368          |
| Abacus Diversified Income Fund II               | -           | 1,265        |
|                                                 | <b>368</b>  | <b>1,633</b> |

## NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 2017

## 10. PROPERTY, PLANT AND EQUIPMENT

|                                                                 | 31 Dec 2017<br>\$'000 | 30 Jun 2017<br>\$'000 |
|-----------------------------------------------------------------|-----------------------|-----------------------|
| <b>Non-current</b>                                              |                       |                       |
| Hotel property                                                  | 80,000                | 80,000                |
| Storage equipment                                               | 4,135                 | 4,226                 |
| Office equipment / furniture and fittings                       | 936                   | 508                   |
| <b>Total non-current property, plant and equipment</b>          | <b>85,071</b>         | <b>84,734</b>         |
|                                                                 |                       |                       |
|                                                                 | 31 Dec 2017<br>\$'000 | 30 Jun 2017<br>\$'000 |
| <b>Land and buildings</b>                                       |                       |                       |
| At the beginning of the period net of accumulated depreciation  | 71,828                | 121,411               |
| Additions                                                       | 27                    | 99                    |
| Fair value movement through comprehensive income                | 985                   | 12,282                |
| Disposal                                                        | -                     | (61,964)              |
| Depreciation charge for the period                              | (484)                 | -                     |
| <b>At the end of the period net of accumulated depreciation</b> | <b>72,356</b>         | <b>71,828</b>         |
|                                                                 |                       |                       |
| Gross value                                                     | 82,152                | 81,139                |
| Accumulated depreciation                                        | (9,796)               | (9,311)               |
| <b>Net carrying amount at end of the period</b>                 | <b>72,356</b>         | <b>71,828</b>         |
|                                                                 |                       |                       |
| <b>Plant and equipment</b>                                      |                       |                       |
| Gross value                                                     | 32,448                | 31,546                |
| Accumulated depreciation                                        | (19,733)              | (18,640)              |
| <b>Net carrying amount at end of the period</b>                 | <b>12,715</b>         | <b>12,906</b>         |
|                                                                 |                       |                       |
| <b>Total</b>                                                    | <b>85,071</b>         | <b>84,734</b>         |

If property, plant and equipment was carried under the cost model, the carrying amount would be \$47.3 million (30 June 2017: \$48.3 million).

## Hotel Properties

- The weighted average capitalisation rate is 7.00% (30 June 2017: 7.00%)
- The current weighted average occupancy rate is 70% (30 June 2017: 79%)

## Storage Properties

- The weighted average capitalisation rate is 7.60% (30 June 2017: 7.72%)
- The current weighted average occupancy rate is 88% (30 June 2017: 89%)

**NOTES TO THE FINANCIAL STATEMENTS****31 DECEMBER 2017****11. COMMITMENTS AND CONTINGENCIES**

There are no contingent assets or liabilities at 31 December 2017 other than as disclosed in this report.

**12. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The half-year financial report does not include all notes of the type normally included within the Annual Financial Report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the consolidated entity as the Annual Financial Report.

The half-year financial report should be read in conjunction with the Annual Financial Report of Abacus Property Group for the year ended 30 June 2017. It is also recommended that the half-year financial report be considered together with any public announcements made by the Abacus Property Group during the half-year ended 31 December 2017 in accordance with the continuous disclosure obligations arising under the Corporations Act 2001.

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Trust's annual consolidated financial statements for the year ended 30 June 2017.

**13. EVENTS AFTER BALANCE SHEET DATE**

Other than as disclosed in this report, there has been no other matter or circumstance that has arisen since the end of the financial period that has significantly affected, or may affect, the Group's operations in future financial years, the results of those operations or the Group's state of affairs in future financial years.

## DIRECTORS' DECLARATION

In accordance with a resolution of the directors of Abacus Group Holdings Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the consolidated entity are in accordance with the *Corporations Act 2001*, including :
  - (i) giving a true and fair view of the financial position as at 31 December 2017 and the performance for the half-year ended on that date for the consolidated entity; and
  - (ii) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.
- (b) there are reasonable grounds to believe that the consolidated entity will be able to pay its debts as and when they become due and payable.

On behalf of the Board



John Thame  
Chairman  
Sydney, 16 February 2018



Frank Wolf  
Managing Director

## **Independent Auditor's Review Report to the Members of Abacus Group Holdings Limited**

### **Report on the Half-Year Financial Report**

#### **Conclusion**

We have reviewed the accompanying half-year financial report of Abacus Group Holdings Limited (the Company) and its subsidiaries (collectively the Group), which comprises the consolidated statement of financial position as at 31 December 2017, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, nothing has come to our attention that causes us to believe that the half-year financial report of the Group is not in accordance with the *Corporations Act 2001*, including:

- a) giving a true and fair view of the consolidated financial position of the Group as at 31 December 2017 and of its consolidated financial performance for the half-year ended on that date; and
- b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

#### **Directors' Responsibility for the Half-Year Financial Report**

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

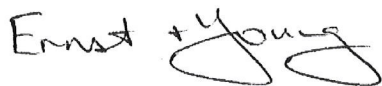
#### **Auditor's Responsibility**

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, anything has come to our attention that causes us to believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the Group's consolidated financial position as at 31 December 2017 and its consolidated financial performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of the Group, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.



Ernst & Young



Kathy Parsons  
Partner  
Sydney  
16 February 2018